

**MINUTES
BUDGET WORKSHOP
DESTIN CITY COUNCIL
JUNE 14, 2021
ANNEX COUNCIL CHAMBERS
5:30 PM**

The Council of the City of Destin met in special session with the following members and staff present:

Destin City Council

Mayor Gary Jarvis
Councilmember Kevin Schmidt
Councilmember Dewey Destin

Councilmember Chatham Morgan
Councilmember Terésa Hebert
Councilmember Prebble Ramswell

City of Destin Staff

City Manager Lance Johnson
City Clerk Rey Bailey
Public Services Director Michael Burgess
Parks and Recreation Director Lisa Firth
Grants/Program Manager Jeffrey Cozadd
Community Development Director Louis Zunguze
Code Compliance Manager Joey Forgione
City Attorney Kyle Bauman

Deputy City Manager Webb Warren
Finance Director Krystal Strickland
HR Manager Nichole De Vito
Public Info Manager Catherine Card
IT Manager Matthew Pace
Library Director Wen Livingston
Deputy Parks/Rec Director Ryan Reed

CALL TO ORDER

Mayor Gary Jarvis called the meeting to order at 5:40 PM.

WORKSHOP

A. Strategic Planning and Fiscal Year 2022 Operations Budget

The City Manager discussed the following items:

2021 Budget Process

- Visioning Session – January 2021
- Operational Budget Workshop – June 14, 2021
- Capital Budget Workshop – July 12, 2021
- Individual sessions with the Council for Capital and Operational budgets – August 4-5, 2021
- Optional Budget Workshop – August 9, 2021
- Adoption of a Balanced Budget – September 2021

Classifying Priority Items

Most items can be classified as:

- Capital Projects – will be discussed during budget workshop #2 on July 12th
- Improvements – generally management/administrative process related items
- Initiatives
- Parked or Shelved – waiting for future resources to become available

3 Kinds of Priorities:

- Critical – priorities must be successfully accomplished within a specific time, no matter what. Resources from “desirable” priority items may have to be acquired to meet the established deadline (1-3/year)
- Important – priorities have fixed resources with varying time requirements and/or objectives
- Desirable – priorities have variable resources and time The organization desires an outcome but cannot absolutely commit specific resources over a specified timeframe. Resources from these are diverted to critical priorities when required

Strategic Planning Review

In January 2021, Council participated in the annual Visioning Session which resulted in the following list of projects, improvements and initiatives:

➤ Visioning Session Priority Items Identified

	<u>Council Votes</u>
❖ COMPASS/ENERGOV Implementation	7
❖ Staffing Needs (i.e., competitive wages, staff, etc...)	6
❖ City Marina (Phase 1 Feasibility Study)	5
❖ Convention Center/Multi-Use (Phase 1 Feasibility Study)	5
❖ City Annexation (Maintenance Issues, Enclaves-Inconsistent appearance)	3
❖ Livery Vessel Regulation/Permitting	3
❖ Parking lot drop off space (Fish cleaning, bathrooms, In-shore guides)	3
❖ Transit Trolley (i.e., access to public beach, along US Hwy 98)	3
❖ Building Permits (routine/quicker close out, do not add unless Code provides for)	2
❖ Improve parking (i.e., explore options, garage, surface)	2
❖ Beach Renourishment	1
❖ High School – assist private efforts	1
❖ Holiday Decorations (pre-plan/install electrical)	1
❖ Implement a roadway striping program	1
❖ Improve west end of US Hwy 98 (i.e., Harbor CRA)	1
❖ Request TDC funds for all services	1
❖ Revenue Sources (explore/expand)	1
❖ Wayfinding Program (develop/implement)	1

➤ Other Items Identified

	<u>Council Votes</u>
❖ Beach Cleanup – per contract/take over service	0
❖ Bring New Ideas (CM/Staff to Council)	0
❖ Continuity of Streetlights – convert to LED	0
❖ Contracts – improve writing/follow up	0
❖ Core Services – make effective/efficient	0
❖ Enforce Residential Boat & RV Parking Regulations	0
❖ Golf Cart/LSV Rules & Update	0
❖ Implement Enhanced Signage Control	0
❖ Improve City/County Relationship	0
❖ Improve Communications w/Council/Public/Staff/CM-Council	0
❖ Improve Sidewalks (wider/more walkable)	0
❖ Improvement of City's Gateways	0
❖ Public Access Waterways	0
❖ Redevelopment (partnerships, attention to run down areas)	0
❖ Reestablish Environmental Committee	0
❖ Renewal & Replacement Program (Funds reoccurring)	0
❖ STR Compliance w/ Regulations	0
❖ US Hwy 98 Improve Sections Not Updated – add trees/signage	0
❖ US Hwy 98 Improvements (landscaping/utility to reduce interruption)	0
❖ Welcome Sign (move to east side, provide photo opportunity)	0

The City Manager noted that staff has updated the Strategic Plan Summary Sheet to expedite Council's review. Council's questions, comments, and recommended changes will help staff complete this document to meet the Council's expectations. He stated this is Council's plan and so Council members should feel free to point out needed changes so staff can bring back a revised version for adoption. The revised version will be placed on the June 21st Council meeting agenda for Council's consideration and adoption.

Councilmember Ramswell pointed out that the Vision Statement under the City of Destin Strategic Plan reads: "*Destin is a family-oriented beach and fishing community where people want to live, work & play and where guests are welcomed to respectfully enjoy our community and its resources.*" Following that statement is a prioritized customer groups and they listed "Visitors" as a number 3 priority behind "Year-Round Residents" and "Destin-Based Businesses." She stated that changing the word "visitors" to "guests" under Vision Statement seems awkward as it makes it sound the City operates a hotel business.

The City Manager will review meeting minutes to see when the change was made.

Mayor Jarvis asked if they could use some of the money from their reserved funds to construct pickleball courts. He stated that it is not on the list of priorities, but it would provide more recreational activities for the City. They could probably build enough courts to be used for tournaments.

The City Manager stated that the Council has the prerogative to add or make any changes they want on the list. Staff is crafting the document the Council will vote on in September. The document may change as they progress towards that period.

At this time, the City Manager called upon Finance Director Krystal Strickland to facilitate the rest of the meeting.

Ms. Strickland announced that the next Budget Workshop scheduled for July 12th will focus on the capital projects. She asked each member of the Council to identify their top 3 or 4 priority projects; stating they may not be able to fund everything this next fiscal year, but they will make every effort to have them funded at least within their 5-year plan.

Each member of the Council identified their top priorities:

Councilmember Schmidt:

- City Marina
- Convention Center/Multi Use (Phase 1 Feasibility Study)
- Crosstown Connector
- Beach acquisition

Councilmember Hebert:

- Staffing Needs (competitive wages, more staff, etc.)
- Convention Center/Multi Use Facility (Phase 1 Feasibility Study)
- Crosstown Connector

Mayor Jarvis:

- Public Beachfront Acquisition
- Convention Center/Multi Use Facility (Phase 1 Feasibility Study)
- Calhoun Multi-Use Redevelopment

Mayor Jarvis stated that pickleball courts is an expenditure that is not cost-prohibitive. Reserve fund can be used, and they could also look for some grants. He wants to put the city in a position where they could have off-season tournaments.

Councilmember Morgan:

- Public Beachfront Acquisition
- Staffing Needs (competitive wages, more staff, etc.)
- Convention Center/Multi Use Facility (Phase 1 Feasibility Study)

Councilmember Destin:

- Staffing Needs (competitive wages, more staff, etc.)
- Parking lot drop off space (Fish cleaning, bathrooms, In-shore guides)

Councilmember Destin stated there are a lot of big projects that are beyond their ability to fund at this time. He recommends focusing on those projects that they could fund without putting the City in financial peril; adding he would not vote to fund projects that

could put the City in precarious financial situation. For instance, the Convention Center/Multi Use Facility could bankrupt the city unless they receive grants for it. The parcel alone which they previously looked at for this project costs \$15 - \$20 million. He also noted that they already have the grant in place for the crosstown connector, and that the COMPASS/Energov System is already underway and will soon be implemented. He added they should be able to fund the parking lot drop off space with fish cleaning, as well as the pickleball courts without putting the city in financial peril.

Councilmember Ramswell:

- City Annexation (Maintenance Issues, Enclaves-Inconsistent appearance)
- Transit Trolley (i.e., access to public beach, along US Hwy 98)
- Staffing Needs (competitive wages, more staff, etc.)
- Wayfinding Program/Beautification and improving appearance of the city
- City Marina/Pier
- Linear Trail

Councilmember Ramswell stated that she likes the idea of a Convention Center/Multi Use Facility; however, they will not be able to afford it at this time unless they pursue a partnership with another entity. She stated that city annexation is very important as it can generate taxes coming from little enclaves surrounding the city, and which will make them a fully cohesive city. She stated that beautification and improving the appearance of the entire City is very important. It will help bring people into the city. They have ongoing issues with the medians and having trash everywhere. This goes along with wayfinding program implementation. As the “World’s Luckiest Fishing Village” she has been a proponent of city marina/pier for a while.

With regards to annexation, Councilmember Morgan stated that a lot of people believe it cannot be done, but he would like the city to at least try.

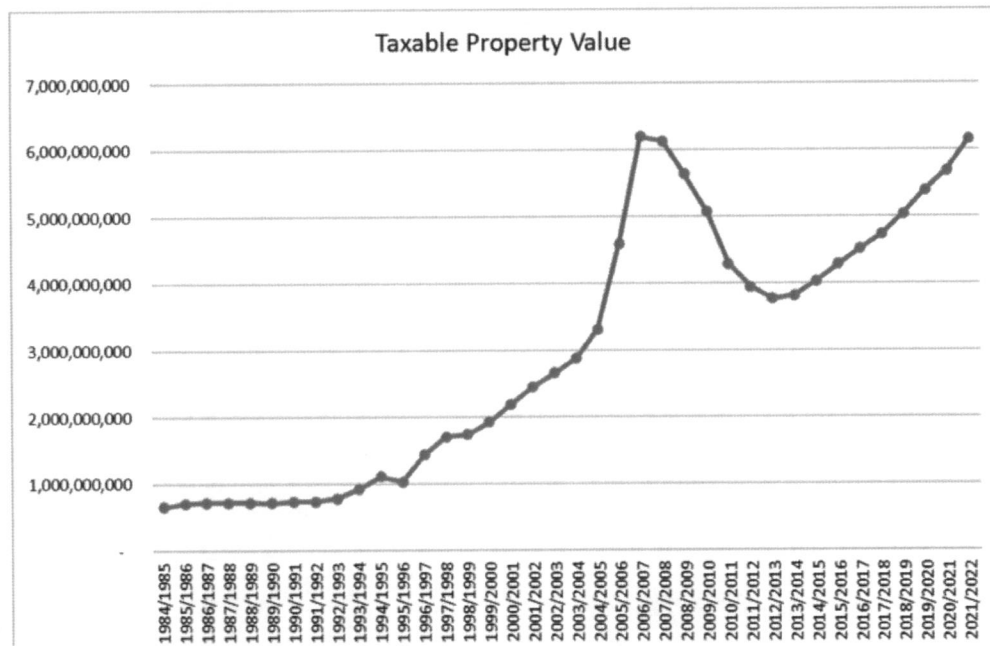
The Deputy City Manager stated that if they understand that city annexation is a council priority, they could bring back information as to what they believe it would require to pursue it from the budgetary and resource standpoints as it would also involve staff time and their ability to execute.

Councilmember Schmidt stated he would not object to staff conducting some research as it is already listed as one of the desirable priorities.

According to Councilmember Destin, staff could look at it, but the city would really need to incentivize people who live outside the city for the annexation effort to succeed; otherwise, it would most likely be a waste of money and staff time to pursue it.

Next, the Finance Director discussed the FY 2022 Operational Budget.

Ad Valorem – Taxable Property Values



Ms. Strickland announced their taxable property values has increased just above \$6 billion, just about the peak that they were in 2007.

Ad Valorem – Actual vs Projected

	<u>FY2021</u>	<u>FY2022</u>	<u>Amount of</u>	<u>%</u>
	<u>Actual</u>	<u>Projected</u>	<u>Increase</u>	<u>Change</u>
GF Ad Valorem @ 1.6150	\$8,069,061	\$8,685,256	\$ 616,195	7.6%
Town Center CRA (city)	290,297	397,430	107,133	36.9%
Harbor CRA (city)	331,449	354,898	23,450	7.1%
	<u>\$8,690,807</u>	<u>\$9,437,584</u>	<u>\$ 746,777</u>	

Above is the status of funding for the city at the current ad valorem rate of 1.615 mil; \$8.69 of which can be applied to General Budget.

Ad Valorem – at Different Millage Rates

Ad Valorem Taxes Payable per Household
Two scenarios to demonstrate the difference 1/10th of a mill creates

	<u>1.6150</u>	<u>1.7150</u>	<u>Variance</u>
Property Taxable Value			
\$100,000	\$161.50	\$171.50	\$10.00
\$475,000	\$767.13	\$814.63	\$47.50

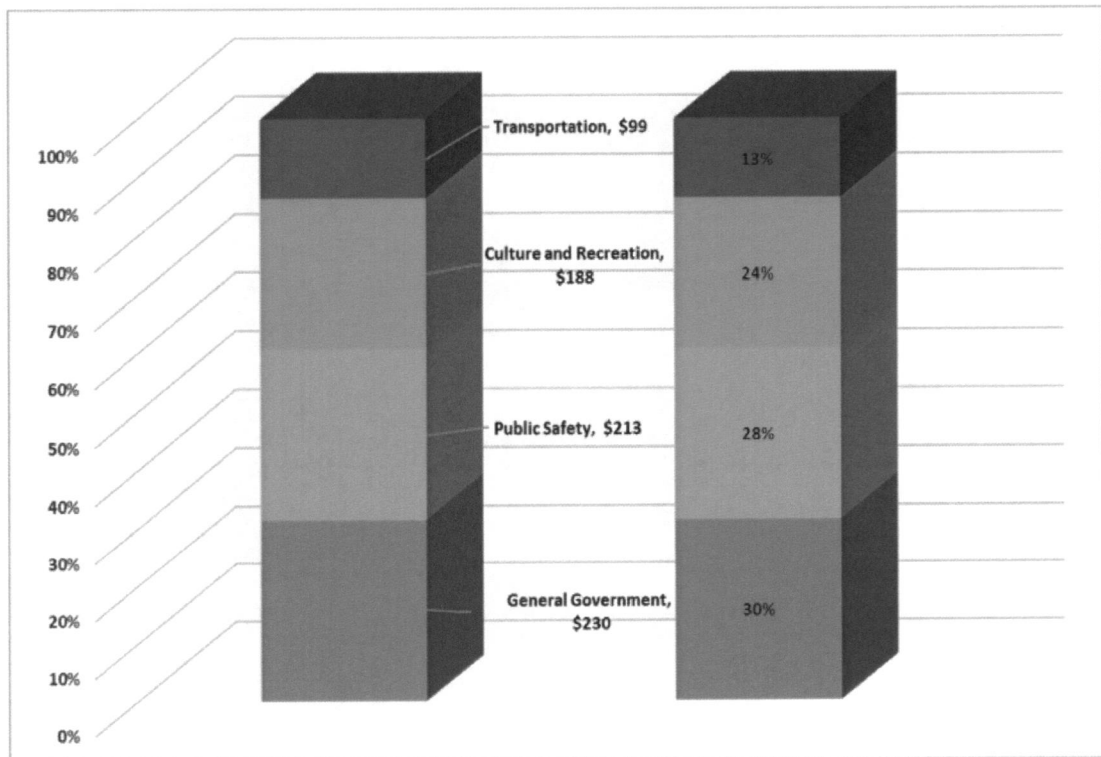
Zip code 32541 median real property value = \$475,000

Funding to the City at the two Different Millage Rates

	<u>1.6150</u>	<u>1.7150</u>	
Total Taxable Property Taxable Value*			
\$5,843,705,555	\$9,437,584	\$10,021,955	\$584,371
*for budgetary purposes use 95% of value			

This shows how much more money it will bring in to the City if they increase the millage rate from 1.6150 to 1.7150.

How are your tax dollars spent? (\$767 per median household)



General Fund Revenues

	<u>FY2020</u>	<u>FY2021</u>	<u>FY2021</u>	<u>FY2022</u>	
	<u>ACTUALS</u>	<u>ADOPTED</u>	<u>PROJECTED</u>	<u>PROJECTED</u>	<u>% Change</u>
Taxes	10,777,834	10,865,347	11,135,459	11,629,736	7%
Licenses & Permits	3,798,641	3,192,624	2,885,876	2,736,478	-14%
Intergovernmental (Op Grants & Sha	2,382,766	2,515,951	2,290,925	2,475,183	-2%
Intergovernmental (CIP Grants)	1,369,794	11,370,757	6,065,454	6,931,395	-39%
Charges for Services	513,087	499,843	613,518	553,992	11%
Other Revenues	655,895	49,521	124,238	186,012	276%
TOTAL GF REVENUES	19,498,016	28,494,043	23,115,469	24,512,795	-14%

Ms. Strickland noted a very big change in the State of Florida regarding the licensing and permitting category. All revenues related to building permits will be pulled out of the General Fund and will be placed in their own special revenue fund category. The State wants all the expenses related to enforcing Florida Building Code applied there. The State is trying to make sure building permit fees are not subsidizing general government. There is a new rule that if revenues are higher than building expenditures, the money will be returned to the citizens.

General Fund Revenue Highlights

- DECREASE \$4.4m: FY2022 Capital Grants are lower than FY2021
- INCREASE \$740k: FY2022 Ad Valorem taxable values increased
- DECREASE \$450k: Licenses and Permits in General Fund will decrease due to moving Building Permits into "Building Fund" (state regulatory)
- Parking fees will be segregated within the General Fund for commitment to addressing parking issues

FY2022 Projects

- Reviewing/revising the Schedule of Fees for all departments with possible increases in Parks and Recreation and Community Development fees
- An increase to the Electric Franchise fee is still under negotiations
- Exploring incorporation of parcels within City Limits

General Fund Expenditures

	<u>FY2020</u>	<u>FY2021</u>	<u>FY2021</u>	<u>FY2022</u>	
	<u>ACTUALS</u>	<u>ADOPTED</u>	<u>PROJECTED</u>	<u>PROJECTED</u>	<u>% Change</u>
Personnel	5,143,861	6,425,576	5,367,223	6,672,091	4%
Contract Svcs	3,951,348	4,412,606	4,088,680	4,182,172	-5%
Operations	2,144,712	2,911,505	2,127,639	2,866,189	-2%
Contributions/Contingencies	72,559	55,567	46,858	109,208	97%
Debt Service	509,643	545,598	4,228,274	85,738	-84%
Capital Outlays	869,979	22,470,621	12,363,696	9,821,565	-56%
TOTAL GF EXPENDITURES	12,692,101	36,821,472	28,222,370	23,736,962	

This is more of a functional way of listing business expenditures.

Councilmember Ramswell asked what accounts for the vast difference in debt service.

Ms. Strickland replied they have recently refunded the 2015 General Fund debt, and so the General Fund has far less debt at this point. The other restricted monies will be paying off the new debt.

Ms. Strickland noted that for FY 2021 they adopted a personnel budget of \$6,425,576. She explained that when they adopt this budget, they assume worst case scenario. They assume they will be 100% fully staffed, everyone will take full advantage of all benefits, and everybody will be placed at a certain level. The FY 2021 projected budget was about \$1 million less because they had a lot of unfilled positions and were never fully staffed all year long. About 62% of staff earned less than \$40,000 a year, which means they cannot take advantage of the city's full retirement benefit system.

General Fund Expenditures

	<u>FY2020</u>	<u>FY2021</u>	<u>FY2021</u>	<u>FY2022</u>	
	<u>ACTUALS</u>	<u>ADOPTED</u>	<u>PROJECTED</u>	<u>PROJECTED</u>	<u>% Change</u>
General Government	3,886,209	4,723,623	4,351,103	4,463,756	-6%
Public Safety	3,287,143	3,587,625	3,543,950	4,167,932	16%
Physical Environment	27,374	115,369	93,062	300,515	160%
Culture and Recreation	1,780,759	2,088,291	1,526,811	1,938,169	-7%
Others/Debt Svc/Cap Outlays	3,710,616	26,306,563	18,691,937	12,866,590	-51%
TOTAL GF EXPENDITURES	12,692,101	36,821,472	28,206,862	23,736,962	

This is another way of listing expenditures based on State of Florida categories.

General Fund Expenditure Highlights

- INCREASE \$246k: FY2022 Personnel Budget assumes all vacant positions will be filled (8 FT and 8 PT), wages will be increased to levels recommended by wage studies, and Health Insurance increase of 6%
 - *Implemented wage study achieves federal minimum wage schedule of \$15 per hour by 2026.*
- Capital Outlays for FY2022 are still under review and will be brought to the July Budget Workshop. Funding from capital grants (\$6m), RR fund balance (\$1.3m), Oka Half Penny (\$4m), Impact fees (\$2.6m), and excess general fund balance will be available for appropriation.

Personnel: 94 FT & 28 PT

- 2% Cost of Living
- 2% Merit
- Health Insurance increase 6%
- New Positions
 - 2 FT added during FY2021 (Permit Tech, Plans Examiner)
- Currently recruiting to fill 9 FT vacancies and 8 PT vacancies

	<u>FY2022</u>	
	<u>PROJECTED</u>	
Personnel	6,672,091	48%
Other Op Expenditures	7,157,569	52%
TOTAL GF Op Expenditures	13,829,659	

Ms. Strickland noted that 62% of staff currently earn less than \$40,000 a year, and 75% earn less than \$50,000. The lowest paid staff earn \$10.42 per hour (part time seasonal, i.e., day camp counselors. They would like to increase pay up to \$13.50 \$15.00 per hour depending on responsibility levels. The median hourly wage for all city workers is \$17.54 per hour, which equates to \$36,400 a year, which is really low. The goal is to increase the median hourly wage to \$21.15 per hour, which equates to nearly \$44,000 a year. This would result in 52% of staff earning between \$31,000 to \$50,000 a year.

General Fund Expenditure Highlights

- Working to better categorize expenditures by function as basis for fee schedules

BASIS FOR ALLOCATION OF TECHNOLOGY OPERATING EXPENDITURES									
last updated: 6/11/2021 9:48 AM									
# of Staff per Department				DRAFT: ALLOCATION EXAMPLE					
0151212	City Mgr	7							
0151215	City Clerk	3	Allocation of communication services and general-use software licenses i.e. Microsoft Office, MUNIS, Outlook.						
0151320	Finance	3		Total Staff		ORG			
0151321	HR	2	51 General Government	29	24%	0151932	\$	80,834	
0151324	Facilities	3	52 Public Safety - Gen*	9	8%	0152442	\$	25,087	
0151531	Com Dev	7	52 Public Safety - Bldg Fu	10	8%	11152441	\$	27,874	
0151932	IT	4	53 Physical Environment	2	2%	01513951	\$	5,575	
0152140	Xing Guards	3	54 Transportation	13	11%	0154160	\$	36,236	
0152441	Bldg Fund	10	57 Library	10	8%	0157180	\$	27,874	
0152442	Code Enforc	9	57 Parks and Rec	46	39%	0157283	\$	128,220	
0153951	StrmWtr	2		119	100%		\$	331,700	FY22 Software, Telco, Peripheries
0154160	Public Work	11	*excludes 3 crossing guards charged to 0152140						
0154161	Engineering	2							
0157180	Library	10							
0157233	LD Park	1	Allocation of Energov annual maintenance/license expenditures						
0157283	Parks	16		Total Staff		ORG		Dept Usage	
0157284	Morgans	8	0151531 Com Dev	7	27%	0151531		10%	
0157291	TDC Beach	4	11152441 Bldg Fund	10	38%	11152441		80%	
0157587	Com Ctr	17	0152442 Code Enforceme	9	35%	0152442		10%	
		122		26	100%			100%	

General Fund Expenditure Highlights

- Working to better highlight and capture true value of contributions:
 - Mattie-Kelly Landscaping (labor and equipment hours)
 - Rent subsidies (Museum, Food-4-Thought, Fishing Rodeo Bldg)
- Other regular contributions:
 - \$9k Crossing Guards
 - \$13k Economic Development Council
 - \$25k Aquatic Center
 - \$1k Destin Fishing Rodeo

Ms. Stricland explained this is to highlight and put a value on the the city's contributions and donations including time and labor.

Change in Fund Balance

ALL FUNDS	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
Net change in fund balances	6,364,540	1,165,340	5,733,168	556,892	(108,026)
Fund Balance, Beginning	24,384,428	27,727,696	27,579,624	27,579,624	28,136,516
Fund Balance, Ending	27,716,135	19,856,364	33,312,792	28,136,516	28,028,489

Ms. Strickland explained that most fund balance are restricted, and the following slide list all the details of restricted fund balance. Most of it are restricted by State regulations and cannot be spent on general operations. Looking at the details on both slides, they show that \$4.6 million of the \$28 million FY 2021 projection is restricted by outside agreements. The city has restricted another \$15 million internally by resolutions adopted by Council (i.e., tech fund, parking fund, debt service).

Fund Balance

ALL FUNDS	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
Restricted					
102 Town Center CRA (State Regulations)			nonspendable 'til greater than zero		
110 Harbor CRA (State Regulations)	167,124	203,630	439,069	276,755	354,680
111 Building Fund (State Regulations)	-	-	(646)	229,374	87,028
209 Harbor CRA 2009 Debt Svc	276,722	(422)	40	0	-
213 General 2013 Debt Svc	92,757	92,623	386,368	93,341	93,341
214 Town Ctr CRA 2014 Debt Svc	244,394	244,463	1,699	245,752	245,852
221 Beach 2021 Debt Svc	-	(2)	1,611	1,650	1,650
305 Capital Projects (Grant Agreements)	-	22,252	(230,218)	1,141,743	1,799,113
315 Impact Fees (State Regulations)	3,279,071	821,801	3,302,947	2,673,345	2,705,010
	4,060,068	1,384,345	3,900,870	4,661,959	5,286,673
Committed					
1 yr debt svc	1,858,650	1,807,915	4,887,469	5,794,249	2,588,740
3 mos emergency ops x 2	6,028,129	6,028,129	6,028,129	6,028,129	6,910,389
122 Parking Fund	-	-	-	-	200,000
125 Tech Fund	148,072	153,234	179,054	207,051	47,849
129 Oka Half Penny	-	3,234,674	3,025,067	3,073,445	2,282,875
	8,034,851	11,223,952	14,119,718	15,102,874	12,029,853
Assigned					
Open PO Balance	1,016,824	1,016,824	4,411,751	1,000,000	1,000,000
	1,016,824	1,016,824	4,411,751	1,000,000	1,000,000
Unassigned	12,213,872	3,943,903	8,929,465	5,146,462	7,978,469
Grand Total Fund Balance	27,716,135	19,856,364	33,312,792	28,136,516	28,028,489

FY 2022 Grants

FY 2022 Grants	
RESTORE Captain Royal Melvin	1,138,229
RESTORE Clement Taylor	729,918
TPO X-Town ROW Acquisition	2,700,000
FDOT Median Maintenance	15,883
FDOT Traffic Signal/Hwy Light Maint	144,117
FDEP Ops Leonard Destin Park	84,809
TDD Beach and Water Access	459,000
TDD Beach Acquisition	2,285,784
County Library Cooperative	62,629
American Rescue Plan	790,000
TPO Stahlman Ave Intersection*	1,501,500
IMLS Cares Act Library Grant	31,464
FDEM Stormwater Equipment	46,000
	\$ 9,989,333

**Awaiting confirmation and award*

Councilmember Morgan stated that wages for the staff seems awfully low, and that he would be interested to know how they compare to area municipalities and counties. It would also be nice if the City of Destin could strive towards providing wages that would allow for city employees to live in the City of Destin.

Ms. Strickland stated that they put out a public records request for wage information to all neighboring cities and Okaloosa County, and the Human Resources Manager is compiling all the responses. They will provide that information to Council. She also noted that the City of Destin is different from other municipalities as they are mostly in the Florida Retirement System. The City of Destin is not paying into social security and so city employees are not receiving social security credits while working for the city.

At this time, Ms. Strickland provided the City a brief orientation on the following City of Destin Monthly Financial Report. She stated that she routinely provides the Council a very summarized version of this report on a monthly basis at their second Council meeting. This version that has been provided to the Council is more detailed as it shows the specific funds involved so they could see the big picture.

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2020 - 04/30/2021

ALL FUNDS	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
01 GENERAL FUND					
01-31 Ad Valorem Taxes	7,883,186	8,104,316	8,119,687	8,119,687	8,674,579
01-31 Sales and Use Taxes	2,894,648	2,761,031	2,101,835	3,015,771	2,955,156
01-32 Licenses and Permits	3,342,590	3,148,624	1,973,834	2,570,034	2,620,478
01-33 Intergovernmental	3,752,560	13,886,708	6,104,327	8,356,378	9,406,578
01-34 Charges for Services	513,087	499,843	395,118	613,518	303,992
01-35 Fines and Forfeitures	106,750	27,520	44,303	44,303	44,098
01-36 Miscellaneous Revenue*	535,374	22,001	69,856	70,957	141,739
01-32 Impact Fees	456,051	44,000	-	-	-
TOTAL REVENUES	19,484,245	28,494,043	18,808,960	22,790,648	24,146,620
01-51 General Government	3,886,209	4,723,623	2,466,013	4,351,103	4,463,756
01-52 Public Safety	3,287,143	3,584,206	1,867,919	2,938,660	3,293,024
01-53 Physical Environment	27,374	115,369	30,526	93,062	300,515
01-54 Transportation	1,780,759	2,088,291	985,938	1,526,811	1,888,169
01-55 Economic Environment	51,209	15,000	9,906	13,208	38,208
01-56 Human Services	63,494	100,000	42,621	78,862	111,642
01-57 Culture and Recreation	2,450,426	3,269,645	1,674,879	2,819,202	3,639,727
01-59 Debt Service	509,643	545,598	4,213,756	4,228,274	85,738
TOTAL EXPENDITURES	12,056,258	14,441,733	11,291,557	16,049,182	13,820,779
Excess (deficiency) of revenues over expenditures	7,427,987	14,052,310	7,517,403	6,741,467	10,325,842
01-38 Transfers In	-	-	3,682,536	3,682,536	-
01-58 Transfers Out	(3,363,829)	(18,958,166)	(8,624,615)	(12,729,970)	(11,217,046)
Total other financing sources (uses)	(3,363,829)	(18,958,166)	(4,942,079)	(9,047,434)	(11,217,046)
Net change in fund balances	4,064,158	(4,905,856)	2,575,324	(2,305,967)	(891,205)
Fund Balance (deficit), Beginning	21,442,003	25,506,161	25,506,161	25,506,161	23,200,194
Fund Balance (deficit), Ending	25,506,161	20,600,305	28,081,485	23,200,194	22,308,989

* FY2021 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

CITY OF DESTIN - MONTHLY FINANCIAL REPORT
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	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
102 TOWN CENTER CRA (RESTRICTED)					
102-31 County TIF	600,079	688,589	681,523	681,523	933,282
102-31 City TIF	257,304	290,297	290,297	290,297	397,430
102-36 Miscellaneous Revenue	1,360	-	864	1,264	1,301
TOTAL REVENUES	858,743	978,886	972,683	973,083	1,332,013
102-55 Economic Environment	45,108	134,425	45,676	76,572	108,869
102-59 Capital Outlay	-	10,000	-	-	-
TOTAL EXPENDITURES	45,108	144,425	45,676	76,572	108,869
Excess (deficiency) of revenues over expenditures	813,635	834,461	927,008	896,511	1,223,144
102-38 Transfers In	-	-	-	-	-
102-58 Transfers Out	(973,001)	(731,281)	(487,474)	(731,212)	(731,418)
Total other financing sources (uses)	(973,001)	(731,281)	(487,474)	(731,212)	(731,418)
Net change in fund balances	(159,366)	103,180	439,533	165,300	491,726
Fund Balance (deficit), Beginning	(2,231,154)	(2,390,520)	(2,390,520)	(2,390,520)	(2,225,220)
Fund Balance (deficit), Ending	(2,390,520)	(2,287,340)	(1,950,987)	(2,225,220)	(1,733,494)

*FY2021 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
110 HARBOR CRA (RESTRICTED)					
110-31 County TIF	314,648	331,449	328,932	328,932	351,349
110-31 City TIF	319,174	331,449	331,449	331,449	354,898
110-36 Miscellaneous Revenue	1,467	-	549	789	300
TOTAL REVENUES	635,288	662,898	660,930	661,170	706,547
110-55 Economic Environment	33,856	71,675	17,054	26,822	147,565
110-59 Capital Outlay	-	30,000	-	-	-
TOTAL EXPENDITURES	33,856	101,675	17,054	26,822	147,565
Excess (deficiency) of revenues over expenditures	601,432	561,223	643,876	634,348	558,982
110-38 Transfers In	-	-	-	-	-
110-58 Transfers Out	(707,736)	(524,717)	(371,931)	(524,717)	(481,057)
Total other financing sources (uses)	(707,736)	(524,717)	(371,931)	(524,717)	(481,057)
Net change in fund balances	(106,304)	36,506	271,945	109,631	77,925
Fund Balance (deficit), Beginning	273,428	167,124	167,124	167,124	276,755
Fund Balance (deficit), Ending	167,124	203,630	439,069	276,755	354,680

*FY2021 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

CITY OF DESTIN - MONTHLY FINANCIAL REPORT
Actuals 10/01/2020 - 04/30/2021

	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
111 BUILDING FUND (RESTRICTED)					
111-32 Licenses and Permits	-	-	326,072	606,072	650,000
111-36 Miscellaneous Revenue	-	-	-	60	62
TOTAL REVENUES	-	-	326,072	606,132	650,062
111-52 Public Safety	-	-	326,717	601,378	727,408
111-59 Capital Outlay	-	-	-	-	-
TOTAL EXPENDITURES	-	-	326,717	601,378	727,408
Excess (deficiency) of revenues over expenditures	-	-	(646)	4,754	(77,346)
111-38 Transfers In	-	-	-	252,620	-
111-58 Transfers Out	-	-	-	(28,000)	(65,000)
Total other financing sources (uses)	-	-	-	224,620	(65,000)
Net change in fund balances	-	-	(646)	229,374	(142,346)
Fund Balance (deficit), Beginning	-	-	-	-	229,374
Fund Balance (deficit), Ending	-	-	(646)	229,374	87,028

*FY2021 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
122 PARKING FUND (IN GF)					
122-34 Charges for Services	-	-	-	-	250,000
122-36 Miscellaneous Revenue	-	-	-	-	25
TOTAL REVENUES	-	-	-	-	250,000
122-54 Transportation	-	-	-	-	50,000
122-59 Capital Outlay	-	-	-	-	-
TOTAL EXPENDITURES	-	-	-	-	50,000
Excess (deficiency) of revenues over expenditures	-	-	-	-	200,000
122-38 Transfers In	-	-	-	-	-
122-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	-	-	-	-	-
Net change in fund balances	-	-	-	-	200,000
Fund Balance (deficit), Beginning	-	-	-	-	-
Fund Balance (deficit), Ending	-	-	-	-	200,000

*FY2021 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

The Building Fund is a work in progress. Ms. Strickland is working with staff to build it up. It would be restricted fund which would be reported to the State separately.

They have provided a very conservative revenue estimate of \$250,000 from the Parking Fund next year. About 50% (\$50,000) is the amount they spent on the collection process from the Gateways and credit card fees and other collection type fees. Funds for resurfacing and striping will come out of this fund.

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	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
125 TECH FUND (COMMITTED IN GF)					
125-36 Miscellaneous Revenue	-	-	230	310	-
TOTAL REVENUES	-	-	230	310	-
125-52 Public Safety	-	3,419	3,912	3,912	147,500
125-59 Capital Outlay	-	111,878	76,458	80,221	150,000
TOTAL EXPENDITURES	-	115,297	80,370	84,133	297,500
Excess (deficiency) of revenues over expenditures	-	(115,297)	(80,141)	(83,823)	(297,500)
125-38 Transfers In	-	120,459	111,123	142,803	138,298
125-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	-	120,459	111,123	142,803	138,298
Net change in fund balances	-	5,162	30,982	58,979	(159,202)
Fund Balance (deficit), Beginning	148,072	148,072	148,072	148,072	207,051
Fund Balance (deficit), Ending	148,072	153,234	179,054	207,051	47,849

**FY2021 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
129 OKA 1/2 PENNY (COMMITTED IN GF)					
129-36 Miscellaneous Revenue	-	-	391	471	150
TOTAL REVENUES	-	-	391	471	150
129-59 Capital Outlay	-	2,596,000	2,802,008	3,028,710	1,694,426
TOTAL EXPENDITURES	-	2,596,000	2,802,008	3,028,710	1,694,426
Excess (deficiency) of revenues over expenditures	-	(2,596,000)	(2,801,617)	(3,028,239)	(1,694,276)
129-38 Transfers In	-	3,863,832	3,732,842	4,134,842	1,256,790
129-58 Transfers Out	-	(127,000)	-	(127,000)	(353,084)
Total other financing sources (uses)	-	3,736,832	3,732,842	4,007,842	903,706
Net change in fund balances	-	1,140,832	931,225	979,603	(790,570)
Fund Balance (deficit), Beginning	-	2,093,842	2,093,842	2,093,842	3,073,445
Fund Balance (deficit), Ending	-	3,234,674	3,025,067	3,073,445	2,282,875

**FY2021 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2020 - 04/30/2021

	FY2020	FY2021	FY2021	FY2021	FY2022
209 DEBT SERVICE 2009 NOTE (RESTRICTED)	ACTUALS	BUDGET*	YTD ACTUAL	PROJECTION	PROJECTION
209-36 Miscellaneous Revenue	403	-	440	440	-
TOTAL REVENUES	403	-	440	440	-
209-59 Debt Service	570,884	92,468	4,079,294	4,079,294	-
TOTAL EXPENDITURES	570,884	92,468	4,079,294	4,079,294	-
Excess (deficiency) of revenues over expenditures	(570,481)	(92,468)	(4,078,855)	(4,078,855)	-
209-38 Transfers In	707,736	371,931	4,393,355	4,393,355	-
209-58 Transfers Out	-	(419,352)	(453,927)	(453,967)	-
Total other financing sources (uses)	707,736	(47,421)	3,939,427	3,939,388	-
Net change in fund balances	137,255	(139,889)	(139,427)	(139,467)	-
Fund Balance (deficit), Beginning	139,467	139,467	139,467	139,467	-
Fund Balance (deficit), Ending	276,722	(422)	40	0	-

	FY2020	FY2021	FY2021	FY2021	FY2022
213 DEBT SERVICE 2013 NOTE (RESTRICTED)	ACTUALS	BUDGET*	YTD ACTUAL	PROJECTION	PROJECTION
213-36 Miscellaneous Revenue	1,148	-	367	584	-
TOTAL REVENUES	1,148	-	367	584	-
213-59 Debt Service	556,827	556,047	77,454	556,047	555,245
TOTAL EXPENDITURES	556,827	556,047	77,454	556,047	555,245
Excess (deficiency) of revenues over expenditures	(555,679)	(556,047)	(77,086)	(555,463)	(555,245)
213-38 Transfers In	574,637	555,913	370,698	556,047	555,245
213-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	574,637	555,913	370,698	556,047	555,245
Net change in fund balances	18,959	(134)	293,611	584	-
Fund Balance (deficit), Beginning	73,798	92,757	92,757	92,757	93,341
Fund Balance (deficit), Ending	92,757	92,623	386,368	93,341	93,341

	FY2020	FY2021	FY2021	FY2021	FY2022
214 DEBT SERVICE 2014 NOTE (RESTRICTED)	ACTUALS	BUDGET*	YTD ACTUAL	PROJECTION	PROJECTION
214-36 Miscellaneous Revenue	657	-	551	866	100
TOTAL REVENUES	657	-	551	866	100
214-59 Debt Service	730,939	731,212	730,720	730,720	731,418
TOTAL EXPENDITURES	730,939	731,212	730,720	730,720	731,418
Excess (deficiency) of revenues over expenditures	(730,283)	(731,212)	(730,169)	(729,854)	(731,318)
214-38 Transfers In	973,001	731,281	487,474	731,212	731,418
214-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	973,001	731,281	487,474	731,212	731,418
Net change in fund balances	242,718	69	(242,695)	1,358	100
Fund Balance (deficit), Beginning	1,676	244,394	244,394	244,394	245,752

This is how they make sure they have enough cash in certain restricted bank accounts to make sure they pay the City's debt on time.

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Fund Balance (deficit), Ending 244,394 244,463 1,699 245,752 245,852

	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
221 DEBT SERVICE 2021 NOTE (RESTRICTED)					
221-36 Miscellaneous Revenue	-	-	31	31	-
221-38 Refunding Bond Proceeds	-	7,086,000	7,086,000	7,086,000	-
221-38 New Bond Proceeds	-	2,819,000	2,819,000	2,819,000	-
TOTAL REVENUES	-	9,905,000	9,905,031	9,905,031	-
221-59 Debt Service	-	428,188	-	428,188	1,302,077
221-59 PRINCIPAL PAYOFF	-	7,663,827	-	-	-
221-59 COST OF ISSUANCE	-	78,781	75,383	75,383	-
TOTAL EXPENDITURES	-	8,170,796	75,383	503,571	1,302,077
Excess (deficiency) of revenues over expenditures	-	1,734,204	9,829,647	9,401,460	(1,302,077)
221-38 Transfers In	-	1,063,807	675,731	1,103,958	1,302,077
221-58 Transfers Out	-	(2,798,013)	(10,503,768)	(10,503,768)	-
Total other financing sources (uses)	-	(1,734,206)	(9,828,037)	(9,399,810)	1,302,077
Net change in fund balances	-	(2)	1,611	1,650	-
Fund Balance (deficit), Beginning	-	-	-	-	1,650
Fund Balance (deficit), Ending	-	(2)	1,611	1,650	1,650

300 RENEWAL AND REPLACEMENT FUND (IN GF)	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
300-36 Miscellaneous Revenue	194	-	2,266	2,966	-
TOTAL REVENUES	194	-	2,266	2,966	-
300-59 Capital Outlay	514,897	2,882,289	656,656	1,663,004	963,484
TOTAL EXPENDITURES	514,897	2,882,289	656,656	1,663,004	963,484
Excess (deficiency) of revenues over expenditures	(514,704)	(2,882,289)	(654,390)	(1,660,038)	(963,484)
300-38 Transfers In	659,540	2,544,558	2,401,385	2,548,817	1,379,969
300-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	659,540	2,544,558	2,401,385	2,548,817	1,379,969
Net change in fund balances	144,837	(337,731)	1,746,995	888,779	416,485
Fund Balance (deficit), Beginning	352,002	496,839	496,839	496,839	1,385,618
Fund Balance (deficit), Ending	496,839	159,108	2,243,834	1,385,618	1,802,103

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	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
302 CAPITAL PROJECT (2002 BOND)					
302-36 Miscellaneous Revenue	170	-	35	35	-
TOTAL REVENUES	170	-	35	35	-
302-59 Capital Outlay	-	28,139	28,139	28,139	-
TOTAL EXPENDITURES	-	28,139	28,139	28,139	-
Excess (deficiency) of revenues over expenditures	170	(28,139)	(28,104)	(28,104)	-
302-38 Transfers In	-	-	-	-	-
302-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	-	-	-	-	-
Net change in fund balances	170	(28,139)	(28,104)	(28,104)	-
Fund Balance (deficit), Beginning	28,090	28,104	28,104	28,104	(0)
Fund Balance (deficit), Ending	28,260	(35)	(0)	(0)	(0)

	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
304 CAPITAL PROJECT (2009 BOND)					
304-36 Miscellaneous Revenue	75	-	21	21	-
TOTAL REVENUES	75	-	21	21	-
304-59 Capital Outlay	975	16,248	16,248	16,248	-
TOTAL EXPENDITURES	975	16,248	16,248	16,248	-
Excess (deficiency) of revenues over expenditures	(900)	(16,248)	(16,227)	(16,227)	-
304-38 Transfers In	-	-	-	-	-
304-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	-	-	-	-	-
Net change in fund balances	(900)	(16,248)	(16,227)	(16,227)	-
Fund Balance (deficit), Beginning	16,227	16,227	16,227	16,227	(0)
Fund Balance (deficit), Ending	15,327	(21)	(0)	(0)	(0)

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

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305 GRANT AND GF CAPITAL PROJECT FUND (IN GF)	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
305-33 Intergovernmental	-	-	-	-	-
305-36 Miscellaneous Revenue	179	-	0	0	-
TOTAL REVENUES	179	-	0	0	-
305-59 Capital Outlay	33,469	14,024,759	4,670,345	6,189,828	6,607,774
TOTAL EXPENDITURES	33,469	14,024,759	4,670,345	6,189,828	6,607,774
Excess (deficiency) of revenues over expenditures	(33,290)	(14,024,759)	(4,670,345)	(6,189,828)	(6,607,774)
305-38 Transfers In	1,475,670	14,047,011	4,440,127	7,331,571	7,265,144
305-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	1,475,670	14,047,011	4,440,127	7,331,571	7,265,144
Net change in fund balances	1,442,380	22,252	(230,218)	1,141,743	657,370
Fund Balance (deficit), Beginning	1,442,380	-	-	-	1,141,743
Fund Balance (deficit), Ending	-	22,252	(230,218)	1,141,743	1,799,113
315 IMPACT AND OTHER RESTRICTED FUND (RESTRICTED IN GF)	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
315-32 Impact Fees	-	-	315,842	315,842	116,000
315-36 Miscellaneous Revenue	13,154	-	5,176	5,176	-
TOTAL REVENUES	13,154	-	321,018	321,018	116,000
315-59 Capital Outlay	86,502	2,717,007	443,587	1,147,618	303,000
TOTAL EXPENDITURES	86,502	2,717,007	443,587	1,147,618	303,000
Excess (deficiency) of revenues over expenditures	(73,349)	(2,717,007)	(122,569)	(826,600)	(187,000)
315-38 Transfers In	653,981	259,737	146,446	220,874	218,665
315-58 Transfers Out	-	-	-	-	-
Total other financing sources (uses)	653,981	259,737	146,446	220,874	218,665
Net change in fund balances	580,633	(2,457,270)	23,876	(605,726)	31,665
Fund Balance (deficit), Beginning	2,698,438	3,279,071	3,279,071	3,279,071	2,673,345
Fund Balance (deficit), Ending	3,279,071	821,801	3,302,947	2,673,345	2,705,010

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FUND BALANCE - ALL FUNDS	FY2020 ACTUALS	FY2021 BUDGET*	FY2021 YTD ACTUAL	FY2021 PROJECTION	FY2022 PROJECTION
Beginning Fund Balance	24,384,428	27,727,696	27,579,624	27,579,624	28,136,516
Nonspendable	2,390,520	2,287,340	1,950,987	2,225,220	1,733,494
Restricted	4,060,068	1,384,345	3,900,870	4,661,959	5,286,673
Committed	8,034,851	11,223,952	14,119,718	15,102,874	12,029,853
Assigned	1,016,824	1,016,824	4,411,751	1,000,000	1,000,000
Unassigned	12,213,872	3,943,903	8,929,465	5,146,462	7,978,469
Ending Fund Balance	27,716,135	19,856,364	33,312,792	28,136,516	28,028,489
	27,716,135	19,856,364	33,312,792	28,136,516	28,028,489

Nonspendable = Long-term advance to TownCenter CRA

Restricted = Bond covenants (balances of debt service funds), grant agreements, state and local regulations (CRAs, Building Fund, impact fees).

Committed = Council resolutions, motions, includes fund balance resolution for 1 yr debt (\$1.8m) + 3 mos emergency ops x2, CD Tech Fund, Oka Half Penny

Assigned = Contracts, purchase orders

Maintain unassigned fund bal of 15% of GF expenditures for previous FY	1,808,439	2,166,260	1,693,734	2,407,377	2,073,117
Under/Over	10,405,433	1,777,643	7,235,732	2,739,085	5,905,352

Restricted

102 Town Center CRA (State Regulations)			nonspendable 'til greater than zero		
110 Harbor CRA (State Regulations)	167,124	203,630	439,069	276,755	354,680
111 Building Fund (State Regulations)	-	-	(646)	229,374	87,028
209 Harbor CRA 2009 Debt Svc	276,722	(422)	40	0	-
213 General 2013 Debt Svc	92,757	92,623	386,368	93,341	93,341
214 Town Ctr CRA 2014 Debt Svc	244,394	244,463	1,699	245,752	245,852
221 Beach 2021 Debt Svc	-	(2)	1,611	1,650	1,650
305 Capital Projects (Grant Agreements)	-	22,252	(230,218)	1,141,743	1,799,113
315 Impact Fees (State Regulations)	3,279,071	821,801	3,302,947	2,673,345	2,705,010
	4,060,068	1,384,345	3,900,870	4,661,959	5,286,673

Committed

1 yr debt svc	1,858,650	1,807,915	4,887,469	5,794,249	2,588,740
3 mos emergency ops x 2	6,028,129	6,028,129	6,028,129	6,028,129	6,910,389
122 Parking Fund	-	-	-	-	200,000
125 Tech Fund	148,072	153,234	179,054	207,051	47,849
129 Oka Half Penny	-	3,234,674	3,025,067	3,073,445	2,282,875
	8,034,851	11,223,952	14,119,718	15,102,874	12,029,853

Assigned

Open PO Balance	1,016,824	1,016,824	4,411,751	1,000,000	1,000,000
	1,016,824	1,016,824	4,411,751	1,000,000	1,000,000

Councilmember Schmidt asked what encompasses "Culture and Recreation" which is a category listed under General Funds.

Ms. Strickland replied that the "Culture and Recreation" category is their library, community center, Morgan Sports Center and the small parks owned by the City of Destin. She continued that these categories are defined by the State of Florida. For instance, "Physical Environment" is stormwater and cemeteries.

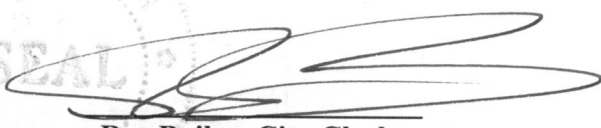
ADJOURNMENT

Having no further business at this time, the meeting was adjourned at 7:30 PM.



Gary Jarvis, Mayor

ATTEST:



Rey Bailey, City Clerk