

**SPECIAL MEETING
DESTIN CITY COUNCIL
MARCH 25, 2024
ANNEX COUNCIL CHAMBERS
6:00 PM**

*****Core Value of the Month - Integrity*****

CALL TO ORDER

*** INVOCATION**

PLEDGE OF ALLEGIANCE

PUBLIC COMMENTS

NEW BUSINESS

A. Utility Undergrounding Phase 1 Contractor Presentations and Selection

PUBLIC COMMENTS

****** Any invocation that is offered before the official start of the City Council meeting shall be the voluntary offering of a private person, to and for the benefit of the City Council. The views or beliefs expressed by the invocation speaker have not been previously reviewed or approved by the City Council, or the City staff, and the City is not allowed by law to endorse the religious beliefs or views of this, or any other speaker. Persons in attendance at the City Council meeting are invited to stand during the opening invocation and Pledge of Allegiance. However, such invitation shall not be construed as a demand, order, or any other type of command. No person in attendance at the meeting shall be required to participate in any opening invocation that is offered. A person may exit the City Council Chambers and return upon completion of the opening invocation if a person does not wish to participate in or witness the opening invocation.***

Persons with disabilities who require assistance to participate in City meetings are requested to notify the City Clerk's Office at (850) 837-4242 in advance. Hearing Impaired: TTY: 711. Assistance also available through Human Resources, Title VI Coordinator, at (850) 837-4242.

Personas con discapacidades que necesitan asistencia o personas que necesiten ayuda con un idioma para participar en las reuniones de la ciudad, deberán notificar la oficina de la Secretaria Municipal al (850) 837-4242 antes de la reunión. Discapacidad auditiva: TTY: 711 (Solicitar Espanol CA). La ayuda tambien está disponible por Recursos Humanos, Coordinador del Título VI, al (850) 837-4242.

CITY OF DESTIN



AGENDA ITEM

COUNCIL MEETING DATE: March 25, 2024**TYPE OF AGENDA ITEM:** City Manager Report**AGENDA OUTLINE NUMBER:** A.

TO: City Council

THRU: Louis Zunguze, Interim City Manager
Kimberly Kopp, City Attorney

FROM: Jeffrey Cozadd, Grants Manager

DATE: March 21, 2024

SUBJECT: Utility Undergrounding Phase 1 Contractor Presentations and Selection

I. BACKGROUND: The undergrounding of utilities project is an initiative identified as part of the City's Strategic Plan.

For the purposes of contractor selection, **RFP 24-01-ENG Phase 1 Utility Underground Conversion Project RFP** was released on January 23, 2024. The bid was then opened on February 22, 2024.

The attached memorandum summarizes the status of the proposals received by the City in response to **RFP No. 24-01-ENG, PHASE I UTILITY UNDERGROUNDING CONVERSION (the "RFP")**, including the consideration of those proposals by the Bid Committee. In summary, consistent with the RFP's provisions and with the **City's Procurement Manual**, the Bid Committee met on March 7, 2024, to review and score the three responsive proposals. Those proposals were from Advanced Drilling Systems, Inc. ("ADS"), Hypower LLC ("Hypower"), and Wilco Electrical, Inc. ("Wilco"). Having reviewed and scored these proposals, the Bid Committee voted to forward all three proposals to the City Council for Council's consideration and final decision.

II. DISCUSSION: The City received three proposals for this **RFP 24-01-ENG Phase 1 Utility Underground Conversion Project**. The three proposals were from **Accurate Drilling Systems Inc. (ADS), Hypower LLC, and WILCO Electric LLC**.

The Bid Committee evaluated these proposals at the March 7, 2024 Bid Committee meeting.

The table below displays the results of the committee scoring of the proposals.

Bid Committee - Summary of Results				
	Max Points	ADS	Hypower LLC	Wilco
Contractor Ability and Experience	20.00	19.50	16.50	18.50
Contractor Personnel Qualification and Experience	20.00	18.25	16.25	18.00
Interactions with City and Regulatory Agency Staff	10.00	10.00	9.50	10.00
Timely Completion of Projects	20.00	20.00	18.75	18.75
Surveys of Past Performance	10.00	9.50	9.75	10.00
Price Proposal/Schedule of Values	20.00	16.75	20.00	14.75
	100.00	94.00	90.75	90.00

Score totals from the bid committee are as follows:

Contractor	Score
ADS	376
Hypower	363
Wilco	360

The bid committee passed a motion to forward these rank-ordered results to the City Council for Council's consideration of which proposer it wants City Staff to negotiate with toward a contract.

The bid committee Report Memo is attached.

City Council's Options

Pursuant to the RFP and to the City's Procurement Manual, the Bid Committee has now forwarded its rank-ordered list of the top three rated proposals received in response to the RFP. Also, pursuant to the RFP and the Procurement Manual, the City Council now has the task of deciding which proposal Council wants City Staff to pursue negotiations with. The Council has three procedural options for this decision, as follows:

1. Adopting the scoring of the Bid Committee and direct City Staff to negotiate toward a contract with the proposal ranked highest by the Bid Committee;
2. Re-scoring by each individual Council Member of all three proposers, using the same scoring criteria and calculations as applied by the Bid Committee pursuant to the RFP; or
3. Ranking the proposers on the basis of which proposers will, in the opinion of each Council Member and based on all available information, best meet the City's needs for the Undergrounding Project. This ranking would be done by applying a 1-2-3 scoring by each Council Member, with a value of "1" being highest or best and a value of "3" being lowest; the scores assigned by the Council Members would then be added together, with the lowest total points score being deemed the proposal with whom City Staff would be directed to negotiate toward a contract.

In making a decision using the 1-2-3 scoring method, the City Council has broad discretion to make its decision based on all available information, and Council's decision would, if challenged, almost certainly be upheld by a reviewing court so long as the Council's discretion was exercised honestly and without illegality, fraud, or misconduct, even if the

decision might appear erroneous or subject to disagreement by reasonable persons. The same principles should/would apply if the Council simply accepts the Bid Committee's ranking and directs City Staff to negotiate with the highest-ranked proposer.

A. Link to Strategic Goals / Objectives: Important Priorities 1.5 Utility

Undergrounding

B. Effect on Budget (EOB): Effect on Budget will determined once a contractor has been selected.

Below is the amount budgeted for the Undergrounding project for FY 2024:

	12953931-565000-	31553977-565000-	32453900-565000-	
	UNDER	UNDER	UNDER	
	Oka Half Penny	Elec Franch Fee	2024 Bonds	TOTAL
	\$ 1,868,093	\$ 2,000,000	\$ 11,700,796	\$ 15,568,889
FY 24 Adopted Budget*	1,868,093	2,000,000	11,700,796	15,568,889
Previous Expenses/Encumbrances	(868,093)	(700,000)	-	(1,568,093)
Available Program Budget	1,000,000	1,300,000	11,700,796	14,000,796
This Agreement +(-)	-	-	-	-
FY 24 Remaining Program Budget	\$ 1,000,000	\$ 1,300,000	\$ 11,700,796	\$ 14,000,796

**FY 24 Adopted Budget includes Budget for Prior Year Encumbrances*

C. Level of Service (LOS): Level of Service will increase as the undergrounding of utilities will bring the following benefits to the City:

- * Improved safety
- * Reduced maintenance
- * Better aesthetics
- * Potential increase in economic development.

D. Legislative Sponsor:

III. CONCLUSION: All three proposals were deemed responsive. The Bid Committee scored the three proposals in accordance with the scoring provisions of the RFP, and the results were totaled by the Grants and Project Manager and confirmed by the City Clerk, with the following numeric results:

ADS	376 points
Hypower	363 points
Wilco	360 points

The decision is now with the City Council as to selection of a contractor with whom staff and the City Attorney should negotiate a contract for the Council to consider.

IV. RECOMMENDED MOTION: I move that Staff and the City Attorney negotiate a contract with (chosen firm) for the Council to consider.

Attachments:

1. RFP 24-01-ENG Ph. I Utility
Underground Conversion bid docs

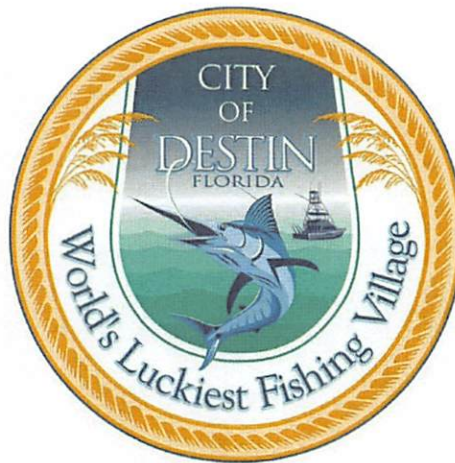
2. RFP 24-01-ENG, Ph. I Utility
Underground Addendum 1
3. RFP 24-01-ENG, Utility Underground
Schedule of Values Addendum 1
4. Bid Opening Submittal List
5. ADS Bid Submission
6. HYPOWER Bid Submission
7. Wilco Electrical Electronic Proposal
8. Bid Committee Score Sheets.03-07-
2024
9. Destin Undergrounding RFP No. 24-
01-ENG - Reference Interview Notes
10. Council using Bid Committee
Scoresheet - blank
11. Council Scoresheet - Undergrounding
RFP 24-01-ENG
12. ADS PRESENTATION FOR 3-25 (1)
13. Hypower Presentation City of Destin
2024-03-19 Ar Final
14. Wilco Destin Presentation rebid
15. Bid Committee Report

CITY OF DESTIN, FLORIDA

REQUEST FOR PROPOSALS

RFP NO. 24-01-ENG

PHASE I UTILITY UNDERGROUND CONVERSION



City of Destin, Florida

January 23rd, 2024

A handwritten signature in blue ink, appearing to be "L. Zunguze", is written over a horizontal line. To the right of the signature, the date "1/23/2024" is handwritten in blue ink.

Louis Zunguze, Interim City Manager

Phone (850) 837-4242

Facsimile (850) 837-3267

4200 Indian Bayou Trail

Destin, Florida 32541

CITY OF DESTIN, FLORIDA

REQUEST FOR PROPOSALS #24-01-ENG OVERVIEW

The CITY OF DESTIN, Florida (City), is accepting sealed proposals for:

RFP #24-01-ENG FOR PHASE 1 UTILITY UNDERGROUND CONVERSION

Proposal Due Date:

THURSDAY, FEBRUARY 22, 2024, prior to 2:00 p.m. (CST)

Proposals shall be delivered no later than 2:00 p.m. Central Standard Time (CST) on Thursday, February 22, 2024, to the City Clerk, Rey Bailey, at City Hall, 4200 Indian Bayou Trail, Destin, Florida 32541.

Documents for this RFP are available through the City's Clerk, Rey Bailey, via email rbailey@cityofdestin.com

GENERAL PROJECT DESCRIPTION

The City is soliciting proposals from qualified contractors to perform all related work to successfully complete the Florida Power & Light (FPL) conversion of Phase 1 overhead facilities along US Highway 98 to underground consistent with FPL's design. Work will include, but not be limited to, construction of all required FPL, Cox Communication, Century Link, and UnitiFiber's underground infrastructure, coordination, FPL street lighting conduit infrastructure, including final certifications, and as-built drawings.

A bid committee will evaluate the qualifications of all submitting firms meeting the minimum requirements as set forth herein.

COMMUNICATIONS AND INQUIRIES

Questions or requests for clarification regarding this Request for Proposals (RFP) must be submitted via email to Rbailey@cityofdestin.com by 4:00 p.m. (CST), Thursday, February 8, 2024. Responses to questions or requests for clarification will be made pursuant to written addenda to this RFP.

SCHEDULE OF EVENTS

The City anticipates the following projected schedule for the RFP process. The City reserves the right at its sole discretion to revise the projected schedule at any time.

Release of RFP	January 23, 2024
Deadline for questions	February 8, 2024, by 4:00 p.m. (CST)
Proposal due date	February 22, 2024, by 2:00 p.m. (CST)
Bid Committee Meeting (Short-Listing)	March 7, 2024
City Council Meeting Ranking Approval	March 18, 2024
City Council Meeting Contract Award	TBD

CITY OF DESTIN, FLORIDA

REQUEST FOR PROPOSALS

24-01-ENG Phase 1 Utility Underground Conversion

Sealed proposals must be received at City Hall, 4200 Indian Bayou Trail, Destin, Florida 32541, **THURSDAY, FEBRUARY 22, 2024, prior to 2:00 p.m. (CST)**. At that time, the City will publicly open all timely submitted proposals for the sole purpose of recording the names of the contractors submitting proposals. Proposals received after the scheduled time for opening will not be considered but can be claimed by the Contractor within ten (10) calendar days of the opening. After that time, the City reserves the right to destroy the late proposal in accordance with applicable law.

Attached are important instructions and specifications regarding responses to this RFP. The failure of a responding Contractor to follow these instructions could result in disqualification from consideration for a contract to be awarded pursuant to this RFP.

This RFP document is issued by the City and all addenda and changes to the RFP documents shall also be issued by the City. The City shall record its responses to inquiries and provide any supplemental instructions or additional documents pertaining to this RFP in the form of written addenda to the RFP. It is the sole responsibility of each Contractor prior to submitting its proposal to this RFP to ensure that the Contractor has obtained all available instructions, addenda, changes, supporting documents, and any other information pertaining to this RFP.

The City is not responsible for any solicitations issued through a subscriber, publications, or sources other than the City, and the Contractor should not rely on such sources for information regarding this RFP.

NO CONTACT: No Contractor nor any prospective Contractor shall contact, communicate with or discuss any matter relating in any way to this RFP with any member of the CITY OF DESTIN, City Council, City Manager, any agent of the City, or any employee of the City other than the City Clerk (or designee), unless such communication is authorized as part of the selection process for this RFP. This prohibition begins with the issuance of the RFP and ends thirty (30) days after the posted recommendation of award. Any such communication initiated by a Contractor or prospective Contractor shall be grounds for disqualifying the offender from consideration for award pursuant to this RFP and for and other solicitations that the City may issue in the future.

1. INTRODUCTION AND INTENT

The City of Destin is located in Okaloosa County and along the Florida Panhandle and is governed by an elected seven (7) member City Council. Geographically, the city is a narrow barrier island approximately 8 miles in length that is located within Okaloosa County. Harbor Boulevard (also known as Florida State Road US Highway 98) is the main road that connects the City's barrier island to the neighboring cities of Fort Walton Beach to the west and unincorporated Miramar Beach to the east, and Niceville to the north. Harbor Boulevard provides most of the vehicular access to all residential and commercial properties located within the City's limits and is therefore the primary route for ingress and egress to the city. The City of Destin is home to approximately 14,077 full-time residents and is known as the "World's Luckiest Fishing Village."

This RFP for Construction Services for Phase 1 Utility Underground Conversion project (Project) invites proposals regarding the qualifications and experience of Contractors for the purpose of performing all related services to successfully complete the conversion of Phase 1 overhead facilities to underground for all properties/parcels within the project corridor. Services will include, but not be limited to, construction of all required Florida Power & Light (FPL), Cox Communication, Century Link, and UnitiFiber underground infrastructure, design and coordination services associated with the installation of Phase 1, FPL street lighting conduit system, including final certifications and as-built drawings (the Services).

Following receipt of initial submittals on qualifications, the City will establish a short-list of the Contractors to continue in the selection process the short-listed Contractors may also be required to make formal presentations to City Council and or City Staff. At the completion of the selection process, the City will select the highest ranked Contractor to enter into negotiation for award.

It is the intent of the City to select one Contractor to negotiate and award a single contract that will incorporate all preliminary planning, staging, carrier design support, construction and post-construction services.

The City is committed to working in close collaboration with the current Project Management Firm, Utility Consultants of Florida, Inc. (UCoF), and the awarded Contractor to measure the achievability of goals for constructing the Project, to evaluate the Project's designs, to allow for open coordination between all parties and to obtain a mutually agreeable Guaranteed Maximum Price (GMP) for delivery of the Project.

Selection of the awarded Contractor under this RFP is not a guarantee of work.

There is no guarantee that any or all of the services contained within this RFP will be assigned during the term of the contract. Further, the awarded Contractor is providing these services on a non-exclusive basis. The City, at its option, may elect to have any of the services set forth herein performed by other firms or City staff, or publicly solicit for said services. The City reserves the right to formally solicit any individual projects associated with this Project in the open market, should the City deem it to be in its best interest.

2. RFP SCHEDULE

The City anticipates the following schedule for the RFP process. The City reserves the right at its sole discretion to revise the schedule and other aspects of the RFP by issuing addenda to the RFP at any time.

RFP Schedule

Release of RFP	January 23, 2024
Deadline for questions	February 8, 2024, by 4:00 p.m. (CST)
Proposal due date	February 22, 2024, by 2:00 p.m. (CST)
Bid Committee Meeting (Short-Listing)	March 7, 2024
City Council Meeting Ranking Approval	March 18, 2024
City Council Meeting Awarding Bid	TBD

3. PROJECT OVERVIEW

3.1 Project Scope

Generally, the project corridor, and as part of the FPL design of the underground conversion, is along Harbor Boulevard (US 98) from the Marler Bridge to Airport Road ("Phase 1"). This is also inclusive to any existing overhead service crossings that span over Harbor Boulevard (US 98). Other utility companies providing aerial service to the residents within the project includes Cox Communication, Century Link, and UnitiFiber. Additionally, there are numerous utilities within the corridor that are currently underground including but not limited to, water, sewer, reclaim, gas, and communications. Also, within this section FPL has existing streetlights attached to current poles, and some free-standing streetlight poles. As part of this project the Contractor will need to coordinate and install the required conduit and vaults which will ultimately allow FPL to pull wire and install the new streetlight poles as part of their new design & photometrics.

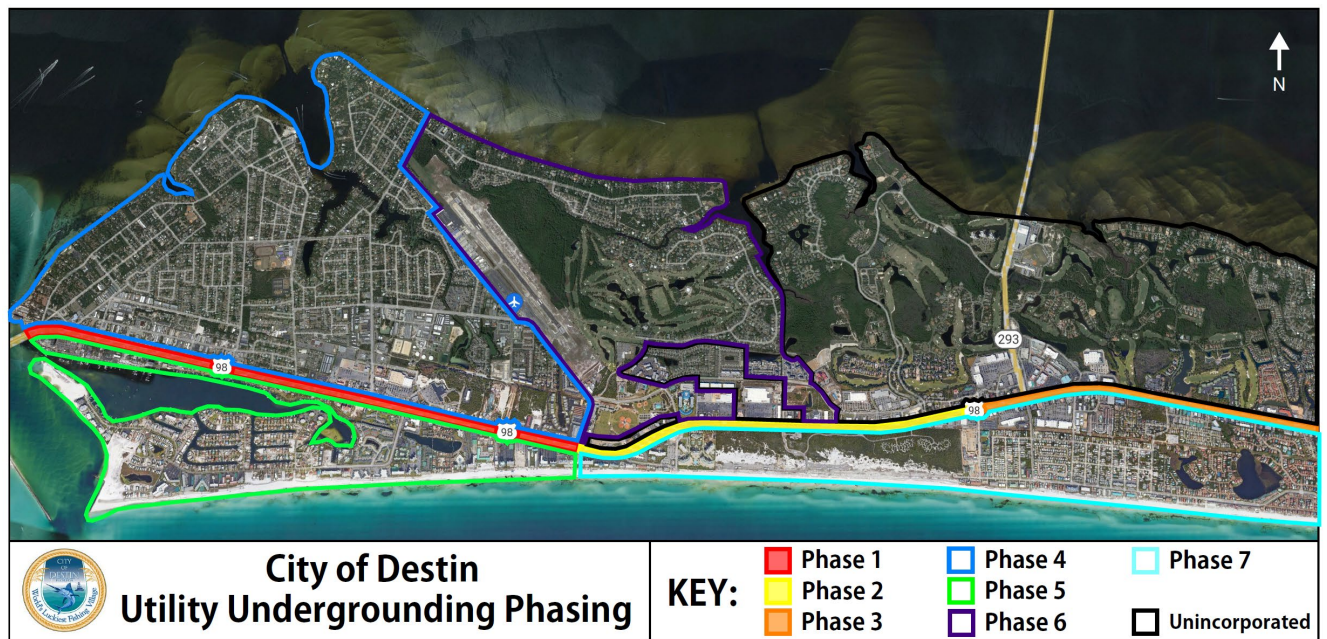
The Contractor shall be experienced and able to perform all aspects of this undergrounding project in accordance with all applicable rules, regulations and utilizing experience on similar type projects. Additionally, the Contractor shall construct, and as-built all work as part of this project, understand and meet the respective utility owners requirements for all aspects. The Contractor shall facilitate coordination of FPL, Century Link, Cox Communication, and UnitiFiber construction activities, and in full coordination with all work designated as part of this project and provide detailed as-builts of all final project work performed by the Contractor in an acceptable format to the respective utility owners and to the Project Manager "PM"/City.

The undergrounding shall require the Contractor provide scope of services; including but not limiting to, undergrounding all FPL existing aerial primary, secondary, service lines, connections, looping of all existing FPL undergrounded radial areas, existing undergrounding tie-ins, meter connections where applicable, support and coordination with FPL portion of the work, support and coordination with the Carriers facilities and service lines in conjunction with the FPL aerial undergrounding, installation, support and coordination with FPL street lighting infrastructure, coordination and provide effective and costs efficiency in the means and manor of scheduling and construction of all work associated with the undergrounding project, coordination with services for commercial and/or residential properties, parcels affected by the undergrounding, provide as-builts and permit requirements where applicable, and conform to FPL plans, specifications and other requirements as part of this project.

3.1.1. Project Phases

During the City and FPL's preliminary design and future underground planning discussions, the Project was divided into (7) Phases for the potential of future "phasing". The focus for this Project is

identified as Phase 1. However, subsequent phasing was determined during initial planning discussions as reflected in the map below. to the City, at the City Council's discretion, may or not to initiate future phases and the numeric numbering currently being reflected may be altered to fit the City's goals and objectives. The following is the current Phasing Map:



3.1.2. Florida Power and Light Company

For all related FPL work as part of this Project, Contractors and sub-contractors performing work shall be experienced and successfully performed similar type FPL underground conversion projects.

FPL's electrical service is provided to the city through a redundant subaqueous transmission line crossing from the mainland beneath the bay leading into Destin that feeds an existing FPL substation on the mid-key of the city. This substation feeds the city distribution grid comprised of feeder lines, radial primary taps, secondary services, and individual customer drops.

The largest component of the Project addresses the undergrounding of currently all overhead electric power facilities owned by FPL which generally consist of wires, transformers, switches, vaults, service lines, utility poles and other related apparatus. Much of the overhead utility infrastructure and critical feeder is located along Harbor Boulevard (US 98) with laterals extending along key side streets and providing distribution within adjacent residential and business sections. A large majority of the underground infrastructure is within the FDOT rights-of-way.

FPL will provide their design plans as part of this Project. For all FPL work, the awarded Contractor shall comply with FPL plans, survey as-built requirements, typical sections, installation guidelines/requirements and specifications. The City will provide available FPL plans as part of the Step two selection process. FPL work includes, but is not limited to, installation of conduit and all related hardware, equipment, design coordination, switching, and certified as-builts necessary to support the Phase 1 undergrounding to ensure a fully functioning system providing active service to all currently fed properties located within the City.

The selected Contractor shall be fully responsible for coordinating storage, delivery, take receipt of, and be accountable for all FPL materials for this Project. Additionally, the material storage will be the awarded Contractor's responsibility including, but not limiting, tracking and securing inventory.

3.1.3. Century Link

In addition to the FPL conversion, certain poles along the corridor currently have aerial attachments by Century Link. Century Link has estimated the conversion of their facilities to involve placement of (3) 2" conduits along the south side of the corridor, with few crossings and shorter runs along the north side of the corridor. Century Link's facilities are predominately aerial. Century Link will provide design plans as part of this Project.

All existing Century Link aerial facilities shall be undergrounded and removed concurrently with the FPL conversion to the fullest extent possible. The awarded Contractor shall install the conduit for Century Link. Installation of Century Link facilities within the new conduit, splicing, pull boxes, pedestals, service connections and, removal of aerial facilities and apparatuses from poles shall be performed by others. However, the selected Contractor will need to schedule and coordinate as efficiently as possible so that the poles can be removed timely and without delays.

3.1.4. Cox Communication

In addition to the FPL conversion, certain poles along the corridor currently have aerial attachments by Cox Communication. Cox Communication has estimated the conversion of their facilities to involve placement of (4) 2" conduits along the south side of the corridor, with few crossings and shorter runs along the north side of the corridor. For a large part, Cox Communication's facilities are predominately aerial. Cox Communication will provide design plans as part of this Project.

All existing Cox Communication aerial facilities shall be undergrounded and removed concurrently with the FPL conversion to the fullest extent possible. The selected Contractor shall install the conduit for Cox Communication. Installation of Cox Communication facilities within the new conduit, splicing, pull boxes, pedestals, service connections and, removal of aerial facilities and apparatuses from poles shall be performed by others. However, the selected Contractor will need to schedule and coordinate as efficiently as possible so that the poles can be removed timely and without delays.

3.1.5. UnitiFiber

In addition to the FPL conversion, certain poles along the corridor currently have aerial attachments by UnitiFiber. UnitiFiber has estimated the conversion of their facilities to involve placement of (3) 1.25" conduits along the south side of the corridor, with few crossings and shorter runs along the north side of the corridor. For a large part, UnitiFiber's facilities are predominately aerial. UnitiFiber will provide design plans as part of this Project.

All existing UnitiFiber aerial facilities shall be undergrounded and removed concurrently with the FPL conversion to the fullest extent possible. The selected Contractor shall install the conduit for UnitiFiber. Installation of UnitiFiber facilities within the new conduit, splicing, pull boxes, pedestals, service connections and, removal of aerial facilities and apparatuses from poles shall be performed by others. However, the selected Contractor will need to schedule and coordinate as efficiently as possible so that the poles can be removed timely and without delays.

3.1.6. Street Lighting

Within the City, FPL currently provides street lighting attached to existing poles on both the south and north sides of the US 98 corridor. Much of the overhead streetlight infrastructure is located along the entire Harbor Boulevard (US 98) extending along some side streets and providing some private

lighting along some of the businesses within the project. FPL Street Lighting has estimated the need for (2) conduits along both sides of the corridor.

This work shall also be inclusive with the undergrounding and concurrent with the overall project installations to the fullest extent possible. The selected Contractor shall install the conduit and pull boxes for FPL street lighting. Installation of the streetlight pole, wire installation, splicing, connections and removal shall be performed by others. However, the selected Contractor will need to schedule and coordinate as efficiently as possible so that the poles can be removed timely and without delays.

3.2 Project Coordination and Communication

The City has and will continue to have various contractors and consultants under contract providing assistance throughout the entire Project. Coordination and communication with all City contractors, consultants, and subcontractors working on the Project is imperative and key to completing the Project successfully. The selected Contractor shall be responsible for implementing successful coordination and communication throughout the duration of the entire Project.

3.3 Project Schedule

The City's goal for this project is an 18-month completion of all proposed infrastructure related to the successful overhead to underground conversion from NTP of construction activities. However, it is expected that there may be some remaining conversions dependent on FPL switching orders and other FPL related activities such as wreck-out of existing facilities that may extend beyond the 18-month period.

4. PROCESS

4.1 Authorized City Representative / Submission of Proposal

For information or questions concerning this RFP, contact the City Clerk:

Mr. Rey Bailey, City Clerk
4200 Indian Bayou Trail
Destin, Florida 32541
Phone: 850-837-4242 Ext. 1002
Email: Rbailey@cityofdestin.com

Contractors must submit a sealed proposal to the attention of the City Clerk at the address stated immediately above. Only those communications that are in writing from the City Clerk shall be considered as duly authorized expressions on behalf of the City. RFP forms and any additional documents required by this RFP must be executed and submitted in a sealed envelope to the City's City Clerk listed above.

4.2 Contractor Communication and/or Inquiries

The Contractors shall review this competitive solicitation in its entirety to determine whether the City's Scope of Services, conditions and requirements are clearly stated. If the Contractor has any questions regarding this competitive solicitation, the Contractor must submit such inquiries and requests for clarification via email only to the City Clerk at Rbailey@cityofdestin.com.

These inquiries or requests for clarification must provide the questions along with the relevant Section(s), Subsection(s), Paragraph(s), and page number(s) of the competitive solicitation being questioned by the Contractor. The City will consider only those communications and/or inquiries

submitted via email and received by the City Clerk on or before **February 8, 2024, by 4:00 p.m. (CST)** (the “Inquiry Deadline Date”).

The City will consider the Contractor’s lack of communicating inquiries or requesting clarifications by the Inquiry Deadline Date to constitute the Contractor’s acceptance of all of the conditions and requirements as stated in this RFP and any amendments thereto.

Unless the City Clerk specifically requests the Contractors to provide additional communications, or to participate in negotiations, the City may not accept or consider any of the Contractor’s written or other communications and/or inquiries received between the Inquiry Deadline Date and the posting of an award, if any, under this competitive solicitation.

To the extent the City determines, in its sole discretion, to respond to any communications, inquiries or requests for clarification prior to the Inquiry Deadline Date, the City’s response will be made in an addendum to this RFP to be distributed by the city clerk.

No interpretation of data, including but not limited to surveys, plans, drawings, and similar materials will be made to any Contractor, except for what is provided in this RFP or by written addendum.

4.3 Addenda

The City Clerk or designee will distribute any addenda.

The Contractor’s authorized representative must acknowledge receipt of each addendum issued. Acknowledgement shall be numbered and dated on the Submitted Proposal Form and included in a submitted proposal.

The Contractor is responsible for checking with clerksdepartment@cityofdestin.com for addenda in order to verify whether any changes have been made to the RFP. Contractors are cautioned that any oral or written representation made by any person that appears to change materially any portion of the competitive solicitation documents shall not be relied upon unless subsequently ratified by a written addendum to this RFP issued by the City Clerk.

4.4 Delivery and Labeling of Sealed Proposals

The Contractor’s proposal to this competitive solicitation shall be prepared in accordance with Section 5 “Proposal Requirements”. The Contractor’s sealed proposal must be received by the City Clerk on or before **THURSDAY, FEBRUARY 22, 2024, prior to 2:00 p.m. (CST)** (the “Proposal Due Date”) according to the time clock at the City. A Contractor may not submit a proposal via telephone, facsimile, or electronic mail.

If the Contractor elects to mail in its proposal, the Contractor must allow sufficient time to ensure the City Clerk’s receipt of the proposal by the Proposal Due Date. Regardless of the form of delivery, it is the Contractor’s responsibility to ensure that the proposal arrives at the City Clerk’s address (See Section 4.1) no later than 2:00 p.m. on the Proposal Due Date. Risk of failure of delivery falls solely on the Contractor.

The City will accept proposals up to the Proposal Due Date. Proposals must be delivered in sealed envelopes with the following information clearly provided on the front of the envelope: The City Clerk’s name and address as provided in Section 4.1, and the number and title of the RFP. The proposals must be submitted with one (1) original marked “ORIGINAL”, eight (8) hard copies marked “COPY” and one (1) electronic copy in .pdf format on a flash drive of the proposal.

No proposal may be withdrawn after the Proposal Due Date.

4.5 Economy of Presentation

The Contractor must use sections and tabs that are clearly identified and also must number and label all parts, pages, figures, and tables in its proposal. The Contractor should prepare its proposal simply and economically, providing a straightforward, concise description of the Contractor's capability to satisfy the conditions and requirements of this competitive solicitation (Fancy bindings, colored displays, and promotional material are not desired). The Contractor's emphasis should be on completeness and clarity of content. To expedite the City's evaluation of the proposal, it is mandatory that the Contractor follow the instructions contained herein. The City is not liable for any costs incurred by the Contractor in responding to this competitive solicitation including, without limitation, costs for any oral presentations requested by the City.

4.6 Proposals Must be in Ink or Typed

The Contractor's proposal must be typed or printed in permanent ink.

4.7 Contractor's Signature

Where the Contractor's signature is required, the Contractor's proposal must contain the Contractor's authorized representative's manual signature, in permanent ink, in the space provided. In addition, the Contractor's authorized representative must initial all the Contractor's handwritten corrections (additions or deletions) in its proposal.

If the proposal is made by a partnership, corporation, joint venture, or team, the name and address of the partnership or corporation or all members of the joint venture or team shall be shown together with the names and addresses of the partners or officers of all entities. If the proposal is made by a partnership, it must be acknowledged by one of the partners; if made by a corporation, by one of the officers; if made by a joint venture or team, by one officer of each participating entity.

4.8 Complete Proposals Required

The Contractor must complete and execute this competitive solicitation document, including any addenda, appendices, exhibits, attachments, requested information and proposal forms and submit them with and as a part of the Contractor's proposal.

4.9 Use of Forms

If this competitive solicitation includes forms for the submission of information, the Contractor must submit the requested information on the forms, attaching additional pages if necessary, or the City may reject the Contractor's proposal.

4.10 Errors or Omissions; Inconsistent Proposals

The Contractor should examine its proposal carefully for any errors prior to submission. The Contractor is solely responsible for the accuracy and completeness of its proposal. The Contractor's errors or omissions, if any, are solely at the risk of the Contractor and may be grounds for the City's finding that the Contractor's proposal is non-responsive. Any Contractor submitting inconsistent copies of its proposal is subject to disqualification from further consideration under this RFP. Multiple proposals from a single Contractor will be deemed non-responsive.

4.11 Proposal Validity Period

The Contractor's proposal shall, in its entirety, remain valid for at least one hundred twenty (120) calendar days after the Proposal Due Date.

4.12 Proposal Opening

The proposals shall be delivered no later than **2:00 p.m. CST on THURSDAY, FEBRUARY 22, 2024**, to the City Clerk at the address stated in Section 4.1. At that time, the City Clerk (or designee) will publicly open all timely submitted proposals for the sole purpose of recording the names of the Contractors submitting proposals at the designated place.

Any person requiring a special accommodation at City Hall because of a disability should call the City Clerk at least five (5) working days prior to the RFP opening at Phone: 850-837-4242 Ext. 1002 for persons with hearing or speech disabilities.

4.13 Government in the Sunshine; Public Records

All submitted material will be subject to Florida's Public Records Law. All Contractor's should prepare their proposal with the understanding that it may become available to the public at some time. All Contractor's acknowledge that all information contained within the proposal is subject to disclosure under the State of Florida's Public Records Law.

The City is not requesting, and does not require, confidential proprietary information or trade secrets to be included as part of any proposal. No information should be labeled confidential unless exempted under said law.

Pursuant to Section 119.071(1)(b)2., F.S., proposals may be exempt from public disclosure for thirty (30) days after opening of the proposals or until such time as the City provides notice of an intended decision, whichever comes first. It is not necessary for Contractors to claim this temporary exemption.

Upon written request, a copy of RFP tabulations will be furnished, with an enclosed, stamped, self-addressed envelope. RFP tabulations will not be provided by telephone. Non-exempt RFP files may be examined during normal working hours by appointment.

Interviews/presentations, negotiation strategy sessions, and/or negotiations with Contractors may not be public but will be recorded pursuant to Section 286.0113(2), F.S., if closed to the public.

5.0 PROPOSAL REQUIREMENTS

5.1. Required Proposal Format

To facilitate the City's analysis of the Contractor's proposal, the Contractor must prepare its proposal in accordance with the instructions provided in this competitive solicitation. If the Contractor's proposal deviates from these instructions, such response may, at the City's discretion, be rejected.

Proposals should not contain information in excess of that requested, must be concise and must specifically address all of the items set forth in this RFP. Unnecessarily elaborate brochures or other presentations beyond those sufficient to present a complete and effective proposal to this RFP are not desired and may be construed as an indication of the Contractor's lack of cost consciousness. Elaborate artwork, expensive visual aids, and other presentation aids are neither necessary nor desired, unless specifically requested.

Proposals must be prepared in at least 12-point font on 8.5" x 11" white paper, with pages sequentially numbered. Proposals can be either single or double-sided. Proposals should be contained within a three (3) ring binder (original and each copy in separate binders).

5.2 Proposal Requirements

Proposal content shall be separated by sequentially numbered tabs and must be submitted in the same order as set forth below and the supplied electronic copy shall be indexed similarly.

5.2.1. Minimum Requirements for Eligibility

Contractors that submit a qualification proposal and do not meet the minimum eligibility requirements listed below will be deemed non-responsible and the Contractor will be prohibited from participating in this RFP process any further.

- Contractor and their subs must meet all State required certifications and/or licensing required to engage in the performance of all related activities for the underground conversion project.
- Contractor and its sub-contractors must have performed, familiar with FPL underground conversion project requirements, and in good standing with FPL. Contractor must prove they maintain thorough understanding and experience with conversion of overhead facilities to underground, preferably with similar coastal projects.

The proposals should include the following:

Tab 1 – Letter of Interest (Limit response to maximum of 4 pages {pages for applicable licenses not included})

- Summarize the Contractor's understanding of the Project, its commitment to perform the Services, the number of years of experience in the field of construction services, and its statement of belief as to why it is the best qualified Contractor to provide services relating to an underground conversion. An authorized agent must sign the Letter of Interest indicating title or authority.
- The Letter of Interest shall also include, but not be limited to the following:
 - Identification of the Contractor's name, point of contact name, address, phone number and email Specify who will be the Contractor's signatory to any contract documents executed with the City.
 - An affirmation that any required business licenses required for the Project have been obtained and the Contractor and all assigned key staff are properly licensed to practice in the State of Florida.
 - Provide a list and brief summary of specific FPL underground conversion projects you have been involved with and what role you performed.

Tab 2 – Contractor Qualification, Ability and Experience (20 Points)

- Provide a summary of the Contractor's capabilities and expertise converting FPL aerial facilities to underground and installing communication facilities on similar underground conversion projects.

The summary should include but not be limited to the following:

- Contractor's approach and understanding of underground conversion project(s) within a similar coastal community. Additionally, provide specific experiences and

lessons learned on these types of projects. **(Limit response to a maximum of three (3) pages)**

- Contractor's familiarity with working on FPL underground conversion projects as it relates to the involved communication companies, your coordination efforts, and your ability to schedule that portion of the work in a timely manner to ensure their facilities can be successfully completed on schedule and ahead of the FPL wreck-out. Include the carriers you have worked with and your approach. **(Limit response to a maximum of three (3) pages)**
- Contractor's familiarity with identifying, protecting and working around existing utilities. **(Limit response to a maximum of five (3) pages)**
- Provide a minimum of three (3) underground conversion projects performed within the past five (5) years that included FPL and provide any similarities that may relate to our city project. **(Limit response to maximum of two (2) pages per project)**
 - For each project include:
 - a) Name and location of the project;
 - b) Size and cost of the project;
 - c) Project owner's representative name, address, phone number, and email address;
 - d) Date project was completed or is anticipated to be completed with current status;
 - e) The nature of the Contractor's responsibility on the project;
 - f) Unforeseen circumstances, errors or oversights and actions taken to mitigate and/or correct; and
 - g) How the Contractor's technical and managerial methodology applied.
- If the Contractor has previously performed a project for the City within the past ten (10) years, identify the project, the work performed and the total fees awarded for such work.

Tab 3 – Contractor Personnel Qualification and Experience (20 Points)

- Provide an organizational chart of the Contractor's team highlighting the key personnel that will be assigned to the Project. Identify the principal supervisory and management staff, including partners, project managers, other supervisors and specialists who will be assigned to the Project. **(Limit response to maximum of two (2) pages)**
- Provide résumés of the Contractor's key personnel listed above to be assigned to the Project. **(Limit response to maximum of two (2) pages per résumé)**
 - Résumés shall include, but not be limited to:
 - a) Name and current position held by the key personnel;
 - b) Number of years with FPL underground conversion project experience(s);
 - c) Experience. Identify: (i) Types of projects/services; (ii) Size of projects/services; and (iii) Specific responsibilities;
 - d) Services anticipated to be designated to the key personnel; and
 - e) Anticipated level of participation on the Project.

- Identify and highlight the Project Manager who will be directly responsible for the day-to-day communication and coordination with the City and their PM. This individual must have the authority to represent the Contractor in a decision-making capacity. The Project Manager should be experienced in working with FPL underground conversion projects. **(Limit response to maximum of two (2) pages)**
- Provide a summarized approach to the project schedule that demonstrates cost and time efficiency capabilities. **(Limit response to maximum of two (2) pages)**
- Provide a summary to your approach to FPL switching, as-builts, and bore logs. **(Limit response to maximum of two (2) pages)**

Tab 4 – Interactions with City and Regulatory Agency Staff (10 Points)

- Provide a summary supporting the specialized qualifications of the proposed key personnel identified in Tab 3 in terms of meeting this scope of service. The summary should highlight the experience with utility companies, regulatory agencies, including construction permitting, applications, governing regulations, use of utility easements or other related activities. Include the Contractor's ability to work with City staff and their assigned PM (UCoF) including residents, businesses, community Condominium and Homeowner Associations in order to successfully fulfill the desired services for the project. Include the Contractor's knowledge of planning and scheduling of construction that demonstrates the ability to work with the city's PM, FPL and others with easement coordination efforts. **(Limit response to maximum of two (2) pages)**
- Provide a summary of how your crews approach public interactions, notifications, concerned residents, ingress & egress concerns during construction. **(Limit response to maximum of two (2) pages)**

Tab 5 – Timely Completion of Projects (20 Points)

- Describe the Contractors' current and recently completed timeliness with FPL projects. Describe how the work was scheduled and communicated with the respective communities to achieve the schedule. Address any delays you may have encountered and how you worked with the communities to mitigate potential delays and achieve the desired goal/schedule. Describe your proposed staffs' ability to accomplish the scope of the project and approach. Include specifically the Contractor's daily ability to handle each aspect of the desired services described herein. Describe how the Contractor plans to maintain a project team member's time in order to ensure sufficient time to complete a project. Provide your current staffing and resources committed to this projects success. **(Limit response to maximum of two (2) pages)**

Tab 6 – Surveys of Past Performance (10 Points)

- Provide reference surveys from past clients for the projects identified under Tab 2.
- Completed surveys. **(See Attachment 1)** The Bid Committee will take the average of all surveys and score as follows:

❖ Average score between 9 – 10	10 Points
❖ Average score between 7 – 8	8 Points
❖ Average score between 5 – 6	6 Points
❖ Average score between 3 – 4	4 Points
❖ Average score between 1 – 2	2 Points
❖ Average score of 0	0 Points

Tab 7 – Price Proposal/Schedule-of-Values (20 Points)

- Complete and provide your Price Proposal/Schedule-of-Values.

Tab 8 – Forms

- Provide the completed and signed forms:
 - ❖ Price Proposal/Schedule-of-Values
 - ❖ Performance Survey Questionnaire
 - ❖ Submitted Proposal Form
 - ❖ Public Entity Crimes Form
 - ❖ Drug-Free Workplace Certification
 - ❖ Conflict of Interest Disclosure Form
 - ❖ Liability & Indemnification Form

6.0 SELECTION PROCESS, EVALUATION CRITERIA AND EVALUATION OF PROPOSALS

6.1 Responsiveness and Responsibility

A responsible and responsive proposal will be considered as one which meets or exceeds the RFP specifications and which is submitted by a Contractor capable of performing the requirements as stated in the RFP.

The City Clerk will initially review each proposal for: (a) minor informalities, irregularities, and apparent clerical mistakes which are unrelated to the substantive content; (b) conformance to the RFP instructions regarding organization and format; and (c) minimum requirements to meet eligibility.

The City reserves the right to reject any or all proposals, in whole or in part, for any reason whatsoever, and to re-let the RFP at the City's discretion. The City reserves the right to waive any minor non-conformance or irregularities when, in the sole opinion of the City, such waiver or acceptance is deemed to be in the best interest of the City.

After the Proposal Due Date, the City may, in its sole discretion, request clarifications of the information submitted, and may also rely upon any information obtained from any source that pertains to the issue of a Contractor's integrity and capability to perform.

Proposals may be excluded from further consideration and the Contractor will be so advised. No deviations from specifications will be accepted; no alternate proposals will be accepted unless requested in writing. The City may, in its sole discretion, also exclude from consideration any Contractor whose proposal contains a material misrepresentation. Such proposals will be deemed as non-responsive to this RFP.

Proposals that are deemed non-responsive to this RFP will be excluded from any further consideration.

A proposal may be deemed non-responsive for any of the following reasons: Contractor fails to attend mandatory meetings as required by the RFP Documents; Contractor fails to specifically include information required by the specifications; Contractor fails to sign a submitted proposal; Contractor fails to submit a proposal that does not include information specifically required in the RFP Documents. The above is not an exclusive list and the City may deem a proposal non-responsive for other valid causes and lack of responsiveness shall solely be by the determination of the City.

6.2 Disqualification of Contractors

Any cause including, but not limited to, the following may be considered as sufficient for the disqualification of a Contractor and the rejection of its proposal:

1. Submission of more than one proposal for the same work by an individual, firm, partnership, or corporation under the same or different names;
2. Evidence of collusion among Contractors, or previous participation in collusive bidding or proposing on work for the City;
3. Uncompleted work for which the Contractor is committed by contract which, in the judgment of the City, might hinder or prevent the prompt completion of the work under this RFP if awarded to Contractor;
4. Inconsistencies between the proposals provided by the Contractor
5. Violations of the cone of silence as provided for herein;
6. Familial relation with the City's purchasing agents (City Manager or City Clerk) or public officer (City Councilmember) as provided for in Section 112.313(3), F.S;
7. Conviction for a Public Entity Crime as provided for in Section 287.133, F.S.; or

The above listed causes are not an exclusive list, and the City may disqualify Contractors for other valid causes.

6.3 Selection Process

In general, the City will conduct the selection process in accordance with this Section and all applicable City purchasing policies and procedures:

- Bid Committee will review each written submission for compliance with the requirements of the RFP, including verifying that each response includes all documents required.
- Bid Committee members will review, analyze, compare, individually score and rank all responses based on the requirements of the RFP, information submitted and, but not limited to, qualifications and price. As part of the Bid Committee's review process, the Bid Committee may require proposers to appear at a meeting of the Bid Committee to answer questions relating to their proposals and related materials submitted to the City.
- Bid Committee will conduct a public meeting chaired by the Bid Committee Chairman to discuss the individual scores, and summarize the scores in a ranking matrix to be forwarded to the City Council. Non-voting advisors of the Bid Committee may attend this meeting.
- The Bid Committee will recommend the top three (3) ranked contractors to the City Council, who may be required to provide a presentation at a City Council Meeting. The City Council shall have sole approval authority. Upon request, responsive bidders may be required to provide a presentation at a City Council meeting.
- Upon consideration of all available information, including the Bid Committee's ranking, related materials submitted by or relating to the proposers' proposals and experience, and presentations to the City Council, including proposers' responses to questions posed by the City Council, the City Council may, in the exercise of its discretion over such procurement decisions, rank all responsive proposals using a method such as the following, consistent with the City's Purchasing Manual. Each City Councilmember will rank all responsive proposers on the basis of which proposers will, in the Councilmember's opinion based on all available information, best meet the City's needs for the Undergrounding Project. For example, if there are three responsive proposals, each Councilmember would assign one point to the proposer the Councilmember believes would best meet the City's needs, two points to the proposers that the Councilmember believes is the second-best suited to meet the City's needs, and three points to the proposer that the Councilmember believes is third-best suited to meet the City's needs. The

point scores assigned by the voting Councilmembers will then be added together to yield an aggregate score, with the proposer receiving the lowest points assigned by voting Councilmembers being ranked the best.

- After a ranking of firms has been approved by the City Council, it is the intent of the City of Destin, in accordance with the RFP documents, to award a contract based on the proposal that best meets the project requirements, meets the required schedule, and will produce the highest quality product for the price. Accordingly, the City Council will direct City staff to negotiate a contract with the proposer whose proposal is ranked best by the Council. If such negotiations are successful, City staff would bring the resulting negotiated contract to the Council for Council's final approval; if the negotiations are unsuccessful, City staff are to come to the Council with a request to negotiate toward a contract with the second-best ranked proposer. A copy of the respondent's proposal and the RFP including scope of work, will be incorporated and become a part of the contract.

6.4 Proposal Evaluation and Selection

Selection of Short-Listed Contractors will be based upon the following steps and factors:

Elevation Level 1 (Purchasing Requirements Assessment):

- The City Clerk shall review all proposals for conformance with the RFP guidelines, minimum eligibility requirements and detailed submittal requirements. Conforming proposals shall be elevated to Elevation Level 2. The City Clerk or designee will distribute proposals and evaluation criteria to the Bid Committee.

Elevation Level 2 (Bid Committee Scoring)

- The Bid Committee may convene with reasonable public notice to review questions that arise during individual member review of submitted proposals prior to Elevation Level 2 to allow for questions, clarifications, explanations or other discussion to be held before the review of proposals is completed.
- The Bid Committee will review and evaluate all RFP responses. A sequential ranking of all respondents will be developed. The three (3) top-ranking responses will be presented to the City Council for consideration. The determination shall be based upon the following criteria and respondents shall provide, as a minimum, the information listed under each criterion. Failure to provide adequate information listed on any criterion may result in rejection of the submittal as non-responsive.

SCORING:

Evaluation Criteria	Points
Contractor Ability and Experience	20
Contractor Personnel Qualification and Experience	20
Interactions with City and Regulatory Agency Staff	10
Timely Completion of Projects	20
Surveys of Past Performance	10
Price Proposal/Schedule-of-Values	20
Total Points	100

- By the process stated under each corresponding Tab description as set forth in Section 5.2 Proposal Requirements, the Bid Committee shall score each proposal on the following evaluation criteria:
 - Surveys of Past Performance (Tab 6) 10 points
 - Subtotal of Points 10 points
- Each Bid Committee member shall score each proposal on the following evaluation criteria:
 - Contractor Ability and Experience (Tab 2) 20 points
 - Contractor Personnel & Resources (Tab 3) 20 points
 - Interaction with City & Regulatory Agencies (Tab 4) 10 points
 - Timely Completion of Projects (Tab 5) 20 points
 - Price Proposal/Schedule-of-Values (Tab 7) 20 points
 - Subtotal of Points 90 points
- (3) A Bid Committee member's total score for each proposal shall equal the sum of the total points allocated for each evaluation criteria.
- (4) When all Bid Committee members have completed their proposal evaluations, the individual Bid Committee member's total scores for each proposal will be added together to produce a final score for each proposal.
- (5) The City Clerk, or designee, will conform the calculations for the final score for each proposal. They shall publish a rank-ordered listing of the proposals to the Bid Committee with the proposal receiving the highest points as the highest-ranked proposal.

Elevation Level 3 (City Council Scoring and Award or Selection for Negotiations)

- The top three (3) proposals, as scored by the Bid Committee, shall move on to Elevation Level 3. At Elevation Level 3, the City Council shall, in the exercise of its discretion over such procurement decisions, have three options: (1) individually re-scoring by each Councilmember the top 3 bids in accordance with the same scoring criteria and calculations as specified in Elevation Level 2 and either awarding the bid to the highest ranked proposer or directing City staff to negotiate a contract with that proposer; (2) ranking all responsive proposers on the basis of which proposers will, in the Councilmember's opinion based on all available information, best meet the City's needs for the Undergrounding Project. For example, if there are three responsive proposals, each Councilmember would assign one point to the proposer that the Councilmember believes would best meet the City's needs, two points to the proposer that the Councilmember believes is the second-best suited to meet the City's needs, and three points to the proposer that the Councilmember believes is the third-best suited to meet the City's needs. The point scores assigned by the voting Councilmembers will then be added together to yield an aggregate score, with the proposer receiving the lowest total points assigned by voting Councilmembers being ranked the best or (3) adopting the Elevation Level 2 scoring of the Bid Committee and awarding the contract or directing City staff to negotiate a contract with the highest-ranked proposer as scored by the Bid Committee accordingly. Additionally, the City Council always has the option to reject all bids.

- At Elevation Level 3, the City Council may require in person and/or virtual presentations from the remaining three proposers.
- The City Council shall, using one of the optional methods set forth above, rank the top three proposers in order of preference and then the City Manager shall negotiate in order of preference in accordance with Section 6.5 below.

6.5 Contract Negotiations

After final ranking by the City Council, the City Manager or designee will begin negotiations with the top ranked firm on an agreement developed from this RFP. The City reserves the right to include additional provisions if the inclusion is in the best interest of the City, as determined solely by the City. If an agreement cannot be reached with the top ranked respondent, then City staff will take the next top ranked respondent to City Council for approval and begin negotiations with the next highest rank respondent from the Bid Committee's list until successful negotiations occur, or the respondents on the Council approved list is exhausted. Assuming the successful negotiation of an agreement, the final contract will be submitted to the City Council for their consideration and approval. The City Council shall have sole approval authority.

6.6 Award of Agreement

The City intends to award the top-ranked Contractor a contract resulting from this competitive solicitation. However, the City is not obligated to make an award under or as a result of this competitive solicitation. The City reserves the right to postpone the award for a period of time not to exceed one hundred eighty (180) days from the Proposal Due Date.

6.7 Posting of Intent to Award

The intent to award a contract to the awarded Contractor(s), if any, will be posted on city website for review by interested parties.

6.8 Protest

Any protest related to this RFP must be in accordance with the City's Purchasing Policy, Purchasing Manual, and any other applicable provisions.

6.9 INSURANCE

The awarded Contractor(s) shall submit to the City Clerk a copy of the Contractor's current insurance coverage with endorsements, as evidenced by certificates of insurance with an insurance carrier approved and licensed by the Insurance Department of the State of Florida. Agreement execution by the City will be subject to proof of insurance and subject to acceptance of the types and amounts of coverage by City Clerk.

Proof of insurance coverage shall be submitted with the copies of the Contractor's executed agreement and become a part of the final negotiated agreement.

The acceptable form of the certificate of insurance shall be the industry standard ACORD certificate.

The CITY OF DESTIN shall be named as additional insured. The insurer shall agree to waive all rights of subrogation against the CITY OF DESTIN. The RFP number and project title shall be noted on the certificate.

The certificates of insurance shall provide thirty (30) days written notice for any change, cancellation, or non-renewal. Insurance coverage required from the awarded Contractor(s) shall be provided by or

on behalf of all subcontractors to cover their operations performed. The awarded Contractor(s) shall be held responsible for any modifications, deviations, or omissions in these insurance requirements as they apply to subcontractors.

7.0 CITY'S RESERVED RIGHTS

- 7.1 To be the judge of the Contractor's qualifications through a Bid Committee comprised of designated City staff or other representatives.
- 7.2 To conduct pre-award discussions with any responsive and responsible Contractors who submit proposals determined to be reasonably acceptable of being selected for award. Such discussions may include, but not be limited to personal interviews with and/or presentations before the Bid Committee.
- 7.3 To request that Contractors modify their proposal to more fully meet the needs of the City or to furnish additional information as the City may reasonably require.
- 7.4 To accord fair and equal treatment with respect to any opportunity for discussions and revisions of proposals. Such revisions may be permitted after submission of proposals and prior to award.
- 7.5 To request additional qualification information.
- 7.6 To hold meetings and interviews, and conduct discussions and correspondence, with one or more Contractors to seek an improved understanding of any information contained in a proposal.
- 7.7 To seek clarification from any Contractor to fully understand information provided in a proposal and to help evaluate and rank the Contractors.
- 7.8 To limit and/or determine the actual services to be included in a negotiated agreement with the awarded Contractor.
- 7.9 To obtain information from any available sources for use in evaluating the proposals.
- 7.10 To waive any irregularity in any proposal, or to reject any or all submittals, in part or in whole, should it be deemed to be in the best interest of the City to do so.
- 7.11 To accept any proposal as a best and final offer.

8.0 GENERAL TERMS

8.1 Equal Opportunity/Affirmative Action

The City is an equal opportunity/affirmative action employer. The City is committed to equal opportunity employment efforts and expects firms that do business with the City to have a vigorous affirmative action program.

8.2 Contractor Affirmation

By submitting a proposal, the Contractor affirms that the proposal is genuine and not made in the interest of or on behalf of any undisclosed person, firm, or corporation, and is not submitted in conformity with any agreement or rules of any group, association, organization, or corporation; the Contractor has not directly or indirectly induced or solicited any other person to submit a false or sham proposal; the Contractor has not solicited or induced any person, firm, or corporation to refrain from submitting a proposal; and the Contractor has not sought by collusion to obtain any advantage over other persons or over the City.

8.3 Contractor Development Costs

Neither the City nor its representative(s) shall be liable for any expenses incurred in connection with preparation of a response to the RFP. Contractor should prepare a proposal simply and economically, providing a straightforward and concise description of the Contractor's ability to meet the requirements of the RFP.

8.4 Code of Ethics

If any Contractor violates or is a party to a violation of the code of ethics of The CITY OF DESTIN or the State of Florida, with respect to this RFP, such Contractor may be disqualified from performing the Services described in this RFP or from furnishing services for which the proposal is submitted, and shall be further disqualified from bidding on any future requests for work, goods, or services for the City.

8.5 Conflict of Interest

Subject to the provisions of Chapter 112, F.S., all Contractors must disclose with their proposal the name of any officer, director, agent, or shareholder who is also an employee of the City. All Contractors must disclose the name of any City employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Contractors firm or any of its branches.

8.6 Disclosure – Advisory Board Member of City

8.6.1 Sections 112.313(3) and 112.313(7), F.S., prohibit an advisory board member of the City from holding any employment or contractual relationship with any business entity doing business with the City. Section 112.313(12), F.S., provides that an advisory board member will not be in violation of the prohibition if certain conditions are met, including the filing of a disclosure form with the Supervisor of Elections, which is the sole responsibility of the Contractor and must be filed prior to or at the time of submission of the RFP. A copy of the filed disclosure form shall be included as part of the Contractor's response.

8.6.2 Advisory board member is required to, prior to or at the time of the submissions of the proposal, file a statement with the Supervisor of Elections, disclosing his or her interest and the nature of the intended business.

8.6.3 Advisory board member, or his or her spouse or child is required to have in no way used or attempted to use his or her influence to persuade a member of the City or any of its personnel to enter into such a contract other than by the mere submission of the proposal.

8.6.4 Advisory board member, or his or her spouse or child is required to have in no way participated in the determination of the proposal specifications or the determination of the responsible and responsive Contractor.

8.7 Cone of Silence

After the issuance of the RFP by the City, Contractors and their representatives shall not contact, communicate with, or discuss any matter relating in any way to this RFP with the City, including any Councilmember, member of the Bid Committee, agent of the City, or any employee of the City other than the City's City Clerk (or designee) unless otherwise directed in this RFP. This prohibition begins with the issuance of the

RFP and ends upon the City's posting of award(s) of the resulting agreement. Such communications initiated by a Contractor shall be grounds for disqualifying the offending Contractor from consideration for award under this RFP and/or potentially any future procurement with the City.

8.8 Copyright

The awarded Contractor shall irrevocably transfer, assign, set over, and convey to the City all rights, title, and interest, including the sole exclusive and complete copyright interest, in any and all copyrightable works created pursuant to the negotiated agreement awarded under this RFP. The awarded Contractor further agrees to execute such documents as the City may request to affect such transfer or assignment.

8.9 Public Entity Crimes

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or contractor under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, F.S., for CATEGORY TWO for a period of thirty-six (36) months from the date of being placed on the convicted vendor list.

8.10 Contractor's Employment of Unauthorized Aliens

Employment of unauthorized aliens is considered a violation of Section 274A(e) of the Immigration and Nationality Act. If the Awarded Contractor knowingly employs unauthorized aliens, such violation shall be cause for the City's unilateral cancellation of the agreement.

8.11 Mistakes

Contractors are required to examine the RFP Documents. Failure to do so will be at Contractor's risk. The City may, at its sole discretion, waive irregularities in any bid.

8.12 Warranty of Title

The awarded Contractor shall warrant and guarantee that title to all work, materials, and equipment covered by any invoice or application for payment will pass to the City, no later than the time of payment, free and clear of all liens.

8.13 Obligation to Keep Project Team Intact

Contractors are advised that all firms and key personnel identified in the Step One qualification proposal shall remain on the Project team for the duration of the procurement process and execution of the Project. If extraordinary circumstances require a change, it must be submitted in writing to the City, who, at his or her sole discretion, will determine whether to authorize a change, recognizing that certain circumstances (such as termination of employment) may occur that are beyond the Contractor's control. Unauthorized changes to the Project team at any time during the procurement process may result in the elimination of the Contractor from further consideration.

8.14 Women/Minority Business Enterprise Outreach

The City hereby notifies all potential Contractors that Women/Minority-Business Enterprises are to be afforded a full opportunity to participate in any request for proposal by the City and will not be subject to discrimination on the basis of race, color, sex, or national origin.

8.15 Trench Safety Act

Contractor acknowledges that the Florida Trench Safety Act, Florida Statute 553.60 et seq., which became effective October 1, 1990, shall be in effect during the period of construction for this project.

Respondent, by submitting a Proposal is, assuring that it will perform any trench excavation in accordance with the applicable trench safety standards as well as the method of compliance.

The Contractor is, and the City and its Advisor(s) or Consultant(s) are not, responsible to review or assess safety precautions, programs, or costs, or the means, methods, techniques or technique adequacy, reasonableness of cost, sequences or procedures of any safety precaution, program or cost, including but not limited to, compliance with any and all requirements of Florida Statute 553.60 cited as the "Trench Safety Act." Contractor is, and the City and its Advisor(s) or Consultant(s) are not, responsible to determine if any safety or safety related standards apply to the project, including, but not limited to, the "Trench Safety Act."

8.16 Florida Licensing

The lead contractor must be licensed to perform work in the State of Florida. Selected Contractor will be required to obtain and document Contractor's licenses prior to execution of a negotiated agreement. Failure to obtain and document the necessary licenses will be grounds terminating negotiation of the agreement.

8.17 Interpretations of Data

No interpretation of data, including but not limited to surveys, plans, drawings, test results, and similar materials will be made to any Contractor except for what is provided in the RFP documents or by written addendum.

8.18 Estimated Quantities

When applicable and unless specifically addressed in the RFP, the estimated quantities of work to be done and materials to be furnished under any contract are to be considered as **APPROXIMATE ONLY** and were developed from FPL provided plans and/or communications with respective carriers. Quantities are to be used solely for the comparison of submittals and Contractor shall carefully examine

documents and perform field verifications. The City does not expressly or by implication represent that the actual quantities involved will correspond exactly therewith, nor shall the Contractor plead misunderstanding or deception because of such estimate of quantities. Payment to the awarded Contractor will be made in accordance with any resulting contract and it is understood that the quantities may be changed as provided in the RFP documents without in any way invalidating any of the unit or lump sum prices.

INSTRUCTION ON HOW TO PREPARE AND SEND PERFORMANCE SURVEYS

The objective of this process is to identify the past performance of the Contractors submitting a proposal for the solicited RFP. This is accomplished by sending survey forms to past clients. The clients should return the survey forms directly to the Contractor. The Contractor is to include all surveys in their proposal.

SENDING THE SURVEYS

1. The surveys shall be sent to all clients for whom the Contractor has identified under Tab 2 of the RFP and the surveys should correlate to all projects identified under Tab 2. (If more surveys are included then what is requested in Tab 2, the City will only use the surveys identified by projects in Tab 2.)
2. The Contractor is responsible for verifying that its information is accurate prior to submission as part of the proposal.
3. The past client/owner shall evaluate the Contractor and complete the survey.
4. The survey shall contain different projects. The Contractor cannot have multiple people evaluating the same project; however, one person may evaluate several different projects.
5. The past projects can be either completed or on-going.
6. The Contractor shall complete the following information for each client that a survey will be sent:
 - **Client Name:** Name of company or institution that the work was performed for (e.g. Beach School District; City of New Beach)
 - **Contact Full Name:** The first and last name of the person who will answer and complete the survey form regarding the Contractor
 - **Contact Phone Number:** Phone number of the reference (including area code)
 - **Email Address:** Current email address for the reference
 - **Project Name:** Name of the project (e.g. DB Services for X Project)
 - **Cost of Services:** The total cost of DB services
 - **Date Complete:** Date when the services were completed or anticipated to be completed

PREPARING THE SURVEYS

1. The Contractor is responsible for sending out a survey to the clients that have been identified under Tab 2. The survey can be found on the next page.
2. The Contractor should enter the clients contact information and project information on each survey form for each reference.
3. The Contractor is responsible for ensuring all surveys are completed correctly and included in their proposal under Tab 6.
4. The City Clerk (or designee) may contact the reference for additional information or to clarify survey data. If the reference cannot be contacted, no credit will be given for that reference.

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From:		To:	
Company:		Company:	
Phone:		Phone:	
Email:		Email:	

Performance Survey of (project name):	
Cost of Services:	Date Completed:

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	
3. Quality of workmanship	(1 – 10)	
4. Professionalism and ability to manage	(1 – 10)	
5. Close out process	(1 – 10)	
6. Ability to communicate with all staff & applicable parties	(1 – 10)	
7. Ability to resolve issues promptly	(1 – 10)	
8. Ability to follow protocol	(1 – 10)	
9. Ability to maintain proper documentation	(1 – 10)	
10. Ability to offer solid recommendations & solutions	(1 – 10)	
11. Had proper resources and personnel by which to get the project done	(1 – 10)	
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	

Printed Name of Reference

Signature of Reference

CITY OF DESTIN FLORIDA

SUBMITTED PROPOSAL FORM

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

The undersigned Contractor declares that the only person or parties interested in this RFP as principals are those named herein, that this proposal is made without any understanding, contract, or connection with any other person, firm, or corporation providing a proposal for the same purpose and that this proposal is in all respects fair and without collusion or fraud. The Contractor understands that this proposal must be manually signed in ink, otherwise it will be considered unresponsive and subject to rejection.

The undersigned Contractor represents that the Contractor accepts, and that this proposal complies with the RFP Documents and that the Contractor has carefully examined the RFP Documents for the designated Services. The Contractor affirms that Contractor is satisfied as to the general nature of the Services; the general character, general quality, and the quantity of the possible materials that may be required; the kind and extent of equipment that generally may be required and other facilities that may be needed for the performance of the Services; the possible conditions and the common difficulties that may be encountered, and all other general and common items which may, in any way, affect the Services or its performance.

The undersigned Contractor proposes, and agrees if this proposal is accepted, that it will contract with the City to provide all necessary machinery, tools, software, labor, apparatus, and other means necessary to do all the Services, and furnish all the materials and equipment specified or referred to in the RFP Documents in the manner and time herein prescribed, and according to the requirements of the City as therein set forth.

Under provisions of Chapter 112, F.S., Contractor must disclose with proposal the name of any officer, director, or agent who is also an employee of the CITY OF DESTIN. Contractor must disclose on an attachment entitled "Submitted Bid Conflict of Interest" the name of any City employee who owns, directly or indirectly, a five percent (5%) or more interest in the Contractor's firm or any of its branches, or in the firm of any subcontractor to this proposal. Absence of such an attachment represents Contractor's certification of no such employee.

Contractor acknowledges receipt of the following addenda issued during the solicitation period; the cost of which, if any, is included in proposal pricing. If an addendum is issued, the Addendum Acknowledgement sheet must be signed and submitted with the proposal package at the time and due date of the proposal.

ADDENDUM #	ADDENDUM DATE	ADDENDUM #	ADDENDUM DATE
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

The undersigned Contractor understands that the City reserves the right to reject any or all proposals and to waive any informalities and minor irregularities in any proposal. The Contractor agrees that this proposal shall be good and may not be withdrawn for a period of at least one hundred twenty (120) days after the scheduled RFP opening.

Having carefully examined the RFP Documents, Contractor agrees to the terms contained therein and proposes to furnish all labor, material, and equipment for the entire services (including mobilization and demobilization), and to execute an agreement for services and any and all bonds, insurance certifications, and other instruments or documents as specified or included in the RFP Documents and will completely perform the services in strict accordance with the terms of the RFP Documents.

The undersigned Contractor acknowledges that services to be performed shall conform to all City codes and regulations. Services must be accomplished in a professional manner and meet all standards of any professional trade requiring a license and or permit. Hours of operation that services can be performed on site, excluding emergency issues and special exceptions, begin at 6:00 a.m. and run through 5:00 p.m. Monday through Saturday in accordance with City Code, Chapter 130.

(Signature of Contractor)

(Typed name of Contractor)

Doing Business As: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 3
PUBLIC ENTITY CRIMES STATEMENT

SWORN STATEMENT UNDER SECTION 287.133 (3) (A)

FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid, Proposal or Contract _____

2. This sworn statement is submitted by _____ whose business address is _____

and (if applicable) Federal Employer Identification Number (FEIN) is _____ (If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement: _____)

3. My name is _____ and my relationship to the entity named above is _____

4. I understand that a "public entity crime" as defined in Paragraph 287.133(a)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or any agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in paragraph 287.133(a)(b), Florida Statutes, means finding of guilt or a conviction of a public entity crime with or without an adjudication of guilt, in any federal or state trial court of records relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime; or

2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one of shares constituting a controlling income among persons when not for fair interest in another person, or a pooling of equipment or income among persons when not for fair market value under a length agreement, shall be a prima facie case that one person controls another person.

A person who was knowingly convicted of a public entity crime, in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of the state or of the United States with the legal power to enter into a binding contract for provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies)

____ Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. (please attach a copy of the final order)

_____ The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in public interest to remove the person or affiliate from the convicted vendor list. (please attach a copy of the final order)

_____ The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by, or pending with, the Department of General Services.)

_____ Date: _____

(Signature)

STATE OF FLORIDA
COUNTY OF

PERSONALLY APPEARED BEFORE ME, the undersigned authority, who, after first being sworn by me, affixed his/her signature at the space provided above on this _____ day of _____, 2020, and is personally known to me, or has provided _____ as identification.

Notary Public

My Commission expires:

END OF SECTION

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 4
DRUG-FREE WORKPLACE CERTIFICATION

The below signed submitter certifies that it has implemented a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling rehabilitation and employee assistance programs and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection 1.
4. In the statement specified in subsection 1., notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation occurring in the workplace no later than five (5) working days after such conviction.
5. Impose a sanction on or require the satisfactory participation in drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign this statement, I certify that this firm complies fully with the above drug-free workplace requirements.

COMPANY: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

TELEPHONE NUMBER: _____

SIGNATURE: _____ DATE: _____

NAME (TYPED OR PRINTED): _____

TITLE: _____

END OF SECTION

**RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 5
CONFLICT OF INTEREST DISCLOSURE FORM**

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity or his/her spouse, or child own more than 5% of the bidder/proposer's interest?

YES _____

NO _____

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity hold any employment or contract with the bidder/proposer?

YES _____

NO _____

If either question number 1 or 2 above has been answered YES, does the bidder/proposer assert any exemptions related to prohibited employment & business relationships?

YES _____

NO _____

If YES, please describe:

FIRM NAME: _____

BY (PRINTED): _____

BY (SIGNATURE): _____

TITLE: _____

ADDRESS: _____

PHONE NUMBER _____

EMAIL: _____

**RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 6
LIABILITY & INDEMNIFICATION FORM**

To the fullest extent permitted by law, CONTRACTOR shall indemnify and hold harmless CITY, its officers and employees from liabilities, damages, losses, and costs including but not limited to reasonable attorney fees, to the extent caused by the negligence, recklessness, or intentional wrongful conduct of the CONTRACTOR and other persons employed or utilized by the CONTRACTOR in the performance of this Agreement.

Contractor's Company Name

Authorized Signature – Manual

Physical Address

Authorized Signature – Typed

Mailing Address

Title

Phone Number

FAX Number

Cellular Number

After-Hours Number(s)

Email address

DATE

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 7
CERTIFICATION OF INDEPENDENCE AND NO CONFLICT OF INTEREST

By submitting a proposal in response to the REQUEST FOR QUALIFICATIONS for RFQ No. 24-01-ENG.
- PHASE I UTILITY UNDERGROUND CONVERSION, the undersigned certifies the following:

1. The proposal has been developed independently, without consultation, communication or agreement with any employee or contractor to the City who has worked on the development of this RFQ, or with any person _____ serving as a member of the evaluation committee.
2. The proposal has been developed independently, without consultation, communication or agreement with any other firm or parties for the purpose of restricting competition.
3. Unless otherwise required by law, the information found in the proposal has not been knowingly disclosed and will not be knowingly disclosed prior to the award of the contract, directly or indirectly, to any other firm.
4. No attempt has been made or will be made by _____ (Name of Firm) to induce any other firm to submit or not to submit a proposal for the purpose of restricting competition.
5. No relationship exists or will exist during the contract period between _____ (Name of Firm) and the City that interferes with fair competition or is a conflict of interest.

Sincerely,

Name and Title

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 8
SCHEDULE OF SUB-CONTRACTORS

The Undersigned CONTRACTOR proposes the following major sub-contractors for the major areas of work for the Project. The Bidder is further notified that all sub-contractors shall be properly licensed, bondable and shall be required to furnish the City with a Certificate of Insurance in accordance with the contract general conditions. This page may be reproduced for listing additional sub-contractors, if required.

<u>Name of Sub- Contractor</u>	<u>Address of Sub- Contractor</u>	<u>License No.:</u>	<u>Task</u>	

Signature: _____

Date: _____

Title/Company: _____

The City reserves the right to reject any sub-contractor who has previously failed in the proper performance of an award or failed to deliver on time contracts in a similar nature, or who is not responsible (financial capability, lack of resources, etc.) to perform under this award. The City reserves the right to inspect all facilities of any sub-contractor in order to make a determination as to the foregoing.

CITY OF DESTIN

TECHNICAL SPECIFICATIONS

UNDERGROUND CONVERSION PHASE 1

TECHNICAL PROVISIONS

- | | |
|---------------------|--|
| 1. 57-7 | SURVEY, STAKEOUT & RECORD DRAWINGS |
| 2. 101 | MOBILIZATION |
| 3. 102.1 | MAINTENANCE OF TRAFFIC |
| 4. 104 | SEDIMENT BARRIER, CLEARING & GRUBBING, SIDEWALK RESTORATION |
| 5. FPL-1 | FPL INFRASTRUCTURE |
| 6. CARRIER-1 | CARRIER INFRASTRUCTURE |
| 7. FPL-SL | FPL STREETLIGHT INFRASTRUCTURE |
| 8. CTD-SCHED | CONTRACT DURATION AND SCHEDULE MISCELLANEOUS |
| 9. FPL-P | FPL PLANS & SPECIFICATIONS |
| 10. ATT-P | CARRIER PLANS & SPECIFICATIONS |

TP 57-7
SURVEY, STAKEOUT & RECORD DRAWINGS

Lines, Grades and Construction Surveying - The Contractor shall employ a Florida licensed professional land surveyor satisfactory to the City and Engineer to lay out the work from the benchmarks, grades, dimensions, points, and lines noted on the working drawings, established at the site, or supplied by the Engineer. All work of every description shall be laid out and checked by the contractor who will be held solely responsible for its correctness, and all expenses in connection with this work shall be paid for by the contractor. The work may be checked by the Engineer, and, in the event of discrepancy, his decision shall be final.

No special compensation will be made to the contractor to defray costs of any work or delays occasioned by making surveys and measurements, tests, or inspections, but such costs shall be considered as having been included in the price stipulated for the several items of work to be done under contract.

In addition, all survey monuments and benchmarks which may be disturbed during construction shall be referenced and replaced by the contractor. All monuments and benchmarks disturbed or destroyed by the contractor or any of his forces through accident or negligence shall be replaced by a Florida licensed professional land surveyor at the contractor's expense.

Protection and Restoration of Property Markers and Survey Monuments - The contractor shall be responsible for the preservation of all public and private property markers and shall protect carefully from disturbance or damage all survey monuments and property markers until locations are witnessed or otherwise referenced by his licensed Florida professional land surveyor, so the said surveyor can restore them in their original location after construction.

Record Drawings/As-Builts - During the entire construction operation, the contractor shall maintain records of all deviations from the plans and specifications and shall maintain "red-lined" record drawings showing correctly and accurately all changes and deviations from the work made during construction to reflect the work as it was constructed.

These drawings shall conform to each of the individual utility owners being undergrounded as part of this project. Each utility owner shall be provided with their required as-builts/plans meeting their submittal requirements, including but not limiting, standards of drafting/detail, bore logs, shall be neat and legible, and shall be provided to the appropriate utility provider(s) at times as may be required elsewhere in these specifications. Copies of the As-built drawings shall also be supplied to the City for record.

The Contractor shall be required to as-built all FPL related undergrounding work and provide both FPL and the PM/City with completed copies in proper format. This includes necessary plan submissions required for FPL to initiate switching orders and final conversions. The Contractor should be familiar with FPL requirements, including final plan submittals, and shall engage at the start of the project in working with FPL to ensure full transparency with all requirements. There should also be consideration for other submittals that may be required as part of the undergrounding work.

Basis for Payment - The work and all incidental costs specified as being covered under this division will be paid for at the contract lump sum for construction surveying and survey monumentation. Payment shall be full compensation for all labor, materials, and related costs to complete the work specified in this division. The work and all incidental costs specified as being covered under this section will be paid for at the contract lump sum for survey, stakeout, as-builts, bore logs & record drawings.

Payment shall be full compensation for all labor, materials, and related costs to complete the work specified in this section.

Payment shall be made under:

Item No. 57-7	Survey, Stakeout & Record Drawings	LS
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TP 101 MOBILIZATION

Mobilization shall include all items detailed in Article 101-1 of the Standard Specifications of FDOT's Road and Bridge Construction dated July 2021, except as amended hereinafter. Furthermore, this item shall be inclusive of all related mobilization required for the underground conversion project.

Method of Measurement - The quantity to be paid for under this section shall be the lump sum quantity which shall include all items described in Section 101.

Basis of Payment - The lump sum quantity for the item of mobilization shall be paid for at the contract lump sum price. Article 101-2.2 of the Standard Specifications is deleted, and the following is added:

The lump sum price for mobilization will be payable with the first month's partial payment except that this initial payment will be limited to 10% of the total contract amount. Any remaining amount will be paid when the value of completed work exceeds 50% of the total contract amount.

Payment shall be made under:

Item No. 101-1	Mobilization	LS
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TP 102.1 MAINTENNACE OF TRAFFIC

The Contractor shall be responsible for a safe and effective Temporary Traffic Control Plan to move vehicular and pedestrian traffic during all phases of construction. Topics to be addressed shall include, but are not limited to, construction phasing, utility efforts/relocations, drop offs within clear zone, pedestrian access, and all work as part of the utility undergrounding project.

Special consideration shall be given to the drainage system when developing the construction phases. Positive drainage must be maintained at all times. When impacted, the required Temporary Traffic Control Plan shall address how to assist with maintenance of traffic throughout the duration of the contract.

The Contractor shall comply with all City Ordinances “Ordinances” for allowable hours of work. The Contractor shall provide written request to extend hours outside of the Ordinance and must be submitted to PM/City in writing for City Manager approval. The Contractor will need City Manager authorization will be provided for any planned work during City events or holidays.

The Contractor shall minimize disruption to sidewalks as practical. Areas of sidewalk impacted and removed to accommodate entry or exit pits and other related undergrounding project work shall be restored. Vehicular traffic and equipment damages to sidewalk will also be the responsibility of the Contractor. Pre-construction video and photo documentation should be performed by the Contractor to confirm pre-existing conditions that support claims that the sidewalk was not impacted by the undergrounding project work. Additionally, Contractor will be responsible to take precautionary measures to avoid damage to existing sewer laterals and make repairs to any damaged due to construction efforts. Furthermore, Contractor shall take video of existing sewer laterals within the work area pre-construction and post-construction and provide a copy to the City. All restoration cost shall be incidental to the cost of the undergrounding work.

All Traffic Control Plans utilized during construction shall be in accordance with the FDOT’s Design Standards and applicable permit requirements. Ingress and egress areas to and from work and staging areas within the limits of the City, including any and all suppliers and subcontractors, will require environmental protection techniques that adequately prevent erosion and debris tracking onto existing roadways in all areas practical. Contractor shall be responsible for immediately addressing and correcting all erosion concerns without impacts to schedule. Any associated costs are incidental to the work.

Contractor shall obtain any required FDOT traffic control permits and/or meet applicable restrictions without impact to City. In addition to FDOT lane restriction requirements, a lane may only be closed during active work periods. Any lane closures must be reported to the local emergency agencies, all applicable agencies, and the PM/City. The Contractor shall develop the Project in a manner that will in no way impede the opening of all lanes of traffic in the event of an emergency. All work within school areas shall be coordinated in advance and meet any requirements.

The Contractor shall also be held responsible for the proper (most updated) MDOT sidewalk & lane closure signs and safety equipment for pedestrians.

The Contractor is advised that the project is located within a hurricane region. Within 30 days after the Effective Date of the Agreement, the Contractor shall submit for PM/City acceptance a hurricane preparedness plan detailing the procedures to be followed by the Contractor to ensure the safety of personnel, equipment, stored materials, and completed work when a hurricane watch notice for the project area is issued by the United States National Weather Service. In the event of major storms, catastrophic weather events, or other emergency situations, the Contractor shall closely coordinate with the PM/City to ensure the project is in compliance with the accepted preparedness plan and ensure that following the event(s) that resources and personnel actively working prior to the event(s) remain dedicated to the project and support restoration efforts, if needed.

Method of Measurement - The quantity to be paid for under this section shall be the lump sum quantity which shall include all items described in Section 102.1.

Basis of Payment - The lump sum quantity for the item of maintenance of traffic shall be paid for at the contract lump sum price.

Payment shall be made under:

Item No. 102-1	Maintenance of Traffic	LS
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**TP 104
CLEARING, GRUBBING, RESTORATION,
AND SIDEWALK**

Contractor shall perform clearing and grubbing activities within the alignment of the proposed work areas where applicable and minimize impacts to the fullest extent possible. The clearing and grubbing shall be sufficient to perform work activities and provide access along the corridor for the installation of FPL and Carriers work while remaining as minimally invasive as possible. Contractor shall coordinate with PM/City prior to performing clearing & grubbing activities to clarify and finalize the method of procedure. Restoration shall be, at minimum, to original condition and inclusive to the cost of the items identified as part of this scope.

As part of clearing & grubbing and due to the nature of this work taking place in areas of commercial and residential properties that have existing irrigation systems, the Contractor shall take all reasonable and precautionary efforts to avoid damages. The Contractor shall coordinate and notify adjacent property owners to identify existing systems that may be impacted by the work. The Contractor shall repair irrigation systems damaged during the undergrounding work and notify the property owner of the repair. Any associated costs for irrigation is incidental to the undergrounding work.

In addition to irrigation, the Contractor should make all attempts to avoid impacts to existing landscaping. In areas where impacts to landscaping are unavoidable the Contractor shall identify the potential impact and work with the City and property owner to determine a resolution. The Contractor shall initiate survey of properties with landscaping and irrigation and begin coordination at a minimum of (3) weeks in advance of any work. All coordination efforts shall be documented and discussed with the PM/City during weekly progress meeting.

Method of Measurement - The quantity to be paid for under this section will be linear for sediment barrier, lump sum for clearing & grubbing, and square yard for sidewalk restoration. Copies of all measured areas shall be provided to the City.

Basis of Payment - The quantities, determined as provided above, shall be paid for at the contract unit price as listed in the bid form. The contract unit price per linear foot (LF), turbidity barrier, measured in place, completed, and accepted. Sidewalk restoration shall be paid for at the contract unit price per square yard (SY). The work and all incidental costs specified as being covered under clearing & grubbing will be paid for at the contract lump sum and shall include irrigation repairs.

Payment shall be made under:

Item No. 104-10-3	Sediment Barrier	LF
Item No. 110-1-1	Clearing & Grubbing	LS
Item No. 522-	Sidewalk Restoration	SF

TP FPL INFRASTRUCTURE

The Contractor shall be experienced and able to perform all aspects of this undergrounding project. Additionally, the Contractor shall construct, and as-built all work as part of this project. The Contractor shall facilitate coordination of FPL, Century Link, Cox Communication, and Mediacom construction activities, and in full coordination with all work designated as part of this project and provide detailed as-builts of all final project work performed by the Contractor in an acceptable format to the respective utility owners and to the Project Manager “PM”/City. The Contractor shall perform minimally invasive work operations, including but not limiting, clearing & grubbing activities to reduce impacts and footprint to State, County, City and property owner rights-of-way. The Contractor shall be responsible for restoration as part of this undergrounding project. **CONTRACTOR MUST MEET ALL FPL SPECIFICATIONS & REQUIREMENTS.**

The City will require that the Contractor provide a qualified superintendent be available to the project during all work activities. The Contractor shall notify the PM/City in the event of any change to the superintendent 30 days in advance and be required to provide an appropriate substitute having the required skill and experience necessary to supervise field activities. The Contractor shall provide notification to residents or business at a minimum of (4) weeks prior to construction by providing acceptable notices. All notices shall also be coordinated with the PM/City for content and distribution.

Perform all work in reasonably close conformity with the lines, grades, cross-sections, dimensions, and material requirements, including tolerances, as specified in the Plans and Contract Documents. Contractor shall not take advantage of any apparent error or omission discovered in the Contract Documents, but immediately notify the PM/City in writing of such discovery. The PM/City will then make such corrections and interpretations as necessary to reflect the actual spirit and intent of the Contract Documents.

The work shall consist of all work to complete the underground conversion, including materials necessary for the work not provided by FPL. Also inclusive to the items of work as part of this project, the Contractor shall provide all required labor, equipment for performing operations, safety, storage and protection of materials on site, or storage area, installation of conduits, directional bores, NPDES, removal of waste, bore pits, electrical pulls, vaults/handholes/pedestals, connections/tie-ins, equipment, including but not limiting, meter services connections/replacements, capping weather-heads as required, and other related work to satisfactorily complete the undergrounding project in its entirety.

As part of this contract, all work for services connections shall stop at the meters but in some instances may require adjustments or replacements by the Contractor to make required connections. All aerial service drops once removed will require the Contractor to cap existing weather-heads.

The Contractor shall maintain all necessary separation requirements of FPL, carriers and existing utilities. All new infrastructure shall be placed uniformly along the right-of-way, in dedicated easements where applicable, and include for all necessary connection points, switches, transformers, laterals, splice points, service connections, points of service and other related sites.

The undergrounding shall require the Contractor provide scope of services; including but not limiting to, undergrounding all FPL existing aerial primary, secondary, service lines, connections, looping of all existing FPL undergrounded radial areas, existing undergrounding tie-ins, meter connections where applicable, support and coordination with FPL portion of the work, support and coordination with the Carriers facilities and service lines in conjunction with the FPL aerial undergrounding, installation, support and coordination with FPL street lighting infrastructure, coordination and provide effective and costs efficiency in the means and manor of scheduling and construction of all work associated with the undergrounding project, coordination with services for commercial and/or residential properties, parcels affected by the undergrounding, provide as-builts and permit requirements where applicable, and conform to FPL plans, specifications and other requirements as part of this project.

Prior to any construction activities the Contractor shall immediately coordinate with all respective stakeholders to verify existing and proposed facilities, explore all existing utilities for avoidance with new infrastructure and alignment, review potential conflicts against field site layout, and notify the PM/City of any findings. The Contractor shall continue to engage throughout the project with FPL, the PM/City, and Carriers. This includes, but is not limited to, confirm design plans, criteria, establish acceptable schedule, and coordination to accommodate for and construct the portions required as part of this undergrounding project.

The Contractor will need to determine required connection points and services and develop a logical sequence of construction that allows a cost-efficient approach to minimize impacts and to

expedite construction for the undergrounding project as well as provide efficiency for the portion of work being performed by the respective utility agencies. Additionally, the Contractor shall provide the PM/City with a detailed approach to the construction with consideration to all work activities for review.

The Contractor shall exercise safe practices during all work activities and abide with state and governing jurisdictions rules and requirements especially when working around existing utilities; including but not limited to, Sunshine One Call (811) - The Underground Facility Damage Prevention and Safety Act, Chapter 556, Florida Statutes, requiring excavators to get underground utility lines located by contacting Sunshine 811 two full business days before digging.

The Contractor shall be responsible for contacting property grounds keepers to identify all private underground utilities not located through Sunshine One Call (811).

The Contractor will be required to ensure the running line for both FPL's new infrastructure and Carriers infrastructure is reviewed in the field prior to the work taking place. The Contractor shall coordinate with PM/City to ensure proper integration with the running lines and to identify and build the infrastructure in such manner as to avoid existing utilities and scheduling inefficiencies. The proposed infrastructure shall be installed to the closest extent possible to the current right-of-way, meet all separation requirements, applicable industry requirements, and be installed in the most cost-efficient manner. See attached water sewer separation clearance requirements.

The Contractor shall ensure that all portions of the work to be performed by the Carriers is successfully coordinated throughout the project to avoid schedule delays.

The Contractor shall provide a minimum 30-day notification to FPL and the PM/City for work completed and ready for FPL red-line review and readiness for switching. The Contractor shall coordinate the switching process with FPL and fully coordinate scheduling with the PM/City. The City desires the work be performed and coordinated so that the pole removal is performed expeditiously, the Contractor coordination and notification shall include full consideration of the Carrier facilities to avoid delays in pole removal.

For cost efficiency and minimal disruption to residents and commercial properties, the proposed duct bank should be placed to avoid interference with property or beautification areas, upon review and acceptable by the PM/City, the duct bank will be diverted to reduce cost and public relations impacts. To the largest extent possible, installation of conduits, structures and other items of work shall be installed on a tangent alignment at a consistent distance from the edge of right-of-way. Exceptions are areas where alignment will need to avoid identified easements, beautification areas, utility apparatuses, signs, signals, and City facilities in which case alignment shall comply with standards for any bends, casing, conduit and fiber optic cable or equipment.

In these areas the Contractor shall transition the conduit run so that transformers, pull boxes, and other related equipment are placed in areas that provide access without obstruction and provide a greater off-set distance from existing pavement while maintaining a gradual transition and desirable bend requirements. The contractor must also coordinate any adjustments or deviations from the FPL design with the FPL PM prior to any adjustments and ensure all minimum standards required by FPL are achieved.

Prior to construction the Contractor shall identify in their plan the proposed alignment in all areas where directional bore or alignment shifts are to be made to minimize or avoid major obstructions and/or beautification impacts. Conduits shall be installed at the required FPL minimum depths and meet FDOT depth requirements when in the Departments rights-of-way.

Before the equipment or box pads are set, Contractor shall touch base with the PM or Inspector to be sure equipment is where customer agreed to.

Contractor shall ensure the construction of the proposed infrastructure is consistent with the permitted improvements. The Contractor shall be responsible for all related permitting not acquired by the City or the utility owners including any environmental, governmental or other FDOT required permitting that is necessary for the work. This includes, but is not limited to, maintenance of traffic, demolition, de-watering, environmental, directional drilling/bores, etc. The Contractor shall provide final as-builts necessary to meet the permit conditions and final documentation must be acceptable to all respective agencies, including FPL.

Immediately following NTP, a site review of the corridor should be conducted by the Contractor and an invitation made to available parties. Any areas of concerns or other unique situations should be identified. The Contractor shall also take pre-construction video of the project and make a copy available to the PM/City. Any claims by individuals regarding damage to site or property that arise during the project shall be supported by Contractor pre-construction video or photo documentation to soundly dispute claim otherwise the Contractor will be responsible for restoration at their expense.

The Contractor shall use sound engineering practices in regard to survey, construction, as-builts, and maintenance of traffic during construction, requirements relative to Project management, scheduling, and coordination with other agencies and entities such as state and local government, utilities and the public. The Contractor shall be responsible for due diligence with FPL and the PM/City to identify and include any additional work or documents needed that are not included in reference documents herewith.

The Contractor shall comply with applicable ordinances, codes, statutes, specifications, rules, and regulations of State of Florida, FDOT permitting, applicable codes, FPL requirements, and applicable regulations of Federal Government, OSHA, NPDES, and applicable safety criteria.

For all FPL work for this project, the Contractor shall comply with FPL plans, survey as-built requirements, typical sections, installation guidelines/requirements, specifications, and details. The Contractor shall review the plans and perform a site review and provide the PM/City with

notification of any constructability or design flaws a minimum of 45 days prior to commencement of work activities. The Contractor shall provide the PM/City a detailed written summary report of any constructability or design flaws immediately after confirmation of error or conflict. If the Contractor utilizes any storage or equipment sites within the City, whether owned by individual parties or the City, the site must be restored to original condition, satisfactory to all property owners.

The Contractor shall fully coordinate all work with the PM/City and with FPL representative(s) assigned to this project. The Contractor shall field review the FPL work prior to construction for alignment and constructability. The Contractor shall fully cooperate and support the PM/City in obtaining the easements where applicable.

Contractor shall maintain a competent superintendent at the site at all times while work is in progress to act as the Contractor's agent. Provide a superintendent who is a competent superintendent capable of properly interpreting the Contract Documents and is thoroughly experienced in the type of work being performed. Provide a superintendent with the full authority to receive instructions from the PM/City and to execute the orders or directions of the PM/City, including promptly supplying any materials, tools, equipment, labor, and incidentals that may be required. Provide such superintendence regardless of the amount of work sublet.

The Contractor must have a means to unload/load wire, conduit and equipment off of a flatbed delivery truck at storage sites. Contractor must also have the means to communicate with FPL local warehousemen to pick up any material needed.

The Contractor shall complete the work phase, as defined and accepted, in its entirety that supports and provides efficiency with FPL's portion of the work they are to perform. This shall include providing FPL crews access, ingress and egress, mobilization and other means for the removal of existing aerial facilities, and other work in an expeditious manner. The Contractor will be required to provide the PM/City with project status and engagement efforts with FPL work at each weekly meeting throughout the project.

Method of Measurement - The quantity for FPL related items identified in the bid tabulation table below and for under this section will be the respective unit(s). The quantity for the FPL aerial conversions, underground conversions, meter replacements, and looping under this section will be each as indicated on the bid tabulation. The units listed in the schedule of values are approximate and should be independently verified by the contractor against the plans before performing any work. Any differences should be immediately brought to the attention of the PM with a copy of the findings to the PM/City.

All unit prices for conduit shall include ALL necessary work required for full completion, including but not limiting tie-ins, bore pits, sweeps to equipment, and all other incidental efforts required to successfully perform the installation.

All unit prices for cable shall include ALL necessary work required for full completion, including but not limiting tie-ins, make-ready to equipment, and all other incidentals required to successfully perform the installation.

All unit prices for FPL equipment shall include ALL necessary work required for full completion of the installation, including but not limiting, chambers, vaults, concrete pads, conduit connections, wiring, and all other incidentals required to successfully complete the full installation(s).

All unit prices for splice box, handholes, or vaults shall include all necessary work required for full completion of the installation and conduit connections.

All meter box connection work shall include all the necessary efforts to connect new underground service to the existing meter. This shall include capping existing weatherheads safely above the roof. Notifying the property owner and scheduling an acceptable time for the required outage.

Easement coordination shall include assisting PM with confirming the placement of the equipment and identifying any conflicts within 45 days of NTP, assisting with the notification of property

owners in advance of the work (minimum 30-day notification), and scheduling the work with the property owner.

Switching Coordination shall be the full responsibility of the Contractor. This includes the Contractor providing all FPL required redlines, as-builts, drawings, bore logs, and all other details and providing the required documentation in an expeditious manner. The Contractor shall provide a detailed report to the PM during this process on a weekly basis identifying the status.

Basis of Payment -

The per each quantity for FPL related items identified below shall be paid for at the contract unit per item. Said per each unit item shall include the actual units required and documented recording of the field measure units where applicable. All unit cost shall include all related cost to perform the entire work. This shall also include the safe storage, tracking, and coordination with FPL for all related materials. Payment shall be made under:

III. FPL INFRASTRUCTURE	DESCRIPTION	APROX QNTY	
FPL-630-1-12	FPL Conduit 1PN1C DIRECTIONAL BORE	4,900	LF
FPL-630-2-12	FPL Conduit 2PN2C DIRECTIONAL BORE	4,000	LF
FPL-630-3-12	FPL Conduit 3PN3C DIRECTIONAL BORE	33,550	LF
FPL-630-4-12	FPL Conduit 4PN4C DIRECTIONAL BORE	100	LF
FPL-630-6-12	FPL Conduit 6PN6C DIRECTIONAL BORE	16,500	LF
FPL-FNC-6-12	FPL Conduit FNC DIRECTIONAL BORE	30,300	LF
FPL-630-SECNDRY	FPL Secondary Conduit	18,175	LF
FPL-635-SB-1	FPL Splice Box (Feeder)	15	EA
FPL-635-SB-2	FPL Splice Box (Primary)	70	EA
FPL -635-HH-1	FPL 30" Handhole / Above Ground Pedestal	55	EA
FPL-FEEDER CBL	FPL Feeder Cable pull (Wire)	36,000	LF
FPL-PRMRY-CBL	FPL Primary cable pull (Wire)	193,000	LF
FPL SERV CABL	FPL Secondary Cable (Wire)	19,000	LF
FPL -635-SWC-1	FPL PME 9/PME 11/Switch Cabinet Installation	54	EA
FPL-635-TSF-1	FPL Transformer & Pad (SINGLE PHASE)	64	EA
FPL-635-TSF-1	FPL Transformer & Pad (3-PHASE)	20	EA
FPL-635-TSF-1	FPL Transformer & Pad (OPEN DELTA)	13	EA
FPL-635-CAP-1	FPL Capacitor Bank Installation	4	EA
FPL - PED-1	FPL 3-Phase Pedestals	14	EA
FPL-635-WH-1	FPL Meter Box Connections	275	EA
FPL-UG-CONV	CONVERSION OF CURRENTLY UNDERGROUNDED SERVICES	275	EA
FPL-UG-COM CONV	CONVERSION OF COMMERCIAL UNDERGROUNDED SERVICES	155	EA
FPL-EASEMENT	COORDINATION OF EASEMENTS	126	EA
FPL-EASEMENT SUR	EASEMENT SURVEY	85	EA
FPL-OH-CONV	CONVERSION OF AERIAL SERVICES	300	EA
FPL-UG-CONV	CONVERSION OF UG SERVICES	55	EA
FPL-MISC/COORD	INCIDENTALS/COORDINATION/MANAGEMENT	1	LS
FPL-SWITCHING	SWITCHING/FPL COORDINATION	1	LS

TP CARRIER INFRASTRUCTURE

As part of this undergrounding project, Contractor shall be experienced and able to perform all aspects of the required conduit installation for the Carriers. Additionally, the Contractor shall construct, and as-built all work as part of this project. The Contractor shall facilitate coordination with Cox Communication, Century Link, and Uniti in conjunction with the FPL underground conversion activities, and in full coordination with all work designated as part of this project and provide detailed as-builts of all final project work performed by the Contractor in an acceptable format to the respective utility owners and to the Project Manager "PM"/City. The Contractor shall perform minimally invasive work operations, including but not limiting, clearing & grubbing activities to reduce impacts and footprint to State, County, City and property owner rights-of-way. The Contractor shall be responsible for restoration as part of this undergrounding project.

The Contractor shall coordinate each of the Carrier work plans and consolidate the conduit installation for ultimate cost and schedule efficiencies. The Contractor shall provide notification to residents or business at a minimum of (4) weeks prior to construction by providing acceptable notices. All notices shall be coordinated with the PM/City for content and distribution.

Perform all work in reasonably close conformity with the lines, grades, cross-sections, dimensions, and material requirements, including tolerances, as specified in the Plans and Contract Documents. Contractor shall not take advantage of any apparent error or omission discovered in the Contract Documents, but immediately notify the PM/City in writing of such discovery. The PM/City will then make such corrections and interpretations as necessary to reflect the actual spirit and intent of the Contract Documents.

The work shall consist of conduit installation to the respective carriers where applicable. Also inclusive to the items of work as part of this project, the Contractor shall provide all required labor, equipment for performing operations, safety, storage and protection of materials on site, or storage area, installation of conduits, directional bores, NPDES, removal of waste, and bore pits as required. The Carriers will provide the conduit and sweep locations.

The Contractor shall maintain all necessary separation requirements in consideration of all work as part of the project. Installation shall be placed uniformly along the right-of-way, in dedicated easements where applicable, and include for all necessary connection points. Prior to any construction activities the Contractor shall immediately coordinate with all respective stakeholders to verify existing and proposed facilities, review potential conflicts against field site layout, and notify the PM/City of any findings. The Contractor shall continue to engage throughout the project with all Carriers and other existing utilities. This includes but not limited to,

confirm design plans, criteria, establish acceptable schedule, and coordination to accommodate for and construct the portions required as part of this undergrounding project.

The Contractor shall exercise safe practices during all work activities and abide with state and governing jurisdictions rules and requirements especially when working around existing utilities; including but not limited to, Sunshine One Call (811) – The Underground Facility Damage Prevention and Safety Act, Chapter 556, Florida Statutes, requiring excavators to get underground utility lines located by contacting Sunshine 811 two full business days before digging.

The Contractor will be required to ensure the running line for the new conduit infrastructure is reviewed in the field prior to the work taking place. The Contractor shall coordinate with PM/City to ensure proper integration with the running lines and to identify and build the infrastructure in such manner as to avoid scheduling inefficiencies. The proposed infrastructure shall be installed to the closest extent possible to the current right-of-way, meet all separation requirements, applicable industry requirements, and be installed in the most cost-efficient manner.

The Contractor shall ensure that all portions of the work to be performed by Cox Communication, Century Link, and Uniti is successfully coordinated throughout the project to avoid schedule delays. The Contractor shall coordinate with the carriers on a routine basis and provide the PM/City with progress updates each month. The communications facilities typically consist of fiber optic cables, coaxial cables, fiber nodes, terminal boxes and amplifiers facilitated by Cox Communication, Century Link, and Uniti, respectively. The Contractor shall coordinate with the carriers on a routine basis and provide the PM/City with progress updates each month.

The communications facilities typically consist of fiber optic cables, coaxial cables, fiber nodes, terminal boxes and amplifiers facilitated by Cox Communication, Century Link, and Uniti, respectively. For a large part, the Carriers will provide the conduit and the Contractor will install the provided conduit via directional bore providing acceptable sweeps at certain points along the project. In some instances, the Contractor will be required to provide and install the conduit. The Contractor, and in coordination with the respective Carriers, shall identify and stake out the locations where the proposed conduit access points/sweeps where the Carriers will need to install their fiber, coax, pedestals/vaults, equipment. Following the completion of the Contractors conduit installation, the Carriers will perform the installation of their facilities and perform aerial wreck-out.

The Contractor shall provide a minimum 30-day notification to the Carriers and the PM/City for work completed. The Contractor shall coordinate the Carriers portion of the work to align with the FPL pole removal in an expeditious manner. The Contractor coordination and notification shall include full consideration of all Cox Communication, Century Link, and Uniti facilities to avoid delays in pole removal.

Prior to construction the Contractor shall identify in their plan the proposed alignment in all areas where directional bore or alignment shifts are to be made to minimize or avoid major obstructions and/or beautification impacts. Conduits shall be installed at the Carriers required minimum depths and meet FDOT depth requirements when in the Departments rights-of-way.

Contractor shall ensure the construction of the proposed infrastructure is consistent with the permitted improvements. The Contractor shall be responsible for all related permitting not acquired by the City or the utility owners including any environmental, governmental or other FDOT required permitting that is necessary for the work. This includes, but is not limited to, maintenance of traffic, demolition, de-watering, environmental, directional drilling/bores, etc. The Contractor shall provide final as-builts necessary to meet the permit conditions and final documentation must be acceptable to all respective agencies, including FPL.

Immediately following NTP, a site review of the corridor should be conducted by the Contractor and an invitation made to available parties. Any areas of concerns or other unique situations should be identified. The Contractor shall also take pre-construction video of the project and make a copy available to the PM/City. Any claims by individuals regarding damage to site or property that arise during the project shall be supported by Contractor pre-construction video or photo documentation to soundly dispute claim otherwise the Contractor will be responsible for restoration at their expense.

The Contractor shall use sound engineering practices in regard to survey, construction, as-builts, and maintenance of traffic during construction, requirements relative to Project management, scheduling, and coordination with other agencies and entities such as state and local government, utilities and the public. The Contractor shall be responsible for due diligence with FPL and the PM/City to identify and include any additional work or documents needed that are not included in reference documents herewith.

The Contractor shall comply with applicable ordinances, codes, statutes, specifications, rules, and regulations of State of Florida, FDOT permitting, applicable codes, Century Link requirements, Cox Communication requirements, Uniti requirements, Uniti requirements, and applicable regulations of Federal Government, OSHA, NPDES, and applicable safety criteria.

For all Carrier work for this project, the Contractor shall comply with plans, survey as-built requirements, typical sections, installation guidelines/requirements, specifications, and details. The Contractor shall review the plans and perform a site review and provide the PM/City with notification of any constructability or design flaws a minimum of 45 days prior to commencement of work activities. The Contractor shall provide the PM/City a detailed written summary report of any

constructability or design flaws immediately after confirmation of error or conflict. If the Contractor utilizes any storage or equipment sites within the City, whether owned by individual parties or the City, the site must be restored to original condition, satisfactory to all property owners.

Method of Measurement - The quantity to be paid for under this section will be linear for installation of Carrier conduit and any associated cost involved to install the conduit. Copies of all measured areas shall be provided to the City.

Basis of Payment - The linear quantity for Carrier provided conduit items identified below shall be paid for at the contract unit price per linear foot (LF). The linear quantity for Contractor provided conduit items identified below shall be paid for at the contract unit price per linear foot (LF).

Payment shall be made under:

IV. CARRIERS	OPTIONAL BID ITEMS		
CARRIER C-01	(4) 2" Conduit DIRECTIONAL BORE "COX" (Install)	18,500	LF
CARRIER C-02	(3) 2" Conduit DIRECTIONAL BORE "Uniti" Fiber (Install)	17,000	LF
CARRIER C-03	(3) 2" Conduit DIRECTIONAL BORE "Century" Link (Install)	17,000	LF
CONDUIT-01	(1) 2" Conduit HDPE (Furnish)	18,500	LF
CONDUIT-02	(2) 2" Conduit HDPE (Furnish)	18,500	LF
CARRIER-COORD	COORDINATION	1	LS

TP FPL STREETLIGHT INFRASTRUCTURE

The Contractor shall be experienced and able to perform all aspects of the conduit installation for FPL streetlighting and as part of the undergrounding project. Additionally, the Contractor shall construct, and as-built all work as part of this project. The Contractor shall perform minimally invasive work operations, including but not limiting, clearing & grubbing activities to reduce impacts and footprint to State, County, City and property owner rights-of-way. The Contractor shall be responsible for restoration as part of this undergrounding project.

Perform all work in reasonably close conformity with the lines, grades, cross-sections, dimensions, and material requirements, including tolerances, as specified in the Plans and Contract Documents. Contractor shall not take advantage of any apparent error or omission discovered in the Contract Documents, but immediately notify the PM/City in writing of such discovery. The PM/City will then make such corrections and interpretations as necessary to reflect the actual spirit and intent of the Contract Documents.

The work shall consist of FPL streetlight conduit installation where applicable. Also inclusive to the items of work as part of this project, the Contractor shall provide all required labor, equipment for performing operations, safety, storage and protection of materials on site, or storage area, installation of conduits, directional bores, NPDES, removal of waste, and bore pits as required. The Carriers will provide the conduit and sweep locations.

The Contractor shall exercise safe practices during all work activities and abide with state and governing jurisdictions rules and requirements especially when working around existing utilities; including but not limited to, Sunshine One Call (811) - The Underground Facility Damage Prevention and Safety Act, Chapter 556, Florida Statutes, requiring excavators to get underground utility lines located by contacting Sunshine 811 two full business days before digging.

The Contractor shall provide a minimum 30-day notification to FPL and the PM/City for work completed and ready for FPL red-line review and readiness for switching. The Contractor shall coordinate the switching process with FPL and fully coordinate scheduling with the PM/City. The City desires the work be performed and coordinated so that the pole removal is performed expeditiously and to avoid delays in FPL pole removal.

Prior to construction the Contractor shall identify in their plan the proposed alignment in all areas where directional bore or alignment shifts are to be made to minimize or avoid major obstructions and/or beautification impacts. Conduits shall be installed at the required FPL minimum depth for streetlighting conduit and meet FDOT depth requirements when in the Departments rights-of-way and as applicable.

Contractor shall ensure the construction of the proposed infrastructure is consistent with the permitted improvements. The Contractor shall be responsible for all related permitting not acquired by the City or the utility owners including any environmental, governmental or other FDOT required permitting that is necessary for the work.

This includes, but is not limited to, maintenance of traffic, demolition, de-watering, environmental, directional drilling/bores, etc. The Contractor shall provide final as-builts necessary to meet the permit conditions and final documentation must be acceptable to all respective agencies, including FPL.

The Contractor shall comply with applicable ordinances, codes, statutes, specifications, rules, and regulations of State of Florida, FDOT permitting, applicable codes, FPL requirements, UnitiFiber requirements, Century Link requirements, Cox Communication requirements, and applicable regulations of Federal Government, OSHA, NPDES, and applicable safety criteria.

For all FPL Streetlight work for this project, the Contractor shall comply with plans, survey as-built requirements, typical sections, installation guidelines/requirements, specifications, and details. The Contractor shall review the plans and perform a site review and provide the PM/City with notification of any constructability or design flaws a minimum of 45 days prior to commencement of work activities. The Contractor shall provide the PM/City a detailed written summary report of any constructability or design flaws immediately after confirmation of error or conflict. If the Contractor utilizes any storage or equipment sites within the City, whether owned by individual parties or the City, the site must be restored to original condition, satisfactory to all property owners.

Method of Measurement - The quantity to be paid for under this section will be linear for installation of FPL streetlight conduit and any associated cost involved to install the conduit. Copies of all measured areas shall be provided to the City.

Basis of Payment - The linear quantity for FPL streetlight conduit items identified below shall be paid for at the contract unit price per linear foot (LF).

Payment shall be made under:

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FPL-SL-001	FPL STREETLIGHT (1) 2" Conduit DIRECTIONAL BORE	LF
FPL-SL-002	FPL STREETLIGHT (2) 2" Conduit DIRECTIONAL BORE	LF
FPL-SL-SB	Install 24"x16" Splice Box	EA
FPL-SL-COORD	COORDINATION	LS

TP CONTRACT DURATION AND SCHEDULE MISCELLANEOUS

Description

The Contractor shall establish the contract duration for this task assignment for the FPL undergrounding. In no event shall the contract duration exceed 550 calendar days for this assignment, regardless of if other task assignments related to the undergrounding are being performed concurrently by Contractor. The Contractor shall provide a schedule supporting the proposed contract duration for this task assignment and shall identify the work activity durations provided are based on calendar days or working days. The Proposed Contract Time (PCT) reflected may be amended if delays associated with other City work creates reason for a time extension outside the Contractor's control.

The Contractor shall submit a baseline project schedule which supports the established contract duration. The Contractor's schedule shall include all undergrounding work in a logical sequence and in full consideration of all FPL

related work for this task assignment.

The Contractor shall maintain a current project schedule and submit schedule updates each month at estimate cut-off. Changes to schedule logic must be submitted to and accepted by the PM/City prior to incorporation into any monthly update.

If delays are encountered by the Contractor, non-compensable time may be granted if the Contractor can demonstrate to the PM/City that the efforts were properly coordinated and proven outside their control. All potential delays shall be immediately presented to the PM/City in writing within (7) days of impact to schedule. A preliminary request for an extension of contract time must be submitted in writing to the PM/City within ten calendar days after the commencement of a delay to work items associated with this task assignment. If the Contractor fails to submit this required preliminary request for an extension of contract time, the Contractor fully, completely, absolutely and irrevocably waives any entitlement to an extension of contract time for that delay. Each request for an extension of contract time shall include as a minimum the commencement date of the delay, the cause of the delay, and the item of work affected by the delay.

The Contractor shall provide any such delay with a reasonably complete description as to the cause and nature of the delay and the possible impacts to the Contractor's work by such delay. Failure by the Contractor to comply with the ten-calendar day notice shall constitute a waiver of the claim. There shall be no Contractor entitlement to any monetary compensation or time extension for any delays or delay impacts, whatsoever, that are not work items specific to this undergrounding project.

Request for a contract time extension shall include as a minimum all documentation that the Contractor wishes the City to consider related to the delay, and the exact number of days requested to be added to contract time. If the Contractor contends that the delay is compensable, then the Contractor shall also be required to submit with the request for a contract time extension a detailed cost analysis of the requested additional compensation. If the Contractor fails to submit this required request for a contract time extension, with or without a detailed cost analysis, depriving the City of the timely opportunity to verify the delay and the costs of the delay, the Contractor waives any entitlement to an extension of contract time or additional compensation for the delay.

When Contractors leave any equipment overnight on-site, All Contractor's equipment shall be properly placed where it will not be a hazard to the driving or walking public. The equipment will be properly safety taped/coned and secured.

The minimum number of activities included in the Schedule shall be those listed in the Schedule of Values and those listed below at a minimum:

- Materials Quality Tracking

- Long Lead Item procurements
- Start of Construction
- Clearing and Grubbing
- Construction Mobilization
- Maintenance of Traffic
- Permitting
- Utility Coordination
- FPL Scheduled Work
- Carrier Scheduled Work
- FPL Streetlighting Work

All work shall require close coordination with all respective stakeholders and allowances for work when required, including connections, by others and shall be included in the schedule. The schedule shall be fully integrated to achieve final completion within the maximum contract duration time. The Contractor is responsible for planning the work in a manner that properly considers all project elements, the need for continued service, and the final schedule for completion.

The Contractor will be responsible for notifying the Owner as sections are completed and submit required final as-builts upon section completion. The Contractor shall provide updated “as-built” plans reflecting the final conditions as the work is completed.

The Contractor shall be responsible for coordinating construction activities with other construction Projects that are impacted by or impact this Project. This includes Projects under the jurisdiction of City, FDOT, local governments, or other regional and state agencies.

The Contractor shall anticipate periodic meetings with PM/City personnel and other agencies for construction issues. Upon issuance of NTP Contractor shall initiate specific meetings with each stakeholder to discuss construction and design elements with the PM/City present. These meetings may include:

- Technical issue resolution
- Stakeholder coordination meetings
- Weekly progress meetings
- Easement coordination
- Local government and Utility agency coordination
- Schedule

During construction, the Contractor shall meet with PM/City on a weekly basis and provide a one-week look ahead for activities to be performed during the coming week. The Contractor shall, on a bi-weekly basis, provide written progress reports that describe the items of concern and the work performed on each scheduled task. The Contractor shall provide all support necessary to hold various public meetings,

which may include:

Public Information Meetings, meetings with elected and appointed officials, and meetings with special interest groups (private groups, homeowner associations, environmental groups, minority groups and individuals)

The Contractor shall attend meetings as requested by the PM/City for the term of the contract to support the public involvement program. Meetings to provide updates to parties interested in the construction of the project will be publicly advertised and will take place at City Hall.

The Contractor shall provide all technical assistance, data and information necessary for the day-to-day exchange of information with the public, all agencies and elected officials to keep them informed as to the progress and impacts the proposed project will create. This includes workshops, information meetings, and public hearings. The Contractor shall, on an as-needed basis, attend the meetings with an appropriate number of personnel to assist the PM/City's Project Representative.

The Contractor shall be responsible for the professional quality, technical accuracy and coordination of all surveys, drawings, as-builts, and other services furnished under this contract. The Contractor shall describe how the check and review processes are used to document and that required procedures are followed. The Contractor shall, without additional compensation, correct all errors or deficiencies in the work associated with this task assignment.

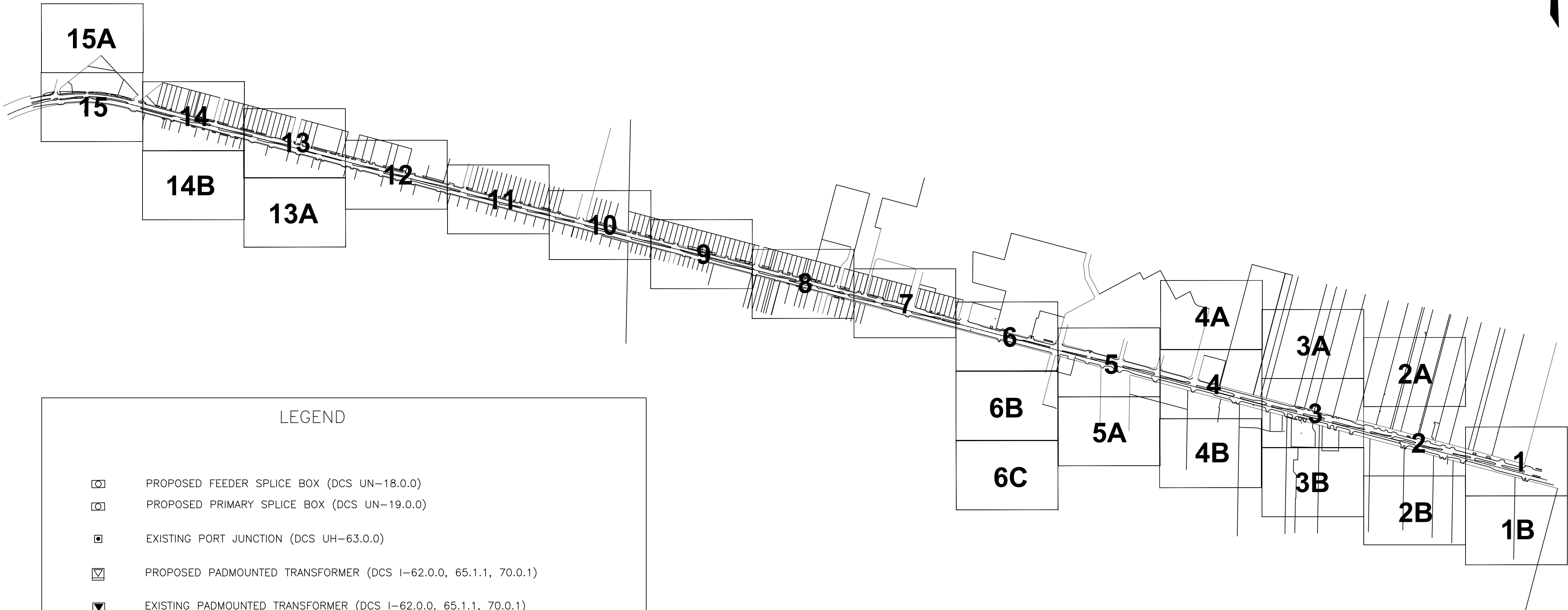
Price Proposal/Schedule-of-Values

City of Destin - Phase 1 Undergrounding

No.	Description	Qty.	Units	Unit Price	Total
I. GENERAL					
57-7	Survey, Stakeout & Record Drawings	1	LS		
101-1	Mobilization	1	LS		
102-1	Maintenance of Traffic	1	LS		
				SUBTOTAL	
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					
104-10-3	Sediment Barrier	5,500	LF		
110-1-1	Clearing & Grubbing	1	LS		
120-6	Sidewalk Restoration	12,000	SF		
				SUBTOTAL	
III. FPL INFRASTRUCTURE					
FPL-630-1-12	FPL Conduit 1PN1C DIRECTIONAL BORE	4,900	LF		
FPL-630-2-12	FPL Conduit 2PN2C DIRECTIONAL BORE	4,000	LF		
FPL-630-3-12	FPL Conduit 3PN3C DIRECTIONAL BORE	33,550	LF		
FPL-630-4-12	FPL Conduit 4PN4C DIRECTIONAL BORE	100	LF		
FPL-630-6-12	FPL Conduit 6PN6C DIRECTIONAL BORE	16,500	LF		
FPL-FNC-6-12	FPL Conduit FNC DIRECTIONAL BORE	30,300	LF		
FPL-630-SECNDRY	FPL Secondary Conduit	18,175	LF		
FPL-635-SB-1	FPL Splice Box (Feeder)	15	EA		
FPL-635-SB-2	FPL Splice Box (Primary)	70	EA		
FPL-635-HH-1	FPL 30" Handhole / Above ground Pedestals	55	EA		
FPL-FEEDER CBL	FPL Feeder Cable pull (Wire)	36,000	LF		
FPL-PRMRY-CBL	FPL Primary cable pull (Wire)	193,000	LF		
FPL SERV CABL	FPL Secondary Cable (Wire)	19,000	LF		
FPL-635-SWC-1	FPL PME 9/PME 11/Switch Cabinet Installation	54	EA		
FPL-635-TSF-1	FPL Transformer & Pad (SINGLE PHASE)	64	EA		
FPL-635-TSF-1	FPL Transformer & Pad (3-PHASE)	20	EA		
FPL-635-TSF-1	FPL Transformer & Pad (OPEN DELTA)	13	EA		
FPL-635-CAP-1	FPL Capacitor Bank Installation	4	EA		
FPL - PED-1	FPL 3-Phase Pedestals	14	EA		
FPL-635-WH-1	FPL Meter Box Connections	275	EA		
FPL-UG-CONV	CONVERSION OF CURRENTLY UNDERGROUNDED SERVICES	275	EA		
FPL-UG-COM CONV	CONVERSION OF COMMERCIAL UNDERGROUNDED SERVICES	155	EA		
FPL-EASEMENT	COORDINATION OF EASEMENTS	126	EA		
FPL-EASEMENT SUR	EASEMENT SURVEY	85	EA		
FPL-OH-CONV	CONVERSION OF AERIAL SERVICES	300	EA		
FPL-UG-CONV	CONVERSION OF UG SERVICES	55	EA		
FPL-MISC/COORD	INCIDENTALS/COORDINATION/MANAGEMENT	1	LS		
FPL-SWITCHING	SWITCHING/FPL COORDINATION	1	LS		
				SUBTOTAL	
IV. CARRIERS					
OPTIONAL BID ITEMS					
CARRIER C-01	(4) 2" Conduit DIRECTIONAL BORE "COX" (Install)	18,500	LF		
CARRIER C-02	(3) 2" Conduit DIRECTIONAL BORE Uniti Fiber (Install)	17,000	LF		
CARRIER C-03	(3) 2" Conduit DIRECTIONAL BORE Century Link (Install)	17,000	LF		
CONDUIT-01	(1) 2" Conduit HDPE (Furish)	18,500	LF		
CONDUIT-02	(2) 2" Conduit HDPE (Furnish)	18,500	LF		
CARRIER-COORD	COORDINATION	1	LS		
				SUBTOTAL	
V. CARRIERS					
FPL STREETLIGHT INFRASTRUCTURE					
FPL-SL-001	FPL STREETLIGHT (1) 2" Conduit DIRECTIONAL BORE	32,000	LF		
FPL-SL-002	FPL STREETLIGHT (2) 2" Conduit DIRECTIONAL BORE	32,000	LF		
FPL-SL-SB	Install 24"x16" Splice Box	150	EA		
FPL-SL-COORD	COORDINATION	1	LS		
				SUBTOTAL	
VI. BOND					
BOND-001	BONDING	1	LS		
				SUBTOTAL	
SUMMARY					
I. GENERAL					
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					
III. FPL INFRASTRUCTURE					
IV. CARRIERS					
V. FPL STREETLIGHT INFRASTRUCTURE					
VI. BOND					
SUBTOTAL					
AWARD: Base Bid Total =					\$
Written in Words: _____					

					\$

WR 11341323 - CITY OF DESTIN CONVERSION - UG FOR CONSTRUCTION



LEGEND

- PROPOSED FEEDER SPLICE BOX (DCS UN-18.0.0)
- PROPOSED PRIMARY SPLICE BOX (DCS UN-19.0.0)
- EXISTING PORT JUNCTION (DCS UH-63.0.0)
- PROPOSED PADMOUNTED TRANSFORMER (DCS I-62.0.0, 65.1.1, 70.0.1)
- EXISTING PADMOUNTED TRANSFORMER (DCS I-62.0.0, 65.1.1, 70.0.1)
- EXISTING OPEN WYE-OPEN DELTA TRANSFORMER (DCS I-68.0.2)
- PROPOSED PADMOUNTED DISCONNECT SWITCH (DCS C-32.0.1, 32.0.2, 32.0.3)
- EXISTING SOLID BLADE SWITCH (UH-20.0.0 F1)
- PROPOSED DISCONNECT SWITCH (UH-15.3.1)

TWNP:00S. RNg:00E. SEC:00_ QTR:_____

AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/Stake? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐			DESIGNED BY		C. OCHOA		CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL DWG NO. GP WR:11341323WRD011-34-323					
Initials		Cert. Date		Foreman's Signature		Date		Tree Work? YES ☐ NO ☐			Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐				DRAWN BY		C.OCHOA	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Supervisor's Signature		Date		Map Posting? YES ☐ NO ☐		Trench Feet			Duct Bank Feet		DATE				11/14/22			
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Foreman's Signature		Date		Posted by		Telephone Request? YES ☐ NO ☐			CATV Request? YES ☐ NO ☐		MAP NO.				-			

0204080

FEET

GENERAL NOTES:

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐

CONSTRUCTION NOTES - WR# 11341247

REQUIRED DRAWINGS
FOR CONSTRUCTION NOTES SEE DWG#

COORDINATE WITH:
WR 11341326 - OH FDR Hardening
WR 11341335 - OH Equivalent
WR 11341340 - OH Make Ready
WR 11341346 - OH Removal

STANDARD NOTES
ALL CABLE AND/OR CONDUIT ENDS ARE TO BE MARKED WITH AN ELECTRIC MARKER (XXX') DENOTED CABLE PULL DISTANCE
UNDERGROUND OBSTRUCTIONS ARE TO BE LOCATED PRIOR TO DIGGING
INSTALL NEUTRAL BOND FOR COMMUNICATIONS COMPANIES AT ALL SINGLE PHASE TRANSFORMERS PER D.C.S., G-11.0.0
GENERAL GROUNDING, GUYING AND U-GUARD NOTES:
- U-GUARDS (DCS UH-14.0.0 AND UH-14.0.2)
- WOOD POLES - USE TAPCON FASTENERS IN ALL BASE SECTION HOLES AND EVERY OTHER HOLE OF TOP SECTIONS.
- CONCRETE POLES - USE AT LEAST 10 TAPCON FASTENERS PER 10 FOOT U-GUARD SECTION. FOR SHORTER SECTIONS, USE AT LEAST 6 TAPCON FASTENERS.
- BACK PLATE (UH-14.0.1) REQUIRED ON FIRST 10 FOOT SECTION ABOVE GROUND (WOOD AND CONCRETE POLES)
- GUYING (DCS D-2.0.0) - GUYS SHALL HAVE A GUY MARKER (GUY GUARD) INSTALLED AT ALL LOCATIONS.
- RISERS (DCS G-10.1.0 AND G-10.2.0) - BOND ALL METAL RISER CONDUITS ON POLES.
- GROUND RODS (DCS G-3.0.1) - TOP MUST BE A MINIMUM OF 6 INCHES BELOW GRADE.
UTILITY CONTACT LIST
CALL SUNSHINE 1-800-432-4770

ADDITIONAL CONSTRUCTION NOTES

LOC 1.4:
- INSTALL 3-900A GOAB SWITCH PER GULF SUG 19001
- INSTALL 1-5" U-GRD ON E. QUAD OF POLE

LOC 1.5:
- INSTALL 3-900A GOAB SWITCH PER GULF SUG 19001
- INSTALL 1-5" U-GRD ON N. QUAD OF POLE

LOC 3.4:
- INSTALL 3PH PRIMARY RISER PER DCS UH-20.0.0 FIG 2
- INSTALL 1-5" U-GRD ON S. QUAD OF POLE

LOC 4.8:
- INSTALL 3PH PRIMARY RISER PER DCS UH-20.0.0 FIG 1
- INSTALL 1-5" U-GRD ON W. QUAD OF POLE

LOC 8.1:
- INSTALL 3PH PRIMARY RISER PER DCS UH-15.1.0 FIG 1
- INSTALL 1-5" U-GRD ON W. QUAD OF POLE

LOC 17.1:
- INSTALL 3-900A GOAB SWITCH PER GULF SUG 19001
- INSTALL 1-5" U-GRD ON E. QUAD OF POLE

LOC 23.2:
- INSTALL 3PH PRIMARY RISER PER DCS UH-15.1.0 FIG 1
- INSTALL 1-5" U-GRD ON W. QUAD OF POLE

LOC 24.1:
- INSTALL 3PH PRIMARY RISER PER DCS UH-20.0.0 FIG 1
- INSTALL 1-5" U-GRD ON W. QUAD OF POLE

LOC 33.1:
- INSTALL 3-900A GOAB SWITCH PER GULF SUG 19001
- INSTALL 1-5" U-GRD ON E. FACE OF POLE

LOC 40.1:
- INSTALL (2) 3PH PRIMARY RISERS, BACK TO BACK PER DCS UH-15.2.0
- INSTALL 1-5" U-GRD ON E. FACE OF POLE
- INSTALL 1-5" U-GRD ON W. FACE OF POLE

LOC 47.1:
- INSTALL (2) 3PH PRIMARY RISERS, BACK TO BACK PER DCS UH-15.2.0
- INSTALL 1-5" U-GRD ON E. FACE OF POLE
- INSTALL 1-5" U-GRD ON W. FACE OF POLE

LOC 57.1:
- INSTALL (2) 3PH PRIMARY RISERS, BACK TO BACK PER DCS UH-15.2.0
- INSTALL 1-5" U-GRD ON E. FACE OF POLE
- INSTALL 1-5" U-GRD ON W. FACE OF POLE

LOC 62.1:
- INSTALL 3-900A GOAB SWITCH PER GULF SUG 19001
- INSTALL 1-5" U-GRD ON W. QUAD OF POLE

LOC 61.7:
- INSTALL (2) 3PH PRIMARY RISERS, BACK TO BACK PER DCS UH-15.2.0
- INSTALL 1-5" U-GRD ON E. FACE OF POLE
- INSTALL 1-5" U-GRD ON W. FACE OF POLE

LOC 65.1:

- INSTALL 3PH PRIMARY RISER PER DCS UH-15.1.0 FIG 1
- INSTALL 1-5" U-GRD ON W. QUAD OF POLE

PME DEADFRONT PAD MOUNTED SWITCHGEAR
PME-9
- INSTALL 15KV PME-9 PER DCS C-32.0.1 THROUGH C-32.0.4
- INSTALL CONCRETE PAD PER UX-122.0.0
LOC 2, 3, 4, 5, 8, 9, 10, 11, 12, 14, 15, 16, 19, 20, 21, 22, 23, 24, 25, 26, 30, 34, 35, 39, 40, 42, 44, 45, 47, 51, 52, 54, 55, 56, 57, 58, 59, 60, 61, 65, 66, 67, 68, & 69

PME-11
- INSTALL 15KV PME-11 PER DCS C-32.0.1 THROUGH C-32.0.4
- INSTALL CONCRETE PAD PER UX-122.0.0
LOC 1, 6, 7, 13, 17, 18, 33, 62, 63, & 64

3PH 1200KVAR PAD-MOUNTED CAPACITOR BANK
- INSTALL 15KV 200A 95KV BIL 1200KVAR PAD-MOUNTED CAPACITOR BANK PER DCS J-4.0.0
- INSTALL CONCRETE PAD PER UX-108.0.0
LOC 34.1, 44.8, 59.7, & 64.1

SINGLE PHASE PMTX
- INSTALL ALL SINGLE PHASE DEADFRONT PADMOUNTED TRANSFORMERS (25KVA TRHOUGHT 75KVA) PER DCS I-65.1.1
- INSTALL ALL 100KVA SINGLE PHASE DEADFRONT PADMOUNTED TRANSFORMERS PER DCS I-65.0.1
- INSTALL ALL 167KVA SINGLE PHASE DEADFRONT PADMOUNTED TRANSFORMERS PER DCS I-62.0.1
- INSTALL ALL CONCRETE PADS PER UX-117.0.0

NEW 25KVA PMTX:
LOC 1.3, 4.1, 4.2, 4.7, 5.7, 5.9, 6.4, 9.1, 10.2, 11.1, 12.1, 13.1, 15.2, 16.2, 20.2, 25.7, 25.8, 34.6, 34.14, 34.16, 42.1, 47.11, 47.15, 51.1, 54.1, 54.2, 54.3, 54.4, 54.7, 56.8, 59.2, 61.9, 64.2, 64.3, & 64.4

EXISTING 25KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 1-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 15.4, 34.3, 34.12, 34.13, 34.16, & 56.12

EXISTING 37.5KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 1-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 15.3

NEW 50KVA PMTX:
LOC 25.3, 25.4, 26.1, 26.4, 26.7, 26.8, 34.9, 39.1, 39.2, 39.6, 42.2, 44.6, 47.5, 47.9, 58.1, 59.3, 61.5, 61.7, & 61.11

EXISTING 50KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 1-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 34.15

NEW 75KVA PMTX:
LOC 26.9, 44.2, 47.4, 56.2, & 61.1

EXISTING 75KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 1-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 25.2, 25.5, & 59.2

NEW 100KVA PMTX:
LOC 34.17, 44.1, 56.15, & 61.3

EXISTING 100KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 1-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 51.4, 56.6, 56.7, & 56.11

NEW 167KVA PMTX:
LOC 39.4

EXISTING 167KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 1-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 22.3, 39.3, & 51.3

3 PHASE OPEN DELTA PMTX
- INSTALL ALL 3PHASE OPEN DELTA DEADFRONT PADMOUNTED TRANSFORMERS PER DCS I-68.0.2
- INSTALL ALL CONCRETE PADS PER UX-115.0.0

EXISTING 25/25KVA OPEN DELTA PMTX
- TIE INTO EXISTING PMTX. INSTALL 2-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 56.19

EXISTING 37.5/25KVA OPEN DELTA PMTX
- TIE INTO EXISTING PMTX. INSTALL 2-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 5.3

NEW 50/25KVA OPEN DELTA PMTX
LOC 5.1, 11.2, 42.4, 44.4, & 59.1

EXISTING 50/25KVA OPEN DELTA PMTX
- TIE INTO EXISTING PMTX. INSTALL 2-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 34.4

NEW 50/50KVA OPEN DELTA PMTX
LOC 54.6 & 61.5

NEW 75/25KVA OPEN DELTA PMTX
LOC 34.7 & 39.5

EXISTING 75/37.5KVA OPEN DELTA PMTX
- TIE INTO EXISTING PMTX. INSTALL 2-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 34.5

NEW 75/50KVA OPEN DELTA PMTX
LOC 10.1

NEW 100/25KVA OPEN DELTA PMTX
LOC 47.2

NEW 100/50KVA OPEN DELTA PMTX
LOC 42.3

NEW 167/25KVA OPEN DELTA PMTX
LOC 44.5

3 PHASE PMTX
- INSTALL ALL 3PHASE DEADFRONT LOOP STYLE PADMOUNTED TRANSFORMERS (75KVA THROUGH 750KVA) PER DCS I-70.0.1
- INSTALL ALL CONCRETE PADS PER UX-114.0.0

EXISTING 3 PHASE 112KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 22.2 & 47.6

NEW 3 PHASE 150KVA (120/208V)
LOC 5.8, 11.9, 16.1, 20.1, 26.2, 26.6, 26.11, 34.8, 44.3, 47.8, 54.5, 58.4, & 61.2

NEW 3 PHASE 150KVA (277/480V)
LOC 6.3

EXISTING 3 PHASE 150KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 11.4, 39.7, 47.13, 47.14, & 56.13

EXISTING 3 PHASE 225KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 4.6, 5.4, 6.1, 6.6, 10.4, 44.7, 47.25, 58.2, & 59.4

NEW 3 PHASE 300KVA (120/208V)
LOC 26.3, 26.5, 56.1, 59.6, & 61.4

EXISTING 3 PHASE 300KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 56.5 & 56.21

NEW 3 PHASE 500KVA PMTX (120/208V):
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 6.2

EXISTING 3 PHASE 500KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 4.4, 5.12, & 11.7

EXISTING 3 PHASE 750KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 4.5, 5.6, 22.4, & 51.5

EXISTING 3 PHASE 1000KVA PMTX:
- TIE INTO EXISTING PMTX. INSTALL 3-200AMP 15KV ELBOW TERMINATOR PER DCS UH-29.0.1
LOC 1.1, 2.1, & 11.5

SPLICE BOX INSTALLATION
NEW 5'X10' FEEDER SPLICE BOX
- INSTALL ALL 5'X10' FEEDER SPLICE BOXES PER DCS UN-18.0.0
- INSTALL 1K-1K STRAIGHT SPLICES PER DCS UE-19.0.0 INSIDE SPLICE BOXES
LOC 4.9, 12.01, 14.01, 18.01, 22.6, 23.1, 63.01, 64.01, & 67.01

NEW 48" PRIMARY SPLICE BOX
- INSTALL ALL 48" PRIMARY SPLICE BOXES PER DCS UN-19.0.0
- INSTALL 1/0A - 1/0A STRAIGHT SPLICES PER DCS UE-19.0.0 INSIDE SPLICE BOXES
LOC 1.2, 2.2, 2.21, 4.41, 5.2, 5.5, 5.13, 5.31, 5.71, 6.5, 6.21, 9.2, 10.3, 11.3, 11.6, 11.8, 11.11, 11.41, 11.81, 12.2, 13.2, 15.1, 15.6, 15.31, 19.1, 19.2, 20.4, 22.1, 22.5, 22.25, 25.1, 25.6, 34.31, 39.8, 47.3, 47.7, 47.12, 51.2, 51.6, 56.3, 56.4, 56.9, 56.14, 56.17, 58.3, 59.5, 64.21, 67.2, 68.1, 69.1, & 69.2

EXISTING 48" PRIMARY SPLICE BOX
- TIE INTO EXISTING PRIMARY SPLICE BOX
- INSTALL 1/0A - 1/0A STRAIGHT SPLICES PER DCS UE-19.0.0 INSIDE SPLICE BOXES
LOC 4.3, 4.6, 5.11, 34.11, 56.16, & 56.18

EXISTING ABOVE GROND PEDESTAL
-TIE INTO EXISTING ABOVEGROUND PEDESTAL
- INSTALL 1/0A - 1/0A STRAIGHT SPLICES PER DCS UE-19.0.0 INSIDE PEDESTAL
LOC 14.1, 15.5, 66.1, 67.1, & 69.3

COMMERCIAL SVC SPANS
-CUSTOMER TO TRENCH/BACKFILL AND INSTALL CONDUIT, FPL CABLE AND METER CAN. ONCE ELECTRICAL INSPECTION OF NEW METER CAN IS COMPLETED BY CUSTOMER, FPL TO MAKE CONNECTIONS AND TAP UP SERVICE.
-ALL SPANS IN 2" CONDUIT UNLESS OTHERWISE NOTED

TWNP: 00S_ RNG: 00E_ SEC: 00_ QTR: _____

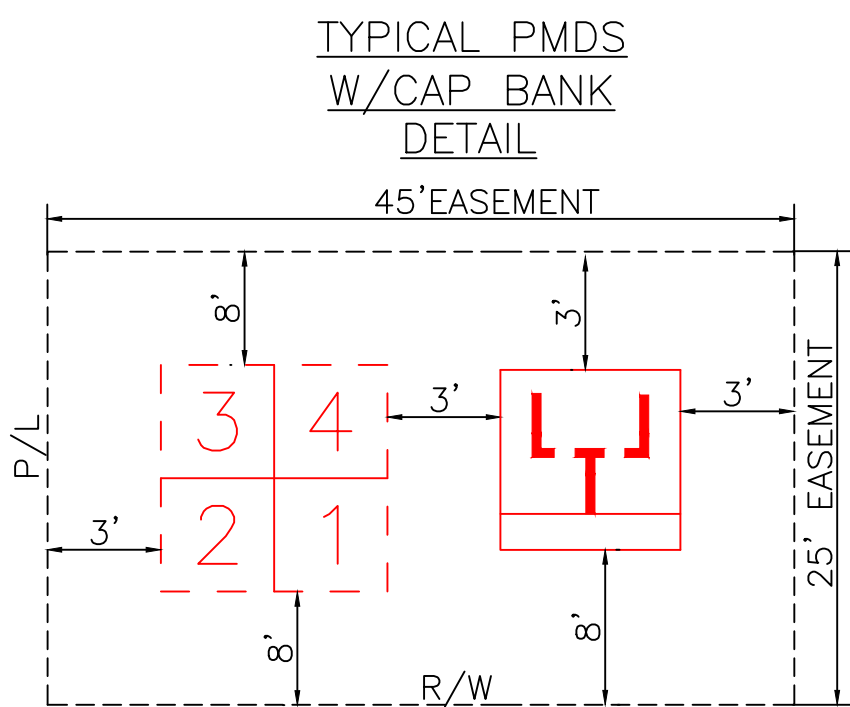
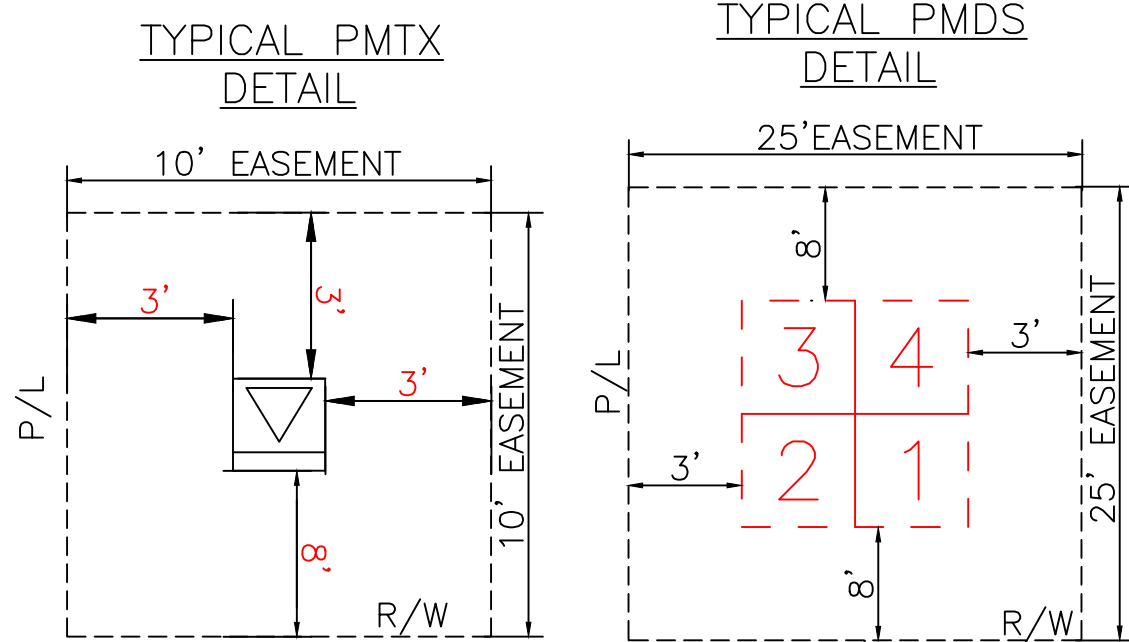
AS—BUILT COPY		AS—BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/Stake? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐			DESIGNED BY		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY—90 DESTIN/OKALOOSA, FL				
Initials Cert. Date		Foreman's Signature Date		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐			DRAWN BY						
Job CERTIFIED COMPLETED as shown on this AS—BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet			DATE						
Supervisor's Signature Date						CITY		DR. DIST.	COUNTY		AIR	STATE		RD	FAA	MAP NO.	—
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.								WMD		RR	XING	COUNTY	RD.	TRANS.		DWG NO.	GP
Foreman's Signature Date						Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐				0 20 40 80 FEET		WR: 11341323 WR: D0113 — 41 — 323	

CAD NAME: NO—NAME

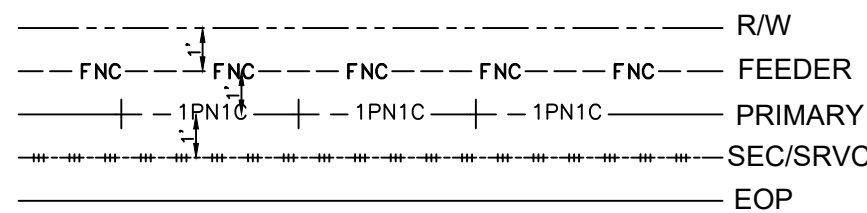
PLOT TIME: 00:00:00

PLOT DATE: 00/00/00

LOCATION SKETCH
N.T.S.



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)



REFERENCE DWG's

ROW AGREEMENT

EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 1B

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY	AS-BUILT CREW PRINT
Initials	Cert. Date
Foreman's Signature	Date
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.	
Supervisor's Signature	Date
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.	
Foreman's Signature	Date

Easement?	YES ☐ NO ☐	Survey/Stake?	YES ☐ NO ☐	Work with SMO?	YES ☐ NO ☐
Tree Work?	YES ☐ NO ☐	Designer/Stake?	YES ☐ NO ☐	CT/Special Mtr?	YES ☐ NO ☐
Map Posting?	YES ☐ NO ☐	Trench Feet	Duct Bank Feet		
CITY	DR. DIST.	COUNTY AIR	STATE RD	FAA	
	WMD	RR XING	COUNTY RD.	TRANSM.	
Posted by	Telephone Request?	YES ☐ NO ☐	CATV Request?	YES ☐ NO ☐	

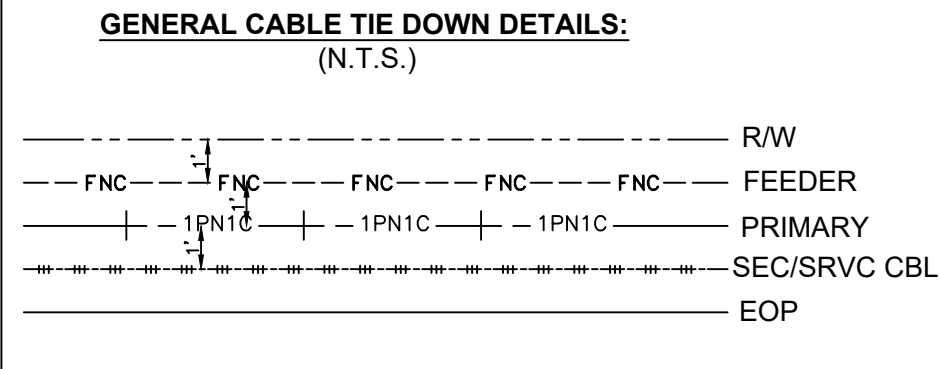
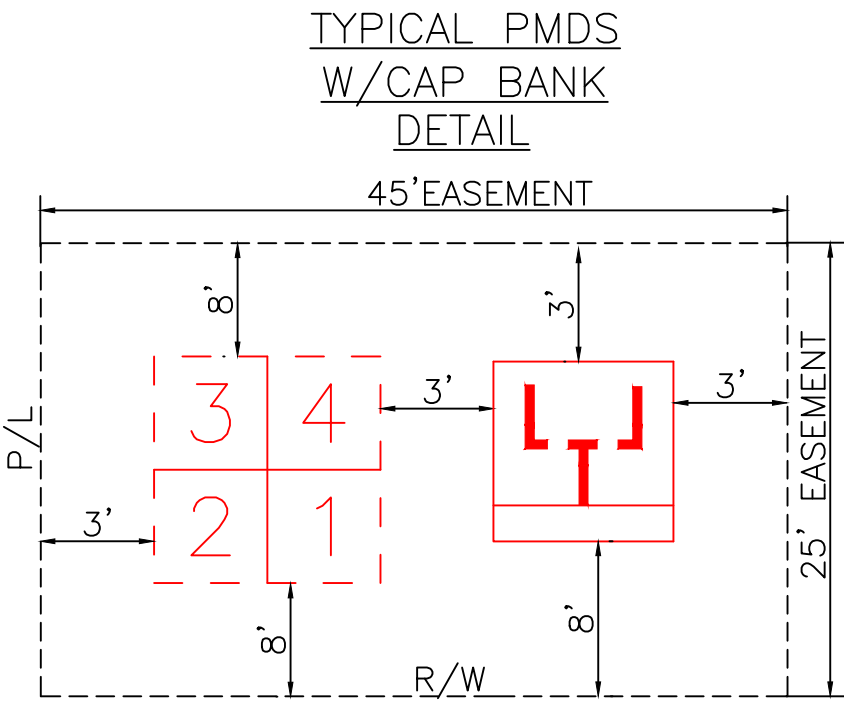
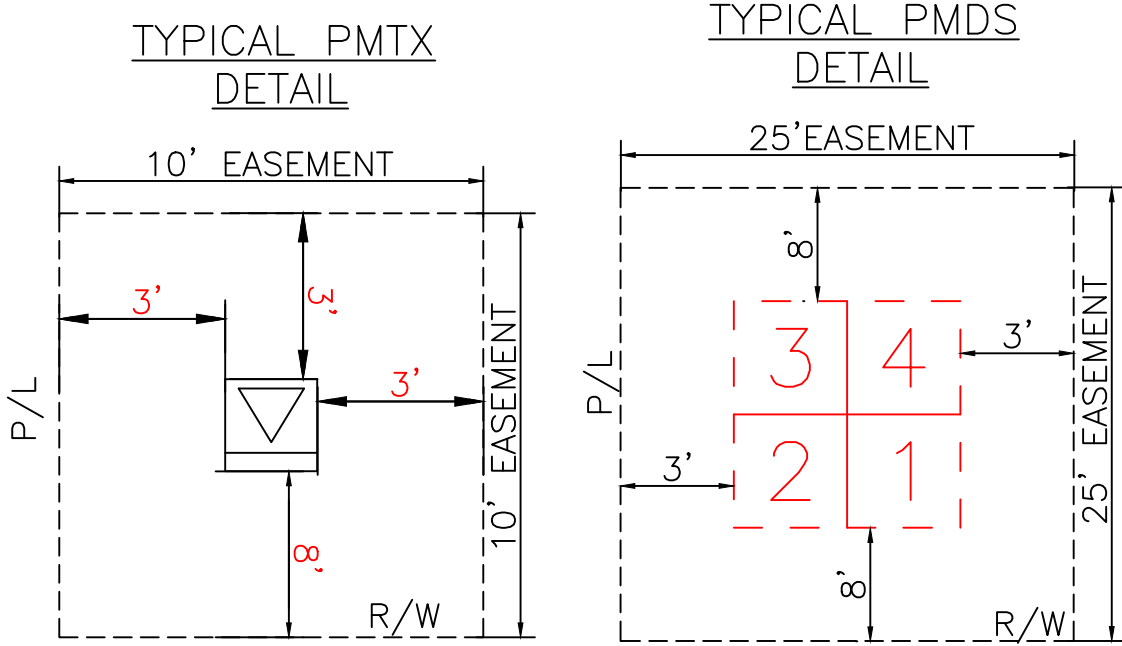
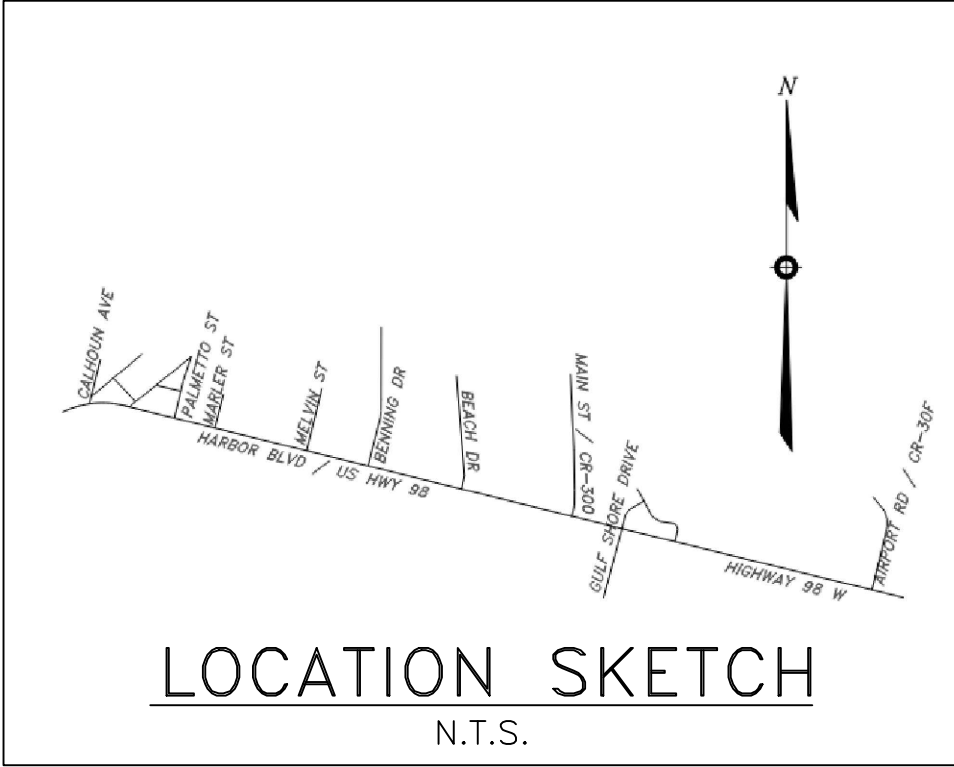
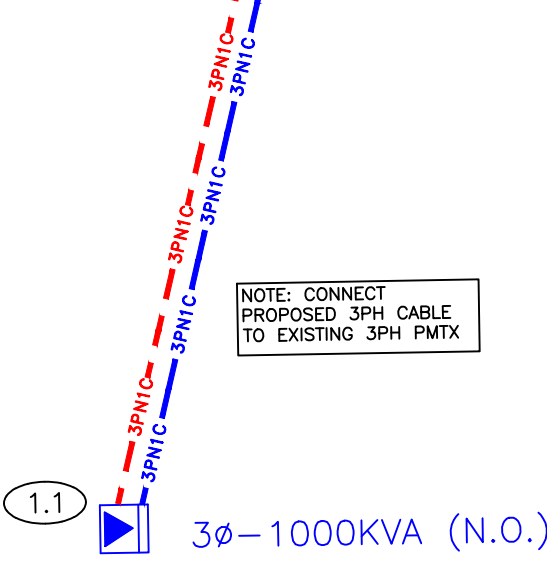


DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	-
0 20 40 80 FEET	

W/A: NW
CITY OF DESTIN PHASE 1
UG FOR CONSTRUCTION
US HWY-90
DESTIN/OKALOOSA, FL
DWG NO. PAGE 1
WR: 11341323 WR: D0113 - 41 - 323

FOR CONTINUATION SEE PAGE 1

1B



REFERENCE DWG's

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

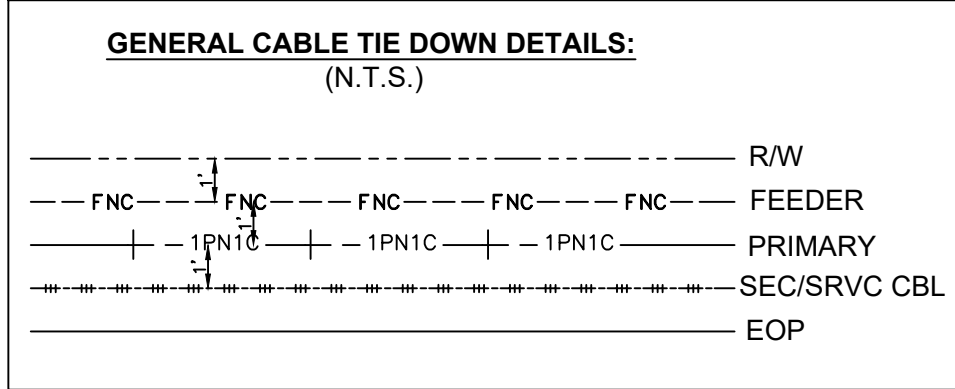
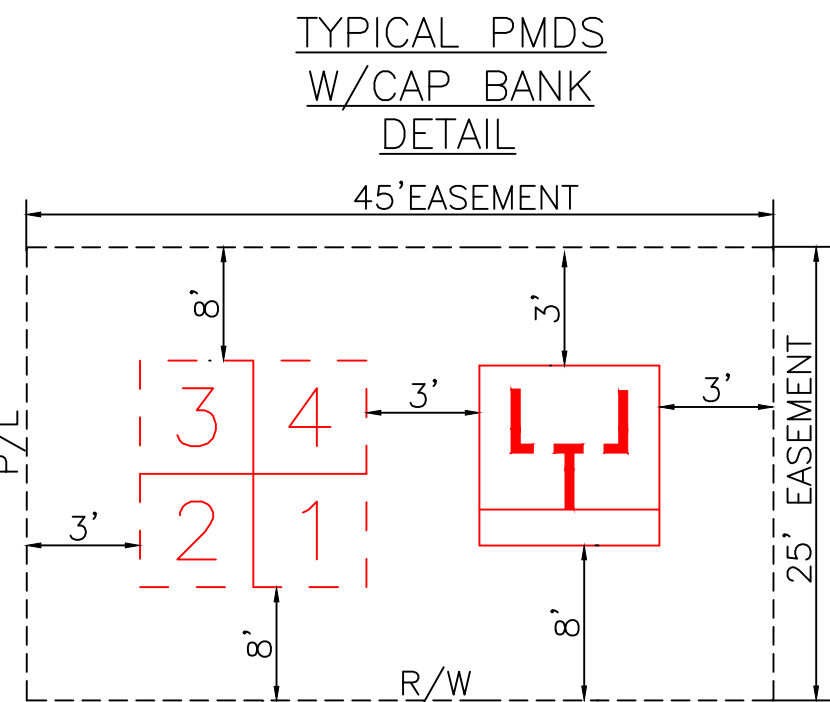
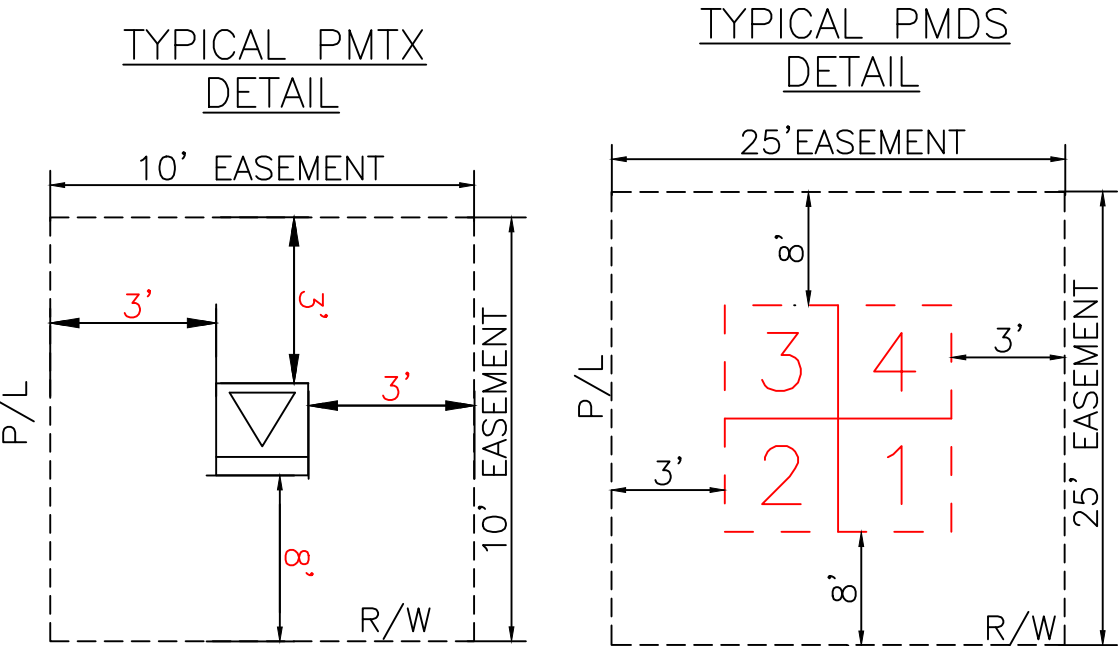
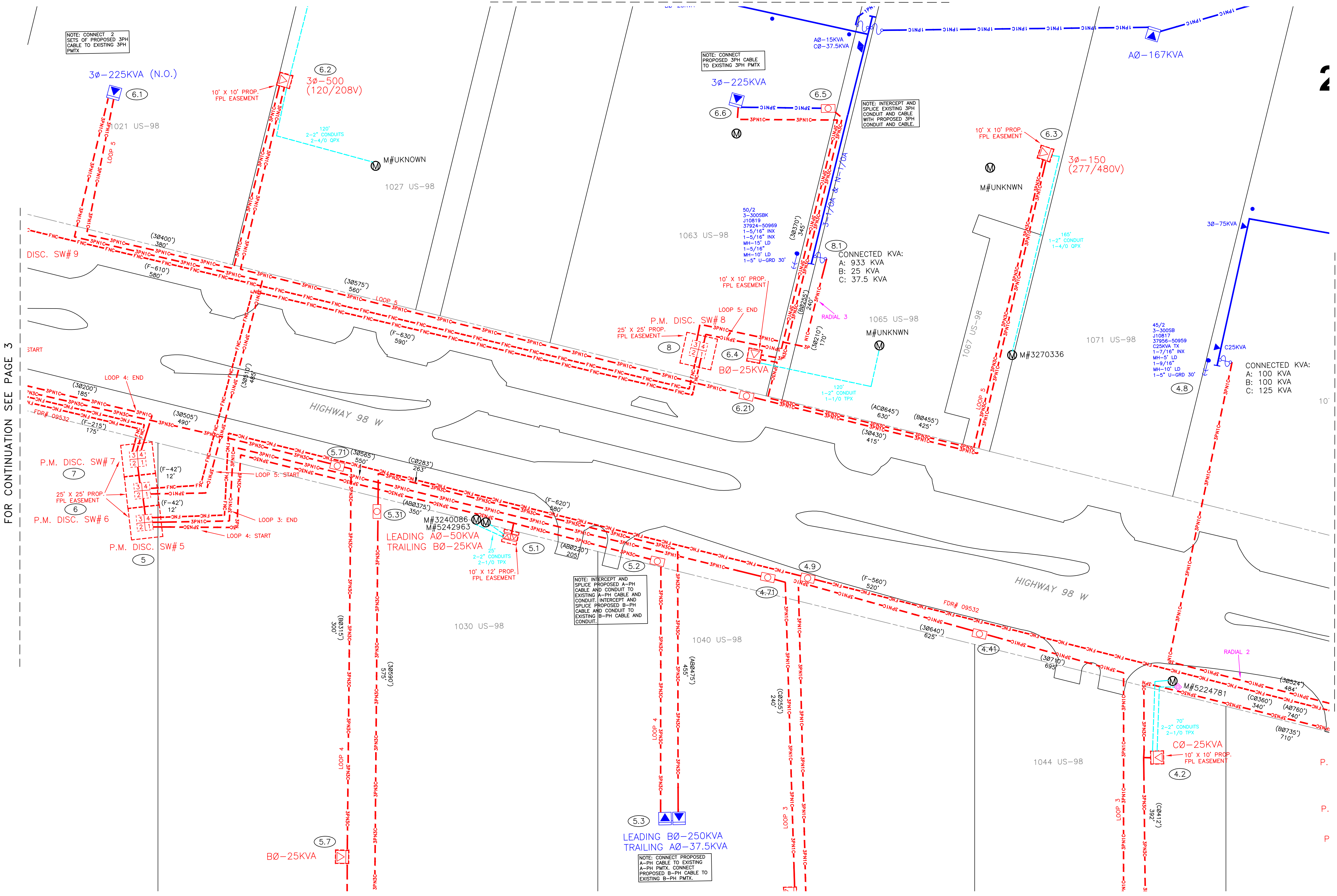
The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

TWNP: 00S RNG: 00E SEC: 00 QTR: _____

EASEMENTS REQUIRED

AS-BUILT COPY	AS-BUILT CREW PRINT	Easement? YES ☐ NO ☐	Survey/Stake? YES ☐ NO ☐	Work with SMO? YES ☐ NO ☐		DESIGNED BY		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL PAGE 1B DWG NO. 11341323 WR: D0113 — 41 — 323
Initials _____ Cert. Date _____	Foreman's Signature _____ Date _____	Tree Work? YES ☐ NO ☐	Designer/Stake? YES ☐ NO ☐	CT/Special Mtr? YES ☐ NO ☐		DRAWN BY		
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Map Posting? YES ☐ NO ☐	Trench Feet _____ Duct Bank Feet _____			DATE		
Supervisor's Signature _____ Date _____		CITY DR. DIST. COUNTY AIR STATE RD FAA		MAP NO.		—		
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		WMD RR XING COUNTY RD. TRANSM.						
Foreman's Signature _____ Date _____		Posted by	Telephone Request? YES ☐ NO ☐	CATV Request? YES ☐ NO ☐				

FOR CONTINUATION SEE PAGE 2A



REFERENCE DWG's

ROW AGREEMENT

EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 2B

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY	AS-BUILT CREW PRINT
Initials	Foreman's Signature
Cert. Date	Date
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.	
Supervisor's Signature	Date
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.	
Foreman's Signature	Date

Easement?	YES ☐ NO ☐	Survey/Stake?	YES ☐ NO ☐	Work with SMO?	YES ☐ NO ☐
Tree Work?	YES ☐ NO ☐	Designer/Stake?	YES ☐ NO ☐	CT/Special Mtr?	YES ☐ NO ☐
Map Posting?	YES ☐ NO ☐	Trench Feet	Duct Bank Feet		
		CITY	DR. DIST.	COUNTY AIR	STATE RD
		WMD	RR XING	COUNTY RD.	TRANSM.
Posted by		Telephone Request?	YES ☐ NO ☐	CATV Request?	YES ☐ NO ☐

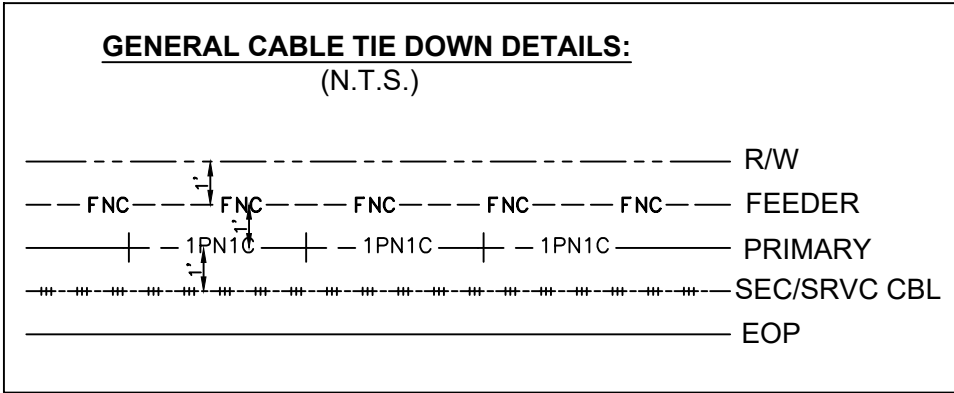
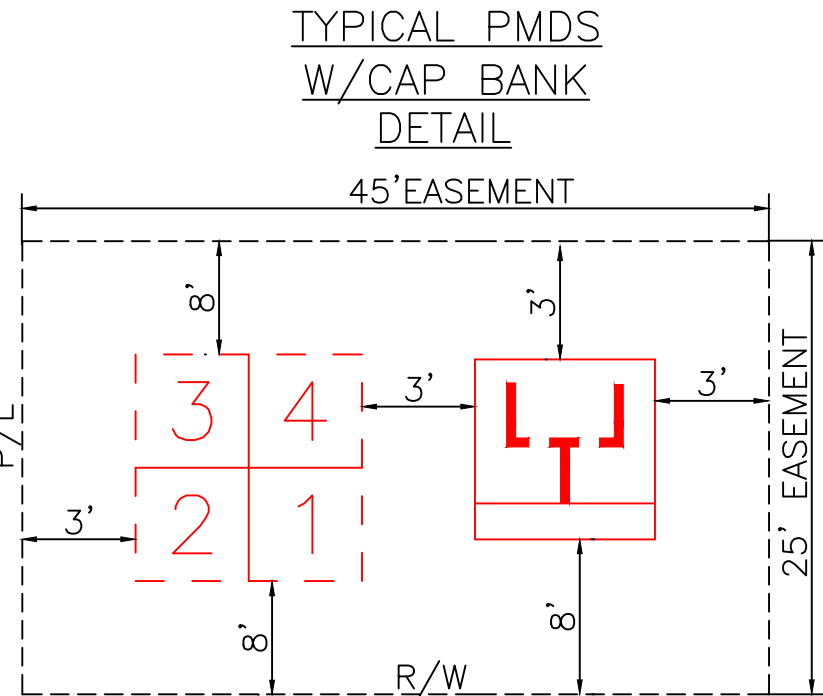
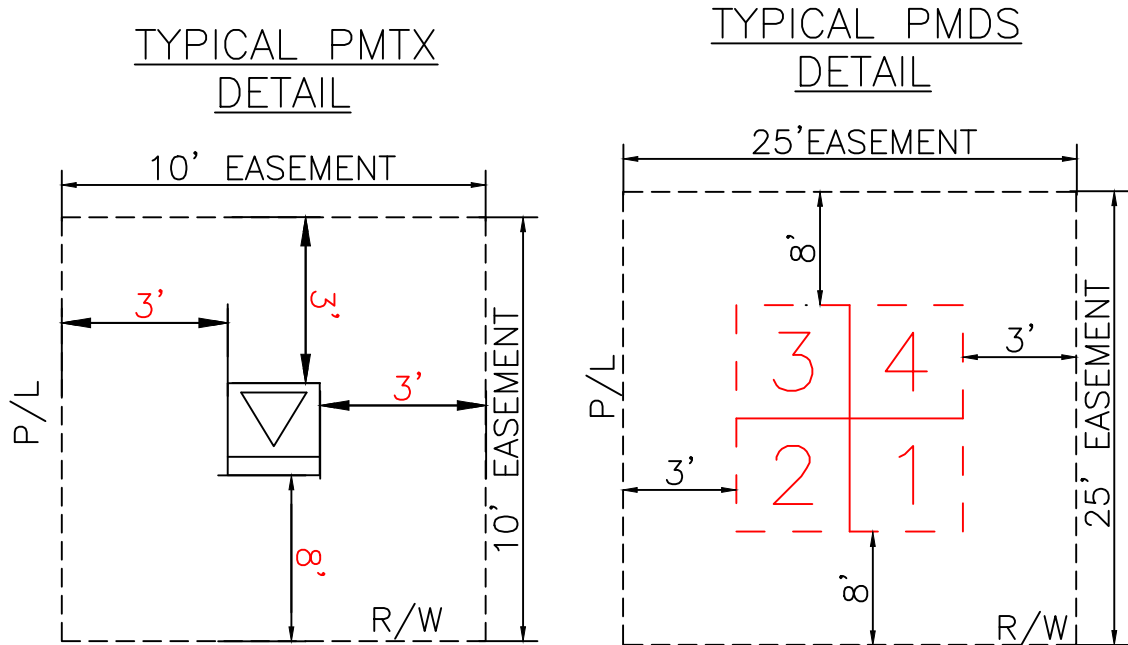
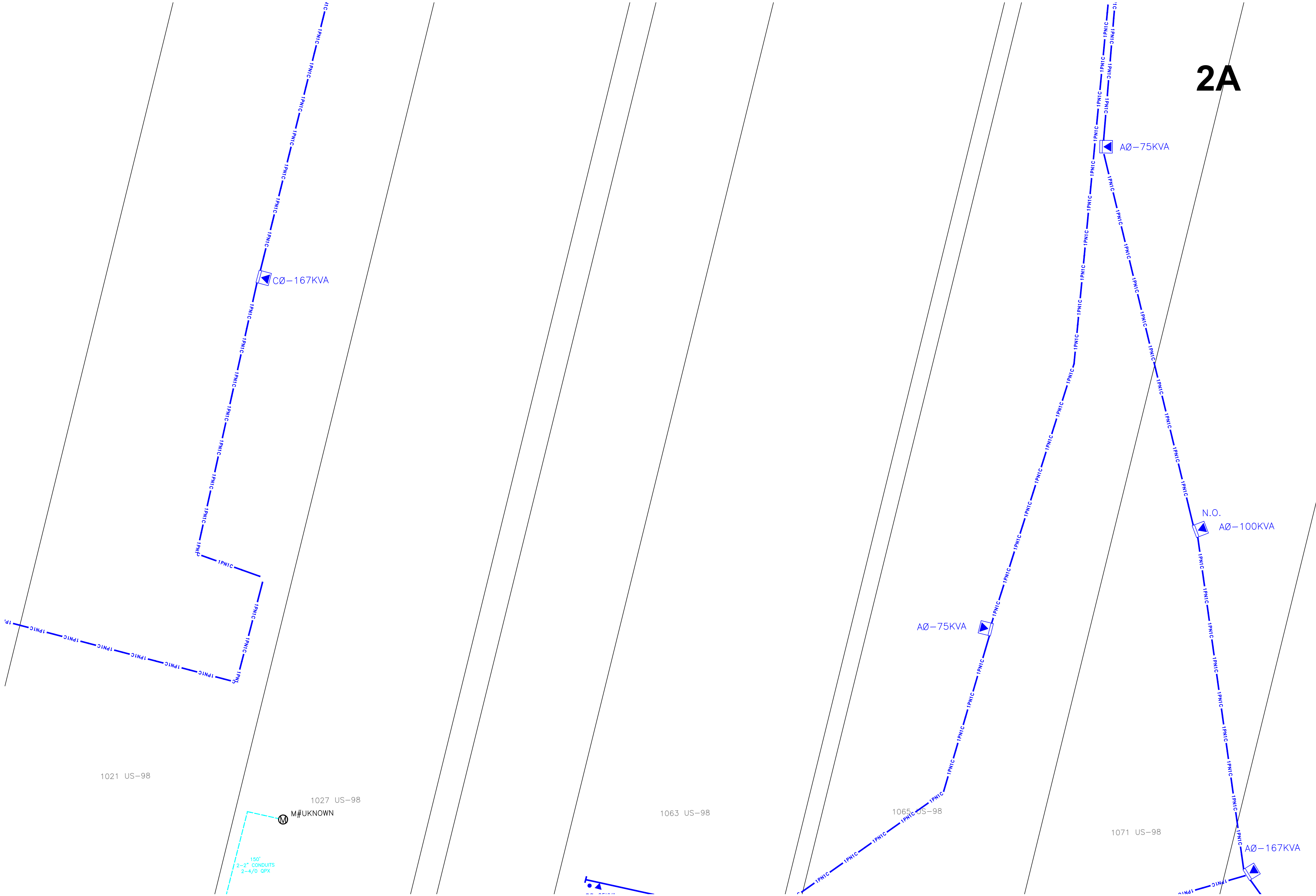


DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	

M/A: NW
CITY OF DESTIN PHASE 1
UG FOR CONSTRUCTION
US HWY-90
DESTIN/OKALOOSA, FL
DWG NO. PAGE 2
WR: 11341323 WR: D0113 - 41 - 323

CAD NAME: NO-NAME
PLOT TIME: 00:00:00
PLOT DATE: 00/00/00

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐



REFERENCE DWG's

FOR CONTINUATION SEE PAGE 2

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

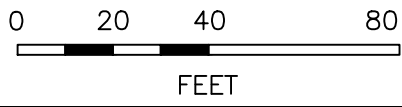
TWNP: 00S RNG: 00E SEC: 00 QTR:

AS-BUILT COPY	AS-BUILT CREW PRINT
Initials Cert. Date	Foreman's Signature Date
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.	
Supervisor's Signature Date	
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.	
Foreman's Signature Date	

Easement?	YES ☐ NO ☐	Survey/Stake?	YES ☐ NO ☐	Work with SMO?	YES ☐ NO ☐
Tree Work?	YES ☐ NO ☐	Designer/Stake?	YES ☐ NO ☐	CT/Special Mtr?	YES ☐ NO ☐
Map Posting?	YES ☐ NO ☐	Trench Feet		Duct Bank Feet	
		CITY	DR. DIST.	COUNTY AIR	STATE RD
		WMD	RR XING	COUNTY RD.	TRANS.
Posted by		Telephone Request?	YES ☐ NO ☐	CATV Request?	YES ☐ NO ☐

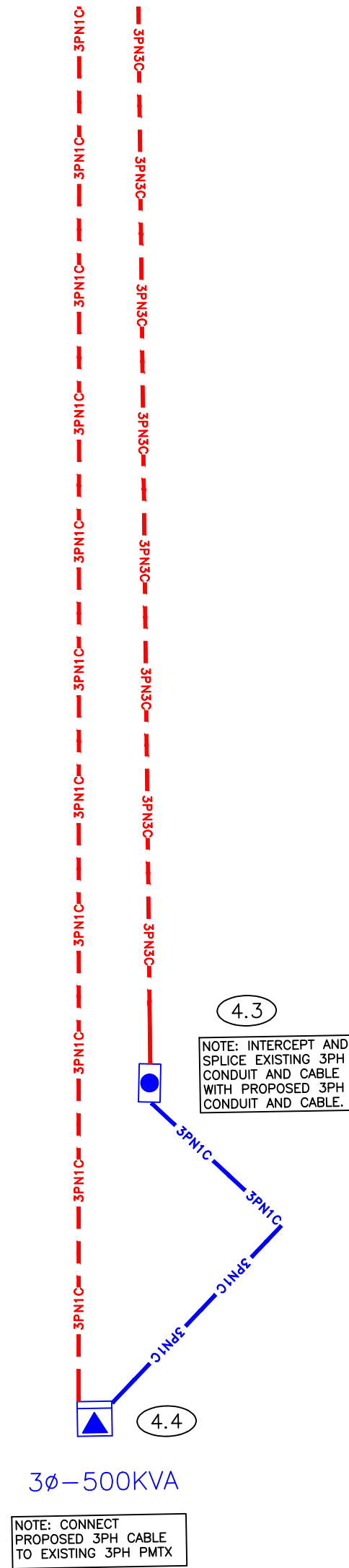
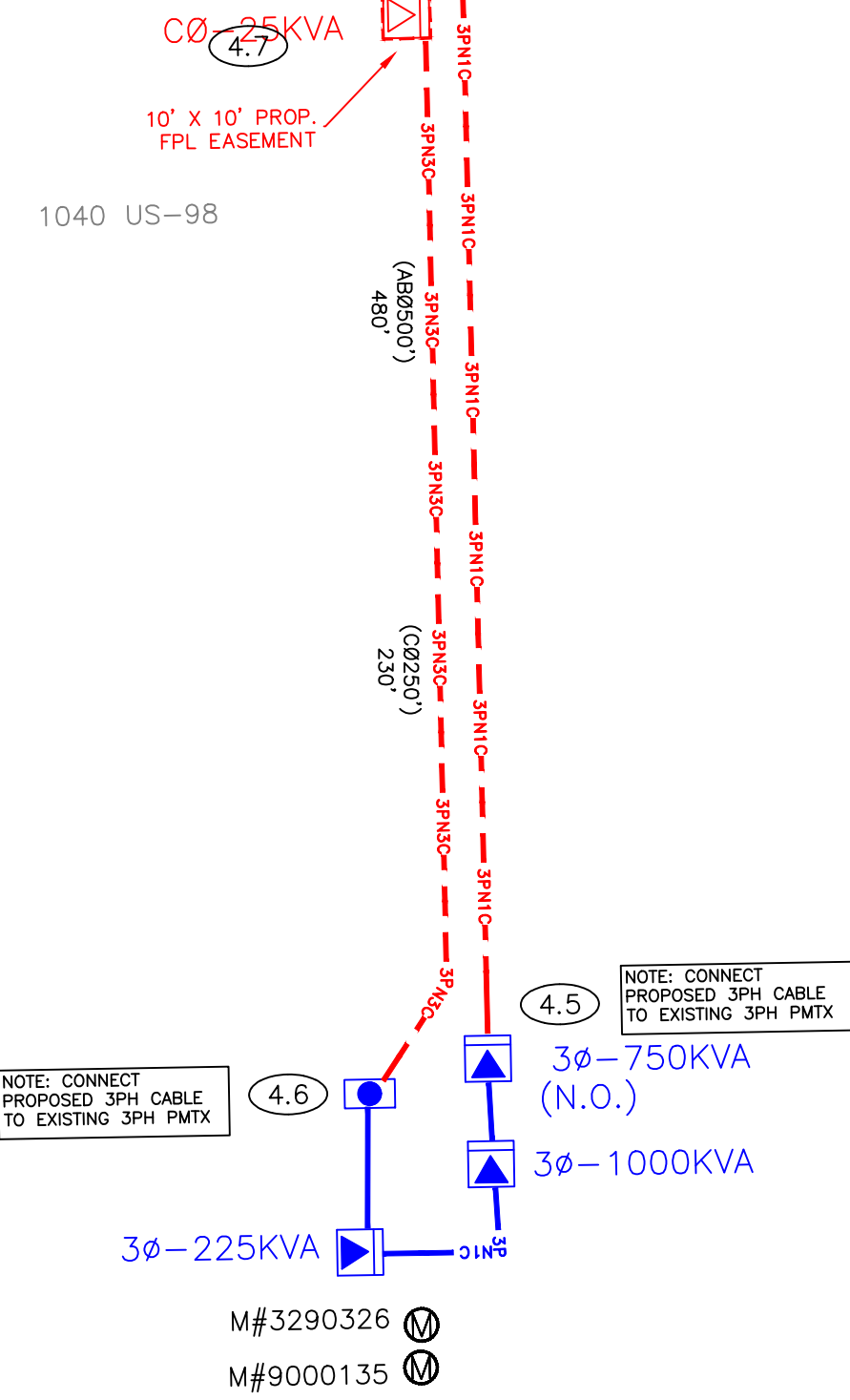
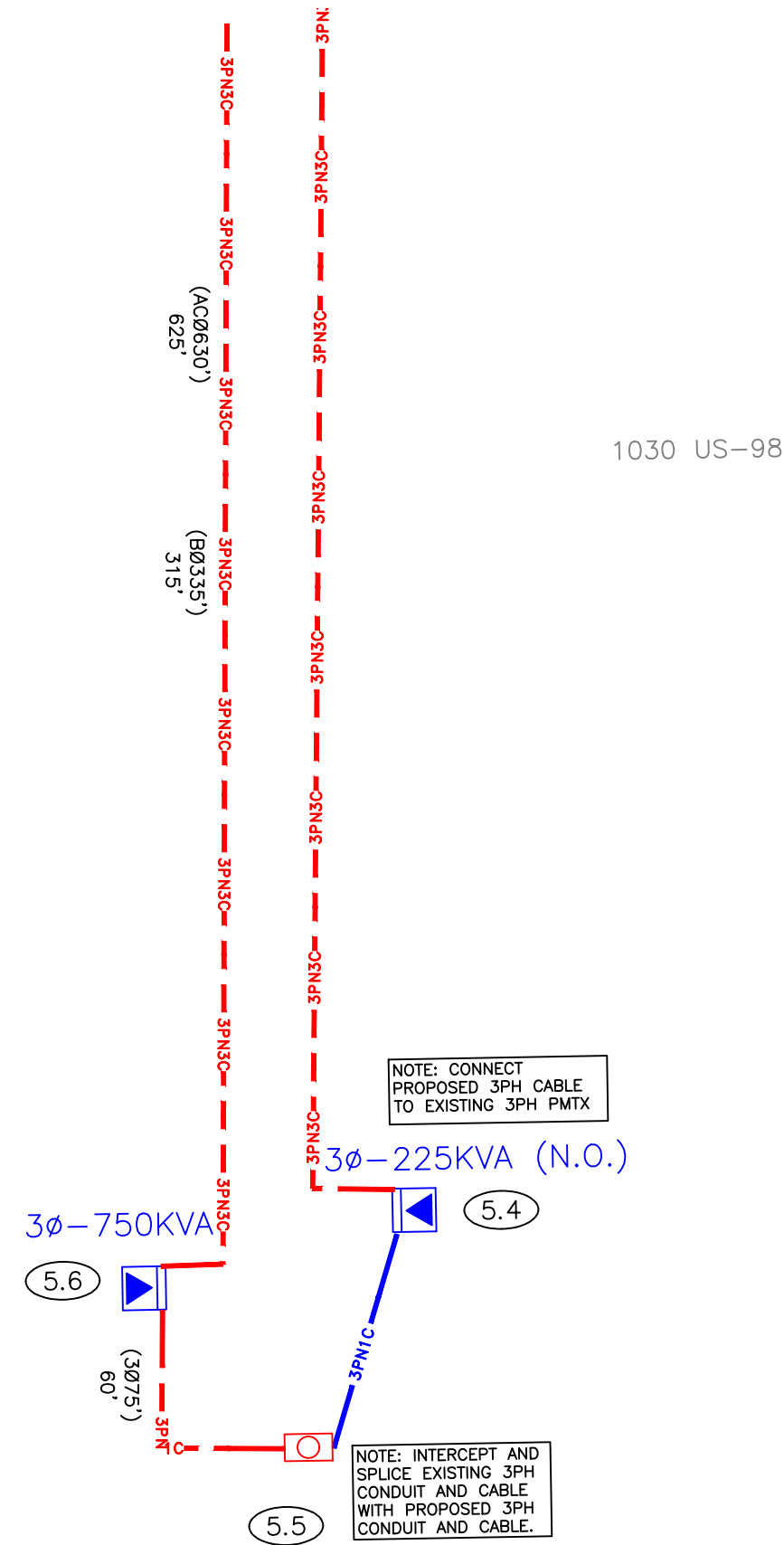


DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	-

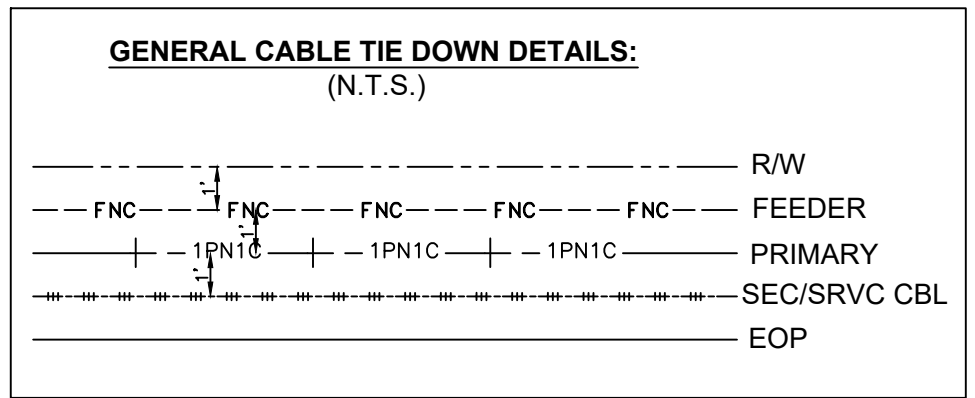
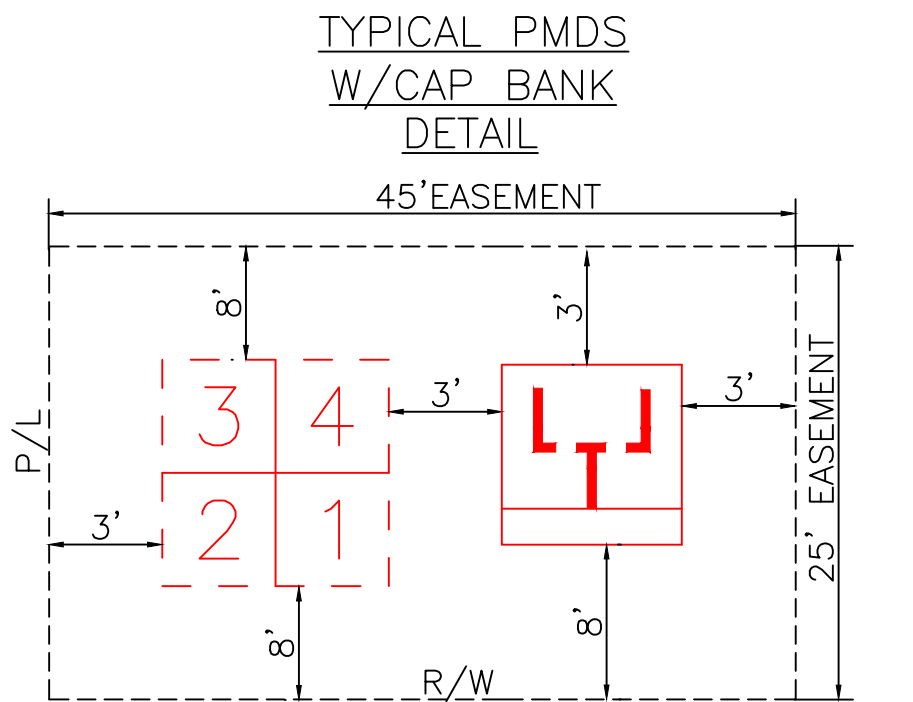
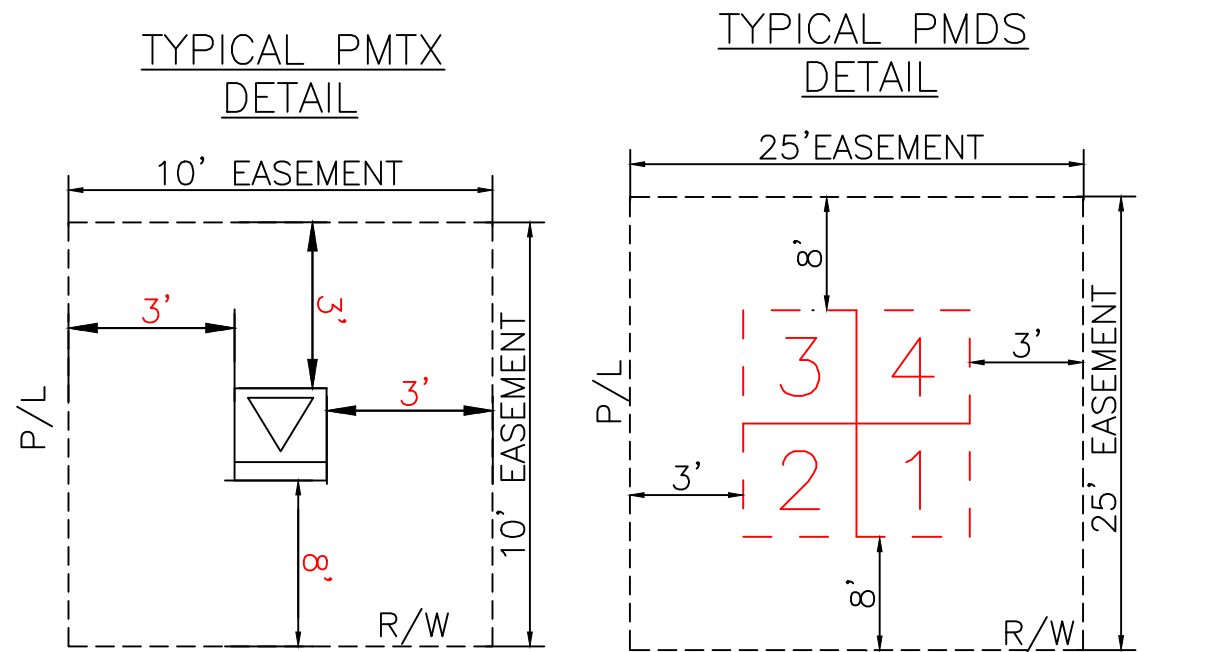
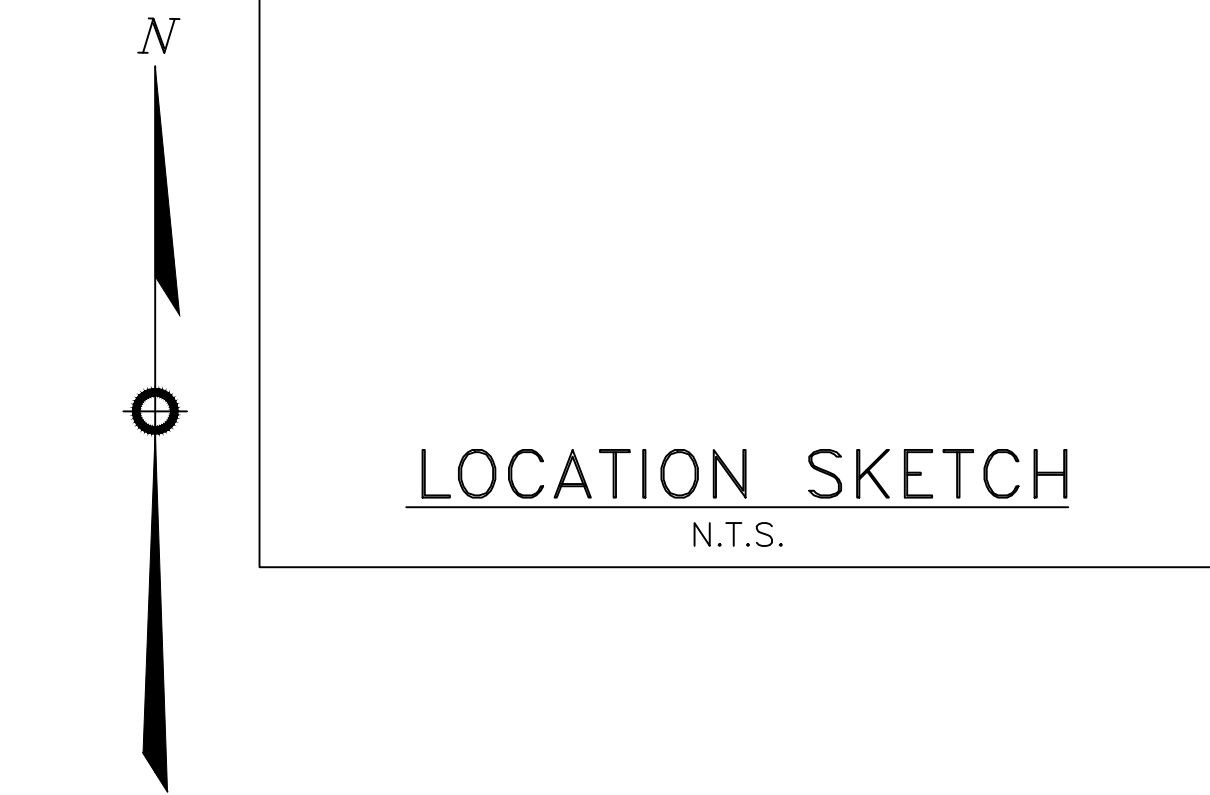


M/A: NW	
CITY OF DESTIN PHASE 1	
UG FOR CONSTRUCTION	
US HWY-90 DESTIN/OKALOOSA, FL	
DWG NO.	PAGE 2A
WR: 11341323	WR: D0113 - 41 - 323

FOR CONTINUATION SEE PAGE 2



2B



REFERENCE DWG's

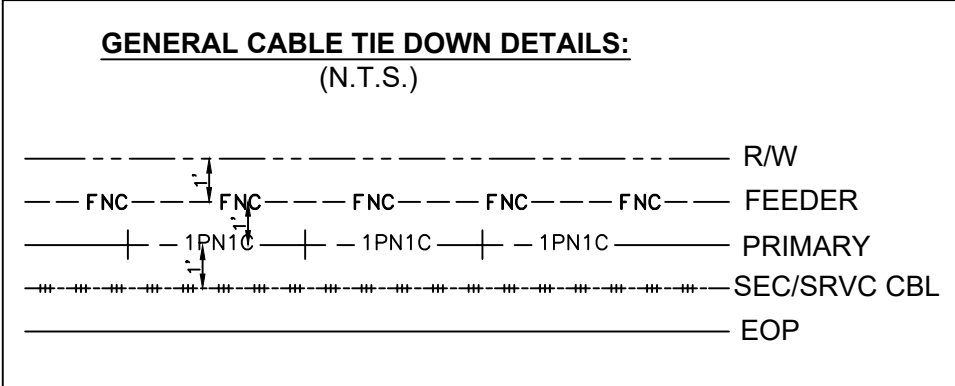
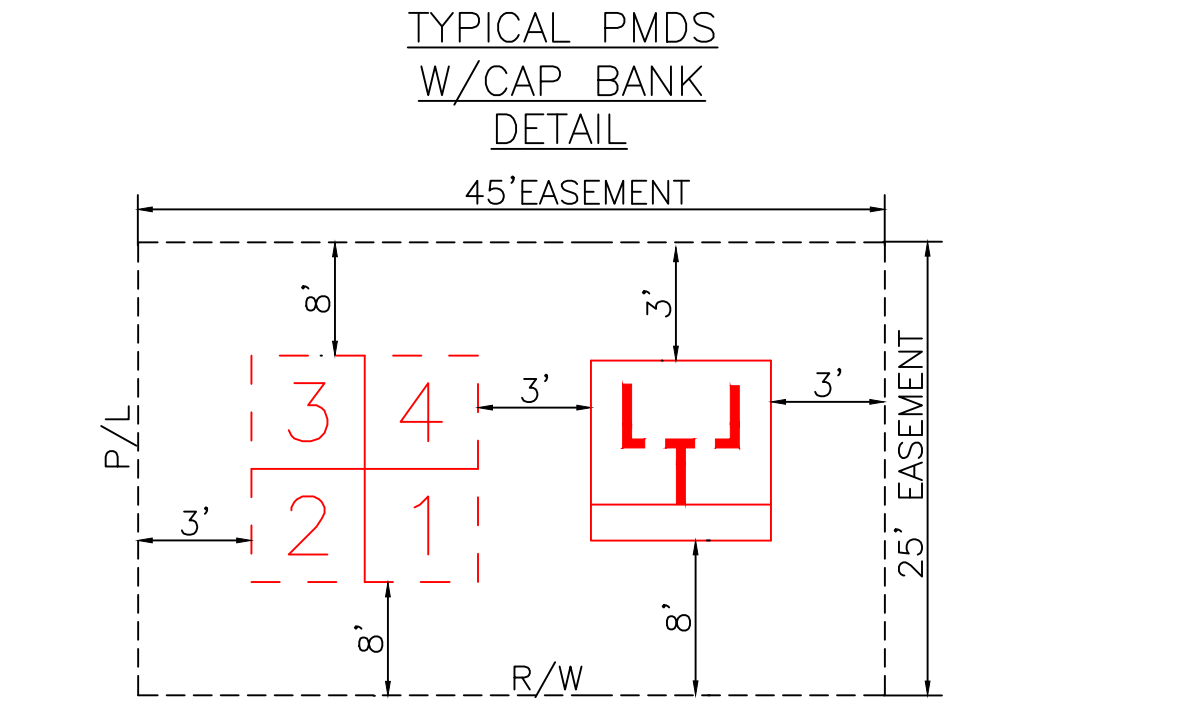
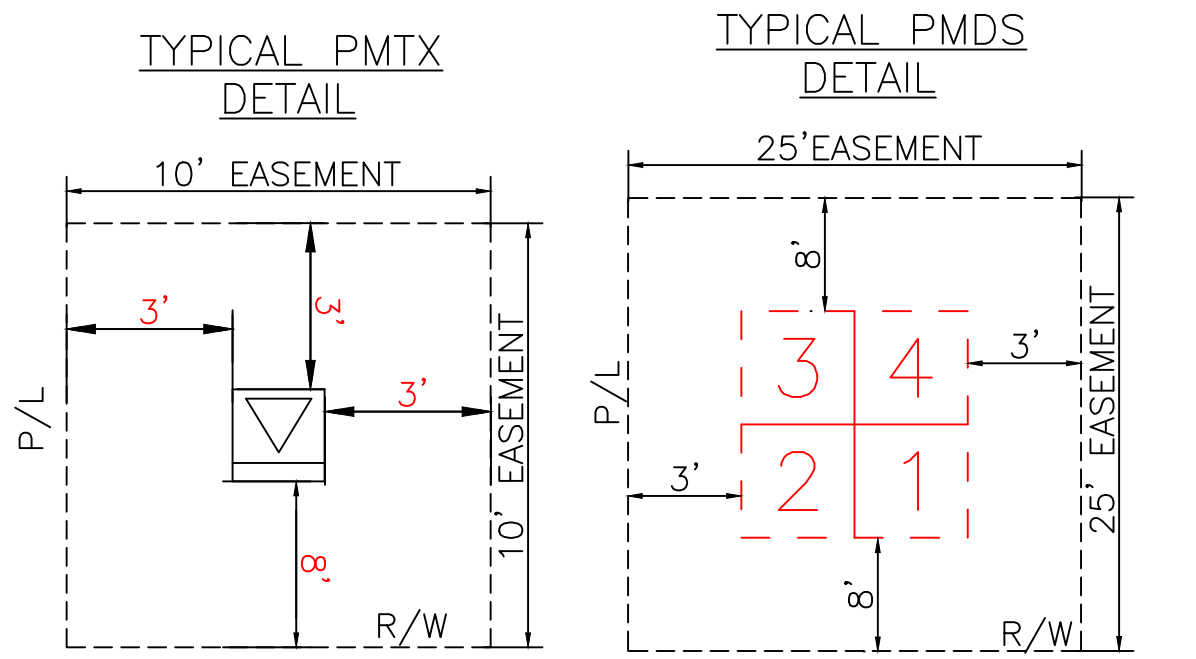
EASEMENTS REQUIRED

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY	AS-BUILT CREW PRINT	Easement? YES ☐ NO ☐	Survey/Stake? YES ☐ NO ☐	Work with SMO? YES ☐ NO ☐		DESIGNED BY		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL PAGE 2B DWG NO. 11341323 WR: D0113 - 41 - 323		
Initials	Cert. Date	Foreman's Signature	Date	Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐	CT/Special Mtr? YES ☐ NO ☐		DRAWN BY	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet	Duct Bank Feet		DATE	
Supervisor's Signature									MAP NO.	-
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.				Posted by		Telephone Request? YES ☐ NO ☐	CATV Request? YES ☐ NO ☐			
Foreman's Signature		Date								

FOR CONTINUATION SEE PAGE 3A



REFERENCE DWG's

FOR CONTINUATION SEE PAGE 4

FOR CONTINUATION SEE PAGE 2

ROW AGREEMENT

EASEMENTS REQUIRED

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY	AS-BUILT CREW PRINT	Easement?	YES ☐ NO ☐	Survey/Stake?	YES ☐ NO ☐	Work with SMO?	YES ☐ NO ☐							
Initials	Cert. Date	Foreman's Signature	Date	Tree Work?	YES ☐ NO ☐	Designer/Stake?	YES ☐ NO ☐							
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting?	YES ☐ NO ☐	Trench Feet	Duct Bank Feet							
Supervisor's Signature				CITY				DR. DIST.	COUNTY AIR	STATE RD	FAA			
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.				WMD				RR XING	COUNTY RD.	TRANSM.				
Foreman's Signature				Posted by				Telephone Request?				YES ☐ NO ☐	CATV Request?	YES ☐ NO ☐



DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	-

M/A: **NW**

CITY OF DESTIN PHASE 1

UG FOR CONSTRUCTION

US HWY-90
DESTIN/OKALOOSA, FL

DWG NO. **PAGE 3**

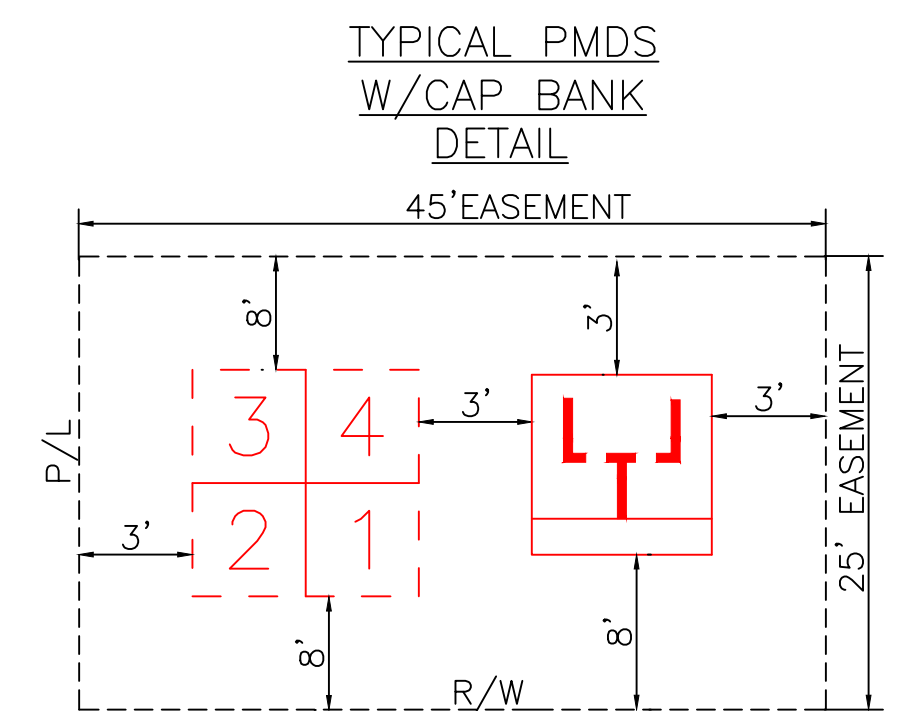
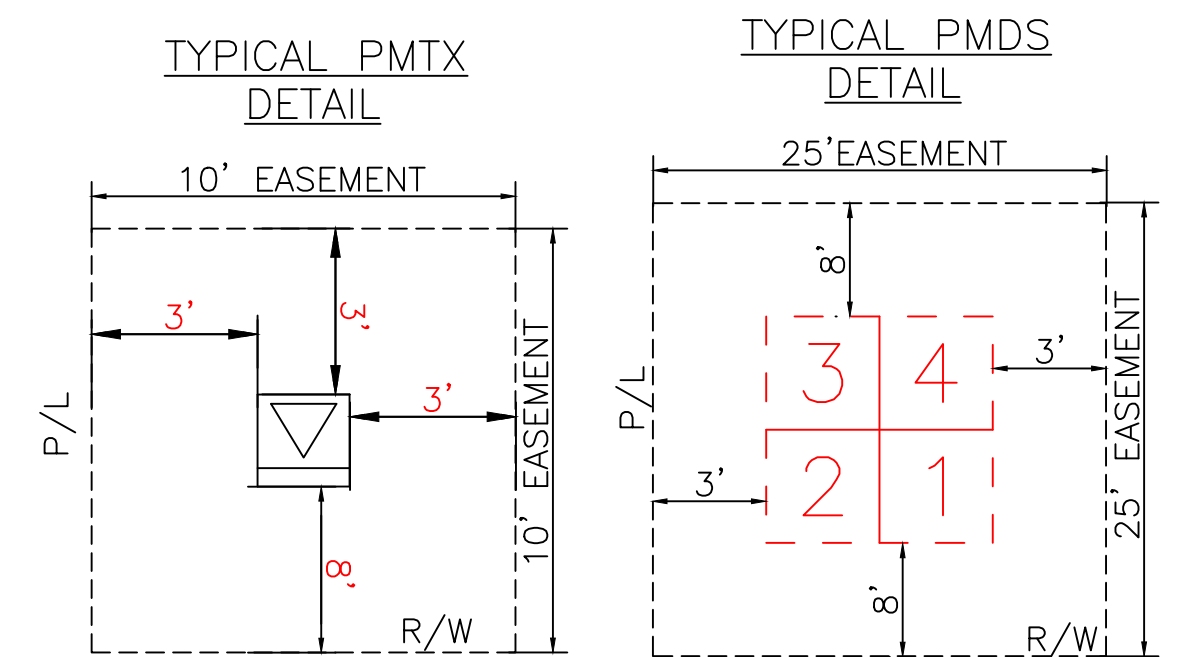
WR: **11341323** WR: **D0113** - 41 - **323**

FOR CONTINUATION SEE PAGE 4

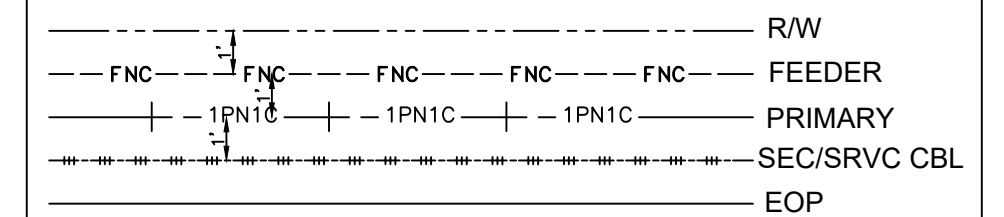
3A



LOCATION SKETCH
N.T.S.



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)



REFERENCE DWG'S

ROW AGREEMENT

EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 3

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

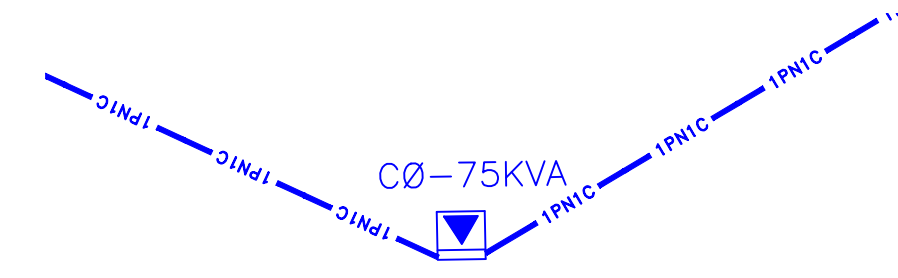
The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/Stake? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐	
Initials	Cert. Date	Foreman's Signature _____ Date _____		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet	
Supervisor's Signature _____ Date _____		All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		PERMIT RECORD CITY DR. DIST. COUNTY AIR WMD RR XING COUNTY RD. TRANSM.		STATE RD FAA			
Foreman's Signature _____ Date _____								Posted by	



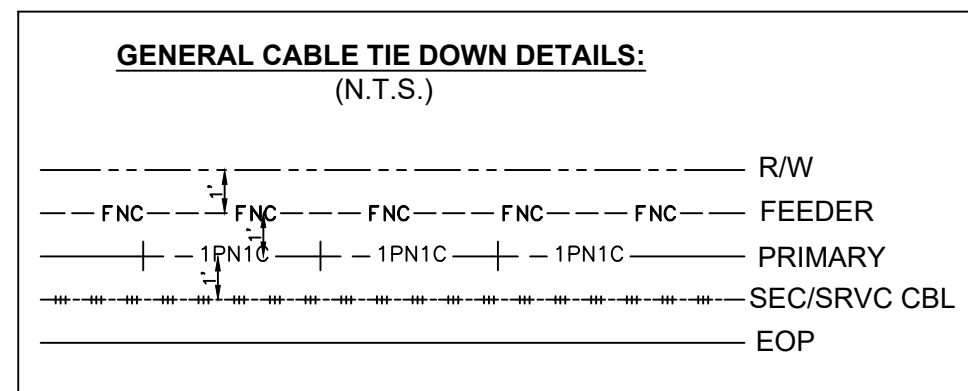
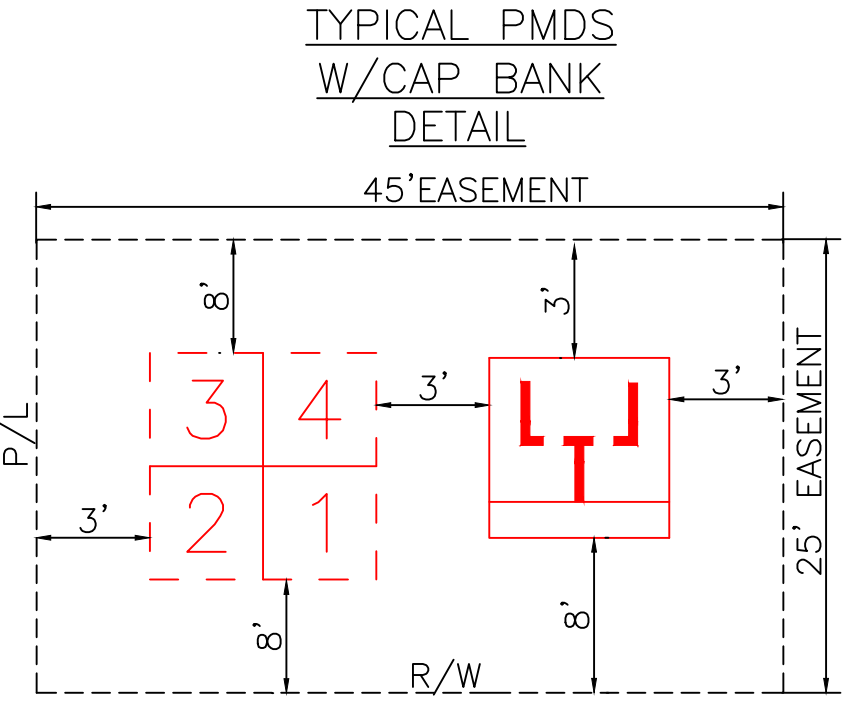
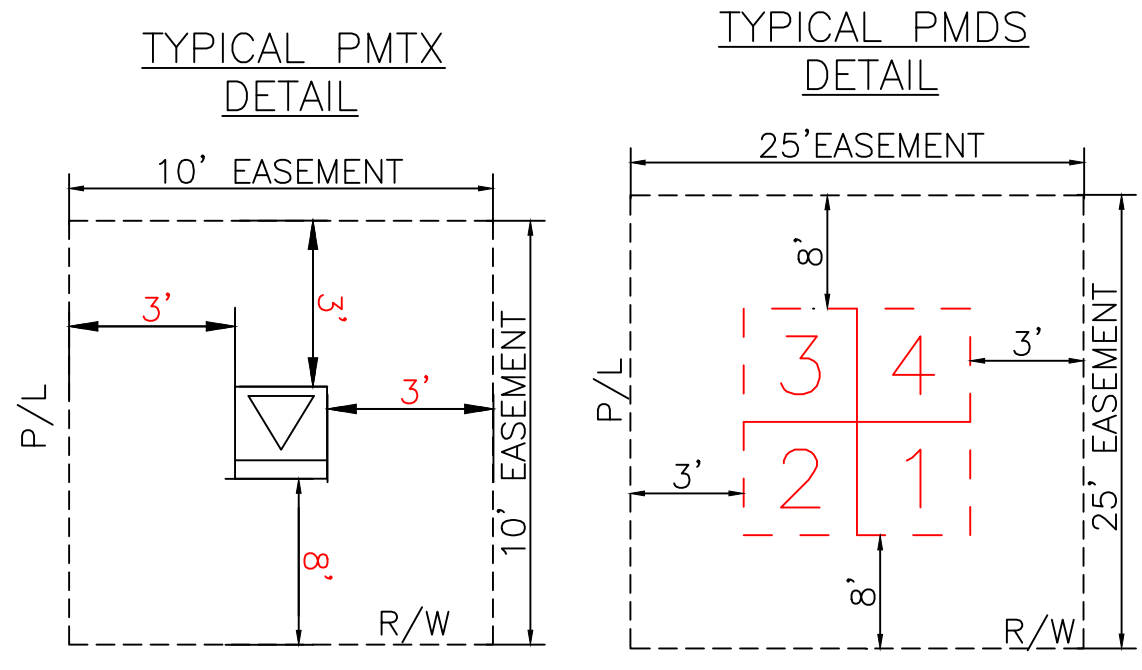
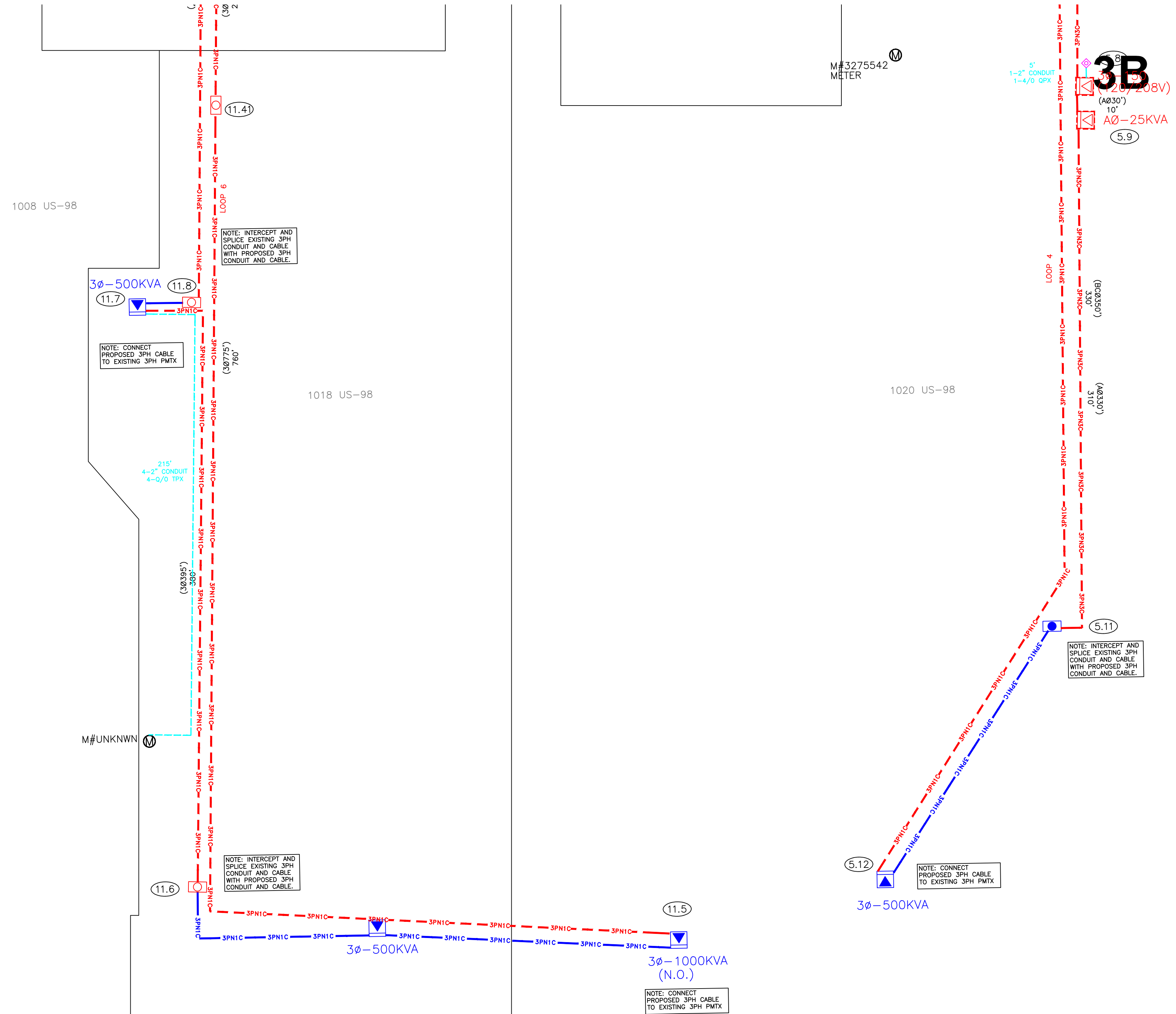
DESIGNED BY		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL
DRAWN BY		
DATE		
MAP NO.	-	
		DWG NO. PAGE 3A WR: 1341323 WR: D0113 - 41 - 323

PLOT DATE: 00/00/00 PLOT TIME: 00:00:00 CAD NAME: NO-NAME



☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐

FOR CONTINUATION SEE PAGE 3



REFERENCE DWG's

EASEMENTS REQUIRED

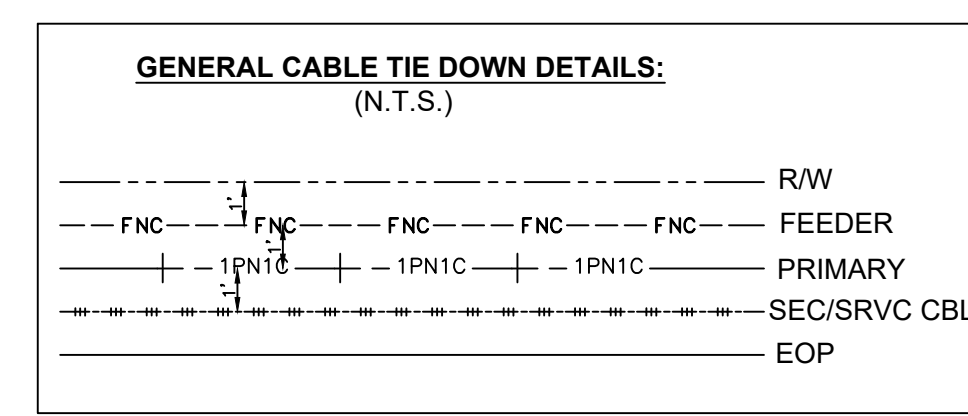
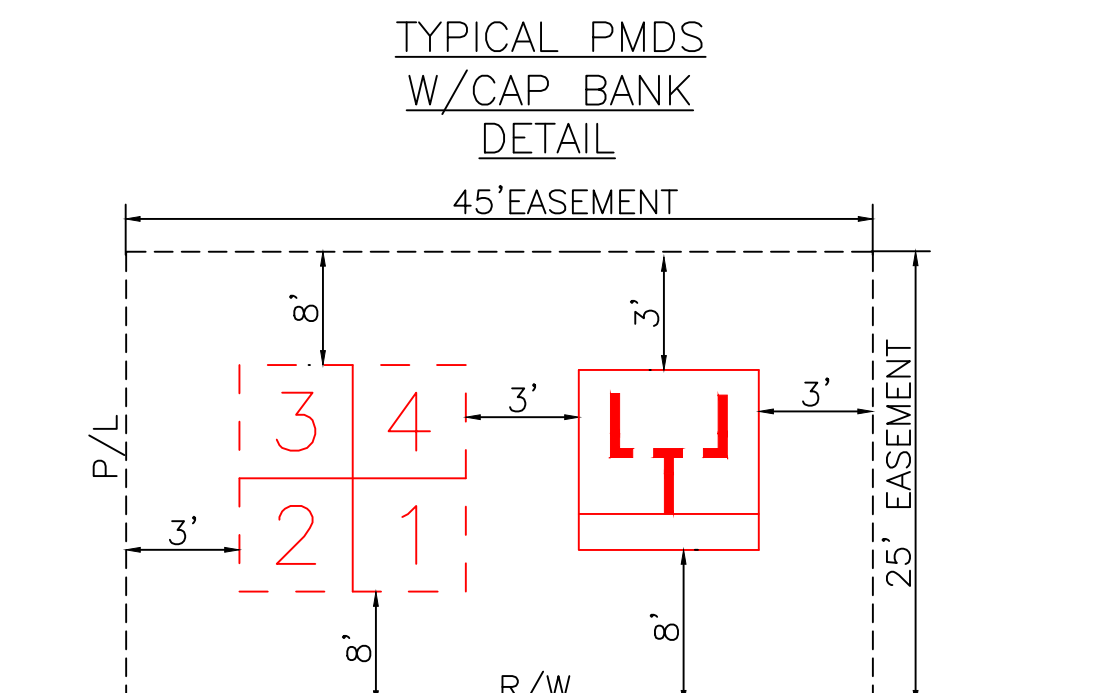
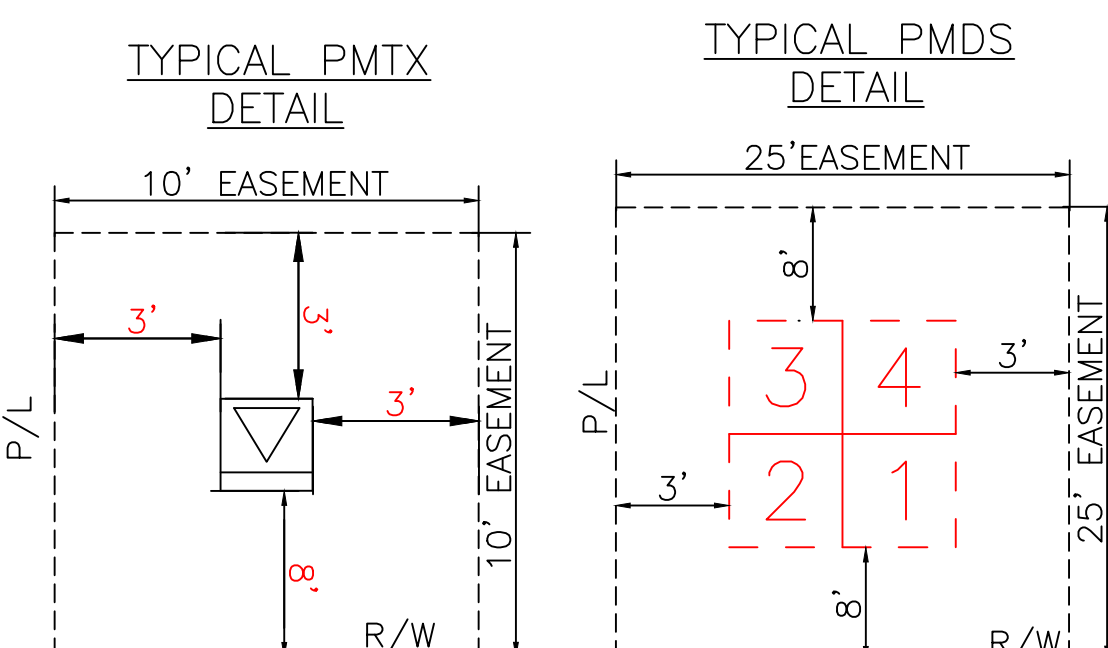
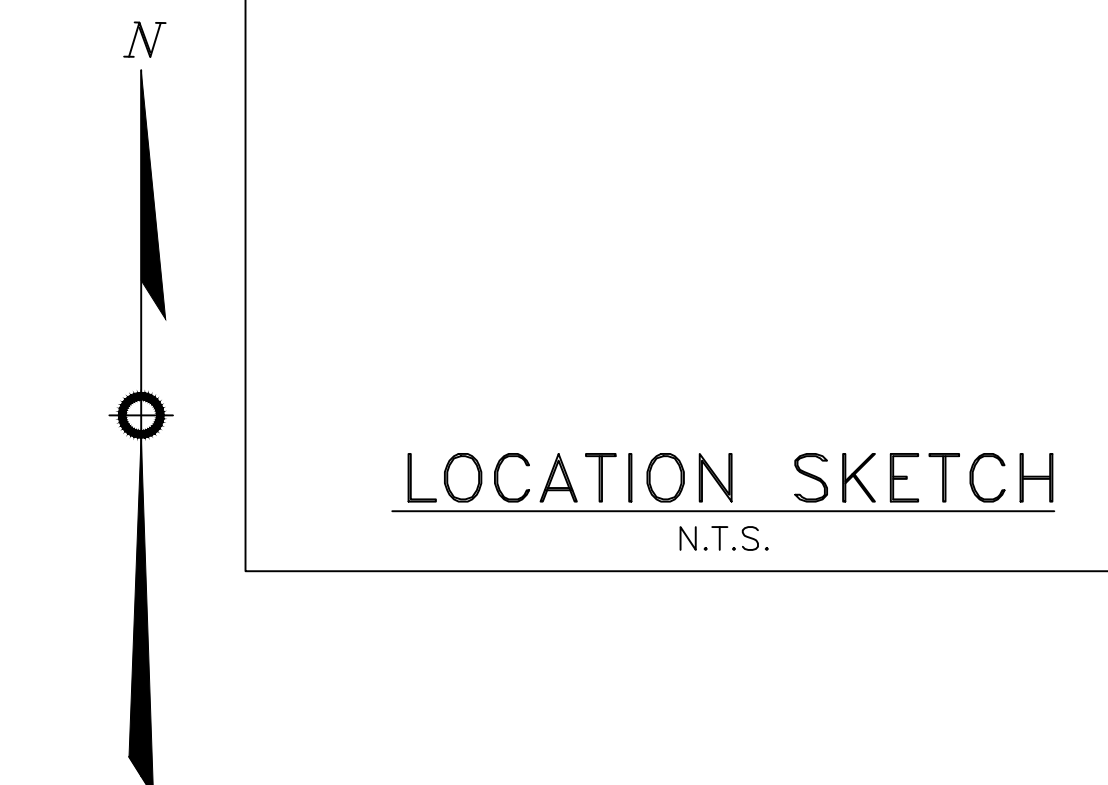
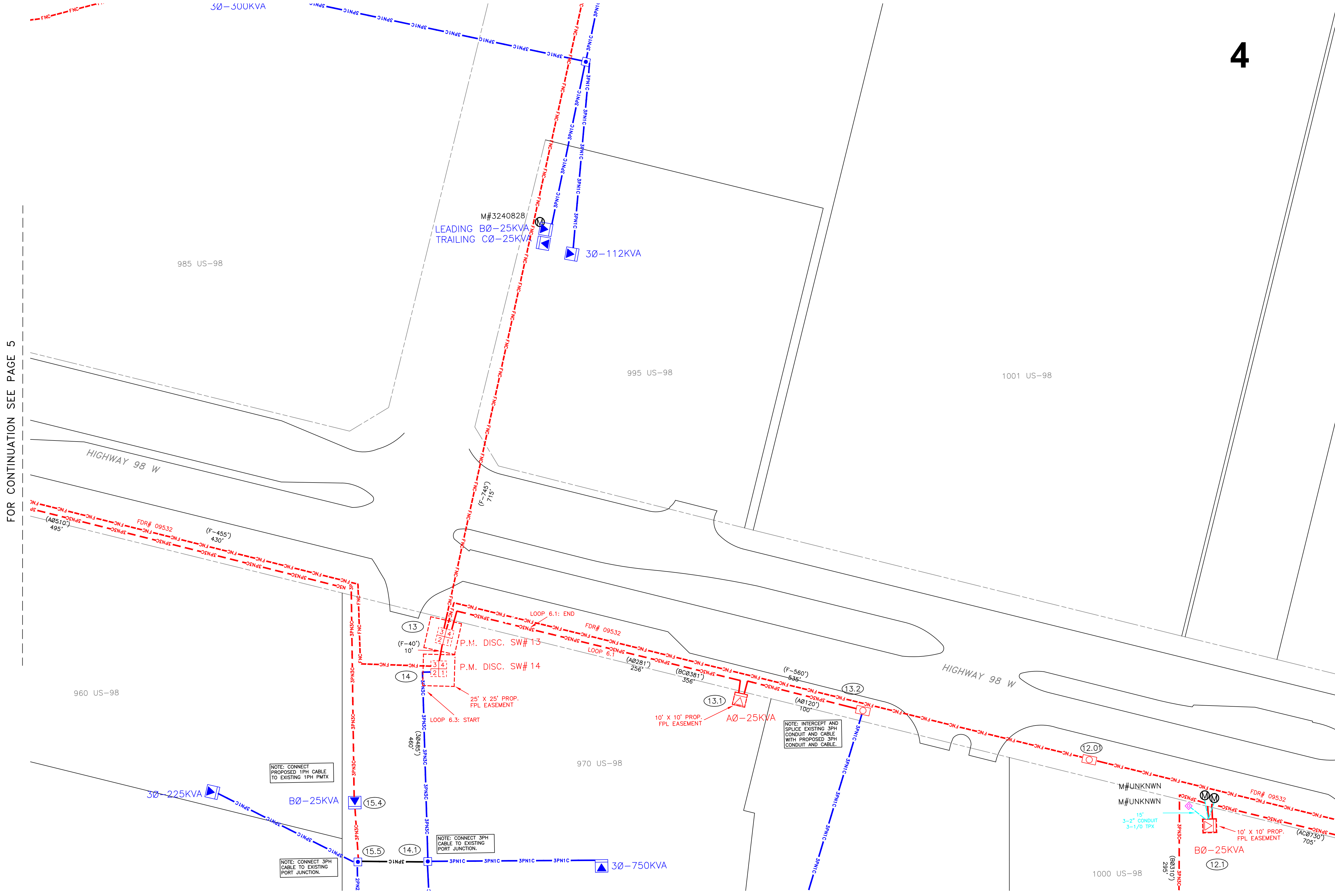
Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/Stake? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐			DESIGNED BY		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL PAGE 3B DWG NO. 11341323 WR: D0113 - 41 - 323	
Initials Cert. Date		Foreman's Signature Date		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐			DRAWN BY			
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Supervisor's Signature Date		Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet			DATE			
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Foreman's Signature Date		Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐			MAP NO.	-		
												0 20 40 80 FEET		

CAD NAME: NO-NAME
PLOT TIME: 00:00:00
PLOT DATE: 00/00/00

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐



REFERENCE DWG's

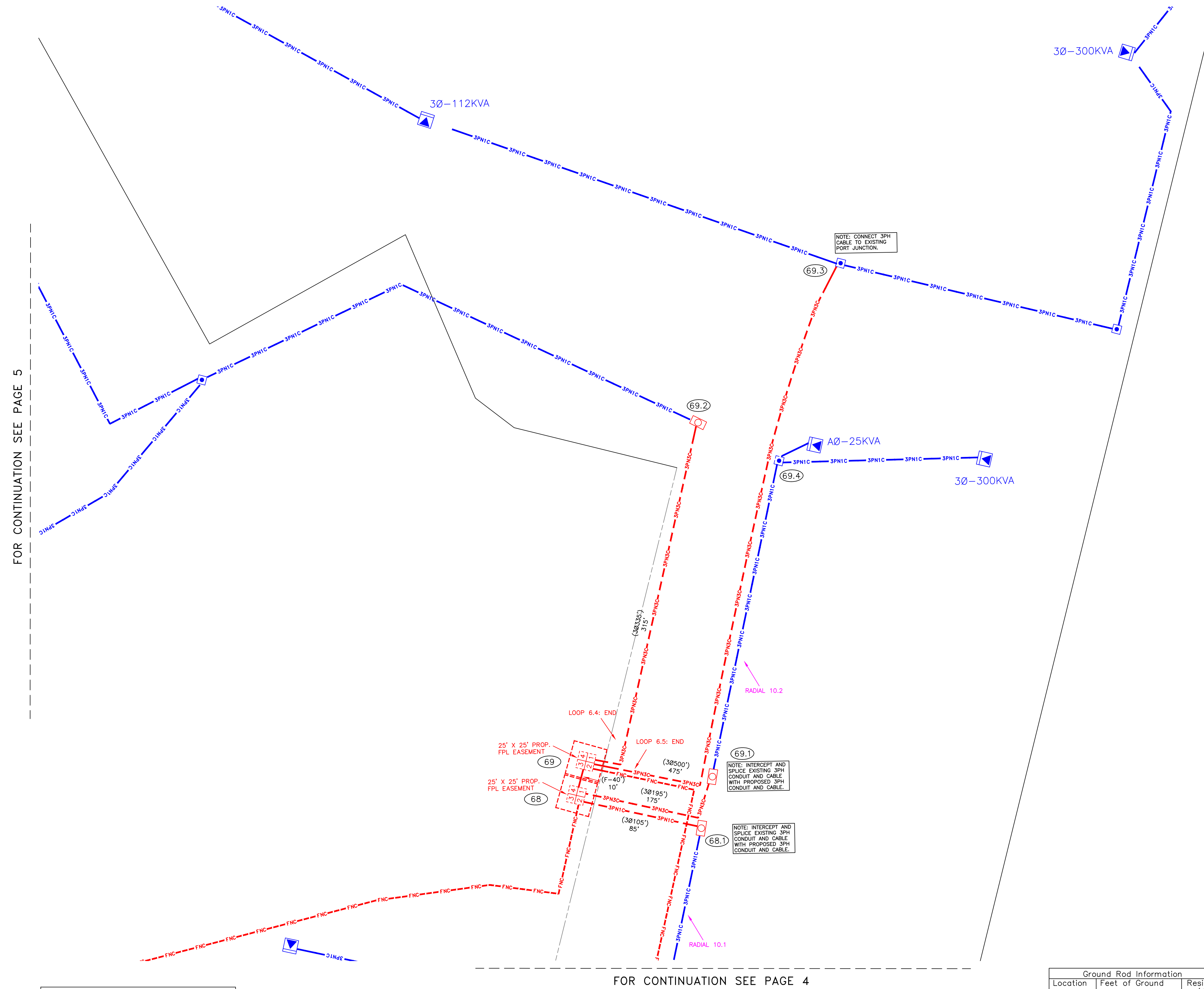
ROW AGREEMENT
EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 4B

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

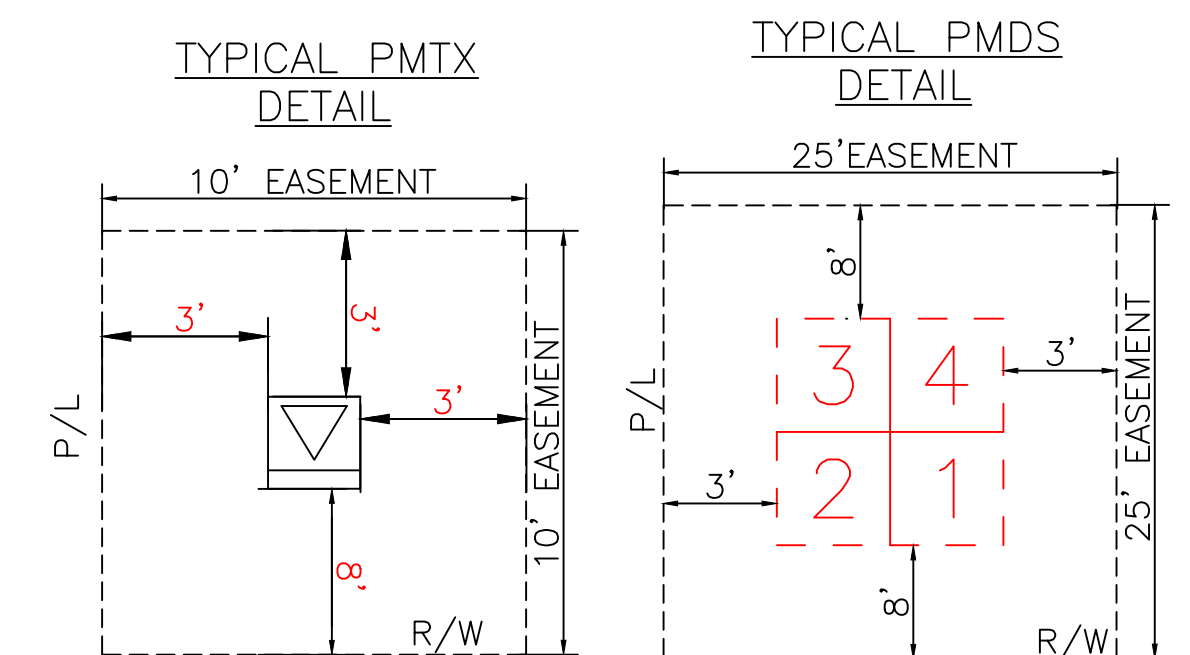
AS-BUILT COPY Initials Cert. Date		AS-BUILT CREW PRINT Foreman's Signature Date		Easement? YES ☐ NO ☐	Survey/Stake? YES ☐ NO ☐	Work with SMO? YES ☐ NO ☐		DESIGNED BY		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL DWG NO. PAGE 4 WR: 11341323 WR: D0113 - 41 - 323
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Tree Work? YES ☐ NO ☐	Designer/Stake? YES ☐ NO ☐	CT/Special Mtr? YES ☐ NO ☐		DRAWN BY		
Supervisor's Signature Date				Map Posting? YES ☐ NO ☐	Trench Feet	Duct Bank Feet		DATE		
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.								MAP NO.	-	
Foreman's Signature Date				Posted by	Telephone Request? YES ☐ NO ☐	CATV Request? YES ☐ NO ☐				



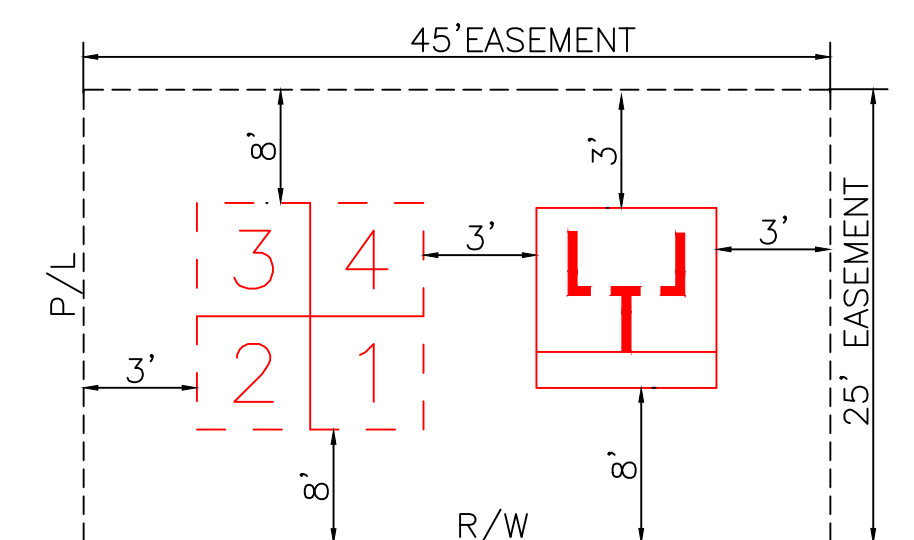
4A



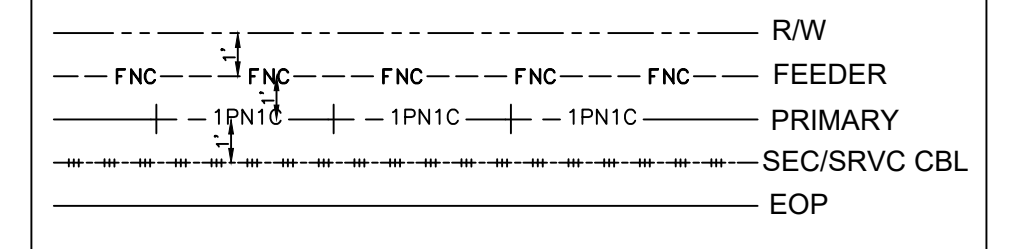
LOCATION SKETCH
N.T.S.



TYPICAL PMDS
W/CAP BANK
DETAIL



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)



REFERENCE DWG's

ROW AGREEMENT

EASEMENTS REQUIRED

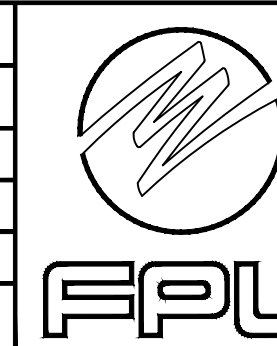
FOR CONTINUATION SEE PAGE 4

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

TWNP: 00S RNG: 00E SEC: 00 QTR: _____

AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/State? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐	
Initials	Cert. Date	Foreman's Signature		Date		Tree Work? YES ☐ NO ☐		Designer/State? YES ☐ NO ☐	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet	
Supervisor's Signature		Date		RECORD COPY CITY WMD DR. DIST. RR XING COUNTY AIR COUNTY RD.		STATE RD		FAA	
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.						Posted by		Telephone Request? YES ☐ NO ☐	
Foreman's Signature		Date							

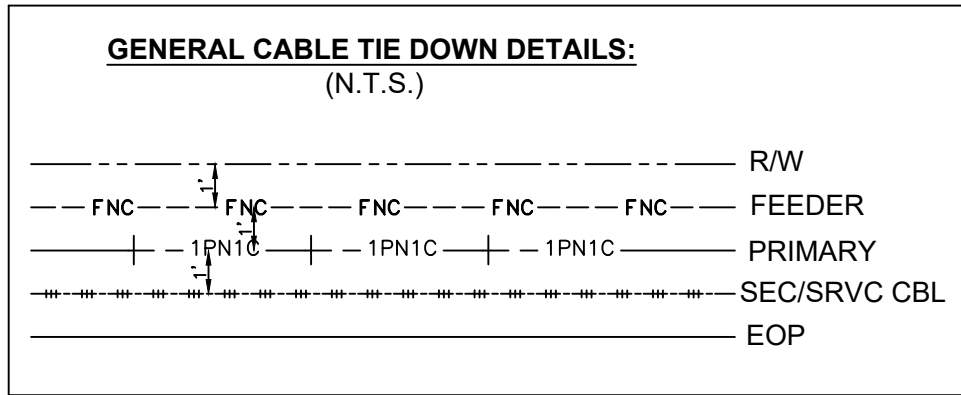
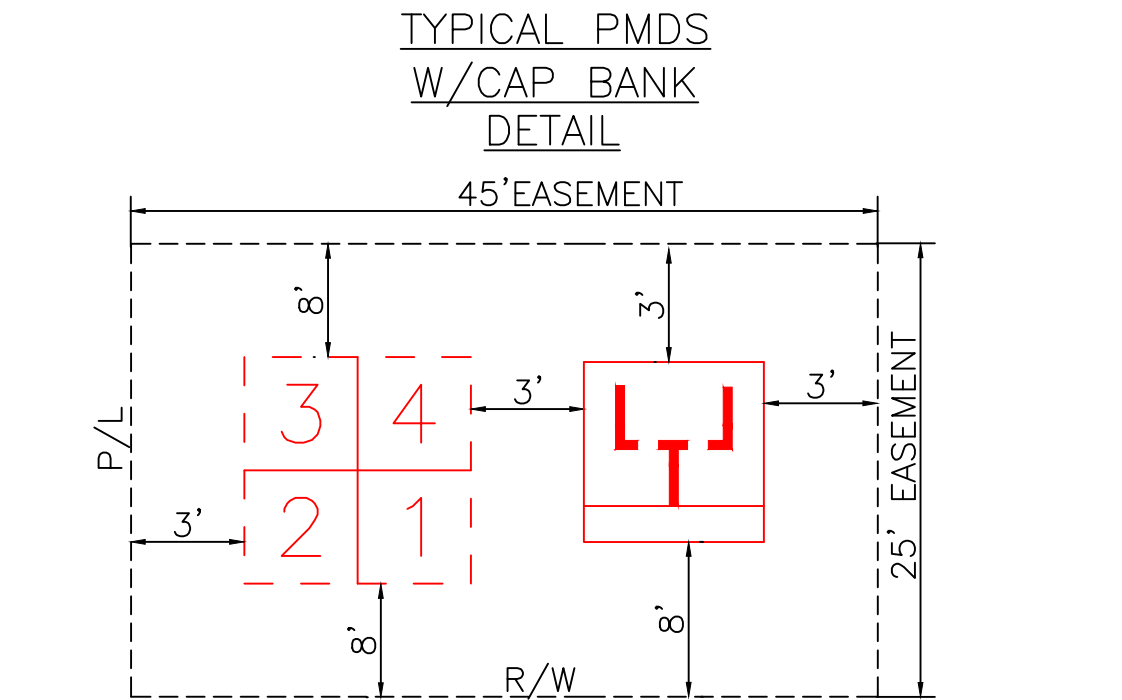
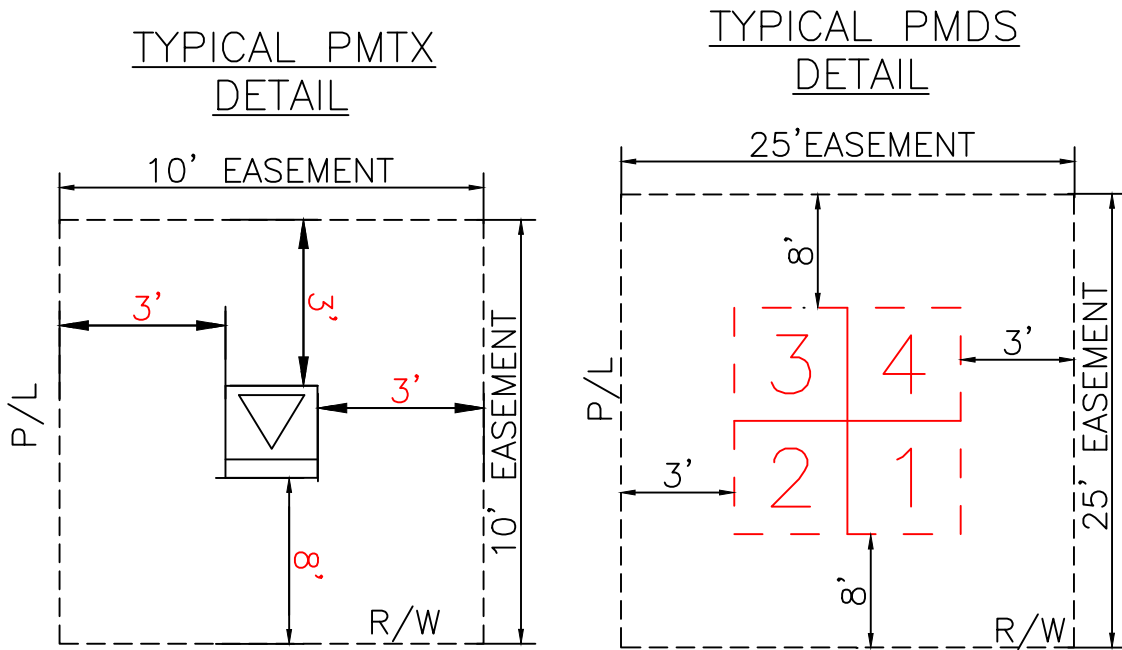
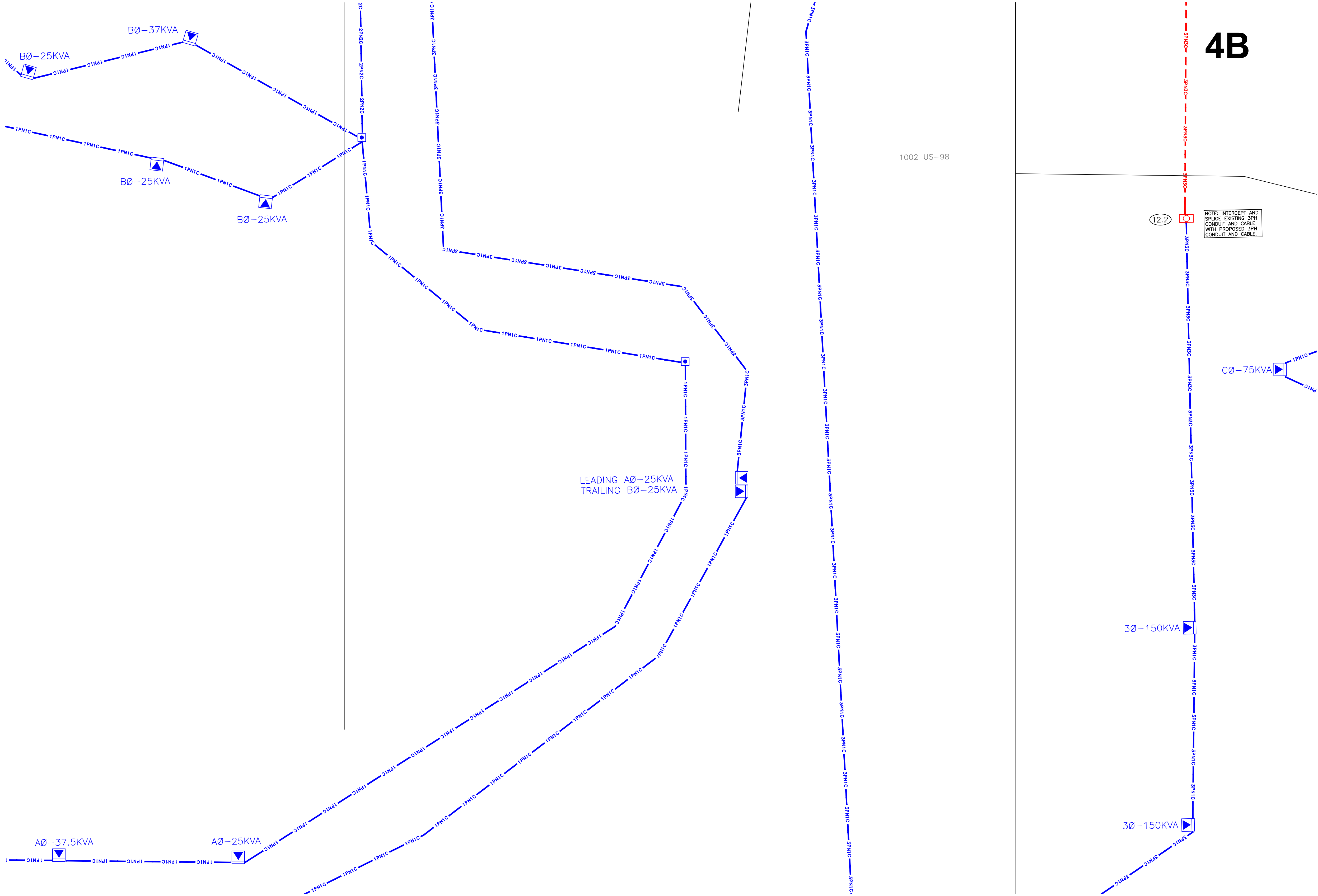


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DRAWN BY		
DATE		
MAP NO.	—	
0 20 40 80  FEET		DWG. NO. PAGE 4A W/P: 11341323 W/P: D0113 — 41 — 323

CAD NAME: NO-NAME
PLOT TIME: 00:00:00
PLOT DATE: 00/00/00

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐

FOR CONTINUATION SEE PAGE 4



REFERENCE DWG's

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

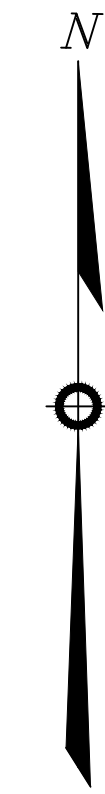
ROW AGREEMENT

EASEMENTS REQUIRED

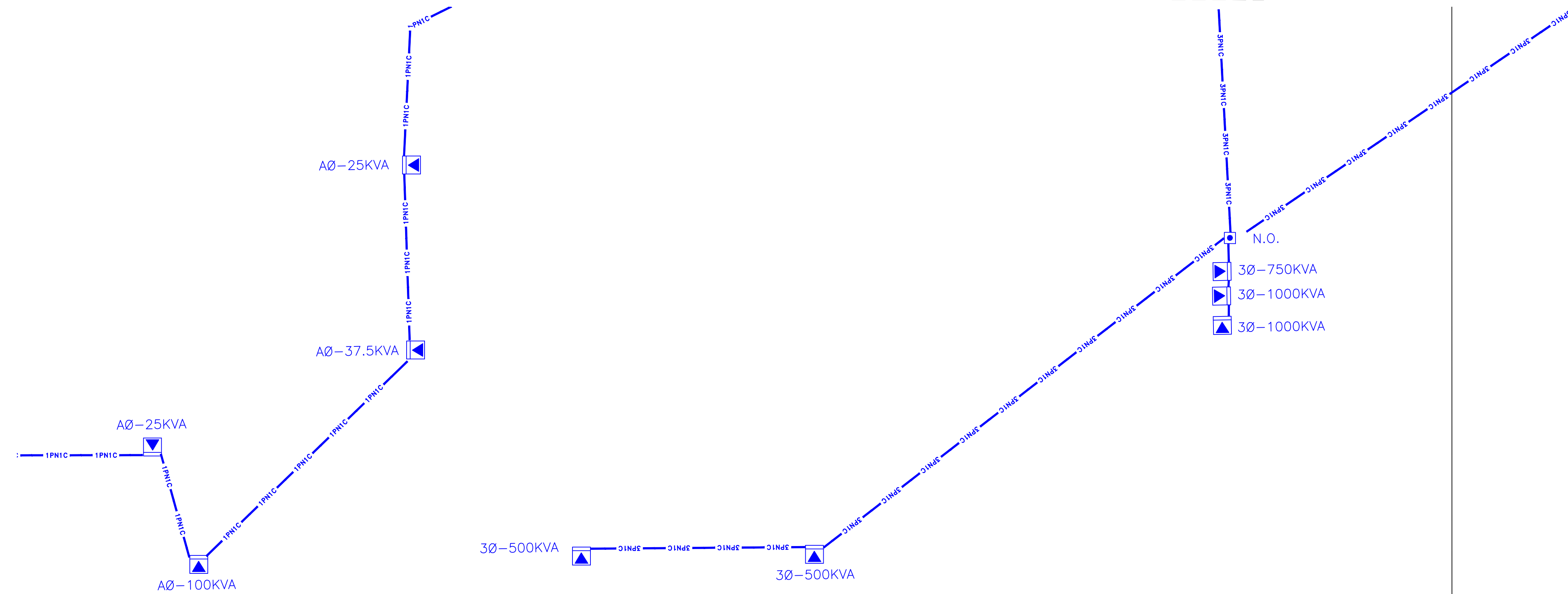
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Initials _____ Cert. Date _____		Foreman's Signature _____ Date _____		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐			DRAWN BY		
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Supervisor's Signature _____ Date _____		Map Posting? YES ☐ NO ☐		Trench Feet _____		Duct Bank Feet _____			DATE		
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Foreman's Signature _____ Date _____		Posted by _____		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐			MAP NO.	—	
						CITY		DR. DIST.	COUNTY AIR	STATE RD	FAA	0 20 40 80 FEET	
						WMD		RR XING	COUNTY RD.	TRANSM.			

FOR CONTINUATION SEE PAGE 4B

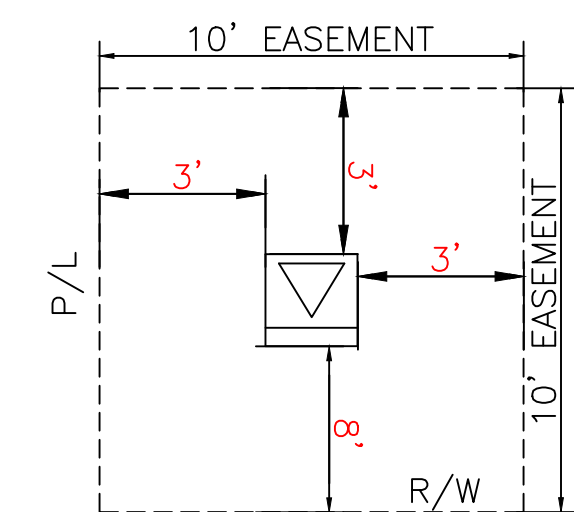
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LOCATION SKETCH

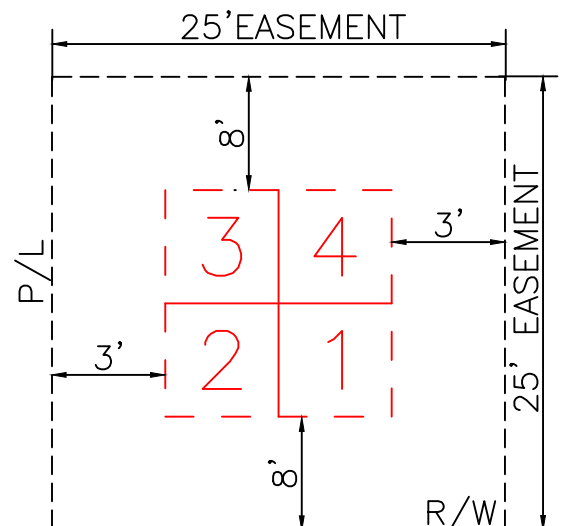
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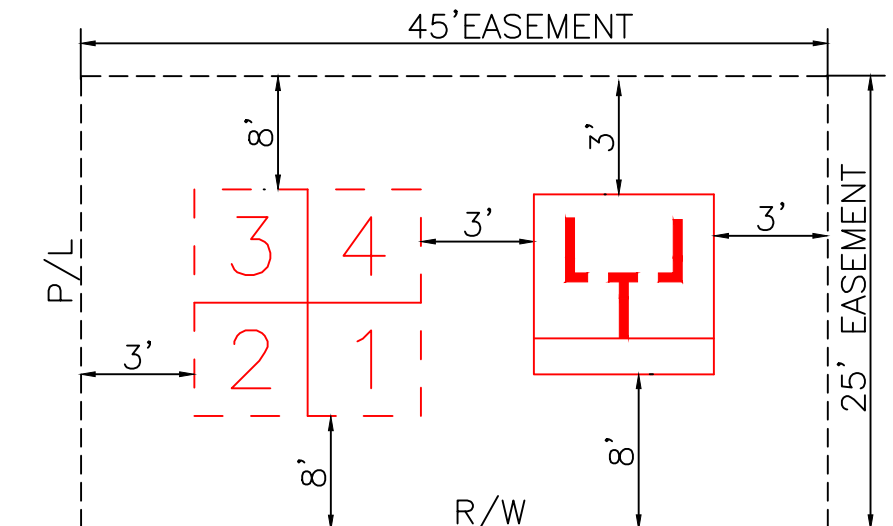
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DETAIL



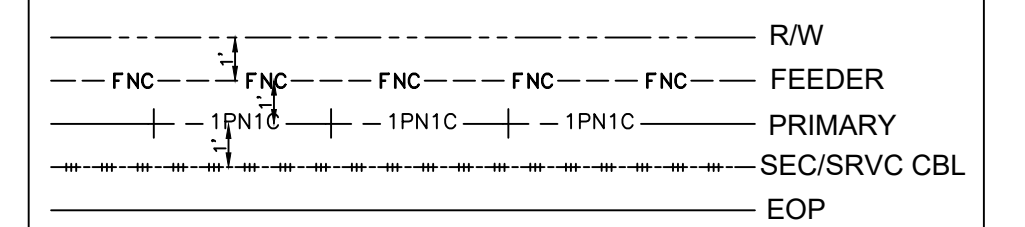
TYPICAL PMDS
DETAIL



TYPICAL PMDS
W/CAP BANK
DETAIL



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)



REFERENCE DWG's

ROW AGREEMENT

EASEMENTS REQUIRED

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

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[illegible]



FOR CONTINUATION SEE PAGE 5B

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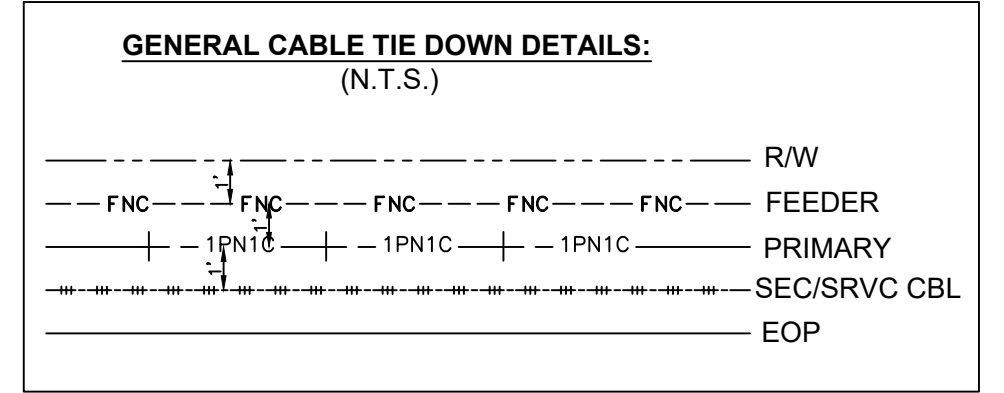
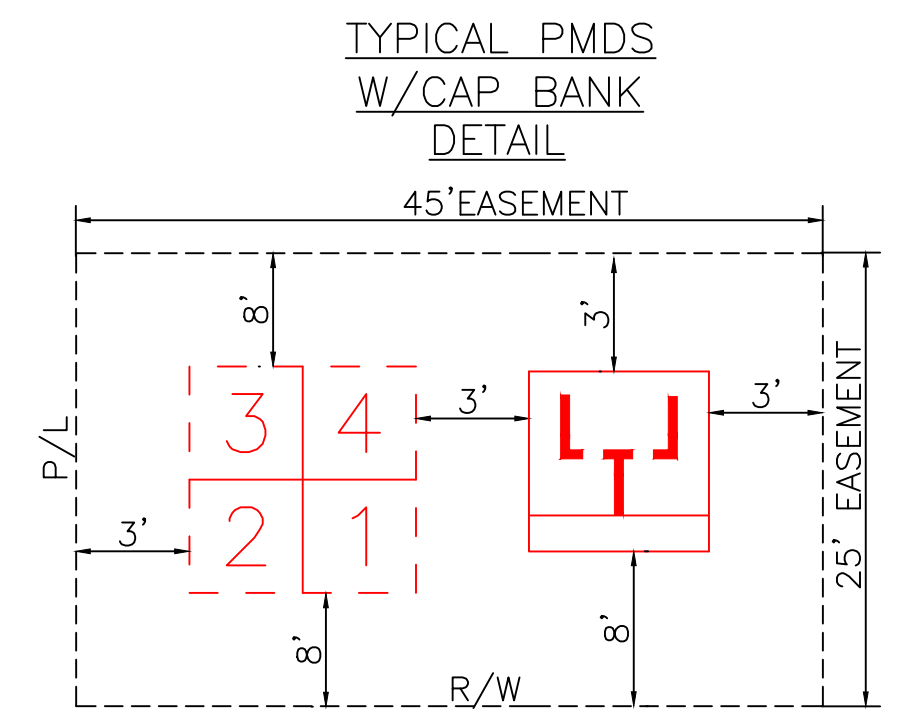
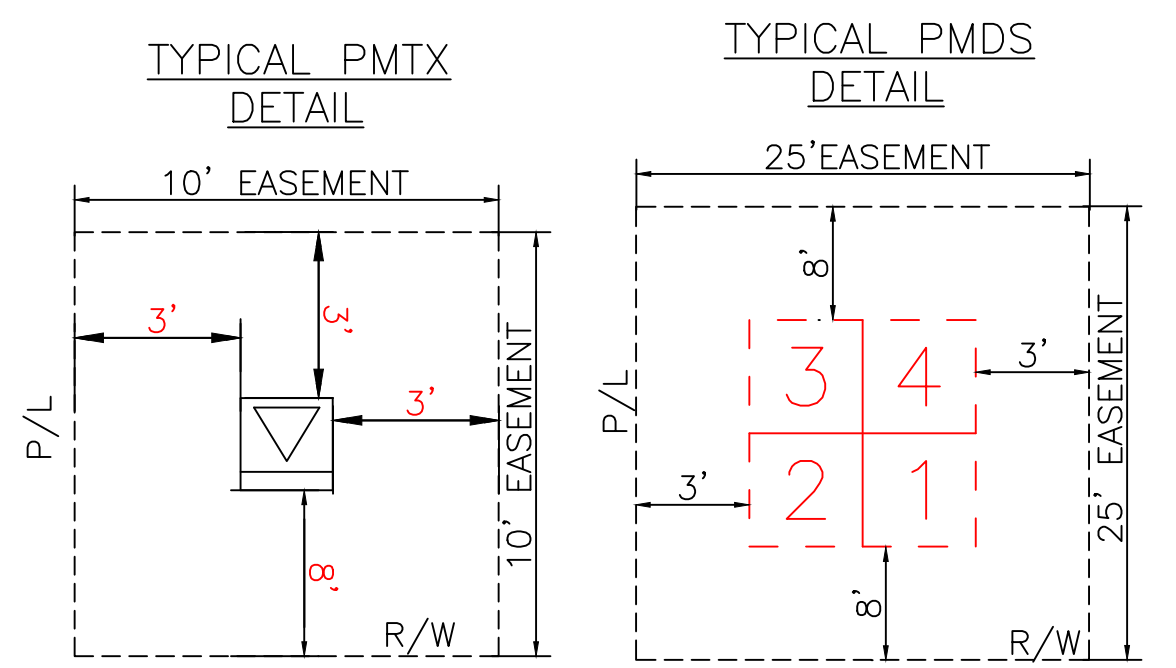
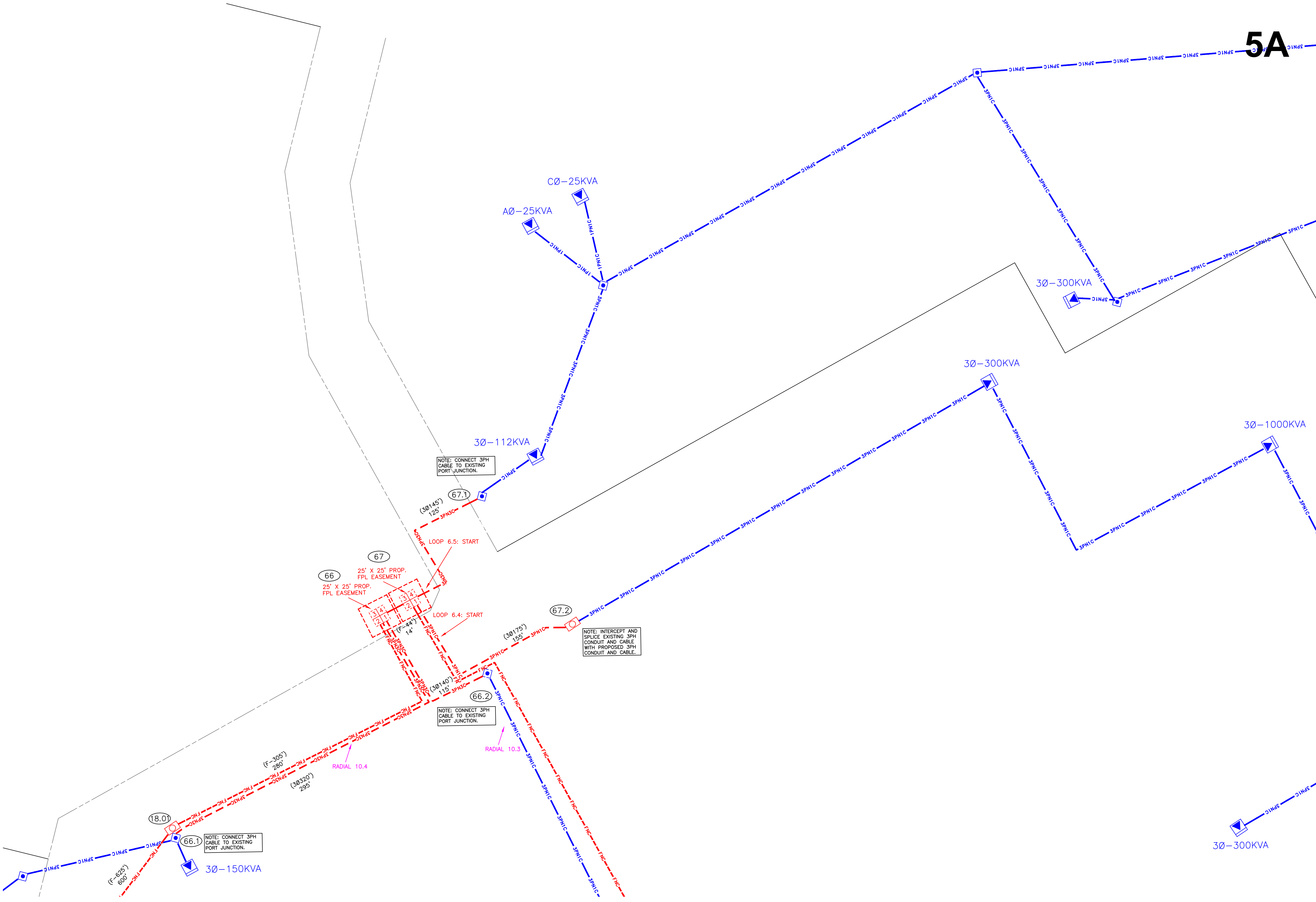
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TWNP: 00S RNG: 00E SEC: 00 QTR: _____

W/A: <u> NW </u>	
CITY OF DESTIN PHASE 1	
UG FOR CONSTRUCTION	
US HWY-90	
DESTIN/OKALOOSA, FL	
DWG NO.	<u> PAGE 5 </u>
W/P: <u> 11 341323 </u>	W/P: <u> D0113 - 41 - 323 </u>

CAD NAME: NO-NAME
PLOT TIME: 00:00:00
PLOT DATE: 00/00/00

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐



REFERENCE DWG's

ROW AGREEMENT
EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 5

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY Initials Cert. Date Supervisor's Signature Date Foreman's Signature Date	AS-BUILT CREW PRINT Foreman's Signature Date Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS. All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations. Foreman's Signature Date	Easement? YES ☐ NO ☐ Tree Work? YES ☐ NO ☐ Map Posting? YES ☐ NO ☐ Posted by	Survey/Stake? YES ☐ NO ☐ Designer/Stake? YES ☐ NO ☐ Trench Feet Duct Bank Feet Telephone Request? YES ☐ NO ☐ CATV Request? YES ☐ NO ☐	Work with SMO? YES ☐ NO ☐ CT/Special Mtr? YES ☐ NO ☐ CITY DR. DIST. COUNTY AIR STATE RD FAA WMD RR XING COUNTY RD. TRANSM.		DESIGNED BY DRAWN BY DATE MAP NO.	M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL DWG NO. PAGE 5A WR: 11341323 WR: D0113 - 41 - 323
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TYPICAL PMTX
DETAIL

10' EASEMENT

3'

P/L

3'

8'

R/W

TYPICAL PMDS
DETAIL

25' EASEMENT

8'

3'

P/L

3'

8'

R/W

[illegible]

ROW AGREEMENT

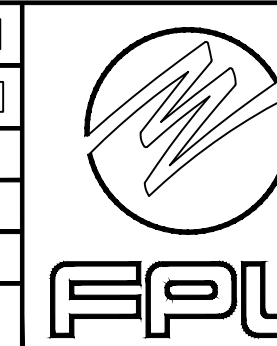
EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 6B

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/State? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐	
Initials	Cert. Date	Foreman's Signature		Date		Tree Work? YES ☐ NO ☐		Designer/State? YES ☐ NO ☐	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet	
Supervisor's Signature		Date		RECORD COPY CITY DR. DIST. COUNTY AIR STATE RD FAA WMD RR XING COUNTY RD. TRANS.					
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.									
Foreman's Signature		Date		Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐	



DESIGNED BY		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL
DRAWN BY		
DATE		
MAP NO.	-	
		DWG NO. PAGE 6 W/P- 11341323 W/P- D0113 - 41 - 323

NO	NO-NAME	PLOT DATE: 00/00/00	PLOT TIME: 00:00:00
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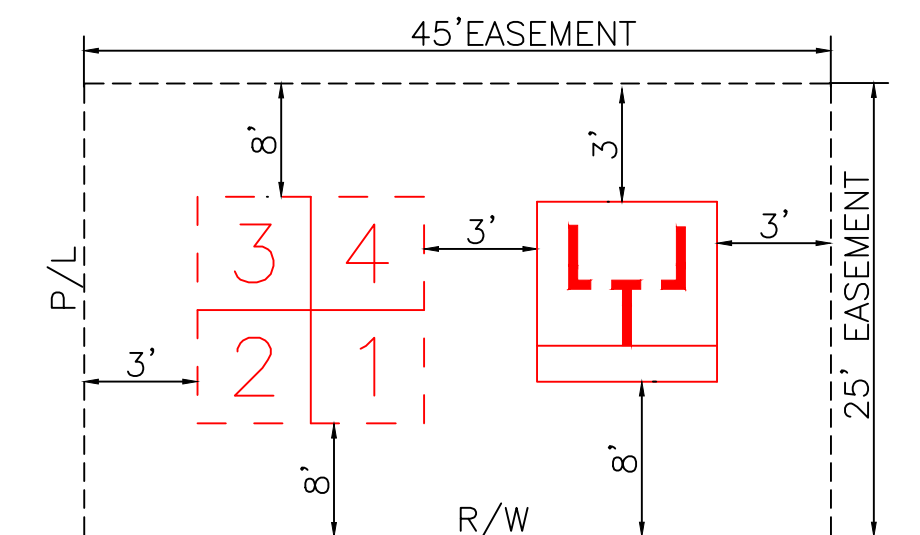
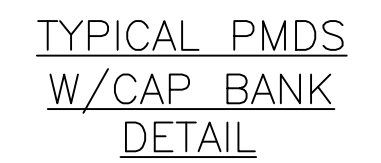
The diagram illustrates a power distribution network. A main line starts from the left and passes through four substations: CØ-100KVA, AØ-50KVA, AØ-75KVA, and AØ-75KVA. A branch line connects the AØ-75KVA substation to another AØ-75KVA substation. The diagram shows the layout of the power lines and the locations of the substations.

Ø-50KVA

6B

1002 US-98

N.T.S.



----- R/W
 --- FNC --- FNC --- FNC --- FNC --- FNC --- FEEDER
 --- 1PNTC --- 1PNTC --- 1PNTC --- PRIMARY
 --- SEC/SRV CBL
 ----- EOP

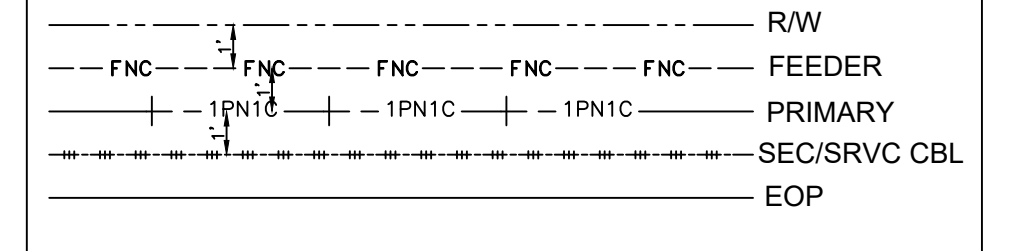
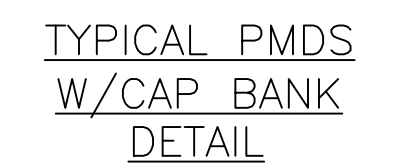
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Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

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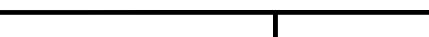
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Initials	Cert. Date	Foreman's Signature _____ Date _____		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐			DRAWN BY				
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet			DATE				
Supervisor's Signature _____ Date _____				Permit Record		CITY		DR. DIST.			COUNTY AIR				STATE RD
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.				WMD		RR		XING		COUNTY RD.		TRANS.		FPL	
Foreman's Signature _____ Date _____				Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐		MAP NO.		-		DWG NO. PAGE 6B WR: 11341323 WR: D0113 — 41-323	
										0 20 40 80 FEET					

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



DWG NO.	PAGE 7
WR: 11341323	WR: D0113 - 41 - 323



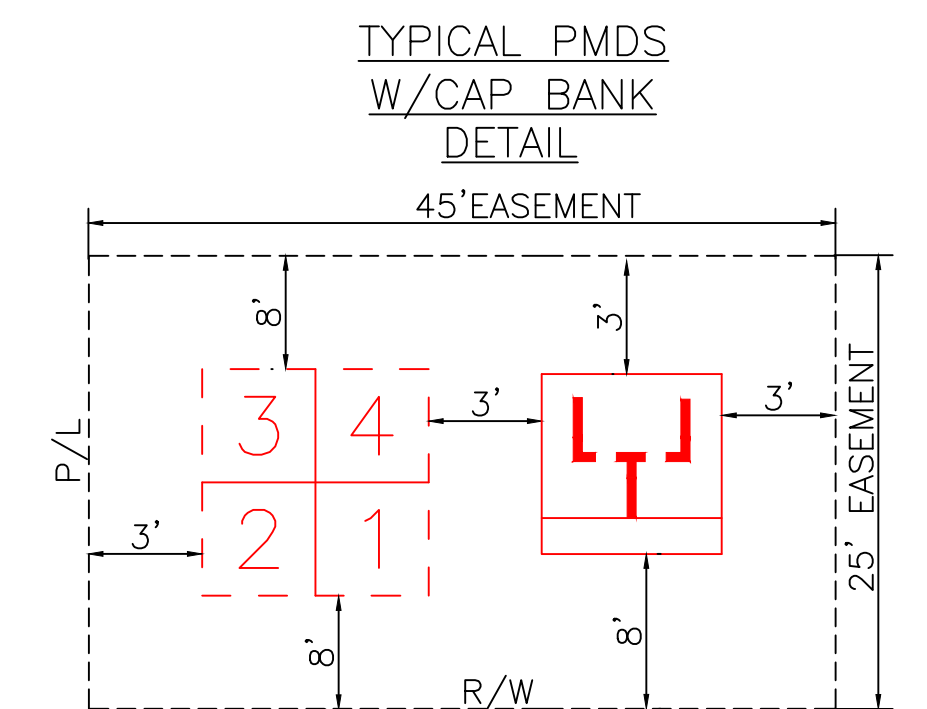
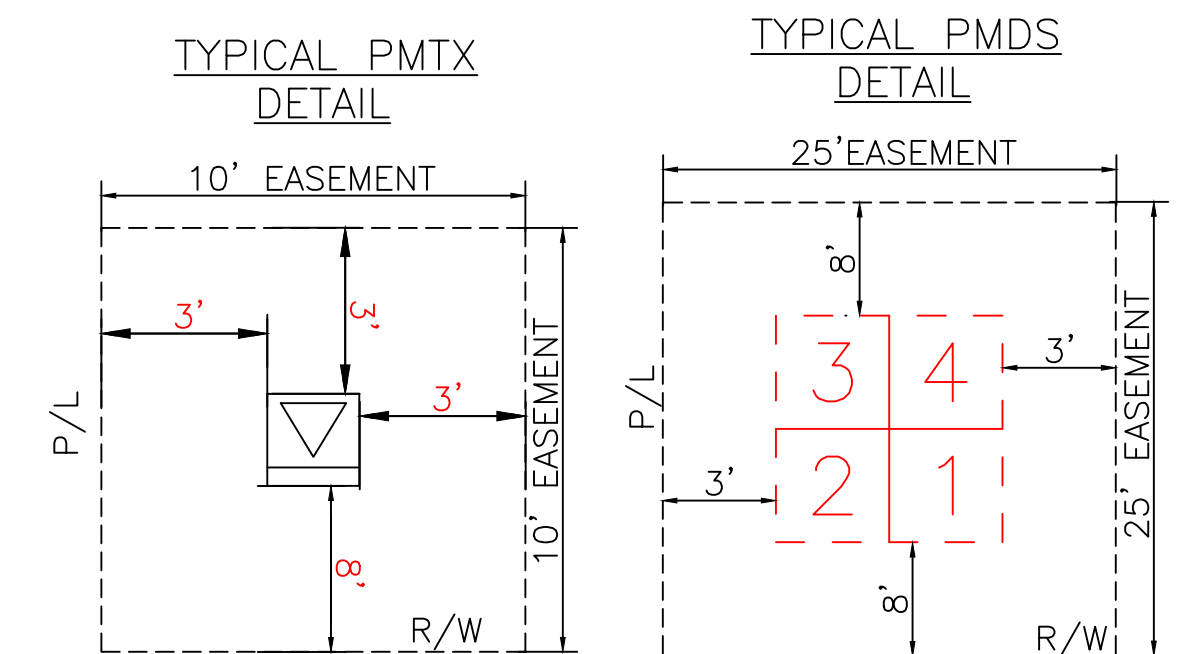
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Initials Cert. Date		Foreman's Signature Date		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐			DRAWN BY		CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION		
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet			DATE		US HWY-90 DESTIN/OKALOOSA, FL		
Supervisor's Signature		Date		CITY DR. DIST. COUNTY AIR STATE RD FAA		WMD RR XING COUNTY RD. TRANSM.					MAP NO.		-		
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.				Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐					DWG NO.		
Foreman's Signature		Date											PAGE 7 WR: 11341323 WR: D0113 - 41 - 323		

FOR CONTINUATION SEE PAGE 7

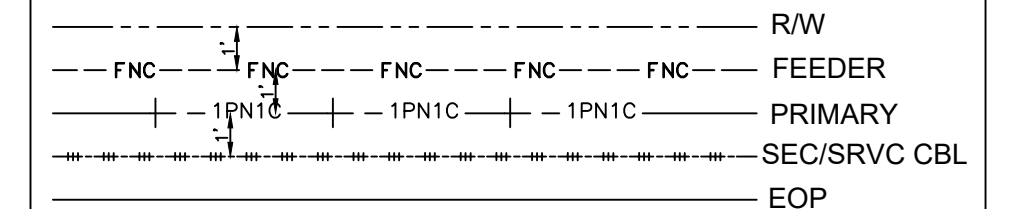


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Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)

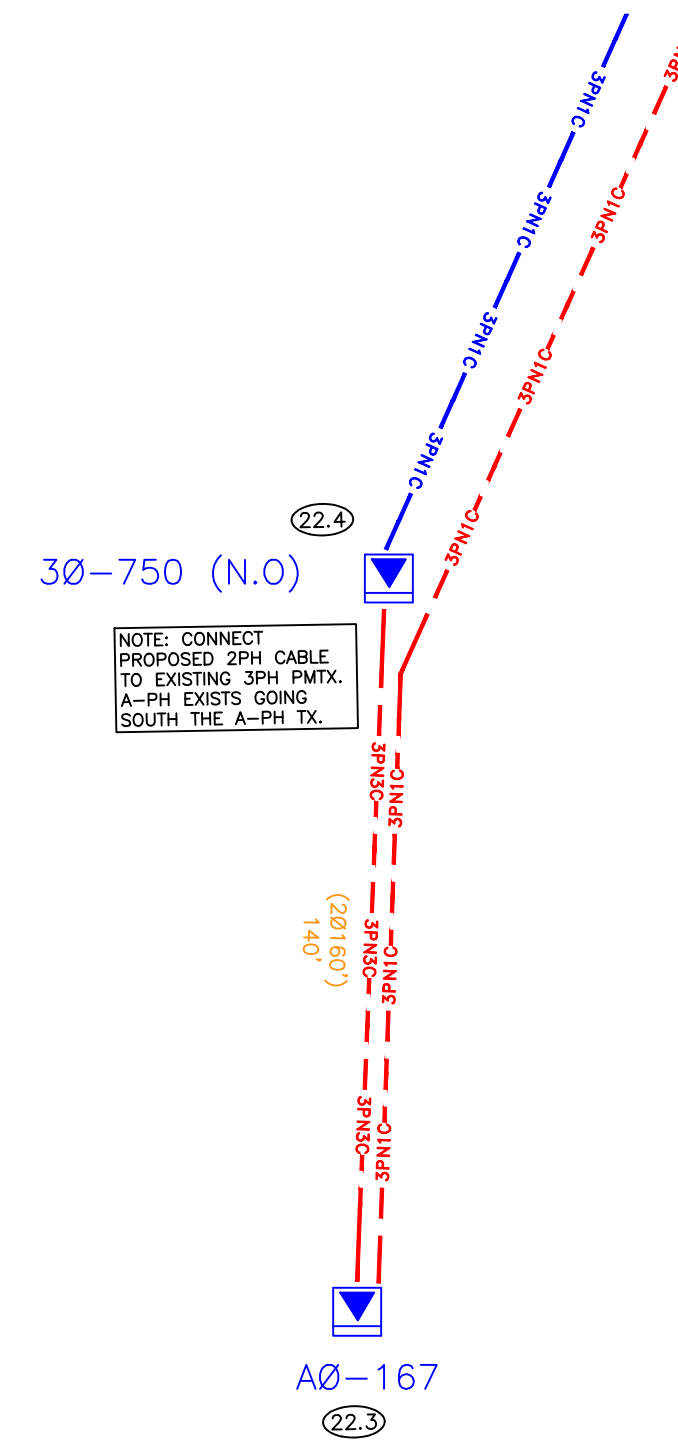


REFERENCE DWG'S

EASEMENTS REQUIRED

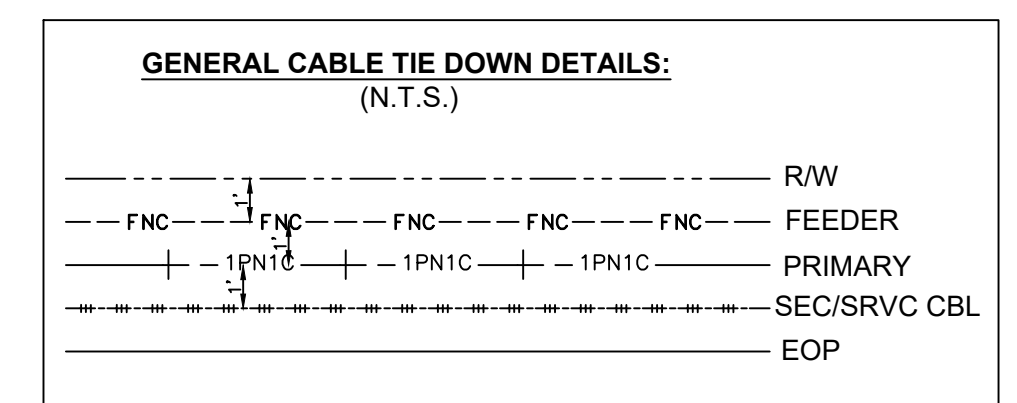
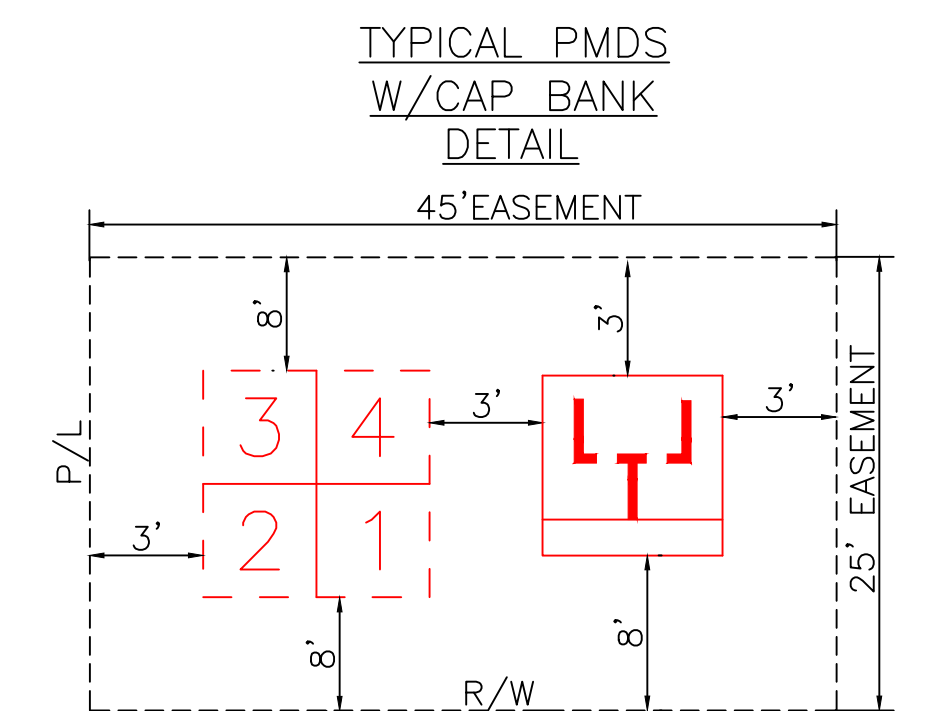
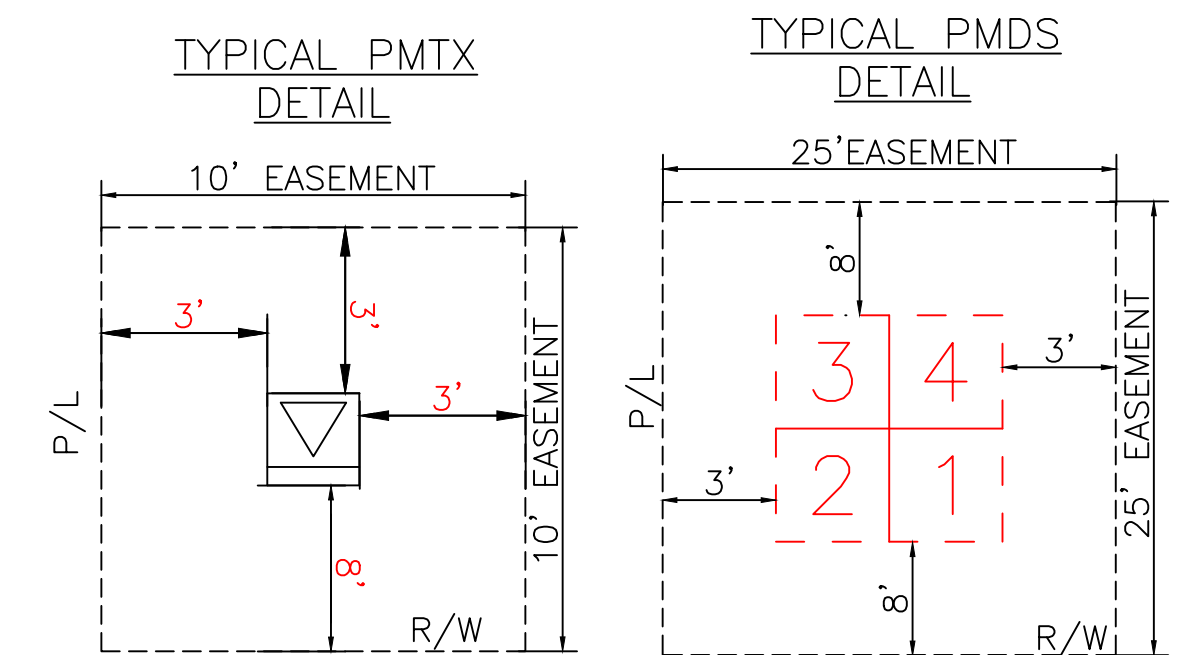
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Initials	Cart. Date	Foreman's Signature				Date				DRAWN BY	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.						Trench Feet				Duct Bank Feet	
Supervisor's Signature		Date				CITY				DR. DIST.	
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.						WMD				RR KING	
Foreman's Signature		Date		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐					
Map Posting? YES ☐ NO ☐		Survey/Stage? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐					
PERMIT REQUIRED		CITY		DR. DIST.		COUNTY AIR		STATE RD			
CITY		WMD		RR KING		COUNTY RD.		TRANSM.			
Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐							
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CITY		WMD		RR KING		COUNTY RD.		TRANSM.			
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CITY		WMD		RR KING		COUNTY RD.		TRANSM.			
Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐							
Map Posting? YES ☐ NO ☐		Survey/Stage? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐					
CITY		WMD		RR KING		COUNTY RD.		TRANSM.			
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Map Posting? YES ☐ NO ☐		Survey/Stage? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐					
CITY		WMD		RR KING		COUNTY RD.		TRANSM.			
Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐							
Map Posting? YES ☐ NO ☐		Survey/Stage? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐					
CITY		WMD		RR KING		COUNTY RD.		TRANSM.			
Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐							
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CITY		WMD		RR KING		COUNTY RD.		TRANSM.			
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CITY		WMD		RR KING		COUNTY RD.		TRANSM.			

FOR CONTINUATION SEE PAGE 7



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Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

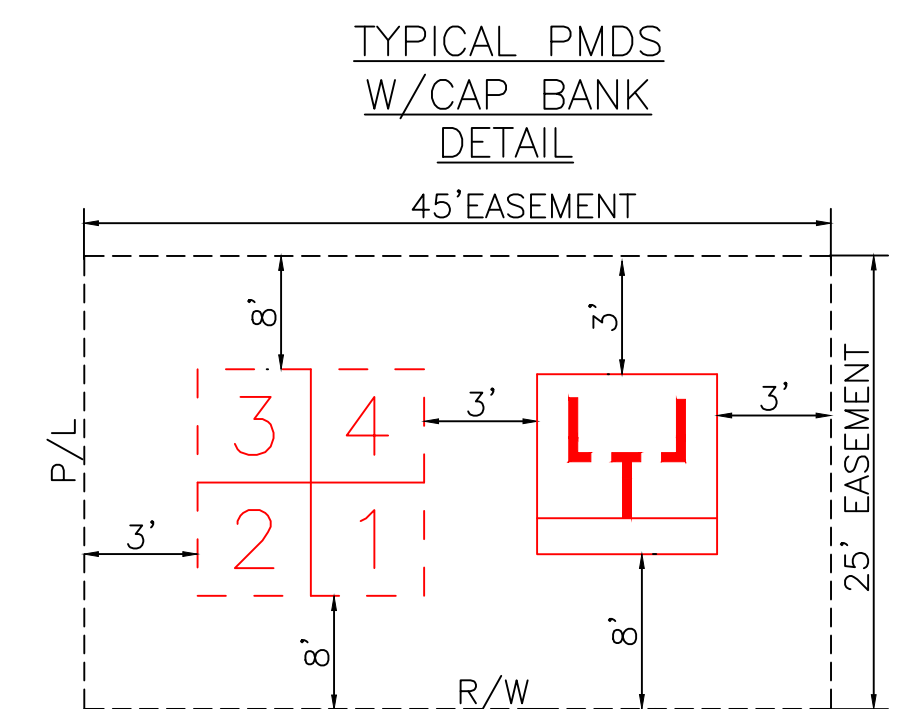
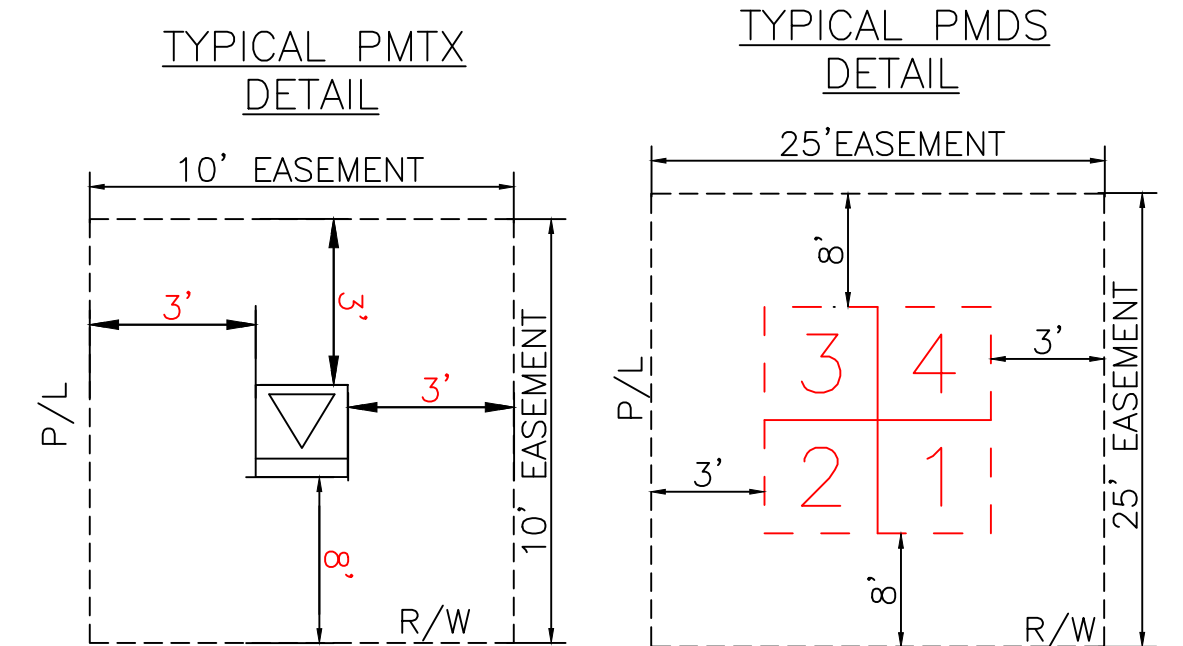


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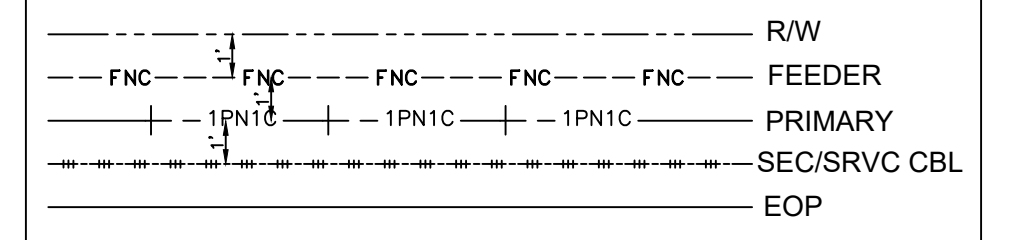
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Initials	Cart. Date	Foreman's Signature _____ Date _____		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐			DRAWN BY			
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet			DATE			
				Supervisor's Signature _____ Date _____ All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		CITY DR. DIST. COUNTY AIR STATE RD FAA WMD RR XING COUNTY RD. TRANSM.		FPL RECORD			MAP NO.	-		
Foreman's Signature _____ Date _____		Posted by									Telephone Request? YES ☐ NO ☐			

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)



REFERENCE DWG's

TWNP: 00S RNG: 00E SEC: 00 QTR:

CITY OF DESTIN PHASE 1
UG FOR CONSTRUCTION

US HWY-90
DESTIN/OKALOOSA, FL

DWG NO.	PAGE 8
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WR: 11341323 WR: D0113- 41 -323

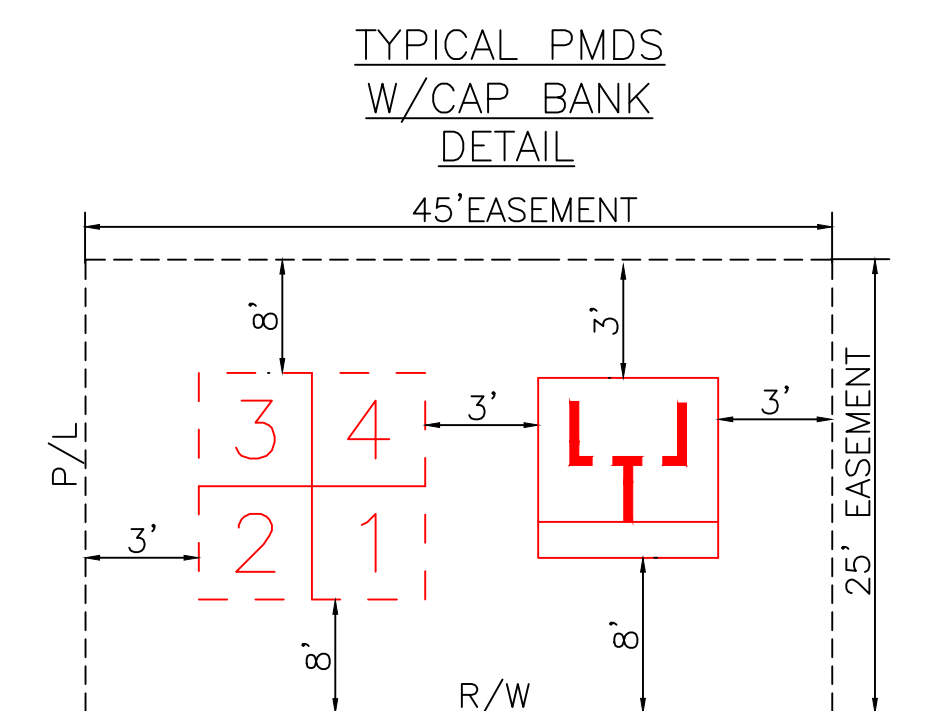
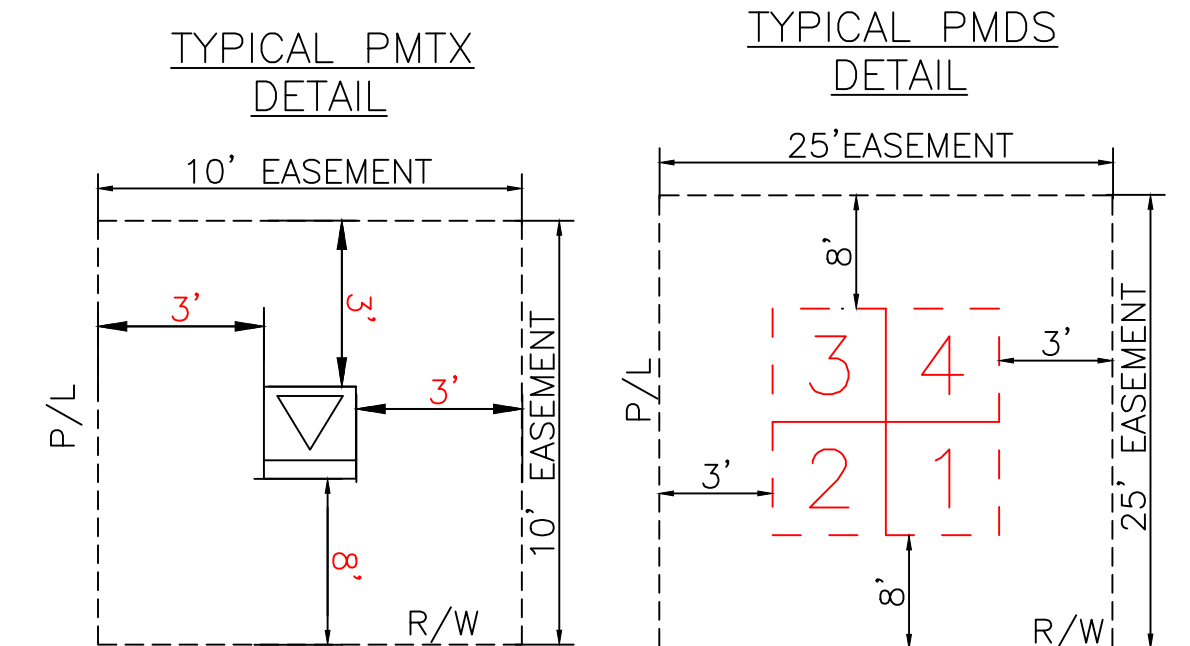
ROW AGREEMENT

EASEMENTS REQUIRED

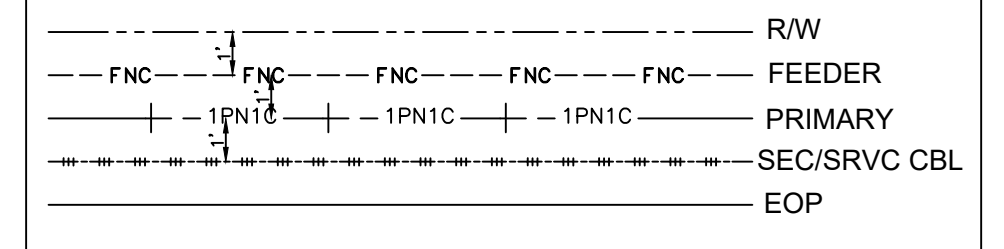
AS-BUILT COPY		AS-BUILT CREW PRINT		DESIGNED BY _____ DRAWN BY _____ DATE _____ MAP NO. _____		M/A: NW CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL	
Initials _____	Cart. Date _____	Foreman's Signature _____	Date _____				
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				PERMIT RECORD CITY DR. DIST. COUNTY AIR STATE RD FAA WMD RR XING COUNTY RD. TRANSM.		DWG NO. PAGE 8 WR: 11341323 WR: D0113 - 41 - 323	
Supervisor's Signature _____ Date _____ All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Easement? YES ☐ NO ☐ Survey/State? YES ☐ NO ☐ Work with SMO? YES ☐ NO ☐ Tree Work? YES ☐ NO ☐ Designer/Stake? YES ☐ NO ☐ CT/Special Mtr? YES ☐ NO ☐ Map Posting? YES ☐ NO ☐ Trench Feet _____ Duct Bank Feet _____ Posted by _____ Foreman's Signature _____ Date _____ Telephone Request? YES ☐ NO ☐ CATV Request? YES ☐ NO ☐					

PLOT DATE: 00/00/00	PLOT TIME: 00:00:00	CAD NAME: NO-NAME
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Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)



REFERENCE DWG's

ROW AGREEMENT

EASEMENTS REQUIRED	
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AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/Stake? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐	
Initials	Cert. Date	Foreman's Signature	Date	Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet	
Supervisor's Signature		Date		PERMITS RECORD CITY WMD RR XING		COUNTY AIR		STATE RD	
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.						TRANSM.		FAA	
Foreman's Signature		Date		Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐	



DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	-

0 20 40 80

FFET

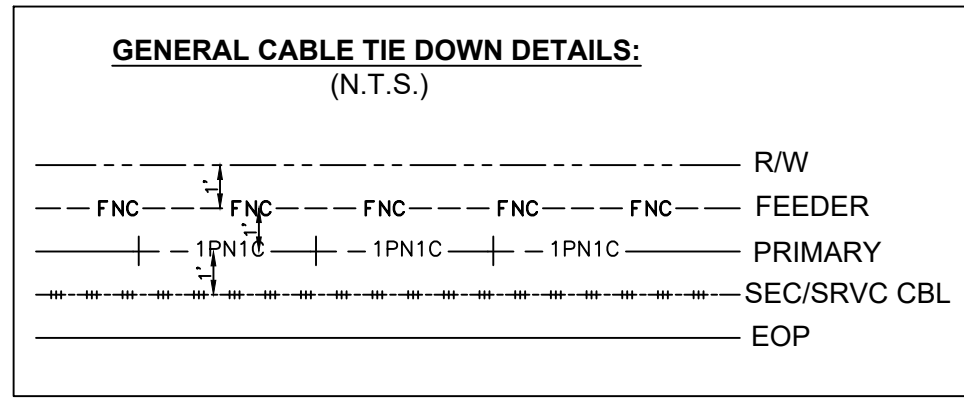
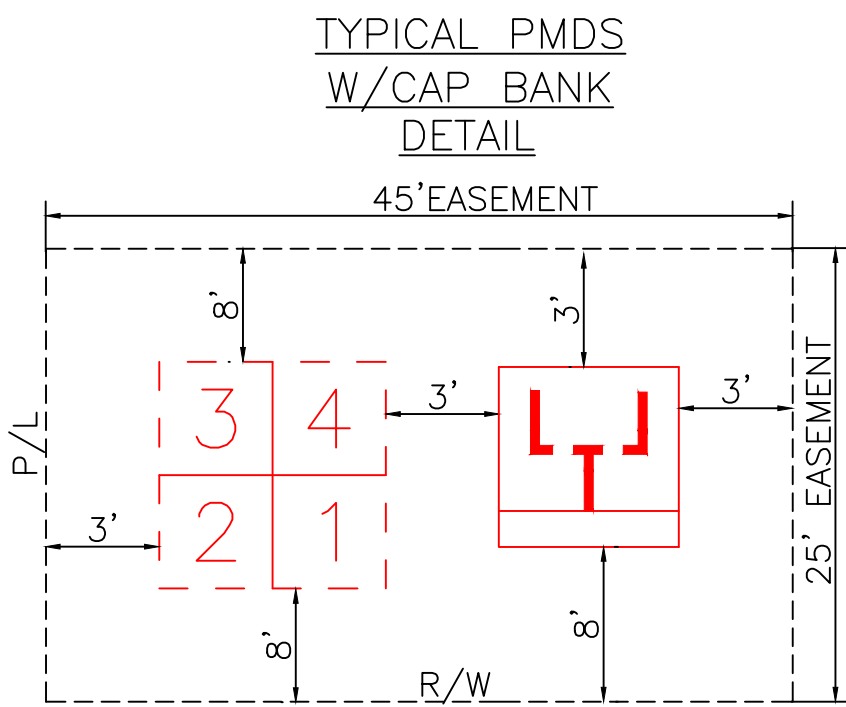
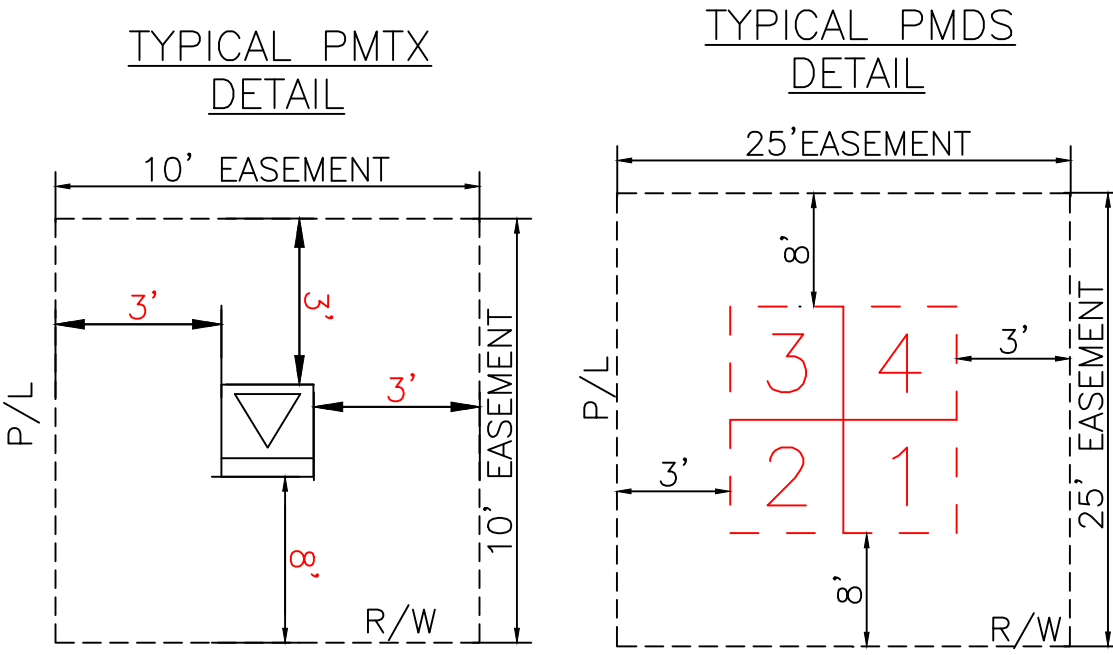
M/A: **NW**
CITY OF DESTIN PHASE 1
UG FOR CONSTRUCTION
US HWY-90
DESTIN/OKALOOSA, FL
PAGE 9
DWG NO. **11341323** W/D: **D0113 - 41 - 323**

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 25KV ☐ 25KV ☒ SALT SPRAY ☐



The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



REFERENCE DWG's

ROW AGREEMENT

EASEMENTS REQUIRED

AS-BUILT COPY	AS-BUILT CREW PRINT	Easement? YES ☐ NO ☐	Survey/Stake? YES ☐ NO ☐	Work with SMO? YES ☐ NO ☐
Initials	Foreman's Signature	Tree Work? YES ☐ NO ☐	Designer/Stake? YES ☐ NO ☐	CT/Special Mtr? YES ☐ NO ☐
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Map Posting? YES ☐ NO ☐	Trench Feet	Duct Bank Feet
Supervisor's Signature		CITY	DR. DIST.	COUNTY AIR
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		WMD	RR XING	COUNTY RD.
Foreman's Signature		Posted by	Telephone Request? YES ☐ NO ☐	CATV Request? YES ☐ NO ☐



DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	

W/A: NW
CITY OF DESTIN PHASE 1
UG FOR CONSTRUCTION
US HWY-90
DESTIN/OKALOOSA, FL
DWG NO. PAGE 10
WR: 1134-323 WR: D0113 - 41 - 323

TWNP: 00S RNG: 00E SEC: 00 QTR: 00

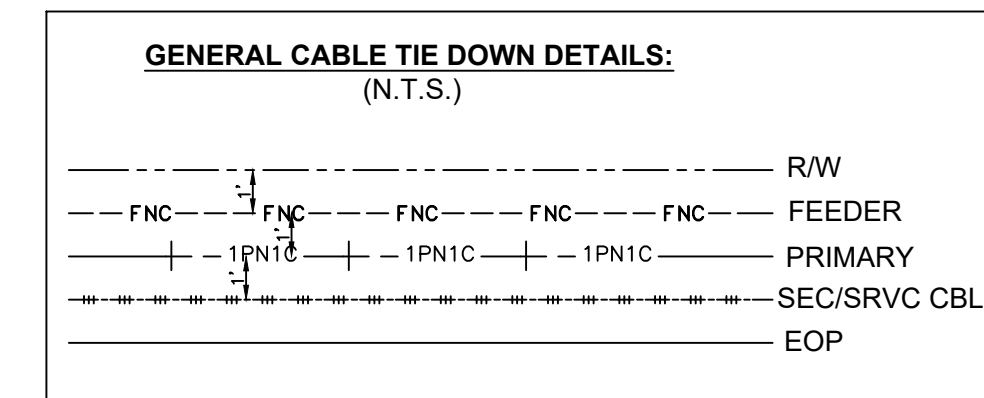
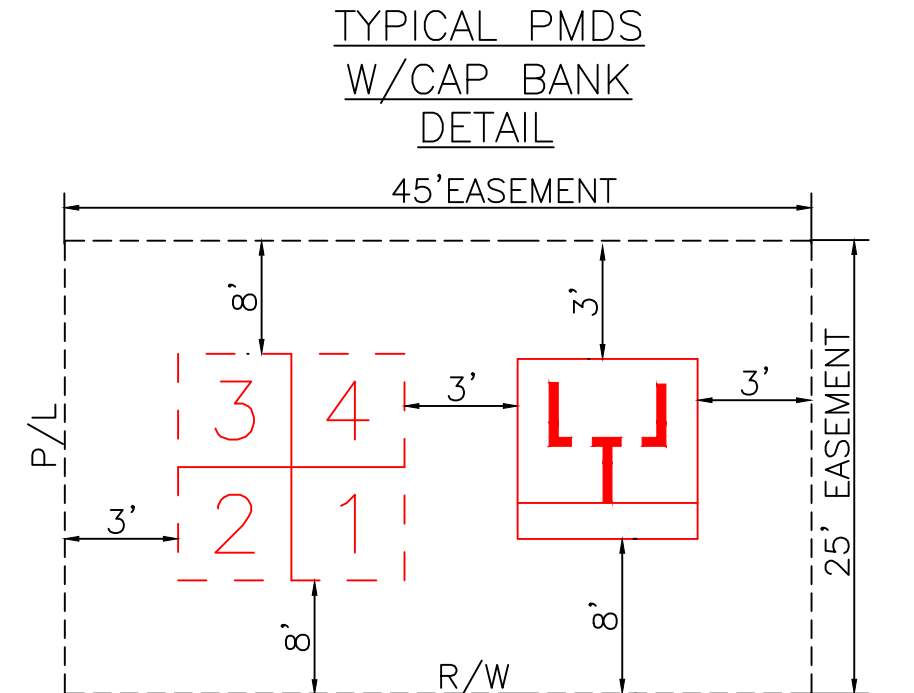
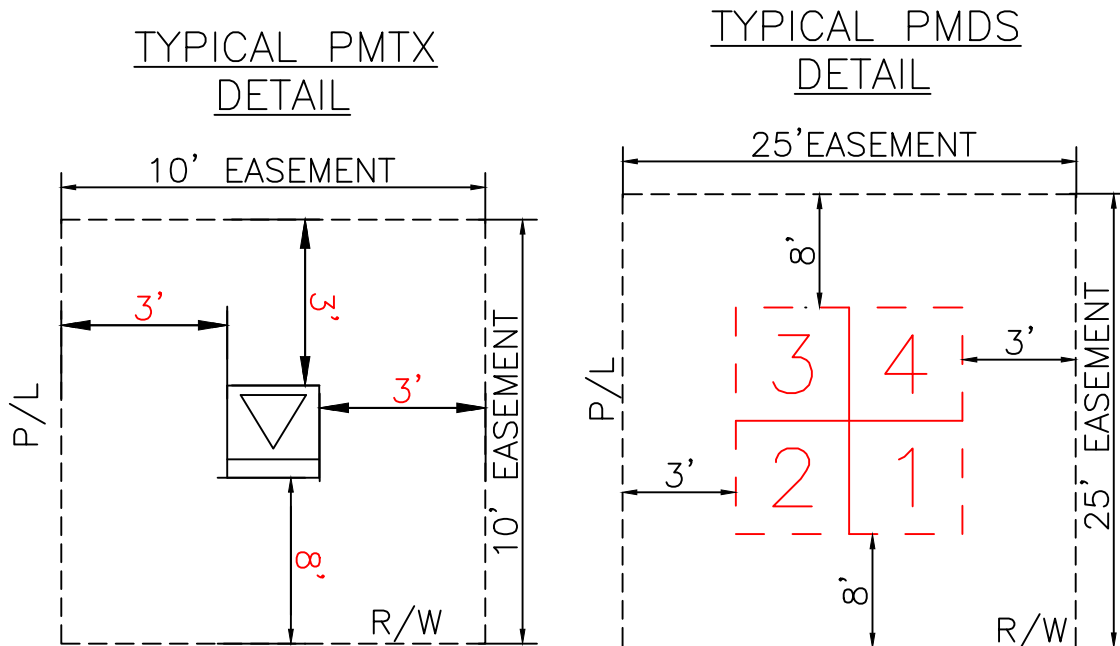
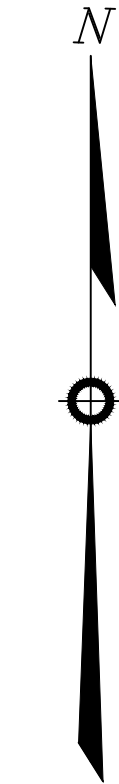
FOR CONTINUATION SEE PAGE 11

FOR CONTINUATION SEE PAGE 9

PLOT DATE: 06/00/00 CAD NAME: NO-NAME PLOT TIME: 00:00:00

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



REFERENCE DWG's

FOR CONTINUATION SEE PAGE 12

FOR CONTINUATION SEE PAGE 10

ROW AGREEMENT

EASEMENTS REQUIRED

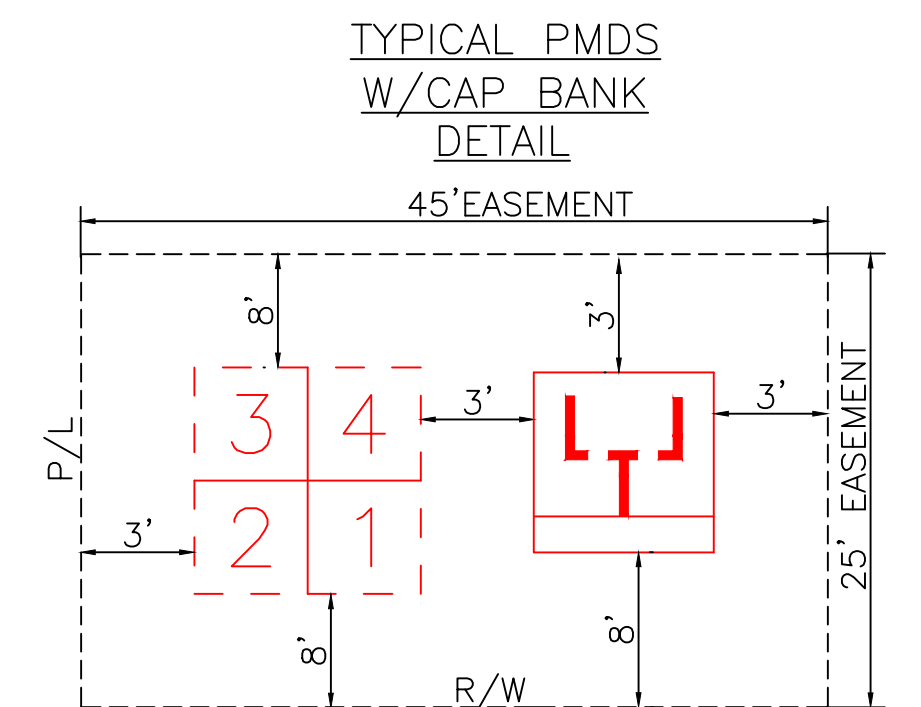
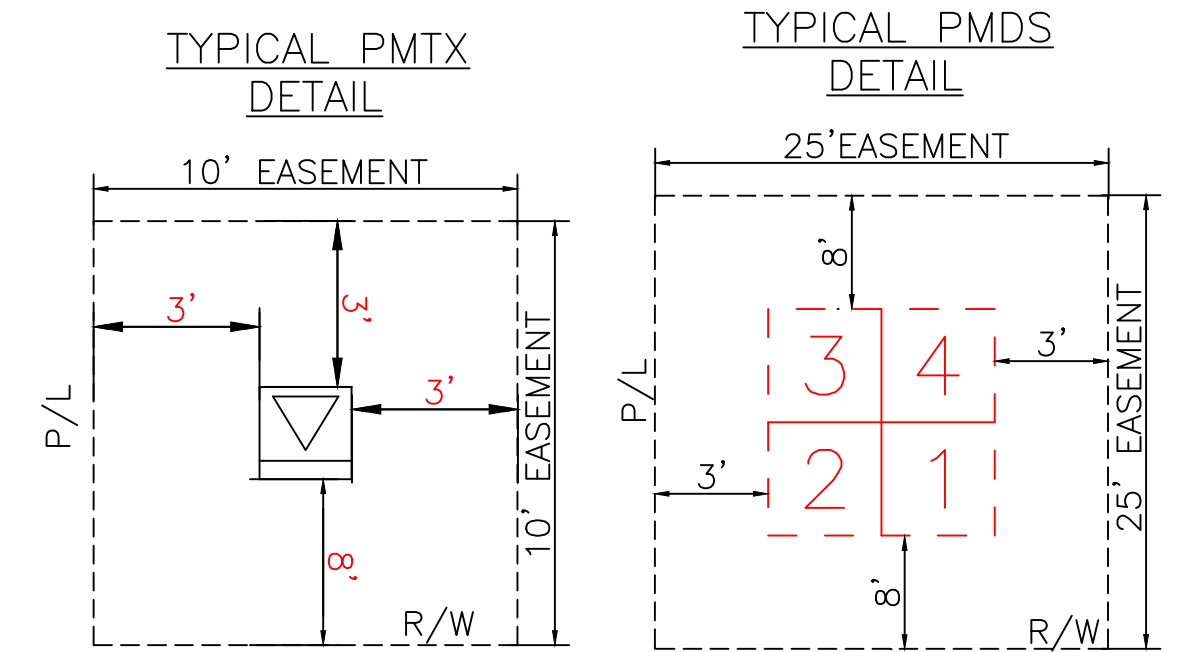
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Initials	Cert. Date	Tree Work?	YES ☐ NO ☐	Designer/Stake?	YES ☐ NO ☐	CT/Special Mtr?	YES ☐ NO ☐
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Map Posting?	YES ☐ NO ☐	Trench Feet	Duct Bank Feet		
Supervisor's Signature		Date		CITY	DR. DIST.	COUNTY AIR	STATE RD
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Date		WMD	RR XING	COUNTY RD.	TRANS.
Foreman's Signature		Date		Posted by	Telephone Request?	YES ☐ NO ☐	CATV Request?
					YES ☐ NO ☐	CATV Request?	



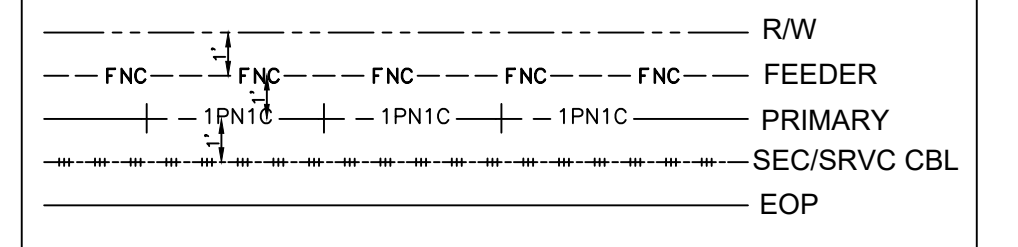
DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	
0 20 40 80 FEET	

W/A: NW	
CITY OF DESTIN PHASE 1	
UG FOR CONSTRUCTION	
US HWY-90	
DESTIN/OKALOOSA, FL	
DWG NO.	PAGE 11
WR: 11341323	WR: D0113 - 41 - 323

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



GENERAL CABLE TIE DOWN DETAILS:
(N.T.S.)



REFERENCE DWG'S

TWNP: 00S RNG: 00E SEC: 00 QTR: _____

CITY OF DESTIN PHASE 1
UG FOR CONSTRUCTION

US HWY-90
DESTIN/OKALOOSA, FL

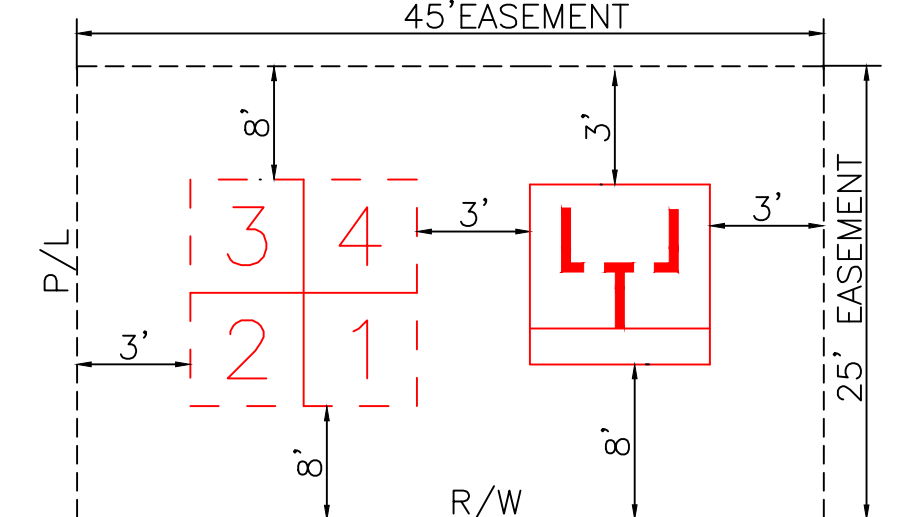
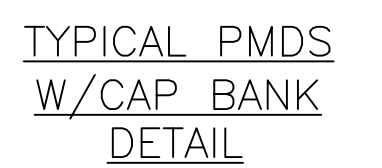
DWG NO.	PAGE 12
WR: 11341323	WR: D0113-41-323

ROW AGREEMENT

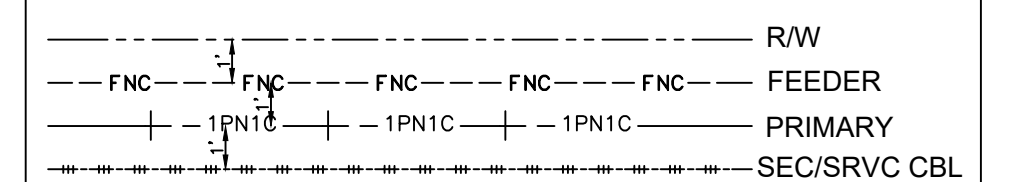
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Initials	Cert. Date	Foreman's Signature _____ Date _____		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐			DRAWN BY			
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.				Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet			DATE			
Supervisor's Signature _____ Date _____ All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.				Permit Rec'd		CITY DR. DIST. COUNTY AIR STATE RD FFA WMD RR XING COUNTY RD. TRANSM.					MAP NO. _____			
Foreman's Signature _____ Date _____				Posted by		Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐			0 20 40 80  FEET		DWG NO. PAGE 12 WR: 11341323 WR: D0113 - 41 - 323	

PLOT DATE: 00/00/00	PLOT TIME: 00:00:00	CAD NAME: NO-NAME
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GENERAL CABLE TIE DOWN DETAILS:
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REFERENCE DWG'S

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DATE	
MAP NO.	—

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Easement?	YES ☐ NO ☐	Survey/Stake?	YES ☐ NO ☐	Work with SMO?	YES ☐ NO ☐									
Tree Work?	YES ☐ NO ☐	Designer/Stake?	YES ☐ NO ☐	CT/Special Mtr?	YES ☐ NO ☐									
Map Posting?	YES ☐ NO ☐	Trench Feet		Duct Bank Feet										
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CITY	DR. DIST.	COUNTY AIR	STATE RD	FAA										
WMD	RR XING	COUNTY RD.	TRANSM.											
Posted by		Telephone Request?	YES ☐ NO ☐	CATV Request?	YES ☐ NO ☐									

AS-BUILT COPY		AS-BUILT CREW PRINT	
Initials	Cert. Date	Foreman's Signature	Date
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.			
Supervisor's Signature		Date	
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.			
Foreman's Signature		Date	

EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 13A

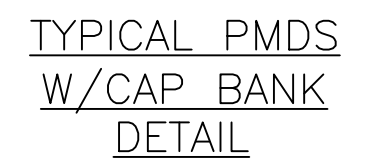
FOR CONTINUATION SEE PAGE 12

PLOT DATE: 00/00/00	PLOT TIME: 00:00:00	CAD NAME: NO-NAME
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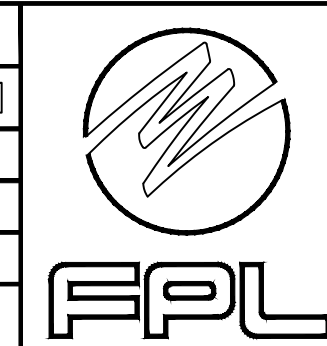
FOR CONTINUATION SEE PAGE 13



Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



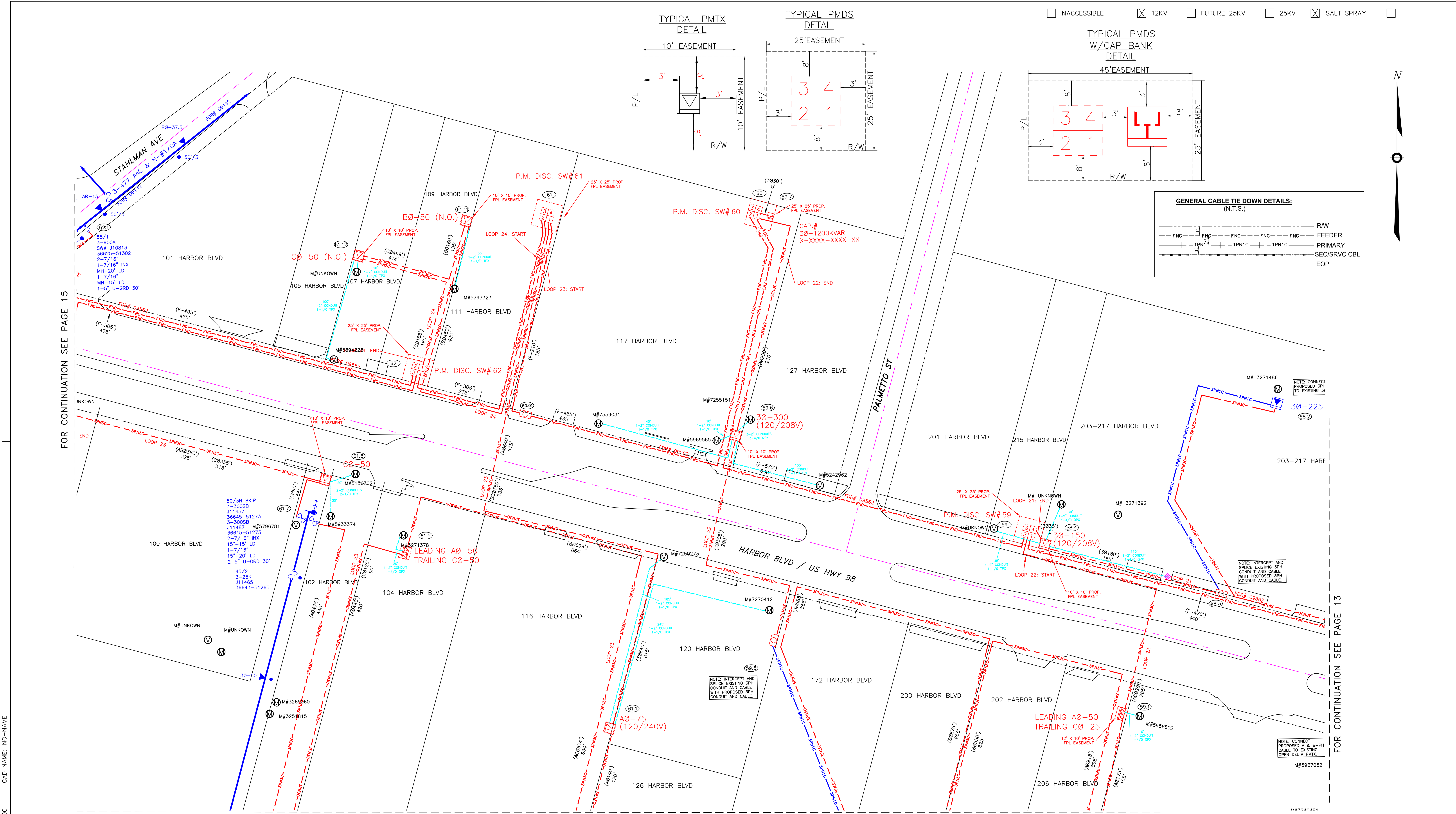
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Initials	Cert. Date	Foreman's Signature		Date		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.						Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet	
Supervisor's Signature		Date		All required ground rods have been driven & verified to be within FPL standards. Values are shown at all locations.		PERMIT REQ'D	CITY	DR. DIST.	COUNTY AIR	STATE RD	FAA
Foreman's Signature		Date					WMD	RR XING	COUNTY RD.	TRANSM.	
Posted by						Telephone Request? YES ☐ NO ☐		CATV Request? YES ☐ NO ☐			



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MAP NO.	—

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M/A: NW	
CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION	
US HWY-90 DESTIN/OKALOOSA, FL	
DWG. NO.	PAGE 13A
WR: 11341323	WR: D0113 - 41 - 323



FOR CONTINUATION SEE PAGE 15

FOR CONTINUATION SEE PAGE 13

PLOT DATE: 06/00/00 PLOT TIME: 00:00:00 CAD NAME: NO-NAME

FOR CONTINUATION SEE PAGE 14B

FOR CONTINUATION SEE PAGE 14B

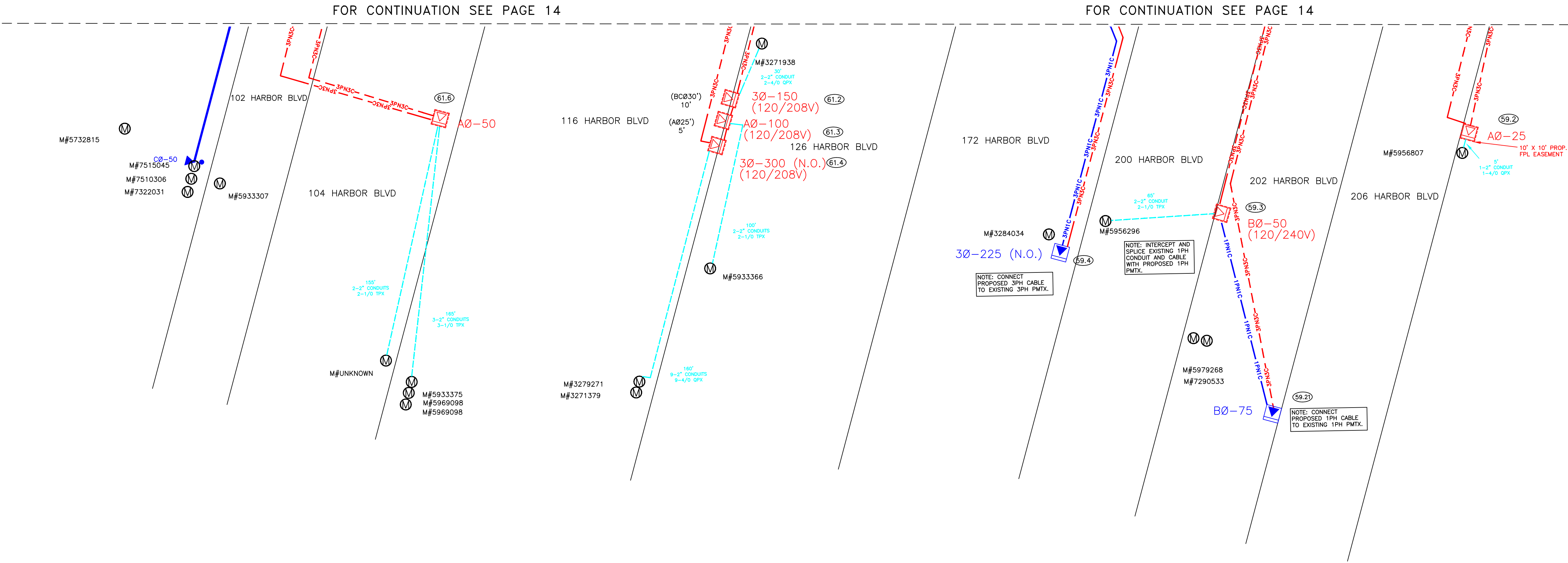
Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

ROW AGREEMENT

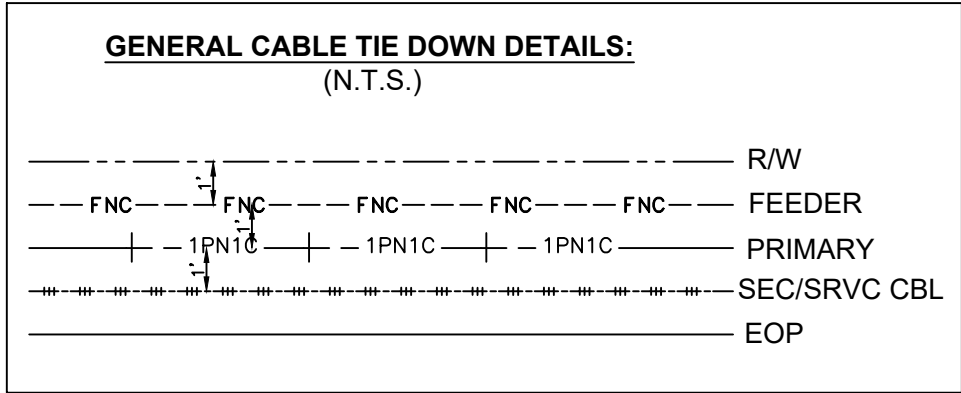
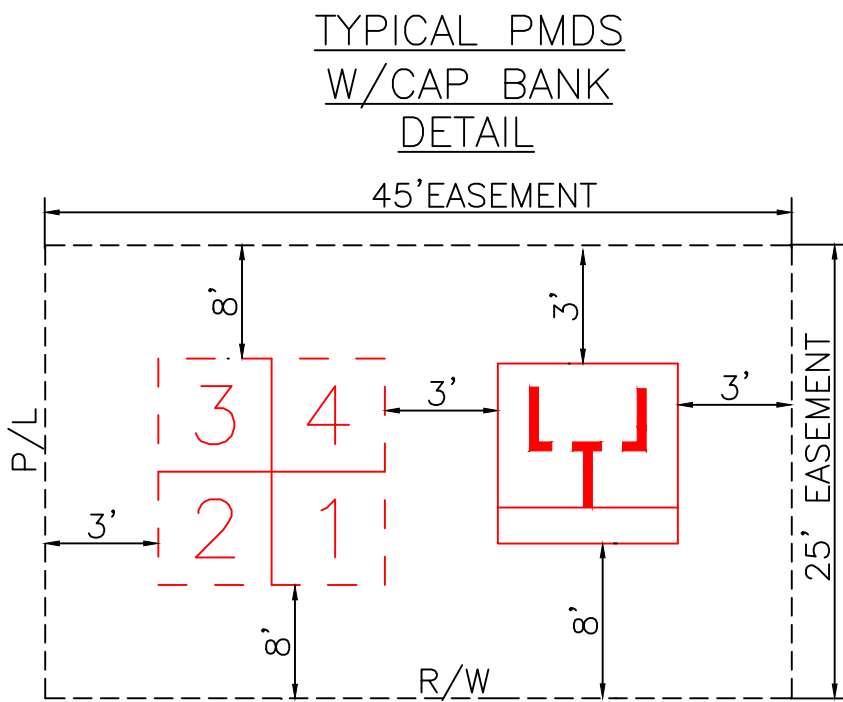
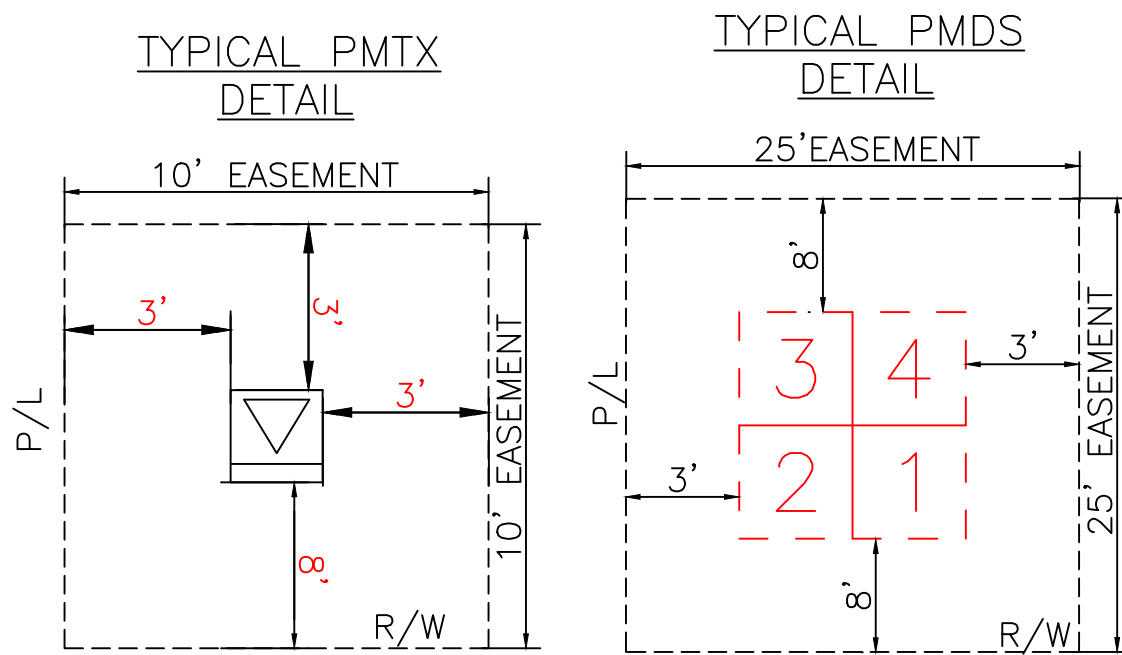
EASEMENTS REQUIRED

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Initials	Cert. Date	Foreman's Signature		Date	Tree Work? YES ☐ NO ☐	Designer/Stake? YES ☐ NO ☐	CT/Special Mtr? YES ☐ NO ☐	Duct Bank Feet	DRAWN BY				
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Supervisor's Signature		Date	Map Posting? YES ☐ NO ☐	Trench Feet			DATE				
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Foreman's Signature		Date	Posted by	Telephone Request? YES ☐ NO ☐	CATV Request? YES ☐ NO ☐		MAP NO.				



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Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)



REFERENCE DWG's

EASEMENTS REQUIRED

AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/Stake? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐				DESIGNED BY		W/A: NW	
Initials		Foreman's Signature		Tree Work? YES ☐ NO ☐		Designer/Stake? YES ☐ NO ☐		CT/Special Mtr? YES ☐ NO ☐				DRAWN BY		CITY OF DESTIN PHASE 1	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Supervisor's Signature		Map Posting? YES ☐ NO ☐		Trench Feet		Duct Bank Feet				DATE		UG FOR CONSTRUCTION	
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Foreman's Signature		Permit Record		CITY		DR. DIST.				COUNTY AIR		STATE RD	
						WMD		RR XING		COUNTY RD.		TRANS.		DESTIN/OKALOOSA, FL	
														DWG NO. PAGE 14B	
														WR: 1134-323 WR: D0113-41-323	

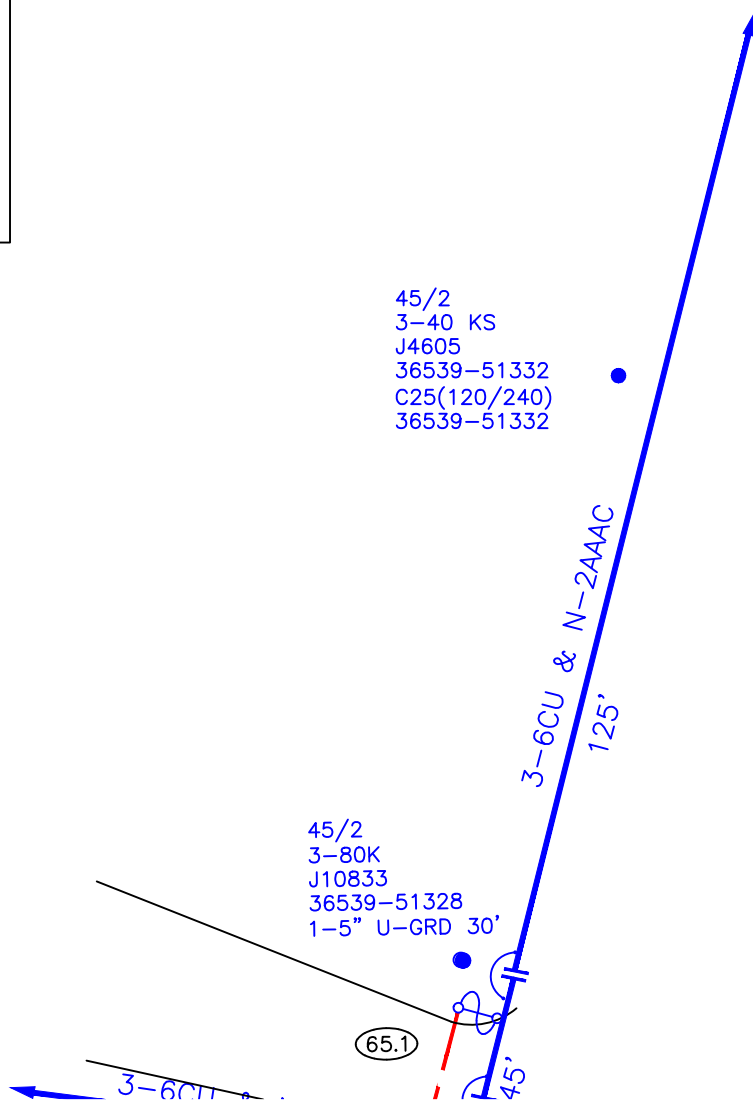
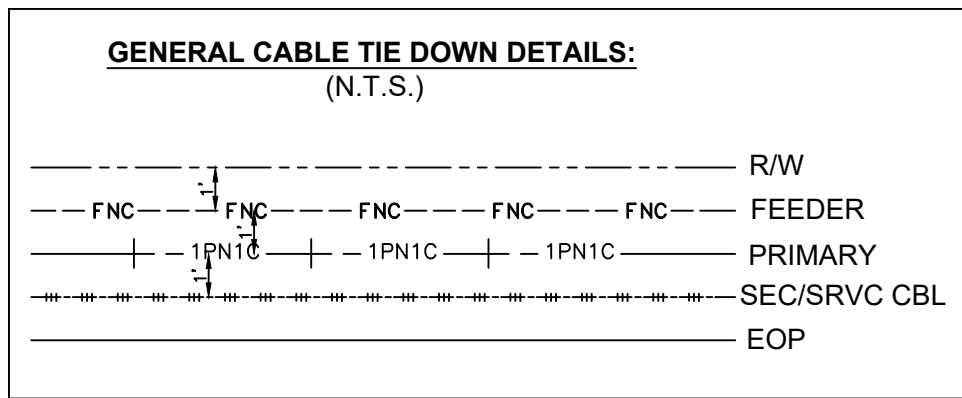
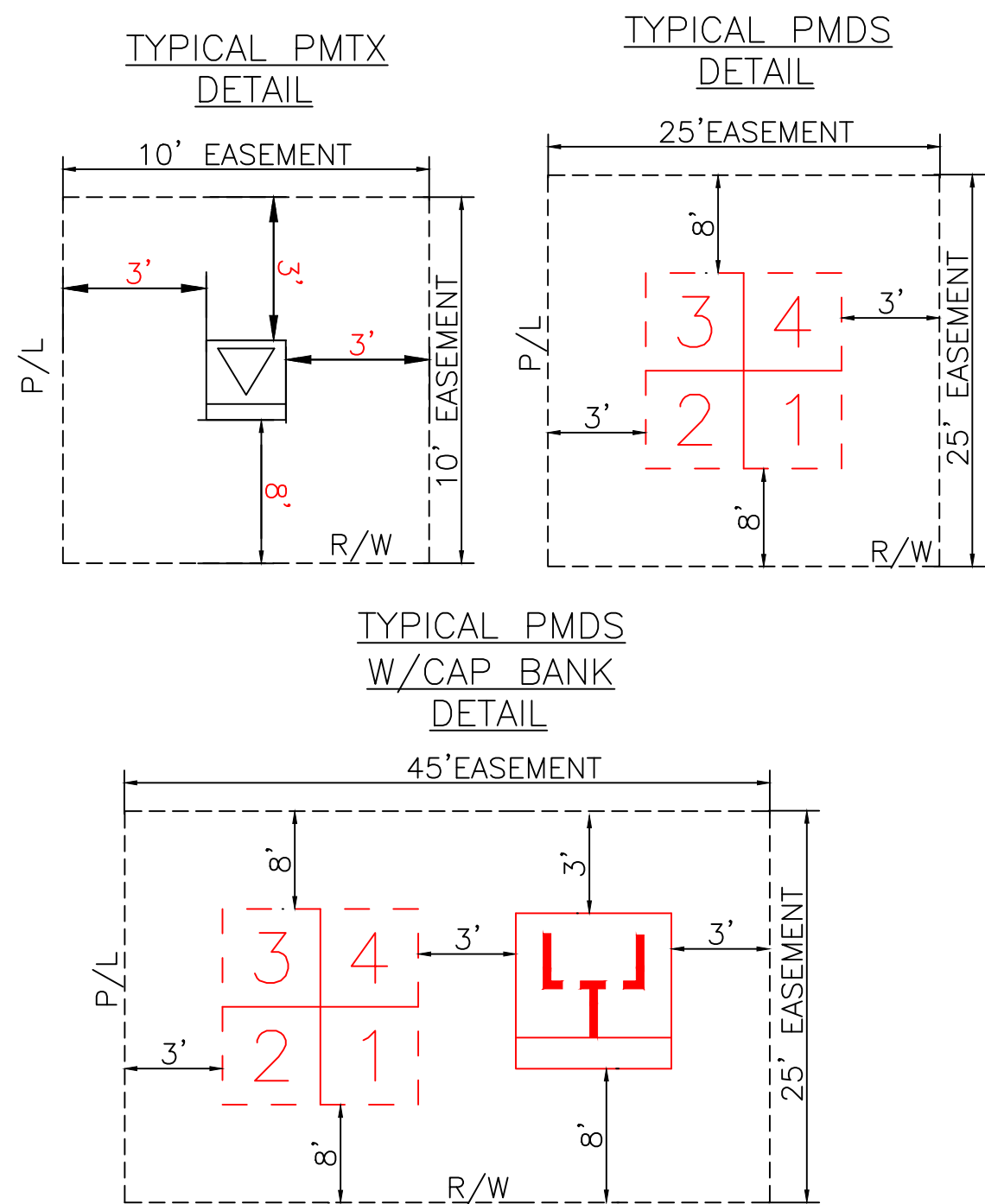
TWN: 00S RNG: 00E SEC: 00 QTR: _____

0 20 40 80 FEET



ROW AGREEMENT

EASEMENTS REQUIRED



Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

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AS-BUILT COPY		AS-BUILT CREW PRINT		Easement? YES ☐ NO ☐		Survey/Stake? YES ☐ NO ☐		Work with SMO? YES ☐ NO ☐			DESIGNED BY		CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION US HWY-90 DESTIN/OKALOOSA, FL DWG NO. PAGE 15A WR: 11341323 WR: D0113 - 41 - 323					
Initials		Cert. Date		Foreman's Signature		Date		Tree Work? YES ☐ NO ☐			Designer/Stake? YES ☐ NO ☐				CT/Special Mtr? YES ☐ NO ☐		DRAWN BY	
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.		Supervisor's Signature		Date		Map Posting? YES ☐ NO ☐		Trench Feet			Duct Bank Feet				DATE		MAP NO.	
All required ground rods Have been driven & verified to be within FPL standards. Values are shown at all locations.		Foreman's Signature		Date		Posted by		Telephone Request? YES ☐ NO ☐			CATV Request? YES ☐ NO ☐				0 20 40 80 FEET			

FOR CONTINUATION SEE PAGE 14



ADDENDUM NO. 1
CITY OF DESTIN, FLORIDA
REQUEST FOR PROPOSALS RFP NO. 24-01-ENG
PHASE I UTILITY UNDERGROUNDING CONVERSION

FEBRUARY 14, 2024

To All Potential Proposers:

This addendum modifies the previously issued RFP and is hereby made a part of the proposal documents. Per the RFP, proposer shall acknowledge receipt of any and all addenda; and shall include this acknowledgement receipt in their submittal. Failure to do so may subject the proposer to disqualification.

The following items shall become a part of the proposal for the above referenced project.

The City received the following questions from a potential bidder with respect to the City's RFP NO. 24-01-ENG. As per the City's standard practice, the City is furnishing the responses below to these questions.

Question: What licensing is the prime contractor required to have for this project?

Response: As stated in Section 5.2.1 of the RFP,

“Contractor and their subs must meet all State required certifications and/or licensing required to engage in the performance of all related activities for the underground conversion project.”

As further stated in Section 8.16 of the RFP,

“The lead contractor must be licensed to perform work in the State of Florida. Selected Contractor will be required to obtain and document Contractor's licenses prior to execution of a negotiated agreement. Failure to obtain and document the necessary licenses will be grounds [for] terminating negotiation of the agreement.”

Accordingly, it is the lead contractor's responsibility to ensure that it, and its subcontractors, have the necessary licenses to perform the work specified in the contractor's proposal.

Question: Is the contractor required to be an approved FPL contractor?

Response: As far as the requirements of the RFP are concerned, as stated in Section 5.2.1 of the RFP,

“Contractor and its sub-contractors must have performed, [and] be familiar with FPL underground conversion project requirements, and [be] in good standing with FPL.”

Accordingly, an appropriate statement from responsible FPL personnel that the contractor is in good standing with FPL will satisfy this requirement of the RFP.

Question: Can you please provide the bid tab (SOV) in an excel spreadsheet format?

Response: See attached document

On February 13, 2024, the City Clerk received a request from a potential bidder that the City extend the time for bidders to submit questions regarding RFP No. 24-01-ENG, the Undergrounding Project RFP. The deadline set forth in the RFP was February 8, 2024.

After due consideration, the City has determined that no extension of the time for bidders to submit questions regarding RFP No. 24-01-ENG is necessary or appropriate.

In accordance with the City’s standard practices, we are providing this response to all potential bidders.

END OF ADDENDUM NO. 1

A copy of Addendum No. 1 signed and acknowledged shall precede the mandatory information required in the subject RFP.

Receipt of Addendum No. 1 is hereby acknowledged:

Print Name

Signature

Date

Price Proposal/Schedule-of-Values

City of Destin - Phase 1 Undergrounding

No.	Description	Qty.	Units	Unit Price	Total
I. GENERAL					
57-7	Survey, Stakeout & Record Drawings	1	LS		
101-1	Mobilization	1	LS		
102-1	Maintenance of Traffic	1	LS		
				SUBTOTAL	\$0.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					
104-10-3	Sediment Barrier	5,500	LF		
110-1-1	Clearing & Grubbing	1	LS		
120-6	Sidewalk Restoration	12,000	SF		
				SUBTOTAL	\$0.00
III. FPL INFRASTRUCTURE					
FPL-630-1-12	FPL Conduit 1PN1C DIRECTIONAL BORE	4,900	LF		
FPL-630-2-12	FPL Conduit 2PN2C DIRECTIONAL BORE	4,000	LF		
FPL-630-3-12	FPL Conduit 3PN3C DIRECTIONAL BORE	33,550	LF		
FPL-630-4-12	FPL Conduit 4PN4C DIRECTIONAL BORE	100	LF		
FPL-630-6-12	FPL Conduit 6PN6C DIRECTIONAL BORE	16,500	LF		
FPL-FNC-6-12	FPL Conduit FNC DIRECTIONAL BORE	30,300	LF		
FPL-630-SECNDRY	FPL Secondary Conduit	18,175	LF		
FPL-635-SB-1	FPL Splice Box (Feeder)	15	EA		
FPL-635-SB-2	FPL Splice Box (Primary)	70	EA		
FPL-635-HH-1	FPL 30" Handhole / Above ground Pedestals	55	EA		
FPL-FEEDER CBL	FPL Feeder Cable pull (Wire)	36,000	LF		
FPL-PRMRY-CBL	FPL Primary cable pull (Wire)	193,000	LF		
FPL SERV CABL	FPL Secondary Cable (Wire)	19,000	LF		
FPL-635-SWC-1	FPL PME 9/PME 11/Switch Cabinet Installation	54	EA		
FPL-635-TSF-1	FPL Transformer & Pad (SINGLE PHASE)	64	EA		
FPL-635-TSF-1	FPL Transformer & Pad (3-PHASE)	20	EA		
FPL-635-TSF-1	FPL Transformer & Pad (OPEN DELTA)	13	EA		
FPL-635-CAP-1	FPL Capacitor Bank Installation	4	EA		
FPL - PED-1	FPL 3-Phase Pedestals	14	EA		
FPL-635-WH-1	FPL Meter Box Connections	275	EA		
FPL-UG-CONV	CONVERSION OF CURRENTLY UNDERGROUNDED SERVICES	275	EA		
FPL-UG-COM CONV	CONVERSION OF COMMERCIAL UNDERGROUNDED SERVICES	155	EA		
FPL-EASEMENT	COORDINATION OF EASEMENTS	126	EA		
FPL-EASEMENT SUR	EASEMENT SURVEY	85	EA		
FPL-OH-CONV	CONVERSION OF AERIAL SERVICES	300	EA		
FPL-UG-CONV	CONVERSION OF UG SERVICES	55	EA		
FPL-MISC/COORD	INCIDENTALS/COORDINATION/MANAGEMENT	1	LS		
FPL-SWITCHING	SWITCHING/FPL COORDINATION	1	LS		
				SUBTOTAL	\$0.00
IV. CARRIERS					
OPTIONAL BID ITEMS					
CARRIER C-01	(4) 2" Conduit DIRECTIONAL BORE "COX" (Install)	18,500	LF		
CARRIER C-02	(3) 2" Conduit DIRECTIONAL BORE Uniti Fiber (Install)	17,000	LF		
CARRIER C-03	(3) 2" Conduit DIRECTIONAL BORE Century Link (Install)	17,000	LF		
CONDUIT-01	(1) 2" Conduit HDPE (Furish)	18,500	LF		
CONDUIT-02	(2) 2" Conduit HDPE (Furnish)	18,500	LF		
CARRIER-COORD	COORDINATION	1	LS		
BOND-001	BONDING OPTIONAL ITEMS	1	LS		
				SUBTOTAL	\$0.00
V. CARRIERS					
FPL STREETLIGHT INFRASTRUCTURE					
FPL-SL-001	FPL STREETLIGHT (1) 2" Conduit DIRECTIONAL BORE	32,000	LF		
FPL-SL-002	FPL STREETLIGHT (2) 2" Conduit DIRECTIONAL BORE	32,000	LF		
FPL-SL-SB	Install 24"x16" Splice Box	150	EA		
FPL-SL-COORD	COORDINATION	1	LS		
				SUBTOTAL	\$0.00
VI. BOND					
BOND-001	BONDING	1	LS		
				SUBTOTAL	\$0.00
SUMMARY					
I. GENERAL					\$0.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					\$0.00
III. FPL INFRASTRUCTURE					\$0.00
IV. CARRIERS					\$0.00
V. FPL STREETLIGHT INFRASTRUCTURE					\$0.00
VI. BOND					\$0.00
SUBTOTAL					\$0.00
AWARD: Base Bid Total =					\$0.00
Written in Words: _____					

					\$

BID OPENING SUMMARY

DESTIN CITY HALL BOARDROOM

RFP 24-01-ENG, Phase I Utility Underground Conversion

BIDDERS:

TOTAL BASE BID:

- | | | |
|----|---------|-----------------|
| 1) | WILCO | \$10,792,412.50 |
| 2) | ADS | \$10,513,978.75 |
| 3) | HYPOWER | \$9,036,777.00 |

Date & Present at the bid opening:

February 22, 2024

Kim Montgomery	Deputy City Clerk
Jeff Cozadd	Grants & Projects Manager
Sharon Gardner	Records Specialist

*Unless otherwise indicated, all bids were sealed and read aloud.

REQUEST FOR PROPOSALS

RFP NO. 24-01-ENG

PHASE I

UTILITY UNDERGROUND CONVERSION

FEBRUARY 22, 2024



Proposed By:
Accurate Drilling Systems, Inc.
49 N. Industrial Loop
Labelle, Florida 33935
Mr. Juan Martinez

ORIGINAL



Proposed To:
City of Destin, Florida
Mr. Rey Bailey, City Clerk

REQUEST FOR PROPOSALS

RFP NO. 24-01-ENG

PHASE I

UTILITY UNDERGROUND CONVERSION

FEBRUARY 22, 2024



Proposed By:

Accurate Drilling Systems, Inc.

49 N. Industrial Loop

Labelle, Florida 33935

Mr. Juan Martinez



Proposed To:

City of Destin, Florida

Mr. Rey Bailey, City Clerk

TABLE OF CONTENTS



Letter of Interest	1
Contractor Qualification, Ability, & Experience	5
Contractor Personnel Qualification and Experience	11
Interactions with City and regulatory Agency Staff	21
Timely Completion of Projects	27
Surveys of Past Performance	29
Price Proposals / Schedule of Values	32
Forms	33

Tab 1

LETTER OF INTEREST



We know how to build complicated projects for our clients and have a long track record of success.



TAB 1 – LETTER OF INTEREST

February 22, 2024

Mr. Rey Bailey, City Clerk
4200 Indian Bayou Trail
Destin, Florida 32541

Re: RFP #24-01-ENG Phase 1 Utility Underground Conversion

Dear Mr. Bailey and Bid Committee Members,

Accurate Drilling Systems, Inc. (ADS) is honored for the opportunity to present our unique qualifications for the City of Destin Phase 1 Utility Underground Conversion project. You will find within our proposal our unwavering commitment to our clients, the coastal communities we have the privilege of working for, and our ability to partner with FPL's PM Hau Tran to successfully perform underground conversion projects.

There are some key points that we would like to present;

- ✓ We hope that you reach out to all of our clients where we have performed similar coastal FPL underground conversions to hear directly from them of our ability to provide quality work while providing cost efficiency.
- ✓ Additionally, you will find that we are very schedule driven to exceed our client's expectations with project completion time frames. Being familiar with working in coastal communities performing underground conversion projects, it's important to be mindful of seasonality and the impacts the work may have on residents & businesses - we do this very well!
- ✓ We are successfully working with the CITY of GULF BREEZE's FPL underground conversion project. We believe we are the only one working on an FPL underground conversion project that involves the compatibility between the old Gulf Power and the new FPL infrastructure – basically, the old Gulf Power infrastructure has differences when installing the new FPL system and has to be accounted for. No learning curve!
- ✓ We also believe we are the only one working an FPL underground conversion project here locally that involves the same Utility Communications companies that will be involved on your undergrounding project. We have already built great relationships with them and have an understanding of what their expectations are – no learning curve!

We have hand-selected our team to provide the City the strongest and most experienced team for this project. Juan and our team have decades of experience working on both coastal and inland public projects with FPL. There is no learning curve for our team as we have worked with FPL, we understand the requirements and how these projects are built, including but not limiting the Carrier's involvement. We communicate extremely well with our clients' staff to make sure we understand their needs and expectations are always being met. ADS has a proud relationship with our clients, as well as valuable relationships with all of our subcontractors. We believe our team's past experience, stellar communication, detailed quality control and our intense safety program combined with our history of working within coastal 'boutique' communities makes the ADS team the best team **to deliver this project on-time and under budget.**

We truly care about what we do and what that means for you!

WE BELIEVE YOUR DEDICATED PM WILL BE AN EXTREMELY CRITICAL POSITION TO COMPLETING A SUCCESSFUL PROJECT! THE PM SHOULD BE AVAILABLE AND ON-SITE. THEY SHOULD BE VERY FAMILIAR WITH HAU TRAN WITH FPL EXPECTATIONS. THE PM SHOULD HAVE A RESUME REFLECTING THEY HAVE BEEN INVOLVED WITH NUMEROUS SUCCESSFUL FPL UNDERGROUND PROJECTS. WE HOPE YOU CONSIDER OUR PROPOSED PM FOR THIS PROJECT AGAINST ANY OTHERS THAT SUBMIT TO ENSURE YOU HAVE THE RIGHT FIT FOR YOUR PROJECT.

Our team will be led by Juan Martinez of JM Underground, LLC who will remain your project manager throughout pre-construction, logistics planning, carrier communication and the entire construction process from start to finish. Juan will be your single point of contact throughout the entire process from this RFP proposal to the finish line. Mario Acevedo, the Vice President of Accurate Drilling Systems, Inc. will be the signatory to any contractual documents.

Understanding.

ADS understands the City undergrounding conversion is divided into seven phases with this specific RFP being Phase 1 of the project. We understand Phase 1 project services will include construction of all required FPL, Cox Communication, Century Link and UnitFiber underground infrastructure, design and coordination services associated with the installation of Phase 1, FPL street light conduit system, including final certifications and as-built drawings. The entirety of this Phase 1 has an 18-month completion goal of all proposed infrastructure from the City-issued NTP. This underground conversion project has numerous similarities as your neighboring community of "Gulf Breeze" that it involves most of the same utility owners, scope, and working along a commercial section of US 98. We put a lot of thought into Phase 1's approach to determine a plan to construct the project in a manner that has a very minimal impact on residents, visitors, business, and traffic flow. We want the community to be excited about the project's progress so we will do our part to ensure we successfully manage it similar to Gulf Breeze and will approach the project within the City of Destin to make sure the community work is successfully completed as we do with all of our projects.

Working with FPL.

ADS, J&M Undergrounding, and most of our staff for this project have all been involved with numerous FPL underground conversions projects. In fact, we are often asked by some of the major undergrounding companies across the state to be sub-contractor to perform some of the most challenging components of these type projects. Most of our team members enjoy working with FPL's PM, Mr. Hau Tran, and try to create a strong partnership so we can be extremely efficient for our clients.

Your dedicated Project Manager, Juan Martinez, has 16 years of experience working on several FPL underground conversions projects. Mr. Martinez has established a successful and positive working relationship with Mr. Hau Tran. **Mr. Martinez has developed an exceptional familiarity with Mr. Tran and has successfully met the stellar expectations set by him and FPL.** Mr. Martinez most recent experience comes from constructing the underground conversion for the City of Gulf Breeze, Bradenton Beach, and the Town of Longboat Key with a past employer. These communities have similar, unique challenges as the City of Destin and both of these projects were under the exclusive management of Mr. Martinez.

Unlike most contractors, ADS visually inspects what calls to be converted. We do not assume the design from FPL is 100% accurate. **We work with FPL and their teams to ensure its correct the first time thus eliminating change orders and a potential increase to the City.** This type of working relationship

We truly care about what we do and what that means for you!

is imperative for an on-time and under budget project. ADS is that contractor to bring this already established relationship with FPL to the City.

Working with Carriers.

Just as critical, working with the respective Carriers is extremely important for schedule and cost efficiencies. We coordinate extremely well with the Carriers to ensure that their work is reviewed and considered during the overall planning. By working closely with them we can help identify some things they may have missed. We understand their work and the differences between their routes and termination points versus FPL's. If carefully planned we can eliminate any need to go back to a previously worked area to address something that otherwise could have been missed.

For instance, in our Bradenton Beach underground conversion project we were able to identify multiple connection points that were overlooked in the design and made the adjustments in the field. This helped us manage our time and complete the project on time and without any additional cost to the city.

We are doing the same approach with Gulf Breeze. By understanding their needs upfront and communicating with both the PM's, their design team, and the field experts we can be very efficient. Additionally, we have worked with most of the same Carriers and their PM's that will be involved with this project. We feel this is very key!

Working with Existing Utilities.

In addition to the many things we try and plan to save the City cost and time we feel this is one of our strongest assets!!!

What can cause delays? Utility locators wrongly identify their facilities. However, this happens a lot. Rather than solely rely on that data and locate marks we go many steps further. 1) We build strong communication lines with the locators in the field 2) As we stated above, we work with the Carriers, as well as others (Water, Sewer, Gas, Etc.) to best understand what critical infrastructure they have in the corridor 3) We constantly locate the existing utilities ourselves to confirm the markings rather than assuming they are correct!!! We take a ton of pride in this approach and we have very little utility damage as a result. ASK OUR CLIENTS!!

Our field crews tap on to the existing systems and use our own locator devices to see if there are any differences or concerns. We open manholes and trace the gravity laterals to ensure they are identified. We don't just rely on the locates as our primary identifier and hope for the best. Although this cannot avoid any damage, it will significantly reduce damages!!!

We do not want to hit any existing utilities so we go above and beyond. We know from the underground conversion projects that this goes along way with our clients. It goes extremely along way with the residents and businesses that heavily rely on constant service. We boast a very good track record, especially considering the tight corridors that we work in!

OUR ULTIMATE GOAL IS TO MINIMIZE THE DISTURBANCE TO THE COMMUNITY WHILE MAXIMIZING THE EFFORTS TO PROVIDE A SEAMLESS TRANSITION AND OFFERING OUR SERVICE TO SUCCESSFULLY DELIVER THIS JOB TO THE CITY OF DESTIN.

What separates ADS from the rest?

Because of our extensive coastal work, **we are experienced in effectively working alongside the vested public, residents, and businesses and fielding issues before they become problems.** We also have experience combining our systems and procedures into a customized, effective and timely approach to meet all of your unique undergrounding needs.

We truly care about what we do and what that means for you!

- We don't bring a learning curve to this area since we are currently working in neighboring Gulf Breeze!
- Our clients will speak extremely high of our customer service, understanding of the work. More importantly, our cost, our speed of completion, our willingness to work with the client and their valued community - we truly care about what we do and what that means for you!
- Roughly 60% or more of the major part of the project involves boring - we are the one of largest boring contractors in the State of Florida
- We don't rely on subcontractors for a large majority of the work, eliminating issues that can often be created as a result, having more control and responsibility, and being able to provide better cost to the client

(3) FPL UNDERGROUND CONVERSION PROJECTS	PM W/FPL UNDERGROUND CONVERSION EXPERIENCE	GOOD STANDING WITH FPL'S HAU TRAN	FAMILIAR WITH THE ENTIRE SCOPE OF FPL UNDERGROUND PROJECTS	COMPLETED AN FPL UNDERGROUND CONVERSION PROJ. SUCCESSFULLY
				
WORKED WITH SAME UTILITY CARRIERS INVOLVED HERE IN DESTIN	INSTALLED FPL STREETLIGHTING AS PART OF UNDERGROUND CONVERSION	PERFORMED AN UNDERGROUND CONVERSION PROJECT WITHIN A CRA	UNDERGROUND CONVERSION PROJ. ALONG A MAJOR FDOT CORRIDOR	ALREADY FAMILIAR WITH THE FPL & GULF POWER COMPATABILITY
				

Making it a reality.

Commitment.

Our commitment to the City of Destin is steadfast and unwavering. It is of utmost importance the City will walk away with a successful underground conversion project that was performed at the highest standards possible. We strive to be your undergrounding team in order to make this much needed project a success.

As you may know, a majority of the FPL undergrounding projects are in the southern portion of the State. We bring the City the familiarity of already working up here, working with FPL and counterparts of the former Gulf Power group, and the local Carriers with great success.

We can assure that we can provide the highest level of quality while adhering to our core values of honor, integrity and trust. Given the opportunity, we commit that we will do everything to make this project not only successful but hopefully a fun experience and build future relationships! Thank you for the opportunity to propose on your project and we look forward to further presenting to you.

Sincerely,

Mario Acevedo, Vice President
Accurate Drilling Systems, Inc.
PO Box 3035
Labelle, Florida 33975
863.517.4124

We truly care about what we do and what that means for you!

Tab 2

CONTRACTOR QUALIFICATION, ABILITY AND EXPERIENCE



Our team's experience working in coastal communities is extensive.

ADS
Accurate Drilling Systems, Inc.



TAB 2 – CONTRACTOR QUALIFICATION, ABILITY AND EXPERIENCE

Project Approach.

Our approach is to make sure that we listen to the city and bring our experience working with FPL to ensure the approach provides you with an extremely successful final product – and headache free. We understand that in most instances staff carry heavy workloads and you will find that we do everything possible to make sure that this project will be a positive working experience and not a stressful one for you. We will bring an experienced construction team to deliver this project and exceed the City's expectations.

The majority of our **FPL projects** are performed on coastal communities in Florida just like yours.

- ✓ City of Gulf Breeze
- ✓ City of Bradenton Beach
- ✓ City of Sarasota

These projects do not only include underground conversion within coastal communities but also includes these similarities;

- ✓ CRA Districts
- ✓ Compatibility with converting FPL & Gulf Power – we believe we are the only one that has been involved with this.
- ✓ FDOT corridor
- ✓ Most of the same Utility Carriers for the City of Destin.

Additionally, the projects that we are including for this proposal do not include other projects that we do for other power companies outside of FPL. We are just focusing on your request for FPL projects. We have a number of these additional projects that solidify our overall company portfolio of successful projects in addition to just FPL.

We are very familiar with FPL's policies and procedures. **We have a strong relationship with Mr Hau Tran which will be the FPL project manager for this project.** This relationship has been built in our ability to effectively communicate and deliver successful projects. We fully understand his design intent and have the ability to field review and make changes to bring to him that offers solutions. This is why we have been able to work well with him on these projects.

In the City of Gulf Breeze, we have had a great relationship and working understanding with Mr. Tran. We have worked through some adjustments that are related to the differences in FPL's proposed equipment and infrastructure and the old Gulf Power system. Because of this, **we have already been able to better understand some compatibility issues that we can bring to the City of Destin.**



Another critical step, which we have already spent time in the field reviewing ahead of this proposal, is to identify where some of the equipment is proposed and form a constructability approach. We understand that City staff has already initiated some of the easement conversations and field reviewed the locations. Because we are so intimately familiar with this process, we are ready to jump in and assist City staff. During our field review, we noted that most of the equipment seems to have been designed reasonably well for installation. We can immediately review the locations, if selected, to further explore the ground so the easements can be completed and to avoid any delays.

Our similar projects bring a wealth of experiences with undergrounding sections in tight corridors surrounded by businesses, CRA Districts, residents, restaurants, numerous beach access, condominiums, and seasonal traffic. All

these considerations are part of our approach to the City's project.

Our overall approach, construction management, and project management will be above and beyond your expectations and deliver a project that the City will be proud to be part of.

Critical components for success.

Directional Bore Operations.

Most of the work will be directional bored to install not only FPL's conduit infrastructure, but the carriers and FPL's streetlights. During our field review, we observed a tight corridor with very limited right-of-way. We absolutely shine with this type of work and **we will exceed your expectations with how efficient and careful are team is.** We exceeded the expectations of the City of Gulf Breeze as well as most of our clients with how quickly we move with minimal impacts and careful consideration to the adjacent properties. This will minimize your community or your City Councils voicing concerns.

We carefully plan all activities, we white line the area, and we spend a significant amount of effort upfront to make sure we a very well planned. That's what creates a very quick and efficient approach.

Equipment Installations.

Another critical component is the FPL equipment installation. We understand the FPL requirements for spacing, off-sets, and other key factors. We work closely assuring this effort with FPL and City staff to ensure the location is clear and everything is in order. We are very familiar with this portion of the work and **confident in our ability to efficiently install the equipment** as we have done on similar projects.

Switch Order Requests.

We understand the significance of the FPL switching process and work closely

with Hau Tran with FPL in this process.

Throughout the proposal we speak to this and how critical steps throughout the project are done for this to be successful and efficient as possible.

We will keep up with the as-builts during the project so this can quickly be prepared and delivered to FPL. During boring operations, we will GPS the route and depths, we will update the plans as we go and be prepared to work with Mr. Tran for the switching request.

We are currently almost complete with the last switching order in the City of Bradenton Beach and familiar with FPL requirements.

Another consideration with our approach is the FDOT effort and coordination. In the City of Gulf Breeze, we worked with FPL and City staff to help coordinate with FDOT permitting, as well as the carriers. There will be FDOT permit requirements and standards required for this project. We are familiar with this and are already carrying through with a similar effort in the City of Gulf Breeze that will help in Destin.

What we have learned overall is that every job is different and we have the ability to communicate well with everyone which is a major component of the project's success.

Coordination Efforts for Effective Constructability.

In addition to FPL, we are familiar with the carriers involved with this project. In fact, we are currently working with most of them within the City of Gulf Breeze. Here we are eliminating the learning curve and bringing in our already built relationships to carry over into your project. This work is vastly different, and we understand those differences and how it impacts our approach. **We know what the individual expectations are for this project** and what is preferred and what is not.

We understand that every city we have contracted with would like to ensure when the poles are ready to come down, the carriers are not still attached to the poles. We will work to do everything on our part to ensure this doesn't happen.

For example, the City of Bradenton Beach undergrounding project involved several carriers that needed to be quickly in position to removal their aerial attachments ahead of the FPL wreck out. We vigorously worked with them and stayed in constant communication to ensure they were informed of our schedule, and **we knew what they needed and when they needed it.**

This project was a huge success and it is reflected as such in the Surveys of Past Performance along with a Letter of Recommendation from the Mayor of the City of Bradenton Beach in Tab 4.

Our current efforts in the City Gulf Breeze brings an enormous advantage to the City because of the lessons learned, established relationships and cost savings due to ease of mobilization.

Existing Utilities.

We hope in our writing this proposal that we strongly demonstrate our ability to protect and go well above & beyond expectations of avoiding utility damage. We spend a lot of upfront planning and resources to prevent hits. We know this can be a very frustrating part of a project if it is not handled correctly. LET OUR PAST AND CURRENT PROJECTS SPEAK VOLUMES ON THIS! We ask that you please ask our clients when you talk to them about our extra steps and limited impacts to utilities on some of the most heavily involved utility corridors with extremely tight rights-of-way.

Throughout our proposal we hope that you will see the pride we take with avoiding utility damage to existing utilities. We truly feel our approach sets us far apart from most contractors. It begins with understanding that

utilities sometimes have limited information on their facilities.

1) Utility Owners.

Due to no fault of their own, they are relying on old as-builts or limited information on older facilities. Additionally, sometimes as-built information will get lost or misplaced. Even with the most honest intentions they sometimes are just unaware of some existing facilities.

2) Utility Locators.

We often find that locators are stretched thin, especially in this newer environment with so many projects and limited staff. We sometimes find that they will locate with minimal effort so they can keep up with everything. Sometimes they also have older as-builts that are not the most reliable giving them limited information.

3) What Usually Happens.

The utilities get located off from where they actually are. If we were to just assume that the information is correct, utilities would get impacted at no fault of ours if its outside the 2' marking. They also sometimes don't tap onto the existing system and trace the actual line.

4) Overcoming these issues.

At the start of the project, we work closely with these critical partners. We try and build bonds and offer to do our part to help them. We ask for any background knowledge of their facilities.

We don't assume that what they marked is always going to be accurate.

We utilize some of our own locating equipment to double check the route(s)

We open manholes and trace the laterals.

We carry COAX kits so that we can splice back any damaged COAX cables.

Again, our clients will confirm we rarely hit existing utilities.

UNDERGROUND CONVERSION PROJECT – CITY OF GULF BREEZE, FL.



The City of Gulf Breeze was a complex project and completed successfully by your dedicated project manager, Juan Martinez.

The scope of work performed for the City of Gulf Breeze include numerous similar characteristics to the City of Destin.

- Seasonality
- High tourism
- Has a CRA District
- High commercial viability
- Extremely tight corridor
- Careful consideration working around existing utilities within such a limited right-of-way corridor
- Careful consideration to ingress/egress
- FDOT coordination
- Heavy Carrier communications
- Feeder, Primary, and services to both business and residential properties
- Setting/Installing Equipment
- Pulling Wire
- Installing Carrier conduit
- FPL streetlighting
- Switching
- Coordination with Hau Tran (FPL)

Name and location of project:
City of Gulf Breeze, Florida
Underground Conversion,
Gulf Breeze, Fl.

Cost of the Project:
\$3,444,695.00

Project Owners
Representative Name:
Thomas Lambert
1070 Shoreline Dr., Gulf
Breeze Fl.
850.934.4094
Tlambert@gulfbreezefl.gov

Date Project was Completed:
On-Going

UNDERGROUND CONVERSION PROJECT – CITY OF BRADENTON BEACH, FL.



The City of Bradenton Beach Project was a full of tight corridors, extremely populated streets and sidewalks and surrounded by residential homes and commercial properties.

This was completed successfully by your dedicated project manager, Juan Martinez.

The scope of work performed for the City of Bradenton included:

- Coastal community
- Seasonality
- High tourism
- Has a CRA District
- Extremely commercial
- Extremely tight corridor
- Careful consideration working around existing utilities within such a limited right-of-way corridor
 - FDOT coordination
 - Heavy Carrier communications
 - Installation of Carrier conduit
 - Streetlight Conduit
- Feeder, Primary, and services to both business and residential properties
 - Setting/Installing Equipment
 - Switching
- Coordination with Hau Tran (FPL)

Name and location of project:
City of Bradenton Beach
Underground Conversion,
Bradenton Beach, Fl.

Cost of the Project:
\$1, 200,000.00

Project Owners
Representative Name:
Ricinda Perry
107 Gulf Drive, Bradenton
Beach Fl.
941.526.6468
Ricinda@Verizon.net

Date Project was Completed:
November 2023

UNDERGROUND CONVERSION PROJECT – BIRD KEY



ADS was selected as the contractor to perform a complex underground conversion for Bird Key located within the City of Sarasota. This project was managed by your dedicated project manager, Juan Martinez.

This project is similar in all aspects to the scope of work for the City of Destin.

- Coastal project
- Seasonality
- High tourism and heavy vehicle traffic
- Carrier communications
- Feeder, Primary, and services to both business and residential properties
- Setting/Installing Equipment
- Coordination with FPL

Name and location of project:
Underground Conversion
Bird Key
Sarasota, Florida

Cost of the Project:
\$1 million+

Project Owners
Representative Name:
Joe Wlofe
Retired FPL Engineer

Date Project was
Completed:
June 2023

Tab 3

CONTRACTOR PERSONNEL QUALIFICATION & EXPERIENCE



Our background and experience bring valuable lessons learned for the underground conversion project.

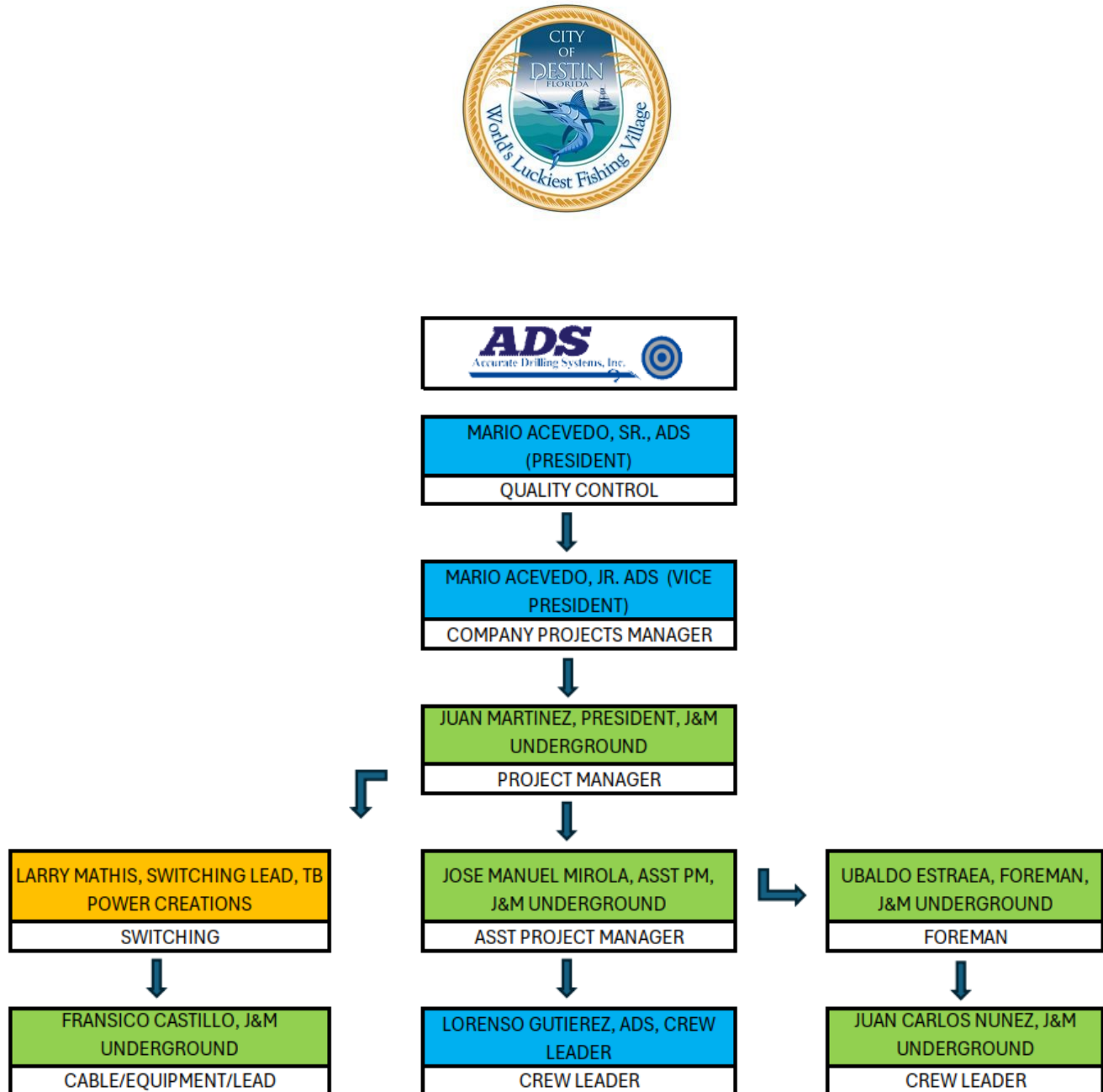
ADS
Accurate Drilling Systems, Inc.



TAB 3 - CONTRACTOR PERSONNEL QUALIFICATION AND EXPERIENCE

The ADS team members assembled for this project was constructed to ideally suit the needs of the City. The collective experience includes successful construction and underground conversion experience throughout the State of Florida. Our teams skills, experience and knowledge will aid in successfully delivering the project within the City's schedule, budget and expectations of quality and service.

The organizational chart below provides an overview of how the team will function during all phases of the project.



Team Highlights.

Juan Martinez

Project Manager
Owner, JM Underground, LLC

Juan is the owner and operator of JM Underground, LLC. He will serve as the Project Manager to our team, providing day-to-day operations, field coordination, oversight and guidance throughout the entire project. Having a dual role, this allows him to make on-the-spot decisions for this project. Juan will have 100% dedication to this project.

Juan has recent experience working for the City of Gulf Breeze, a neighbor, similar in attributes as the City of Destin. Juan would encourage City Staff and City Council to drive through the Gulf Breeze community to see it first-hand. Juan also has recent coastal community underground conversion experience with the City of Bradenton Beach and the Town of Longboat Key. Having this experience will be one of the many advantages to having Juan as your Project Manager for this project in addition to his 16 years of experience working with FPL underground conversion projects.

Mario E. Acevedo

Field Supervisor
Vice President, Accurate Drilling Systems, Inc.

Mario currently serves as the Vice President of Accurate Drilling Systems, Inc. For the City's project, he will serve as a field supervisor. Mario will be responsible for the supervision on his job site activities, including the coordination of the project field crews, subcontractors and field construction activities. Mario will have 40% dedication to this project.

Jose Manuel Mirola

Field Supervisor

Jose will serve as a field supervisor and will be responsible for the supervision on his job site activities, including the coordination of the project field crews, subcontractors and field construction activities. He will work in conjunction with Juan to ensure the work is performed to the highest quality possible and to ensure all deadlines are met and the project stays on track. Jose has 8 years of experience working with FPL underground conversion projects and he will have 100% dedication to this project.

TB Power Creation

FPL Switching Coordination

TB Power Creation is the approved FPL contractor for this project. They will be a subcontractor for all of the FPL switching coordination. TB Power Creation has provided services to FPL under that name for the past 3 years. Under a former company name, there was 15 years of FPL provided services.

JUAN MARTINEZ

CONTACT

 Juan@jmunderground.net

SKILLS

- Specialize in coastal communities
- Regulatory Compliance
- Labor Relations
- Administrative Oversight
- Relationship Building
- Project Management
- Cost Reduction
- Partnership Development
- Budget Development
- Financial Management

LANGUAGES

- **Spanish**
Native

PROFESSIONAL SUMMARY

Seasoned leader for J&M Underground Utilities, adept in utility underground conversion project management and regulatory compliance, with a proven track record in driving operational excellence and fostering robust partnerships. Demonstrates expert oversight in utility coordination and directional drilling, ensuring cost-effective practices and cultivating fruitful relationships across coastal communities, utility agency owners, utility carriers, and local and regulatory agencies..

EXPERIENCE

December 2022 - Present

Owner, Proprietor

J&M Underground Utilities, LLC

- Manages the daily operations related to utility underground project management, utility coordination, directional drilling, budget management, and scheduling.
- Maintained a high standard of customer service through quality assurance checks.
- Negotiated contracts and agreements with business partners, vendors, and customers.

June 2020 - December 2022

Construction Project Manager

Wilco Electrical

- Managed multiple construction projects, ensuring that all deadlines were met and budgets stayed on track.
- Ensured compliance with safety regulations and quality assurance standards during the construction process.
- Resolved conflicts between contractors or other stakeholders by facilitating constructive dialogue among parties involved.
- Provided coordination between all stakeholders, utility carriers, regulatory agencies to ensure project success.
- Reviewed design and construction scopes of work, plans, and budgets for internal approvals and external communications.
- Coordinated resources including personnel, materials, equipment and subcontractors to meet project objectives.
- Monitored progress of projects to identify potential problems and develop solutions in a timely manner.
- Provided technical guidance to team members in order to ensure successful completion of tasks within allocated timeframes.

- Supervised construction and related workers.

September 2015 - September 2019

Utility Construction Foreman

Ivy H. Smith

- Managed various utility underground projects.
- Responsible for managing construction crews and equipment operators installing utility equipment related to phone communications, utility manholes, coax cable, fiber optic cable.
- Performed trenching and directional boring for utility conduit installation, weekly safety meetings, and reporting pay quantities.

February 2011 - September 2015

Groundman and Overhead Lineman

Pike Electric

- Installed and maintained overhead and underground electrical distribution systems, including poles, cross-arms, transformers, and wiring.
- Operated bucket trucks, digger derricks, trenchers and other heavy equipment in a safe manner.
- Installed, tested and performed maintenance on transformers, regulators and other electrical equipment.
- Ensured that all safety procedures were followed while working at heights or near energized circuits.
- Upheld safety regulations by strictly following operating standards for each assigned job.

CERTIFICATIONS

- ABC Institute, Inc., Apprenticeship - Certified Line Erector
- OSHA , 30-hour completion for Construction Industry

Mario E. Acevedo

PO Box 3035 LaBelle, FL 33975 ♦ ace@accuratedrilling.com ♦ Phone (863)517-4124

VICE PRESIDENT – PROJECT MANAGER – OPERATIONS DIRECTOR

Strategic planning • Directional Boring • Underground Utility

An accomplished Vice President, Project Manager and Operations Director for Accurate Drilling Systems, Inc. achieving extensive experience in operational coordination, underground utility contracts, and strategic planning. An Executive thinker skilled at navigating complex situations, identifying efficient improvements, and next level success growth.

Professional Experience

ACCURATE DRILLING SYSTEMS

2015-PRESENT

Project Manager & Operations Director

Project Manager and Operations Director of directional utility contracts and bids

- Supervisor
- Job Coordinator
- CDL Driver
- Vermeer Machine Operator
- Locate for underground utility tickets

LABELLE TIRE CENTER, LLC.

2015-PRESENT

Manager

Operational Director that trained personnel, coordinated sales, and inventory

- 6 years' experience in business management
- CDL Driver
- QuickBooks POS
- Sales

Certifications & Training

- Underground Utility Contractor License
- ITE Training with Sunshine State One Call of Florida
- OSHA-30
- First-Aid & CPR
- Job Safety Training
- Weather & Fire Hazards
- Intermediate Maintenance of Traffic (MOT)
- (PPE) Personal Protection Equipment
- DOT Safety & Compliance Training Seminar
- HDPE Fusion Training
 - ASTM F2620-19 Medium Diameter 2" IPS-20" IPS
- Supervisor Reasonable Suspicion Training
- QuickBooks Pro & POS
- Microsoft Office

References

Available upon request



JOSE MANUEL MIROLA

158 S. Elm st Fellsmere FL. 32948/ 5594299542

OBJECTIVE

Seeking a challenging and responsible position that will challenge my skills and grow professionally along with the company.

EXPERIENCE

JM Underground

Field Supervisor March 2023- present

- Supervise job site and employees
- Manage expenses
- Operate heavy machines
- Dig, drill, locate
- Comply with city regulations, communicate with inspectors and other city officials

Wilco Electrical LLC

Field Supervisor June 2017-March 2023

- Locate, drill, dig
- Operate heavy machinery
- CDL driver

Pike electric

Labor Hand- July 2012-June 2017

- CDL driver
- Assisted in locating underground utilities,
- Set manholes and clean up after jobs

Edwin Brasil Dairy

Ranch hand July 2007- June 2012

- Milker
- Assisting in veterinary procedures such as injecting, birthing and caring for sick livestock
- Feeder and transporter of calf
- Operating machinery to aid in daily tasks such as forklift

EDUCATION

Escuela Preparatoria "Jose Rodriguez Elias"

High School Diploma-2008

AWARDS AND ACKNOWLEDGEMENTS

- CDL Drivers License
 - Cpr certified
-

SKILLS

- Bilingual
- Rig operator
- Problem solving
- Team building
- Leadership skills



Terrell Bridges
7551 Wiles Rd, Ste 203
Coral Springs, FL 33067

10-20-23

Mario Acevedo
Accurate Drilling Systems Inc
49 N Industrial Loop
LaBelle, FL 33935

This letter is to inform that TB Power Creation LLC will be a subcontractor for Accurate Drilling Systems Inc for all the of the FPL switching coordination involved in the City of Destin Underground Project. TB Power Creation LLC is an approved vendor for FPL and certified for switching.

Sincerely,

Terrell Bridges
Chief Executive Officer
TB Power Creation LLC

Cost and Time Efficiency Capabilities.

Our team has been very successful in reviewing the FPL scope of work, considerations to the carriers involvement, streetlight infrastructure, and other incidentals to develop a schedule that will work for the project. For example, we white line the site with all of the proposed work before any work takes place to identify any unforeseen issues that may not be accounted for. Those, if any, are quickly adjusted and we mobilize the crews to advance our operations.

We have already field reviewed the City's project site to determine a schedule based on the current information. We know there are other considerations that may be needed but since we are extremely familiar with these projects, we know the carriers designs come in late sometimes but we can assess their involvement based on the aerial sections we verified in the field.

Between the City's project pre-bid, the information included in the RFP, our team is confident that everything appears to be aligned.

We are currently working with FPL's streetlight group in our current project for the City of Gulf Breeze so we have a good understanding with their needs as well. Although the photometrics probably are not 100% complete we can look at the corridor and determine the overall plan they will more than likely decide on installing.

Understanding the above information, our field review, and based on our experience with these coastal undergrounding projects, we are confident in our ability to commit to an 18-month schedule or less.

FPL Switching, As-Builts and Bore Logs.

This approach is a critical phase during the project and we have a complete understanding. All of our projects that we have identified throughout the proposal require these same efforts.

SWITCHING. Although the switching is towards the tail end of the project, a lot of the process really starts during the boring operation. This is because we GPS the conduit runs as they are being installed rather than waiting until the end. This ensures that we are collecting the data as we go and compiling the redlines rather than waiting until the end.

During this stage we are already working with our surveyor to establish the points for the project so as the data is coming in daily it is being sent and uploaded to the survey so the prints can be updated weekly. This provides a very quick and efficient approach to delivering Mr Tran (with FPL) the redlines he requires for the switching.

AS-BUILTS. Similar to what we stated above, the as-builts go hand-in-hand with the switching process. However, as-builts also include the work of others, such as the carriers and FPL's streetlighting work. As we stated, since we collect the live field data as we go, these updates are being put together throughout the project rather than waiting until the end.

BORE LOGS. This aspect of the project also goes hand-in-hand with the above. As we are boring and collecting the GPS data the bore logs an integral part of that process.

We know this is a truly unique aspect of the project and we have the familiarity required for these components as they are required on all of our projects.

Tab 4

INTERACTIONS WITH CITY & REGULATORY AGENCY STAFF



We have hand selected our team to provide the City with a stellar team.



TAB 4 – INTERACTIONS WITH TOWN AND REGULATORY AGENCY STAFF

City and Regulatory Agency Staff Interactions.

Close coordination between our project manager, Mr. Martinez, and the City's staff is essential for successful project coordination and completion. Mr. Martinez will be responsible for identifying the appropriate personnel for each task and coordinating subcontractor activities.

Mr. Martinez is an expert in his respective realm of expertise, and has extensive experience working with local municipalities and organizations.

He has the prior experience and familiarity with all of the entities and agencies that may be associated with this project, including the City of Bradenton Beach, Belleair Beach, and Gulf Breeze. Mr. Martinez also has an established relationship with the City's project manager, Utility Consultants of Florida.

Mr. Martinez has a comprehensive understanding of the various local, state and federal agency criteria.

Mr. Martinez has long-term relationships with regulatory agencies and their decision makers. This rich network of interpersonal relationships enables us to provide expeditious services relative to reviews and approvals. **Our team understands agency procedures and their expectations, removing delays and that need to rework submittals that would come with a lack of familiarity.**

Our success in permitting is attributed to four distinct aspects: knowledge of the criteria; early agency coordination; proper documentation; and relationships that are built on years of trust. Our pre-planning efforts allow us to tailor our solutions to the issues most important.

The most critical part of success and timeliness is early, upfront coordination with the respective agencies. Once the existing conditions are evaluated at the inception of a task, we hold early meetings to discuss the intent and to gain early feedback from the agency to tailor the task to meet the requirements. Meetings are then followed up using meeting minutes to ensure clear understanding of all parties involved. Outside meetings will also be noted on the agenda of the established bi-weekly undergrounding meeting with FPL, all carriers and utilities.

Residents. Businesses. Condominium's and HOA's.

Mr. Martinez and his team have the experience and lessons learned for recent similar projects with stakeholder interactions.

We understand how important it is to have minimal impacts on everyone in the community. We want the entire community to be invested and excited about the project and its success. To ensure a seamless transition, our strategy is communication, communication, communication. This process will begin as soon as the team is under contract with the City.

The team has used these processes before with proven success for interactions with its public clients residents, businesses, community condominiums and HOA's and we would propose to the City to consider the following:

- Hold City Hall type meetings with businesses and commercial tenants coordinated with the City's Chamber of Commerce.
- Hold City Hall type meetings for residents coordinated through City Hall or HOA's.

- Door hanger distribution. They are a physical reminder of upcoming events. Provide a QR Code that would direct to dedicated web page.
- Door to door communication. This allows everyone to feel invested and gives us increased accountability.
- Dedicated City email. Questions and concerns can be submitted and forwarded to Mr. Martinez for response/attention within 24 hours
- Dedicated undergrounding web page on the City's main web site to provide the latest project status.

We are confident in our process for communicating and interacting within the community we are working in.

Our crews understand that appearance is truth and its equally important so our crews are consistently being trained on how to interact with residents and business owners that may approach. We demand a high level of professionalism and a smile. City staff will find that we are an excellent steward on your behalf in the field.

We are extremely mindful throughout the lifecycle of the project that we respect owners property while during our work. We strive to properly and professionally communicate the needs and include the project manager with all discussions.

We also provide a well thought out plan for allowing ingress and egress thru the corridor. An excellent example of this would be the similar corridor in the City of Gulf Breeze and how we really worked well with the city and the consultant to achieve this - the business owners would also agree.

November 9, 2023

To Whom it May Concern:

I would like to commend Juan Martinez of JM Underground, LLC for an outstanding job for the City of Bradenton Beach. In my experience, Mr. Martinez and JM Underground, LLC. Have proven to be an excellent, full-service electrical contractor in distribution of power and delivery, including overhead line work, underground distribution power, directional boring and conduit duct banks. On our public projects, I worked closely with Mr. Martinez, who has led the projects efficiently and without issues. On a number of occasions, I received compliments from residents in the community who expressed their positive experience with JM Underground, LLC.

Submittals were produced quickly and completely, most field changes were made to the financial benefit of the City, and requisitions were produced on time and without revision. From manpower to materials, the schedule was managed effectively throughout the projects, and as a result, our undergrounding projects were delivered on time and within budget. Mr. Martinez brings a teamwork mentality to the field and proactively seeks to find prompt and effective solutions to any issues.

In closing, I am confident that given the opportunity, JM Underground, LLC will provide the same high degree of professionalism and commitment to your project. Bradenton Beach looks forward to the opportunity to work with Mr. Martinez and JM Underground, LLC again.

Sincerely,
John Chappie
Mayor, City of Bradenton Beach

Letter of Recommendation

Joe Wolfe

941-809-0626

joseph.wolfe@fpl.com

October 4, 2023

Mario Acevedo

Accurate Drilling Systems, Inc (ADS)

49 N. Industrial Loop

LaBelle, FL 33935

To Whom It May Concern:

I am Joe Wolfe, a retired electrical engineer who worked for Florida Power and Light Co. for 44 years. After a 5-month retirement I was asked to return to FPL as a contractor to work on a special project in an exclusive subdivision surrounded by Sarasota Bay.

My first encounter with ADS and Mario was over 20 years ago on a project to bore under the Upper Manatee River. We had contracted another bore company to make this 2400' bore of 8" HDPE flexible duct. After this contractor was on site for 3 weeks and 3 failed attempts to install the bore, they pulled off the job. We contacted ADS and met Mario in the field. He analyzed the soil conditions from the rods that were left in the ground by the original contractor. He removed those rods and started the bore. If I remember correctly, it was less than a week and ADS had the rods installed to the receiving bore pit.

In Nokomis, ADS was contracted to install a 510' bore of 6" HDPE flexible duct under a canal. There was a lot of elevation change from the ground level to the water level. On this bore rock was encountered. ADS made some adjustments and completed the bore. It did take a little longer due to the rock but the bore was completed successfully within the scheduled timeframe.

ADS recently took over a project that the original contractor had started. This project was to replace an existing duct and manhole system in a 60 year old developed subdivision. The new system would be a URD system with pad mounted transformers. This required installing 2" and 6" bore pipe. The original contractor started boring July 30th 2020. Due to a number of factors and over 2 years later the original contractor said they could not be complete the project within the time constraints required. The original contractor had installed 8,000 linear feet of bore pipe in that time period. ADS took over the project and completed the installation of the bore pipe. They installed over 13,000 linear feet of 2" and 6" bore pipe in 5 weeks and one day. All this with very little foreign utility/property damage.

I would recommend ADS for all ranges of your boring requirements. Please feel free to contact me regarding my experiences with ADS. ADS and Mario consistently deliver on projects that require all types of boring.

Sincerely,

Joe Wolfe

Electrical Engineer, (Retired PE)

Tab 5

TIMELY COMPLETION OF PROJECTS



We are committed to providing a quality product on time and under budget.



TAB 5 – TIMELY COMPLETION OF PROJECTS

Our team has made the commitment to place the City project at the top of its priority.

This means we will ensure to the City that we will provide the necessary resources to complete this project on time.

We are near completion in our current project for the City of Gulf Breeze. By the time the City's project is slated to start, our team will be ready to seamlessly transition to Destin.

This will provide a cost savings to the City as reflected in the Mobilization line item in the bid proposal.

Recently completed FPL projects.

- **City of Bradenton Beach**, 2nd Phase, is now final and complete. NO OVERRUNS and NO CHANGE ORDERS. We worked with Hau Tran your PM for this project and hope you will ask him how well we worked with him. This also included us working with UCoF's Project Team.
- **City of Gulf Breeze** is not complete but is expected to be complete by March 2024. However, we are already complete with most of the items of work. We are also working with Hau Tran your PM for this project and UCoF's Project Team. We ask that you confirm with them our working relationship and ability to work within the same environment as this project.
Also, we are successfully working with the same Utility Carrier's that will be involved with your project which we believe to be a huge advantage.
- St Armand's Circle, located within the City of Sarasota undergrounding

- project located along the east span of the Circle.

Schedule Communication.



The City of Bradenton Beach.

The City of Bradenton Beach is one example of our teams ability to work within their schedule and deliver a project in what would be considered by most as unachievable.

The City of Bradenton Beach advertised a bid without a specific timeline but once awarded, the schedule they proposed was extremely aggressive. Our team met with city staff and the mayor to develop an approach that would work for their seasonality concerns and another project they wanted to start but needed our work completed ahead of time.

We were able to achieve that goal and finished well before the completion date. Our performance was well received and appreciated as reflected in the attached Letter of Recommendation from Mayor John Chappie.

The City of Gulf Breeze.

For the City of Gulf Breeze, the team was able to mobilize and plan our work during their busy season. We felt confident in our ability to work with minimal impact to the businesses that rely on access and work around the heavy traffic. **The City was pleasantly surprised with our efforts** and understanding of how we truly minimized disruptions and yet still completed the work timely.



Accomplishing the Scope of Work.

Our teams capabilities encompass all planning, permitting, preconstruction and construction required from the onset of a project through the approval process to completion. **Our team has worked closely with public clients staff, utilities, carriers and stake holders** and has the experience to successfully accomplish the task by planning, coordinating and a wealth of preplanning and communication.

Estimating and pricing in the current market.
In this post-COVID and Hurricane Ian world, we have seen a large influx in cost and significant delays on materials on FPL's side. While our proven methods of sequencing do work, our team has a pulse on the current market conditions and examples of how we have mitigated material delays that ultimately could have cost the project extreme delays. We are constantly bidding projects and have a very good idea of the items that would be considered long lead times including: conduit, concrete items, and transformers.



We will work to ensure we work with materials that have the least amount of lead time possible all while accomplishing the goals of this Project

for the City. This is very common for us and yet we have still been able to accomplish this without extra cost to our clients.

Contractors Daily Ability.

Our team consisting of Mr. Juan Martinez and Mr. Jose Manuel Mirola will be dedicated to this project 100%. Your dedicated Project Manager, Mr. Martinez, has 16 years of experience working on several FPL underground conversions projects. Mr. Martinez has already established a successful and positive working relationship with the FPL, the carriers and the utilities. Communication is the key for day-to-day success.

Completing the project on time.

Our continued success is based upon the fact that we complete our projects on-time. The team we have assigned to this project are being proposed for their proven success in meeting completion times and they are dedicated employees. Our dedication is reflected in the attached Letter of Recommendation from Mr. Joe Wolfe, a retired electrical engineer who worked for FPL for 44 years.

ADS and JM Underground, LLC have a long history of partnering and create a great working environment. Our staff means everything so we take that seriously by showing our appreciation and constantly engaging with them. We are proud of our team and they are all excited about this project.

It's rare that you find an owner of the company right in the mix of the crew but you frequently find Mr. Martinez side-by-side with his crew.

The Team is also the same team that was assigned to the City of Bradenton Beach and the City of Gulf Breeze.

Tab 6

SURVEYS OF PAST PERFORMANCE



We always strive to exceed our clients expectations.



PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information		Client/Reference Information	
From:	Juan Martinez	To:	Thomas Lambert
Company:	Accurate Drilling Systems, Inc	Company:	City of Gulf Breeze
Phone:	772.224.0399	Phone:	850.934.40094
Email:	Juan@jmunderground.net	Email:	tlambert@gulfbreezefl.gov

Performance Survey of (project name):	
Cost of Services: \$3,444,695	Date Completed: In progress - March2024 Completion

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	10
3. Quality of workmanship	(1 – 10)	9
4. Professionalism and ability to manage	(1 – 10)	10
5. Close out process	(1 – 10)	N/A
6. Ability to communicate with all staff & applicable parties	(1 – 10)	8
7. Ability to resolve issues promptly	(1 – 10)	8
8. Ability to follow protocol	(1 – 10)	9
9. Ability to maintain proper documentation	(1 – 10)	9
10. Ability to offer solid recommendations & solutions	(1 – 10)	9
11. Had proper resources and personnel by which to get the project done	(1 – 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	9

Thomas E. Lambert

Printed Name of Reference

Thomas E.
Lambert

Signature of Reference

Digitally signed by Thomas E.
Lambert
Date: 2023.10.30 12:43:15 -05'00'

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information		Client/Reference Information	
From: Juan Martinez		To: RICINDA PERRY, ESQ	
Company: Jim Underground LLC		Company: CITY OF BRADENTON BEACH, FL	
Phone: 772.224.0399		Phone: (941) 526-6468	
Email: Juan@jmunderground.net		Email: RICINDA@VERIZON.NET	

Performance Survey of (project name): 3 million dollar underground/conversion	
Cost of Services: \$ 3,000,000	Date Completed: ~ 7/30/2023

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	10
3. Quality of workmanship	(1 - 10)	10
4. Professionalism and ability to manage	(1 - 10)	10
5. Close out process	(1 - 10)	10
6. Ability to communicate with all staff & applicable parties	(1 - 10)	10
7. Ability to resolve issues promptly	(1 - 10)	10
8. Ability to follow protocol	(1 - 10)	10
9. Ability to maintain proper documentation	(1 - 10)	10
10. Ability to offer solid recommendations & solutions	(1 - 10)	10
11. Had proper resources and personnel by which to get the project done	(1 - 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	10

Ricinda H. Perry
Printed Name of Reference

[Signature]
Signature of Reference

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information		Client/Reference Information	
From: MARIO ACEVEDO		To: FLORIDA POWER & LIGHT Co	
Company: ADS		Company: JOE WOLFE	
Phone: 239-564-3307		Phone: 941-809-0626	
Email: ADSINC.SWFLA@GMAIL.COM		Email: JOSEPH.WOLFE@FPL.COM	

Performance Survey of (project name): BIRD KEY	
Cost of Services: NA	Date Completed: 7-26-23

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	NA
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	10
3. Quality of workmanship	(1 - 10)	10
4. Professionalism and ability to manage	(1 - 10)	10
5. Close out process	(1 - 10)	NA
6. Ability to communicate with all staff & applicable parties	(1 - 10)	8
7. Ability to resolve issues promptly	(1 - 10)	10
8. Ability to follow protocol	(1 - 10)	10
9. Ability to maintain proper documentation	(1 - 10)	NA
10. Ability to offer solid recommendations & solutions	(1 - 10)	10
11. Had proper resources and personnel by which to get the project done	(1 - 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	10

J.C. Wolfe
 Printed Name of Reference

J.C. Wolfe
 Signature of Reference

Tab 7 PRICE PROPOSALS SCHEDULE OF VALUES



Our committment is unwavering to make this project a success for the City.



Price Proposal/Schedule-of-Values					
City of Destin - Phase 1 Undergrounding					
No.	Description	Qty.	Units	Unit Price	Total
I. GENERAL					
57-7	Survey, Stakeout & Record Drawings	1	LS	\$80,000.00	\$80,000.00
101-1	Mobilization	1	LS	\$150,000.00	\$150,000.00
102-1	Maintenance of Traffic	1	LS	\$275,000.00	\$275,000.00
				SUBTOTAL	\$505,000.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					
104-10-3	Sediment Barrier	5,500	LF	\$3.00	\$16,500.00
110-1-1	Clearing & Grubbing	1	LS	\$150,000.00	\$150,000.00
120-6	Sidewalk Restoration	12,000	SF	\$26.00	\$312,000.00
				SUBTOTAL	\$478,500.00
III. FPL INFRASTRUCTURE					
FPL-630-1-12	FPL Conduit 1PN1C DIRECTIONAL BORE	4,900	LF	\$20.00	\$98,000.00
FPL-630-2-12	FPL Conduit 2PN2C DIRECTIONAL BORE	4,000	LF	\$24.00	\$96,000.00
FPL-630-3-12	FPL Conduit 3PN3C DIRECTIONAL BORE	33,550	LF	\$28.00	\$939,400.00
FPL-630-4-12	FPL Conduit 4PN4C DIRECTIONAL BORE	100	LF	\$32.00	\$3,200.00
FPL-630-6-12	FPL Conduit 6PN6C DIRECTIONAL BORE	16,500	LF	\$36.00	\$594,000.00
FPL-FNC-6-12	FPL Conduit FNC DIRECTIONAL BORE	30,300	LF	\$34.35	\$1,040,805.00
FPL-630-SECDNDY	FPL Secondary Conduit	18,175	LF	\$22.85	\$415,298.75
FPL-635-SB-1	FPL Splice Box (Feeder)	15	EA	\$3,500.00	\$52,500.00
FPL-635-SB-2	FPL Splice Box (Primary)	70	EA	\$1,400.00	\$98,000.00
FPL-635-HH-1	FPL 30" Handhole / Above ground Pedestals	55	EA	\$700.00	\$38,500.00
FPL-FEEDER CBL	FPL Feeder Cable pull (Wire)	36,000	LF	\$8.00	\$288,000.00
FPL-PRMRY-CBL	FPL Primary cable pull (Wire)	193,000	LF	\$5.85	\$1,129,050.00
FPL SERV CABL	FPL Secondary Cable (Wire)	19,000	LF	\$6.00	\$114,000.00
FPL-635-SWC-1	FPL PME 9/PME 11/Switch Cabinet Installation	54	EA	\$4,000.00	\$216,000.00
FPL-635-TSF-1	FPL Transformer & Pad (SINGLE PHASE)	64	EA	\$1,575.00	\$100,800.00
FPL-635-TSF-1	FPL Transformer & Pad (3-PHASE)	20	EA	\$2,000.00	\$40,000.00
FPL-635-TSF-1	FPL Transformer & Pad (OPEN DELTA)	13	EA	\$2,175.00	\$28,275.00
FPL-635-CAP-1	FPL Capacitor Bank Installation	4	EA	\$4,000.00	\$16,000.00
FPL - PED-1	FPL 3-Phase Pedestals	14	EA	\$1,000.00	\$14,000.00
FPL-635-WH-1	FPL Meter Box Connections	275	EA	\$400.00	\$110,000.00
FPL-UG-CONV	CONVERSION OF CURRENTLY UNDERGROUNDED SERVICES	275	EA	\$600.00	\$165,000.00
FPL-UG-COM CONV	CONVERSION OF COMMERCIAL UNDERGROUNDED SERVICES	155	EA	\$900.00	\$139,500.00
FPL-EASEMENT	COORDINATION OF EASEMENTS	126	EA	\$400.00	\$50,400.00
FPL-EASEMENT SUR	EASEMENT SURVEY	85	EA	\$500.00	\$42,500.00
FPL-OH-CONV	CONVERSION OF AERIAL SERVICES	300	EA	\$1,500.00	\$450,000.00
FPL-UG-CONV	CONVERSION OF UG SERVICES	55	EA	\$1,300.00	\$71,500.00
FPL-MISC/COORD	INCIDENTALS/COORDINATION/MANAGEMENT	1	LS	\$250,000.00	\$250,000.00
FPL-SWITCHING	SWITCHING/FPL COORDINATION	1	LS	\$160,000.00	\$160,000.00
				SUBTOTAL	\$6,760,728.75
IV. CARRIERS					
CARRIER C-01	(4) 2" Conduit DIRECTIONAL BORE "COX" (Install)	18,500	LF	\$32.00	\$592,000.00
CARRIER C-02	(3) 2" Conduit DIRECTIONAL BORE Uniti Fiber (Install)	17,000	LF	\$28.75	\$488,750.00
CARRIER C-03	(3) 2" Conduit DIRECTIONAL BORE Century Link (Install)	17,000	LF	\$28.75	\$488,750.00
CONDUIT-01	(1) 2" Conduit HDPE (Furish)	18,500	LF	\$2.50	\$46,250.00
CONDUIT-02	(2) 2" Conduit HDPE (Furnish)	18,500	LF	\$4.00	\$74,000.00
CARRIER-COORD	COORDINATION	1	LS	\$40,000.00	\$40,000.00
BOND-001	BONDING OPTIONAL ITEMS	1	LS	\$40,000.00	\$40,000.00
				SUBTOTAL	\$1,769,750.00
V. CARRIERS					
FPL-SL-001	FPL STREETLIGHT (1) 2" Conduit DIRECTIONAL BORE	32,000	LF	\$20.00	\$640,000.00
FPL-SL-002	FPL STREETLIGHT (2) 2" Conduit DIRECTIONAL BORE	32,000	LF	\$5.00	\$160,000.00
FPL-SL-SB	Install 24"x16" Splice Box	150	EA	\$400.00	\$60,000.00
FPL-SL-COORD	COORDINATION	1	LS	\$40,000.00	\$40,000.00
				SUBTOTAL	\$900,000.00
VI. BOND					
BOND-001	BONDING	1	LS	\$100,000.00	\$100,000.00
				SUBTOTAL	\$100,000.00
SUMMARY					
I. GENERAL					\$505,000.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					\$478,500.00
III. FPL INFRASTRUCTURE					\$6,760,728.75
IV. CARRIERS					\$1,769,750.00
V. FPL STREETLIGHT INFRASTRUCTURE					\$900,000.00
VI. BOND					\$100,000.00
SUBTOTAL					\$10,513,978.75
AWARD: Base Bid Total =					\$10,513,978.75
THOUSAND, NINE HUNDRED SEVENTY-EIGHT DOLLARS AND SEVENTYSEVENTY-FIVE CENTS. _____					

					\$

Tab 8 FORMS



Our staff prides itself on responsiveness to clients and the ability to clearly communicate.

ADS
Accurate Drilling Systems, Inc.



CITY OF DESTIN FLORIDA

SUBMITTED PROPOSAL FORM

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

The undersigned Contractor declares that the only person or parties interested in this RFP as principals are those named herein, that this proposal is made without any understanding, contract, or connection with any other person, firm, or corporation providing a proposal for the same purpose and that this proposal is in all respects fair and without collusion or fraud. The Contractor understands that this proposal must be manually signed in ink, otherwise it will be considered unresponsive and subject to rejection.

The undersigned Contractor represents that the Contractor accepts, and that this proposal complies with the RFP Documents and that the Contractor has carefully examined the RFP Documents for the designated Services. The Contractor affirms that Contractor is satisfied as to the general nature of the Services; the general character, general quality, and the quantity of the possible materials that may be required; the kind and extent of equipment that generally may be required and other facilities that may be needed for the performance of the Services; the possible conditions and the common difficulties that may be encountered, and all other general and common items which may, in any way, affect the Services or its performance.

The undersigned Contractor proposes, and agrees if this proposal is accepted, that it will contract with the City to provide all necessary machinery, tools, software, labor, apparatus, and other means necessary to do all the Services, and furnish all the materials and equipment specified or referred to in the RFP Documents in the manner and time herein prescribed, and according to the requirements of the City as therein set forth.

Under provisions of Chapter 112, F.S., Contractor must disclose with proposal the name of any officer, director, or agent who is also an employee of the CITY OF DESTIN. Contractor must disclose on an attachment entitled "Submitted Bid Conflict of Interest" the name of any City employee who owns, directly or indirectly, a five percent (5%) or more interest in the Contractor's firm or any of its branches, or in the firm of any subcontractor to this proposal. Absence of such an attachment represents Contractor's certification of no such employee.

Contractor acknowledges receipt of the following addenda issued during the solicitation period; the cost of which, if any, is included in proposal pricing. If an addendum is issued, the Addendum Acknowledgement sheet must be signed and submitted with the proposal package at the time and due date of the proposal.

ADDENDUM #	ADDENDUM DATE	ADDENDUM #	ADDENDUM DATE
1	2/15/2024		

The undersigned Contractor understands that the City reserves the right to reject any or all proposals and to waive any informalities and minor irregularities in any proposal. The Contractor agrees that this proposal shall be good and may not be withdrawn for a period of at least one hundred twenty (120) days after the scheduled RFP opening.

Having carefully examined the RFP Documents, Contractor agrees to the terms contained therein and proposes to furnish all labor, material, and equipment for the entire services (including mobilization and demobilization), and to execute an agreement for services and any and all bonds, insurance certifications, and other instruments or documents as specified or included in the RFP Documents and will completely perform the services in strict accordance with the terms of the RFP Documents.

The undersigned Contractor acknowledges that services to be performed shall conform to all City codes and regulations. Services must be accomplished in a professional manner and meet all standards of any professional trade requiring a license and or permit. Hours of operation that services can be performed on site, excluding emergency issues and special exceptions, begin at 6:00 a.m. and run through 5:00 p.m. Monday through Saturday in accordance with City Code, Chapter 120.



(Signature of Contractor)

Mario Acevedo

(Typed name of Contractor)

Doing Business As: Accurate Drilling Systems

Business Address: PO Box 3035

City: Labelle State: FL Zip: 33975

Phone: 863.517.4124 Fax: _____

Email: Ace@accuratedrilling.com

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 3
PUBLIC ENTITY CRIMES STATEMENT

SWORN STATEMENT UNDER SECTION 287.133 (3) (A)

FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid, Proposal or Contract _____
RFP 24-01 ENG - PHASE 1 UTILITY UNDERGROUND CONVERSION

2. This sworn statement is submitted by Accurate Drilling Systems whose
business address is PO Box 3035, Labelle, FL. 33935

and (if applicable) Federal Employer Identification Number (FEIN) is 59-3456452 (If the entity has no
FEIN, include the Social Security Number of the individual signing this sworn statement:

3. My name is Mario Acevedo, Jr and my relationship to the entity
named above is Vice President

4. I understand that a "public entity crime" as defined in Paragraph 287.133(a)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or any agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in paragraph 287.133(a)(b), Florida Statutes, means finding of guilt or a conviction of a public entity crime with or without an adjudication of guilt, in any federal or state trial court of records relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime; or

2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one of shares constituting a controlling income among persons when not for fair interest in another person, or a pooling of equipment or income among persons when not for fair market value under a length agreement, shall be a prima facie case that one person controls another person.

A person who was knowingly convicted of a public entity crime, in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of the state or of the United States with the legal power to enter into a binding contract for provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies)

 Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

 The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. (please attach a copy of the final order)

 The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in public interest to remove the person or affiliate from the convicted vendor list. (please attach a copy of the final order)

 The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by, or pending with, the Department of General Services.)


(Signature)

Date: 22FEB2022

STATE OF FLORIDA
COUNTY OF Hendry

PERSONALLY APPEARED BEFORE ME, the undersigned authority, who, after first being sworn by me, affixed his/her signature at the space provided above on this 22nd day of November, 2022, and is personally known to me, or has provided driver license as identification.



SAN JUANA MENGUELA
Commission # HH 027429
Expires August 3, 2024
Bonded Thru Budget Notary Services


Notary Public

My Commission expires:

END OF SECTION

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 4
DRUG-FREE WORKPLACE CERTIFICATION

The below signed submitter certifies that it has implemented a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling rehabilitation and employee assistance programs and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection 1.
4. In the statement specified in subsection 1., notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation occurring in the workplace no later than five (5) working days after such conviction.
5. Impose a sanction on or require the satisfactory participation in drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign this statement, I certify that this firm complies fully with the above drug-free workplace requirements.

COMPANY: Accurate Drilling Systems, Inc.

ADDRESS: PO Box 3035

CITY: Labelle STATE: FL ZIP CODE: 33975

TELEPHONE NUMBER: 863.517.4124

SIGNATURE:  DATE: 22FEB2024

NAME (TYPED OR PRINTED): MARIO ACEVEDO

TITLE: VICE PRESIDENT

END OF SECTION

**RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 5
CONFLICT OF INTEREST DISCLOSURE FORM**

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity or his/her spouse, or child own more than 5% of the bidder/proposer's interest?

YES _____

NO X

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity hold any employment or contract with the bidder/proposer?

YES _____

NO X

If either question number 1 or 2 above has been answered YES, does the bidder/proposer assert any exemptions related to prohibited employment & business relationships?

YES _____

NO _____

If YES, please describe:

FIRM NAME: Accurate Drilling Systems, Inc.

BY (PRINTED): Mario Acevedo

BY (SIGNATURE): 

TITLE: Vice President

ADDRESS: PO Box 3035, Labelle, FL 33975

PHONE NUMBER 863.517.4124

EMAIL: Ace@accuratedrilling.com

**RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 6
LIABILITY & INDEMNIFICATION FORM**

To the fullest extent permitted by law, CONTRACTOR shall indemnify and hold harmless CITY, its officers and employees from liabilities, damages, losses, and costs including but not limited to reasonable attorney fees, to the extent caused by the negligence, recklessness, or intentional wrongful conduct of the CONTRACTOR and other persons employed or utilized by the CONTRACTOR in the performance of this Agreement.

Accurate Drilling Systems, Inc.

Contractor's Company Name

49 N Industrial Loop, Labelle, FL 33935

Physical Address

PO Box 3035 Labelle, FL 33975

Mailing Address

813.517.4124

Phone Number

813.517.4124

Cellular Number

Ace@accuratedrilling.com

Email address



Authorized Signature – Manual

Mario Acevedo

Authorized Signature – Typed

Vice President

Title

FAX Number

813.517.4124

After-Hours Number(s)

22FEB2024

DATE

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 7
CERTIFICATION OF INDEPENDENCE AND NO CONFLICT OF INTEREST

By submitting a proposal in response to the REQUEST FOR QUALIFICATIONS for RFQ No. 24-01-ENG.
- PHASE I UTILITY UNDERGROUND CONVERSION, the undersigned certifies the following:

1. The proposal has been developed independently, without consultation, communication or agreement with any employee or contractor to the City who has worked on the development of this RFQ, or with any person serving as a member of the evaluation committee.

2. The proposal has been developed independently, without consultation, communication or agreement with any other firm or parties for the purpose of restricting competition.

3. Unless otherwise required by law, the information found in the proposal has not been knowingly disclosed and will not be knowingly disclosed prior to the award of the contract, directly or indirectly, to any other firm.

4. No attempt has been made or will be made by Accurate Drilling Systems (Name of Firm) to induce any other firm to submit or not to submit a proposal for the purpose of restricting competition.

5. No relationship exists or will exist during the contract period between Accurate Drilling Systems (Name of Firm) and the City that interferes with fair competition or is a conflict of interest.

Sincerely,

Mario Acevedor, Jr., Vice President

Name and Title

**RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 8
SCHEDULE OF SUB-CONTRACTORS**

The Undersigned CONTRACTOR proposes the following major sub-contractors for the major areas of work for the Project. The Bidder is further notified that all sub-contractors shall be properly licensed, bondable and shall be required to furnish the City with a Certificate of Insurance in accordance with the contract general conditions. This page may be reproduced for listing additional sub-contractors, if required.

<u>Name of Sub- Contractor</u>	<u>Address of Sub- Contractor</u>	<u>License No.:</u>	<u>Task</u>	
JM Underground, LLC	59 S. Oak St., Fellesmere. Fl.		Underground conversion construction and project management	
TB Power Creation LLC	7551 Wiles Rd. Coral Springs, Fl.		FPL Switching Coordination	

Signature: 

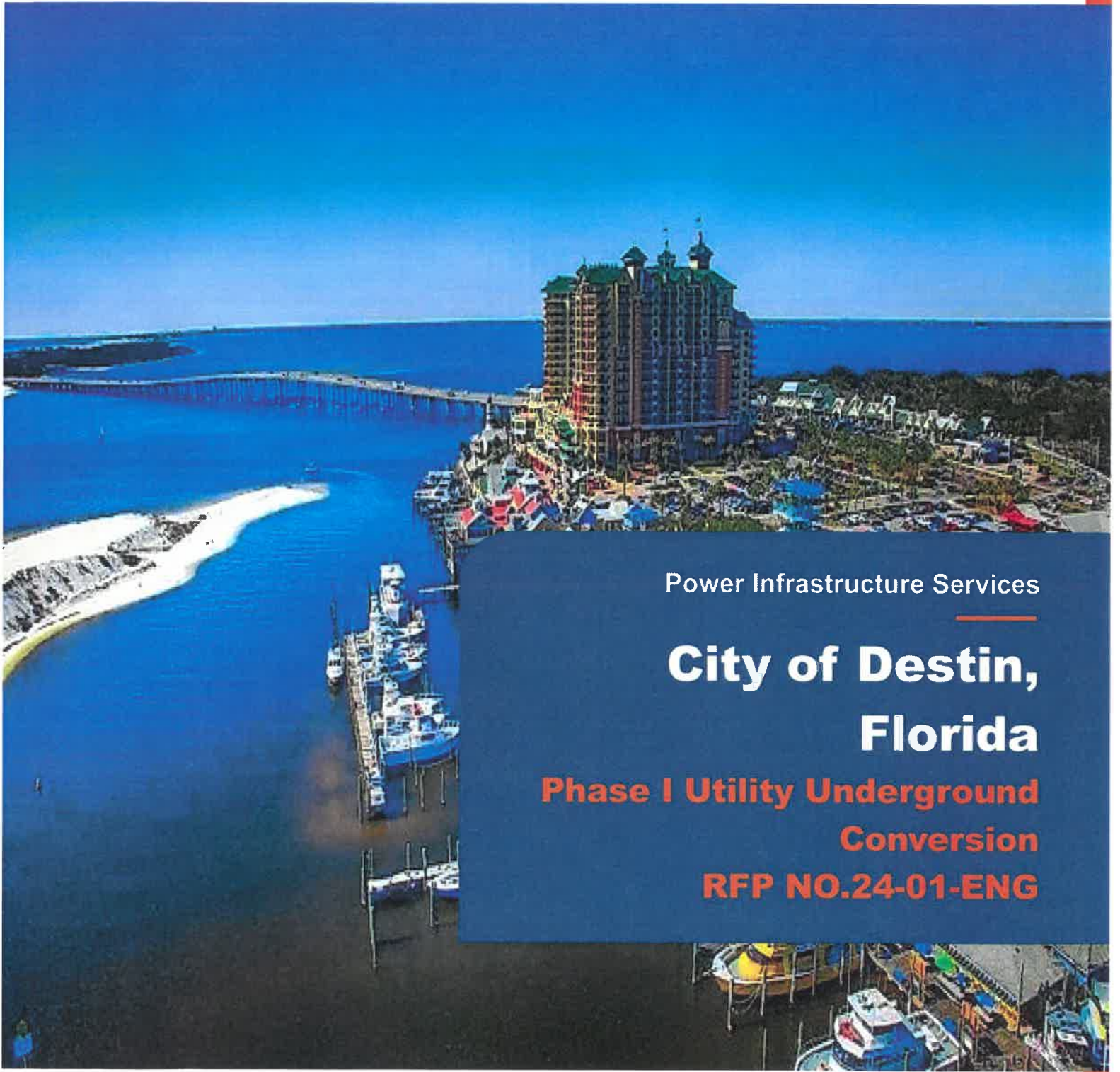
Date: 22FEB2024

Title/Company: Mario Acevedo, Jr, Vice President

The City reserves the right to reject any sub-contractor who has previously failed in the proper performance of an award or failed to deliver on time contracts in a similar nature, or who is not responsible (financial capability, lack of resources, etc.) to perform under this award. The City reserves the right to inspect all facilities of any sub-contractor in order to make a determination as to the foregoing.



Hypower, LLC
5913 NW 31st Avenue
Fort Lauderdale, FL 33309
Contact: Curt Landry | Senior Estimator
Phone: 954-895-3137
E-mail: clandry@hypowerinc.com
Web: www.hypowerinc.com

An aerial photograph of a coastal town, likely Destin, Florida. A large, multi-story hotel with a green roof and multiple towers is the central focus. To the left, a long pier extends into the blue water. In the foreground, a sandy beach curves along the water's edge. Several boats are docked at a pier in the lower left. The sky is clear and blue.

Power Infrastructure Services

City of Destin, Florida

**Phase I Utility Underground
Conversion
RFP NO.24-01-ENG**

www.hypowerinc.com



REQUEST FOR PROPOSALS

Project Title: Phase I Utility Underground Conversion

Project Number: RFP NO.24-01-ENG

Date: February 19, 2024

Name of Applicant Firm: HYPOWER, LLC

Federal ID No. 88-0271249

Name of Contact Person: Eric Paul-Hus, Senior Vice President

Address: 5913 NW 31st Avenue, Fort Lauderdale, FL 33309

Telephone Number: 954-868-7854

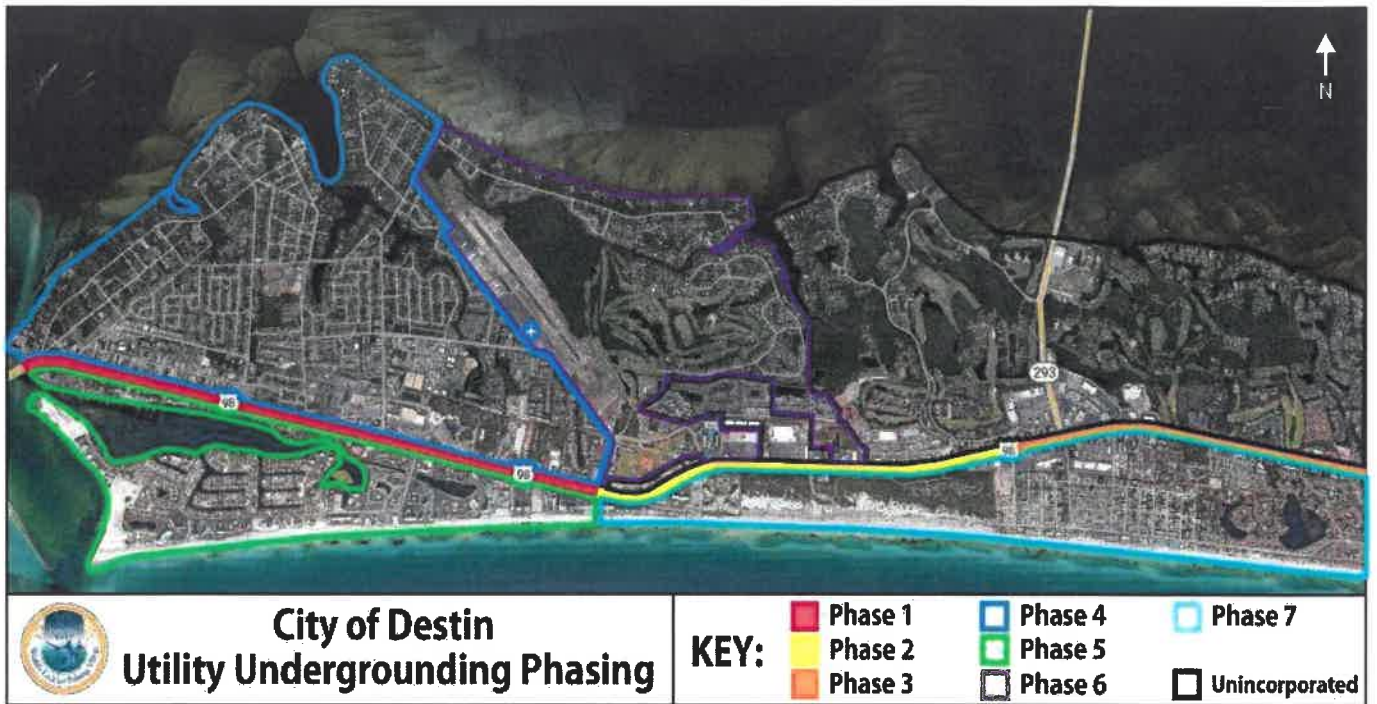


TABLE OF CONTENTS

Tab 1 - Letter of Intent	4
Tab 2 - Hypower LLC - Qualification, Ability and Experience	9
Tab 3 - Personnel Qualification and Experience	18
Tab 4 - Interactions with City and Regulatory Agency Staff	29
Tab 5 - Timely Completion of Projects	32
Tab 6 – Surveys of Past Performance	34
Tab 7 – Price Proposal / Schedule of Values	39
Tab 8 – Forms & General Information and Documents	41

Tab 1

Letter of Intent

City Hall - City of Destin

Attn: Rey Bailey

4200 Indian Bayou Trail

Destin, FL 32541

02/19/2024

Project: RFP NO.23-10-ENG- Phase I Utility Underground Conversion

Subject: Hypower LLC- Letter of Interest and Proposal | Estimate No. 23P143

Dear Mr. Bailey,

Hypower is pleased to present the attached submittal with a complete understanding of your Request for Proposal for the City of Destin's Phase I Utility Underground Conversion (RFP NO.23-10-ENG).

Hypower is a properly licensed Florida General Contractor, Florida Electrical Contractor, and Florida Underground Utility and Excavation Contractor. Founded in 1991 and headquartered in Fort Lauderdale, Florida, Hypower LLC employs over 500 people and has successfully completed over 1,000 projects valued at over \$1.2 billion. Licensed to operate in more than 30 states, Hypower consistently ranks at the top of national leaderboards for its exemplary safety and innovation record within the construction market.

Hypower's Power Infrastructure has completed over a thousand FPL work orders (WR#), including overhead to underground duct installations.

Since 2004, Hypower has been selected several hundred times by FPL to install underground utilities on coastal projects in coastal cities where vehicular traffic and heavy pedestrian traffic are affected. Below are some example projects Hypower has completed in shoreline communities such as:

- Downtown Ft Myers Undergrounding system WR 1263128 (10-2008)
- Barefoot Beach Naples WR 1378592 (05-2006)
- Sarasota Undergrounding IWR 183342566 (04-2004)
- Bonita Springs IWR 714741577, 714841577 (07-2005)
- Shell Point Village WR 1800197 (05-2006)



- Hutchinson Island WR 778990 (06-2009)
- Royal Palm Beach WR 3014967 (06-2007)
- City of Miami Beach WR 405042883 (01-2004)
- Fort Lauderdale Beach WR 183342566 04-2004
- Daytona Beach Shores Overhead Conversion, WR 3762069 in (06-2010 and 11-2010)
- Sewells Point Stuart WR 594641441 (11-2004)
- City of Hollywood WR 805845727 (08-2005)
- Hutchinson Island WR 343143419 (08-2006)
- Pompano Beach WR 940145731 (04-2007)
- Village of Golf WR 8222785 (Date 9/23)
- FPL Palm Island WR#8274172 (Date 10/19)
- Town of Gulf Stream (Phase 1 Utility Undergrounding Initiative – Project 2012/13-50) (Date 8/13)

Along with these FPL projects, Hypower completed over 150 miles of boring for FPL Fibernet from Naples north to Punta Gorda. Also, Hypower completed several hundred miles of boring along the east coast of Florida for FPL Fibernet.

For over 20 years, Hypower has been chosen by FPL in various capacities to install utilities, whether it be by boring trenching aerial installation, aqueous or sub-aqueous installations.

Regarding the low bid question that came up in the previous bid, in a conversation between Mark Porter and a city commissioner who expressed concerns about the lowest bid- Marc Porter reinforced his personal **concerns of using the lowest bid because of change orders**. However, Marc Porter still recommended ADS and JM even though they were more than 1/2-3/4 of the next **highest** bidder. What makes this time different?

Please see the bid results in question below:

Company	City of Gulf Breeze	City of Bradenton
ADS	\$2.6 million	
Hypower	\$4.5 million	\$1.3 million
Wilco	\$12.3 million	
JM	Did not bid	\$436 K



Hypower constructs efficient and reliable electrical underground transmission and distribution systems. Hypower provides design-assist and construction support to electric utility clients nationwide on power infrastructure initiatives. Hypower is exceptionally qualified to deliver turn-key power solutions and has completed installations ranging from 4 kV to 500 kV. This includes but is not limited to the installation of underground duct bank weather boring or trench aqueous or subaqueous and aerial pole installation. Hypower is capable of self-performing all phases of this including Switching Orders which have been done several hundred times in the past.

Hypower Telecommunications Group specializes in the design-build and installation of collocation sites/structures, underground telecommunications, long-haul FOC telecommunication infrastructure, large multicarrier duct bank systems, fiber optic blowing, fiber splicing/testing, ISP construction, and OSP Engineering. Hypower combines cutting-edge technology with innovative design, engineering, service, and maintenance capabilities, meaning customers receive the best and latest in industry standards and cost savings. Our highly trained professionals have a proven track record of assisting clients in meeting their network or distribution demands, regardless of complexity, location, or technology.

Hypower's capabilities, as described, reveal that, as a company, we specialize in prime heavy underground power and communication infrastructure projects, making Hypower LLC the ideal contractor for the City of Destin Utility Underground Conversion.

The collective experience of our in-house employees creates extensive knowledge regarding the combination of power and communication infrastructure that separates Hypower from other Utility Contractors. Hypower understands the coordination efforts it takes to work with multiple utilities, the FDOT, and local jurisdictions to execute a timely and successful project.

The Power Infrastructure Division will take the lead on this project, and with Eric Paul-Hus – Division VP, at the helm as well as the holder of Hypower's Underground Utility and Excavation License, and Steve Bray as the project executive, the City of Destin can feel confident in selecting Hypower as their contractor for this Utility Undergrounding Conversion.

Hypower has experience as the prime contractor with Utility Undergrounding Conversion with Florida Power & Light in addition to Duke Energy. These undergrounding projects include the Village of Golf, the City of St Pete, and Central Shopping Plaza in Miami, FL. All of these projects involved both power and communications duct banks and were initiated by the local area, much like the City of Destin is looking to complete. Hypower successfully completed these projects safely and on time.



Hypower recognizes that this project's prompt, safe completion is of utmost importance to the City of Destin. We have a proven track record and excellent safety rating to assure the city that your project will be handled with the highest level of professionalism. Hypower's 33-year local presence in Florida has provided numerous opportunities. We are familiar with the county's permitting requirements as we have completed numerous projects with FPL in the area.

Hypower has obtained all professional and business licenses required for the project. You will find those attached. We are an approved FPL contractor in good standing. If you have any questions regarding this proposal, please do not hesitate to contact me.

Sincerely,



Ray McCorkel
Hypower, LLC
President
Phone: 954-935-8617
Email: rmccorkel@hypowerinc.com

Tab 2

Hypower LLC - Qualification, Ability and Experience

Qualification, Ability and Experience

Summary of the Contractor's capabilities and expertise converting FPL aerial facilities to underground and installing communication facilities on similar underground conversion projects.

Hypower is a well-established leader in the field of converting Florida Power & Light (FPL) aerial facilities to underground configurations and installing communication facilities in similar underground conversion projects, particularly in the coastal communities of Florida. Hypower's comprehensive capabilities and expertise in these areas are instrumental in ensuring the success of such projects, as exemplified by their track record and unique strengths.

1. ****Extensive Experience****: Hypower brings a wealth of experience to underground conversion projects. Over the past 20 years, **we** have executed numerous FPL aerial facility conversion projects, earning them a deep understanding of the complexities and nuances of working in coastal communities.

2. ****Communication Infrastructure Integration****: One of Hypower's core competencies lies in seamlessly integrating communication infrastructure into underground conversions. Hypower is well-versed in the requirements and standards of various communication companies, making them adept at coordinating and aligning these efforts.

3. ****Coordination with Stakeholders****: The success of underground conversion projects often depends on effective coordination with multiple stakeholders. Hypower excels in this aspect, ensuring that the City of Destin, FPL, and communication companies are all on the same page regarding project objectives and timelines.

4. ****Timely Scheduling****: Hypower's ability to schedule the installation of communication facilities in a timely manner is a vital component of their success. This skill ensures that the City of Destin facilities can be completed on schedule and ahead of the FPL wreck-out, minimizing disruptions to power services.

5. ****Compliance and Safety****: Hypower places a strong emphasis on compliance with local regulations and safety protocols. Their commitment to adhering to industry standards ensures that projects are executed with the highest level of safety and regulatory compliance.

6. ****Customized Solutions****: Coastal communities in Florida each present a unique challenge. Hypower's ability to offer tailor-made solutions that accommodate the specific needs and constraints of a given community is a testament to their flexibility and expertise.



7. ****Technological Advancements****: Hypower is committed to utilizing the latest technological advancements to enhance project efficiency. This includes employing advanced equipment for excavation, trenching, and installation of underground infrastructure.

8. ****Environmental Responsibility****: Given the delicate coastal ecosystems in Florida, Hypower is dedicated to minimizing the environmental impact of their projects. Their teams work to protect the environment while implementing solutions that enhance the community's infrastructure.

9. ****Communication Company Collaboration****: Hypower's familiarity with communication companies plays a pivotal role in project success. They have established relationships with major telecom providers, understanding the specific needs and standards of these entities for communication infrastructure integration.

10. ****Problem Solving****: Hypower is adept at problem-solving, which is crucial in the construction industry. When challenges arise, they are well-equipped to address them efficiently and effectively, ensuring that the project stays on track.

11. ****Risk Mitigation****: Identifying potential issues and proactively addressing them is another area of expertise for Hypower. They work diligently to avoid delays and disruptions by mitigating risks before they become critical.

12. ****Utilities Protection****: Hypower is highly skilled in identifying, protecting, and working around existing utilities. This is crucial to avoid disruptions to essential services and maintain project timelines by using our own GPR equipment to detect unknown utilities which prevents utility hits and our own potholing equipment to identify unknown utilities.

Hypower's largest lesson learned on our collection of undergrounding projects is that open communication between our management team and all parties involved including HOA's, individual residents, and commercial occupancies is the key to a successful project.

In conclusion, Hypower's exceptional capabilities and extensive experience in converting FPL aerial facilities to underground configurations and installing communication facilities make them a standout choice for coastal communities in Florida. Their familiarity with working on FPL underground conversion projects and their ability to coordinate and schedule these projects efficiently, while ensuring the protection of existing utilities, are key factors in their success. Their commitment to quality, safety, and environmental responsibility further solidifies their reputation as a reliable and knowledgeable partner for complex infrastructure projects in coastal areas.



Awards and Community

HYPOWER'S FINANCIAL STRENGTH

At Hypower, we are committed to maintaining and growing a strong balance sheet. Our Bonding Capacity:

Aggregate: \$300 Million

Single Project: \$100 Million

Surety: Berkshire Hathaway Specialty Insurance Company A++ (Superior)

HYPOWER'S COMMITMENT TO SAFETY

Hypower is one of the largest Specialty Contractors in the Southeast United States. Hypower is proud to rank best in class nationwide for our safety record: we place extraordinary emphasis on safety and loss prevention from an employee, jobsite, and public safety perspective.



HYPOWER'S COMMITMENT TO QUALITY

Hypower is an Accredited Quality Contractor. ABC's AQC program provides recognition to world-class construction firms that have documented their commitment in four areas of corporate responsibility: Quality, Safety, Employee benefits and Training, Community Relations



RECENT AWARDS AND ACHIEVEMENTS



SUPPORTING OUR COMMUNITY

Supporting our community is a Core Value. As an important part of our company culture, Hypower has donated more than \$1,000,000 to charities.

Hypower is a main sponsor of HANDY (Helping Abused Neglected and Disadvantaged Youth), 4KIDS of South Florida, Boys and Girls Club, Cystic Fibrosis Foundation, Construction Angels and many other foundations and local charities.



Project Profile



City of St Pete Beach Phase I Underground Project Gulf Blvd 55th Ave to 75th Ave

Description of Project:

Hypower installed new conduit pathways to relocate overhead utilities to underground in said pathway along Gulf Boulevard, from 55th Ave to 75th Ave. The scope included duct banks for Duke Energy, Charter Communications, and lighting where were installed using a combination of directional drilling and trenching.

Hypower's Scope:

- Directional Drilling various sizes and quantities of conduit.
- Trenching – including open cuts – various sizes and quantities of conduit.
- Installing pull boxes
- Installing Switchgear Collars and Capacitor Bank Collars.
- Coordination and Supplying all MOT needs.
- Removal & Replacement of concrete sidewalk and curb & gutter.

Start Date: - December 2022
Date of Completion: October 2023
Total Value: \$2,558,571.20

Ref: 306342

Client

City of St Pete Beach
155 Corey Avenue
Ste Pete Beach, FL 33706

Contact

Nicole Kurant
Engineer
155 Corey Avenue
St Pete Beach, FL 33706
727-363-9273
nkurant@stpetebeach.org

Owner & Lessee's

Duke Energy
Charter Communications

Engineer:

Cribb Philbeck Weaver Group,
Inc
3918 N Highland Ave
Tampa, Florida 33603

Architect Contact

Phone: 813-361-2644



Project Profile



Village of Golf Undergrounding Utility Mitigation Project

Description of Project:

Hypower constructed an all-underground conduit and concrete structure system for the conversion of overhead electric and communication utilities including Florida Power & Light, AT&T, and Comcast. This project took place east of County Road West, south of Golf Road, west of the properties along Country Road East, and north of the Lake Worth Drainage District L-28 Canal.

Hypower's Scope:

- Directional Drilling various sizes and quantities of conduit.
- Trenching – including open cuts – various sizes and quantities of conduit.
- Installing pull boxes
- Installing Pad Mounted Transformers and Switch Gear.
- Coordination and Supplying all MOT needs.
- Removal & Replacement of Meters.

Start Date: February 2022
Date of Completion: April 2023
Total Value: \$1,246,885.00

Client

Village of Golf
21 Country Road
Boynton Beach, FL 33436

Contact

Chistine Brevik
Engineer
21 Country Road
Boynton Beach, FL 33436
561-906-7334
cbrevik@villageofgolf.org

Owner & Lessee's

Florida Power & Light
AT&T
Comcast

Engineer:

Mock-Roos
Consulting Engineers
5720 Corporate Way
West Palm Beach, FL 33407

Engineer Contact

Phone: 561-683-3113

Ref: 306350



Project Profile



Central Shopping and Residential Plaza Overhead to Underground FPL Utility Conversion

Description of Project:

Hypower installed new concrete encased duct banks to relocate overhead Florida Power & Light to underground throughout the shopping plaza. The construction included placement of up to (12) 6", Handholes, Transformer Pads, and Manholes as well as asphalt patches with limerock as required.

Hypower's Scope:

- Duct Bank Installation – including open cuts – various quantities of 6" conduit.
- Installing handholes and manholes
- Dewatering of jobsite.
- Coordination and Supplying all MOT needs.
- Removal of overhead facilities.

Start Date: July 2022

Date of Completion: March 2023

Total Value: \$887,625.00

Client

Williams Company Southeast
291 Southhall Ln
Maitland, FL 32751

Contact

Drew Broderick
291 Southhall Ln
Maitland, FL 32751
352-988-4181
dbroderick@williamsco.com

Owner & Lessee's

Florida Power & Light

Engineer:

Florida Power & Light

Ref: 306366



Project Profile



Port Everglades High Voltage Crane Rail Electrification and Infrastructure Improvements- 25 KV Fort Lauderdale, FL

Description of Project

This \$437.5 million expansion is considered Port Everglades' Largest Expansion Project in Its History. Its main goal is to add new berths for larger cargo ships and install crane rail infrastructure for new Super Post-Panamax cranes. The Southport Turning Notch Expansion (STNE) project will lengthen the existing deepwater turn-around area for cargo ships from approximately 900 feet to 2,400 feet, allowing up to five new cargo berths. Located within Fort Lauderdale, Hollywood, and Dania Beach, Florida, Port Everglades is in the heart of one of the world's largest consumer regions, with approximately 110 million visitors statewide and 6 million residents within an 80-mile radius.

Scope Includes

- Installed 13.2KV Medium Voltage Metal-Clad Switchgear, 14 sections weighing a total of 80,000 pounds with structural housekeeping pad.
- Installed (4) 5" GRC conduits risers to each section of the 13.2KV gear.
- Installed 35,000 FT of 15 KV shielded copper cable and terminations for new cranes.
- Installed 51,000 FT of 5 KV shielded copper cable and terminations for existing cranes upgrade.
- Install 31,000 FT of 6 STR SM 9 Micron Fiber Optic Cable, Pulled for each crane vault back to the main switchgear room.
- Installed (8) Aircraft manholes, 2 section, 65000-pound.
- Power cables Pulled through multiple manholes, two-floor vaults with no splicing.



Owner
Broward County - Port
Everglades

General contractor
Moss-Kiewit
Contact
Geoff Bunnell
Daniel Frankel
Sebastian Belalcazar
SBelalcazar@MossCM.com

Engineer
DeRose Consultants



/Continues/



/Continued/

- Installed 92 high discharge rate type maintenance-free nickel-cadmium batteries system for control power for the breakers and the signals on the gear. Upgrade (5) Crane Vaults, including wiring termination for the interface of existing cranes.
- Installed 13.2KV Medium Voltage Metal-Clad Switchgear, 14 sections weighing a total of 80,000 pounds with structural housekeeping pad.
- Installed (4) 5" GRC conduits risers to each section of the 13.2KV gear.
- Installed 35,000 FT of 15 KV shielded copper cable and terminations for new cranes.
- Installed 51,000 FT of 5 KV shielded copper cable and terminations for existing cranes upgrade
- Install 31,000 FT of 6 STR SM 9 Micron Fiber Optic Cable, Pulled for each crane vault back to the main switchgear room.
- Installed (8) Aircraft manholes, 2 section, 65000-pound.
- Power cables Pulled through multiple manholes, two-floor vaults with no splicing.
- Installed 92 high discharge rate type maintenance-free nickel-cadmium batteries system for control power for the breakers and the signals on the gear.
- Upgrade (5) Crane Vaults, including wiring termination for the interface of existing cranes.
- Install (4) New Crane Vaults, including wiring termination for the interface of new cranes.

**FPL Scope:**

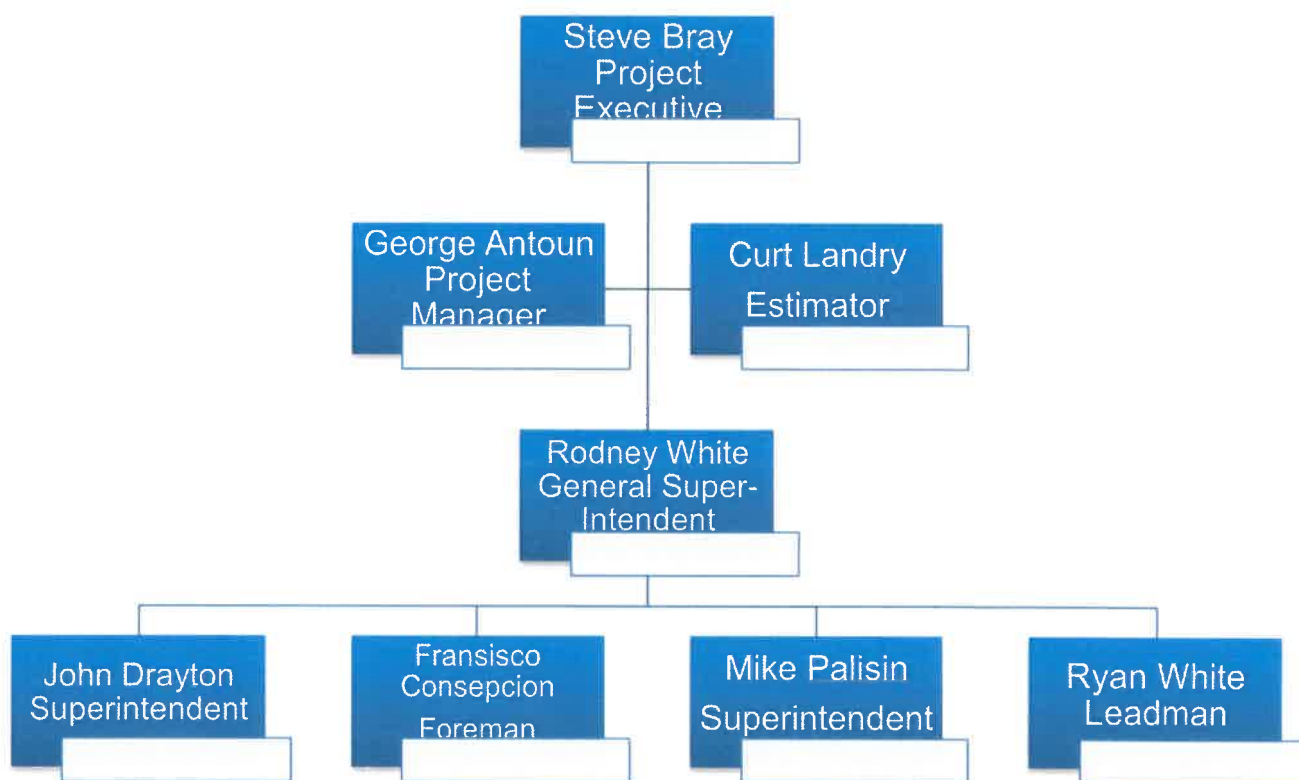
- 8,300' of 9-6" concrete encased duct bank
- (11) 4way manholes 70,000lb each
- (3) 2way manholes 45,000lbs each
- (4) 120' directional drills of 20" casing w/3-6" in each
- (2) directional bores of 9-6" of 650' and 430'
- 9,000 of asphalt patch 3" thick

Start Date: March 2018**Date of Completion:** January 2023**Contract Value** - \$18,000,000**Ref:** 400869

Tab 3

Personnel Qualification and Experience

Project Organizational Chart



Identify and highlight the Project Manager who will be directly responsible for the day-to-day communication and coordination with the City and their PM.

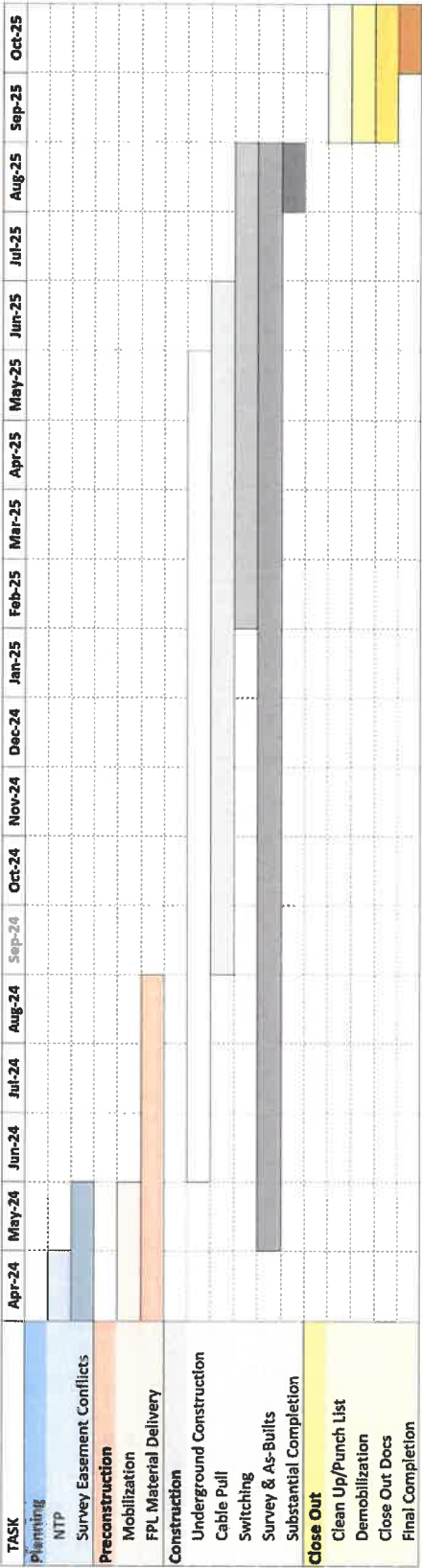
Steven Bray will be the project executive for this project. With over 40 years in the trade, Steve has proven himself to be a professional regarding all aspects of the Distribution areas of work, including Overhead to Underground conversion, from dealing with the client to being well-versed in communication with the public. As a Journeyman Lineman, he has proven himself in every aspect of distribution work. He has been through many hours of training and has many years of relevant experience to ensure the successful completion of this project. If you look at his resume, you will see that his training speaks for itself. From installation of overhead to removal, including all of the switching and scheduling involved with the City of Destin's Phase I Utility Underground Conversion.

George Antoun will be the Project Manager for this project. George has a rich history of successfully managing FPL (Florida Power & Light) underground conversion projects, demonstrating a deep understanding of the unique challenges and requirements associated with these complex endeavours. With over three decades of experience in the utility industry, George has overseen numerous underground conversion initiatives for FPL, consistently delivering results on time and within budget. His expertise in this area is evident through their ability to navigate the regulatory landscape, secure necessary permits, and coordinate with various stakeholders, including local government agencies and contractors.

In his role as a Project Manager, George has displayed exceptional leadership skills, effectively mobilizing cross-functional teams to ensure the seamless execution of FPL underground conversion projects. He is adept at managing project timelines, allocating resources, and proactively identifying and mitigating potential risks. His in-depth knowledge of FPL's specific operational procedures and safety protocols has contributed to the overall success of these initiatives, resulting in increased reliability and service quality for FPL's customers. George Antoun's track record in the field underscores their unparalleled proficiency in managing FPL underground conversion projects, making them a trusted and valuable asset to any such endeavor.



Phase 1 Utility Underground Conversion
RFP No. 24-01-ENG
City of Destin, Florida



Summary to Hypower's approach to FPL switching, as-builts, and bore logs.

Hypower will provide the upmost detail to switching on this project, Hypower currently has a certified (Train the Trainer) for all switching needs required for any project on the FPL distribution system, from detailed outages to late night business cutovers we are more than qualified to meet all the requirements from FPL and the need of the public whether it be residential or business. If requires Hypower employees will do door to door notices and will be flexible on our outage work schedules adjusting time constraints for customer needs or desires.

Hypower has developed a reputation for its meticulous approach to FPL (Florida Power & Light) switching, as-builts, and bore logs, reflecting their unwavering commitment to safety, accuracy, and compliance. When it comes to FPL switching, Hypower's teams adhere to the strictest protocols to ensure seamless transitions in electrical systems. They prioritize comprehensive planning, conducting thorough assessments, and implementing well-coordinated switchovers to minimize disruptions and safeguard the integrity of the electrical grid. By following FPL's guidelines and industry best practices, Hypower guarantees that the switchovers are executed smoothly and efficiently.

The production of accurate as-builts is an essential part of Hypower's construction process. They recognize the critical importance of maintaining up-to-date documentation that reflects the "as-built" conditions of the project. Hypower's teams meticulously record any deviations from the original plans, ensuring that the final documentation accurately reflects the completed work. This approach is vital for regulatory compliance, future maintenance, and facilitating any necessary modifications or additions to the project. Hypower's commitment to producing precise and reliable as-builts demonstrates their dedication to quality and accountability.

Bore logs are another area where Hypower excels in maintaining meticulous records. They employ advanced drilling and boring techniques and document the process comprehensively, including soil composition, depths, and any encountered obstructions. These bore logs serve as valuable references for future projects, providing insights into subsurface conditions that can inform the design and planning of construction projects. Hypower's attention to detail in producing accurate bore logs ensures that their construction processes are well-informed and efficient, ultimately contributing to the success and safety of their projects.

Experience



Steve Bray

Years in Industry

40+ years in Power Industry

Years with Hypower

10 Years

Education

- Lineman Apprenticeship Program
- P.C. B. Safety
- Recloser Maintenance
- Transformer Installation regulator Tap
- Pole Line Safety
- MOT Intermediate Instructor
- Power Foreman
- Rubber Glove Certified
- Progress Energy 69/115kV Liveline Barehand
- Chance Barehand Certification up to 230kV
- FPL Train the Trainer (Switching Trainer)

Affiliations

- Associated Builders and Contractors (ABC)
- Associated General Contractors of South FL (AGC)
- Florida Municipal Electric Association (FMEA)
- Distribution Contractors Association (DCA)
- Power & Communication Contractors Association (PCCA)
- Underground Contractors Association (UCA)



Hypower, LLC – Power Infrastructure

Project Executive

Responsibility

- Responsible for overseeing new project opportunities for Hypower.
- Career Lineman 1981 to present. 40+ years
- Communication and relationship with clients and prospects.
- Develop and implement strategic goals for the Division.
- Coordinate schedules and facilitate project timelines.
- Managing and Construction of Power projects
- Install/Removal overhead lines
- Pulling wire/Splices/Terminations/
- Setting transformers overhead
- Trenching (bores)
- Switching
- Cutovers
- Rotations of Phasing

Experience

- | | |
|------------------------------|-----------------------------------|
| • Underground Distribution | • Outside Plant Engineering |
| • Overhead Distribution | • Fiber Optic Networks |
| • Outside Plant Construction | • Disaster Recovery & Restoration |
| • Estimating | • Material Procurement |
| • Contract Management | • Fast Track Projects |

Recent Experience

- Winterpark Utilities Venetian Way Overhead to Underground Electrical Construction
- FPL Feeder Work-Kennedy Space Center Solar Utility, Florida-
- DART Aerial 138kV Reconstruct -Garland, TX
- FPL Davis-Perrine 138kV - Miami, FL
- FPL- Northport Chamberlain N. & South Reconductor
- FPL-Miami Reconductor
- FPL-Sanford Osteen Pole Change Out
- FPL-Daytona Hardening
- FPL-Miami Hardening Overhead Distribution
- FPL-Powertown 23KV REBUILD
- Multiple FPL 230kV Upgrades, throughout Florida
- LCEC Barehand 138kV Line Rebuild, Naples, FL
- Centerville Transmission 138kV Upgrade, Garland, TX
- Sumter Barehand 69kV, Central, FL
- Juno Loop 230kV Tampa Electric, Tampa, FL
- Multiple FPL projects Overhead to Underground
- Imbedded FPL contractor for Southwest Florida URD
- Chub Cay Bahamas Island project 4160kv to 7620kv OH to URD

Experience



Years in Industry
38 Years

Years with Hypower
31 Years

Education

- Associates Science Degree – Political Science – BCC
- BS (Pre-Law) – Nova University
- Dale Carnegie Leadership Training for Managers
- Member of Equipment Maintenance Council
- Management Education (Project Supervision)
- Certified Crane Operator
- Maintenance of Traffic Supervisor

Licenses

- Florida Certified Utility Contractor #1223855

Affiliations

- Associated Builders and Contractors (ABC)
- Construction Association of South Florida (CASF)
- Associated General Contractors of South FL (AGC)
- Florida Municipal Electric Association (FMEA)
- Distribution Contractors Association (DCA)
- Power & Communication Contractors Association (PCCA)
- Electrical Generating Systems Association (EGSA)
- Underground Contractors Association (UCA)

Eric Paul-Hus

Hypower, LLC - Power Infrastructure Group

Senior Vice President

Responsibility

- Responsible for the success of projects from inception to completion to ensure project quality and customer satisfaction
- System design and construction management

Experience

- | | |
|------------------------------|-----------------------------------|
| • Underground Distribution | • Outside Plant Engineering |
| • Overhead Distribution | • Fiber Optic Networks |
| • Outside Plant Construction | • Disaster Recovery & Restoration |
| • Estimating | • Material Procurement |
| • Contract Management | • Fast Track Projects |

Recent Experience

Underground Power / Ductbank Experience

- Port Everglades Expansion, Port Everglades, 2023
- Turnberry Isle Resort Expansion, Miami, FL - FPL Ductbank Installation, 2018
- All Aboard Florida Miami Station – Miami, FL – Concrete encased duct bank and manhole system to accommodate new train station – 2016-2017
- Fort Lauderdale Plant 135 KV Transmission Tie – Fort Lauderdale, FL – Concrete Encased Duct Bank to Tie existing substation to future plant - 2016
- New Smyrna Beach Subaqueous Feeder – New Smyrna Beach, FL – 2,100' Directional bore across Intra-coastal Waterway and Cable Install to replace submarine cable - 2016
- Crimson Tower / Biscayne Beach, Miami Beach, FL – Concrete Encased Duct Bank - Underground Feeder Expansion to accommodate developments along Biscayne Bay – 2015 - 2016
- Cutler Plant Feeder Relocation, Cutler Ridge, FL – Directional Bore, Concrete encased duct bank and Manhole System to Divert existing feeders at Substation to accommodate future expansion - 2015
- Town of Gulfstream, Gulfstream, FL - Conversion of utilities for FPL, ATT Comcast from overhead to underground- 2013-2014
- Market and Fronton, Miami, FL - ROW Power Distribution Duct Bank Utility Work- 2013-2014
- Wilcox CSX RR Crossing, Miami, FL- Directional Bore & Tie-In – 2013
- Florida Atlantic University Stadium – Boca Raton, FL - 3,300 ft. duct bank provide material, install duct and cable, transformers and switches - 2012
- Everglades Island, Palm Beach, FL - OH - UG Conversion, Bore, Trench, Cable – 2012
- Dover Air Force Base – DE – OH-UG conversion – 2010-2013
- Cape Coral Transmission – Cape Coral, FL - Design - build duct bank, manholes and cable - 138 KV Underground Transmission - 2012

Communications Experience

- Allied Fiber-Phase 2, Atlanta to Miami - 2013-2014
- FPL Fibernet, Fiber Network, Sarasota/Tricounty - 2012-2014
- FPL Fiber Network, MSA - 2012-2014



Experience

Years in Industry

33 Years

Years with Hypower

5 Years

Licenses

- OSHA 500 Certification, Construction Link Estimating Software & Primavera Basic Trained

Affiliations

- Associated Builders and Contractors (ABC)
- Construction Association of South Florida (CASF)
- Associated General Contractors of South FL (AGC)
- South Florida Manufacturers Association (SFMA)
- Building Owners and Managers Association (BOMA)
- Florida Municipal Electric Association (FMEA)
- Distribution Contractors Association (DCA)
- Power & Communication Contractors Association (PCCA)
- Electrical Generating Systems Association (EGSA)
- Underground Contractors Association (UCA)

George Antoun

Hypower, LLC- Power Infrastructure Group

Senior Project Manager

Responsibility

- Coordinate project Scopes of Work, execution, planning, and interface and ensure that tasks are completed on schedule and within the budget. Determine time frame, limitations, organize project staffing requirements, and allotment of available resources to various phases of projects. Outline Plan of work, assign duties, responsibilities, and scope of authority. Establish client relationships and develop future opportunities. Cooperate with multi-disciplinary teams and ensure quality, safety, and productivity standards were met.

Experience

- | | |
|---------------------------------------|------------------------|
| • Utility Infrastructure Construction | • Sub-aqueous bores |
| • Design/Build Solutions | • Metro Builds |
| • Conduit & Manhole Projects | • Substations |
| • Multiple Conduit Packages | • Fast Track Projects |
| • Underground Construction | • Estimating |
| • Ductbank | • Contract Management |
| | • Material Procurement |

Recent Experience

Underground Power / Ductbank Experience with Hypower

- Live Resort Pompono beach 3,500' of 9-6" concrete encased duct bank and (6) 2way manholes. 2022
- FPL Deauville Feeder concrete encased duct bank on Collins Ave 2,500' of 12-6", 9-6", 6-6" concrete encased with (5) 2way manholes- 2022
- FPL NW 170th Feeder relocation 3,200' of 12-6" and 9-6" concrete encased with (5) 2way manholes and (1) 4way manhole-2022
- FPL Sapphire Fish Farms feeder project 10,000' of 12-6" concrete encased duct bank w/ (15) 2way manholes-2021
- Miami Bluehouse Phase 1A concrete encased duct bank 5,600' of 9-6" FP&L – 2021
- FPL Ravenswood Feeder Job# 306291 Installing 5000' of 9-6" concrete encased duct bank to supply power to Dania Point shopping plaza.- 2018
- FPL Coconut Grove Feeder Job# 306279 -Install 1500' of 12-6" concrete encased duct bank for the removal of the overhead feeder poles.- 2018
- FPL Greynolds Feeder Job# 306289 - Install 1,400' of 12-6" by directional drill to supply power for a new car dealership -2018
- Turnberry Isle Resort Expansion, Miami , FL - FPL Ductbank Installation, 2018
- All Aboard Florida Miami Station – Miami, FL – Concrete encased duct bank and manhole system to accommodate new train station – 2016-2017



Experience

Years in Industry

33 Years

Years with Hypower

5 Years

Licenses

- Certificate Program in the Essentials of Project Management through Villanova University continuing studies.
- OSHA 500 Certification, Construction Link Estimating Software & Primavera Basic Trained
- Florida Advanced MOT Certification
- Williams Communications: Fiber Optic Cable Restoration Certification Course, Optical Time Domain Reflectometer (OTDR) Certification, National Defensive Driving Course, CSX Railroad Safety Course, As-Built Comprehension Course, Confined Space Training, Trenching and Shoring Safety Class
- Williams Communications: T-Berd Test Equipment Training, Cisco 15454 OC-48, Operation of Lucent, Cisco, Muxes, Basic Nortel
- MCI Worldcom: Fiber Optic Cable Restoration Certification Course, Optical Time Domain Reflectometer (OTDR) Certification, National Defensive Driving Course, CSX Railroad Safety Course, As-Built Comprehension Course, Confined Space Training, Trenching and Shoring Safety Class, Fuji Core fusion splicer, continuing education through college accredited courses offered by MCI Worldcom and participating vendors

Affiliations

- Florida Municipal Electric Association (FMEA)
- Distribution Contractors Association (DCA)
- Underground Contractors Association (UCA)



Curt Landry

Hypower, LLC- Power Infrastructure Group

Estimator / Project Manager

Responsibility

- Responsibilities include, estimating and bidding for all company projects, including FP&L cable rehabilitation, feeder duct bank and overhead to underground conversions. Project Managing for numerous FP&L feeder infrastructure projects throughout the State of Florida

Experience

- | | |
|---------------------------------------|------------------------|
| • Utility Infrastructure Construction | • Sub-aqueous bores |
| • Design/Build Solutions | • Metro Builds |
| • Conduit & Manhole Projects | • Substations |
| • Multiple Conduit Packages | • Fast Track Projects |
| • Underground Construction | • Estimating |
| • Ductbank | • Contract Management |
| | • Material Procurement |

Recent Experience

Underground Power / Duct bank Experience with Hypower

- Live Resort Pompono beach 3,500' of 9-6" concrete encased duct bank and (6) 2way manholes. 2022
- FPL Deauville Feeder concrete encased duct bank on Collins Ave 2,500' of 12-6", 9-6", 6-6" concrete encased with (5) 2way manholes- 2022
- FPL NW 170th Feeder relocation 3,200' of 12-6" and 9-6" concrete encased with (5) 2way manholes and (1) 4way manhole-2022
- FPL Sapphire Fish Farms feeder project 10,000' of 12-6" concrete encased duct bank w/ (15) 2way manholes-2021
- Miami Bluehouse Phase 1A concrete encased duct bank 5,600' of 9-6" FP&L – 2021
- FPL Smart Brickell Feeder 1,200' of 12-6" concrete encased duct bank w/ (2) 2way manholes -2022
- FPL Ravenswood Feeder Job# 306291 Installing 5000' of 9-6" concrete encased duct bank to supply power to Dania Point shopping plaza - 2018
- FPL Turkey Point Nuclear Power Plant (12) Feeder splice boxes, 2,700' of 2-6" directional drill and pull 3,000' of 1000MCM feeder cable -2019
- FPL Coconut Grove Feeder Job# 306279 -Install 1500' of 12-6" concrete encased duct bank for the removal of the overhead feeder poles - 2018
- FPL Greynolds Feeder Job# 306289 - Install 1,400' of 12-6" by directional drill to supply power for a new car dealership -2018
- Turnberry Isle Resort Expansion, Miami, FL - FPL Duct bank Installation, 2018
- All Aboard Florida Miami Station – Miami, FL – Concrete encased duct bank and manhole system to accommodate new train station – 2016-2017
- FPL Lincoln Alley Feeder 1,000' of 12-6" concrete encased duct bank and (3) 2way manholes – 2019.

Experience

Years in Industry
31 Years

Years with Hypower
26 Year

Licenses

- Maintenance of Traffic Certification
- Traffic Signal Tech 1 and Tech 2
- Crane Safety Certification
- OSHA (30 hrs.)
- CPR and First Aid Training

Affiliations

- Associated Builders and Contractors (ABC)
- Construction Association of South Florida (CASF)
- Associated General Contractors of South FL (AGC)
- South Florida Manufacturers Association (SFMA)
- Building Owners and Managers Association (BOMA)
- Florida Municipal Electric Association (FMEA)
- Distribution Contractors Association (DCA)
- Power & Communication Contractors Association (PCCA)
- Electrical Generating Systems Association (EGSA)
- Underground Contractors Association (UCA)

Rodney White

Hypower - Power Infrastructure Group

General Superintendent

Responsibility

- Mr. White's responsibilities are to ensure that the labor, tools, equipment, and materials are correctly dispatched to jobs, monitor the labor, schedule, quality of work, control equipment, and maintenance, safety on jobs. Also responsible for duct bank and manhole installations, in pavement lighting, communication systems, electrical vault construction and underground utilities as well as landside installation such as street lighting and high mast lighting. He has vast experience in underground duct bank installation.

Experience

- Utility Infrastructure Construction
- Design/Build Solutions
- Conduit & Manhole Projects
- Multiple Conduit Packages
- Underground Construction
- Ductbank
- Sub-aqueous bores
- Metro Builds
- Substations
- Fast Track Projects
- Estimating
- Contract Management
- Material Procurement

Recent Experience

- **Underground Power / Ductbank Experience**
- Port Everglades Expansion, Port Everglades, 2021
- Turnberry Isle Resort Expansion, Miami, FL - FPL Ductbank Installation, 2018
- All Aboard Florida Miami Station - Miami, FL - Concrete encased duct bank and manhole system to accommodate new train station - 2016-2017
- Fort Lauderdale Plant 135 KV Transmission Tie - Fort Lauderdale, FL - Concrete Encased Duct Bank to Tie existing substation to future plant - 2016
- New Smyrna Beach Subaqueous Feeder - New Smyrna Beach, FL - 2,100' Directional bore across Intra-coastal Waterway and Cable Install to replace submarine cable - 2016
- Crimson Tower / Biscayne Beach, Miami Beach, FL - Concrete Encased Duct Bank - Underground Feeder Expansion to accommodate developments along Biscayne Bay - 2015 - 2016
- Cutler Plant Feeder Relocation, Cutler Ridge, FL - Directional Bore, Concrete encased duct bank and Manhole System to Divert existing feeders at Substation to accommodate future expansion - 2015
- Town of Gulfstream, Gulfstream, FL - Conversion of utilities for FPL, ATT Comcast from overhead to underground- 2013-2014
- Market and Fronton, Miami, FL - ROW Power Distribution Duct Bank Utility Work- 2013-2014
- Wilcox CSX RR Crossing, Miami, FL- Directional Bore & Tie-In - 2013
- Florida Atlantic University Stadium - Boca Raton, FL - 3,300 ft. duct bank provide material, install duct and cable, transformers and switches - 2012



Experience

Years in Industry

26 Years

Years with Hypower

7 Year

Licenses

- OSHA (30 hrs.)
- CPR and First Aid Training
- Personal Protection Equipment
- FDOT Intermediate MOT
- Confined Space/ Competent person/Supervisor
- Fall Hazard
- Silica

Affiliations

- Associated Builders and Contractors (ABC)
- Construction Association of South Florida (CASF)
- Associated General Contractors of South FL (AGC)
- South Florida Manufacturers Association (SFMA)
- Building Owners and Managers Association (BOMA)
- Florida Municipal Electric Association (FMEA)
- Distribution Contractors Association (DCA)
- Power & Communication Contractors Association (PCCA)
- Electrical Generating Systems Association (EGSA)
- Underground Contractors Association (UCA)

Jose Quinones

Hypower - Power Infrastructure Group

General Superintendent

Responsibility

- Mr. Quinones responsibilities are to ensure that the Crews have sufficient labor, tools, equipment and materials are correctly dispatched to job.
- Monitor all labor schedules, quality of work and safety on the jobs.
- His Responsibilities include overseeing duct bank installations, Manhole installations, communications systems, Electrical vault room construction, underground utilities, Overhead/Underground conversion, URD (underground Residential development). He has a vast experience in underground construction installations.

Experience

- Utility Infrastructure Construction
- Conduit & Manhole Projects
- Multiple Conduit Packages
- Underground Construction
- FPL Duct bank
- Sub-aqueous bores
- Metro Builds
- Substations
- Fast Track Projects

Recent Experience

Underground Power / Duct bank Experience

- Various FPL Duct Bank Jobs for the past 15 years
- MSC in the Port of Miami duct bank for FPL and Comm duct bank 2023
- Isle of Casino in Pompano for Stiles Construction 2023
- Grove Central Mix Development, Coral Gables FI, FPL Duct Bank installation, 2022
- Sapphire Fish Farm, Homestead FL 2022
- Port Everglades Expansion, Port Everglades, 2021
- Turnberry Isle Resort Expansion, Miami, FL - FPL Duct bank Installation, 2018
- University Substation, Miami Beach FI, FPL Duct Bank installation, 2021
- Venetian Substation, Miami Beach FI, FPL Duct Bank installation, 2021
- Collins Ave, Miami Beach FI, FPL Duct Bank installation, 2022
- 250 Bird Rd, Coral Gables FI, FPL Duct Bank installation, 2020
- Ravenwood, Dania Beach FI, FPL Duct Bank installation, 2019
- Dania Pointe, Dania Beach FI, FPL Duct Bank/ URD installation, 2017

Tab 4

Interactions with City and Regulatory Agency Staff

Summary supporting the specialized qualifications of the proposed Hypower key personnel.

Due to the nature of Hypower's business, experience with utility companies and regulatory agencies is naturally part of the job. Each employee from the CEO to the Field Superintendent is required to communicate with the utilities' representatives on a project including but not limited to Florida Power & Light, Duke Energy, AT&T, Comcast, and UnitiFiber as well as local water, sewer, and gas utilities. Parallel to communicating and working with these utilities is communicating and cooperating with regulatory agencies and their specific requirements for each project.

Hypower's Project Management team regularly works with our clients to complete the construction permitting process. An in-house Engineering Department coupled with the experience of our Project Managers, Hypower's permitting capabilities begin with the design of the project (when required); continue through completing applications for the required agencies; and complete with submitting and tracking the permit through the final approval. Once a permit is received, the Project Managers regularly work with their team to ensure the proper construction start notices and walk-throughs have been completed in addition to Sunshine811 and any other locating needs.

The Village of Golf and the Central Shopping Plaza – two of the example projects we have provided in this RFP – are prime examples showing Hypower's ability to complete this style of Underground Utility Conversion. Both of these projects required working with the residents – both single family homes and condominiums – to guarantee the least amount of disruptions as possible. Hypower's ability to work with both residential and business schedules alongside the city representatives, FPL's coordinator, and the other utilities being converted to successfully complete these projects on time is just another example of Hypower's qualifications for the City of Destin's Utility Underground Conversion.

Summary of how Hypower's crews approach public interactions, notifications, concerned residents, ingress & egress concerns during construction.

Hypower understands that a Utility Underground Conversion project requires constant coordination and communication with each utility that is part of the undergrounding effort. This is essential for each utility's placement within the provided rights-of-way and easements to allow for the required distances between existing utilities and the new duct banks of utilities. Holding meetings with all municipalities, utilities and contractor representatives to organize and

execute the plan and schedule of the project is a critical step that Hypower acknowledges must occur for a successful project.

Hypower is renowned for its commitment to maintaining open and constructive public interactions during construction projects. Their approach centers on transparency, communication, and community engagement. When embarking on a project, Hypower's crews prioritize notifying the local residents and businesses well in advance, ensuring they are aware of the upcoming construction activities and potential disruptions. This proactive approach helps alleviate concerns and fosters a sense of collaboration from the outset.

In their interactions with concerned residents, Hypower crews take a patient and understanding approach. They actively listen to residents' feedback and concerns and work diligently to address them whenever possible. Clear channels of communication are established, with dedicated representatives available to respond to inquiries and provide regular updates on the project's progress. This commitment to addressing concerns and minimizing disruptions ensures that residents feel heard and supported throughout the construction process.

Ingress and egress concerns are handled with precision and safety in mind. Hypower takes measures to ensure that access to properties is maintained as much as possible. Traffic management plans are carefully designed to minimize disruptions and provide safe passage for both residents and construction personnel. Additionally, the crews adhere to the highest safety standards to safeguard the well-being of everyone in the vicinity of the construction site. By approaching public interactions, notifications, concerned residents, and ingress/egress concerns with a focus on communication and safety, Hypower consistently builds positive relationships with the communities they serve.

Tab 5

Timely Completion of Projects

Hypower's current and recently completed timeliness with FPL projects

Hypower acknowledges that timeliness of FPL projects can only be achieved through proper scheduling and communication. We have never received liquidated damages on any of FPL's hundreds of projects over the last 25 years of work.

A prime example of this on-time project is the Village of Golf project you have seen in our project information. Constant communication with the HOA and following the schedule created by the Project Manager created a timely and successful project. Our own proprietary software allows for the input of daily labor hours, equipment usage, and quantities installed. This information is then translated into our Primavera schedule allowing us to monitor progress on a daily basis to ensure critical path is adhered to. If Hypower noticed that we were falling behind on the critical path, we add additional resources to bring us back on track.

Occasionally we have come across permitting delays resulting in a change in construction schedule. In order to keep the schedule moving forward, Hypower works on the permits that have been received while proactively following up with the pending permit's jurisdiction.

Hypower's staffing and resources meet regularly to maintain project timeliness. With over 700 employees and growing, Hypower can supply the right personnel for the project and maintain schedule as well as quality to ensure a timely project for the City of Destin.

Tab 6

Surveys of Past Performance

Survey 1- City of St. Pete Beach

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information	Client/Reference Information
From: Curt Landry	To: Nicole Kurant
Company: Hypower, LLC.	Company: City of St. Pete Beach
Phone: 954-895-3137	Phone: 727-363-9273
Email: clandry@hypowerinc.com	Email: nkurant@stpetebeach.org

Performance Survey of (project name): Phase 1 Underground Project Gulf Blvd 55th to 75th	
Cost of Services: \$2,558,571.20	Date Completed: 10/27/2023

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	10
3. Quality of workmanship	(1 - 10)	10
4. Professionalism and ability to manage	(1 - 10)	10
5. Close out process	(1 - 10)	10
6. Ability to communicate with all staff & applicable parties	(1 - 10)	TBD
7. Ability to resolve issues promptly	(1 - 10)	10
8. Ability to follow protocol	(1 - 10)	10
9. Ability to maintain proper documentation	(1 - 10)	10
10. Ability to offer solid recommendations & solutions	(1 - 10)	10
11. Had proper resources and personnel by which to get the project done	(1 - 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	10

Nicole L. Kurant

Printed Name of Reference

Nicole L. Kurant

Signature of Reference

Survey 2- Village of Golf

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From: Curt Landry	To: Christine Brevik
Company: Hypower, LLC.	Company: Village of Golf
Phone: 954-895-3137	Phone: 561-906-7334
Email: clandry@hypowerinc.com	Email: Cbrevik@villageofgolf.org

Performance Survey of (project name): Village of Golf Undergrounding Utility Mitigation Project	
Cost of Services: \$1,246,885.00	Date Completed: 09/29/2023 In Progress

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	8
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	8
3. Quality of workmanship	(1 - 10)	9
4. Professionalism and ability to manage	(1 - 10)	9
5. Close out process	(1 - 10)	
6. Ability to communicate with all staff & applicable parties	(1 - 10)	8
7. Ability to resolve issues promptly	(1 - 10)	8
8. Ability to follow protocol	(1 - 10)	9
9. Ability to maintain proper documentation	(1 - 10)	8
10. Ability to offer solid recommendations & solutions	(1 - 10)	8
11. Had proper resources and personnel by which to get the project done	(1 - 10)	9
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	9

Christine Brevik
Printed Name of Reference

Christine Brevik
Signature of Reference

Survey 3- Moss Construction

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information	Client/Reference Information
From: Curt Landry	To: Daniel Frankel
Company: Hypower, LLC.	Company: Moss Construction
Phone: 954-895-3137	Phone: 305-986-1836
Email: clandry@hypowerinc.com	Email: dfrankel@mosscon.com

Performance Survey of (project name): Port Everglades High Voltage Electrification and Infrastructure Improvements	
Cost of Services: \$14,605,606.00	Date Completed: 10/15/2023

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	9
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	9
3. Quality of workmanship	(1 - 10)	9
4. Professionalism and ability to manage	(1 - 10)	9
5. Close out process	(1 - 10)	8
6. Ability to communicate with all staff & applicable parties	(1 - 10)	10
7. Ability to resolve issues promptly	(1 - 10)	10
8. Ability to follow protocol	(1 - 10)	10
9. Ability to maintain proper documentation	(1 - 10)	8
10. Ability to offer solid recommendations & solutions	(1 - 10)	9
11. Had proper resources and personnel by which to get the project done	(1 - 10)	9
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	10

Daniel Frankel

Printed Name of Reference

Daniel Frankel

Signature of Reference

I hereby sign by Daniel Frankel
On: 10/15/2023. Emailed to: mcs@hypower.com
D. Frankel & Associates, Inc. - Daniel Frankel
I am approving this document
Date: 10/15/2023 10:40:40 AM

Survey 4- Williams Company Southeast

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information		Client/Reference Information	
From:	Curt Landry	To:	Drew Broderick
Company:	Hypower, LLC.	Company:	Williams Company Southeast
Phone:	954-895-3137	Phone:	352-988-4181
Email:	clandry@hypowerinc.com	Email:	DBroderick@williamsco.com

Performance Survey of (project name): Overhead to Underground FPL Utility Conversion Project	
Cost of Services: \$887,625.00	Date Completed: 03/21/2023

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	10
3. Quality of workmanship	(1 – 10)	10
4. Professionalism and ability to manage	(1 – 10)	10
5. Close out process	(1 – 10)	10
6. Ability to communicate with all staff & applicable parties	(1 – 10)	10
7. Ability to resolve issues promptly	(1 – 10)	10
8. Ability to follow protocol	(1 – 10)	10
9. Ability to maintain proper documentation	(1 – 10)	10
10. Ability to offer solid recommendations & solutions	(1 – 10)	10
11. Had proper resources and personnel by which to get the project done	(1 – 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	10

Drew Broderick

Printed Name of Reference

Drew Broderick
City of Destin

Signature of Reference

Tab 7

Price Proposal/Schedule-of-Values

Price Proposal/Schedule-of-Values

City of Destin - Phase 1 Undergrounding

HYPOWER, LLC.

No.	Description	Qty.	Units	Unit Price	Total
I. GENERAL					
57-7	Survey, Stakeout & Record Drawings	1	LS	\$297,500.00	\$297,500.00
101-1	Mobilization	1	LS	\$1,100,000.00	\$1,100,000.00
102-1	Maintenance of Traffic	1	LS	\$330,450.00	\$330,450.00
				SUBTOTAL	\$1,727,950.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					
104-10-3	Sediment Barrier	5,500	LF	\$4.74	\$26,070.00
110-1-1	Clearing & Grubbing	1	LS	\$102,632.00	\$102,632.00
120-6	Sidewalk Restoration	12,000	SF	\$15.34	\$184,080.00
				SUBTOTAL	\$312,782.00
III. FPL INFRASTRUCTURE					
FPL-630-1-12	FPL Conduit 1PN1C DIRECTIONAL BORE	4,900	LF	\$11.90	\$58,310.00
FPL-630-2-12	FPL Conduit 2PN2C DIRECTIONAL BORE	4,000	LF	\$19.04	\$76,160.00
FPL-630-3-12	FPL Conduit 3PN3C DIRECTIONAL BORE	33,550	LF	\$23.08	\$774,334.00
FPL-630-4-12	FPL Conduit 4PN4C DIRECTIONAL BORE	100	LF	\$29.75	\$2,975.00
FPL-630-6-12	FPL Conduit 6PN6C DIRECTIONAL BORE	16,500	LF	\$34.51	\$569,415.00
FPL-FNC-6-12	FPL Conduit FNC DIRECTIONAL BORE	30,300	LF	\$26.78	\$811,434.00
FPL-630-SECNDRY	FPL Secondary Conduit	18,175	LF	\$8.93	\$162,302.75
FPL-635-SB-1	FPL Splice Box (Feeder)	15	EA	\$1,666.00	\$24,990.00
FPL-635-SB-2	FPL Splice Box (Primary)	70	EA	\$392.00	\$27,440.00
FPL-635-HH-1	FPL 30" Handhole / Above Ground Pedestals	55	EA	\$208.00	\$11,440.00
FPL-FEEDER CBL	FPL Feeder Cable pull (Wire)	36,000	LF	\$4.91	\$176,760.00
FPL-PRMRY-CBL	FPL Primary cable pull (Wire)	193,000	LF	\$2.03	\$391,790.00
FPL SERV CABL	FPL Secondary Cable (Wire)	19,000	LF	\$1.88	\$35,720.00
FPL-635-SWC-1	FPL PME 9/PME 11/Switch Cabinet Installation	54	EA	\$5,831.00	\$314,874.00
FPL-635-TSF-1	FPL Transformer & Pad (SINGLE PHASE)	64	EA	\$928.00	\$59,392.00
FPL-635-TSF-1	FPL Transformer & Pad (3-PHASE)	20	EA	\$1,166.00	\$23,320.00
FPL-635-TSF-1	FPL Transformer & Pad (OPEN DELTA)	13	EA	\$1,130.00	\$14,690.00
FPL-635-CAP-1	FPL Capacitor Bank Installation	4	EA	\$1,440.00	\$5,760.00
FPL - PED-1	FPL 3-Phase Pedestals	14	EA	\$773.00	\$10,822.00
FPL-635-WH-1	FPL Meter Box Connections	275	EA	\$89.25	\$24,543.75
FPL-UG-CONV	CONVERSION OF CURRENTLY UNDERGROUNDED SERVICES	275	EA	\$89.25	\$24,543.75
FPL-UG-COM CONV	CONVERSION OF COMMERCIAL UNDERGROUNDED SERVICES	155	EA	\$148.75	\$23,056.25
FPL-EASEMENT	COORDINATION OF EASEMENTS	126	EA	\$1,100.00	\$138,600.00
FPL-EASEMENT SUR	EASEMENT SURVEY	85	EA	\$1,035.00	\$87,975.00
FPL-OH-CONV	CONVERSION OF AERIAL SERVICES	300	EA	\$571.00	\$171,300.00
FPL-UG-CONV	CONVERSION OF UG SERVICES	55	EA	\$228.00	\$12,540.00
FPL-MISC/COORD	INCIDENTALS/COORDINATION/MANAGEMENT	1	LS	\$296,213.00	\$296,213.00
FPL-SWITCHING	SWITCHING/FPL COORDINATION	1	LS	\$22,191.00	\$22,191.00
					\$4,352,891.50
IV. CARRIERS					
OPTIONAL BID ITEMS					
CARRIER C-01	(4) 2" Conduit DIRECTIONAL BORE "COX" (Install)	18,500	LF	\$29.75	\$550,375.00
CARRIER C-02	(3) 2" Conduit DIRECTIONAL BORE Uniti Fiber (Install)	17,000	LF	\$22.61	\$384,370.00
CARRIER C-03	(3) 2" Conduit DIRECTIONAL BORE Century Link (Install)	17,000	LF	\$22.61	\$384,370.00
CONDUIT-01	(1) 2" Conduit HDPE (Furnish)	18,500	LF	\$1.45	\$26,825.00
CONDUIT-02	(2) 2" Conduit HDPE (Furnish)	18,500	LF	\$2.90	\$53,650.00
CARRIER-COORD	COORDINATION	1	LS	\$36,456.00	\$36,456.00
BOND-001	BONDING OPTIONAL ITEMS	1	LS	\$21,540.00	\$21,540.00
				SUBTOTAL	\$1,457,586.00
V. CARRIERS					
FPL STREETLIGHT INFRASTRUCTURE					
FPL-SL-001	FPL STREETLIGHT (1) 2" Conduit DIRECTIONAL BORE	32,000	LF	\$11.90	\$380,800.00
FPL-SL-002	FPL STREETLIGHT (2) 2" Conduit DIRECTIONAL BORE	32,000	LF	\$19.04	\$609,280.00
FPL-SL-SB	Install 24"x16" Splice Box	150	EA	\$517.00	\$77,550.00
FPL-SL-COORD	COORDINATION	1	LS	\$39,627.00	\$39,627.00
				SUBTOTAL	\$1,107,257.00
VI. BOND					
BOND-001	BONDING	1	LS	\$78,310.50	\$78,310.50
				SUBTOTAL	\$78,310.50
SUMMARY					
I. GENERAL					\$1,727,950.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					\$312,782.00
III. FPL INFRASTRUCTURE					\$4,352,891.50
IV. CARRIERS					\$1,457,586.00
V. FPL STREETLIGHT INFRASTRUCTURE					\$1,107,257.00
VI. BOND					\$78,310.50
SUBTOTAL					\$9,036,777.00
AWARD: Base Bid Total =					\$9,036,777.00
Written in Words: Nine Million, Thirty Six Thousand, Seven Hundred Seventy Seven dollars and No Cents					
					\$9,036,777.00

Tab 8

Forms & General information and Documents

CITY OF DESTIN FLORIDA

SUBMITTED PROPOSAL FORM

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

The undersigned Contractor declares that the only person or parties interested in this RFP as principals are those named herein, that this proposal is made without any understanding, contract, or connection with any other person, firm, or corporation providing a proposal for the same purpose and that this proposal is in all respects fair and without collusion or fraud. The Contractor understands that this proposal must be manually signed in ink, otherwise it will be considered unresponsive and subject to rejection.

The undersigned Contractor represents that the Contractor accepts, and that this proposal complies with the RFP Documents and that the Contractor has carefully examined the RFP Documents for the designated Services. The Contractor affirms that Contractor is satisfied as to the general nature of the Services; the general character, general quality, and the quantity of the possible materials that may be required; the kind and extent of equipment that generally may be required and other facilities that may be needed for the performance of the Services; the possible conditions and the common difficulties that may be encountered, and all other general and common items which may, in any way, affect the Services or its performance.

The undersigned Contractor proposes, and agrees if this proposal is accepted, that it will contract with the City to provide all necessary machinery, tools, software, labor, apparatus, and other means necessary to do all the Services, and furnish all the materials and equipment specified or referred to in the RFP Documents in the manner and time herein prescribed, and according to the requirements of the City as therein set forth.

Under provisions of Chapter 112, F.S., Contractor must disclose with proposal the name of any officer, director, or agent who is also an employee of the CITY OF DESTIN. Contractor must disclose on an attachment entitled "Submitted Bid Conflict of Interest" the name of any City employee who owns, directly or indirectly, a five percent (5%) or more interest in the Contractor's firm or any of its branches, or in the firm of any subcontractor to this proposal. Absence of such an attachment represents Contractor's certification of no such employee.

Contractor acknowledges receipt of the following addenda issued during the solicitation period; the cost of which, if any, is included in proposal pricing. If an addendum is issued, the Addendum Acknowledgement sheet must be signed and submitted with the proposal package at the time and due date of the proposal.

ADDENDUM #	ADDENDUM DATE	ADDENDUM #	ADDENDUM DATE
<u>1</u>	<u>02/14/2024</u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>	<u> </u>

The undersigned Contractor understands that the City reserves the right to reject any or all proposals and to waive any informalities and minor irregularities in any proposal. The Contractor agrees that this proposal shall be good and may not be withdrawn for a period of at least one hundred twenty (120) days after the scheduled RFP opening.

Having carefully examined the RFP Documents, Contractor agrees to the terms contained therein and proposes to furnish all labor, material, and equipment for the entire services (including mobilization and demobilization), and to execute an agreement for services and any and all bonds, insurance certifications, and other instruments or documents as specified or included in the RFP Documents and will completely perform the services in strict accordance with the terms of the RFP Documents.

The undersigned Contractor acknowledges that services to be performed shall conform to all City codes and regulations. Services must be accomplished in a professional manner and meet all standards of any professional trade requiring a license and or permit. Hours of operation that services can be performed on site, excluding emergency issues and special exceptions, begin at 6:00 a.m. and run through 5:00 p.m. Monday through Saturday in accordance with City Code, Chapter 130.


(Signature of Contractor)

Hypower, LLC.
(Typed name of Contractor)

Doing Business As: Hypower, LLC.

Business Address: 5913 NW 31st Ave.

City: Ft. Lauderdale State: FL. Zip: 33309

Phone: 888-948-9300 Fax: N/A

Email: rmccorkel@hypowerinc.com

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 3
PUBLIC ENTITY CRIMES STATEMENT

SWORN STATEMENT UNDER SECTION 287.133 (3) (A)

FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid, Proposal or Contract No. 24-01-ENG
Phase 1 Utility Underground Conversion

2. This sworn statement is submitted by Hypower, LLC. whose
business address is 5913 NW 31st Ave.
Ft. Lauderdale, FL. 33309

and (if applicable) Federal Employer Identification Number (FEIN) is 88-0271249 (If the entity has no
FEIN, include the Social Security Number of the individual signing this sworn statement:

3. My name is Ray McCorkel and my relationship to the entity
named above is President

4. I understand that a "public entity crime" as defined in Paragraph 287.133(a)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or any agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in paragraph 287.133(a)(b), Florida Statutes, means finding of guilt or a conviction of a public entity crime with or without an adjudication of guilt, in any federal or state trial court of records relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime; or

2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one of shares constituting a controlling income among persons when not for fair interest in another person, or a pooling of equipment or income among persons when not for fair market value under a length agreement, shall be a prima facie case that one person controls another person.

A person who was knowingly convicted of a public entity crime, in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of the state or of the United States with the legal power to enter into a binding contract for provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies)

X Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

 The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. (please attach a copy of the final order)

 The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in public interest to remove the person or affiliate from the convicted vendor list. (please attach a copy of the final order)

 The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by, or pending with, the Department of General Services.)



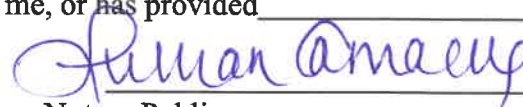
(Signature)

Date: 2-20-2024

STATE OF FLORIDA

COUNTY OF Broward

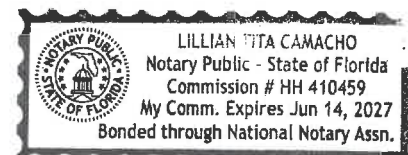
PERSONALLY APPEARED BEFORE ME, the undersigned authority, who, after first being sworn by me, affixed his/her signature at the space provided above on this 20th day of February, ~~2020~~ 2024, and is personally known to me, or has provided _____ as identification.



Notary Public

My Commission expires: June 14, 2027

END OF SECTION



RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 4
DRUG-FREE WORKPLACE CERTIFICATION

The below signed submitter certifies that it has implemented a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling rehabilitation and employee assistance programs and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection 1.
4. In the statement specified in subsection 1., notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation occurring in the workplace no later than five (5) working days after such conviction.
5. Impose a sanction on or require the satisfactory participation in drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign this statement, I certify that this firm complies fully with the above drug-free workplace requirements.

COMPANY: Hypower, LLC.

ADDRESS: 5913 NW 31st Ave.

CITY: Ft. Lauderdale STATE: FL. ZIP CODE: 33309

TELEPHONE NUMBER: 888-978-9300

SIGNATURE:  DATE: 2/20/2024

NAME (TYPED OR PRINTED): Ray McCorkel

TITLE: President

END OF SECTION

**RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 5
CONFLICT OF INTEREST DISCLOSURE FORM**

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity or his/her spouse, or child own more than 5% of the bidder/proposer's interest?

YES _____

NO X

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity hold any employment or contract with the bidder/proposer?

YES _____

NO X

If either question number 1 or 2 above has been answered YES, does the bidder/proposer assert any exemptions related to prohibited employment & business relationships?

YES _____

NO X

If YES, please describe:

FIRM NAME: Hypower, LLC.

BY (PRINTED): Ray McCorkel

BY (SIGNATURE): 

TITLE: President

ADDRESS: 5913 NW 31st Avenue

Ft. Lauderdale, FL.

PHONE NUMBER 888-978-9300

EMAIL: rmccorkel@hypowerinc.com

**RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 6
LIABILITY & INDEMNIFICATION FORM**

To the fullest extent permitted by law, CONTRACTOR shall indemnify and hold harmless CITY, its officers and employees from liabilities, damages, losses, and costs including but not limited to reasonable attorney fees, to the extent caused by the negligence, recklessness, or intentional wrongful conduct of the CONTRACTOR and other persons employed or utilized by the CONTRACTOR in the performance of this Agreement.

Hypower, LLC.

Contractor's Company Name

5913 NW 31st Ave., Ft. Lauderdale, FL. 33309

Physical Address

Same

Mailing Address

888-978-9300

Phone Number

954-336-6815

Cellular Number

rmccorkel@hypowerinc.com

Email address



Authorized Signature – Manual

Ray McCorkel

Authorized Signature – Typed

President

Title

N/A

FAX Number

888-978-9300

After-Hours Number(s)

2/20/2024

DATE

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 7
CERTIFICATION OF INDEPENDENCE AND NO CONFLICT OF INTEREST

By submitting a proposal in response to the REQUEST FOR QUALIFICATIONS for RFQ No. 24-01-ENG.
- PHASE I UTILITY UNDERGROUND CONVERSION, the undersigned certifies the following:

1. The proposal has been developed independently, without consultation, communication or agreement with any employee or contractor to the City who has worked on the development of this RFQ, or with any person serving as a member of the evaluation committee.
2. The proposal has been developed independently, without consultation, communication or agreement with any other firm or parties for the purpose of restricting competition.
3. Unless otherwise required by law, the information found in the proposal has not been knowingly disclosed and will not be knowingly disclosed prior to the award of the contract, directly or indirectly, to any other firm.
4. No attempt has been made or will be made by Hypower, LLC. (Name of Firm) to induce any other firm to submit or not to submit a proposal for the purpose of restricting competition.
5. No relationship exists or will exist during the contract period between Hypower, LLC. (Name of Firm) and the City that interferes with fair competition or is a conflict of interest.

Sincerely,

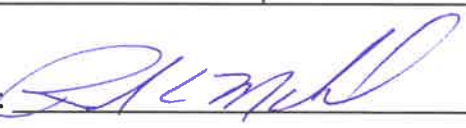
Ray McCorkel / President

Name and Title

RFP 24-01-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 8
SCHEDULE OF SUB-CONTRACTORS

The Undersigned CONTRACTOR proposes the following major sub-contractors for the major areas of work for the Project. The Bidder is further notified that all sub-contractors shall be properly licensed, bondable and shall be required to furnish the City with a Certificate of Insurance in accordance with the contract general conditions. This page may be reproduced for listing additional sub-contractors, if required.

<u>Name of Sub- Contractor</u>	<u>Address of Sub- Contractor</u>	<u>License No.:</u>	<u>Task</u>	
Murd's, Inc.	226 N. Nova Rd #352 Ormond Beach, FL. 32174	P19000008830	Cable Pull & Terminations Switching & Conversions	

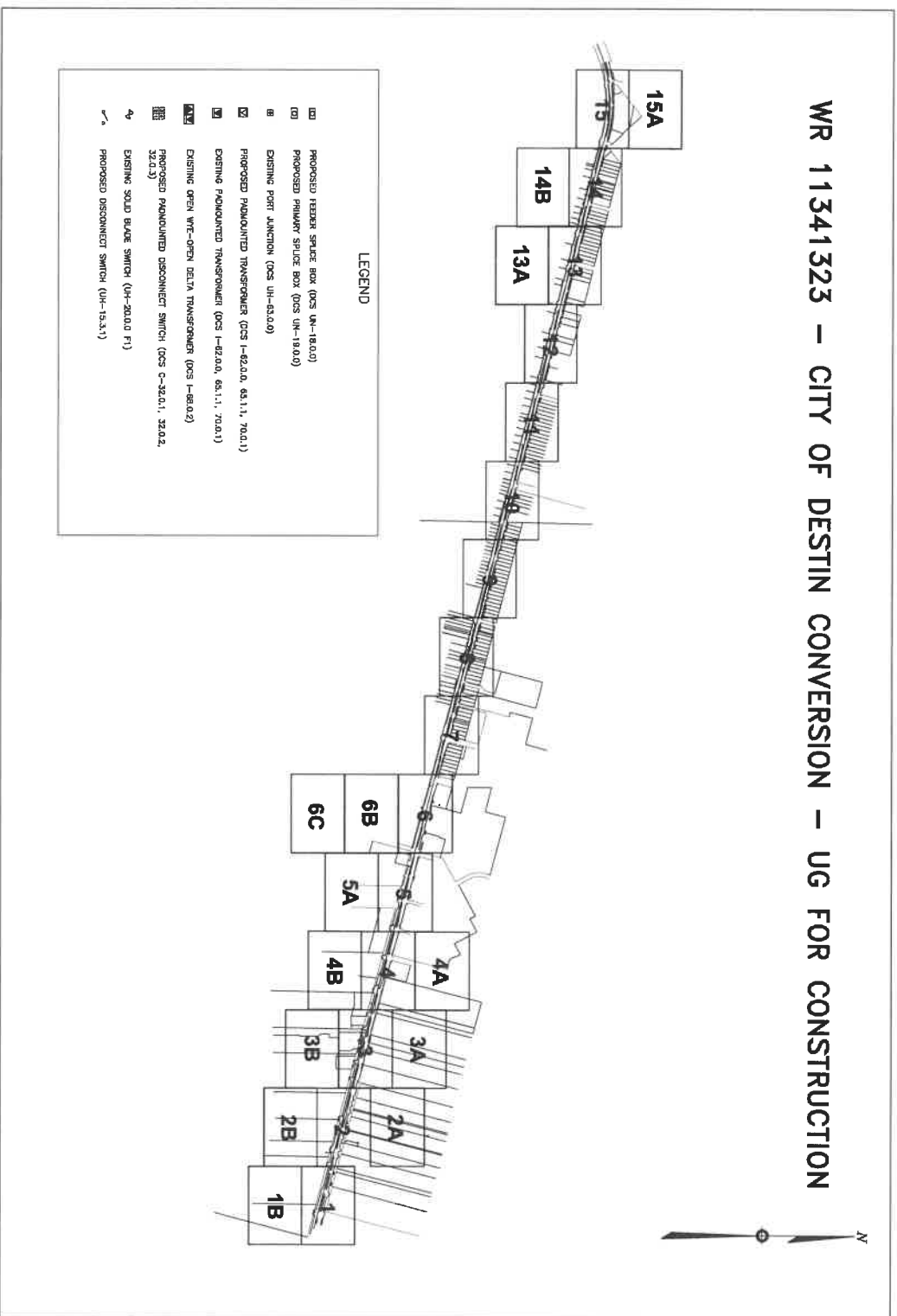
Signature: _____

Date: 2/20/2024

Title/Company: President/Hypower, LLC.

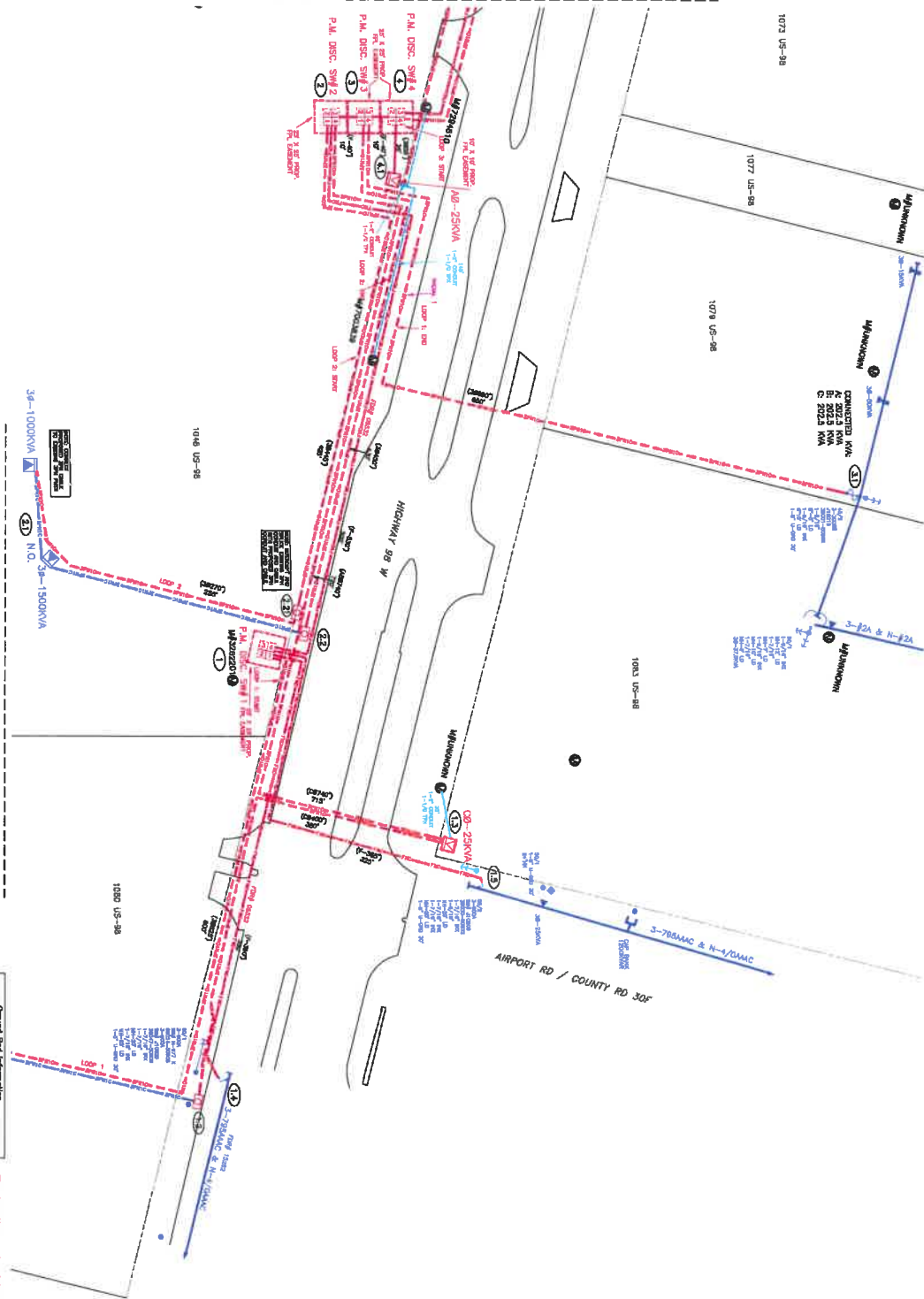
The City reserves the right to reject any sub-contractor who has previously failed in the proper performance of an award or failed to deliver on time contracts in a similar nature, or who is not responsible (financial capability, lack of resources, etc.) to perform under this award. The City reserves the right to inspect all facilities of any sub-contractor in order to make a determination as to the foregoing.

WR 11341323 - CITY OF DESTIN CONVERSION - UG FOR CONSTRUCTION

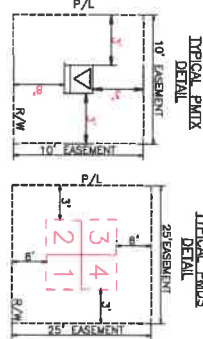
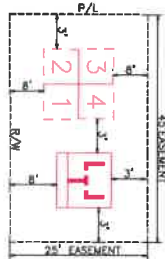


AS-BUILT COPY		AS-BUILT CREW PRINT	
DATE: 11/14/22 DRAWN BY: C. OCHOA CHECKED BY: C. OCHOA DATE: 11/14/22 MAP NO: - SHEET NO: 01 OF 01		COMMENTS: YES ☐ NO ☐ FROM WORK: YES ☐ NO ☐ LEG PRINTING: YES ☐ NO ☐ TRENCH FEEL: YES ☐ NO ☐ DR. DIST.: YES ☐ NO ☐ COUNTY AIR: YES ☐ NO ☐ STATE NO: YES ☐ NO ☐ TRANS. NO: YES ☐ NO ☐ CANY FREQUENCY: YES ☐ NO ☐	
ALL AS-BUILT ground labels have been given & verified to be within 10' of actual location. Labels are shown at all locations.		DESIGNED BY: C. OCHOA DATE: 11/14/22 MAP NO: - SHEET NO: 01 OF 01	
CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION DESTIN, FLORIDA		WR 11341323 11-34-323	

FOR CONTINUATION SEE PAGE 1B



LOCATION SKETCH
N.T.S.

[illegible]

FOR CONTINUATION SEE PAGE X

FOR CONTINUATION SEE PAGE 1

FOIA b 7 - D
75-000001

10860 US-88

三

3d-1000KVA (N.O.)

NO DISCOUNT
OFFERED ON CASH
NO EXPENSES PAID

☐ INACCESSIBLE

☒ 1

PUTU

101

☒ SALT SPRAY

1

LOCATION SKETCH

N.T.S.

TYPICAL PMDX
DETAIL

**TYPICAL PMDS
DETAIL**

**TYPICAL PMDS
W/CAP BANK
DETAIL**

GENERAL CABLE THE DOWN DETAIL:
(P.T.B.)

GENERAL CABLE TIE DOWN DETAILS
(R1A)

The diagram illustrates three methods of cable tie-downs:

- RW**: Rope Webbing. A cable is attached to a horizontal beam via a turnbuckle and a hook.
- FEEDER**: A cable is attached to a horizontal beam via a turnbuckle and a hook, with a feeder cable connected to the hook.
- DECORATIVE CABLE**: A cable is attached to a horizontal beam via a turnbuckle and a hook, with a decorative cable connected to the hook.

REFERENCE DWG'S

EASEMENTS REQUIRED

AS-BUILT COPY	AS-BUILT CREW PRINT
---------------	---------------------

Job CERTIFIED COMPLETED as shown on this AS-BUILT print

Signature _____ Date _____

[illegible]

Request Rod Information		
Location	Post #	Material (size) (Gauge)
	Rod installed	

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

DESIGNED BY

Drawn BT	
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MAP NO.	1
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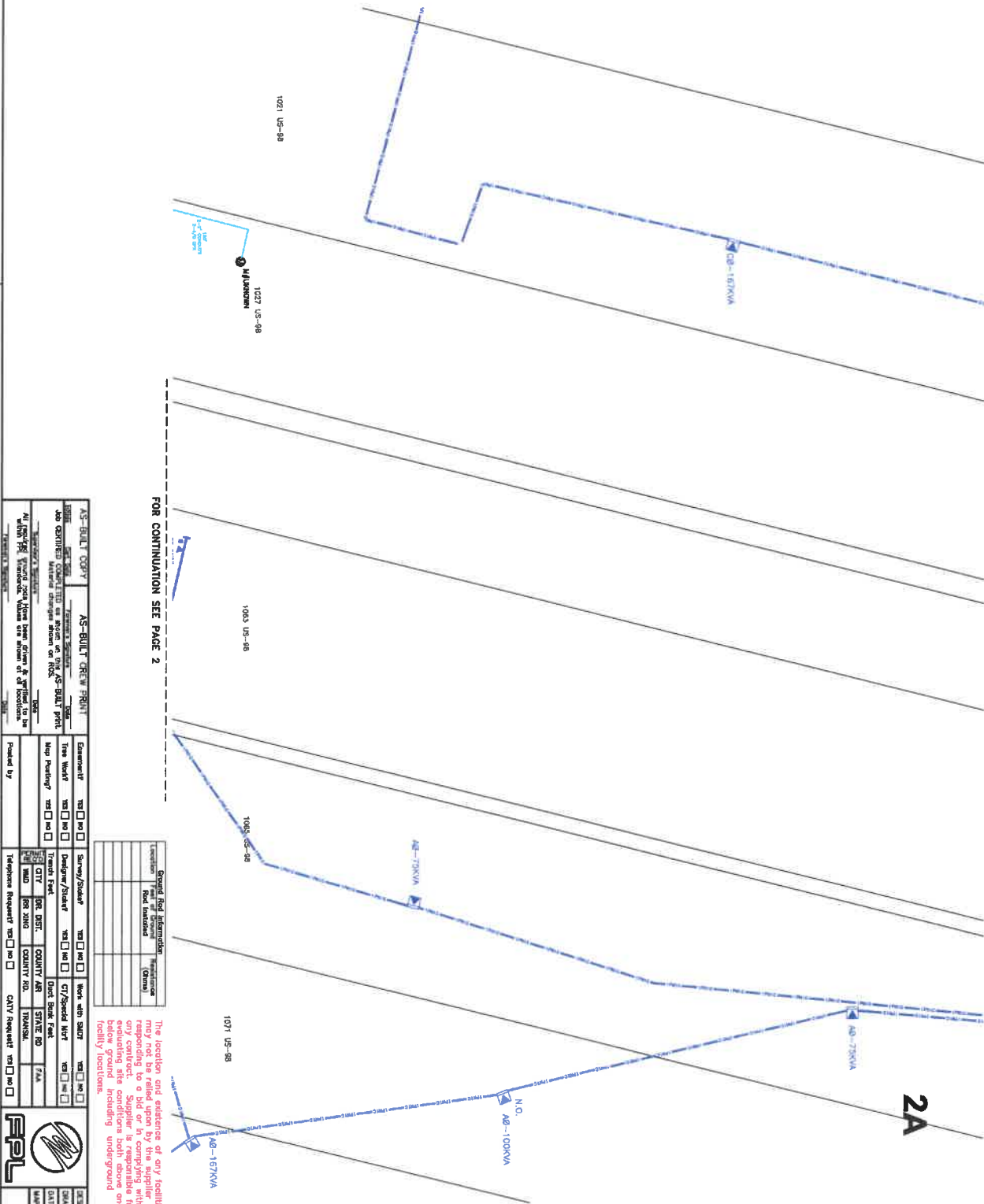
पत्र

M/A
M/V

FOR CONSTRUCT

DESTIN/OKALOOSA FL

441323 WFO 00115 - 4



FOR CONTINUATION SEE PAGE 2

AS-BUILT COPY		AS-BUILT OR I.W. FRONT	
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AS-BUILT COPY	AS-BUILT COPY	AS-BUILT COPY	AS-BUILT COPY
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AS-BUILT COPY	AS-BUILT COPY	AS-BUILT COPY	AS-BUILT COPY

Ground Rod Information	Ground Rod Information	Ground Rod Information	Ground Rod Information
Ground Rod Information	Ground Rod Information	Ground Rod Information	Ground Rod Information
Ground Rod Information	Ground Rod Information	Ground Rod Information	Ground Rod Information

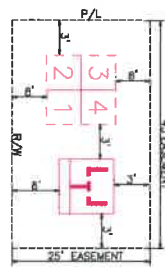
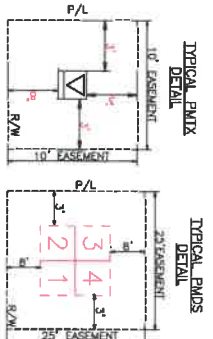
The location and existence of any facilities may not be relied upon by the supplier in any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.



DATE	DATE	DATE	DATE
DATE	DATE	DATE	DATE
DATE	DATE	DATE	DATE

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LOCATION SKETCH
N.T.S.



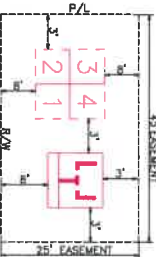
REFERENCE DWG'S

FOR CONTINUATION SEE PAGE 3

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 2KV ☐ 23KV ☒ SALT SPRAY ☐

LOCATION SKETCH

N.T.S.



REFERENCE DWG's

EASEMENTS REQUIRED

[illegible]

FOR CONTINUATION SEE PAGE 4

☐ INACCESSIBLE	☒ 12KV	☐ FUTURE 23KV	☐ 23KV	☒ SALT SPRAY	☐
---------------------------------------	--	--------------------------------------	-------------------------------	--	--------------------------

4B

LOCATION SKETCH

N.T.S

1002 US-88

(12.2)

**ACRE, BUCKEYE AND
SPICE BRIDGES WITH
COPPER AND CEMENT
WITH PROPOSED SPAN
CONCRETE AND STEEL.**

**TYPICAL PMTX
DETAIL**

TYPICAL PMDS

CO-75KVA

LEADING A0-25KVA
TRAILING B0-25KVA

REFERENCE DWG'S

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

ROW	AGREEMENT	EASEMENTS REQUIRED
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EASEMENTS REQUIRED

AS-6111T COPY AS-6111T FRESH PRINT

Job OFFERED CONTAINED ON MAIN IN THE AS-BUILT report

Section 1: History

[illegible]

DESIGN: FHA
CONSTRUCT
US HWY-90
TN/OKALOOSA, FL

10

330

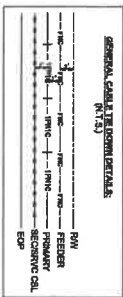
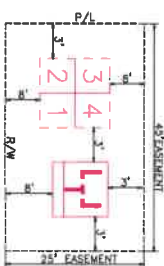
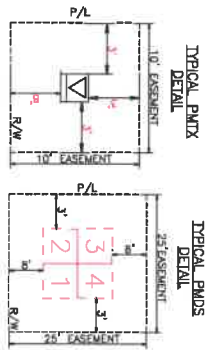
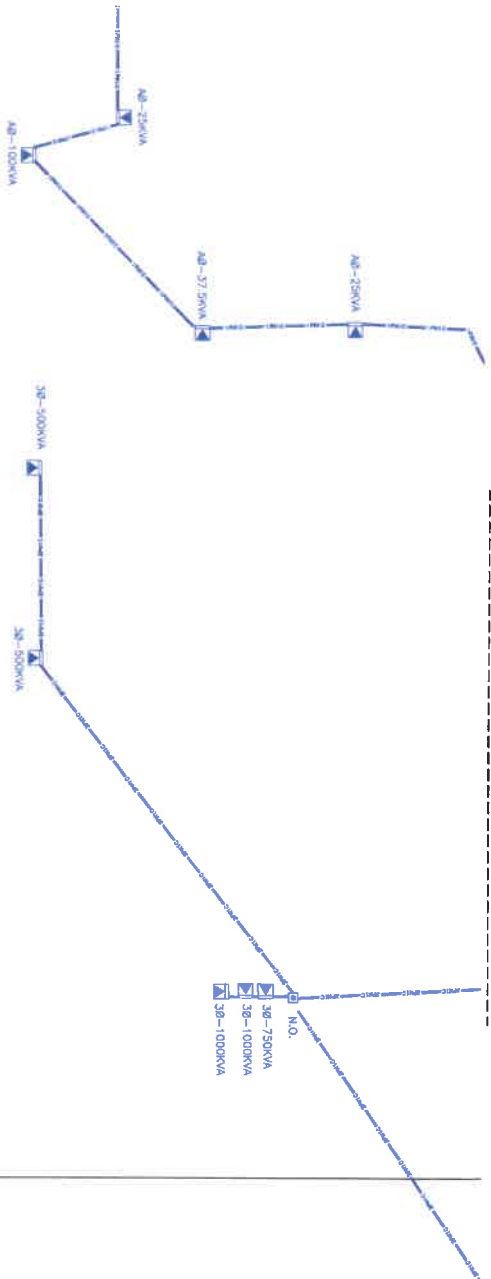
FOR CONTINUATION SEE PAGE 4B

☐ INACCESSIBLE ☒ 12kV ☐ FUTURE 23kV ☐ 23kV ☒ SALT SPRAY ☐

4C



LOCATION SKETCH



REFERENCE DWG's

ROW AGREEMENT

EASEMENTS REQUIRED

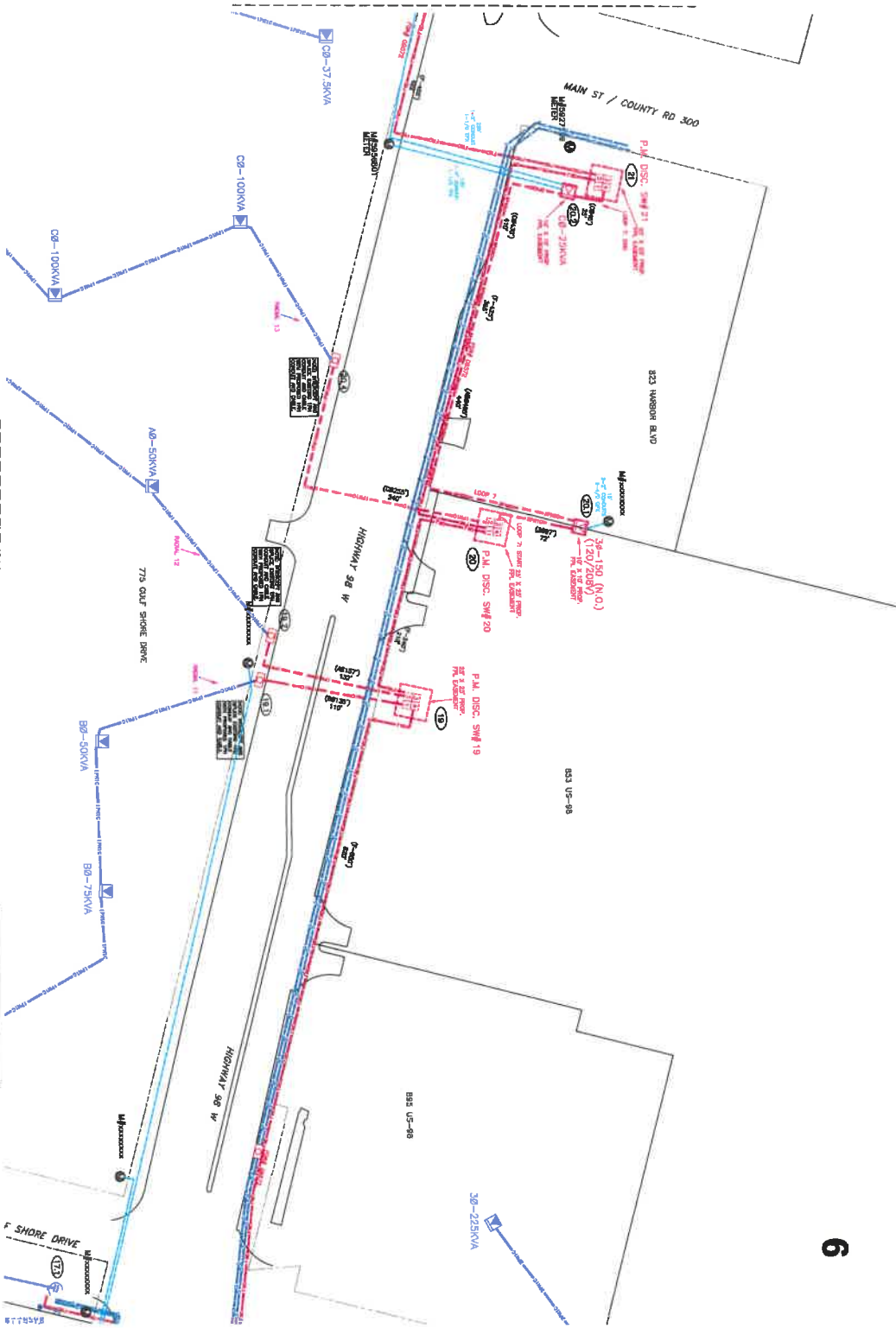
[illegible]

FOR CONTINUATION SEE PAGE 7

EASEMENTS REQUIRED

ROW AGREEMENT

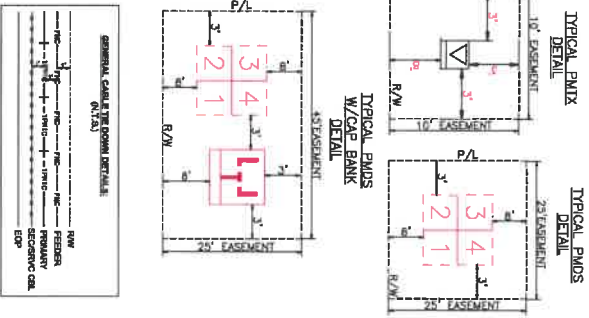
FOR CONTINUATION SEE PAGE 6B



FOR CONTINUATION SEE PAGE 5

☐ UNACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐

6

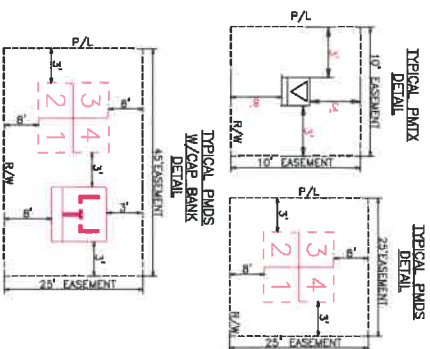
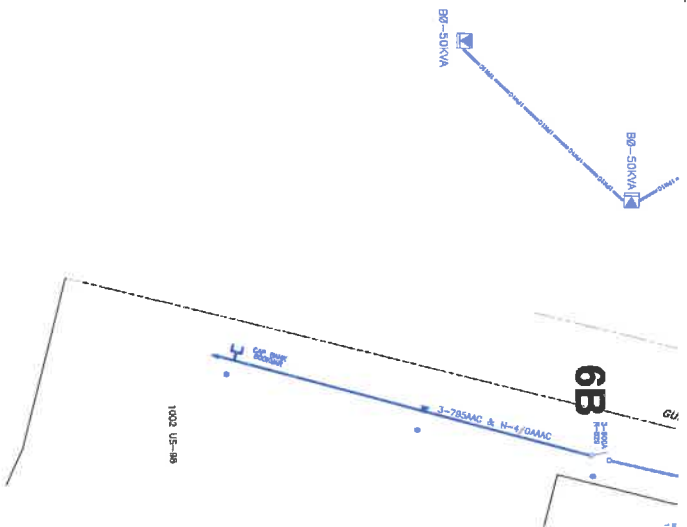
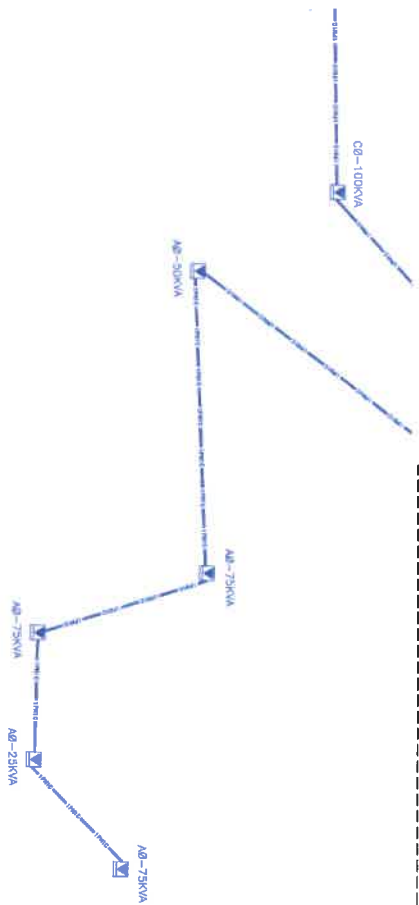


REFERENCE DWG'S

The location and existence of any facilities may not be relied upon by the supplier in any way. The supplier is responsible for evaluating all conditions both above and below ground, including underground facility locations.

AS-BUILT COPY		AS-BUILT ONE-WAY PRINT	
Job CENTERED OR CENTERED IN ROW OF THE AS-BUILT PRINT		Job CENTERED OR CENTERED IN ROW OF THE AS-BUILT PRINT	
All work shall be done in accordance with the specifications of the City of Destin, Florida.		All work shall be done in accordance with the specifications of the City of Destin, Florida.	
Easement? ☐ No ☐ Yes		Easement? ☐ No ☐ Yes	
Trench? ☐ No ☐ Yes		Trench? ☐ No ☐ Yes	
Work with SAUT? ☐ No ☐ Yes		Work with SAUT? ☐ No ☐ Yes	
Survey/Station? ☐ No ☐ Yes		Survey/Station? ☐ No ☐ Yes	
Design/Station? ☐ No ☐ Yes		Design/Station? ☐ No ☐ Yes	
City? ☐ No ☐ Yes		City? ☐ No ☐ Yes	
County? ☐ No ☐ Yes		County? ☐ No ☐ Yes	
State? ☐ No ☐ Yes		State? ☐ No ☐ Yes	
F.A.?		F.A.?	
Telephone? ☐ No ☐ Yes		Telephone? ☐ No ☐ Yes	
Cable? ☐ No ☐ Yes		Cable? ☐ No ☐ Yes	
DESIGNED BY		DESIGNED BY	
DATE		DATE	
DRAWN BY		DRAWN BY	
CITY OF DESTIN PHASE 1		CITY OF DESTIN PHASE 1	
UG FOR CONSTRUCTION		UG FOR CONSTRUCTION	
DESTIN, FLORIDA		DESTIN, FLORIDA	
DATE: 06/06/00		DATE: 06/06/00	
DRAWN: 06/06/00		DRAWN: 06/06/00	
CHECKED: 06/06/00		CHECKED: 06/06/00	
APPROVED: 06/06/00		APPROVED: 06/06/00	

FOR CONTINUATION SEE PAGE 6



REFERENCE DWG's

LOCATION SKETCH

N.T.S.

☐ INACCESSIBLE	☒ 12KV	☐ FUTURE 23KV	☐ 23KV	☒ SALT SPRAY	☐
---------------------------------------	--	--------------------------------------	-------------------------------	--	--------------------------

Ground Rod Information		
Location	Feet of Ground Rod Installed	Resistance (Ohms)

The location and existence at any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

TIME: DOG. PAGE: DOG. SEC: DOG. QTR:

AS-BUILT COPY	AS-BUILT CREW PRINT
DATE: _____	DATE: _____
BY: _____	BY: _____
FOR: _____	FOR: _____
ADD CERTIFIED COMPLETION REPORT per the AS-BUILT PRINT	
Material changes shown on RDS	
_____ Signature & Title	_____ Date

Equipment	YES ☐ NO ☐	Survey/Stake?	YES ☐ NO ☐	Work with SMO?	YES ☐ NO ☐
Tree Work	YES ☐ NO ☐	Design/Stake?	YES ☐ NO ☐	CT/Speed M/T	YES ☐ NO ☐
Map Posting?	YES ☐ NO ☐	Trench Feet	Duct Bank Feet		
PAID TO GO CITY		DR. DIST.	COUNTY AIR	STATE RD	FALL

DESIGNED BY	
DRAWN BY	
DATE	
MAP NO.	-

W/S NW
CITY OF DESTIN PHASE
UG FOR CONSTRUCTION
US HWY-90
DESTIN/OKALOOSA, FL

FOR CONTINUATION SEE PAGE 8

ROW AGREEMENT

EASEMENTS REQUIRED

FOR CONTINUATION SEE PAGE 74

FOR CONTINUATION SEE PAGE 6

REFERENCE DWG's

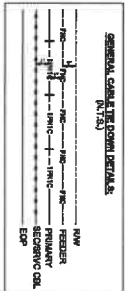
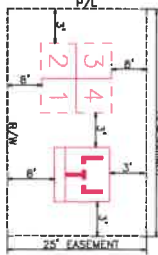
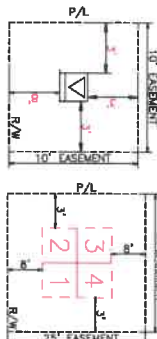
☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 20KV ☐ 28KV ☒ SALT SPRAY ☐

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

Grand Rod Information		
Grand Rod	Year of Grand Rod Installed	Resistance (Ohms)

TYPICAL PMDX
DETAIL

DETAIL



TINHP-0003, R0005-0006, SEC: 001, QTR:

CITY OF DESTIN PHASE
UG FOR CONSTRUCTION

DESTIN / OKALOOSA, FL

25 W-10013-41-5

FOR CONTINUATION SEE PAGE 7

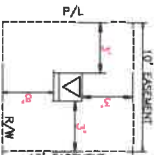
☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 23KV ☐ 25KV ☒ SALT SPRAY ☐

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for below ground including underground facility locations.

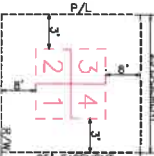
Location	Facility	Notes

N

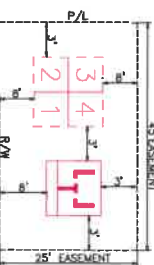
TYPICAL PMXD
DETAIL



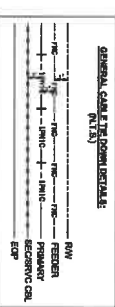
TYPICAL PMXD
DETAIL



TYPICAL PMXD
W/CAP BANK
DETAIL



GENERAL CABLE TIE DOWN DETAILS
(F.T.A.)



REFERENCE DWG'S

EASEMENTS REQUIRED

AS-BUILT COPY	AS-BUILT CREW PRINT
NO CORRECTIONS REQUIRED	NO CORRECTIONS REQUIRED
Map Printed: ☐ Yes ☐ No	Map Printed: ☐ Yes ☐ No
Tree Marked: ☐ Yes ☐ No	Tree Marked: ☐ Yes ☐ No
Telephone Request: ☐ Yes ☐ No	Telephone Request: ☐ Yes ☐ No
Work with SUDT: ☐ Yes ☐ No	Work with SUDT: ☐ Yes ☐ No
City: ☐ OK ☐ NO	City: ☐ OK ☐ NO
County: ☐ OK ☐ NO	County: ☐ OK ☐ NO
State: ☐ OK ☐ NO	State: ☐ OK ☐ NO
FPA: ☐ OK ☐ NO	FPA: ☐ OK ☐ NO
DESIGNED BY	DATE
DATE	DATE
W/P NO.	W/P NO.
0 20 40 80	0 20 40 80
FEET	FEET
W/P NO. 141573	W/P NO. 141573
DATE 01/11/11	DATE 01/11/11
BY 41-322	BY 41-322
CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION DESTIN, FLORIDA	

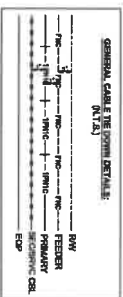
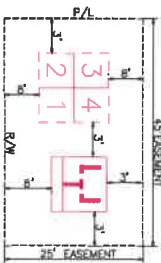
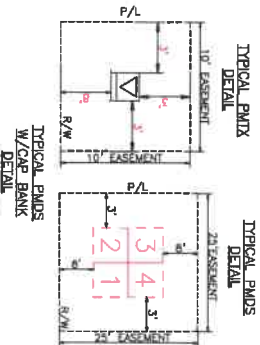
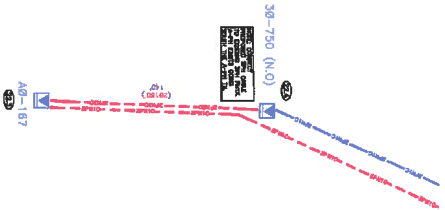
FOR CONTINUATION SEE PAGE 7

☐ UNACCESSIBLE ☒ 12KV ☐ FUTURE 28KV ☐ 28KV ☒ SALT SPRAY ☐

The location and existence of any facilities may not be represented by the information shown on this drawing. It is the responsibility of the contractor to verify the location and existence of any facilities before construction. Supplier is responsible for evaluating site conditions both above and below ground, including underground facilities.

Ground Rod Information		Installation
Location	Feet Installed	Feet to Ground

N



REFERENCE DWG's

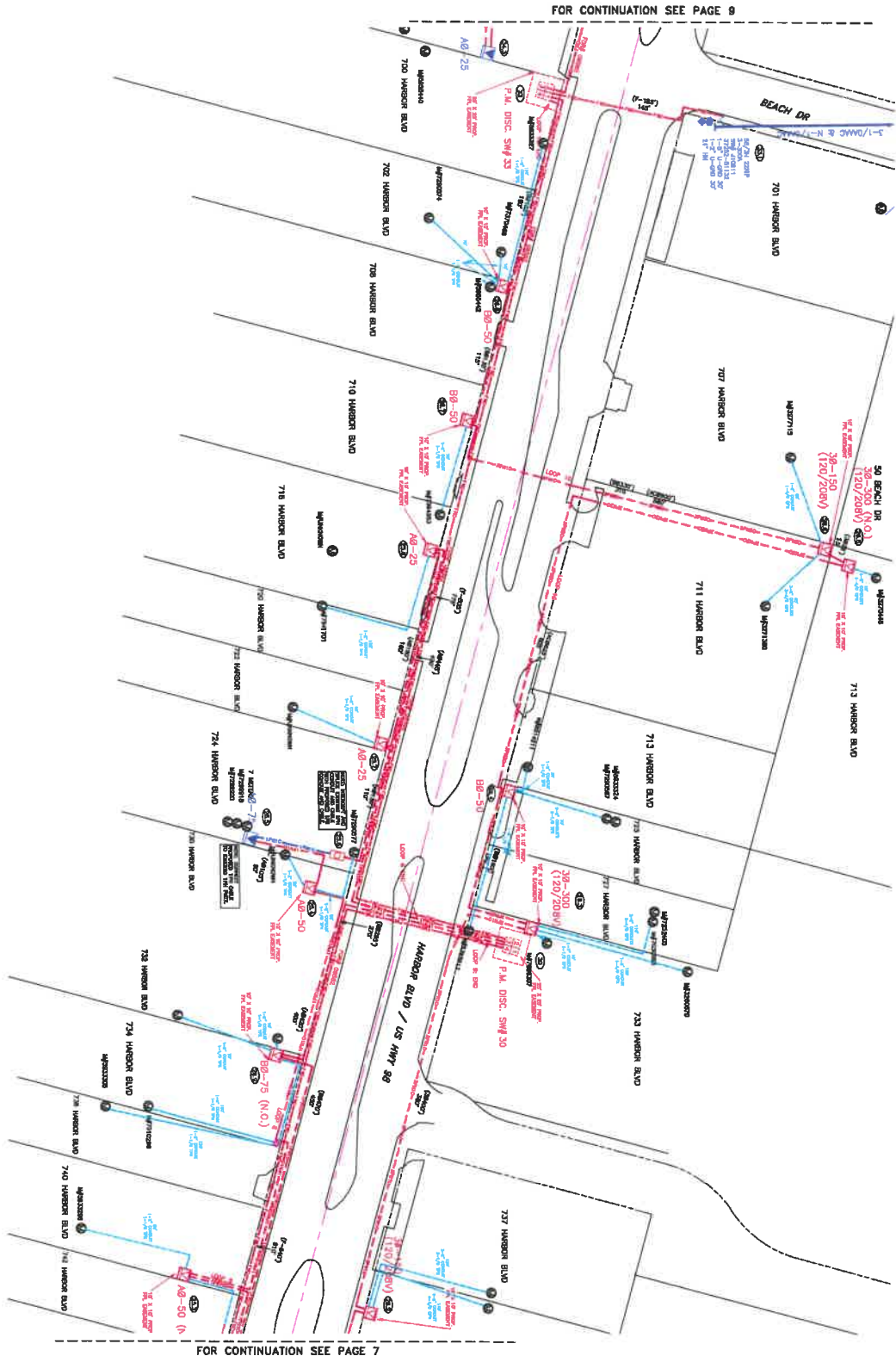
EASEMENTS REQUIRED

AS-BUILT COPY	AS-BUILT CHECK PRINT	Estimated	yes ☐ no ☐	Survey/Student	yes ☐ no ☐	Work with SMCOT	yes ☐ no ☐	DESIGNED BY	DATE	MAP NO.	DWG NO.
AS-BUILT COPY	AS-BUILT CHECK PRINT	Tree Work	yes ☐ no ☐	Design/Student	yes ☐ no ☐	Drain Bank Feet	yes ☐ no ☐	DESIGNED BY	DATE	MAP NO.	DWG NO.
AS-BUILT COPY	AS-BUILT CHECK PRINT	Loop Feeding	yes ☐ no ☐	Design/Student	yes ☐ no ☐	Drain Bank Feet	yes ☐ no ☐	DESIGNED BY	DATE	MAP NO.	DWG NO.
AS-BUILT COPY	AS-BUILT CHECK PRINT	Telephone Request	yes ☐ no ☐	Design/Student	yes ☐ no ☐	Drain Bank Feet	yes ☐ no ☐	DESIGNED BY	DATE	MAP NO.	DWG NO.
AS-BUILT COPY	AS-BUILT CHECK PRINT	Telephone Request	yes ☐ no ☐	Design/Student	yes ☐ no ☐	Drain Bank Feet	yes ☐ no ☐	DESIGNED BY	DATE	MAP NO.	DWG NO.



CITY OF DESTIN
UG FOR CONSTRUCTION
DESIGN/CONSTRUCTION
FLORIDA

ROW AGREEMENT
EASEMENTS REQUIRED



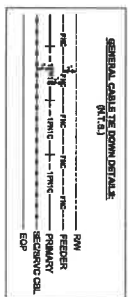
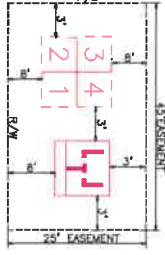
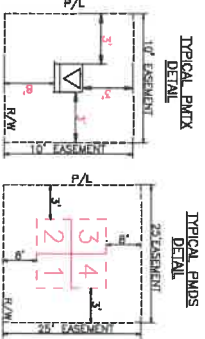
FOR CONTINUATION SEE PAGE 9

FOR CONTINUATION SEE PAGE 7

- ☐ INACCESSIBLE
- ☒ 12KV
- ☐ FUTURE 24KV
- ☐ 24KV
- ☒ SALT SPRAY
- ☐

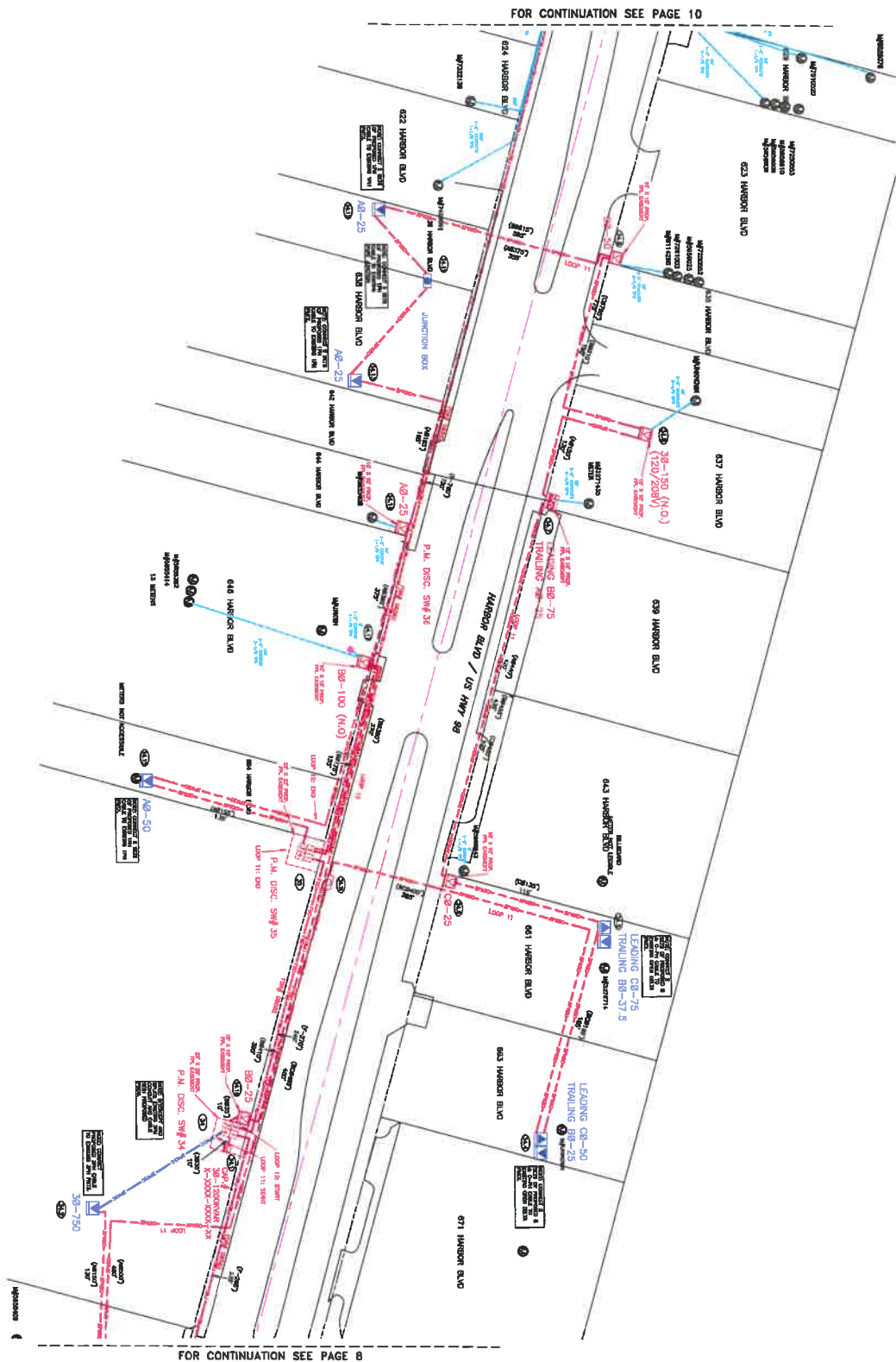
The location and existence of any facilities may not be relied upon by the supplier in preparing a bid or in carrying out the work. The supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

Location	Facility	Reference
	Facility	Reference
	Facility	Reference
	Facility	Reference
	Facility	Reference

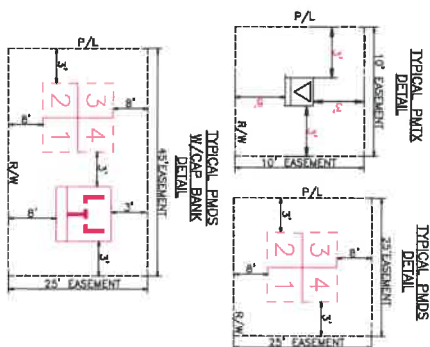


REFERENCE DWG'S

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DATE: 06/06/00	DATE: 06/06/00
BY: [Signature]	BY: [Signature]
CITY OF DESTIN PHASE 1	CITY OF DESTIN PHASE 1
UG FOR CONSTRUCTION	UG FOR CONSTRUCTION
DESTIN, FLORIDA	DESTIN, FLORIDA
DWG NO. 134182-0001	DWG NO. 134182-0001
REV. 1	REV. 1



FOR CONTINUATION SEE PAGE 8



GENERAL CALL THE DOWN DETAILS
(NT-3)

----- SEC. 10101C CB1

REFERENCE DWG's

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

Case User	Second Rod Installation Part of Crank Rod Installed	Heat Treat (Crane)

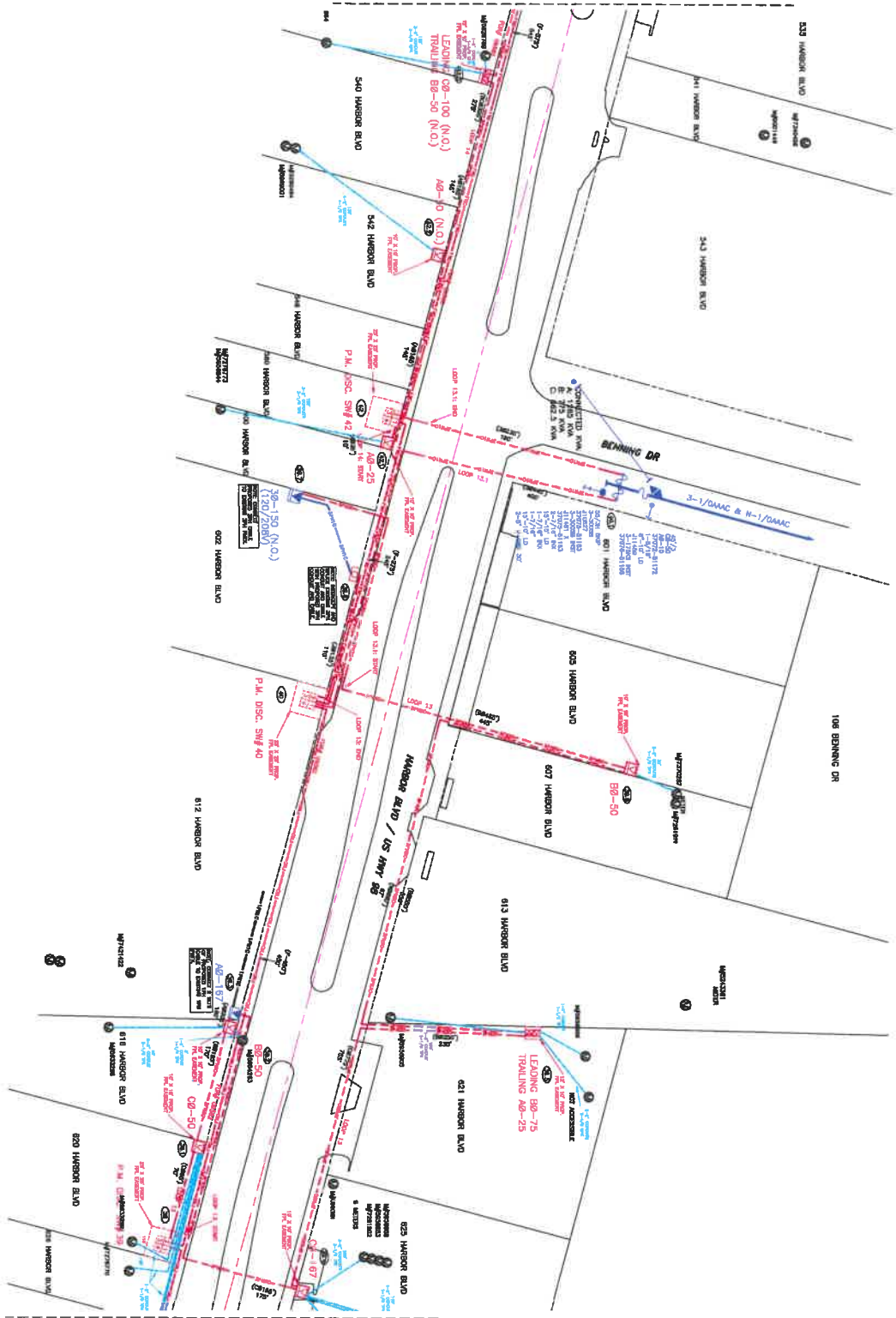
ROW AGREEMENT

EASEMENTS REQUIRED

[illegible]

FOR CONTINUATION SEE PAGE 11

ROW AGREEMENT
EASEMENTS REQUIRED



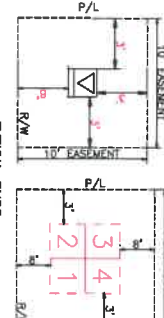
FOR CONTINUATION SEE PAGE 9

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 22KV ☐ 22KV ☒ SALT SPRAY ☐

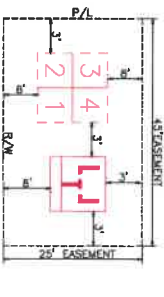
The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for verifying the location and existence of all facilities below ground including underground facility locations.

Location	Facility	Depth (ft)

TYPICAL PMTS
DETAIL



TYPICAL PMDS
W/CAP BANK
DETAIL

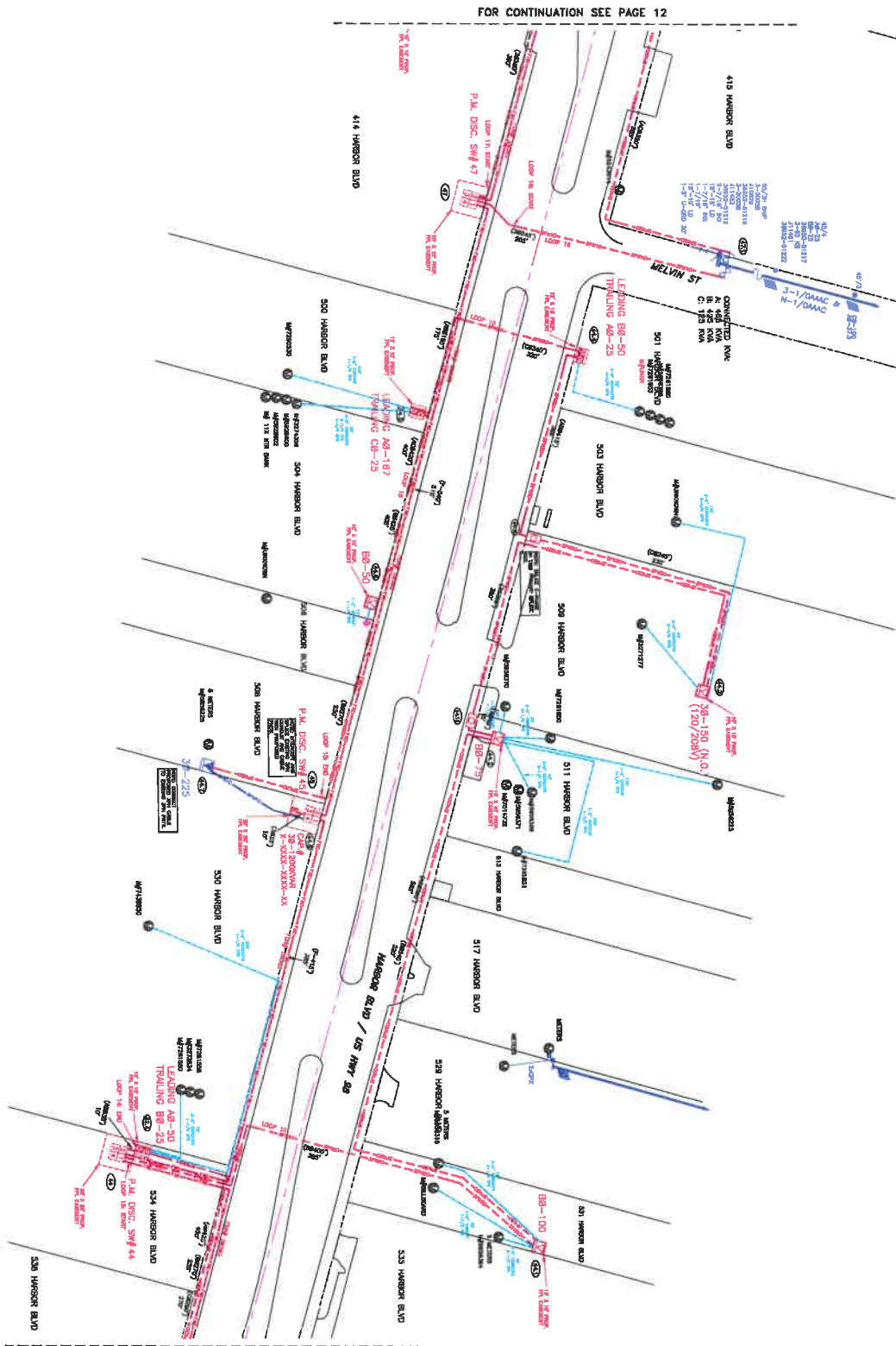


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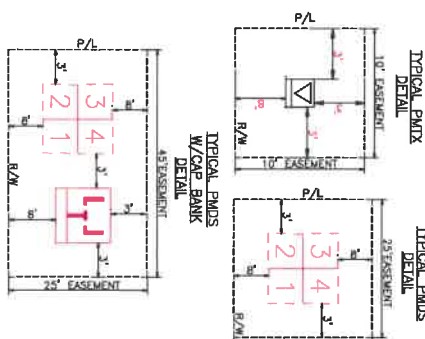
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Job CENTERED OR CENTERED ON RIGHT OF WAY	Job CENTERED OR CENTERED ON RIGHT OF WAY
Map Filing? ☐ YES ☐ NO	Map Filing? ☐ YES ☐ NO
Printed by	Printed by
Telephone Request? ☐ YES ☐ NO	Telephone Request? ☐ YES ☐ NO
CITY	CITY
COUNTY	COUNTY
STATE	STATE
ZIP	ZIP
DATE	DATE
AWP NO.	AWP NO.
DWG NO.	DWG NO.
CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION DESTIN, OKALOOSA, FL	CITY OF DESTIN PHASE 1 UG FOR CONSTRUCTION DESTIN, OKALOOSA, FL

FOR CONTINUATION SEE PAGE 12

EASEMENTS REQUIRED



FOR CONTINUATION SEE PAGE 10

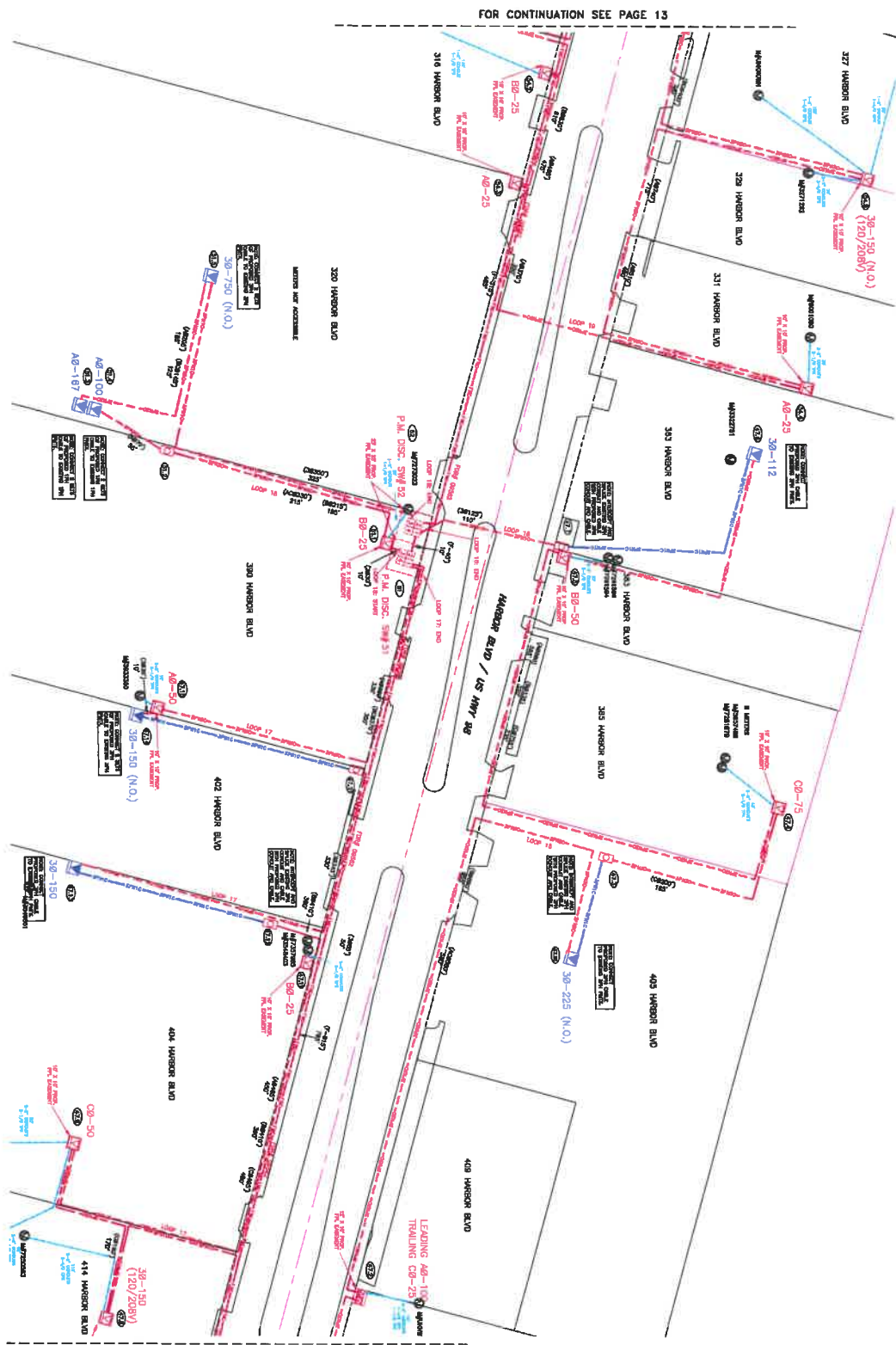


REFERENCE DWG's

the location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

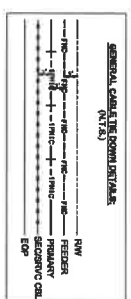
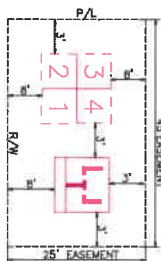
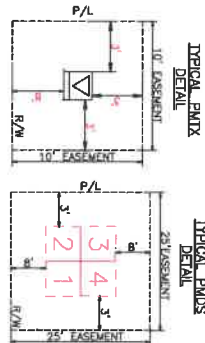
Ground Rod Information	
Location	Resistance (Ohms)
East of Ground Rod installed	

AS-BUILT COPY		AS-BUILT CHECK PRINT		DRAWING NO. _____ DATE _____ BY _____		DESIGNED BY _____ DRAWN BY _____ DATE _____		CITY OF DESTIN PHASE 1 FOR CONSTRUCTION US HWY-90 DESTIN, OKALOOSA, FL	
JOB CENTER COMPLETED as shown on this AS-BUILT print. Unrecorded changes shown on P.O.C.		Easements ☐ no ☐ yes The Work ☐ no ☐ yes Prop. Paving ☐ no ☐ yes		Survey/Rebuild ☐ no ☐ yes Design/Rebuild ☐ no ☐ yes Traffic Fuel ☐ no ☐ yes		Work with SMC ☐ no ☐ yes 2nd/3rd/4th Hwy ☐ no ☐ yes District Bank Fee ☐ no ☐ yes		STATE RD ☐ no ☐ yes COUNTY RD ☐ no ☐ yes FEDERAL ☐ no ☐ yes	
All plans have been printed & approved to be within 1% tolerance. If not, the Engineer will be notified of the location.		Printed by _____		Telephone Request ☐ no ☐ yes		CMV Request ☐ no ☐ yes		DRAWING NO. _____ DATE _____ BY _____	



FOR CONTINUATION SEE PAGE 13

FOR CONTINUATION SEE PAGE 11



REFERENCE DWG's

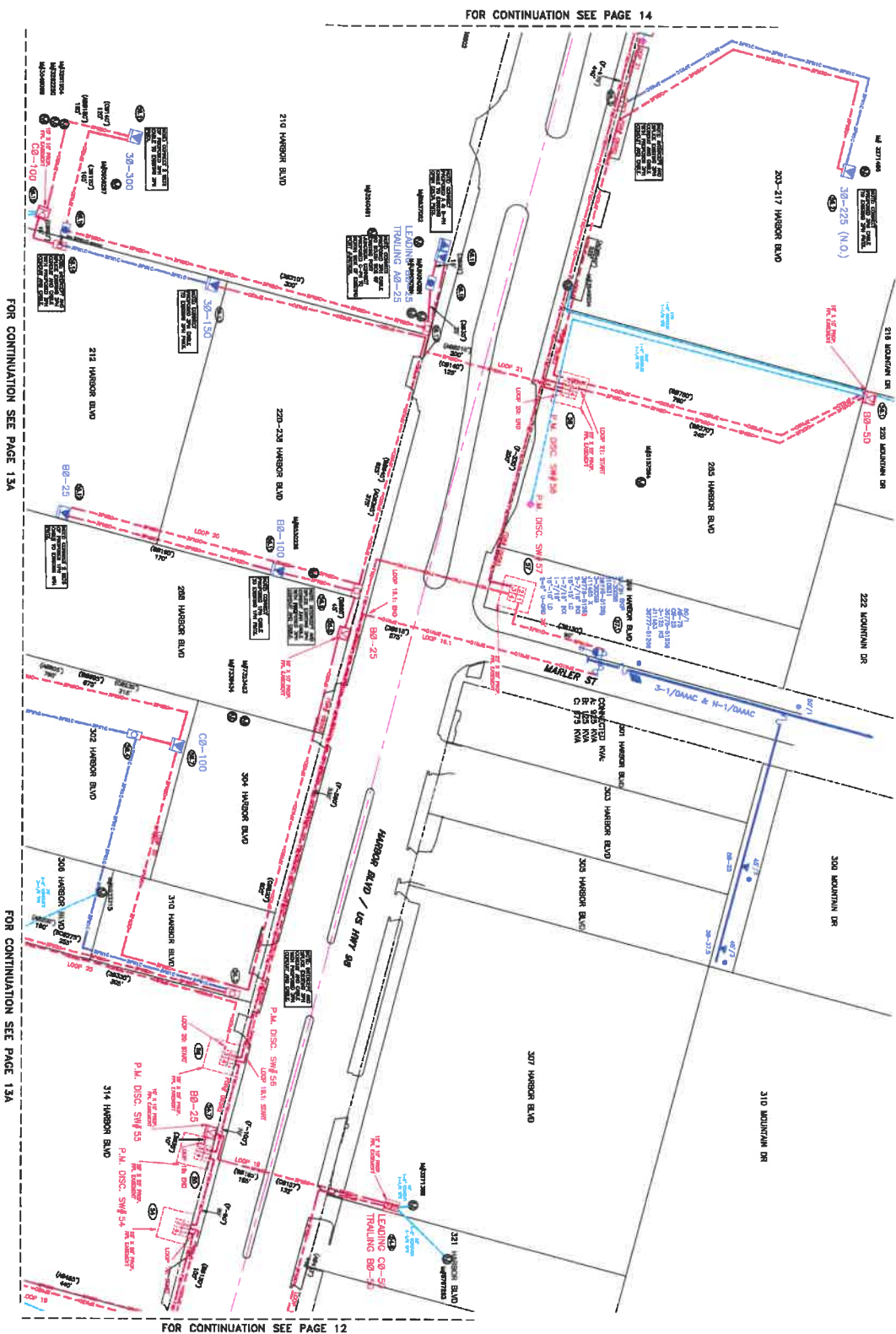
The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for conducting site conditions both above and below ground including underground facility locations.

Ground Rod Information	
Location	Resistance (Ohms)
Feet of Ground Rod Installed	

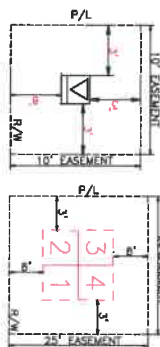
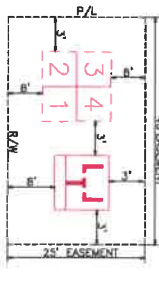
ROW AGREEMENT

EASEMENTS REQUIRED

[illegible]



FOR CONTINUATION SEE PAGE 12



Location	Part of Ground Rod Installed	Resistance (Ohms)

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

☐ INACCESSIBLE ☒ 12KV ☐ FUTURE 25KV ☐ 25KV ☒ SALT SPRAY ☐

ROW AGREEMENT	EASEMENTS REQUIRED
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FOR CONTINUATION SEE PAGE 13

FOR CONTINUATION SEE PAGE 13/

[illegible]

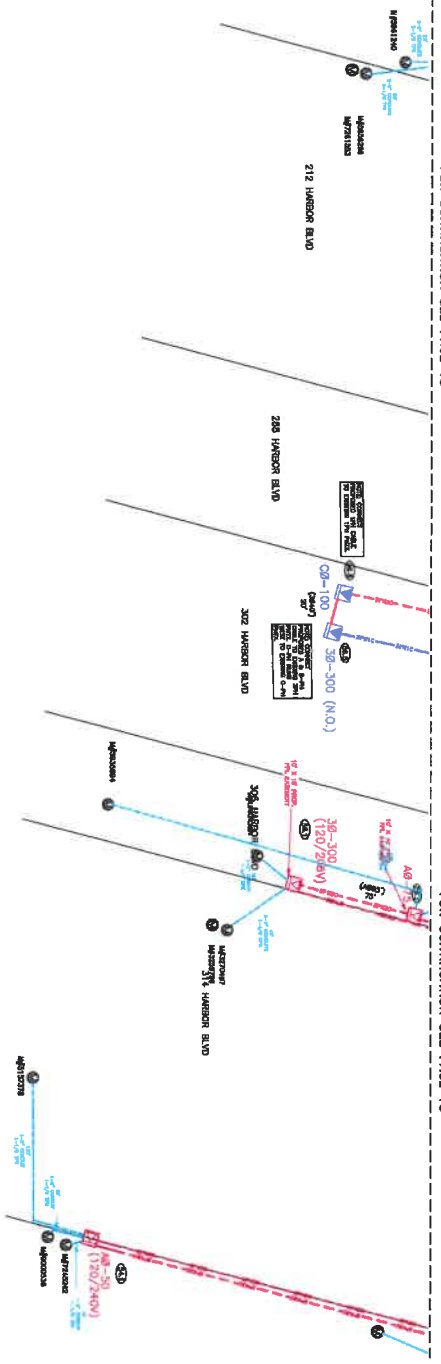
FOR CONTINUATION SEE PAGE 13

FOR CONTINUATION SEE PAGE 13

☐ UNACCESSIBLE ☒ 12KV ☐ FUTURE 24KV ☐ 25KV ☒ SALT SPRAY ☐

The location and existence of any facilities may not be relied upon by the applicant in any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

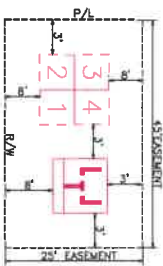
Ground Rod Information	
Location	Material
1	1/2" x 10' Galvalume Rod (Chase)
2	
3	
4	
5	



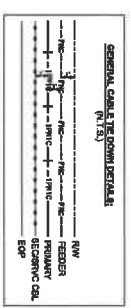
TYPICAL PMTS DETAIL



TYPICAL PMDS W/CAP BANK DETAIL



GENERAL CABLE TIE DOWN DETAIL



REFERENCE DWG'S

EASEMENTS REQUIRED

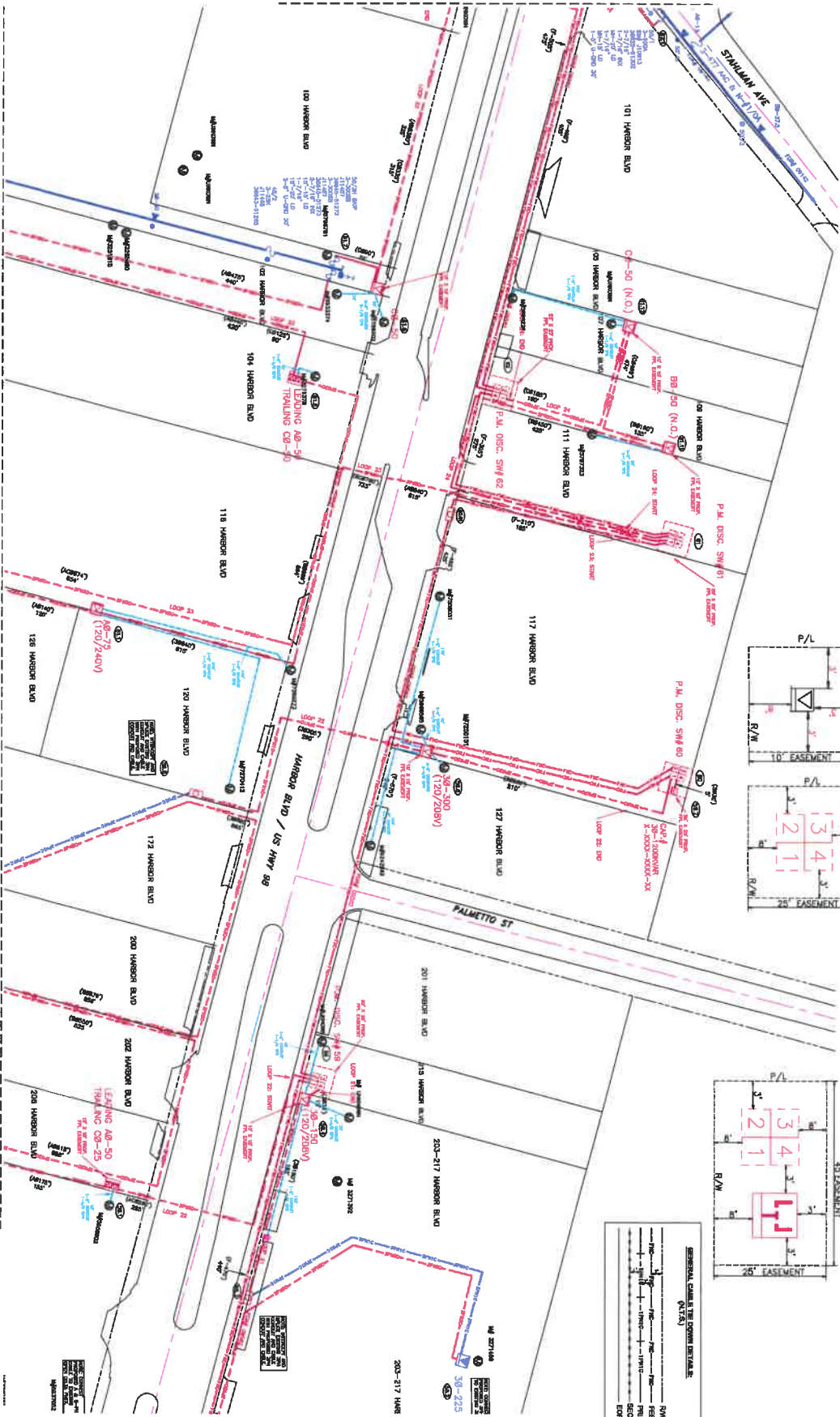
AS-BUILT COPY	AS-BUILT GREY PRINT
Map CENTERED ORIENTED as shown on this AS-BUILT print. Material changes shown on this AS-BUILT print.	Map CENTERED ORIENTED as shown on this AS-BUILT print. Material changes shown on this AS-BUILT print.
As noted on this map, the location of all easements shall be as shown on this map.	As noted on this map, the location of all easements shall be as shown on this map.
Printed By	Estimated
City	County
State	Zip
Project No.	Project Name
Drawn By	Checked By
Date	Date
Scale	Scale
Sheet No.	Sheet Total
City of Destin Phase 1	City of Destin Phase 1
US HW-90	US HW-90
Destiny/Kalosia, FL	Destiny/Kalosia, FL
DWG NO. 1134153-2	PAGE 13A

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

FOR CONTINUATION SEE PAGE 14B

FOR CONTINUATION SEE PAGE 14B

TIME	DATE	RUN DATE	SEC.	NO.	QTR
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[illegible]

FOR CONTINUATION SEE PAGE 13

TYPICAL PMTX

TYPICAL PMDS

 INACCESSIBLE

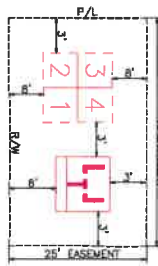
☒ 12KV ☐ R

☒ SALT SPRAY☐



Ground Rod Information		
Location	Part of Ground Rod Installed	Resistance (Ohms)

GENERAL CABLE TIE DOWN DETAILS:
(N.T.B.)



76 HARBOUR BLVD

 	DESIGNED BY		MA INV CITY OF DENVER PHASE 1 UG FOR CONSTRUCTION DESIGN/AS-BUILT DENVER, COLORADO, FL
	DRAWN BY		
DATE			
SCALE	0	20	40
			80
			FEET
DWG. NO.	134152-3-001-1 - 134152-3-001-1 134152-3-001-1 - 134152-3-001-1		

ADDENDUM NO. 1

CITY OF DESTIN, FLORIDA REQUEST FOR PROPOSALS RFP NO. 24-01-ENG PHASE I UTILITY UNDERGROUNDING CONVERSION

FEBRUARY 14, 2024

To All Potential Proposers:

This addendum modifies the previously issued RFP and is hereby made a part of the proposal documents. Per the RFP, proposer shall acknowledge receipt of any and all addenda; and shall include this acknowledgement receipt in their submittal. Failure to do so may subject the proposer to disqualification.

The following items shall become a part of the proposal for the above referenced project.

The City received the following questions from a potential bidder with respect to the City's RFP NO. 24-01-ENG. As per the City's standard practice, the City is furnishing the responses below to these questions.

Question: What licensing is the prime contractor required to have for this project?

Response: As stated in Section 5.2.1 of the RFP,

“Contractor and their subs must meet all State required certifications and/or licensing required to engage in the performance of all related activities for the underground conversion project.”

As further stated in Section 8.16 of the RFP,

“The lead contractor must be licensed to perform work in the State of Florida. Selected Contractor will be required to obtain and document Contractor's licenses prior to execution of a negotiated agreement. Failure to obtain and document the necessary licenses will be grounds [for] terminating negotiation of the agreement.”

Accordingly, it is the lead contractor's responsibility to ensure that it, and its subcontractors, have the necessary licenses to perform the work specified in the contractor's proposal.

Question: Is the contractor required to be an approved FPL contractor?

Response: As far as the requirements of the RFP are concerned, as stated in Section 5.2.1 of the RFP,

“Contractor and its sub-contractors must have performed, [and] be familiar with FPL underground conversion project requirements, and [be] in good standing with FPL.”

Accordingly, an appropriate statement from responsible FPL personnel that the contractor is in good standing with FPL will satisfy this requirement of the RFP.

Question: Can you please provide the bid tab (SOV) in an excel spreadsheet format?

Response: See attached document

On February 13, 2024, the City Clerk received a request from a potential bidder that the City extend the time for bidders to submit questions regarding RFP No. 24-01-ENG, the Undergrounding Project RFP. The deadline set forth in the RFP was February 8, 2024.

After due consideration, the City has determined that no extension of the time for bidders to submit questions regarding RFP No. 24-01-ENG is necessary or appropriate.

In accordance with the City's standard practices, we are providing this response to all potential bidders.

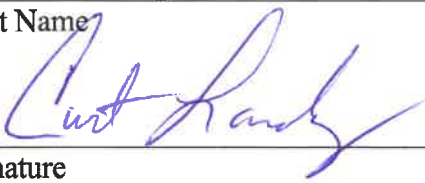
END OF ADDENDUM NO. 1

A copy of Addendum No. 1 signed and acknowledged shall precede the mandatory information required in the subject RFP.

Receipt of Addendum No. 1 is hereby acknowledged:

Curt Landry / Estimator

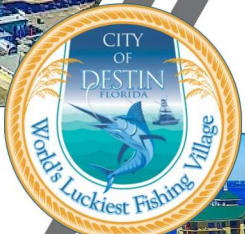
Print Name



Signature

02/14/2024

Date



CITY OF DESTIN

UTILITY UNDERGROUND
CONVERSION
RFP NO. 24-01-ENG



Corporate Headquarters

Wilco Electrical, LLC
430 Business Park Way
Royal Palm Beach, FL 33411

Business: (305) 248-9911
Fax: (305) 669-8891
Email: Info@wilcollc.com



Tab 1 - LETTER OF INTEREST

Summarize the Contractor's understanding of the Project, its commitment to perform the Services, the number of years of experience in the field of construction services, and its statement of belief as to why it is the best qualified Contractor to provide services relating to an underground conversion. An authorized agent must sign the Letter of Interest indicating title or authority.

This letter of interest is written to convey to the City of Destin that Wilco Electrical, LLC is committed to bidding this project and performing the necessary construction services needed to successfully underground the overhead utilities throughout the City of Destin. Leadership at Wilco has known about the planning of this exciting project for several years now and we have been preparing our company for this opportunity ever since. The Leadership at Wilco has a complete understanding of the work that needs to be done and the challenges that this project will face due to our vast experience in multiple previous projects of this scope and size. In the last section of this tab, we list specific and unique items that we have found in our project analysis of this project. This analysis was conducted in the field by experienced Wilco management.

We believe that our vast experience in electrical utility projects of this nature has prepared us beyond the level of other contractors for this underground conversion project. Our thirteen years of consistent underground conversion project construction, combined with fifteen years of continuous work as an FPL embedded electrical contractor is what drives this belief. The scope and construction practices of this project are the same or extremely similar to several other large-scale projects that we have completed and/or are currently undergoing. Throughout this application, we'll demonstrate the specific experiences we are referring to.

Wilco Electrical Contracting, Inc, was first incorporated in 1997, and was acquired by Wilco Electrical, LLC and incorporated in Florida in 2007 Wilco has been successfully working and completing underground projects since our first major project in 2012, Jupiter Inlet Colony. All the municipality owned underground projects that we have worked on are high profile in nature. The communities have all been elite, coastal communities such as Jupiter Inlet Colony, the Town of Gulf Stream, the Town of Palm Beach, and the Town of Longboat Key. Wilco's role in each of the major projects that we participate in has been as the prime contractor. In most cases, there has been an assigned project manager or engineer assigned by the municipality that we work directly with. There has only been one municipality, the Town of Palm Beach, which has had a general contractor at risk to help coordinate the work. However, in all projects, Wilco was approved and assigned as prime contractor.



Much of Wilco's acquired experience in underground utilities comes because of our history as a Florida Power and Light Contractor (FPL) for over 25 years. We have completed thousands of small contract jobs for FPL which do not receive any publicity or recognition. These projects range from the installation of underground services to an individual house on our Services Contract (SMO and Ground Strap), to undergrounding major primary and feeder runs through sensitive urban areas on our FPL URD contracts. The experience gained from consistently working on these projects daily prepares Wilco, and its crews, to manage the larger projects much more efficiently and effectively.

Wilco Electrical, LLC is one of the only FPL contractors which holds an Underground Construction Contract (URD), Services Contract (SMO and Ground Strap), Vault and Duct Bank Contract, Overhead Contract, and a Storm Restoration Contract with FPL. FPL has shown its confidence in Wilco over the years through diversified project assignments. Wilco has responded with delivery consistency and dedication to best outcomes. The combination of all these contracts, which are worked on daily, gives Wilco the unique experiences needed to successfully manage and complete a project such as The City of Destin's undergrounding project.

Wilco Electrical is also unique in that they self-perform nearly all of their work with E-Verify qualified employees. By doing so, Wilco is in total control of the projects, and we don't get surprised by the often unreliability of subcontractors. Wilco is also in full control of the quality of their work. Wilco Electrical and its affiliated companies currently have over 250 full time employees and seven yards with locations all across Florida – Daytona Beach. Cocoa Beach, Port St. Lucie, Jupiter, Royal Palm Beach, Sarasota and Miami, Florida. In addition, Wilco Electrical has plans to add several yards within the panhandle area of Florida to further support the newly acquired FPL territory.

Experience in the converting other utility systems over to an FPL engineered system: Wilco Electrical has the expertise to handle the challenges of not only converting an FPL system from overhead to underground, but also the knowledge and experience to convert previously owned and designed systems such as that of Gulf Power. Wilco has worked on many other utilities distribution systems and can recognize changes and differences in function. Wilco was instrumental in the conversion of Vero Beach Utilities conversion over to an FPL system after FPL's purchase of the utility in 2018. Wilco Electrical has also worked with multiple other systems such as the City of Lake Worth Utilities, Keys Energy, Dominion Power, Centerpointe Energy, Alabama power, and Southern Utilities. The experience learned from Wilco's work on these other systems is very helpful when tackling a project such as the City of Destin's. Few other electrical utility contractors have that unique qualification.

So why is Wilco Electrical the best choice for the undergrounding of the City of Destin?

It is because Wilco has a proven and long record showing our dedication and commitment to each project that we take on, our unmatched level of knowledge and experience in underground conversion projects, our solid relationship with Florida Power and Light, our skill and experience with working with the residents within an exclusive coastal Florida community, and the outstanding strength of our employees and managements character.

Destin project pre-bid field analysis

Wilco Electrical, LLC is an exceptional candidate for the undergrounding of powerlines in the City of Destin due to its proactive and thorough direct approach by evaluating the project in person (location by location). Their hands-on assessment of the project site has enabled them to identify specific circumstances that are unique to this undertaking, giving them a distinct advantage in successfully completing the project. This facilitates a three-step style of pre-emptive planning, site-specific understanding, and customized solutions.

1. Pre-emptive Planning: This is an important, essential first step for a correct conduit installation for powerline undergrounding. Wilco's methodology differs from the norm regarding conduit installation. Many view this undertaking as "how" are we going to install the conduit; Wilco's view is "why" are we going to install the conduit? This approach promotes a proactive understanding of the prints, electrical circuitry, new and existing devices, and locations of the conduit installation. The "how" installation favors haste of installing the pipe as quickly as possible without questioning the design. This causes electrical issues during the energization phase of the project, regressing it back to the reinstallation of pipes. The "why" procedure creates an opportunity for Wilco to identify key design issues before the conduit is installed. This protects the project from significant delays. Wilco has already fine toothed combed the City of Destin's design.



1.Site-Specific Understanding: Wilco Electricals' on-site evaluation of the project has provided an in-depth, site-specific understanding of the challenges and opportunities presented by Destin's power infrastructure. During the bid process, Wilco identified a number of specific locations based on the FPL designs to investigate further. A couple examples upon exploring: it was discovered that there are no in-ground splice locations but rather above-ground port junction devices, old Gulf Power feeder risers cannot be operated under load (while energized), existing equipment is built to a 15KV standard rather than a 25KV standard, (2) 3ph aerial transformer banks are wired for a voltage that will need to be safely adjusted to accommodate the new underground pad-mounted transformer, and CT (current transformer) monitored power meters on customer's services.

2. Customized Solutions: By identifying the unique circumstances of the project, Wilco Electrical, can develop customized solutions to address them effectively. This ensures that the undergrounding of powerlines in Destin is not a one-size-fits-all solution but a tailored approach that accounts for the specific needs and challenges of the city's existing power infrastructure. This enables Wilco to get ahead of any potential design and interfacing issues while working alongside their FPL counterparts. To maintain customized solutions, Wilco's proprietary system tracks the progress of the construction work in real-time. Field teams and admin input data directly into the system using mobile devices or tablets. To enhance visibility and clarity, the proprietary system employs color-coding and highlights on the digital FPL prints. Tasks in progress are marked in one color, completed tasks in another, and potential issues in yet another, making it easy to spot the status of various elements of the project at a glance. Improved decision-making is made by providing a clear, real-time view of project progress and potential issues, the system supports informed decision-making. Project managers can quickly address problems, adjust timelines, and allocate resources as needed.



Identification of the Contractor's name, point of contact name, address, phone number and email Specify who will be the Contractor's signatory to any contract documents executed with the City.

Here is the Wilco Contractor Information:

Wilco Electrical, LLC

Point of Contact: Thomas Nemic, President and contract signatory

Cell Phone for Point of Contact: 305 742 1752

Email for Point of Contact: tom@wilcollc.com

Address: 430 Business Park Way, Royal Palm Beach, FL 33411

Business Telephone: 305-248-9911

An affirmation that any required business licenses required for the Project have been obtained and the Contractor and all assigned key staff are properly licensed to practice in the State of Florida.

Wilco Electrical, LLC is licensed, experienced, and qualified to complete all the work needed for this project. The licenses for Wilco Electrical, LLC and our dba, Wilco Utility LLC, are attached to these documents and listed below:

EC13004306 Master Electrical License - Wilco Electrical llc

CUC1225191 Underground Utility & Excavation License – Wilco Utility llc

Certified as-builts will be completed by a licensed and qualified survey company with the assistance of Wilco field crews. Wilco's operational management team will monitor the advancement of the construction and document the work as it progresses.

Wilco's unique way of recording our progress within the FPL system is one of Wilco's greatest competitive advantages. Our processes, which have been continually developed and refined throughout all our past projects, give Wilco a major advantage in receiving FPL switching orders in a timely and organized fashion. Unfortunately, this is a hard attribute to convey to a prospective customer, but we can assure you that the advantage is real, and it will have a dramatic effect at reducing the overall project duration.

Provide a list and brief summary of specific FPL underground conversion projects you have been involved with and what role you performed. (Most recent projects listed first)

Town of Palm Beach Florida

This project is an FPL underground conversion project in Palm Beach County Florida. This project was bid as a General Contractor at Risk contract for all of the phases except for phase 5, which was bid out to a prime contractor only. As a witness to Wilco's reputation, Wilco Electrical llc was chosen as the subcontractor under two different general contractors, Burkhardt Construction and Whiting Turner. Wilco was contracted by Burkhardt Construction for phases 1 North, 2 South, 3 South, 4 South, and 6 South. Wilco Was contracted by Whiting Turner for phase 1 South. Whiting Turner was not selected as a general contractor for any other phases. Wilco Electrical was awarded phase 5 South through an open bidding process for that phase specifically.

This project is also an exclusive, coastal community and island. The project is a mixture of residential and commercial properties. It is arguably the most difficult neighborhoods to underground within the State of Florida. The Town of Palm Beach has some of the highest valued real estate in the State and within the Country. It is currently estimated that there are at least 48 Billionaires that have links to the Town of Palm Beach. This exclusiveness leads to some of the most elaborate and expensive landscaping in the State. The Wilco crews must be extremely professional in their daily work procedures. Cleanup must be done to an extreme level daily. Notification of work to the residents is also necessary daily. In addition to the precise and exceptional work that is required, the road right of way is extremely tight. The majority of the work is being done within the roadway. This is very unusual for this type of project. Typically, and as expected in Destin, the majority of the work is in grassy areas within the right of way, but outside of the roadway. All phases of this project have been completed within our schedules. The estimated value of the totals of these projects will exceed seventy five million dollars.

Town of Longboat Key –

This project is an FPL conversion project on the west coast of Florida. It was bid out by the Town in the same manner as the Destin project is being bid. It was bid in an RFP format and the contractor was selected by a board using a point system. Negotiations on the pricing and execution of the contract were then conducted in order of ranking. Wilco Electrical llc was selected as the prime contractor for the project. Nearly all the work was completed with Wilco in-house crews.

This project is in an exclusive, coastal community and island near Sarasota Fl. The project has a mixture of residential and commercial properties. The project was divided into 4 major phases plus the addition of a phase for the installation of Town owned streetlights and a fiber optic system. The project had an aggressive completion date that was approximately 4 years after the beginning of the project. The construction portion of the project was installed on schedule. The estimated value of the project was forty five million dollars.

Town of Gulf Stream

This project was an FPL Conversion project in the Southside of Palm Beach County. Wilco Electrical llc was chosen by the Engineering firm of record, Brannon and Gallespie LLC. Wilco was contracted as the prime contractor and all of the work was completed by Wilco in-house crews.

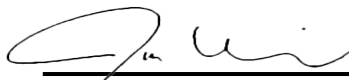
This project is also an exclusive, coastal community and island. The project is a mixture of residential and commercial properties with the majority being residential. This is another exclusive coastal community that is also on an island. This project was very similar in scope to the future Destin phases which are primarily residential. This neighborhood had narrow streets surrounded by beautiful landscaping and homes. Many of the homes were large, older homes except for the many properties that had been replaced by newer homes. This project was completed in only one phase. It also included a Town owned streetlight system. Wilco still does repairs for the Town and is currently expanding their streetlight system to provide additional lighting . This project was completed on time with a value of approximately 3.5 million dollars.

Town of Jupiter Inlet Colony

This project was an FPL conversion project in North Palm Beach County. Wilco Electrical was chosen as the prime contractor chosen through an open bidding process. It was managed by Danny Brannon of Brannon and Gallespie LLC.

This project was Wilco's first coastal community and island conversion project as a prime contractor. Wilco was contracted to start this project in 2011. This was the first of the many projects that we have done as the prime contractor. We learned many lessons from this project but in the end, it was very successful and the mayor of the Town couldn't have been happier with the results. In fact, the Mayor, Dan Comerford, is still the Mayor of Jupiter Inlet Colony and he still calls Wilco whenever he needs our help. The value of this project was approximately three million dollars.

Authorized Agent

A handwritten signature in black ink, appearing to read 'Thomas Nemic', is written over a solid black horizontal line.

Thomas Nemic

President

Tab 2 - WILCO ELECTRICAL'S QUALIFICATION, ABILITY AND EXPERIENCE

Contractor's approach and understanding of underground conversion project(s) within a similar coastal community. Additionally, provide specific experiences and lessons learned on these types of projects. (Limit response to a maximum of three pages).

Wilco Electricals twelve years of underground conversion construction experience has slowly but finitely honed the approach that we take to successfully execute these projects. Execution in a controlled and orchestrated manner is the difference between experiencing a smooth and progressive project or experiencing an out of control and chaotic project, which no one wants to see. Wilco's approach to these projects is not complex but what can make it look easy at times is purely due to the experience that our team has in working these specific jobs.

Wilco's approach to these projects starts with a schedule based on our insight and experience in execution. By starting with an accurate schedule, all of the pieces to the orchestration of starting the right crews, on the right projects, at the right time can be made. Getting all of the different crews to work together and sequence their work correctly is key. In addition, knowing the schedule and keeping the schedule allow our management to prepare for the next step within the process. This can be critically important in getting the project done on time.

On a physical, constructability level, the project starts by getting all of the pre-field work completed before the crews step foot in the field. Permits are verified, MOT plans are constructed and submitted, locates for existing utilities are ordered, field inspections are conducted, and materials are ordered and delivered to the construction yard. Wilco's close relationship with FPL allows our management to order supplies and materials directly through the FPL system. Most other contractors cannot do that. Once all of the previous have been completed, the first crews can get started. Bore crews and pipe crews are mobilized first. As bore crews start installing the first runs of conduit, our pipe crews are right behind them doing tie ins and setting up transformer locations. This is done as soon as possible so that the areas disturbed can be backfilled and restored as soon as possible. This is particularly important in an elite, coastal community where the residents do not wish to live in an active construction sight. We take every step possible to keeping the community looking clean and safe throughout the process. Once pipework is in place, concrete products can be set, followed by the pulling of all of the primary cable. Afte the cable is pulled, equipment can be set and terminated. Secondary services are prepped throughout the process.

One of the lessons learned throughout our experience is that we build and complete our projects based on the FPL loops. Due to our relationship with FPL, FPL will allow us to energize a loop once it is installed. This allows us to begin conversions of the services while the rest of the phase is being built. This is what we refer to as construction orchestration. When all of the different crews and steps in the process flow together in an orchestrated process, the project progresses at a smooth and predictable pace. Once conversions are completed, final restoration can be completed and the project for the properties involved to that point will be complete.

An additional lesson learned is the importance of keeping the project highly organized and documented. The management at Wilco has created processes that we adhere to in order to track the progress of the project and to analyze potential issues that may arise in the field based on the plans provided by FPL. There are three major proprietary advancements that we have made that have made a dramatic effect on our organization and planning skills. The first advancement that we made is in our internal plan review (Exhibit1). All of the FPL drawings are analyzed by our skilled management team to look for problems with the prints that would cause issues with the installation in the field. We are very proud of our ability to provide you with this service as it can save many future change orders for rework that would typically be considered “out of the control of the contractor”. Our management team analyzes the prints for mistakes made in the design process. Some examples of mistakes may be incorrect phasing, incorrect equipment listed on the plans, incorrect conduit runs, and even wrong voltage indicators. Catching any problems beforehand also helps to keep the project on schedule and in budget.

An additional advancement that we have implemented is our installation verification system (Exhibit 2). This system is updated daily in order to keep track of all of the cable and equipment that has been installed, or not installed into the system. Contractors that do not keep close track of this risk the chance of energizing a loop within the system and inadvertently finding that there is a splice or elbow that wasn't terminated. Energizing a loop without all of the terminations properly made can result in damaged cable, equipment, and even the possibility of the loss of life. This system implemented by Wilco can literally mean the difference between life and death.



Lastly, Wilco has implemented our energization progression diagram process (Exhibit 3). This process has proven invaluable when it comes to obtaining switching orders from FPL. Our process keeps track of each individual loop and the readiness of that loop for energizing. It helps both the Wilco management team and FPL to keep track of the loops and the order in which they can be energized. This also plays an important role in the safety aspects of the project. Energizing a loop that is not complete, is cross phased, or energized out of order is a major safety concern for both our employees and for the equipment being energized.

Contractor's familiarity with working on FPL underground conversion projects as it relates to the involved communication companies, your coordination efforts, and your ability to schedule that portion of the work in a timely manner to ensure their facilities can be successfully completed on schedule and ahead of the FPL wreck-out. Include the carriers you have worked with and your approach. (Limit response to a maximum of three (3) pages)

Wilco Electrical has been an FPL Approved Contractor since 1997. The contracts that we hold with FPL authorize us to install, replace, and maintain the entire FPL distribution system from the substation to the meter can. Wilco is directly tied into the FPL DMS and Spatial View computer systems. We can release all our material through the FPL system, unlike other non-embedded contractors. Our staff has professional knowledge of the equipment, material, and processes to install, replace, maintain, and design the entire FPL distribution system.

Wilco Electrical is also an approved Hot Wire Fiber contractor. Hot Wire is one of the leading fiber networking companies in Southeast Florida. We bid on individual packets of work that Hot Wire puts out to bid to service new customers. Working for Hot Wire has taught the crews and management at Wilco a much deeper understanding of the design and installation of complete fiber networks. We have recently installed several miles of conduit and pull boxes for Hot Wire in the Town of Palm Beach. We are also installing concrete poles throughout South Florida to support the expansion of small cellular transmitters.

Wilco Electrical, LLC has installed the Comcast, Frontier and AT&T systems in nearly every major underground project that we have done. The construction design of a Comcast or AT&T system is quite simple, and we are very familiar with the requirements of their designs, materials, equipment and installation requirements.

In addition to being experienced at installing Hot Wire, AT&T, Frontier and Comcast systems, Wilco was also contracted by the Town of Longboat Key to design and install a streetlight and fiber system for the town. The fiber system design was to allow for the implementation of a full system to provide fiber optic services to every home within the community. In addition, Wilco was contracted to provide fiber optic connections across the entire town to connect all the town's facilities. This system will give the town the ability to have state-of-the-art controls and monitoring of all their facilities.

Throughout all of the projects that Wilco has worked on, coordination with the communication companies has been key. Wilco provides constant updates to all of the communication companies on a bi-weekly or monthly basis, depending on the progression of the construction. In person meetings, zoom meetings, and conference calls all are conducted on at least a monthly basis throughout the project. Schedules and promises are recorded and enforced as much as possible in an attempt to keep the communication construction teams on schedule. Wilco has had a very good record of keeping the communication companies on schedule and responsive to the needs of the project.

***Contractor's familiarity with identifying, protecting and working around existing utilities.
(Limit response to a maximum of five (5) pages)***

As an underground utility contractor, Wilco works daily to help identify and protect existing utilities. Locates for our work are done electronically and are done daily to keep up with upcoming work schedules and to keep locates up to date. Wilco also owns and uses our own locating equipment when needed, including ground penetrating radar machines and other professional locating equipment. We use this equipment to help reassure our crews that the locates provided by the utilities are verified by a second source. Known utilities that are close to or cross the path of the utilities being installed are physically pot holed and identified whenever possible. Occasionally, utility companies can completely miss marking their utilities at all. Our crews are trained to look not only for the marked utilities, but also how to identify the possibility of additional, unmarked utilities in the area. If unmarked utilities are suspected in the area of work, work in the suspected area is stopped and the suspected utility companies are contacted for emergency locates. Wilco crews will use their own equipment to identify any potential conflicts and to confirm that the locates are accurate. Wilco crews know that hitting any utility, marked or unmarked, will cause delays and added costs to construction and they are avoided at all times.

Wilco Electrical has a strong track record of working in the utility infrastructure sector, which includes extensive experience in identifying, protecting, and working around existing underground utilities when installing new powerlines. The company understands the critical importance of these utilities for the community and the potential risks involved if not handled with care. Wilco Electrical is well-versed in utility mapping and employs state-of-the-art technology to accurately locate and mark the positions of water lines, gas lines, sewer pipes, storm drains, and electrical lines before commencing any excavation work.

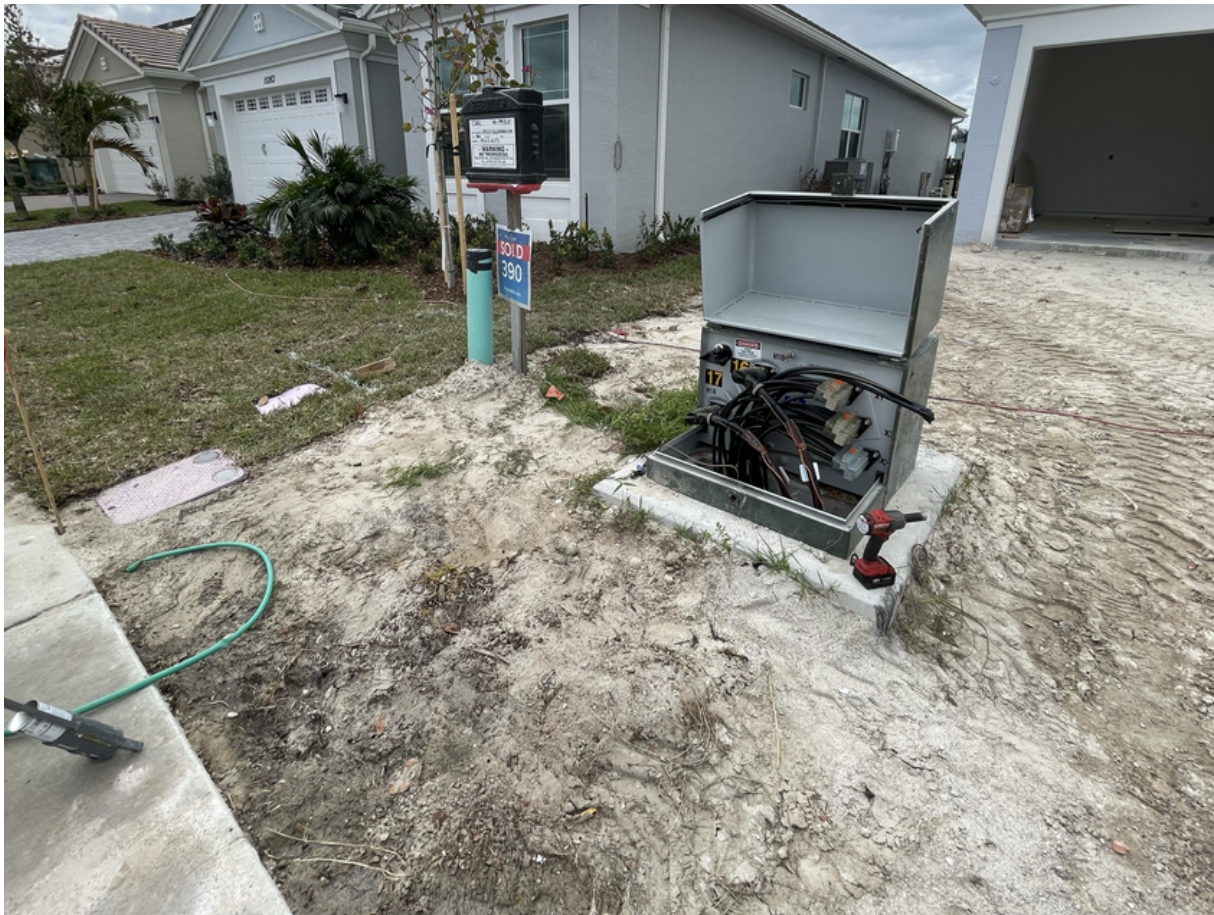
In addition to precise utility mapping, Wilco Electrical places a significant emphasis on safety protocols and adherence to industry standards. The team is trained to recognize the specific markings and color codes used to identify various utility lines, ensuring that they take every precaution to avoid any accidental damage during the installation process. The company is committed to minimizing disruptions to essential services and protecting the environment throughout their projects.

Wilco Electricals expertise extends to advanced construction techniques and equipment that allow for careful excavation and trenching near existing utilities. They use non-destructive methods, such as hydro-vac excavation and horizontal directional drilling, to create safe and controlled pathways for new powerlines without endangering the integrity of adjacent utilities. This approach minimizes the risks associated with accidental damage and service interruptions while maximizing project efficiency.

Furthermore, Wilco Electrical maintains open communication and collaboration with local utility providers and relevant stakeholders to coordinate efforts and ensure a smooth installation process. This collaborative approach fosters a proactive and comprehensive strategy for protecting existing underground utilities, ultimately resulting in successful project outcomes and the safe delivery of power to communities. Wilco Electricals expertise in identifying, protecting, and working around existing underground utilities demonstrates their commitment to both safety and the uninterrupted functioning of essential infrastructure.



Wilco Electrical is one of the FPL's largest and most experienced underground contractors. The extensive work that Wilco conducts on FPL's behalf is also often overseen by experienced FPL managers and our crews must follow all of the procedures and guidelines provided by FPL. In addition, Wilco Electrical is quite unique in that Wilco also provides FPL with overhead powerline work. The importance of this fact is in the knowledge that Wilco crews have in working near or on energized, overhead powerlines. Our safety personnel are experts at both underground and overhead powerlines safety procedures. This is extremely important when our underground crews are installing risers and jumpers onto the make ready poles in the Destin project. Most underground companies do not have our level of overhead work and safety experience. Safety in working around energized power is of absolute necessity and priority.



Provide a minimum of three (3) underground conversion projects performed within the past five (5) years that included FPL and provide any similarities that may relate to our city project. (Limit response to maximum of two (2) pages per project)

Undergrounding Project History (beginning with most recent)

Palm Beach Island Phase 2,3,4,6 Undergrounding

South – 2020 – Current

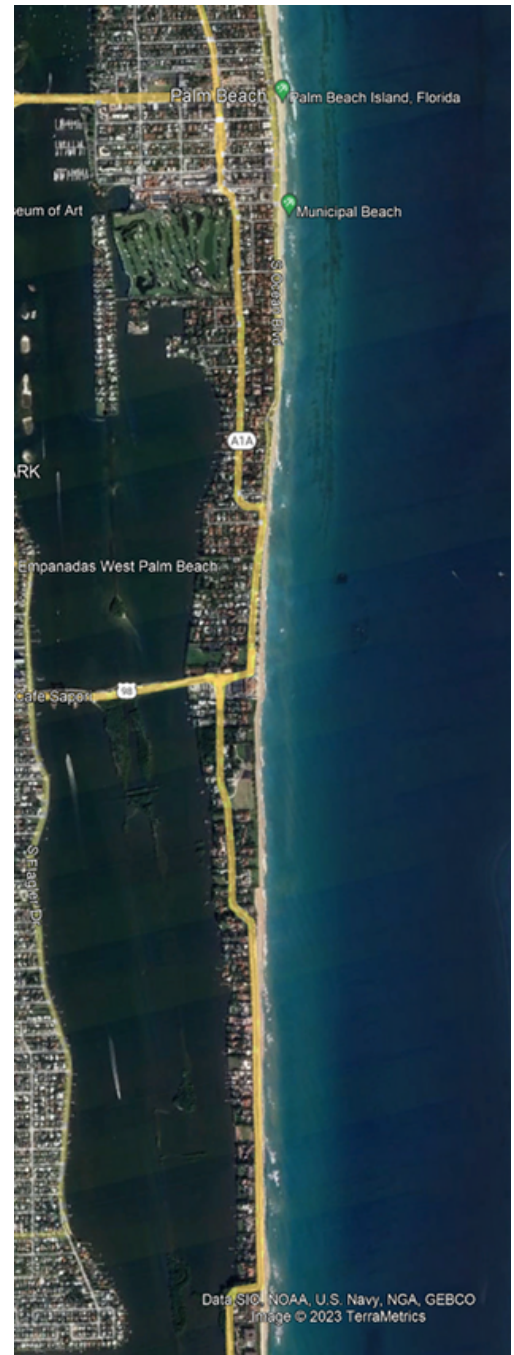
Tony Sabatino

Burkhardt Construction

561-659-1400

tony@burkhardtconstruction.com

- ☑ These are the next 4 segments of the undergrounding the Town of Palm Beach minus Phase 5. Phase 5 was bid separately due to Federal funding that the town obtained.
- ☑ Each Phase of this project is a little bit different. Phase 3 is primarily residential. Phases 4 and 5 are all commercial with limited parking and challenging customers (businesses).
- ☑ Construction cost is approximately \$5,000,000 - \$6,000,000 for each segment for a current total of over \$35,000,000.
- ☑ Phase 2 is complete and overhead poles are being removed, Phase 3 has only 2 switching orders remaining and the associated conversions, Phase 4 and 5 both have all conduit and equipment set. Cable is pulled and terminated. Waiting on switching orders from FPL. Phase 6 is just beginning conduit installation.
- ☑ Each phase of The Town of Palm Beach Undergrounding has posed many of the same challenges and opportunities. The landscape and real estate are some of the most expensive and beautiful in the country. Wilco's crews are very respectful and understanding of the nature of this challenge. We are very proud of the results that our crews have had in this environment, and we are confident that our crews could handle any neighborhood at this point. Our crews have received endless compliments on their work and the projects are staying on schedule!



- ✔ Customer communication has been one of Wilco's biggest assets in the successful working of all these phases. Customers are informed of any work that will affect them or their street one week prior to the work starting in their area. Customers are also informed the day before any work starts within their property. This is very important in sensitive areas such as this. Wilco has experienced very little pushback on entering these properties and communication with the residents is key.
- ✔ Similarities – the similarities between The Town of Palm Beach and the City of Destin are many. The residents of both projects are paying for the undergrounding and beautification of their City. They both will demand quality restoration of their property, kind and courteous workers on their property, and as little impact to their daily lives as possible. The construction means and methods will be the same, although there shouldn't be much work in the roadway in Destin, unlike The Town of Palm Beach. We will work with the City of Destin and it's residents in the same manner and we will make every effort to finish the project on time and within budget.



Town of Longboat Key – 2019 – Present

Isaac Brownman

Town of Longboat Key

941-316-1988 Ext 2210

ibrownman@longboatkey.org

- ✓ This project was split into 4 major phases with the addition of town streetlights and a town owned fiber optic system. This is another coastal island town with beautiful landscaping and properties. This project is nearly completed and is within budget and the construction met the planned schedule. There are currently delays due to complicated switching order delays by FPL.
- ✓ Construction costs for the entire project are approximately \$45,000,000.
- ✓ Communications with the Town of Longboat Key have been outstanding. The town staff have been 100% supportive of the project. We have conducted weekly meetings to keep the staff and Town up to date on the progress of the crews and the utilities.



- ✓ The challenges for this project were like the other coastal communities. One additional challenge to this project was the very high-water table. It made it a bit more difficult in some areas and we occasionally had to wait for tidal waters to go down before we could complete sensitive operations.
- ✓ One of the lessons learned on this project was to stay ahead of the switching orders and constantly communicate with FPL on our progression within them. This project helped Wilco refine our recording and communications of the system so that switching orders could be ordered and received as soon as possible. Our system has helped immensely. However, some difficult challenges with the previous system have still led to delays in getting orders. Some issues encountered could only be resolved by waiting for periods of time when the electrical load was lower.
- ✓ Similarities – This project is very similar to the City of Destin's project. The majority of the Destin and Longboat Key project are residential with the addition of some commercial. The right of way areas are very close to the same. The landscape and homes are very similar in size and quality. The means and methods of construction are nearly identical.



Palm Beach Island Phase 5 South Undergrounding 2021 - Present

Patricia Strayer

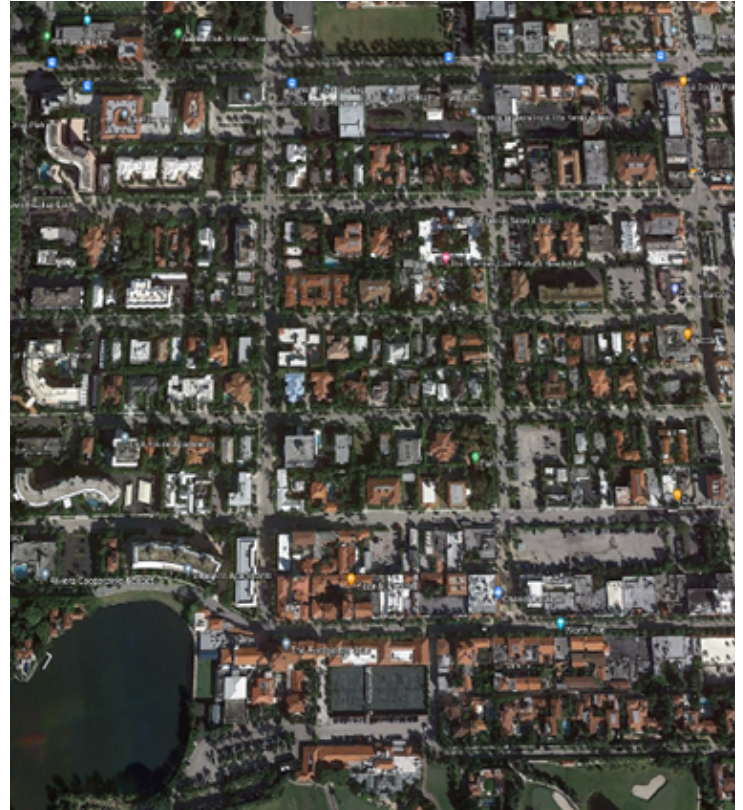
Town of Palm Beach

561-227-7056

pstrayer@townofpalmbeach.com

- ✓ This phase was unique to the rest of the phases due to grant money that the Town was receiving.
- ✓ This phase went out for public bid – unlike other phases which were contracted under a contractor at risk procedure.
- ✓ Wilco Electrical llc won the bid as qualified low bidder with an approximate 15% cost savings.
- ✓ This phase proved to be one of the most difficult as it was nearly 100% commercial. The area includes Worth Ave (world famous and exclusive outdoor shopping center) and many office buildings and restaurants.

One challenge in this area was securing workspace due to the large number of customer and residents parking on the street.



- ✓ Construction costs for this phase are nearly \$6,000,000.
- ✓ Due to the fact that the money for this phase is from a federal grant, time was of the essence on this phase. The construction portion of this phase is complete and was finished on time due to extensive effort put forth by the Wilco team.

- ✓ Conversions for this phase are currently not all completed due to the challenging switching orders that FPL is dealing with. Wilco can immediately energize and convert services as soon as loop orders arrive.
- ✓ The challenge in this project is the lack of Right of Way outside of the roadway, and the extensive landscaping. In addition, much of the pipework had to be installed under store front sidewalks. Controlling both parking and pedestrians within our work zone was challenging. Extensive use of signage and coning off areas was required.
- ✓ Similarities – Fortunately, there are not a lot of similarities between this phase and the Destin project. While the Destin project has a large number of commercial stores, they are not in a tight, urban environment like the Town of Palm Beach. The experience of doing this phase did emphasize the importance of ensuring that businesses can remain open and that our construction does not drive customers away from retailers.



Town of Gulf Stream – 2016 - 2018

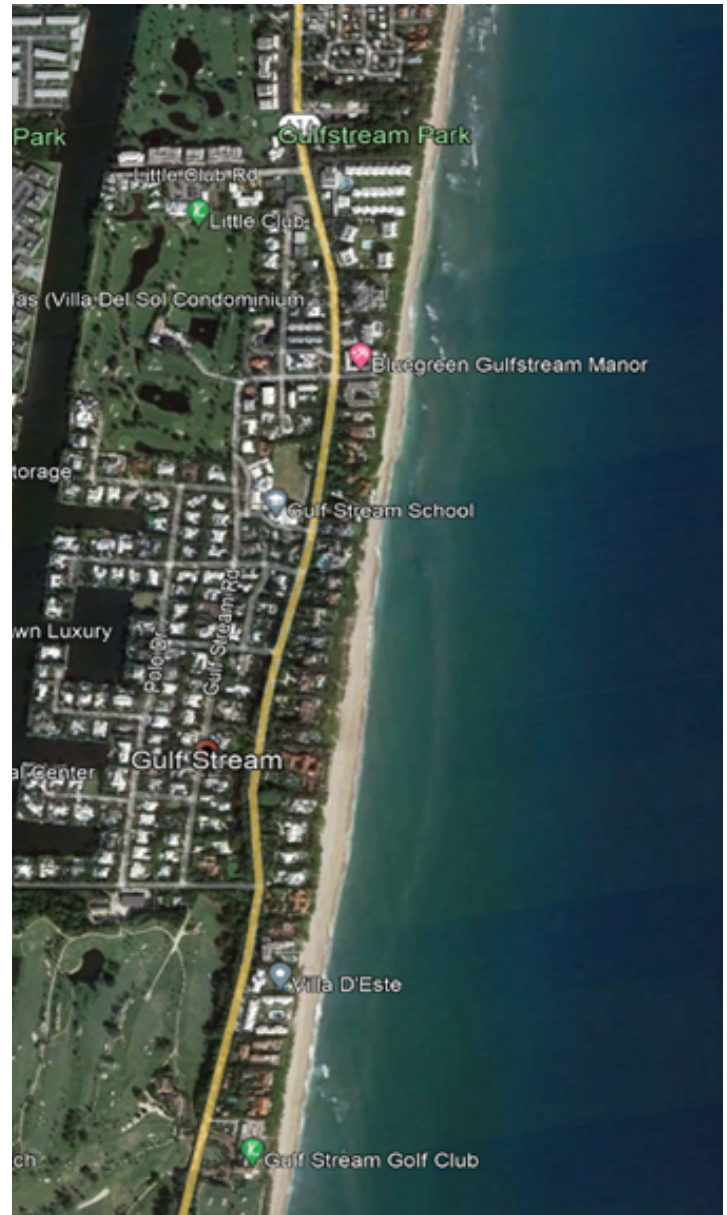
Danny Brannon

Brannon and Gallespie LLC

561-307-9454

Dbrannon@bngengineers.com

- ✓ Project completed.
- ✓ 210 residential homes and 25 commercial/condo buildings
- ✓ Construction cost: \$3,000,000
- ✓ This project was Wilco's second major underground conversion project.
- ✓ Wilco was chosen as the contractor on this project partially as a result of the successful completion of the Jupiter Inlet Colony project and the impression that Wilco made on the Engineer and the Town Mayor.
- ✓ Wilco performed all the construction requested, and performed all the switching orders, maintained as-built data, performed field adjustments, and maintained excellent customer communications.
- ✓ This project had delays due to a rock ridge that ran through the job. The construction portion of the project was still completed on time.



- ✓ Unforeseen circumstances – This project had a long delays due to FPL switching order issues. This project consisted of 6 loops. 4 of the loops were quickly energized and converted but the last two were held up at FPL due to switching order problems in the commercial areas. On current and future projects, we are now taking extra steps to help mitigate and anticipate these delays.
- ✓ Similarities – the main similarity to this project and the City of Destin project is the coastal, island environment that the project is within. The means and methods will be the same. The size of this project is similar to the size of each of the phases in the Destin project.



Jupiter Inlet Colony – 2011 - 2012

Daniel Comerford

561-676-4532

drcomerford@me.com



- ✓ Project completed on time.
- ✓ 220 residential homes and 1 condo building
- ✓ Construction cost: \$1,600,000
- ✓ Wilco performed all the construction requested, performed all the switching orders, maintained as-built data, performed field adjustments, and maintained good customer communications.
- ✓ This project went smoothly even though this was Wilco's first major underground conversion project.
- ✓ Wilco management worked with the Town Engineer to adjust for certain issues found in the field. For example, uncooperative residence required us to delete some transformers. We accomplished this by increasing the size of several strategically placed transformers.
- ✓ The main lesson learned from this project was the importance of resident communication. Wilco management worked with the Town and the Town's engineer to keep the residents informed of the entire project and the impacts that each resident would feel. We also learned the importance of having great Town staff to assist with any resident issues that may come up.
- ✓ Similarities – this project is very similar to the Destin project. This is a close-knit coastal community. It is much smaller than the City of Destin but very similar to the size and scope of the residential phases of the Destin Project. Resident communications will be equally important as well as the level of private property restoration.

Additional Smaller Projects

In addition to the large projects above, Wilco has also completed many smaller projects for different coastal communities. We have completed or are working on projects for:

- City of Bradenton Beach - \$1,500,000
- Town of Jupiter Florida A1A Undergrounding \$750,000
- City of Lake Worth Beach Electric Utilities 7th Street Undergrounding and French Ave Undergrounding \$800,000
- Undergrounding of Multiple, Individual Streets within the South Florida Region

While the value of these smaller projects are all under \$2M, the experience from managing and completing them all is valuable to the growth of our knowledge and efficiency in completing these types of projects. It also shows the confidence that our communities, general contractors and Florida Power and Light have in our ability to perform.

Attention to Customer Service

Wilco's Design-Build technical and managerial methodology comes from years of working with the public on behalf of FPL and working on high profile undergrounding projects in exclusive neighborhoods. Both Wilco's management and field crews are taught that the residents are our customers, and they must be treated kindly and with respect, even when the residents may be disrespectful of us. This goes a long way when trying to work in these high service areas. Our experience also has taught us the order and speed of our progression. These projects require going onto each residence property multiple times before the end of the project. Wilco takes every step to try and limit the number of times that the residents are intruded upon. We are also strategic in our timing as it relates to restoration. No one wants to see their lawn torn up again and again. Our work process reduces the restoration time, expense, and frequency.

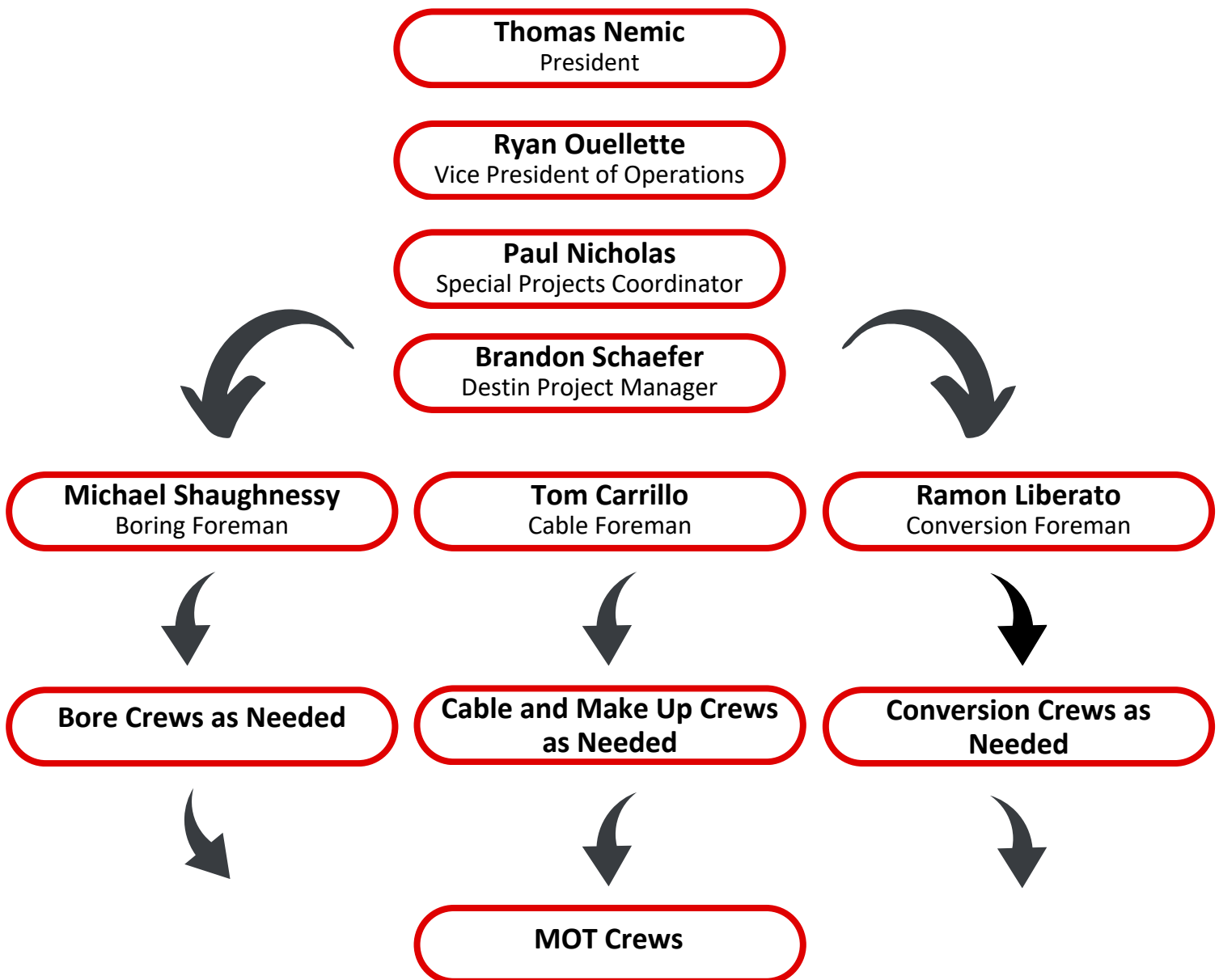
Wilco will segment the job into specific sub-phases based on our experience. While one sub-phase is being bored, we will have cable and make up crews working on the previous phase. As we complete primary loops, conversions on those loops will begin. After one loop is complete, the next will follow. This will proceed until all the loops are hot and converted. This process assures minimal interruption to resident/business owner activities.

Wilco ITS (Intelligent Traffic Solutions) is Wilco Electricals affiliated MOT (Maintenance of Traffic) company. Our employees at ITS are trained not only in creating a safe environment for our crews to work, but they are also trained to always have an attitude of customer service toward the residents of the community. The MOT crews play an important role in the customer service and customer perception of the project and we feel that ours are the best in the field.

Tab 3 - WILCO ELECTRICAL'S PERSONNEL QUALIFICATION AND EXPERIENCE

Provide an organizational chart of the Contractor's team highlighting the key personnel that will be assigned to the Project. Identify the principal supervisory and management staff, including partners, project managers, other supervisors and specialists who will be assigned to the Project. (Limit response to maximum of two (2) pages

ORGANIZATIONAL CHART FOR THE CITY OF DESTIN PROJECT SUPERVISORY AND MANAGEMENT STAFF



Provide résumés of the Contractor's key personnel listed above to be assigned to the Project. (Limit response to maximum of two (2) pages per résumé) o Résumés shall include, but not be limited to:

- a) Name and current position held by the key personnel.*
- b) Number of years with FPL underground conversion project experience(s).*
- c) Experience. Identify: (i) Types of projects/services; (ii) Size of projects/services; and (iii) Specific responsibilities.*
- d) Services anticipated to be designated to the key personnel.*
- e) Anticipated level of participation on the Project.*

PLEASE SEE EXHIBIT 6 FOR THE COMPLETE RESUME OF EACH KEY PERSONNEL

Thomas Nemic – President

The president of Wilco Electrical, LLC will be actively involved in overseeing all administrative activities of the project. Thomas will attend important city progress meetings, will hold internal Wilco meetings with the VP of Operations, Special Projects Coordinator, and the Project Managers on a bi-weekly basis, and will be available to city staff whenever needed. Thomas is very experienced with these types of projects. He has bid and overseen all the underground projects to date with over 12 years of experience in underground conversion projects alone.

Ryan Ouellette – Vice President of Operations

Ryan Ouellette will work directly with the Project Manager to ensure his compliance with the requirements of the project and to provide backup if the PM is not available. Ryan will attend all the meetings and be another contact for the city when needed. Ryan has been working at Wilco for nearly 10 years. He is a licensed master electrician and has been of huge value to Wilco and to its customers. Ryan has been instrumental in organizing and managing underground conversion projects for the 10 years that he has been at Wilco. Mr. Ouellette has been fully involved with the Town of Longboat Key project and all phases of the Town of Palm Beach project with a combined value of over \$100 million.

Paul Nicholas – Special Projects Coordinator

Paul Nicholas has been Wilco's special projects coordinator for over one year. Mr. Nicholas manages all phases of the Town of Palm Beach underground conversion project. This position at Wilco is a high level management position which was established specifically for our underground conversion projects which provide the Project Manager the organizational and office backup that we found necessary for these intensive projects. Mr. Nicholas' experience in electrical distribution is very extensive. Paul was previously an Engineering Manager for the City of Lake Worth Beach Electric Utility. Mr. Nicholas oversaw all the projects that the City was doing both in-house and contracted out. The projects that Mr. Nicholas was responsible for included underground conversion projects, system expansion projects, system reliability projects, and maintenance and repair projects. Mr. Nicholas had commissioned Wilco on several underground conversion projects for the City of Lake Worth Beach and in 2022 decided to come on board at Wilco. Paul's experience in these types of projects has made Wilco much more detail oriented and organized in our approach and control of the projects. Mr. Nicholas is currently working as the special projects coordinator for the Town of Palm Beach Project for phases 4, 5 and 6. Paul Nicholas has the authority to represent Wilco Electrical throughout the project and has the authority to make decisions for the Wilco management team. Paul will be Wilco's special project coordinator for the Destin project. Mr. Nicholas will primarily be working in the office to support the project manager in the field. Duties of the coordinator include managing as-builts and bore logs, ordering, scheduling and tracking locate tickets, ordering and tracking of material, providing FPL with updates on the progress of the project, invoicing, and coordination and tracking of switching orders. Mr. Nicholas will also visit the job site whenever necessary but at least once a month.

Michael Shaughnessy – Bore Manager

Michael Shaughnessy is the manager in charge of all of the Wilco bore crews. He has extensive experience and knowledge in directional boring. Mr. Shaughnessy's background provides him with experiences that he would rarely have been able to obtain through Wilco. The skills that he developed outside of Wilco gave him great insight and knowledge on completing very difficult and advanced bores. He is experienced in operating very large boring equipment and completing very difficult shots. Michael has been managing all of the bore crews on the Town of Palm Beach underground conversion project. The Town of Palm Beach project has exceptional challenges when it comes to boring due to extremely tight corridors and extensive existing utilities. Michael has been instrumental in keeping the crews operating safe and efficiently which has helped to keep the project on schedule. Mr. Shaughnessy will be managing the bore crews on the Destin project whenever the project manager needs his expertise.

Tom Carillo – Cable Foreman

Tom has been with Wilco for over 11 years. He is highly experienced with all aspects of distribution cable and terminations. Tom has more than 15 years of distribution experience and it shows every day that he is in the field. Tom has worked on every underground conversion project that we have done for the past 11 years. Tom will oversee all of the cable crews on the Destin project.

Ramon Liberato – Conversion Foreman

Ramon has been working consistently at Wilco for over 12 years. Ramon's knowledge is particularly strong of in-service conversions. It is a very important skill for these projects. Experience and creativity in getting underground services to some older homes. His experience has been priceless when it comes to converting the homes to the new underground services. Ramon has been working on our underground conversion projects for approximately 3 years now. Ramon will be working on the Destin project. He will personally be conducting conversions and overseeing other crews doing the same.

MOT – Maintenance of Traffic

Wilco Electricals' affiliated company, Intelligent Traffic Solutions, has been a real asset on these projects. MOT is hard to predict on these types of projects and having our own company to rely on for MOT services has been a huge benefit. Wilco will consistently have Wilco ITS crews on the project for both scheduled and unscheduled mot.

Identify and highlight the Project Manager who will be directly responsible for the day-to-day communication and coordination with the City and their PM. This individual must have the authority to represent the Contractor in a decision-making capacity. The Project Manager should be experienced in working with FPL underground conversion projects. (Limit response to maximum of two (2) pages)

PLEASE SEE EXHIBIT 6 FOR THE FULL PROJECT MANAGER RESUME

Brandon Schaefer – Project Manager

Brandon has been working with Wilco on underground conversion projects for over 8 years. Brandon is a top-notch lineman that can handle any situation that comes up in the field. Brandon is one of Wilco's best linemen with experience of troubleshooting advanced distribution issues and finding the best resolution to problems. Brandon is on the FPL switching list and fully understands the complexity of a successful outcome. Brandon will be the project manager on the Destin project. Mr. Schaefer has played significant roles in The Town of Gulf Stream underground project, The Town of Longboat Key underground project, and has extensively work on the Town of Palm Beach underground project. Mr. Schaefer is an expert on ordering, tracking and performing switching orders. His knowledge of electrical circuitry and the FPL system is one of the best in the industry. Mr. Schaefer will be the on-sight project manager for the Destin project from day one. Brandon's intelligent and pleasant demeanor will be greatly appreciated by all of the City's staff.

Mr. Schaefer has the authority to represent Wilco on the Destin project and he has the capacity to make smart and experienced decisions. Mr. Schaefer's knowledge of the entire FPL distribution system gives him the ability to avoid mistakes in one phase of the project that he knows will affect work later in the project relating to numbering, switching, and energizing.

Provide a summarized approach to the project schedule that demonstrates cost and time efficiency capabilities. (Limit response to maximum of two (2) pages)

Project Schedule Approach for Cost and Time Efficiencies

Developing an efficient electrical distribution project schedule requires careful planning and strategic management. Here is a summarized approach that demonstrates the cost and time efficiency capabilities of Wilco Electrical LLC:

1. **Project Scope Analysis:** Conduct a comprehensive analysis of the project scope, including client requirements, site specifications, and constraints.
2. **Resource Allocation and Planning:** Allocate resources effectively, considering the availability of skilled personnel, required equipment, and materials to ensure timely project execution.
3. **Risk Management:** Identify potential risks and develop a risk management plan to mitigate any potential delays or budget overruns. This includes anticipating possible technical challenges and implementing suitable contingency plans.
4. **Detailed Scheduling:** Create a detailed project schedule, outlining specific tasks, timelines, and milestones. Utilize project management software for efficient tracking and monitoring of progress. Paul, our project manager, will invest considerable effort into this aspect of the project.
5. **Collaborative Approach:** Foster effective communication and collaboration among Wilco teams, the City, and City Management/Engineers to ensure alignment with project goals and timely decision-making.
6. **Quality Assurance Measures:** Implement stringent quality assurance measures throughout the project lifecycle to exceed industry standards and ensure the delivery of a high-quality underground electrical distribution system.
7. **Regular Progress Reviews:** Conduct regular progress reviews to assess the project's performance, identify any deviations from the schedule, and implement corrective measures promptly to prevent delays and cost overruns.
8. **Efficient Time Management:** Utilize time management techniques such as critical path analysis to identify the most time-consuming tasks and streamline processes for improved efficiency.
9. **Cost Control and Optimization:** Implement a robust cost control strategy, closely monitoring expenditures, and utilizing cost-effective solutions without compromising the quality of work. This includes leveraging economies of scale and negotiating competitive pricing with suppliers.
10. **Resident Satisfaction:** Prioritize client and resident satisfaction by providing excellent customer communication, addressing any concerns promptly, and providing excellent restoration for the customers.

By adhering to our approach, Wilco Electrical, LLC can demonstrate its capabilities in delivering electrical distribution underground projects with optimal cost and time efficiency, enhancing our reputation, and fostering long-term client relationships.

Provide a summary to your approach to FPL switching, as-builts, and bore logs. (Limit response to maximum of two (2) pages)

FPL Switching, As-builts, and Bore Log Approach

Wilco Electrical has devoted great time and effort to improving our effectiveness and efficiency in undergrounding utilities. Wilco engages projects strategically by obtaining all necessary information for the advancement of the FPL switching orders, assembling as-builts, and managing all the bore logs that are created in a project of this magnitude.

FPL Switching – Wilco’s staff, over many years of switching on FPL’s system, has researched and developed a proprietary system that effectively navigates through FPL’s switching system. In order for FPL switching orders to be requested and received in an abbreviated time frame, extreme accuracy and attention to detail are a must. Wilco’s process of identifying how the existing FPL power grid incorporates with the new underground system is the key to success. Recognizing the feeder and loop circuitry with specific strategies allows the switching process to begin prior to the completion of the new underground installation. This trust between FPL and Wilco is achievable by extremely accurate and precise procedures. All the installed cables, splices, and equipment are color-coded on our software and updated daily. This tracking confirms the status of every component of the system before and after energization. Engagement at this level helps to work ahead of any possible problems with system numbering, design discrepancies, modeling challenges, and even safety issues such as potential cross-phases that may exist in the field.

As-builts – (Example in Exhibit 4) Wilco systematically collects as-builts that are complete, accurate, and readable, which is exceptionally difficult on these types of projects. The difficulty lies in the pure number and variations of crews. These crews vary from bore, tie-in, trench, cable pull, splicers, lineman, and switchmen. All crews must work on the same sections of the prints but at different times, doing different actions to complete the project. The complexity of collecting as-builts on paper plans proves to be even more difficult especially when they have the potential to be damaged by the wind, sun, or water. At Wilco, all as-builts are completed in the field on Apple iPads and are merged into a more powerful PC blueprinting software for permanent records. The methods that we have developed and put into practice have greatly increased the accuracy of collecting all the as-builts and make them easily readable and much easier to understand. Wilco’s technological advancements in both software and hardware provide real-time project tracking to the client.

Bore Logs – (Example in Exhibit 5) The collecting of bore logs has led to many of the same challenges for companies regarding correct data for as-builts. Wilco has overcome this problem once again with technology. All our bore locating equipment now collects the bore log data and is uploaded to the Wilco servers daily. Wilco has also created an indexing code to make correlating the bore log to the as-builts much easier. This is especially helpful when creating certified as-builts. All the drill rig locators have built-in GPS units on them that allow the bore logs to be shown over a Google Maps overlay. This is also very helpful in correlating the bore logs with the location on the plans. Wilco also uses ground penetrating radar, GPR, to orientate the bore logs in relation to existing buried underground facilities. Our bore software then provides a profile blueprint of the bore path on the bore logs depicting the adjacent facilities.

Tab 4 - INTERACTIONS WITH CITY AND REGULATORY AGENCY STAFF

Listening To Staff, Elected Officials, and Community to Understand the Destin Vision

One of our primary objectives is to listen and find out what is critical to you. To identify your goals and vision. It is important for us to hear your overall plan, so we can make sure all necessary considerations are part of our planning. We offer a competent staff that is intimately familiar with the logistics involved with underground conversions and with an understanding of Florida Power and Light's required processes for these types of projects.

In addition to FPL involvement, we bring vast knowledge and experience with the communication companies, which are equally critical. The communication company's designs are vastly different, and we know and understand their process and have successful experiences working with them.

In addition to staff vision for the project, we understand this is equally important to Commissioners, the business community, and residents. We are all about transparency and making sure your goals are inclusive of the project advancement. Because of our experiences specific to underground conversion projects within barrier coastal communities, we understand seasonal influxes from visitors and residents can be a factor. This is an important factor when planning the project and establishing initial sequencing of the project rollout.

Staff Experience with Utility Companies and Related Departments and Agencies

Wilco Electrical, LLC as a contractor, could be considered as an extension of Florida Power and Light. All of the employees that work for Wilco spend all of their days in the utility world. 95% of the work that Wilco does on a daily basis is electrical utility or communication utility based. The Wilco management team, in many cases, is more experienced in the construction of the FPL electrical distribution system than many of the FPL project leads! In addition to working daily with the utility companies, the work that we are doing for them is exactly the same as the work that is needed in the Destin project. In fact, if the city were to decide to turn the reins over to FPL to construct the project, FPL would ask Wilco to provide a quote to do the project. FPL does not conduct new construction. They fully rely on their FPL approved contractors to do the work. Wilco Electrical is one of FPL's largest and most trusted underground electrical utility contractors.

Constructing an FPL assigned job requires Wilco to interact and work with the same State and local agencies that this project will require. Working with FDOT is another daily activity at Wilco. Whether it is activating FDOT permits or submitting a MOT permit for a lane closure, our experience is one of the best. In fact, due to the ownership of our affiliate company, Intelligent Traffic Solutions (ITS), Wilco creates and submits our own FDOT MOT permits. Very few contractors can say the same.

Public Interaction, Notifications, and Resident Communication

Wilco Electricals' crews spend nearly every day on the properties of individual residents. Whether we are repairing an underground customer service cable or installing a new primary line in the right of way, resident interaction is always demanded. Due to the nature of the electrical utility business, often our crews do not have advanced notice of a job nor its location. Because of this, often the best notice that we can give a resident is to place a door knocker card informing them that we will be in the area in the next day or two. Large underground conversion projects give us a great advantage in notifying the residents of what and when to expect our construction. An informed resident is a happy resident we like to say!

On these types of projects, typically the City or the PM will issue notices through the city's normal notification systems. Many times, the city can send notifications through email to each resident, or they do mailers. These projects are never a secret to the residents, so they are typically expecting the work to begin, they just do not know exactly when or how it will affect them. What we like to do is to publish a schedule on the city's website that gives a broad timeline of what streets we will be working on and when. As the time approaches to start working in a new area or street, we send a notification to the residents stating that work will begin within the next 2 weeks. This has proven to be the perfect amount of notification for the residents. It gives them a little time to prepare but not so long that they forget. We also give each resident a 2 or 3 day window as to when we will be actually working on their property. If we have to perform an outage on a property, we will leave a notice in their mailbox or hang a door hanger letting them know the day that they will experience an outage. When the day of the outage comes, our foreman of the crew will knock on the resident's door to inform them that work is starting and to give the resident an estimate on the time and duration of the outage.

This system has worked very well for us. It gives the residents advance notice so they can be prepared and have time to get with the PM if they have any special circumstances and then gives them very specific notices when they will be affected.

If the residents of the community, or perhaps a specific neighborhood within the community need additional notifications, we are happy to do whatever is necessary to inform the community.

Obtaining easements from the businesses and residents in the community is another crucial interaction that is necessary for a successful project. The Wilco staff has the expertise and experience necessary to assist the City's staff with choosing and obtaining the correct easements. Wilco's experience will help identify additional, potential locations for easements in cases where the first choice is not possible. While municipalities typically have City staff or project engineers reach out to businesses and residents to ask for easements, Wilco's help in identifying and clarifying these locations is instrumental in success. In addition, Wilco staff can also identify easement changes that will affect switching and numbering orders in the future so they can be addressed immediately. This will help to reduce issues when switching orders are requested.

Tab 5 - TIMELY COMPLETION OF PROJECTS

Wilco Electricals reputation as a leader in underground conversion projects for municipalities is a driving force within our company. These projects take top priority at Wilco. Wilco's management is fully prepared to provide all of the resources needed for a successful, organized and timely completion of this project!

Wilco is currently involved in many different projects at varying degrees of completion. These projects have many different segments to complete within each phase of the project. The first and longest phase of the project is the conduit installation. Currently, Wilco has the availability of bore and conduit crews. Our largest projects in construction are Longboat Key and the Town of Palm Beach. Longboat Key has all of the conduit and equipment installed at this time. The Town of Palm Beach has 4 phases, all under construction. Currently, phases 3, 4, and 5 have all the conduit installed. Phase 6 is midway through conduit construction and will be completed by the time this project starts. Wilco currently has 6 in-house bore crews. These six crews have an inventory of 10 boring rigs. While excessive for the number of crews, having 10 bore rigs provides our crews with redundancy and allow for the proper selection of the right machine for every situation. Wilco takes great pride in doing everything that we can to eliminate downtime due to equipment issues.

Wilco's vast experience at performing these projects gives us a lot of insight when producing a schedule. We know the processes intimately and will have no problem estimating dates of completion of different segments of the project. The projects can be complex to estimate for any firm that has not had the experience that Wilco has. Typically, Wilco will produce a schedule at the beginning of the project. As the job progresses, adjustments will be made depending on the progress of the project. Some projects go faster than our initial estimates and some go slower. There are too many variables to predict in our initial estimated schedule. After a month or two of experiencing a new job, we will be able to predict our schedule in a much more precise way.

Scheduling out the project is particularly important in these projects. Each different segment of a job of this nature requires a different crew. Typically, we will have bore crews, pipe crews, equipment crews, cable pulling crews, termination crews, restoration crews, switching crews, and finally conversion crews. Each of these crews is generally made up of different individuals. They all require very different and specific skills. This is why the scheduling of the crews is so critical and so difficult. The Wilco management has managed these transitions between crews hundreds of times and have very good instincts in projecting when a crew will be needed. You need experience and professional management to handle these projects and Wilco has everything that you need!

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information		Client/Reference Information	
From: Tom Nemic		To: Tony Sabatino	
Company: Wilco Electrical llc		Company: Burkhardt Construction	
Phone: 305-742-1752		Phone: 561-659-1400	
Email: tom@wilcollc.com		Email: tony@burkhardtconstruction.com	

Performance Survey of (project name): Town-wide Overhead Utility Undergrounding Project Phase 2,3,4,6 South	
Cost of Services: Aproximately \$20,000,000	Date Completed: All phases in various levels of completion

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	10
3. Quality of workmanship	(1 – 10)	10
4. Professionalism and ability to manage	(1 – 10)	10
5. Close out process	(1 – 10)	10
6. Ability to communicate with all staff & applicable parties	(1 – 10)	10
7. Ability to resolve issues promptly	(1 – 10)	10
8. Ability to follow protocol	(1 – 10)	10
9. Ability to maintain proper documentation	(1 – 10)	10
10. Ability to offer solid recommendations & solutions	(1 – 10)	10
11. Had proper resources and personnel by which to get the project done	(1 – 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	10

Anthony M. Sabatino

Printed Name of Reference

Anthony M Sabatino

Signature of Reference

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From: Tom Nemic	To: Isaac Brownman
Company: Wilco Electrical llc	Company: Town of Longboat Key
Phone: 305-742-1752	Phone: 941-316-1988
Email: tom@wilcollc.com	Email: lbrownman@longboatkey.org

Performance Survey of (project name): Town of Longboat Key Utility Undergrouding project Phases 1-4	
Cost of Services: Aproximately \$45,000,000	Date Completed: All Phases in various levels of completion

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	— (ONGOING)
3. Quality of workmanship	(1 - 10)	10
4. Professionalism and ability to manage	(1 - 10)	10
5. Close out process	(1 - 10)	— (ONGOING)
6. Ability to communicate with all staff & applicable parties	(1 - 10)	10
7. Ability to resolve issues promptly	(1 - 10)	10
8. Ability to follow protocol	(1 - 10)	10
9. Ability to maintain proper documentation	(1 - 10)	9
10. Ability to offer solid recommendations & solutions	(1 - 10)	10
11. Had proper resources and personnel by which to get the project done	(1 - 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	10

Isaac Brownman
Printed Name of Reference

[Signature]
Signature of Reference

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information	Client/Reference Information
From: Tom Nemic	To: Patricia Strayer
Company: Wilco Electrical llc	Company: Town of Palm Beach
Phone: 305-742-1752	Phone: 561-227-7056
Email: tom@wilcollc.com	Email: pstrayer@townofpalmbeach.com

Performance Survey of (project name): Town-wide Overhead Utility Undergrounding Project Phase 5 South	
Cost of Services: \$6,600,000	Date Completed: In Process

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	10
3. Quality of workmanship	(1 – 10)	10
4. Professionalism and ability to manage	(1 – 10)	10
5. Close out process	(1 – 10)	8
6. Ability to communicate with all staff & applicable parties	(1 – 10)	10
7. Ability to resolve issues promptly	(1 – 10)	10
8. Ability to follow protocol	(1 – 10)	10
9. Ability to maintain proper documentation	(1 – 10)	10
10. Ability to offer solid recommendations & solutions	(1 – 10)	10
11. Had proper resources and personnel by which to get the project done	(1 – 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	10

Patricia Strayer
Printed Name of Reference

Patricia Strayer
Signature of Reference

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From: Tom Nemic	To: Danny Brannon
Company: Wilco Electrical llc	Company: Brannon and Gallespie LLC
Phone: 305-742-1752	Phone: 561-307-9454
Email: tom@wilcollc.com	Email: Dbrannon@bngengineers.com

Performance Survey of (project name): Town of Gulf Stream Utility Undergrouding project	
Cost of Services: \$3,300,000	Date Completed: December 2018

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	10
3. Quality of workmanship	(1 – 10)	10
4. Professionalism and ability to manage	(1 – 10)	10
5. Close out process	(1 – 10)	9
6. Ability to communicate with all staff & applicable parties	(1 – 10)	10
7. Ability to resolve issues promptly	(1 – 10)	10
8. Ability to follow protocol	(1 – 10)	10
9. Ability to maintain proper documentation	(1 – 10)	10
10. Ability to offer solid recommendations & solutions	(1 – 10)	10
11. Had proper resources and personnel by which to get the project done	(1 – 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	10

DANNY BRANNON

Printed Name of Reference

Danny Brannon

Signature of Reference



**RECOMENDATION
WILCO ELECTRICAL, LLC.
Municipal Overhead Utility
Undergrounding Project
Construction Contractor**

Date: October 30, 2023

To: Whom It May Concern

Brannon & Gillespie, LLC is an Engineering Consulting company. Danny Brannon had twenty-five years of working with Florida Power Company in engineering and construction before opening the engineering consulting company in 2001. Brannon and Gillespie began providing Engineering Design Services and Undergrounding Project Management Services on municipal undergrounding projects in 2007 with the undergrounding of all overhead utility facilities in the Town of Jupiter Island, Florida. This was the first townwide undergrounding project executed in the Florida Power & Light service territory. Our second project began in 2010, and was to provide project management and design services for the townwide undergrounding of all overhead facilities in the Town of Jupiter Inlet Colony. We contracted with Wilco Electrical for the installation of all the Florida Power & Light underground facilities and all communications conduit facilities required by AT&T and Comcast. Through the years since 2010, we have contracted with Wilco on many projects such towns as Palm Beach, Longboat Key, and Gulf Stream. We have also contracted with other undergrounding construction contractors such as Danella, HiPower, Viking, F&H, and Mastec, and have experienced the performance shortcomings and proficiencies of each vendor. Based on our experiences, we rate Wilco Electrical as a top performer on Overhead to Underground Utility Conversion Projects. Another benefit Wilco Electrical provides as an active contractor with Florida Power & Light Company is ability to perform overhead line work which eliminates project delays due to availability of FPL crews to set poles or do miscellaneous overhead task required to complete underground project. We ensure Wilco is always on our notification list when we are posting requests for proposals on Overhead Utility Undergrounding Projects. Feel free to contact me at DBrannon@BnGEngineers.com or 561-307-9454 if you have any specific questions on Wilco's performance on our projects.

Danny P. Brannon, P. E.

**Managing Partner
Brannon & Gillespie, LLC
631 US Hwy 1, Suite 301
North Palm Beach, FL 33408
CA #6784**

PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From: Tom Nemic	To: Daniel Comerford
Company: Wilco Electrical llc	Company: Town of Jupiter Inlet Colony
Phone: 305-742-1752	Phone: 561-676-4532
Email: tom@wilcollc.com	Email: drcomerford@me.com

Performance Survey of (project name): Town of Jupiter Inlet Colony Utility Undergrouding project	
Cost of Services: \$3,200,000	Date Completed: May 2012

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	10
3. Quality of workmanship	(1 – 10)	10
4. Professionalism and ability to manage	(1 – 10)	10
5. Close out process	(1 – 10)	10
6. Ability to communicate with all staff & applicable parties	(1 – 10)	10
7. Ability to resolve issues promptly	(1 – 10)	10
8. Ability to follow protocol	(1 – 10)	10
9. Ability to maintain proper documentation	(1 – 10)	10
10. Ability to offer solid recommendations & solutions	(1 – 10)	10
11. Had proper resources and personnel by which to get the project done	(1 – 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	10

DANIEL J. COMERFORD III

Printed Name of Reference

Daniel Comerford III

Signature of Reference

Dr. Daniel J. Comerford III
Mayor/ Emeritus



Town of
Jupiter Inlet Colony
50 Colony Road
Jupiter, FL 33469
(561) 746-3787
jupiterinletcolony.org

10/24/2023

Re: Recommendation for WILCO, LLC

To whom it may concern,

The purpose of this letter is to highly recommend Mr. Tom Nemic and WILCO, LLC as a candidate for your project. As you can ascertain from the performance survey questionnaire WILCO, LLC managed our project in every aspect to the highest quality. Specifically, the project was completed \$600,000 below budget and 34 days ahead of schedule with virtually no change orders.

This result was due in large part to effective communication with our engineers at Kimley- Horn and Town Administration through regularly scheduled meetings. Effective planning and coordination produced an excellent result. The town has had no power interruptions through five hurricanes since the project was completed over a decade ago.

Thank you for your attention to this matter. If you need additional information, please contact me at drcomerford @ me.com and/or 561-676-4532.

Yours truly,

A handwritten signature in blue ink that reads "Daniel J. Comerford III". The signature is stylized with a large, looping "D" and "C".

Dr. Daniel J. Comerford, III
Mayor/Police Commissioner
Emeritus

Price Proposal/Schedule-of-Values					
City of Destin - Phase 1 Undergrounding					
No.	Description	Qty.	Units	Unit Price	Total
I. GENERAL					
57-7	Survey, Stakeout & Record Drawings	1	LS	\$80,000.00	\$80,000.00
101-1	Mobilization	1	LS	\$200,000.00	\$200,000.00
102-1	Maintenance of Traffic	1	LS	\$180,000.00	\$180,000.00
				SUBTOTAL	\$460,000.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					
104-10-3	Sediment Barrier	5,500	LF	\$3.00	\$16,500.00
110-1-1	Clearing & Grubbing	1	LS	\$195,000.00	\$195,000.00
120-6	Sidewalk Restoration	12,000	SF	\$20.00	\$240,000.00
				SUBTOTAL	\$451,500.00
III. FPL INFRASTRUCTURE					
FPL-630-1-12	FPL Conduit 1PN1C DIRECTIONAL BORE	4,900	LF	\$20.00	\$98,000.00
FPL-630-2-12	FPL Conduit 2PN2C DIRECTIONAL BORE	4,000	LF	\$24.00	\$96,000.00
FPL-630-3-12	FPL Conduit 3PN3C DIRECTIONAL BORE	33,550	LF	\$28.00	\$939,400.00
FPL-630-4-12	FPL Conduit 4PN4C DIRECTIONAL BORE	100	LF	\$30.00	\$3,000.00
FPL-630-6-12	FPL Conduit 6PN6C DIRECTIONAL BORE	16,500	LF	\$32.00	\$528,000.00
FPL-FNC-6-12	FPL Conduit FNC DIRECTIONAL BORE	30,300	LF	\$35.00	\$1,060,500.00
FPL-630-SECNDRY	FPL Secondary Conduit	18,175	LF	\$22.50	\$408,937.50
FPL-635-SB-1	FPL Splice Box (Feeder)	15	EA	\$3,000.00	\$45,000.00
FPL-635-SB-2	FPL Splice Box (Primary)	70	EA	\$1,300.00	\$91,000.00
FPL -635-HH-1	FPL 30" Handhole / Above ground Pedestals	55	EA	\$800.00	\$44,000.00
FPL-FEEDER CBL	FPL Feeder Cable pull (Wire)	36,000	LF	\$6.50	\$234,000.00
FPL-PRMRY-CBL	FPL Primary cable pull (Wire)	193,000	LF	\$5.50	\$1,061,500.00
FPL SERV CABL	FPL Secondary Cable (Wire)	19,000	LF	\$5.00	\$95,000.00
FPL -635-SWC-1	FPL PME 9/PME 11/Switch Cabinet Installation	54	EA	\$3,400.00	\$183,600.00
FPL-635-TSF-1	FPL Transformer & Pad (SINGLE PHASE)	64	EA	\$1,500.00	\$96,000.00
FPL-635-TSF-1	FPL Transformer & Pad (3-PHASE)	20	EA	\$1,950.00	\$39,000.00
FPL-635-TSF-1	FPL Transformer & Pad (OPEN DELTA)	13	EA	\$2,000.00	\$26,000.00
FPL-635-CAP-1	FPL Capacitor Bank Installation	4	EA	\$5,500.00	\$22,000.00
FPL - PED-1	FPL 3-Phase Pedestals	14	EA	\$2,200.00	\$30,800.00
FPL-635-WH-1	FPL Meter Box Connections	275	EA	\$425.00	\$116,875.00
FPL-UG-CONV	CONVERSION OF CURRENTLY UNDERGROUNDED SERVICES	275	EA	\$800.00	\$220,000.00
FPL-UG-COM CONV	CONVERSION OF COMMERCIAL UNDERGROUNDED SERVICES	155	EA	\$1,800.00	\$279,000.00
FPL-EASEMENT	COORDINATION OF EASEMENTS	126	EA	\$300.00	\$37,800.00
FPL-EASEMENT SUR	EASEMENT SURVEY	85	EA	\$450.00	\$38,250.00
FPL-OH-CONV	CONVERSION OF AERIAL SERVICES	300	EA	\$1,500.00	\$450,000.00
FPL-UG-CONV	CONVERSION OF UG SERVICES	55	EA	\$900.00	\$49,500.00
FPL-MISC/COORD	INCIDENTALS/COORDINATION/MANAGEMENT	1	LS	\$180,000.00	\$180,000.00
FPL-SWITCHING	SWITCHING/FPL COORDINATION	1	LS	\$335,000.00	\$335,000.00
				SUBTOTAL	\$6,808,162.50
IV. CARRIERS	OPTIONAL BID ITEMS				
CARRIER C-01	(4) 2" Conduit DIRECTIONAL BORE "COX" (Install)	18,500	LF	\$33.00	\$610,500.00
CARRIER C-02	(3) 2" Conduit DIRECTIONAL BORE Uniti Fiber (Install)	17,000	LF	\$27.00	\$459,000.00
CARRIER C-03	(3) 2" Conduit DIRECTIONAL BORE Century Link (Install)	17,000	LF	\$27.00	\$459,000.00
CONDUIT-01	(1) 2" Conduit HDPE (Furish)	18,500	LF	\$1.50	\$27,750.00
CONDUIT-02	(2) 2" Conduit HDPE (Furnish)	18,500	LF	\$3.00	\$55,500.00
CARRIER-COORD	COORDINATION	1	LS	\$30,000.00	\$30,000.00
				SUBTOTAL	\$1,641,750.00
V. CARRIERS	FPL STREETLIGHT INFRASTRUCTURE				
FPL-SL-001	FPL STREETLIGHT (1) 2" Conduit DIRECTIONAL BORE	32,000	LF	\$18.00	\$576,000.00
FPL-SL-002	FPL STREETLIGHT (2) 2" Conduit DIRECTIONAL BORE	32,000	LF	\$20.00	\$640,000.00
FPL-SL-COORD	COORDINATION	1	LS	\$15,000.00	\$15,000.00
				SUBTOTAL	\$1,231,000.00
VI. BOND					
BOND-001	BONDING	1	LS	\$200,000.00	\$200,000.00
				SUBTOTAL	\$200,000.00
SUMMARY					
I. GENERAL					\$460,000.00
II. CLEARING, GRUBBING, RESTORATION, AND SIDEWALK					\$451,500.00
III. FPL INFRASTRUCTURE					\$6,808,162.50
IV. CARRIERS					\$1,641,750.00
V. FPL STREETLIGHT INFRASTRUCTURE					\$1,231,000.00
VI. BOND					\$200,000.00
SUBTOTAL					\$10,792,412.50
AWARD: Base Bid Total =					\$10,792,412.50
Written in Words: Ten Million Seven Hundred Ninety Two Thousand Four Hundred Twelve and Fifty Cents_____					
					\$



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

ELECTRICAL CONTRACTORS' LICENSING BOARD

THE ELECTRICAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

Additional Business Qualification

OYLER, DENNIS A

WILCO ELECTRICAL LLC
17350 SW 232 ST LOT 105
MIAMI FL 33170

LICENSE NUMBER: EC13004306

EXPIRATION DATE: AUGUST 31, 2024

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



Ron DeSantis, Governor

Melanie S. Griffin, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

THE UNDERGROUND UTILITY & EXCAVATION CO HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

BURCHELL, HARRY DATER

WILCO UTILITY LLC
8292 NW 64TH ST
MIAMI FL 33166

LICENSE NUMBER: CUC1225191

EXPIRATION DATE: AUGUST 31, 2024

Always verify licenses online at [MyFloridaLicense.com](https://myfloridalicense.com)

ISSUED: 11/06/2023

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.





www.altersurety.com

October 25th, 2023

RE: Wilco Electrical, LLC

To Whom It May Concern:

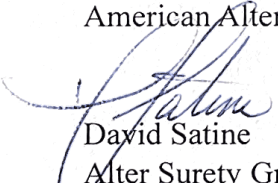
This is to advise you that our office provides Bid, Performance, and Payment Bonds for Wilco Electrical, LLC. Their surety is American Alternative Insurance Corporation, which carries an A.M. Best Rating of A+XV and listed in the Department of the Treasury's Federal Register.

Based upon normal and standard underwriting criteria at the time of the request, we anticipate providing Performance and Payment Bonds for single size job in the \$25,000,000 range and \$50,000,000 in the aggregate. These amounts should not be construed as a limit but rather a guide to handle their day-to-day needs. We obviously reserve the right to review all contractual documents, bond forms, and obtain satisfactory evidence of funding prior to final commitment to issue any bonds.

Wilco Electrical LLC., is an excellent contractor and we hold them in high regard. Obviously, we feel extremely confident in our contractor and encourage you to offer them an opportunity to execute the any upcoming projects.

This letter is not an assumption of liability. It is issued only as a bonding reference requested by our respected client. If you should have any questions, please do not hesitate to give me a call.

Sincerely,
American Alternative Insurance Corporation


David Satine
Alter Surety Group, Inc.
COO

CITY OF DESTIN FLORIDA
SUBMITTED PROPOSAL FORM

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

The undersigned Contractor declares that the only person or parties interested in this RFP as principals are those named herein, that this proposal is made without any understanding, contract, or connection with any other person, firm, or corporation providing a proposal for the same purpose and that this proposal is in all respects fair and without collusion or fraud. The Contractor understands that this proposal must be manually signed in ink, otherwise it will be considered unresponsive and subject to rejection.

The undersigned Contractor represents that the Contractor accepts, and that this proposal complies with the RFP Documents and that the Contractor has carefully examined the RFP Documents for the designated Services. The Contractor affirms that Contractor is satisfied as to the general nature of the Services; the general character, general quality, and the quantity of the possible materials that may be required; the kind and extent of equipment that generally may be required and other facilities that may be needed for the performance of the Services; the possible conditions and the common difficulties that may be encountered, and all other general and common items which may, in any way, affect the Services or its performance.

The undersigned Contractor proposes, and agrees if this proposal is accepted, that it will contract with the City to provide all necessary machinery, tools, software, labor, apparatus, and other means necessary to do all the Services, and furnish all the materials and equipment specified or referred to in the RFP Documents in the manner and time herein prescribed, and according to the requirements of the City as therein set forth.

Under provisions of Chapter 112, F.S., Contractor must disclose with proposal the name of any officer, director, or agent who is also an employee of the CITY OF DESTIN. Contractor must disclose on an attachment entitled "Submitted Bid Conflict of Interest" the name of any City employee who owns, directly or indirectly, a five percent (5%) or more interest in the Contractor's firm or any of its branches, or in the firm of any subcontractor to this proposal. Absence of such an attachment represents Contractor's certification of no such employee.

Contractor acknowledges receipt of the following addenda issued during the solicitation period; the cost of which, if any, is included in proposal pricing. If an addendum is issued, the Addendum Acknowledgement sheet must be signed and submitted with the proposal package at the time and due date of the proposal.

ADDENDUM #	ADDENDUM DATE	ADDENDUM #	ADDENDUM DATE
<u>1</u>	<u>02/14/2024</u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>	<u> </u>

ADDENDUM NO. 1

**CITY OF DESTIN, FLORIDA
REQUEST FOR PROPOSALS RFP NO. 24-01-ENG
PHASE I UTILITY UNDERGROUNDING CONVERSION**

FEBRUARY 14, 2024

To All Potential Proposers:

This addendum modifies the previously issued RFP and is hereby made a part of the proposal documents. Per the RFP, proposer shall acknowledge receipt of any and all addenda; and shall include this acknowledgement receipt in their submittal. Failure to do so may subject the proposer to disqualification.

The following items shall become a part of the proposal for the above referenced project.

The City received the following questions from a potential bidder with respect to the City's RFP NO. 24-01-ENG. As per the City's standard practice, the City is furnishing the responses below to these questions.

Question: What licensing is the prime contractor required to have for this project?

Response: As stated in Section 5.2.1 of the RFP,

“Contractor and their subs must meet all State required certifications and/or licensing required to engage in the performance of all related activities for the underground conversion project.”

As further stated in Section 8.16 of the RFP,

“The lead contractor must be licensed to perform work in the State of Florida. Selected Contractor will be required to obtain and document Contractor's licenses prior to execution of a negotiated agreement. Failure to obtain and document the necessary licenses will be grounds [for] terminating negotiation of the agreement.”

Accordingly, it is the lead contractor's responsibility to ensure that it, and its subcontractors, have the necessary licenses to perform the work specified in the contractor's proposal.

Question: Is the contractor required to be an approved FPL contractor?

Response: As far as the requirements of the RFP are concerned, as stated in Section 5.2.1 of the RFP,

“Contractor and its sub-contractors must have performed, [and] be familiar with FPL underground conversion project requirements, and [be] in good standing with FPL.”

Accordingly, an appropriate statement from responsible FPL personnel that the contractor is in good standing with FPL will satisfy this requirement of the RFP.

Question: Can you please provide the bid tab (SOV) in an excel spreadsheet format?

Response: See attached document

On February 13, 2024, the City Clerk received a request from a potential bidder that the City extend the time for bidders to submit questions regarding RFP No. 24-01-ENG, the Undergrounding Project RFP. The deadline set forth in the RFP was February 8, 2024.

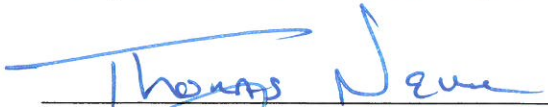
After due consideration, the City has determined that no extension of the time for bidders to submit questions regarding RFP No. 24-01-ENG is necessary or appropriate.

In accordance with the City's standard practices, we are providing this response to all potential bidders.

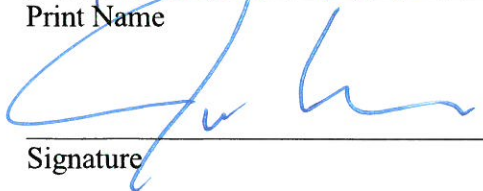
END OF ADDENDUM NO. 1

A copy of Addendum No. 1 signed and acknowledged shall precede the mandatory information required in the subject RFP.

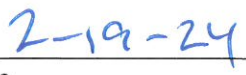
Receipt of Addendum No. 1 is hereby acknowledged:



Print Name



Signature

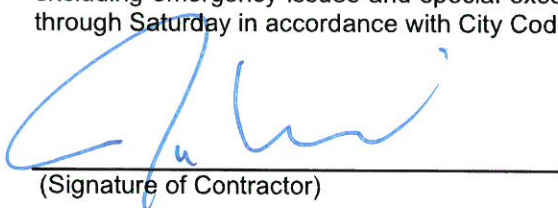


Date

The undersigned Contractor understands that the City reserves the right to reject any or all proposals and to waive any informalities and minor irregularities in any proposal. The Contractor agrees that this proposal shall be good and may not be withdrawn for a period of at least one hundred twenty (120) days after the scheduled RFP opening.

Having carefully examined the RFP Documents, Contractor agrees to the terms contained therein and proposes to furnish all labor, material, and equipment for the entire services (including mobilization and demobilization), and to execute an agreement for services and any and all bonds, insurance certifications, and other instruments or documents as specified or included in the RFP Documents and will completely perform the services in strict accordance with the terms of the RFP Documents.

The undersigned Contractor acknowledges that services to be performed shall conform to all City codes and regulations. Services must be accomplished in a professional manner and meet all standards of any professional trade requiring a license and or permit. Hours of operation that services can be performed on site, excluding emergency issues and special exceptions, begin at 6:00 a.m. and run through 5:00 p.m. Monday through Saturday in accordance with City Code, Chapter 130.



(Signature of Contractor)

Thomas Nemic
(Typed name of Contractor)

Doing Business As: Wilco Electrical llc

Business Address: 430 Business Park Way

City: Royal Palm Beach State: FL Zip: 33411

Phone: 305-248-9911 Fax: 305-669-8891

Email: tom@wilcollc.com

**RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 3
PUBLIC ENTITY CRIMES STATEMENT**

SWORN STATEMENT UNDER SECTION 287.133 (3) (A)

FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid, Proposal or Contract RFP 23-10-ENG

2. This sworn statement is submitted by Wilco Electrical llc whose business address is 430 Business Park Way, Royal Palm Beach, Fl 33411

and (if applicable) Federal Employer Identification Number (FEIN) is 26-1606257 If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement:

3. My name is Thomas Nemic and my relationship to the entity named above is President

4. I understand that a "public entity crime" as defined in Paragraph 287.133(a)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or any agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

5. I understand that "convicted" or "conviction" as defined in paragraph 287.133(a)(b), Florida Statutes, means finding of guilt or a conviction of a public entity crime with or without an adjudication of guilt, in any federal or state trial court of records relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime; or

2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one of shares constituting a controlling income among persons when not for fair interest in another person, or a pooling of equipment or income among persons when not for fair market value under a length agreement, shall be a prima facie case that one person controls another person.

A person who was knowingly convicted of a public entity crime, in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of the state or of the United States with the legal power to enter into a binding contract for provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

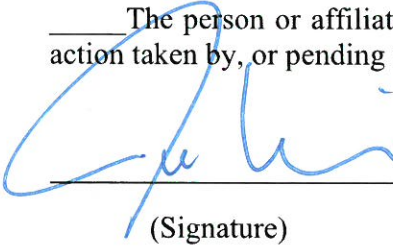
8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies)

 Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

 The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. (please attach a copy of the final order)

 The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in public interest to remove the person or affiliate from the convicted vendor list. (please attach a copy of the final order)

 The person or affiliate has not been placed on the convicted vendor list. (Please describe any action taken by, or pending with, the Department of General Services.)



(Signature)

Date: 2-19-24

STATE OF FLORIDA
COUNTY OF Palm Beach

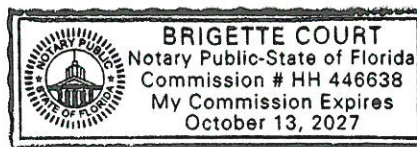
PERSONALLY APPEARED BEFORE ME, the undersigned authority, who, after first being sworn by me, affixed his/her signature at the space provided above on this 19th day of February, 2020, and is personally known to me, or has provided _____ as identification.



Notary Public

My Commission expires: 10/13/27

END OF SECTION



RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 4
DRUG-FREE WORKPLACE CERTIFICATION

The below signed submitter certifies that it has implemented a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling rehabilitation and employee assistance programs and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection 1.
4. In the statement specified in subsection 1., notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation occurring in the workplace no later than five (5) working days after such conviction.
5. Impose a sanction on or require the satisfactory participation in drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

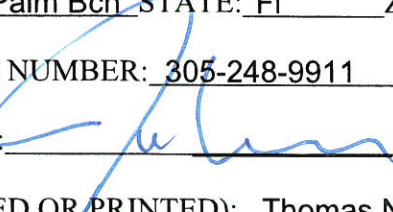
As the person authorized to sign this statement, I certify that this firm complies fully with the above drug-free workplace requirements.

COMPANY: Wilco Electrical llc

ADDRESS: 430 Business Park Way

CITY: Royal Palm Bch STATE: FL ZIP CODE: 33411

TELEPHONE NUMBER: 305-248-9911

SIGNATURE:  DATE: 2-19-24

NAME (TYPED OR PRINTED): Thomas Nemic

TITLE: President

END OF SECTION

**RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 5
CONFLICT OF INTEREST DISCLOSURE FORM**

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity or his/her spouse, or child own more than 5% of the bidder/proposer's interest?

YES _____

NO x

Does any City employee acting as a purchasing agent, or City public officer acting in official or private capacity hold any employment or contract with the bidder/proposer?

YES _____

NO x

If either question number 1 or 2 above has been answered YES, does the bidder/proposer assert any exemptions related to prohibited employment & business relationships?

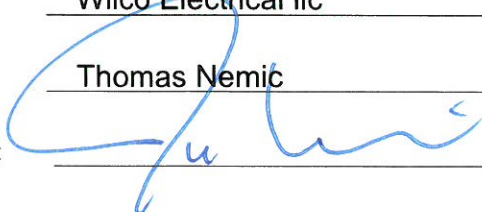
YES _____

NO _____

If YES, please describe:

FIRM NAME: Wilco Electrical llc

BY (PRINTED): Thomas Nemic

BY (SIGNATURE): 

TITLE: President

ADDRESS: 430 Business Park Way,

Royal Palm Beach, Fl 33411

PHONE NUMBER 305-248-9911

EMAIL: tom@wilcollc.com

**RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 6
LIABILITY & INDEMNIFICATION FORM**

To the fullest extent permitted by law, CONTRACTOR shall indemnify and hold harmless CITY, its officers and employees from liabilities, damages, losses, and costs including but not limited to reasonable attorney fees, to the extent caused by the negligence, recklessness, or intentional wrongful conduct of the CONTRACTOR and other persons employed or utilized by the CONTRACTOR in the performance of this Agreement.

Wilco Electrical llc
Contractor's Company Name

430 Busness Park Way, RPB FI
Physical Address

same
Mailing Address

305-248-9911
Phone Number

305-742-1752
Cellular Number

tom@wilcollc.com
Email address



Authorized Signature – Manual

Thomas Nemic
Authorized Signature – Typed

President
Title

3050-669-8891
FAX Number

305-742-1752
After-Hours Number(s)

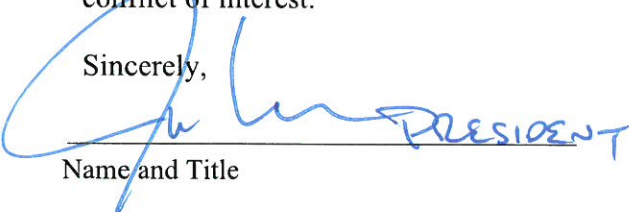
02/19/2024
DATE

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 7
CERTIFICATION OF INDEPENDENCE AND NO CONFLICT OF INTEREST

By submitting a proposal in response to the REQUEST FOR QUALIFICATIONS for RFQ No. 23-10-ENG.
- PHASE I UTILITY UNDERGROUND CONVERSION, the undersigned certifies the following:

1. The proposal has been developed independently, without consultation, communication or agreement with any employee or contractor to the City who has worked on the development of this RFQ, or with any person serving as a member of the evaluation committee.
2. The proposal has been developed independently, without consultation, communication or agreement with any other firm or parties for the purpose of restricting competition.
3. Unless otherwise required by law, the information found in the proposal has not been knowingly disclosed and will not be knowingly disclosed prior to the award of the contract, directly or indirectly, to any other firm.
4. No attempt has been made or will be made by Wilco Electrical llc (Name of Firm) to induce any other firm to submit or not to submit a proposal for the purpose of restricting competition.
5. No relationship exists or will exist during the contract period between Wilco Electrical llc (Name of Firm) and the City that interferes with fair competition or is a conflict of interest.

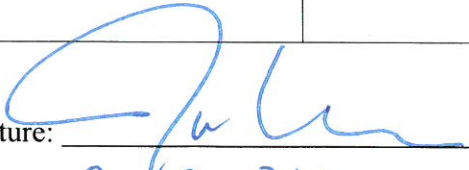
Sincerely,


Name and Title

**RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION
ATTACHMENT NO. 8
SCHEDULE OF SUB-CONTRACTORS**

The Undersigned CONTRACTOR proposes the following major sub-contractors for the major areas of work for the Project. The Bidder is further notified that all sub-contractors shall be properly licensed, bondable and shall be required to furnish the City with a Certificate of Insurance in accordance with the contract general conditions. This page may be reproduced for listing additional sub-contractors, if required.

<u>Name of Sub- Contractor</u>	<u>Address of Sub- Contractor</u>	<u>License No.:</u>	<u>Task</u>	
None at this time				

Signature: 

Date: 2-19-24

Title/Company: PRESIDENT Wilco ELECTRIC LLC

The City reserves the right to reject any sub-contractor who has previously failed in the proper performance of an award or failed to deliver on time contracts in a similar nature, or who is not responsible (financial capability, lack of resources, etc.) to perform under this award. The City reserves the right to inspect all facilities of any sub-contractor in order to make a determination as to the foregoing.

FOR THIS AREA
SEE DWG. # A10CK518

FOR THIS AREA
SEE DWG. # A10CK518

INACCESSIBLE ☒ 1.3KV ☐ FUTURE 23KV ☐ 23KV ☒ SALT SPRAY ☐ NULL

SEE DWG# A10CK413 FOR CONT.

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

CONSTRUCTION NOTES - WR# 8910790
FOR CONSTRUCTION NOTES & REQUIRED DWGS SEE A10G66
UTILITY CONTACT LIST
CALL SUNSHINE 1-800-432-4770

P.M. DISC. SW. # 7345
6-8222-7345-5-7

- 1) SW# 40375
- 2) SW# 40376
- 3) SW# 40377
- 4) SW# 40378

FOR CONT. SEE DWG# A10CK421

FOR CONT. SEE DWG# A10CK421

FOR CONT. SEE DWG# A10CK421

FOR CONT. SEE DWG# A10CK421, A10CK423

WILCO INITIATED
DESIGN UPDATES
BEFORE

REFERENCE DWG'S

- A10CK17 A10CK413 A10CK421
- A10CK423 A10CK518 A10R413
- A10R431 A10R432 A10R498
- A10R499 A10R500 A10R501
- A10R502 A10R503 A10R504

PLOT DATE: 9/18/2022 PLOT TIME: 10:10:39 AM CAD NAME: TTC

FOR THIS AREA
SEE DWG. # A10CK17

ASBUILT	8510790	1	10/17/20
AUTH NO.	NO.	DATE	

CHANG CONVERSION FOR TOWN OF PALM BEACH PHASE 10

REVISION

AS-BUILT COPY	AS-BUILT CREW PRINT
DATE	DATE
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.	
Supervisor's Signature	Date
Foreman's Signature	Date

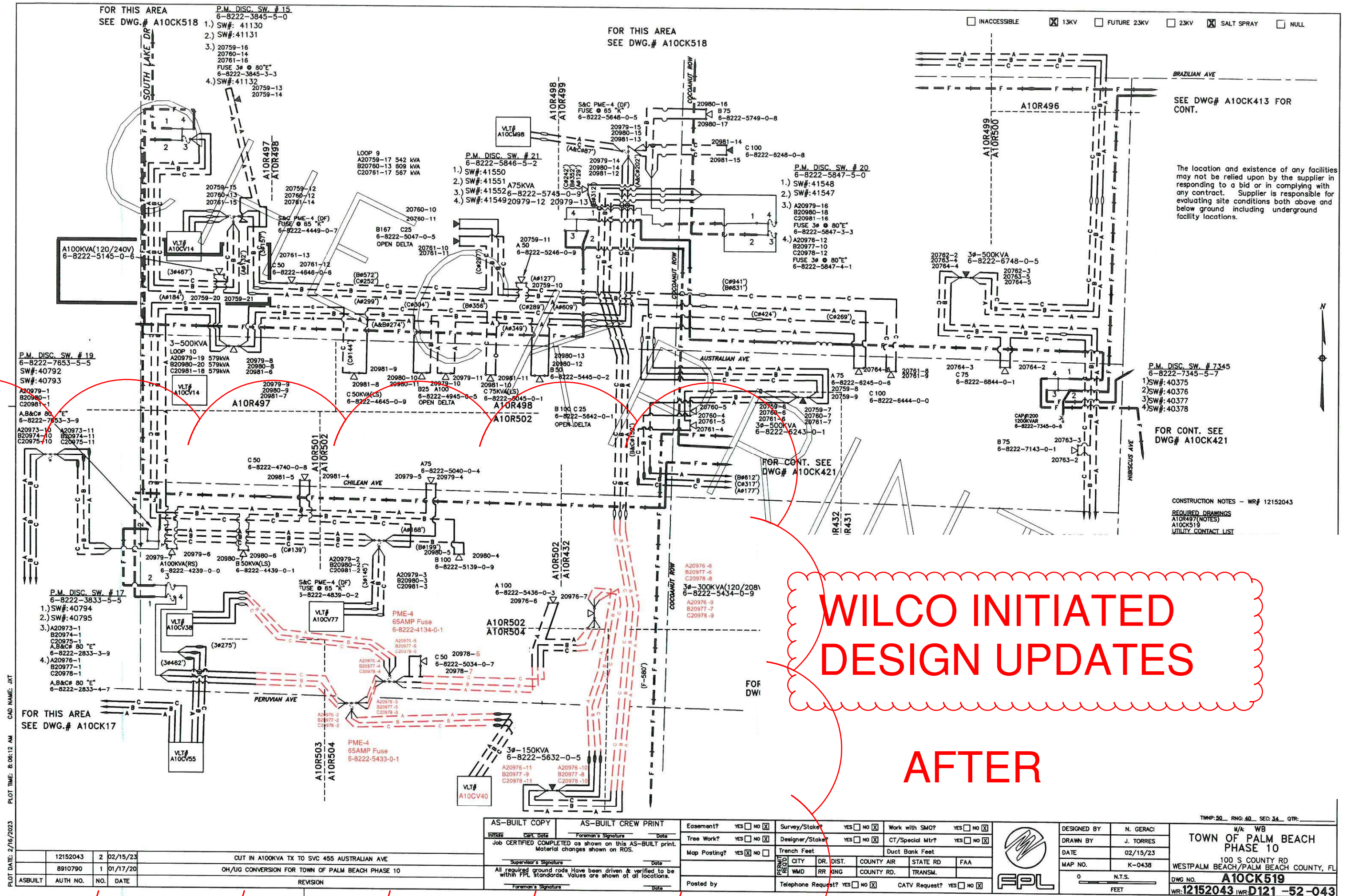
Easement?	YES ☐ NO ☒	Survey/State?	YES ☐ NO ☒	Work with SMO?	YES ☐ NO ☒
Tree Work?	YES ☐ NO ☒	Designer/State?	YES ☐ NO ☒	CT/Special Mt?	YES ☐ NO ☒
Map Posting?	YES ☒ NO ☐	Trench Feet		Duct Bank Feet	
Posted by		CITY	DR. DIST.	COUNTY AIR	STATE RD
		WMD	RR	XING	COUNTY RD.
		Telephone Request?	YES ☐ NO ☒	CATV Request?	YES ☐ NO ☒



DESIGNED BY	A. BECKER
DRAWN BY	M. CAMPBELL
DATE	01/17/20
MAP NO.	K-0438

TOWN OF PALM BEACH PHASE 10 100 S COUNTY RD WESTPALM BEACH/PALM BEACH COUNTY, FL
DWG NO. A10CK519
WR# 8910790 IWR# D089-10 -790

Exhibit 1 - WILCO DESIGN UPDATES



WILCO INITIATED DESIGN UPDATES

AFTER

Exhibit 1 - WILCO DESIGN UPDATES

Exhibit 2 - INSTALLATION VERIFICATION SYSTEM

The location and existence of any facilities may not be relied upon by the supplier in responding to a bid or in complying with any contract. Supplier is responsible for evaluating site conditions both above and below ground including underground facility locations.

Span	Loop #	Phase	KVA Load
200-201	1	A	250
	2	B	50
	3	C	0
201-203	4	A	600
	5	B	525
	6	C	300
203-207	7	A	175
	8	B	200
	9	C	225
207-209	10	A	267
	11	B	317
	12	C	367
222-206	43	A	450
	44	B	600
	45	C	525
204-205	49	A	600
	50	B	525
	51	C	550
205-206	52	A	317
	53	B	425
	54	C	386

P.M. VISTA DISC. SW. #4782
5-0575-4782-5-3
1.) SW# 24225
2.) SW# 24224
3.) SW#
4.) A625-1-1
B625-2-1
C625-3-1
FUSE 3# @ 80 "E"
5-0575-4782-4-5

COMPLETED RENUMBERING
S/O ON 6/15/23

COMPLETED RENUMBERING
S/O ON 6/15/23

FOR CONTINUATION
SEE R316SS1B

P.M. VISTA DISC. SW. #4880
5-0575-4880-5-4
1.) SW# 24227
2.) SW# 24226
3.) A625-4-1
B625-5-1
C625-6-1
FUSE 3# @ 80 "E"
5-0575-7880-3-8
4.) A625-1-8
B625-2-4
C625-3-1
FUSE 3# @ 80 "E"
5-0575-4880-4-6

- A Phase Primary (Energized)
- B Phase Primary (Energized)
- C Phase Primary (Energized)
- Feeder (Energized)
- Issue Resolution Needed
- Requested Switching Orders
- Prepped Switching Orders in DB

ENERGIZATION PROGRESSION DIAGRAM

CONSTRUCTION NOTES - WR# 7322397
REQUIRED DRAWINGS
GP25SS1 (SEE FOR NOTES & ADDITIONAL DWG'S)
UTILITY CONTACT LIST
CALL SUNSHINE 1-800-432-4770

LOOP LEGEND
625-1
625-2
625-3
625-4
625-5
625-6
625-7
625-8
625-9
625-10
625-11
625-12
625-13
625-14
625-15
625-16
625-17
625-18
625-19
625-20
625-21
625-22
625-23
625-24

COMPLETED RENUMBERING
S/O ON 6/15/23

COMPLETED RENUMBERING
S/O ON 6/15/23

REQUESTED RENUMBERING
ON 6/14

COMPLETED RENUMBERING
S/O ON 7/10/23

COMPLETED RENUMBERING
S/O ON 7/10/23

RENUMBERED ON 10/2/23 ON
S/O 52060-23

PREPPED ORDER #5

REFERENCE DWG'S

R25SS1B R25SS21 R25SS5 R25SS17 R25SS21
GP25SS1 R25SS19 R25SS4 R25SS16
R25SS31 R25SS24 R25SS3 R25SS15
R25SS25 R25SS18 R25SS13 R25SS20
R25SS26 R25SS7 R25SS14 R25SS25

AS-BUILT COPY	AS-BUILT CREW PRINT
Initials Date	Foreman's Signature Date
Job CERTIFIED COMPLETED as shown on this AS-BUILT print. Material changes shown on ROS.	
Supervisor's Signature Date	
All required ground rods have been driven & verified to be within FPL standards. Values are shown at all locations.	
Foreman's Signature Date	

Easement?	YES ☐ NO ☐	Survey/Stake?	YES ☐ NO ☐	Work with SMO?	YES ☐ NO ☐
Tree Work?	YES ☐ NO ☐	Designer/Stake?	YES ☐ NO ☐	CT/Special Mtr?	YES ☐ NO ☐
Map Posting?	YES ☒ NO ☐	Trench Feet		Duct Bank Feet	
		CITY	DR. DIST.	COUNTY	AIR
		WMD	RR KING	COUNTY	RD.
Posted by		Telephone Request?	YES ☐ NO ☐	CATV Request?	YES ☐ NO ☐



DESIGNED BY	D. JAMES
DRAWN BY	E. CLASS
DATE	05/01/18
MAP NO.	LF-0583

LONGBOAT KEY PH2 OH/UG CONVERSION	
LONGBOAT KEY/MANATEE CNTY, FL	
DWG NO.	R25SS1A
WR#	7322397 IWR# D073-22-39

PLOT DATE: 5/22/2023 CAD NAME: JRT PLOT TIME: 4:08:01 PM

Exhibit 3 - ENTERGIZATION PROGRESSION
DIAGRAM -1

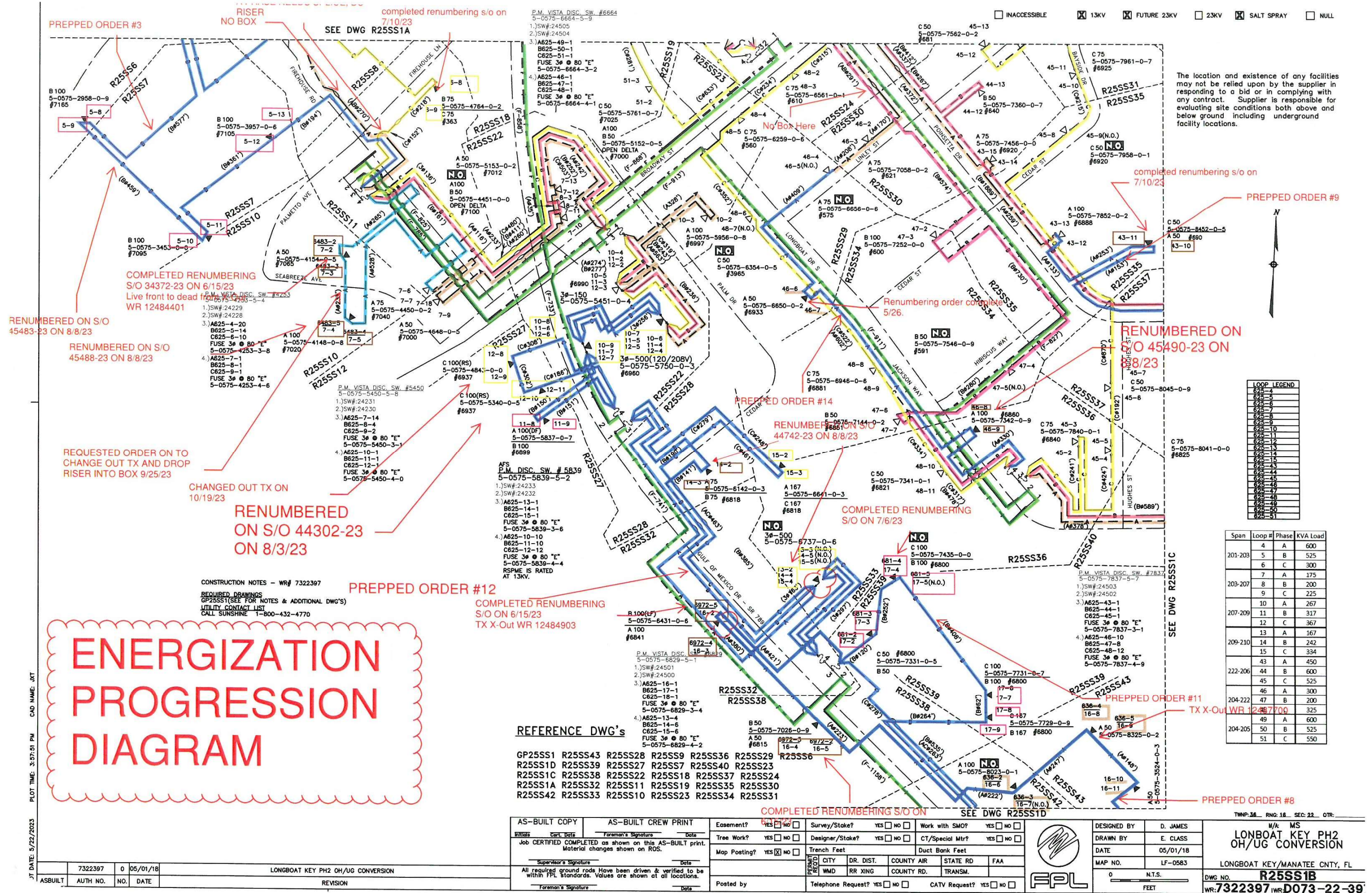
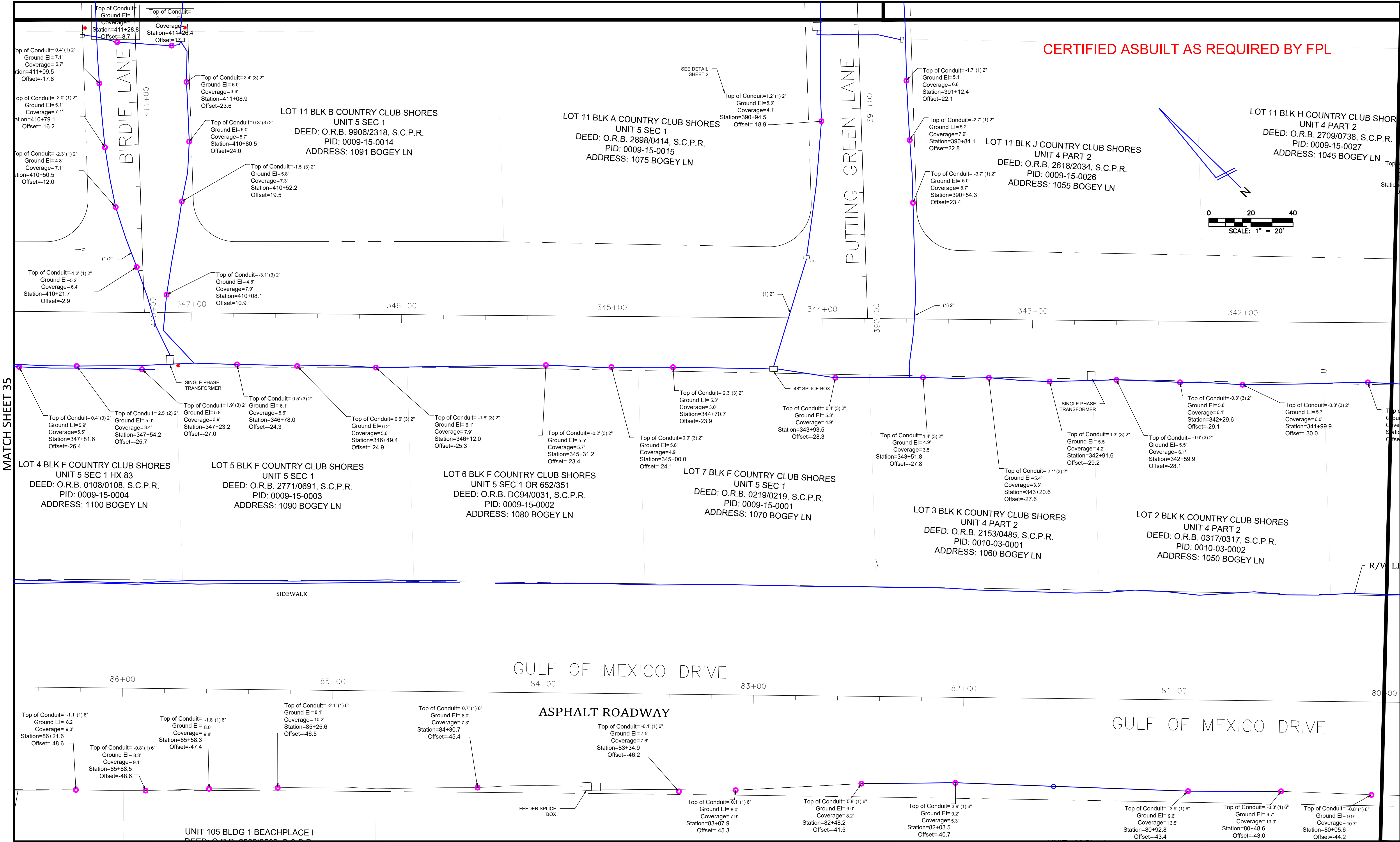
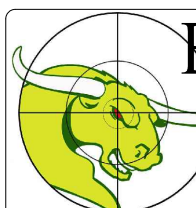


Exhibit 3 - ENERGIZATION PROGRESSION
DIAGRAM - 2



TITLE: AS-BUILT SURVEY "LONGBOAT KEY UNDERGROUND" (PHASE 1 SOUTH)

LOCATION: SECTIONS 16, 21 & 22, TOWNSHIP 36 SOUTH, RANGE 17 EAST, SARASOTA COUNTY, FLORIDA



BULLSEYE SURVEYING, INC.

LB 7818
2198 NE COACHMAN ROAD, UNIT F, CLEARWATER, FL 33765
Phone: (727) 475-8088

FILE: 19-040-AS-BUILTS
PROJECT NUMBER: 19-040

Drawn By: GRM/AMW
Date: 10/26/2020

Scale: 1" = 20'

SHEET

28

OF 45

EXHIBIT 4 - EXAMPLE- FPL REQUIRED CERTIFIED ASBUILT



Drill Data



Blue: Drill Path -- Green: Calculated Terrain

Drill Data Points

FLP(Front Locate) - LL(Locate Line) - PO(Pitch Only) - BL(No Data) - o(override) - f(filled in) - i[*](interpolated)

Rod ID	Type	Rod Len.	Bore Len.	X Dist.	Pitch	Rel.Depth	Depth	Rel.Elev.	L/R Offset	Deviation
0	PO	0.00	0.00	0.00	-26.0	0.00		0.00	N/A	N/A
1	FLP	10.50	10.50	10.17	-25.8	-2.63	5.71	3.08	N/A	N/A
2	FLP	15.00	25.50	24.69	-25.8	-6.38	5.69	-0.69	N/A	N/A
3	FLP	15.00	40.50	39.48	-8.5	-8.89	10.98	2.09	N/A	N/A
4	FLP	15.00	55.50	54.46	-0.2	-9.53	10.45	0.92	N/A	N/A
5	FLP	15.00	70.50	69.46	3.0	-9.32	10.81	1.49	N/A	N/A
6	FLP	15.00	85.50	84.46	1.1	-9.01	11.77	2.76	N/A	N/A
7	FLP	15.00	100.50	99.46	-0.7	-8.98	11.22	2.24	N/A	N/A
8	FLP	15.00	115.50	114.44	10.3	-8.27	9.63	1.37	N/A	N/A
9	FLP	15.00	130.50	129.39	7.3	-6.96	8.61	1.65	N/A	N/A
10	FLP	15.00	145.50	144.38	-6.7	-6.92	8.97	2.05	N/A	N/A
11	FLP	15.00	160.50	159.38	1.3	-7.32	8.88	1.57	N/A	N/A
12	FLP	15.00	175.50	174.36	8.9	-6.55	7.45	0.90	N/A	N/A
13	FLP	15.00	190.50	189.31	7.9	-5.30	6.12	0.82	N/A	N/A
14	FLP	15.00	205.50	204.28	5.2	-4.32	4.86	0.54	N/A	N/A
15	FLP	15.00	220.50	219.26	4.1	-3.62	4.25	0.63	N/A	N/A
16	FLP	15.00	235.50	234.25	4.1	-3.01	4.22	1.22	N/A	N/A

THOMAS NEMIC



President – Wilco Electrical, LLC

- Responsible for ensuring that the Wilco management team is consistently following our mission statement and company values by maintaining the highest level of customer satisfaction and operational efficiency.
- Maintain the highest degree of business reputation throughout the industry through our principles, keeping an excellent customer experience, a happy and energetic workforce, a strong financial standing, and a safety culture that exceeds all industry standards.

CONVERSION EXPERIENCE

- Jupiter A1A Commercial District
- Town of Gulf Stream
- Town of Palm Beach Phase 1 North
- Town of Palm Beach Phase 2-6 North FPL Switching
- Town of Palm Beach Phase 1-6 South
- Town of Longboat Key Phases 1-4
- Town of Longboat Key Fiber System
- City of Bradenton Beach
- City of Lake Worth Beach
- Carriage House OH to UG
- FPL OH to UG Storm Hardening Conversions
- Lake Towers OH to UG Conversion
- The Watermark at West Palm Beach
- 300 Banyan – “Banyan & Olive”

CREDENTIALS

- 16 Years with Wilco Electrical
- 30 Years of Executive Management
- Executive Estimating
- Human Resources
- Underground Electrical Distribution
- Overhead Electrical Distribution
- Industrial/Commercial Electrical
- Manufacturing Production
- Design and Engineering
- Material Requisition
- Power Restoration
- System Expansion
- Duct Bank and Manhole
- Vault Networking System
- Hurricane Disaster Relief
- Machine Tooling Specialist

EDUCATION/LICENSES/SKILLS

- International Business Degree – California State University Sacramento
- Minor in Chinese Language - Shi Da University Taipei Taiwan
- IMSA Traffic Signalization
- Temporary Traffic Control-Advanced
- OSHA 30
- Electrical Distribution System Standards
- CAD and Bluebeam
- US DOT DAT Certified
- FPL's Work Management System
- Transportation Worker Identification Credential
- NFPA 70E
- First Aid and CPR
- Fall Protection

RYAN OUELLETTE



Vice President of Operations – Wilco Electrical, LLC

- Responsible for ensuring all of projects adhere to Wilco's standardized operational procedures. This involves developing and implementing protocols for safety, maintenance, and service delivery to ensure consistency and efficiency across all projects.
- Facilitating effective communication and collaboration between entities such as project management, field staff, design, engineering, and customer relations. Fostering synergy between these entities, ensures streamlined operations, timely problem-solving, and optimal resource utilization, ultimately contributing to the company's overall success.

CONVERSION EXPERIENCE

- Jupiter A1A Commercial District
- Town of Gulf Stream
- Town of Palm Beach Phase 1 North
- Town of Palm Beach Phase 2-6 North FPL Switching
- Town of Palm Beach Phase 1-6 South
- Town of Longboat Key Phases 1-4
- Town of Longboat Key Fiber System
- City of Bradenton Beach
- City of Lake Worth Beach
- Carriage House OH to UG
- FPL OH to UG Storm Hardening Conversions
- Lake Towers OH to UG Conversion
- The Watermark at West Palm Beach
- 300 Banyan – "Banyan & Olive"

CREDENTIALS

- 10 Years with Wilco Electrical
- 24 Years Electrical Experience
- 16 Years of Utility Experience
- Executive Management
- Overhead Power Distribution
- Underground Power Distribution
- Estimating
- Design and Engineering
- Material Requisition
- Power Restoration
- System Expansion
- Duct Bank and Manhole
- Vault Networking System
- Hurricane Disaster Relief

EDUCATION/LICENSES/SKILLS

- Bachelor's Degree – UVA/FAU
- Master Electrical License EC13009604
- ABCI State Certified Line Erector - Lineman
- OSHA 30
- Storm Water Inspector
- Florida East Coast Railway Protection
- FPL Switching Operations Trainer
- Electrical Distribution System Standards
- CAD and Bluebeam
- TE Connectivity Certified Cable Splicer
- US DOT DAT Certified
- Altec Crane Operator
- Transportation Worker Identification Credential
- NFPA 70E
- First Aid and CPR
- Fall Protection
- Complex Data Management
- Microsoft Super User
- FPL's Work Management System
- Confined Space

PAUL NICHOLAS



Special Projects Coordinator– Wilco Electrical, LLC

- Responsible for ensuring all projects adhere to Wilco's standardized operational procedures. Manage daily operations, schedules, budget, and project coordination for multiple overhead to underground conversion projects.
- Skilled at combining both engineering, construction, and project management best practices to see large-scale, highly visible projects from inception through to successful completion. Able to build and maintain strong relationships with business partners and project stakeholders, used to draw alignment with key project initiatives. Recognized for the ability to deliver impactful results while leading in fast-paced, dynamic environments.

EXPERIENCE

- Sr. Project Manager Town of Palm Beach OH to UG Conversion
- Construction Management
- Engineering Manager City of Lake Worth Beach
- Capital Program Manager \$100M+ in electrical utility infrastructure upgrades

CREDENTIALS

- 10 Years of Electrical Utility Experience
- Capital Budgeting & Planning
- Overhead Power Distribution
- Underground Power Distribution
- System Wide Project Management
- Program Budgeting
- Customer Relations Liaison
- 15+ Years Engineering Experience
- Engineering Design & Management
- Project Estimating
- Voltage Conversion
- Major Utility Coordination
- Deadline Management
- Modeling

EDUCATION/LICENSES/SKILLS

- BS Mechanical Engineering - FAU
- CGC #1531203
- Storm Water Inspector
- Electrical Distribution Standards
- Florida East Coast Railway Protection
- CPR and First Aid
- Pole Foreman
- AutoCAD & Micro Station
- Microsoft Office Suite
- Microsoft Project
- OSHA 30
- TWIC Badge

BRANDON SCHAEFER



Project Manager – Wilco Electrical, LLC

- Responsible for managing construction projects in the field, including coordinating with field staff, overseeing prompt timelines and budgets, and ensuring that work is completed according to specifications and safety standards. This involves developing project plans, scheduling resources, and resolving any issues that may arise during construction to avoid delays.
- Ensures the quality of construction work in the field. This includes conducting inspections to verify that installations meet design specifications and requirements. Additionally, collaborate with the engineering team to ensure that design changes are implemented correctly and troubleshoot any technical issues that may arise during construction.

CONVERSION EXPERIENCE

- Town of Palm Beach Phase 1 North
- Town of Palm Beach Phase 2-6 North FPL Switching
- Town of Palm Beach Phase 1-6 South
- Town of Longboat Key Phases 1-4
- Town of Longboat Key Fiber System
- City of Lake Worth Beach
- Carriage House OH to UG
- FPL OH to UG Storm Hardening Conversions
- Street Lighting Conversions
- The Watermark at West Palm Beach
- 300 Banyan – “Banyan & Olive”
- The Watermark at West Palm Beach

CREDENTIALS

- 9 Years with Wilco Electrical
- 12 Years Electrical Experience
- 12 Years of Utility Experience
- Field Superintendent
- Large Project Management
- Underground Power Distribution
- Cable Splicing
- Design Review
- Storm Power Restoration
- Streetlighting
- Deadline Management
- HDPE and Conduit Installations
- Energized “Hot” Work
- Customer Relations

EDUCATION/LICENSES/SKILLS

- ABCI State Certified Line Erector - Lineman
- OSHA 30
- First Aid and CPR
- Florida East Coast Railway Protection
- Forklift Certified
- FPL Distribution Switching List
- Bucket Rescue
- Pole Top Rescue
- Heavy Equipment Operator
- Project Tracking
- Transportation Worker Identification Credential
- Altec Crane Operator
- Class A CDL
- Raychem Certified Cable Splicer
- Bluebeam Designer
- Fall Protection
- Confined Space
- Electrical Distribution Construction
- Aerial Bucket Operator
- Complex Circuit Troubleshooting



City of Destin

PROJECT: RFP 24-01-ENG Undergrounding Project Scores

SCORE TABULATION SUMMARY SHEET

	ADS	HYPOWER	WILCO		
Lisa Firth	99	95	94		
Michael Burgess	92	92	89		
Jeff Cozadd	97	91	94		
Ryan Scott	88	85	83		
Total Score (Max 400 Pts)	376	363	360		



City of Destin

SCORE TABULATION SHEET

PROJECT: RFP 24-01-ENG Undergrounding Phase 1 Proposals

Bid Committee Member Ref

Date March 7, 2024

RESPONDENTS	ADS	HYPower	WILCO		
Submittal Requirements Received:					
Letter of Interest (y/n)					
Public Entity Crime Form (y/n)					
Drug Free Workplace Certification Form (y/n)					
Conflict of Interest Disclosure Form (y/n)					
Liability & Indemnification Form (y/n)					
FPL Plans (y/n)					
Contractor Qualification, Ability and Experience (Max. 20 Pts.)	20	17	18		
Contractor Personnel Qualification and Experience (Max. 20 Pts.)	20	18	18		
Interactions with City and Regulatory Agency Staff (Max. 10 Pts.)	10	10	10		
Timely Completion of Projects (Max. 20 Pts.)	20	20	20		
Survey of Past Performance (Max. 10 Pts.)	10	10	10		
Price Proposal/Schedule-of-Values (Max. 20 Pts.)	19	20	18		
Total Score (Max. 100 Pts)					

99

95

94



City of Destin

SCORE TABULATION SHEET

PROJECT: RFP 24-01-ENG Undergrounding Phase 1 Proposals

Bid Committee Member Michael Burgess

Date March 7, 2024

RESPONDENTS	ADS ³⁷⁶	HYPOWER ³⁶³	WILCO ³⁶⁰
Submittal Requirements Received:			
Letter of Interest (y/n)	y	y	y
Public Entity Crime Form (y/n)	y	y	y
Drug Free Workplace Certification Form (y/n)	y	y	y
Conflict of Interest Disclosure Form (y/n)	y	y	y
Liability & Indemnification Form (y/n)	y	y	y
FPL Plans (y/n) <i>provided by CoD</i>	No	y	No
Contractor Qualification, Ability and Experience (Max. 20 Pts.)	18	16	18
Contractor Personnel Qualification and Experience (Max. 20 Pts.)	18	16	16
Interactions with City and Regulatory Agency Staff (Max. 10 Pts.)	10	10	10
Timely Completion of Projects (Max. 20 Pts.)	20	20	20
Survey of Past Performance (Max. 10 Pts.)	10	10	10
Price Proposal/Schedule-of-Values (Max. 20 Pts.)	16	20	15
Total Score (Max. 100 Pts)	0	0	0
	92	92	89



City of Destin

SCORE TABULATION SHEET

PROJECT: RFP 24-01-ENG Undergrounding Phase 1 Proposals

Bid Committee Member Jeff Cozadd

Date March 7, 2024

RESPONDENTS	ADS	HYPower	WILCO		
Submittal Requirements Received:					
Letter of Interest (y/n)	y	y	y		
Public Entity Crime Form (y/n)	y	y	y		
Drug Free Workplace Certification Form (y/n)	y	y	y		
Conflict of Interest Disclosure Form (y/n)	y	y	y		
Liability & Indemnification Form (y/n)	y	y	y		
FPL Plans (y/n)	n	y	n		
Contractor Qualification, Ability and Experience (Max. 20 Pts.)	20	15	20		
Contractor Personnel Qualification and Experience (Max. 20 Pts.)	20	16	18		
Interactions with City and Regulatory Agency Staff (Max. 10 Pts.)	10	10	10		
Timely Completion of Projects (Max. 20 Pts.)	20	20	20		
Survey of Past Performance (Max. 10 Pts.)	10	10	10		
Price Proposal/Schedule-of-Values (Max. 20 Pts.)	17	20	16		
Total Score (Max. 100 Pts)	97	91	94		



City of Destin

SCORE TABULATION SHEET

PROJECT: RFP 24-01-ENG Undergrounding Phase 1 Proposals

Bid Committee Member Ryan Scott Date March 7, 2024

RESPONDENTS	ADS	HYPPOWER	WILCO		
Submittal Requirements Received:	Y				
Letter of Interest (y/n)	Y	Y	Y		
Public Entity Crime Form (y/n)	Y	Y	Y		
Drug Free Workplace Certification Form (y/n)	Y	Y	Y		
Conflict of Interest Disclosure Form (y/n)	Y	Y	Y		
Liability & Indemnification Form (y/n)	Y	Y	Y		
FPL Plans (y/n)	N	Y	N		
Contractor Qualification, Ability and Experience (Max. 20 Pts.)	20	18	18		
Contractor Personnel Qualification and Experience (Max. 20 Pts.)	15	15	20		
Interactions with City and Regulatory Agency Staff (Max. 10 Pts.)	10	8	10		
Timely Completion of Projects (Max. 20 Pts.)	20	15	15		
Survey of Past Performance (Max. 10 Pts.)	8	9	10		
Price Proposal/Schedule-of-Values (Max. 20 Pts.)	15	20	10		
Total Score (Max. 100 Pts)	88	85	83		

Total :

376

363

360

FEBRUARY 29, 2024

INTERVIEW WITH REFERENCE FOR ADS (ADVANCED DRILLING SYSTEMS)
REFERENCE: RICINDA PERRY, CITY OF BRADENTON BEACH

ATTENDEES: SCHEF WRIGHT, DANNY BRANNON, AND RICINDA PERRY

TIME: 11:05-11:30AM

Ms. Perry is the City Attorney and CRA Director for the City of Bradenton Beach, and she also has responsibilities for managing contracts with contractors engaged by the City. From the City's perspective, she thus had overall primary responsibility for managing the City's contracts for its UG project. The City's project manager for its UG project was Utility Consultants of Florida (Destin's project manager).

For clarity, Bradenton Beach is a barrier island in Manatee County. The City completed undergrounding for the south end of the island in two phases; the first phase was completed by WILCO and the second phase by JM Undergrounding, Inc. ("JM"). The president and principal of JM Undergrounding is Juan Martinez; Mr. Martinez initially worked for WILCO on the first phase of the project, but left to form his own company, JM Undergrounding, and that company was awarded the contract for the second phase. As it relates to the proposal (bid) submitted by ADS in response to the City of Destin's UG Project RFP, the ADS proposal states that Mr. Martinez would be the dedicated project manager for the Destin UG Project if ADS is selected.

The scope of JM's work on the Bradenton Beach project was to take down the main feeder line and lateral distribution lines in the project area, install all conduit for FPL's facilities and for the telecommunication and cable/broadband carriers, and install the conductor for FPL. JM also installed the service laterals (the wires that connect the main distribution system to

residences and commercial buildings), and the streetlights on the side streets. (FPL installed the streetlights on the main drive that is under the jurisdiction of the FDOT.) FPL made the final connections, and the telecom/cable/broadband carriers installed their fiber and made their connections. JM also did all of the restoration, sidewalk repair, and sodding work at the conclusion of the installation.

FPL and UCoF, as the City's project manager, handled easements. JM handled materials acquisition and receipt from FPL, also storage of materials during the process.

Ms. Perry said that she recalled that JM's original bid was approximately \$2 million, and that they completed the work for about \$1.5 million. (ADS's proposal provides a contract cost for the Bradenton Beach project of \$1.2 million.) Additionally, JM completed the work early.

Ms. Perry stated that JM did an excellent job all around. She reported that citizens came to City Commission meetings to compliment JM's work. Their "housekeeping" – keeping their work areas clean and free of trash, keeping their vehicles and materials from interfering with traffic and parking – was excellent, and JM's employees and Mr. Martinez were very responsive and helpful to the City (Mayor and others) and to citizens. One resident came to a commission meeting to compliment their employees on the absence of any profanity on the work sites.

Overall, Ms. Perry described JM's work with these terms: "done to perfection," the "system works," "FPL's happy and everybody's happy." She stated that she would hire Mr. Martinez "wherever his company would be."

FEBRUARY 28, 2024

INTERVIEW WITH REFERENCE FOR ADVANCED DRILLING SYSTEMS (ADS)
REFERENCE: THOMAS LAMBERT, CITY OF GULF BREEZE

ATTENDEES: SCHEF WRIGHT, JEFF COZADD, DANNY BRANNON, AND THOMAS LAMBERT

TIME: 2:05-2:30PM

Mr. Lambert is an employee of the City of Gulf Breeze with responsibility for overseeing the contract and the work of ADS on Gulf Breeze's UG project. The City's project manager for the Gulf Breeze project is Utility Consultants of Florida (Destin's project manager). The Gulf Breeze project was limited to conversion of facilities within the FDOT right-of-way and only involved installing conduits, concrete boxes and equipment pads. An electrician was hired to deal with a few customer services connected to poles in the right-of-way. FPL was to perform the underground electrical work, including installation of conductor and transformers, energizing the transformers, and making connections.

Gulf Breeze's current UG project is the first phase and included approximately 1.5 miles on US 98 in Gulf Breeze. They expect to proceed with an extension of their project, and they either have hired or intend/expect to hire ADS to perform the extension phase as well. The Gulf Breeze project only includes commercial-type establishments, about 20-25 customers, plus 3 schools (elementary, middle, high). There is one condominium in the project area, but it was already served with underground facilities.

ADS's work on the project is not quite complete, about 90% as of today. Mr. Lambert expects it to be completed by the end of April. The delay was not ADS's fault, caused by FPL and FDOT.

ADS installed all of the conduit for FPL and for the telecommunications and CATV/broadband carriers. FPL pulled the electric wire and made final connections.

ADS did their work under budget and gave back money to the City.

ADS did a good job of site housekeeping and having good behavior by their employees. Mr. Lambert said that Gulf Breeze is a very particular community, and that they “haven’t had any complaints.” He added that ADS did a “wonderful job.” He further said that ADS was very good at communicating with the City, and very responsive whenever he needed to call reach them.

FEBRUARY 28, 2024

INTERVIEW WITH REFERENCE FOR HYPOWER

REFERENCE: DANIEL FRANKEL, MOSS & ASSOCIATES

ATTENDEES: SCHEF WRIGHT, JEFF COZADD, DANNY BRANNON, AND DANNY FRANKEL

TIME: 12:07AM-12:30PM

Mr. Frankel works for Moss & Associates, a general contractor for construction projects. Moss was the GC for a major expansion of the Port Everglades dock and loading/off-loading facilities, including electrical service to three new gantry cranes. Mr. Frankel has worked with Hypower for many years.

The electrical work for the Port Everglades project included a new FPL substation (constructed by FPL) roughly 1 mile from the crane sites, and the installation of new conductor in new conduit in a new concrete duct bank from the substation to the port and cranes. Hypower also bored and installed new facilities to private (non-Port) industrial/commercial service points on the port complex. The Port Everglades project did not involve the conversion of any aerial facilities to underground facilities.

Hypower completed their work in a timely manner. Any delays were caused by others.

Hypower was working on a lump-sum budget and performed its work within that budget.

Hypower kept their site clean, which was important because they were working on an active port with continuous activity. There were no complaints from others.

FPL provided the FPL materials; Hypower provided the materials for the private work.

There were warranty provisions in Moss's contract with Hypower, but Moss had no problems on that front.

Mr. Frankel was/is under the impression that Hypower doesn't do much, if any, residential construction. His term was that they "don't do homes."

FEBRUARY 29, 2024

INTERVIEW WITH REFERENCE FOR HYPOWER

REFERENCE: CHRISTINE BREVIK, ENGINEER, VILLAGE OF GOLF, FLORIDA

ATTENDEES: SCHEF WRIGHT, DANNY BRANNON, AND CHRISTINE BREVIK

TIME: 2:30PM-3:00PM

Ms. Brevik is a contract engineer for the Village of Golf, Florida ("Village" or "Golf"). Founded in 1957, the Village is a very small (0.83 square mile) village near Boynton Beach in Palm Beach County; the Village has approximately 260 residents (2020, Wikipedia) and fewer than 200 residences. Other than these residential customers, there were few non-residential customers in the project area, specifically a small water and wastewater plant, a golf clubhouse, and the village hall.

In 2022-2023, the Village engaged Hypower as the main contractor to convert the overhead facilities of FPL, ATT, and Comcast to underground. Hypower subbed out some of the work, but the Village only paid Hypower. Hypower hired someone approved by FPL to do the connections, and Hypower managed that as well. Hypower had a licensed electrician as part of its team. The project manager was John Drayton for most of the project, which responsibilities were taken over by George Antoun at the end of the project. The project was not for the entire Village, because some amount of the Village was already served with underground facilities.

The contract amount was approximately \$1.2 million, but Hypower brought the project in under budget. The Village is currently processing a final deductive change order to submit in connection with FEMA grant funds that were used for the project. The project was not completed on schedule, but the delays were no fault of Hypower; the delays were caused by FPL delays, including reassigning FPL employees to the Gulf coast following a storm in 2022. There were some switching order delays; FPL was ordering the switching. There were also some change orders, but all were legitimate and

were not the fault of Hypower. Most had to do with additional work required in dealing with “antiquated” facilities.

Hypower was very responsive to the City and to residents’ concerns. Hypower did “an amazing job” of housekeeping – keeping their work areas clean and materials in order. The Mayor and Ms. Brevik were “in constant communication” with the Hypower project manager. The Village did have some problems in this area with ATT and Comcast.

FEBRUARY 28, 2024

INTERVIEW WITH REFERENCE FOR WILCO

REFERENCE: TONY SABATINO, BURKHARDT CONSTRUCTION

ATTENDEES: SCHEF WRIGHT, JEFF COZADD, DANNY BRANNON, AND TONY SABATINO

TIME: 11:30AM-12:05PM

Mr. Sabatino works for Burkhardt Construction, which is a general contractor construction company that does a lot of work in Florida. Burkhardt is the general contractor – “contractor at risk” – for the Town of Palm Beach’s UG conversion project. WILCO is the prime contractor for the undergrounding work.

Schef introduced the purpose of the call/interview, and Danny Brannon asked most of the substantive questions. Unless otherwise noted, the statements below are Mr. Sabatino’s responses to Danny’s questions.

WILCO performed its assigned work in a timely way and generally met schedules. All, or virtually all, of any delays were due to FPL either changing something or taking longer than expected to do something, e.g., to complete switching order.

WILCO has done “quite a few” projects with Burkhardt, including Hollywood and West Palm Beach. WILCO has completed its projects on time and within budget. Problems have been related to delays with switching orders. In this regard, Mr. Sabatino stated that WILCO staff are very well versed with FPL’s switching orders and processes and the path to energizing electrical facilities. Other contractors, none named, don’t do as well.

With respect to site housekeeping, WILCO does quite a good job of keeping their work sites clean, no trash, etc. This is particularly important in

Palm Beach because both the Town government and the Town's residents are very demanding.

WILCO keeps the Town's residents knowledgeable and meets weekly, sometimes daily for periods of time, with Burkhardt to keep them informed. When the Town or Burkhardt gets a call about the UG work, WILCO is very responsive in meeting with the residents and addressing any issues. Generally, very few problems and no problems with WILCO's responsiveness.

WILCO is very responsive and follows appropriate protocols in the uncommon event when an existing utility line (gas, water, etc.) is hit during boring.

WILCO generally handles a broad range of tasks on UG projects. Burkhardt handles pre-construction outreach, and the Town handles the survey and acquisition before construction. WILCO handles materials procurement (provided by FPL) and staging of materials and equipment at sites provided by Burkhardt. In Palm Beach, WILCO ran the conduits for FPL's streetlights but another FPL contractor actually installed the lights. WILCO installs streetlights on other jobs.

Standard practice is for FPL to supply conduit, conductor, pull boxes, and other equipment, which WILCO installs. For telecommunications, broadband, and cable TV facilities, WILCO buys and installs the conduit, handholes, and pull-strings, but the carriers install their fiber or other wires.

WILCO writes up many (sounds like a majority) of FPL switching orders and is the best at dealing with FPL for UG projects. Mr. Sabatino used the term "a direct 'in' with FPL for your project." WILCO "can do it all," handles drilling, device setting, terminations (connections), and switching.

Burkhardt would hire WILCO again, "without a doubt."



City of Destin

SCORE TABULATION SHEET

PROJECT: RFP 24-01-ENG Undergrounding Phase 1 Proposals

Bid Committee Member _____

Date ____ March 25, 2024 ____

RESPONDENTS	ADS	HYPOWER	WILCO		
Submittal Requirements Received:					
Letter of Interest (y/n)					
Public Entity Crime Form (y/n)					
Drug Free Workplace Certification Form (y/n)					
Conflict of Interest Disclosure Form (y/n)					
Liability & Indemnification Form (y/n)					
FPL Plans (y/n)					
Contractor Qualification, Ability and Experience (Max. 20 Pts.)					
Contractor Personnel Qualification and Experience (Max. 20 Pts.)					
Interactions with City and Regulatory Agency Staff (Max. 10 Pts.)					
Timely Completion of Projects (Max. 20 Pts.)					
Survey of Past Performance (Max. 10 Pts.)					
Price Proposal/Schedule-of-Values (Max. 20 Pts.)					
Total Score (Max. 100 Pts)					



**RFP 24-01-ENG Phase 1 Utility Underground Conversion Project
SCORESHEET**

Evaluator's Name _____

Date _____

FIRMS

RANK

Accurate Drilling Systems (ADS)

HYPower

WILCO

The above list of firms is considered by City Staff to be adequately qualified. Please rank the firms in order of which firm you deem to be the best choice to work on this project.

(1=first choice) (2=second choice) (3=third choice)

When you are finished scoring you will have ranked the firms in order from 1 to 3.

The lowest average scored firm will be identified as the council-selected contractor for this project.

SCORESHEET GUIDANCE

The information provided below is an excerpt from the City's Purchasing Manual and is used for determining the lowest, best responsive, and responsible bidder. Any of the criteria listed may be considered in your ranking of the applicants for this project.

City of Destin Purchasing Manual

Section J Bidding Procedures

7. Criteria for Determining Lowest, Best Responsive, and Responsible Bidder: Contracts shall generally be awarded to the lowest, best responsive, responsible bidder. In determining the lowest, most responsive, responsible bidder' in addition to price, the Bid Committee may consider:
 - a. The ability, capacity and skill of the bidder to perform the contract or provide the service required.
 - b. Whether the bidder can perform the contract or provide the service promptly or within the time specified, without delay.
 - c. The character, integrity, reputation, judgment, experience and efficiency of the bidder.
 - d. The quality and timeliness of the performance of previous contracts or services with the City and with other entities.
 - e. The previous and existing compliance by the bidder with laws and ordinances relating to the contract or service.
 - f. The sufficiency of the bidder's financial resources and ability of the bidder to perform the contract or provide the service.
 - g. The quality, availability and adaptability of the commodity or contractual service to the particular use required.
 - h. The ability of the bidder to provide future maintenance and service for the use of the subject of the contract and the associated maintenance cost.
 - i. The number and scope of conditions or exceptions attached to the bid.
 - j. The best interest of the City in relation to standardizing the brand of certain equipment purchased, where standardizing can achieve certain operational efficiencies and cost savings.

ADS

Accurate Drilling Systems, Inc.



BUILDING A PARTNERSHIP

Founded in 1998. ADS, Inc. is a leading boring company with over **150 employees**

In 2022, ADS, Inc. completed over **\$50 million** in work with a modern fleet of equipment

This makes ADS, Inc. one of the **LARGEST** boring companies in the entire State

REMINDER OF WHO WE ARE

ADS
Accurate Drilling Systems, Inc.



PROJECT UPDATES



City of Bradenton Beach



City of Gulf Breeze



FPL®

FPL UNDERGROUND

CITY OF BRADENTON BEACH

PROJECT STATUS

SIMILARITIES

CITY OUTCOMES

CITY OF BRADENTON BEACH



CITY OF BRADENTON BEACH



FPL UNDERGROUND

CITY OF GULF BREEZE

PROJECT STATUS

EXPECTATIONS

FDOT

FPL UNDERGROUND

CITY OF DESTIN

CITY EXPECTATIONS

COMMUNITY EXPECTATIONS

FPL EXPECTATIONS

Experience
and
Expertise

Established
Relationships

CRA Districts

Currently
Mobilized

Gulf Power
to FPL

WHY ADS IS THE BEST FIT



The background of the slide is a blurred aerial photograph of a coastal city. A prominent, multi-story building with a reddish-brown facade stands out against the blue sky and sea. To the left of the building, a long pier or breakwater extends into the water. The foreground shows a body of water with some smaller structures and boats. The entire image is framed by blue geometric shapes in the corners.

THANK YOU FOR THIS
OPPORTUNITY



**Prepared for:
City of Destin**

RFP 24-01-ENG Phase 1 Utility Undergrounding Conversion

**Turnkey Support to
Electric Utility Clients
Nationwide Since 1991**

City Hall - City of Destin

Attn: Rey Bailey

4200 Indian Bayou Trail

Destin, FL 32541

02/19/2024

Project: RFP NO.23-10-ENG- Phase I Utility Underground Conversion

Subject: Hypower LLC- Letter of Interest and Proposal | Estimate No. 23P143

Dear Mr. Bailey,

Hypower is pleased to present the attached submittal with a complete understanding of your Request for Proposal for the City of Destin's Phase I Utility Underground Conversion (RFP NO.23-10-ENG).

Hypower is a properly licensed Florida General Contractor, Florida Electrical Contractor, and Florida Underground Utility and Excavation Contractor. Founded in 1991 and headquartered in Fort Lauderdale, Florida, Hypower LLC employs over 500 people and has successfully completed over 1,000 projects valued at over \$1.2 billion. Licensed to operate in more than 30 states, Hypower consistently ranks at the top of national leaderboards for its exemplary safety and innovation record within the construction market.

Hypower's Power Infrastructure has completed over a thousand FPL work orders (WR#), including overhead to underground duct installations.

Since 2004, Hypower has been selected several hundred times by FPL to install underground utilities on coastal projects in coastal cities where vehicular traffic and heavy pedestrian traffic are affected. Below are some example projects Hypower has completed in shoreline communities such as:

- Downtown Ft Myers Undergrounding system WR 1263128 (10-2008)
- Barefoot Beach Naples WR 1378592 (05-2006)
- Sarasota Undergrounding IWR 183342566 (04-2004)
- Bonita Springs IWR 714741577, 714841577 (07-2005)
- Shell Point Village WR 1800197 (05-2006)



- Hutchinson Island WR 778990 (06-2009)
- Royal Palm Beach WR 3014967 (06-2007)
- City of Miami Beach WR 405042883 (01-2004)
- Fort Lauderdale Beach WR 183342566 04-2004
- Daytona Beach Shores Overhead Conversion, WR 3762069 in (06-2010 and 11-2010)
- Sewells Point Stuart WR 594641441 (11-2004)
- City of Hollywood WR 805845727 (08-2005)
- Hutchinson Island WR 343143419 (08-2006)
- Pompano Beach WR 940145731 (04-2007)
- Village of Golf WR 8222785 (Date 9/23)
- FPL Palm Island WR#8274172 (Date 10/19)
- Town of Gulf Stream (Phase 1 Utility Undergrounding Initiative – Project 2012/13-50) (Date 8/13)

Along with these FPL projects, Hypower completed over 150 miles of boring for FPL Fibernet from Naples north to Punta Gorda. Also, Hypower completed several hundred miles of boring along the east coast of Florida for FPL Fibernet.

For over 20 years, Hypower has been chosen by FPL in various capacities to install utilities, whether it be by boring trenching aerial installation, aqueous or sub-aqueous installations.

Regarding the low bid question that came up in the previous bid, in a conversation between Mark Porter and a city commissioner who expressed concerns about the lowest bid- Marc Porter reinforced his personal **concerns of using the lowest bid because of change orders**. However, Marc Porter still recommended ADS and JM even though they were more than 1/2-3/4 of the next **highest** bidder. What makes this time different?

Please see the bid results in question below:

Company	City of Gulf Breeze	City of Bradenton
ADS	\$2.6 million	
Hypower	\$4.5 million	\$1.3 million
Wilco	\$12.3 million	
JM	Did not bid	\$436 K



Hypower constructs efficient and reliable electrical underground transmission and distribution systems. Hypower provides design-assist and construction support to electric utility clients nationwide on power infrastructure initiatives. Hypower is exceptionally qualified to deliver turn-key power solutions and has completed installations ranging from 4 kV to 500 kV. This includes but is not limited to the installation of underground duct bank weather boring or trench aqueous or subaqueous and aerial pole installation. Hypower is capable of self-performing all phases of this including Switching Orders which have been done several hundred times in the past.

Hypower Telecommunications Group specializes in the design-build and installation of collocation sites/structures, underground telecommunications, long-haul FOC telecommunication infrastructure, large multicarrier duct bank systems, fiber optic blowing, fiber splicing/testing, ISP construction, and OSP Engineering. Hypower combines cutting-edge technology with innovative design, engineering, service, and maintenance capabilities, meaning customers receive the best and latest in industry standards and cost savings. Our highly trained professionals have a proven track record of assisting clients in meeting their network or distribution demands, regardless of complexity, location, or technology.

Hypower's capabilities, as described, reveal that, as a company, we specialize in prime heavy underground power and communication infrastructure projects, making Hypower LLC the ideal contractor for the City of Destin Utility Underground Conversion.

The collective experience of our in-house employees creates extensive knowledge regarding the combination of power and communication infrastructure that separates Hypower from other Utility Contractors. Hypower understands the coordination efforts it takes to work with multiple utilities, the FDOT, and local jurisdictions to execute a timely and successful project.

The Power Infrastructure Division will take the lead on this project, and with Eric Paul-Hus – Division VP, at the helm as well as the holder of Hypower's Underground Utility and Excavation License, and Steve Bray as the project executive, the City of Destin can feel confident in selecting Hypower as their contractor for this Utility Undergrounding Conversion.

Hypower has experience as the prime contractor with Utility Undergrounding Conversion with Florida Power & Light in addition to Duke Energy. These undergrounding projects include the Village of Golf, the City of St Pete, and Central Shopping Plaza in Miami, FL. All of these projects involved both power and communications duct banks and were initiated by the local area, much like the City of Destin is looking to complete. Hypower successfully completed these projects safely and on time.



Hypower recognizes that this project's prompt, safe completion is of utmost importance to the City of Destin. We have a proven track record and excellent safety rating to assure the city that your project will be handled with the highest level of professionalism. Hypower's 33-year local presence in Florida has provided numerous opportunities. We are familiar with the county's permitting requirements as we have completed numerous projects with FPL in the area.

Hypower has obtained all professional and business licenses required for the project. You will find those attached. We are an approved FPL contractor in good standing. If you have any questions regarding this proposal, please do not hesitate to contact me.

Sincerely,



Ray McCorkel
Hypower, LLC
President
Phone: 954-935-8617
Email: rmccorkel@hypowerinc.com

THE **BENEFIT** OF **HYPOWER**



Local knowledge - Founded
and based in Fort
Lauderdale since 1991

Experienced Personnel &
Production - **Over 100**
Licensed Electricians

Over 1,000 completed
projects with a total value
of **over \$1.2**
Billion

Community Involvement

Purchasing Power

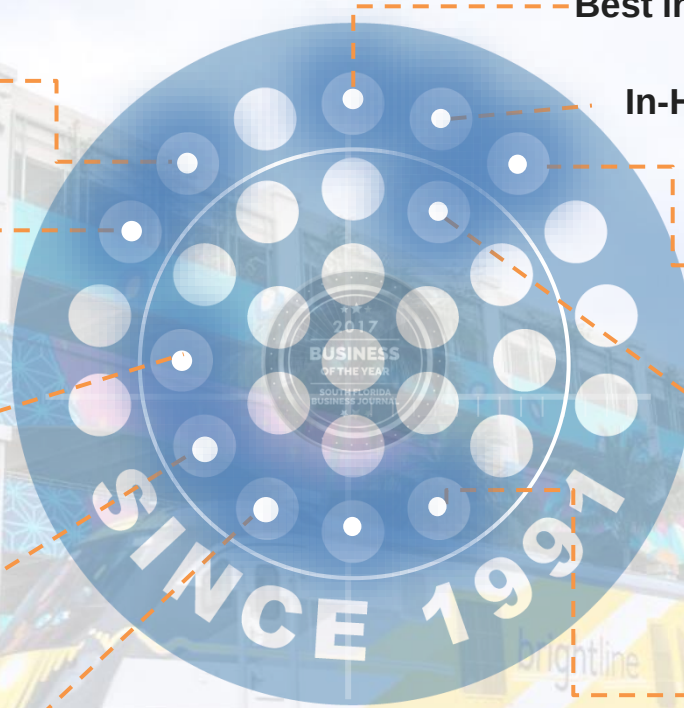
Best in Class Safety Record – **EMR .86**

In-House Engineering /Design,
Survey Engineering

Dedicated Prefab Facility
and Experience

Ranked by ENR magazine as
top electrical and utility
contracting company in the
Southeast

Culture of Relationship



Construction Services

- Temporary Power
- Trench Excavation
- Conduit/Cable Plowing
- Directional Drilling
- Jack and Bores
- Handhole/Pullbox Placement
- Manhole Placement
- Cable Placement – Pull or Pneumatic Method
- Ductbank Relocation Services
- Ladder Rack Installation
- Auxiliary Frame Installation
- Core Drilling
- Fire Stop Construction
- Medium Voltage Wire Placement
- Full Overhead to Underground Power Conversion
- Switch, Transformer and Junction Box Installations
- Switch Gear
- Duct Bank Infrastructure Installation
- 4kV to 500 kV

QUALIFICATION, ABILITY AND EXPERIENCE



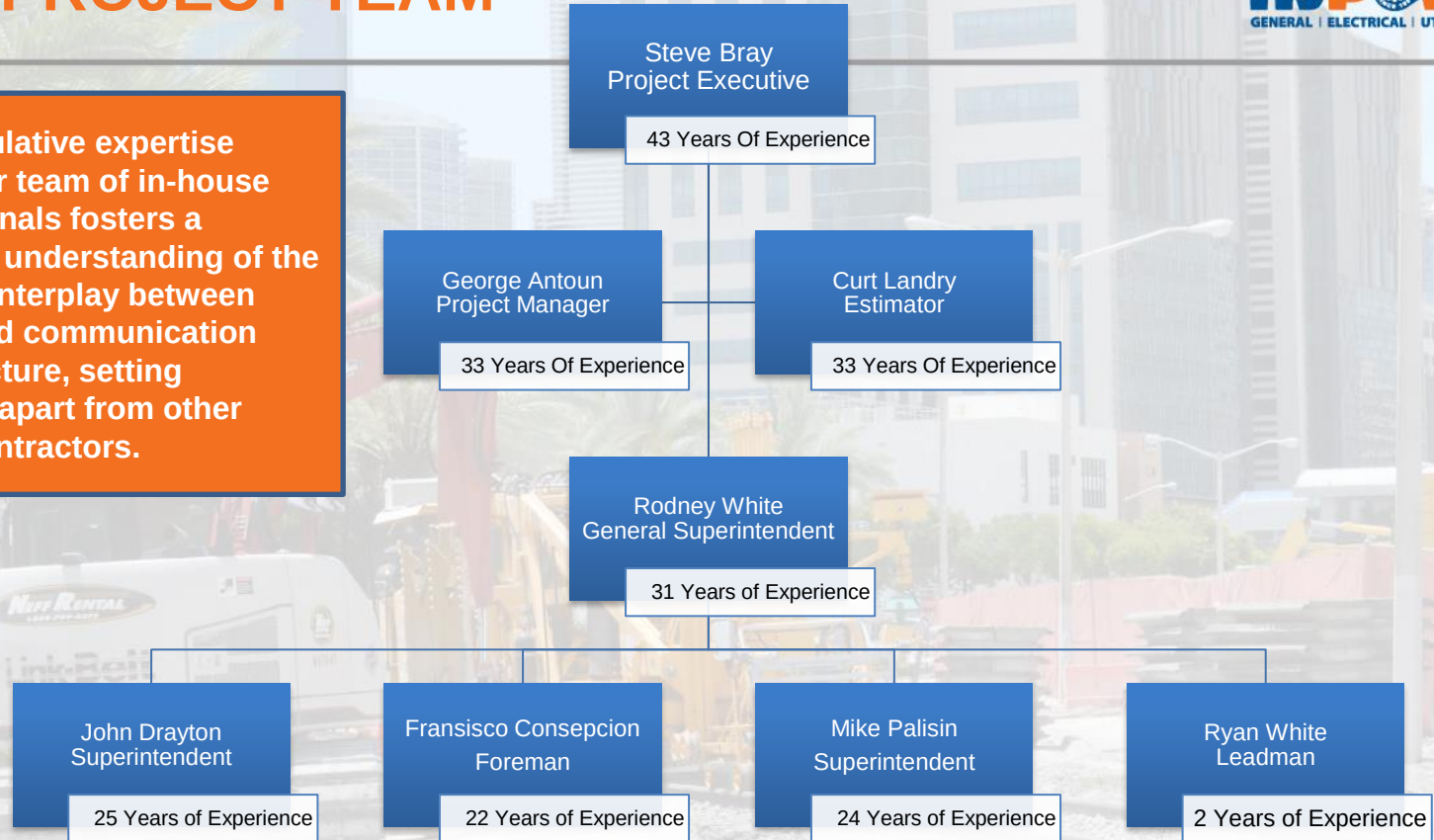
Hypower's current and recently completed timeliness with FPL projects

- 25 Year track Record with FP&L
- **Over 100 completed FP&L projects**
- Never received liquidated damages
- Proprietary software allows for the input of daily labor hours, equipment usage, and quantities
- Primavera software schedule allowing us to monitor progress on a daily basis
- Hypower works on the permits that have been received while proactively following up with the pending permit's jurisdiction
- With over 700 employees and growing, Hypower can supply the right personnel for the project and maintain schedule as well as quality to ensure a timely project for the City of Destin.

THE PROJECT TEAM



The cumulative expertise within our team of in-house professionals fosters a profound understanding of the intricate interplay between power and communication infrastructure, setting Hypower apart from other Utility Contractors.



City of St Pete Beach Phase I Underground Project Gulf Blvd 55th Ave to 75th Ave

About:

Hypower installed new conduit pathways to relocate overhead utilities to underground in said pathway along Gulf Boulevard, from 55th Ave to 75th Ave. The scope included duct banks for Duke Energy, Charter Communications, and lighting where were installed using a combination of directional drilling and trenching.

Scope:

- Directional Drilling various sizes and quantities of conduit.
- Trenching – including open cuts – various sizes and quantities of conduit.
- Installing pull boxes
- Installing Switchgear Collars and Capacitor Bank Collars.
- Coordination and Supplying all MOT needs.
- Removal & Replacement of concrete sidewalk and curb & gutter.



SURVEY

City of St Pete Beach Phase I Underground Project Gulf Blvd 55th Ave to 75th Ave



PERFORMANCE SURVEY QUESTIONNAIRE



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From: Curt Landry	To: Nicole Kurant
Company: Hypower, LLC.	Company: City of St. Pete Beach
Phone: 954-895-3137	Phone: 727-363-9273
Email: clandry@hypowerinc.com	Email: nkurant@stpetebeach.org

Performance Survey of (project name): Phase 1 Underground Project Gulf Blvd 55th to 75th	
Cost of Services: \$2,558,571.20	Date Completed: 10/27/2023

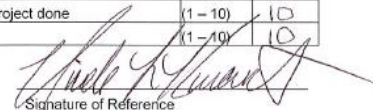
Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	10
3. Quality of workmanship	(1 - 10)	10
4. Professionalism and ability to manage	(1 - 10)	10
5. Close out process	(1 - 10)	10
6. Ability to communicate with all staff & applicable parties	(1 - 10)	TBD
7. Ability to resolve issues promptly	(1 - 10)	10
8. Ability to follow protocol	(1 - 10)	10
9. Ability to maintain proper documentation	(1 - 10)	10
10. Ability to offer solid recommendations & solutions	(1 - 10)	10
11. Had proper resources and personnel by which to get the project done	(1 - 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	10

Nicole L. Kurant

Printed Name of Reference


Signature of Reference

Village of Golf Undergrounding Utility Mitigation Project

About:

Hypower constructed an all-underground conduit and concrete structure system for the conversion of overhead electric and communication utilities including Florida Power & Light, AT&T, and Comcast. This project took place east of County Road West, south of Golf Road, west of the properties along Country Road East, and north of the Lake Worth Drainage District L-28 Canal. .

Scope:

- Directional Drilling various sizes and quantities of conduit.
- Trenching – including open cuts – various sizes and quantities of conduit.
- Installing pull boxes
- Installing Pad Mounted Transformers and Switch Gear.
- Coordination and Supplying all MOT needs.
- Removal & Replacement of Meters.



SURVEY

Village of Golf Undergrounding Utility Mitigation Project



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From: Curt Landry	To: Christine Brevik
Company: Hypower, LLC.	Company: Village of Golf
Phone: 954-895-3137	Phone: 561-906-7334
Email: clandry@hypowerinc.com	Email: Cbrevik@villageofgolf.org

Performance Survey of (project name): Village of Golf Undergrounding Utility Mitigation Project	
Cost of Services: \$1,246,885.00	Date Completed: 09/29/2023 In Progress

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	8
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	8
3. Quality of workmanship	(1 - 10)	9
4. Professionalism and ability to manage	(1 - 10)	9
5. Close out process	(1 - 10)	
6. Ability to communicate with all staff & applicable parties	(1 - 10)	8
7. Ability to resolve issues promptly	(1 - 10)	8
8. Ability to follow protocol	(1 - 10)	9
9. Ability to maintain proper documentation	(1 - 10)	8
10. Ability to offer solid recommendations & solutions	(1 - 10)	8
11. Had proper resources and personnel by which to get the project done	(1 - 10)	9
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	9

Christine Brevik

Printed Name of Reference

Christine Brevik

Signature of Reference

POWER INFRASTRUCTURE PROJECTS



Port Everglades High Voltage Crane Rail Electrification and Infrastructure Improvements- 25 KV

This \$437.5 million expansion is considered Port Everglades' Largest Expansion Project in Its History. Its main goal is to add new berths for larger cargo ships and install crane rail infrastructure for new Super Post-Panamax cranes. The Southport Turning Notch Expansion (STNE) project will lengthen the existing deepwater turn-around area for cargo ships from approximately 900 feet to 2,400 feet, allowing up to five new cargo berths. Located within Fort Lauderdale, Hollywood, and Dania Beach, Florida, Port Everglades is in the heart of one of the world's largest consumer regions, with approximately 110 million visitors statewide and 6 million residents within an 80-mile radius.



SURVEY

Port Everglades High Voltage Crane Rail Electrification and Infrastructure Improvements- 25 KV



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

Client/Reference Information

From: Curt Landry	To: Daniel Frankel
Company: Hypower, LLC.	Company: Moss Construction
Phone: 954-895-3137	Phone: 305-986-1836
Email: clandry@hypowerinc.com	Email: dfrankel@mosscon.com

Performance Survey of (project name): Port Everglades High Voltage Electrification and Infrastructure Improvements

Cost of Services: \$14,605,606.00	Date Completed: 10/15/2023
--------------------------------------	-------------------------------

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 – 10)	9
2. Ability to maintain project schedule (complete/on-time/early)	(1 – 10)	9
3. Quality of workmanship	(1 – 10)	9
4. Professionalism and ability to manage	(1 – 10)	9
5. Close out process	(1 – 10)	8
6. Ability to communicate with all staff & applicable parties	(1 – 10)	10
7. Ability to resolve issues promptly	(1 – 10)	10
8. Ability to follow protocol	(1 – 10)	10
9. Ability to maintain proper documentation	(1 – 10)	8
10. Ability to offer solid recommendations & solutions	(1 – 10)	9
11. Had proper resources and personnel by which to get the project done	(1 – 10)	9
12. Overall client satisfaction and comfort level in hiring	(1 – 10)	10

Daniel Frankel

Printed Name of Reference

Daniel Frankel

Signature of Reference

Central Shopping and Residential Plaza Overhead to Underground FPL Utility Conversion

About:

Hypower installed new concrete encased duct banks to relocate overhead Florida Power & Light to underground throughout the shopping plaza. The construction included placement of up to (12) 6", Handholes, Transformer Pads, and Manholes as well as asphalt patches with limerock as required.

Scope:

- Duct Bank Installation – including open cuts – various quantities of 6" conduit.
- Installing handholes and manholes
- Dewatering of jobsite.
- Coordination and Supplying all MOT needs.
- Removal of overhead facilities.



SURVEY

Central Shopping and Residential Plaza Overhead to Underground FPL Utility Conversion



Image: Arquitectonica



CITY OF DESTIN

RFP 23-10-ENG PHASE 1 UTILITY UNDERGROUND CONVERSION

Contractor Information

From: Curt Landry	To: Drew Broderick
Company: Hypower, LLC.	Company: Williams Company Southeast
Phone: 954-895-3137	Phone: 352-988-4181
Email: clandry@hypowerinc.com	Email: DBroderick@williamsco.com

Client/Reference Information

Performance Survey of (project name): Overhead to Underground FPL Utility Conversion Project	
Cost of Services: \$887,625.00	Date Completed: 03/21/2023

Client:

Rate each of the criteria on a scale of 1 to 10, with 1 representing that you were very unsatisfied (and would never hire the company again) and 10 representing that you were very satisfied (and would hire the company again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank. Once completed, return survey to the Contractor.

Criteria	Unit	Score
1. Ability to manage cost	(1 - 10)	10
2. Ability to maintain project schedule (complete/on-time/early)	(1 - 10)	10
3. Quality of workmanship	(1 - 10)	10
4. Professionalism and ability to manage	(1 - 10)	10
5. Close out process	(1 - 10)	10
6. Ability to communicate with all staff & applicable parties	(1 - 10)	10
7. Ability to resolve issues promptly	(1 - 10)	10
8. Ability to follow protocol	(1 - 10)	10
9. Ability to maintain proper documentation	(1 - 10)	10
10. Ability to offer solid recommendations & solutions	(1 - 10)	10
11. Had proper resources and personnel by which to get the project done	(1 - 10)	10
12. Overall client satisfaction and comfort level in hiring	(1 - 10)	10

Drew Broderick

Printed Name of Reference

Drew Broderick
Signature of Reference

Signature of Reference

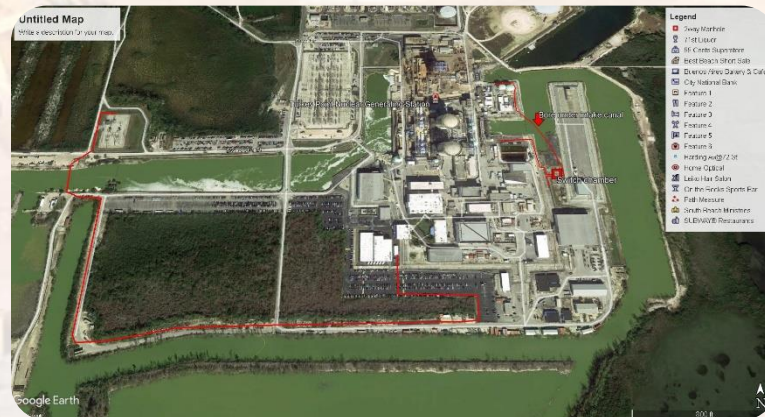
FPL Turkey Point Nuclear Plant Duct Bank and Cable

About:

- Nuclear Power Plant

Scope:

- Installing the new infrastructure and also pulling new feeder cable and upgrading 6 vaults. On the installation of the conduit portion we had a bridge crossing, directional drilling 2-6" crossing the intake canal that keeps the reactors from over heating. The cable portion should be starting in the next couple of weeks. The biggest obstacle we are having is they are doing a refueling of one of the reactors so everyone in the plant is on edge and the refueling should take around 5 weeks.



POWER INFRASTRUCTURE PROJECTS



LCEC/Cape Coral 138 KV Transmission Substation Interconnect, FL

LCEC 138 KV UG Transmission Conversion 138 KV Transmission Underground Design-Build project consisted of relocation from overhead to underground facilities through the Future City Center Improvement area of Cape Coral Florida for a distance of approximately 4,500' of concrete encased transmission duct-bank, designed for the EMF and Temperature dissipation required for the 138KV voltage and load required, design and installation of (3) 12' x 28' underground vaults set to depths of 20 feet below grade and engineered to withstand the 60,000 lb pulling tensions of the 4000 KCMIL copper transmission cable. Also incorporated into the project was the foundation and structure construction of the substation entry switch towers and pole riser. Temperature of the system is monitored through the fiber optic path along the cable through an integrated Thermal Sensing and Logging instrument provided within the project in the Substation. Hypower served as Representative in support of LCEC through the arduous Scope/Path Clarification, Budget Consideration, Bid Letting, subsequent Evaluation Process with the City Leaders and then ultimately as Project Manager throughout the Design and Construction Processes. Design tasks included Geothermal Evaluation, Utility mapping and Survey, Duct Bank Design, Manhole Design, Cable Design, Substation Riser Switch and Lighting Arrestor Design, Duct Spacer Design, Concrete Mix Design, Conduit Sweep Design, Pole Riser Equipment Placement Design Support and Large Utility Crossing Mitigation Plans. Detailed calculations were performed to derive the duct bank depths allowed and exact spacing and configuration of the transmission lines addressing temperature dissipation and EMF leading to the development of project specific duct spacers.



“LCEC/Cape Coral 138 KV Transmission Substation Interconnect”

Jerrey J. Slaybaugh Jr., Director, Project Manager, LCEC

“LCEC awarded two consecutive contracts to Hypower, Inc. , 2009-T-01 and 2010-T-01, based on their ability and price. Both of the contracts entailed the same scope of work, which included working through some of Southwest Florida’s more environmentally sensitive areas. The project passed through the western edge of the Everglades National Park, The Florida Panther National Wildlife Refuge and the U.S. National Park Service along Hwy 29. These two contracts proved to be very difficult due to the environmental concerns. However Hypower was able to conquer all hurdles that nature could throw at them. The project consisted of changing out 59 two-pole structures with concrete two-pole structures on an energized 138kV transmission line with 14kV distribution underbuild. The Department of Environmental Protection and Army Corps of Engineers set very stringent permit regulations, which were followed to the letter. The two contracts were completed without any issues and LCEC would gladly have them back on our system in the future.”

POWER INFRASTRUCTURE PROJECTS



City of Winter Park – Various Utilities

Relocate 15kv Overhead Distribution Lines to Underground Lines
Installed URD Feeders to provide electrical services to multiple projects in a 2-year period for Winter Park Utilities. Assisted with Winter Park takeover of Electrical service from (now) Duke territory.

Scope:

- Installing new Overhead 15kv
- Directional Boring
- Installation of pipe
- Installation of Feeder wire (overhead/underground)
- Installation of Lateral Feeder
- Installation of switch cabinets
- Installation of Transformers (overhead/underground)
- Termination of cables
- Phasing of Feeders
- Installation of secondary 120/240 services to residents
- Switching, including switch orders

Removal:

- 15kv Overhead lines
- Transformers
- Wire
- Crossarms
- Hardware
- Anchors
- 120/240 services to premises

Managed:

- MOT
- Electricians
- Residential Notification



“Various FP&L Projects”

Eliud “Eli” Perez, Director, Engineering Leader, Florida Power and Light

“I am writing this letter to comment on the outstanding performance of John Zoerhof (Hypower Project Manager) on some recent sensitive projects. ... John’s influence was evident in the team that ultimately performed the construction activities. The bore was placed underneath the waterway to depths of 100’, reamed numerous times to the correct circumference and the product fused and pulled back without incident. While they did encounter some unidentified utilities in the path of the physical duct bank and manhole placement on the upland areas, all were able to be accommodated and no loss of service or damage to any utility occurred. All conductors were installed, tested and the switching order to put them in service was carried out seamlessly. All in all, projects that might have been very complex were made to seem as nothing out of the ordinary for this group. And that is a relief when you are in the position of engineering the types of large-scale projects I am frequently charged with managing.”

POWER INFRASTRUCTURE PROJECTS



Dover Air Force Base, DE

Relocate Overhead Electrical System #3, to bury overhead electrical to underground. The project scope included:

- Removal of existing 15kv overhead primary and placed it underground
- Demolition of the existing 15kv overhead primary
- Provided and installed 21,000 circuit feet of 400 MCM 15kv cable with directional boring
- Provided and installed 5 new 600amp 15kv 4way pad mounted switches
- Provided and installed 14 new 4 way above ground terminal cabinets
- Provided and installed 1 new 75 kva pad mounted transformer
- Provided and installed 5 new 25 kva pad mounted transformers
- Completed 300+ 15kv cable terminations
- Reworked 18 building services from 1000 kva to 200 kva
- Provided and installed 36 new street lights



PROJECT OF SPECIAL INTEREST



BRIGHTLINE TRAINS, FL

Design Build Multi-Carrier Fiber Optic Communication Systems and PTC Communications

Hypower designed and installed 197 miles of communications infrastructure to accommodate 6 long distance carriers and the new Positive Train Control fiber for FEC and Brightline's new high-speed Train.

Brightline is a privately funded high speed railroad currently being built between Orlando and Miami within the Florida east coast right-of-way. Hypower served as the prime design build engineer of record and contractor for the lessee long haul fiber optic networks and railroad positive train control communication systems.

Hypower SOW:

- Large Navigable Water Crossing Bores
- Large Plow and Trench Installation.
- Millions of Fiber Optic Butt Splices and Terminations.
- Millions of Fiber Optic OTDR and Power Meter Tests.
- Survey and As-Built Production to within a tenth of an inch accuracy.
- Positive Train Control Communication Network Installation.



ACTIVE PROJECTS



TYNDALL AIRFORCE BASE

Design and construct the Communications Infrastructure Work for the Construction of Phase 1 and Phase 2 for Tyndall Air Force Base Zone 4



PORTMIAMI SHORE POWER

As the **largest shore power project in the world**, PortMiami Shore Power consists of general construction to provide five cruise terminals (Cruise Terminals A, MSC, B, F, and V) with shore power. The Shore Power System includes containerized shore power substations; switching equipment to be able to share three shore power services between five cruise terminals; service equipment (FPL); cable management systems at each berth; and associated ductbank/conduits and cables to interconnect the aforementioned components of the system.



HYPOWER'S FINANCIAL STRENGTH



At Hypower, we are committed to maintaining and growing a strong balance sheet.

Bonding Capacity in 2023:

- **Aggregate: \$300 Million**
- **Single Project: \$100 Million**

**Surety: Berkshire Hathaway Specialty Insurance Company
A++ (Superior)**

City of Destin Design, Build, Finance Phase 2-7 for Undergrounding Utilities



- Since January 2020, the Destin City Council has publicly stated its interest in undergrounding its overhead power lines.
- The undergrounding of utility lines along U.S. Highway 98 and throughout the city would beautify the city and lead to fewer storm-caused power outages.
- January 2022 Gulf Power transitioned to FPL. FPL operates under a long-term franchise fee agreement with the city to collect tariffs used to pay for services. Service items include a 2-cent price increase to support the undergrounding of power lines, as well as other utility lines attached to power poles, in Destin.
- If the city waits to receive funding allocation on an annual basis, then it will take two to three decades to complete the project, at the dismay of residents who do not want to have their roads continually dug up for such an extended period of time. Extending the time to complete will lead to increased costs due to mobilization/demobilization, inflation, and city costs associated with issuing multiple RFPs.

City of Destin Design, Build, Finance Phase 2-7 for Undergrounding Utilities



- To support this financing, Hypower will work with its partnership fund that has provided a \$500M ROFO (Right of First Offer) with the goal to accelerate public infrastructure projects, specifically those that focus on resiliency, electrification, and the energy transition. The ROFO provider is a global infrastructure fund with more than \$110 billion in assets under management, focused on investing in, and lending to, long term critical infrastructure assets that deliver essential services.
- The Hypower team will be glad to discuss the City of Destin's Finance Department and Advisors the financing options so that the City may choose the most appropriate financial plan to meet its needs. As a longtime Florida firm and vendor, we are committed to providing a solution that works for both parties. Our investors and lenders may provide a “gap financing” mini-permanent project finance loan, later repaid by a long-term bond financing after project completion or they may provide a long-term tax exempt or taxable financing extending the term of the underlying Franchise Fee Agreement or other sources of repayment.

HYPOWER'S COMMITMENT TO SAFETY



Hypower is one of the largest Specialty Contractors in the Southeast United States. Hypower is proud to rank best in class nationwide for our safety record: we place extraordinary emphasis on safety and loss prevention from an employee, jobsite and public safety perspective.

Hypower's 2023 Safety Record is

Best in Class:

- Labor Hours: 858,548
- EMR* of 0.86

- Experience Modification Rate



**2023
PLATINUM
AWARD**



**Proud to Be an
Accredited Quality Contractor**



HYPOWER'S COMMITMENT TO QUALITY



Hypower Named 2023 Accredited Quality Contractor by ABC for five consecutive years.

Launched nearly 30 years ago, ABC's AQC program provides recognition to world-class construction firms that have documented their commitment in five areas:

- Quality
- Safety performance
- Talent management, and inclusion, diversity, and equity
- Craft and management education
- Community relations



Hypower is 16th on the Associated Builders and Contractors' 2023 Top Performers list, which ranks its commercial and industrial contractor members that build long-lasting high-quality construction projects, based on commitment to corporate responsibility in quality, safety, talent management—including inclusion, diversity and equity—education and community relations.



RECENT AWARDS AND ACHIEVEMENTS



Hypower Wins 9 Excellence in Construction Awards at the 2023 ABC Excellence in Construction Gala



The Excellence in Construction awards honors general and specialty contractors for top commercial construction projects completed in the past year. The award recognizes all construction team members, including the contractor, owner, architect, and engineer. The winning projects were judged by a panel of veteran industry professionals on complexity, teamwork, innovation, and cost, among other factors.

Supporting our community:

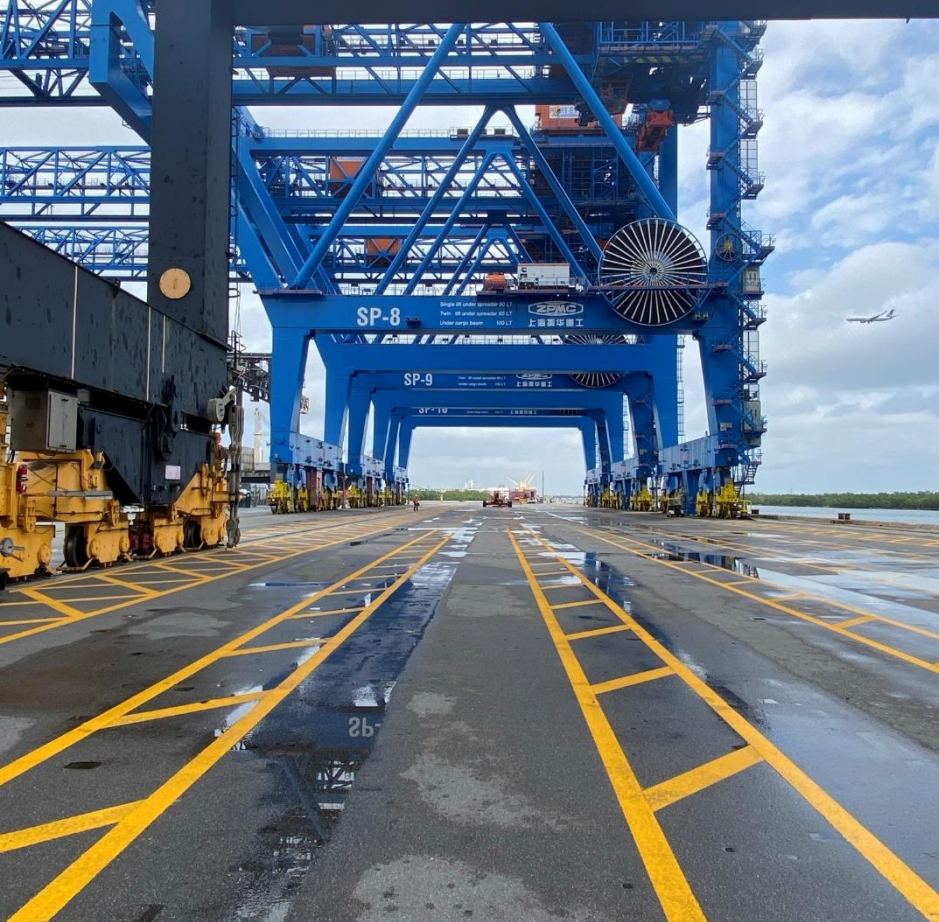


Supporting our community is a Core Value. As an important part of our company culture, Hypower has donated more than \$1,000,000 to charities. Hypower is a main sponsor of HANDY (Helping Abused Neglected and Disadvantaged Youth), 4KIDS of South Florida, Boys and Girls Club, Cystic Fibrosis Foundation, Construction Angels and many other foundations and local charities.

Hypower volunteers participated in the Miracle League of Palm Beach County Baseball Game last Saturday. The Hypower team prepared hot dogs and snacks for the children and their parents and helped the kids with the games. For over 10 years, the Miracle League Association has made it possible for children all over the country with physical and mental disabilities to achieve the same dream as their healthy peers – to play ball.

#hypower #team #community





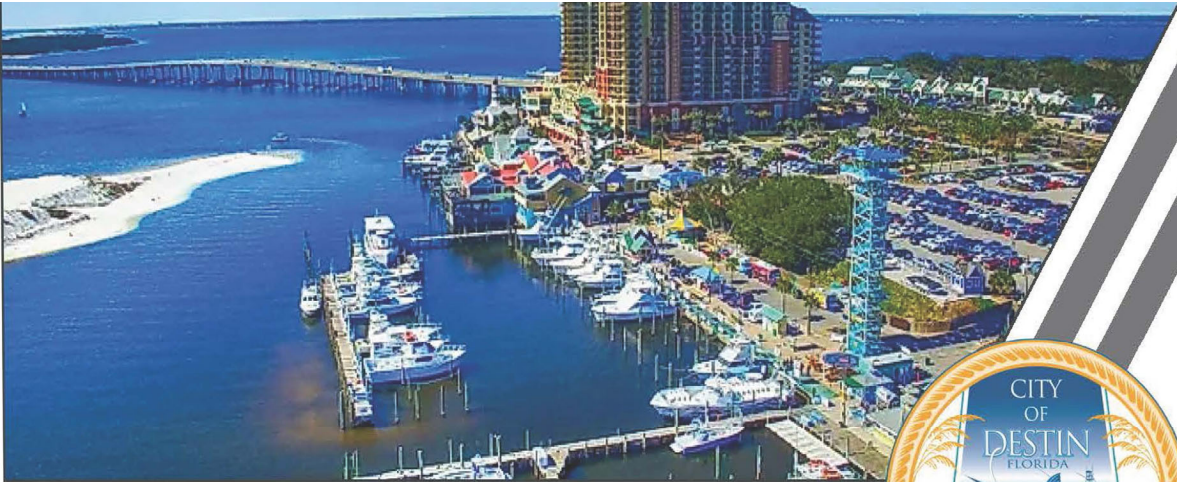
Port Everglades High Voltage Crane Rail Electrification and Infrastructure Improvements



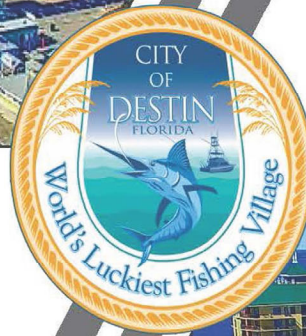
Your preferred electrical and utility contractor since 1991



THANK YOU!



WILCO
Electrical, LLC.



CITY OF DESTIN

UTILITY UNDERGROUND
CONVERSION

RFP NO. 23-10-ENG

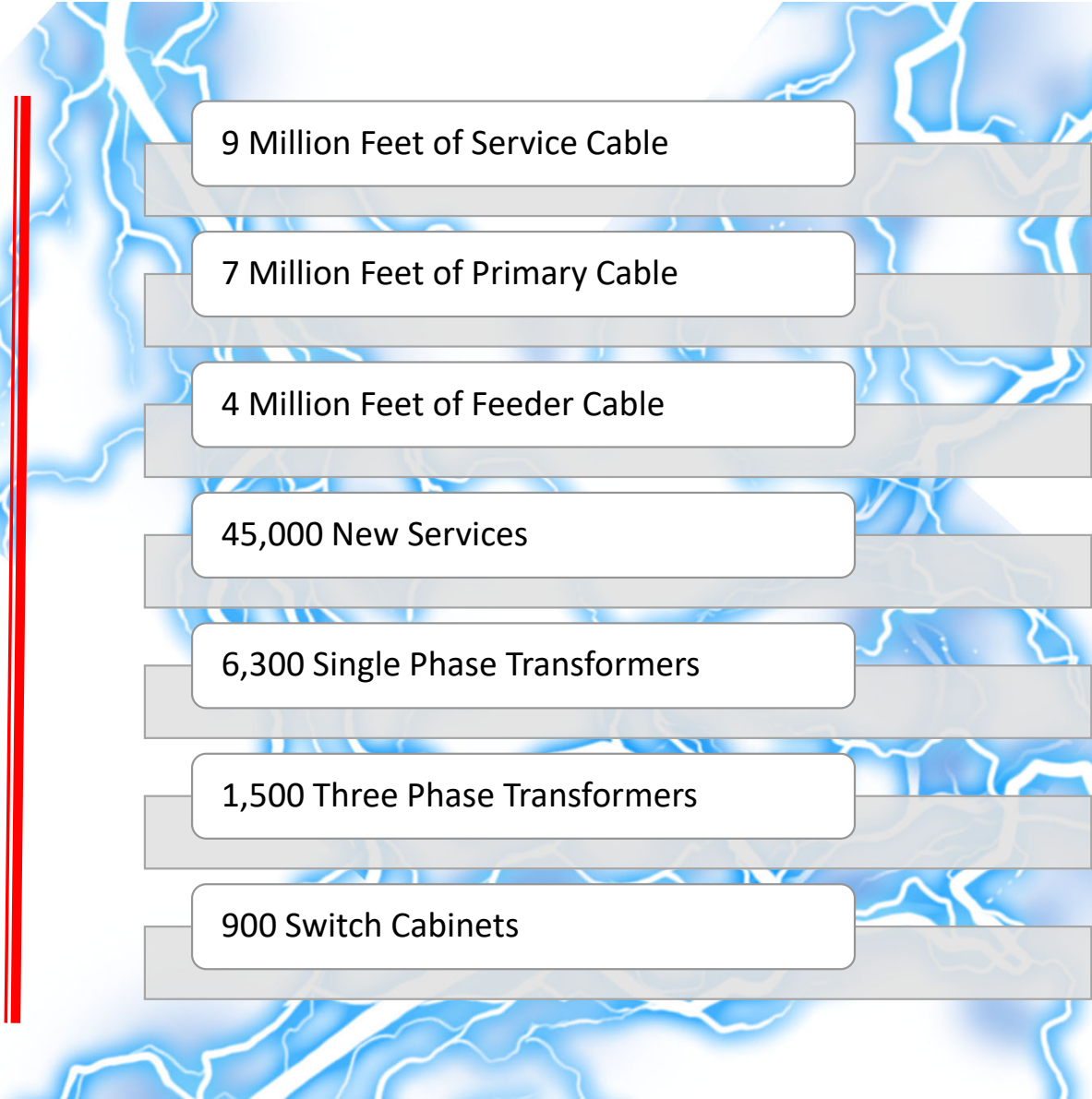
Wilco Electrical

FPL Contractor Since 1997

- FPL Unit Contactor – Construction and Maintenance
 - Underground Distribution
 - Conduit Duct Bank and Vault
 - Secondary Service
 - Manhole
 - Streetlight
 - Overhead Power Lines



Experience Matters!



9 Million Feet of Service Cable

7 Million Feet of Primary Cable

4 Million Feet of Feeder Cable

45,000 New Services

6,300 Single Phase Transformers

1,500 Three Phase Transformers

900 Switch Cabinets



Experience in Major Conversion Projects

- Jupiter Inlet Colony
- Jupiter A1A
- Town of Gulf Stream
- Town of Palm Beach
 - Phases 1-6 South
 - Phase 1 North
- Town of Longboat Key
 - Phases 1-4
 - Fiber Optics
- City of Bradenton Beach
- City of Belleair Beach
- City of Lake Worth Beach
 - 7th Street
 - French Avenue
- Carriage House
- Lake Towers – Town of Palm Beach



Jupiter Inlet Colony

- Wilco's First Major Overhead to Underground Conversion
- Palm Beach County's First Municipal Underground Conversion Project



Jupiter A1A

- Commercial Retail Corridor



Town of Gulf Stream

- Challenging and Constricted



Town of Longboat Key Phase -4

- 10 Miles of Coastal Community
- Residential and Commercial
- FDOT Street Lights



Town of Palm Beach Phase 1-6

- High End Residential and Commercial
- Condominium and Resort Corridor
- 8.5 Miles of Undergrounding

Wilco – Intelligent Traffic Solutions (ITS)



Maintenance of Traffic (MOT)

- Sister Company
- Safety Assurance
- Optimized Traffic Flow
- Designed MOT Plans
- Project Continuity
- Professionalism and Reputation
- Public Relations and Community Engagement.



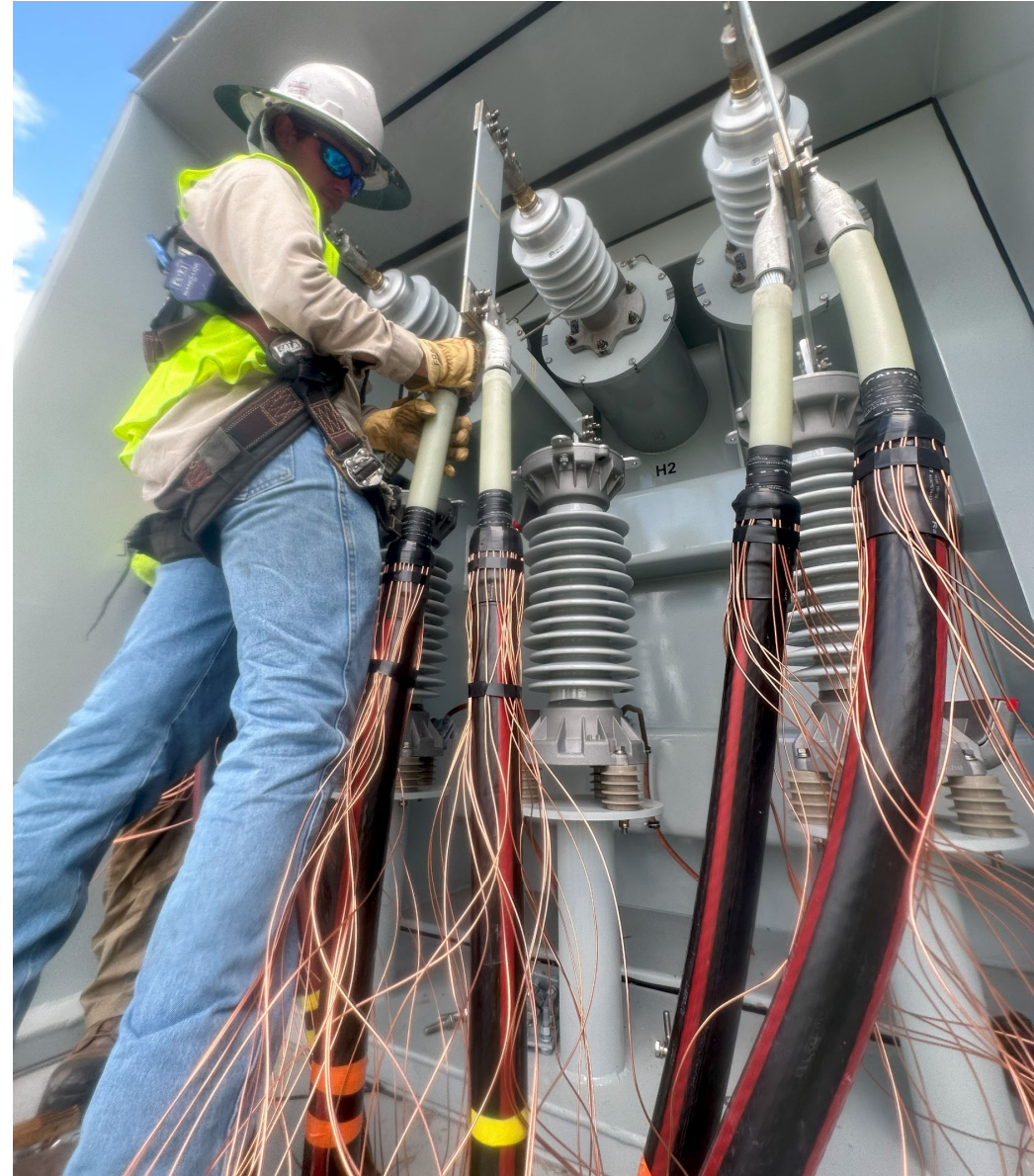
Why is Wilco the best for Destin?



Risk Reduction

Wilco has over 200 experienced employees to support large conversion projects.

Smaller contractors do not have the reliability and redundancy in talent or management that **Wilco** can provide!





Wilco is a fully
licensed
Electrical Contractor
which is a
requirement for this
contract according
to sections 5.2.1 and
8.16 of the RFP!

Only **Wilco** has the
experience,
expertise, and
systems needed to
write and control the
switching process
efficiently leading to
much **sooner** project
completion dates!



Solidified Relationship with FPL





The Most Coastal
Community
Conversions in all
of Florida with
competitive
pricing and no
unnecessary
change orders!

Questions?



March 18, 2024

MEMORANDUM

TO: CITY COUNCIL

FROM: JEFFREY COZADD, PROJECTS & CONTRACTS MANAGER

SUBJECT: REPORT REGARDING CITY OF DESTIN UNDERGROUNDING RFP

This memorandum summarizes the status of the proposals received by the City in response to RFP No. 24-01-ENG, PHASE I UTILITY UNDERGROUNDING CONVERSION (the “**RFP**”), including the consideration of those proposals by the Bid Committee. In summary, consistent with the RFP’s provisions and with the City’s Procurement Manual, the Bid Committee met on March 7, 2024, to review and score the three responsive proposals. Those proposals were from Advanced Drilling Systems, Inc. (“**ADS**”), Hypower LLC (“**Hypower**”), and Wilco Electrical, Inc (“**Wilco**”). Having reviewed and scored these proposals, the Bid Committee voted to forward all three proposals to the City Council for Council’s consideration and final decision.

Background

The RFP was issued on January 23, 2024, and proposals were opened on February 22, 2024. Following the bid opening, Jeff Cozadd and Danny Brannon, with Schef Wright participating as counsel, conducted virtual meeting interviews with references provided by the three proposers. In summary, the references all gave favorable reviews of their experiences with each of the proposers. Summaries of the reference interviews are attached with this memo.

All three proposers and proposals were deemed responsive by the Bid Committee. All three proposers have been deemed acceptable by FPL for the underground electric conversion work.

Bid Committee Review & Report

At its meeting on March 7, 2024, the Bid Committee discussed the proposals and the scoring methodology. Specific discussion addressed the experience and qualifications of one of the proposers, Hypower. Discussion also addressed pricing and whether the omission of cost values in the Schedule of Values submitted by one of the proposers, Wilco, would have any effect on the City’s ability to negotiate appropriate price terms if that proposer were to be selected for negotiations.

The Bid Committee scored the three proposals in accordance with the scoring provisions of the RFP, and the results were totaled by Mr. Cozadd and confirmed by the City Clerk, with the following numeric results:

ADS	376 points
Hypower	363 points
Wilco	360 points

Pursuant to the RFP, the Bid Committee voted to forward these rank-ordered results to the City Council for Council's consideration of which proposer it wants City Staff to negotiate a contract with. For Council's information, the Bid Committee's individual score sheets are also attached.

As reflected in the Committee members' individual score sheets, there were some differences in the scores assigned by the respective Committee members to the criteria in the RFP. Hypower was the lowest cost bidder and accordingly, Hypower received maximum points from all four Committee members on the Price/Schedule of Values criterion or category. The Committee members assigned higher points to ADS and Wilco on the criterion for Contractor Qualifications, Ability and Experience and the criterion for Contractor Personnel Qualifications and Experience. The individual scores on each criterion and numeric totals reflect the Committee members' judgment on the criteria set forth in the RFP.