



**AGENDA**  
**HARBOR CRA ADVISORY COMMITTEE MEETING**  
**WEDNESDAY, APRIL 12, 2023**  
**5:30 PM**  
**DESTIN CITY HALL ANNEX COUNCIL CHAMBERS**

- 1. CALL TO ORDER**
- 2. ROLL CALL/PLEDGE OF ALLEGIANCE**
- 3. APPROVAL OF MINUTES**
  - A) None for this meeting**
- 4. OLD BUSINESS**
- 5. NEW BUSINESS**
  - A) Development Projects and City Projects Update- March 2023**
  - B) Financial Update for Long-Term Planning**
  - C) Holiday Decorations**
- 6. COMMITTEE MEMBER COMMENTS/QUESTIONS**
  - A) Mike Buckingham**
  - B) Capt. Jim Green**
  - C) Christian Meyers**
  - D) Casey Jones**
  - E) H. Jan Best**
  - F) Sandy Trammell**
  - G) Ian Blaise**
- 7. PUBLIC COMMENTS**
- 8. NEXT MEETING DATE: May 10, 2023**

Any person requiring a special accommodation at this hearing because of a disability or physical impairment should contact the City Clerk at (850) 837-4242 at least 48 hours prior to the hearing. If a person decides to appeal any decision made with respect to any matter considered at such meeting, such person will need a record of the proceeding and for such purpose may need to ensure that a verbatim record of the proceeding is made, which record includes the testimony and evidence upon which the appeal is to be based. (Sec. 286.0105, Florida Statutes)

CITY OF DESTIN – COMMUNITY DEVELOPMENT



# AGENDA ITEM

**MEETING DATE:** April 12, 2023

**BOARD/COMMITTEE:** Harbor Community Redevelopment Agency Advisory Committee

**TYPE OF AGENDA ITEM:** Presentation

**OUTLINE NUMBER:** 5.A.

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**TO:** Harbor Community Redevelopment Agency Advisory Committee

**THRU:** Lance Johnson, City Manager  
Louis Zunguze, Community Development Director  
Kyle Bauman, City Attorney

**FROM:** Chris Willis, Planner

**DATE:** April 3, 2023

**SUBJECT:** Development Projects and City Projects Update- March 2023

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**I. BACKGROUND:** This report includes updates on the Development Projects in the Harbor Community Redevelopment Area and active City Projects. Provided is the list of projects which are approved or currently under review.

**II. DISCUSSION:** Below are the development and City projects within the Harbor CRA from the month of February.

**1. Development Projects:**

**New Development Projects Received**

- **DEV-001051-2023 Dockside Watersports.**

**Project Location:** 390 Harbor Blvd

**Status:** Staff sent comments to TRC on March 8, 2023

This project is a minor deviation to a minor development order. The proposal seeks to update the site to comply with parking requirements, stormwater requirements and Harbor CRA requirements.

- **DEV-001050-2023 Heron Harbor Deviation**

**Project Location:** 105 & 109 Calhoun Ave

**Status:** Staff sent comments to TRC on March 17, 2023.

This project is a minor deviation to a minor development order. The proposal includes the construction of 26 boat slips/mooring areas.

Projects Under Review

- **21-08-MS Pelican Adventures.**

**Project Location:** 546, 580, and 600 Harbor Boulevard

**Status:** Staff sent a corrections report on January 24, 2023 and is awaiting resubmittal.

This project is a major deviation development in South Harbor Mixed Use (SHMU) Zoning District. This project proposes scenic and sightseeing transportation, water, to provide additional parking for Pelican Adventures, Inc servicing resort features for watersport recreation.

- **21-41-SP, 21-42-MS Calhoun Estates by the Bay.**

**Project Location:** 119 – 135 Sibert Ave & 122, 124 Calhoun Ave

**Status:** Staff sent a corrections report on June 24, 2022.

This is an application for a 37-lot single-family residential subdivision with a community pool and 4 common areas. The proposal includes 48' private Rights of Way.

- **22-62-SP 329 Harbor Restaurant.**

**Project Location:** 329 Harbor Blvd

**Status:** Staff sent a corrections report on January 17, 2023.

This is an application for the construction of a new restaurant.

- **22-67-SP 329 AJ's Office & Warehouse Building**

**Project Location:** 261 Azalea Dr

**Status:** The project was deemed complete on January, 9, 2023 and was sent to TRC for review.

This is an application proposing to build an 8,000-square-foot warehouse building, to include some office space.

Completed Projects

- **DEV-001044-2023 Greg Orr Screening Deviation**

**Project Location:** 607 Harbor Blvd

**Status:** Development Order issued on February 22, 2023.

This project is a simple deviation. The proposal includes a request for plantings along the right-of-way and western boundary of the subject property.

## **2. City Projects:**

- **Cross Town Connector (Beach to Benning)**

**Status:** Under design and property acquisition

This is the final segment of the overall Cross Town Connector to provide a secondary East-West corridor through the City of Destin and provide pedestrian pathway connectivity between the east and west sides of the City.

- **Zerbe/Calhoun Pedestrian Project Phase II (boardwalk under the bridge)**

**Status:** Suspended due to pending FDOT Bridge Renovation

A.K.A., Boardwalk Under the Bridge, this project will provide pedestrian crossing of US Highway 98 under Marler Bridge for safe pedestrian access between the Harbor Boardwalk and City parking.

- **Capt. Royal Melvin Heritage Park.** Project Location: 206 Harbor Blvd

**Status:** Under construction

This project will be the City's pedestrian gateway to the Harbor Boardwalk that will include public restrooms, local informational signage, and the facilities for an entertainment venue.

- **Clement Taylor Park Improvements.** Project Location: 131 Calhoun Ave

**Status:** Waiting for final funding approvals.

This project will include new restrooms, parking lot improvements and enhanced pedestrian access improvements.

- **Sibert Ave Parking Lot Improvements.** Project Location: 108 Sibert Ave

**Status:** Under design

Parking Lot Improvements on the parcel. Approximately 35 parking spaces added to the parking lot.

- **Hwy 98 at Stahlman Ave Signalization Project**

**Status:** On FDOT's 5 Year PD&E Plan

This project will focus on safety at the intersection for both vehicles and

pedestrians alike.

- **Hwy 98 Landscaping Project** – Airport Rd to Marler Bridge

**Status:** Under construction

This project will provide some landscaping within the US Highway 98 corridor to help make the area aesthetically pleasing.

- **Hwy 98 Project Development and Environmental (PD&E) Study** – Airport Rd to Marler Bridge.

**Status:** On FDOT's 5-year PD&E Plan

The PD&E Study will look at FDOT's role in congestion mitigation of US Highway 98 between Airport Road and the Marler Bridge.

- **Hwy 98 Project Development and Environmental (PD&E) Study** – Marler Bridge and approaches

**Status:** On FDOT's 5-year PD&E Plan

The PD&E Study will look at FDOT's role in the replacement of the Marler Bridge.

- **CTC Linear Park** – Could span from Benning Dr east to Beach Dr

**Status:** Under Design

This project will provide workout nodes, playgrounds, and dog parks throughout the span of the park.

- A. **Link to Strategic Goals / Objectives:** N/A
- B. **Effect on Budget (EOB):** N/A
- C. **Level of Service (LOS):** N/A
- D. **Legislative Sponsor:**

### III. **CONCLUSION:** Informational Item

### IV. **RECOMMENDED MOTION:**

Attachments:

1. February City Projects
2. February Development Map



# City Projects February 2023

## LEGEND

- Under Construction
- Under Design
- Other Projects
- Landscaping Project  
Airport Rd. to Marler Bridge
- (PD&E) Study Hwy. 98  
Airport Rd. to Marler Bridge
- City Limit Line



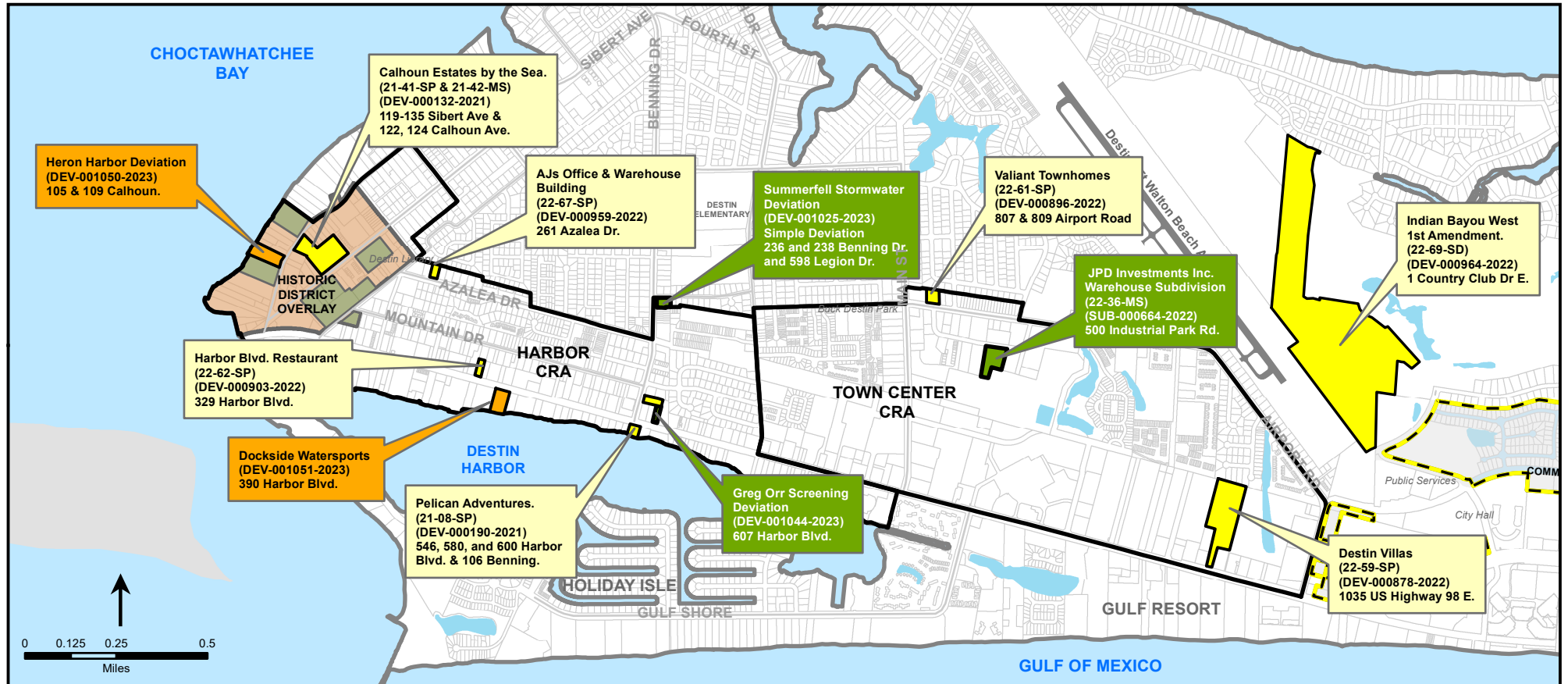
▲ West Destin

▼ East Destin



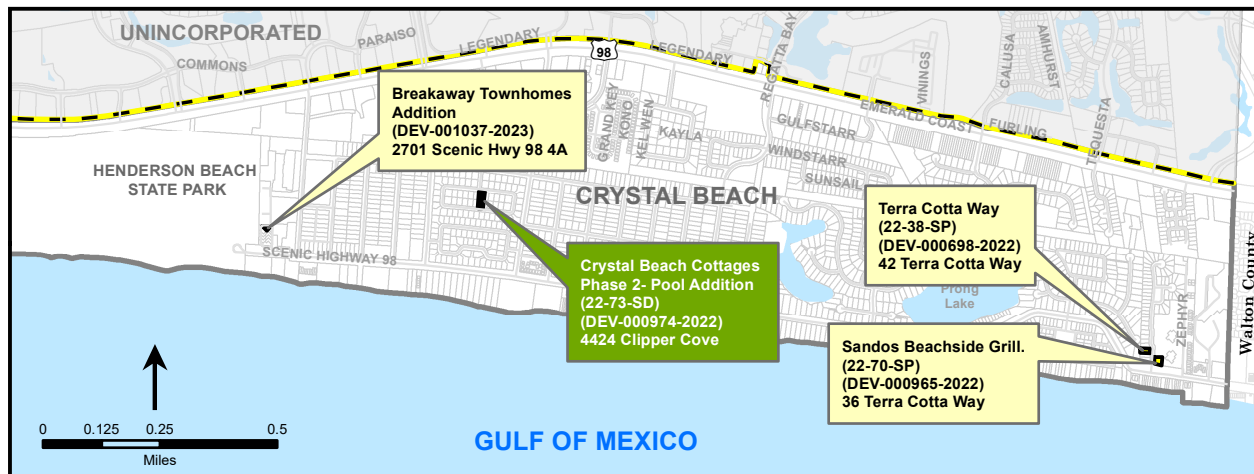
1. Crosstown Connector (Beach to Benning).
2. Zerbe/Calhoun Pedestrian Project Phase II (Boardwalk under the Bridge).
3. Capt. Royal Melvin Heritage Park, 206 Harbor Blvd.
4. Clement Taylor Park Improvements, 131 Calhoun Ave.
5. Sibert Ave Parking Lot Improvements, 108 Sibert Ave
6. Hwy 98 at Stahlman Ave Signalization Project.
7. Hwy 98 Landscaping Project – Airport Rd to Marler Bridge.
8. Hwy 98 Project Development and Environmental (PD&E) Study Hwy 98 – Airport Rd to Marler Bridge.
9. Hwy 98 Project Development and Environmental (PD&E) Study Marler Bridge – Marler Bridge and approaches.
10. Mattie M. Kelly Park (FDEP)
11. CTC Linear Park.
12. 98 Palms Extension/Linear Park.
13. Aquatic Center/Pickleball.
14. Norriego Point Park/Gulf Shore Drive Extension.
15. 1<sup>st</sup> and 4<sup>th</sup> Intersection Improvements.
16. Airport Road/Industrial Park Road Median Improvements.
17. Mattie M. Kelly Blvd. South Extension, The Charles – D.O. 20-02

# February 2023 City Wide Development Projects



▲ West Destin

▼ East Destin



## LEGEND

- City Limit Line
- New Development Project Applications Received
- Development Projects Under Review
- Development Orders Issued/ Applications Approved
- Zerbe-Calhoun Historic District Overlay
- Existing Municipal Facilities

CITY OF DESTIN – COMMUNITY DEVELOPMENT



# AGENDA ITEM

**MEETING DATE:** April 12, 2023

**BOARD/COMMITTEE:** Harbor Community Redevelopment Agency Advisory Committee

**TYPE OF AGENDA ITEM:** Presentation

**OUTLINE NUMBER:** 5.B.

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**TO:** Harbor Community Redevelopment Agency Advisory Committee

**THRU:** Louis Zunguze, Community Development Director  
Jeffrey Cozadd, Grants Manager  
Kyle Bauman, City Attorney

**FROM:** Krystal Strickland, Finance Director

**DATE:** April 6, 2023

**SUBJECT:** Financial Update for Long-Term Planning

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**I. BACKGROUND:** Staff is currently updating the Harbor CRA Master Plan.

Understanding long-term commitments and revenue forecasts is an integral part of long-term strategic planning. The attached projections have been updated to reflect actual revenue collections and expenditures through February 28, 2023 and projections through the end of FY 2023.

**II. DISCUSSION:** Attached are the current long-term forecasts through the sunset year of FY 2043.

The proforma financial reports estimate the Harbor CRA will accrue between \$6-\$8 million dollars by 2043.

The long-term projections include the impact of the commitment of \$6 million towards Undergrounding, and issuing TIF debt at 5% for a 20 year period. It is more likely the City will begin the undergrounding project this fall with a line of credit that will be converted into long-term debt in FY 2024 after a significant balance has been accrued. Staff will continue to update the pro-forma statements as new information becomes available.

Operating Budgets for FY 2024 are currently being entered in preparation for the first budget workshop which is scheduled for May 23, 2023. A second budget workshop will be held on July 11th to review prioritization of capital projects and to confirm the millage rate, which must be adopted by motion at the July 17th meeting to meet TRIM notice reporting requirements.

The April and May CRA Committee meetings are the best times to discuss adjustments you wish to see in the budgets for FY 2024 - FY 2028.

**III. RECOMMENDATIONS:**

**IV. RECOMMENDED MOTION:** No motion necessary. These statements are informational only.

Attachments:

1. 110 HARBOR CRA LT  
PROJECTIONS 04062023

| HARBOR CRA FUND DETAILS<br>(40 years 2003 - 2043) |        |         |                                       |                    |                    |                              |                       |                    | PROJECTIONS      |                  |
|---------------------------------------------------|--------|---------|---------------------------------------|--------------------|--------------------|------------------------------|-----------------------|--------------------|------------------|------------------|
| ORG                                               | OBJ    | PROJECT | ACCOUNT DESCRIPTION                   | FY 2021<br>ACTUALS | FY 2022<br>ACTUALS | FY 2023<br>REVISED<br>BUDGET | FY2023<br>YTD Actuals | 2023<br>PROJECTION | FY 2024          | FY 2025          |
| 110300                                            | 311101 |         | TIF REVENUES - COUNTY                 | 328,932            | 355,522            | 412,779                      | 407,469               | 407,469            | 425,160          | 437,910          |
| 110300                                            | 311102 |         | TIF REVENUES - CITY                   | 331,449            | 356,309            | 412,779                      | 412,779               | 412,779            | 425,160          | 437,910          |
| 110300                                            | 361100 |         | INTEREST EARNINGS                     | 688                | 568                | 500                          | 208                   | 571                | 500              | 500              |
| <b>Total 110300 HARBOR CRA REVENUE</b>            |        |         |                                       | <b>661,070</b>     | <b>712,399</b>     | <b>826,058</b>               | <b>820,456</b>        | <b>820,819</b>     | <b>850,820</b>   | <b>876,320</b>   |
| 11055235                                          | 512000 |         | REGULAR SALARIES                      | -                  | -                  | 12,568                       | 4,439                 | 11,300             | 12,940           | 13,330           |
| 11055235                                          | 521000 |         | FICA TAXES                            | -                  | -                  | 147                          | 60                    | 139                | 150              | 150              |
| 11055235                                          | 522000 |         | RETIREMENT CONTRIBUTIONS              | -                  | -                  | 1,571                        | 496                   | 1,353              | 1,620            | 1,670            |
| 11055235                                          | 523000 |         | LIFE/HEALTH INSURANCE                 | -                  | -                  | 2,177                        | 367                   | 1,637              | 2,220            | 2,260            |
| 11055235                                          | 524000 |         | WORKERS COMP                          | -                  | -                  | 286                          | 143                   | 310                | 290              | 300              |
| 11055235                                          | 532000 |         | AUDIT                                 | -                  | 2,000              | 13,950                       | 2,919                 | 13,950             | 14,370           | 14,800           |
| 11055235                                          | 534000 |         | OTHER CONTRACTS                       | 18,500             | -                  | 45,000                       | 12,198                | 45,000             | 45,000           | 45,000           |
| 11055235                                          | 543000 |         | UTILITIES                             | 6,377              | 4,073              | 4,300                        | 1,850                 | 4,358              | 4,430            | 4,560            |
| 11055235                                          | 544000 |         | RENTS AND LEASES                      | 1,774              | 1,868              | -                            | -                     | -                  | -                | -                |
| 11055235                                          | 546000 |         | REPAIRS AND MAINTENANCE               | 100                | 29,915             | -                            | 6,167                 | -                  | -                | -                |
| 11055235                                          | 546001 |         | R&M/PUBLIC SERVICE                    | -                  | -                  | 56,610                       | -                     | 46,250             | 58,310           | 60,060           |
| 11055235                                          | 547000 |         | PRINTING AND BINDING                  | -                  | -                  | -                            | -                     | -                  | -                | -                |
| 11055235                                          | 549000 |         | OTHER CHARGES/ADVERTISING             | -                  | -                  | -                            | -                     | -                  | -                | -                |
| 11055235                                          | 552000 |         | OPERATING SUPPLIES                    | -                  | 26                 | -                            | -                     | -                  | -                | -                |
| 11055235                                          | 554000 |         | BKS, SUBS, MEMBERSHIPS                | 523                | 585                | 900                          | 1,023                 | 1,548              | 930              | 960              |
| 11058500                                          | 565000 | CRH64   | HARBOR DISTRICT WAYFINDING SIGNAGE    | -                  | -                  | -                            | -                     | -                  | 150,000          | -                |
| 11058500                                          | 565000 | UNDER   | HARBOR DISTRICT UTILITY UNDERGROUNDIN | -                  | -                  | 6,000,000                    | -                     | 6,000,000          | -                | -                |
| 11058500                                          | 565000 | TBD     | projects to be recommended            | -                  | -                  | -                            | -                     | -                  | -                | -                |
| <b>Total 11055235 HARBOR CRA OPERATING</b>        |        |         |                                       | <b>27,273</b>      | <b>38,467</b>      | <b>6,137,508</b>             | <b>29,661</b>         | <b>6,125,844</b>   | <b>290,260</b>   | <b>143,090</b>   |
| <b>NET OPERATING (REV - EXP)</b>                  |        |         |                                       | <b>633,797</b>     | <b>673,932</b>     | <b>(5,311,450)</b>           | <b>790,796</b>        | <b>(5,305,026)</b> | <b>560,560</b>   | <b>733,230</b>   |
| 11058188                                          | 581209 |         | 2009 DEBT SERVICE INTERFUND TRANSFERS | (371,892)          | -                  | -                            | -                     | -                  |                  |                  |
| 11058188                                          | 581221 |         | 2021 DEBT SERVICE INTERFUND TRANSFERS | (152,786)          | (481,057)          | (479,995)                    | (198,948)             | (478,945)          | (482,835)        | (477,641)        |
| 11058188                                          | 581223 |         | 2023 DEBT SERVICE INTERFUND TRANSFERS | -                  | -                  | -                            | -                     | -                  | (300,000)        | (300,000)        |
| 110300                                            | 381110 | UNDER   | TXFR IN DEBT PROCEEDS                 | -                  | -                  | 5,950,000                    | -                     | 5,950,000          | -                | -                |
| <b>Total HARBOR CRA TXFRS OUT</b>                 |        |         |                                       | <b>(524,678)</b>   | <b>(481,057)</b>   | <b>5,470,005</b>             | <b>(198,948)</b>      | <b>5,471,055</b>   | <b>(782,835)</b> | <b>(777,641)</b> |
| <b>110 Increase (decrease) in Fund Balance</b>    |        |         |                                       | <b>109,119</b>     | <b>192,875</b>     | <b>158,555</b>               | <b>591,848</b>        | <b>166,030</b>     | <b>(222,275)</b> | <b>(44,411)</b>  |
| <b>110 Fund Balance, beginning of year</b>        |        |         |                                       | <b>167,124</b>     | <b>276,243</b>     | <b>469,119</b>               | <b>469,119</b>        | <b>469,119</b>     | <b>635,148</b>   | <b>412,873</b>   |
| <b>110 Fund Balance, ending of year</b>           |        |         |                                       | <b>276,243</b>     | <b>469,119</b>     | <b>627,674</b>               | <b>1,060,966</b>      | <b>635,148</b>     | <b>412,873</b>   | <b>368,462</b>   |
| goal: maintain a balance of \$484k                |        |         |                                       |                    |                    |                              |                       |                    |                  |                  |

| HARBOR CRA FUND DETAILS<br>(40 years 2003 - 2043) | PROJECTIONS      |                  |                  |                  |                  |                  |                  |                  |                  |                  |
|---------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                                   | FY 2026          | FY2027           | FY2028           | FY2029           | FY2030           | FY2031           | FY2032           | FY2033           | FY2034           | FY2035           |
| ACCOUNT DESCRIPTION                               |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| TIF REVENUES - COUNTY                             | 451,050          | 464,580          | 478,520          | 492,880          | 507,670          | 522,900          | 538,590          | 554,750          | 571,390          | 588,530          |
| TIF REVENUES - CITY                               | 451,050          | 464,580          | 478,520          | 492,880          | 507,670          | 522,900          | 538,590          | 554,750          | 571,390          | 588,530          |
| INTEREST EARNINGS                                 | 500              | 500              | 500              | 500              | 500              | 500              | 500              | 500              | 500              | 500              |
| <b>Total 110300 HARBOR CRA REVENUE</b>            | <b>902,600</b>   | <b>929,660</b>   | <b>957,540</b>   | <b>986,260</b>   | <b>1,015,840</b> | <b>1,046,300</b> | <b>1,077,680</b> | <b>1,110,000</b> | <b>1,143,280</b> | <b>1,177,560</b> |
| REGULAR SALARIES                                  | 13,730           | 14,140           | 14,560           | 15,000           | 15,450           | 15,910           | 16,390           | 16,880           | 17,390           | 17,910           |
| FICA TAXES                                        | 150              | 150              | 150              | 150              | 150              | 150              | 150              | 150              | 150              | 150              |
| RETIREMENT CONTRIBUTIONS                          | 1,720            | 1,770            | 1,820            | 1,870            | 1,930            | 1,990            | 2,050            | 2,110            | 2,170            | 2,240            |
| LIFE/HEALTH INSURANCE                             | 2,310            | 2,360            | 2,410            | 2,460            | 2,510            | 2,560            | 2,610            | 2,660            | 2,710            | 2,760            |
| WORKERS COMP                                      | 310              | 320              | 330              | 340              | 350              | 360              | 370              | 380              | 390              | 400              |
| AUDIT                                             | 15,240           | 15,700           | 16,170           | 16,660           | 17,160           | 17,670           | 18,200           | 18,750           | 19,310           | 19,890           |
| OTHER CONTRACTS                                   | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           |
| UTILITIES                                         | 4,700            | 4,840            | 4,990            | 5,140            | 5,290            | 5,450            | 5,610            | 5,780            | 5,950            | 6,130            |
| RENTS AND LEASES                                  | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                |
| REPAIRS AND MAINTENANCE                           | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                |
| R&M/PUBLIC SERVICE                                | 61,860           | 63,720           | 65,630           | 67,600           | 69,630           | 71,720           | 73,870           | 76,090           | 78,370           | 80,720           |
| PRINTING AND BINDING                              | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                |
| OTHER CHARGES/ADVERTISING                         | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                |
| OPERATING SUPPLIES                                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                |
| BKS, SUBS, MEMBERSHIPS                            | 990              | 1,020            | 1,050            | 1,080            | 1,110            | 1,140            | 1,170            | 1,210            | 1,250            | 1,290            |
| HARBOR DISTRICT WAYFINDING SIGNAGE                | -                |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| HARBOR DISTRICT UTILITY UNDERGROUNDIN             | -                |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| projects to be recommended                        | -                |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| <b>Total 11055235 HARBOR CRA OPERATING</b>        | <b>146,010</b>   | <b>149,020</b>   | <b>152,110</b>   | <b>155,300</b>   | <b>158,580</b>   | <b>161,950</b>   | <b>165,420</b>   | <b>169,010</b>   | <b>172,690</b>   | <b>176,490</b>   |
| <b>NET OPERATING (REV - EXP)</b>                  | <b>756,590</b>   | <b>780,640</b>   | <b>805,430</b>   | <b>830,960</b>   | <b>857,260</b>   | <b>884,350</b>   | <b>912,260</b>   | <b>940,990</b>   | <b>970,590</b>   | <b>1,001,070</b> |
| 2009 DEBT SERVICE INTERFUND TRANSFERS             |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| 2021 DEBT SERVICE INTERFUND TRANSFERS             | (484,385)        | (479,054)        | (482,689)        | (240,797)        | -                | -                | -                | -                | -                | -                |
| 2023 DEBT SERVICE INTERFUND TRANSFERS             | (300,000)        | (300,000)        | (300,000)        | (400,000)        | (550,000)        | (550,000)        | (550,000)        | (550,000)        | (550,000)        | (550,000)        |
| TXFR IN DEBT PROCEEDS                             | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                |
| <b>Total HARBOR CRA TXFRS OUT</b>                 | <b>(784,385)</b> | <b>(779,054)</b> | <b>(782,689)</b> | <b>(640,797)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> |
| <b>110 Increase (decrease) in Fund Balance</b>    | <b>(27,795)</b>  | <b>1,586</b>     | <b>22,741</b>    | <b>190,163</b>   | <b>307,260</b>   | <b>334,350</b>   | <b>362,260</b>   | <b>390,990</b>   | <b>420,590</b>   | <b>451,070</b>   |
| <b>110 Fund Balance, beginning of year</b>        | <b>368,462</b>   | <b>340,668</b>   | <b>342,254</b>   | <b>364,995</b>   | <b>555,157</b>   | <b>862,417</b>   | <b>1,196,767</b> | <b>1,559,027</b> | <b>1,950,017</b> | <b>2,370,607</b> |
| <b>110 Fund Balance, ending of year</b>           | <b>340,668</b>   | <b>342,254</b>   | <b>364,995</b>   | <b>555,157</b>   | <b>862,417</b>   | <b>1,196,767</b> | <b>1,559,027</b> | <b>1,950,017</b> | <b>2,370,607</b> | <b>2,821,677</b> |

| HARBOR CRA FUND DETAILS<br>(40 years 2003 - 2043) | PROJECTIONS      |                  |                  |                  |                  |                  |                  |                  |
|---------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                                   | FY2036           | FY2037           | FY2038           | FY2039           | FY2040           | FY2041           | FY2042           | FY2043           |
| TIF REVENUES - COUNTY                             | 606,190          | 624,380          | 643,110          | 662,400          | 682,270          | 702,740          | 723,820          | 745,530          |
| TIF REVENUES - CITY                               | 606,190          | 624,380          | 643,110          | 662,400          | 682,270          | 702,740          | 723,820          | 745,530          |
| INTEREST EARNINGS                                 | 500              | 500              | 500              | 500              | 500              | 500              | 500              | 500              |
| <b>Total 110300 HARBOR CRA REVENUE</b>            | <b>1,212,880</b> | <b>1,249,260</b> | <b>1,286,720</b> | <b>1,325,300</b> | <b>1,365,040</b> | <b>1,405,980</b> | <b>1,448,140</b> | <b>1,491,560</b> |
| REGULAR SALARIES                                  | 18,450           | 19,000           | 19,570           | 20,160           | 20,760           | 21,380           | 22,020           | 22,680           |
| FICA TAXES                                        | 150              | 150              | 150              | 150              | 150              | 150              | 150              | 150              |
| RETIREMENT CONTRIBUTIONS                          | 2,310            | 2,380            | 2,450            | 2,520            | 2,600            | 2,680            | 2,760            | 2,840            |
| LIFE/HEALTH INSURANCE                             | 2,820            | 2,880            | 2,940            | 3,000            | 3,060            | 3,120            | 3,180            | 3,240            |
| WORKERS COMP                                      | 410              | 420              | 430              | 440              | 450              | 460              | 470              | 480              |
| AUDIT                                             | 20,490           | 21,100           | 21,730           | 22,380           | 23,050           | 23,740           | 24,450           | 25,180           |
| OTHER CONTRACTS                                   | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           | 45,000           |
| UTILITIES                                         | 6,310            | 6,500            | 6,700            | 6,900            | 7,110            | 7,320            | 7,540            | 7,770            |
| RENTS AND LEASES                                  | -                | -                | -                | -                | -                | -                | -                | -                |
| REPAIRS AND MAINTENANCE                           | -                | -                | -                | -                | -                | -                | -                | -                |
| R&M/PUBLIC SERVICE                                | 83,140           | 85,630           | 88,200           | 90,850           | 93,580           | 96,390           | 99,280           | 102,260          |
| PRINTING AND BINDING                              | -                | -                | -                | -                | -                | -                | -                | -                |
| OTHER CHARGES/ADVERTISING                         | -                | -                | -                | -                | -                | -                | -                | -                |
| OPERATING SUPPLIES                                | -                | -                | -                | -                | -                | -                | -                | -                |
| BKS, SUBS, MEMBERSHIPS                            | 1,330            | 1,370            | 1,410            | 1,450            | 1,490            | 1,530            | 1,580            | 1,630            |
| HARBOR DISTRICT WAYFINDING SIGNAGE                |                  |                  |                  |                  |                  |                  |                  |                  |
| HARBOR DISTRICT UTILITY UNDERGROUNDIN             |                  |                  |                  |                  |                  |                  |                  |                  |
| projects to be recommended                        |                  |                  |                  |                  |                  |                  |                  |                  |
| <b>Total 11055235 HARBOR CRA OPERATING</b>        | <b>180,410</b>   | <b>184,430</b>   | <b>188,580</b>   | <b>192,850</b>   | <b>197,250</b>   | <b>201,770</b>   | <b>206,430</b>   | <b>211,230</b>   |
| <b>NET OPERATING (REV - EXP)</b>                  | <b>1,032,470</b> | <b>1,064,830</b> | <b>1,098,140</b> | <b>1,132,450</b> | <b>1,167,790</b> | <b>1,204,210</b> | <b>1,241,710</b> | <b>1,280,330</b> |
| 2009 DEBT SERVICE INTERFUND TRANSFERS             |                  |                  |                  |                  |                  |                  |                  |                  |
| 2021 DEBT SERVICE INTERFUND TRANSFERS             | -                | -                | -                | -                | -                | -                | -                | -                |
| 2023 DEBT SERVICE INTERFUND TRANSFERS             | (550,000)        | (550,000)        | (550,000)        | (550,000)        | (550,000)        | (550,000)        | (600,000)        | (600,000)        |
| TXFR IN DEBT PROCEEDS                             | -                | -                | -                | -                | -                | -                | -                | -                |
| <b>Total HARBOR CRA TXFRS OUT</b>                 | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(550,000)</b> | <b>(600,000)</b> | <b>(600,000)</b> |
| <b>110 Increase (decrease) in Fund Balance</b>    | <b>482,470</b>   | <b>514,830</b>   | <b>548,140</b>   | <b>582,450</b>   | <b>617,790</b>   | <b>654,210</b>   | <b>641,710</b>   | <b>680,330</b>   |
| <b>110 Fund Balance, beginning of year</b>        | <b>2,821,677</b> | <b>3,304,147</b> | <b>3,818,977</b> | <b>4,367,117</b> | <b>4,949,567</b> | <b>5,567,357</b> | <b>6,221,567</b> | <b>6,863,277</b> |
| <b>110 Fund Balance, ending of year</b>           | <b>3,304,147</b> | <b>3,818,977</b> | <b>4,367,117</b> | <b>4,949,567</b> | <b>5,567,357</b> | <b>6,221,567</b> | <b>6,863,277</b> | <b>7,543,607</b> |

# HOLIDAY OUTDOOR DECOR™

HOLIDAY 2023

DECORATIONS | HOLIDAY TREES | MINI LIGHTS | PHOTO OPS

FIND WHAT YOU NEED

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THE *Trimmings*

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*Welcome to a world of wonder.*

A world inspired by eco-friendly creations from all over the globe, yet sourced, designed and delivered by a trusted local neighbor, with products **made in the USA**. Welcome to Holiday Outdoor Decor.

At Holiday Outdoor Decor, we see a very bright future based on our three core tenets: Product, People and Planet.



**PRODUCT**

As the largest commercial holiday display company in the country, we can confidently offer you the best product selection available anywhere and ensure your products ship on time. More products means more joy the moment your display illuminates. Invite visitors to a world of wonder where they are transported into the show. Enjoy breathtaking displays of augmented reality with enhanced online and social media exposure.



**PEOPLE**

For more than 100 years, experienced design consultants with the knowledge and passion to bring your display to life have been the lifeblood of our company. The most trusted designers in the industry make us the best choice in your search for the perfect holiday decor, offering the flexibility of custom designs and financing options catered to your needs.



**PLANET**

We believe in protecting our world to help ensure there will be plenty of wonder and holiday celebrations to enjoy in the future. That's why we're passionately committed to using LED products, reducing our carbon footprint with 3D printing and recyclable products, and controlling our paper waste.

*We truly hope your holidays are forever bright.*

For more information about our products and services, visit **holidayoutdoordecor.com** or call **877-444-8888**.



*Designer* SERIES

## *Blizzard* COLLECTION

Nothing sets the holiday mood better than our Blizzard collection. Inspired by the beauty of a snowy evening, this collection features intricate snowflake designs, crystallized skylines, frosty blues and cool tones. Visitors will feel as though they're walking through a bright, snowy evening filled with holiday magic.



To find more Designer Series products or schedule a design consultation, visit [HolidayOutdoorDecor.com](https://HolidayOutdoorDecor.com).

BLIZZARD COLLECTION



Tivano Winding Pole Topper  
(5.11'H x 3'W | 9.7 lbs.)  
PM-GLB-DSTB71-WW \$895



Althair Snowy Floral Pole Mount  
(4.11'H x 2'W | 12 lbs.)  
PM-SLB-DSASF59 \$595



Asia Snowflake Pole Mount  
(4.11'H x 2'W | 18 lbs.)  
PM-SLB-DSAS59-B \$595



Petit Thorn Pole Mount  
(6.6'H x 3'W | 20 lbs.)  
PM-SLB-DSPT78 \$825



Snow Dimensions Snowflake  
(10.2'H x 10.2'W | 57 lbs.)  
PM-SLB-DSDS122 \$2,995



Grand Asia Skyline  
(3.3'H x 9.10'W | 36 lbs.)  
VD-R-3x10-DSGA \$1,295



Apeliote Skyline  
(3.11'H x 13.15'W | 66 lbs.)  
VD-R-4x13-DSA \$2,695

BLIZZARD COLLECTION

BLIZZARD COLLECTION



Mia Snowflake  
(3.3'H x 3.3'W | 13 lbs.)  
PM-SLB-DSMS39-B \$595



Grand Mia Snowflake  
(6.6'H x 6.6'W | 40 lbs.)  
PM-SLB-DSGM78-CW \$1,795



Givre Snowflake  
(3.3'H x 3.3'W | 10 lbs.)  
PM-SLB-DSGS39-B \$595



Mia Snowflake  
(3.3'H x 3.3'W | 13 lbs.)  
PM-SLB-DSMS39-W \$595



Grand Mia Snowflake  
(6.6'H x 6.6'W | 40 lbs.)  
PM-SLB-DSGM78-WW \$1,995



Givre Snowflake  
(3.3'H x 3.3'W | 10 lbs.)  
PM-SLB-DSGS39-W \$595



BLIZZARD COLLECTION



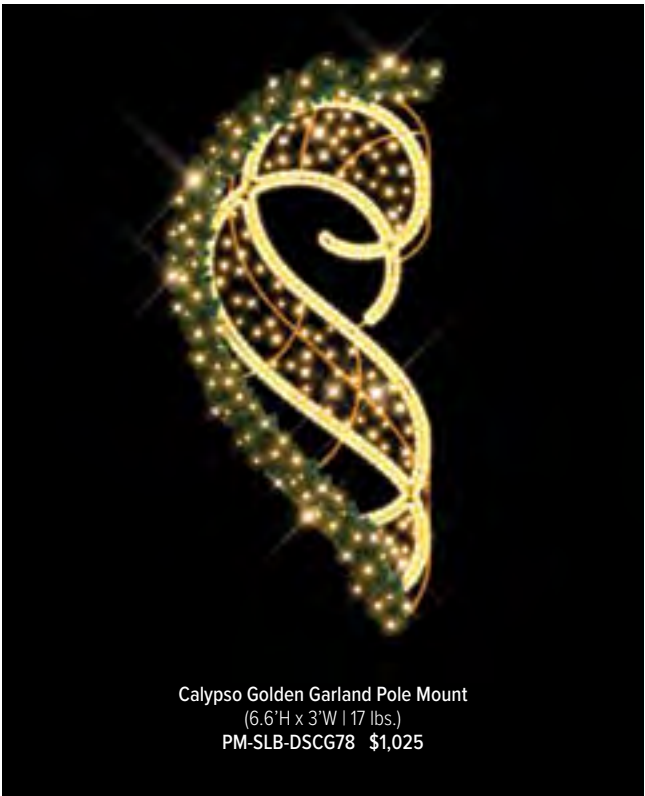
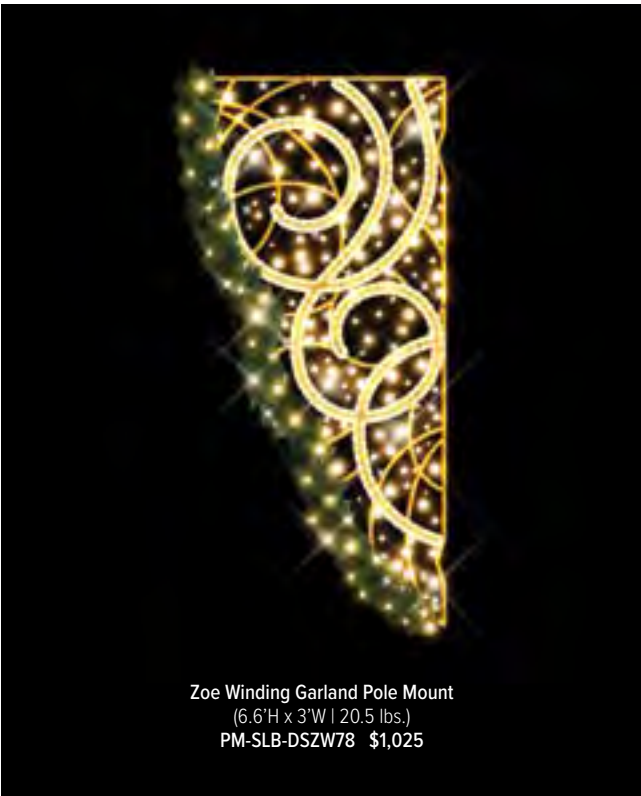
*Designer* SERIES

# *Romantic* COLLECTION

Express love – for the season, the community, the people around you – with our Romantic Collection. This collection features warm tones, garland accents and golden hues. These awe-inspiring designs combine the modern shapes you love with traditional accents for a charming and picturesque display.



To find more Designer Series products or schedule a design consultation, visit [HolidayOutdoorDecor.com](https://HolidayOutdoorDecor.com).





Clea Building Front Bow  
(6.9'H x 6.1'W | 49 lbs.)  
VB-B-7x6-DSC \$4,995



Ruban Building Gift Wrap  
(2.8'H x 6.7'W | 18 lbs.)  
VB-B-3x7-DSR \$1,195



Lili Gift Package Pole Mount  
(4.4'H x 3'W | 26.5 lbs.)  
● PM-SLB-DSLG51-R \$595  
● PM-SLB-DSLG51-W \$595



Cascade Flowing Ribbon Pole Mount  
(6.6'H x 3'W | 24 lbs.)  
PM-SLB-DSCFR78 \$850



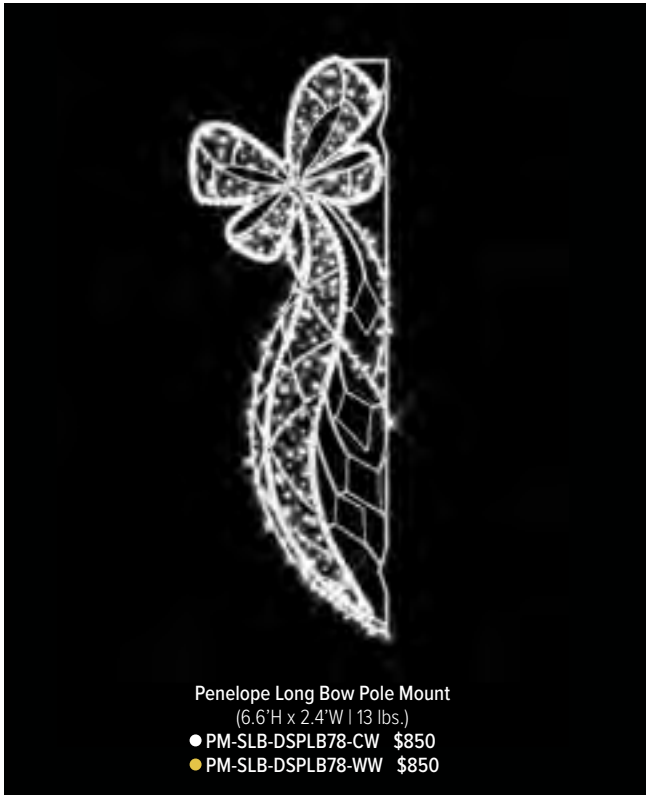
Iliade Bow Pole Topper  
(3.4'H x 2.3'W | 7.5 lbs.)  
PM-CLB-DSIB39 \$595



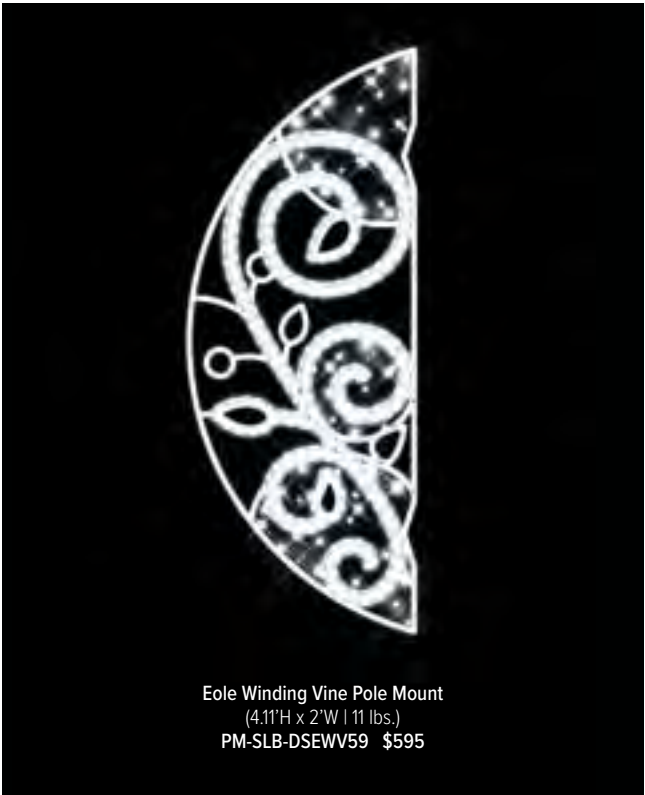
Liv Flowing Bow Skyline  
(3.3'H x 13.2'W | 53 lbs.)  
VD-R-3x13-DSIF \$1,850



Double Eole Skyline  
(1.11'H x 9.1'W | 22 lbs.)  
VD-R-2x10-DSDE \$1,250



Penelope Long Bow Pole Mount  
(6.6'H x 2.4'W | 13 lbs.)  
● PM-SLB-DSPLB78-CW \$850  
● PM-SLB-DSPLB78-WW \$850



Eole Winding Vine Pole Mount  
(4.11'H x 2'W | 11 lbs.)  
PM-SLB-DSEWV59 \$595



*Designer* SERIES

## *Elegance* COLLECTION

Our Elegance Collection is a mixture of graceful lines, delicate curves, and unique variations of cool and warm tones that suit every preference. This light and stylish range offers unique chandeliers that add a new look to the holiday season.



To find more Designer Series products or schedule a design consultation, visit [HolidayOutdoorDecor.com](https://HolidayOutdoorDecor.com).

ELEGANCE COLLECTION



ELEGANCE COLLECTION





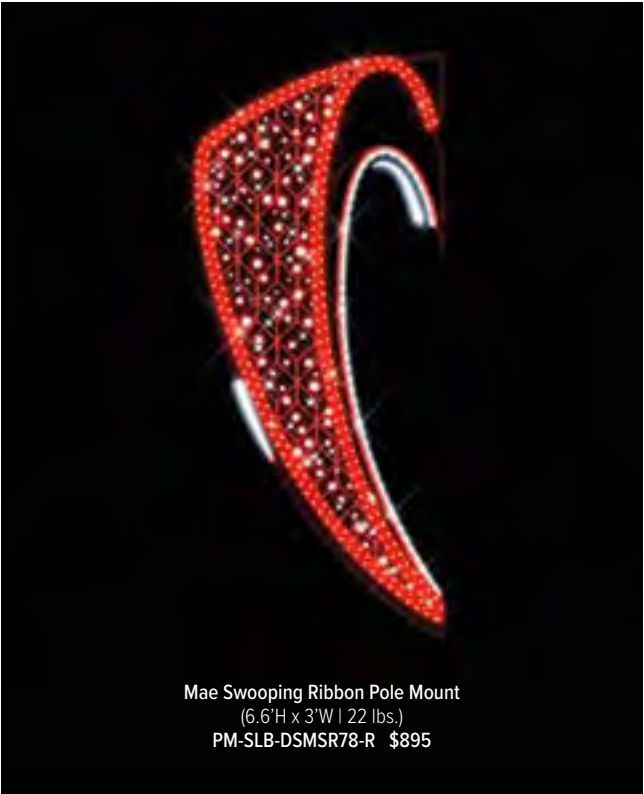
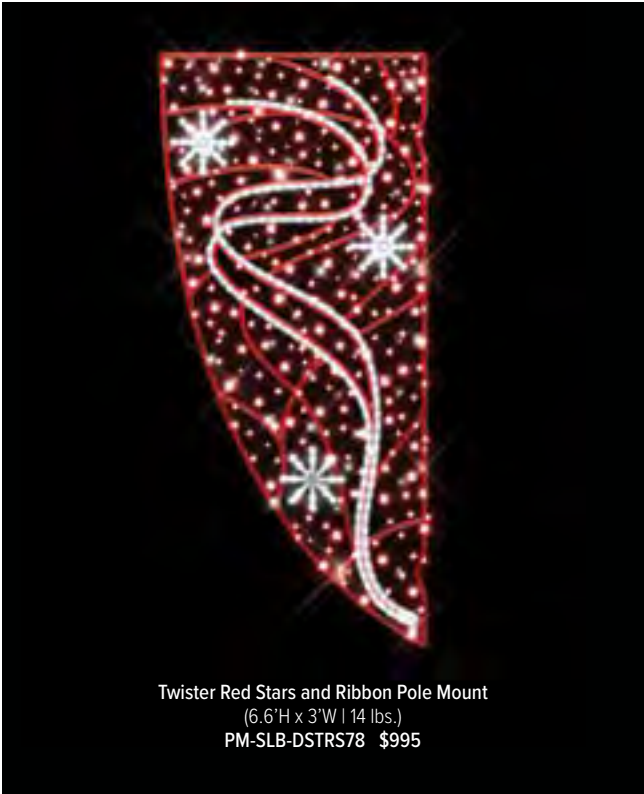
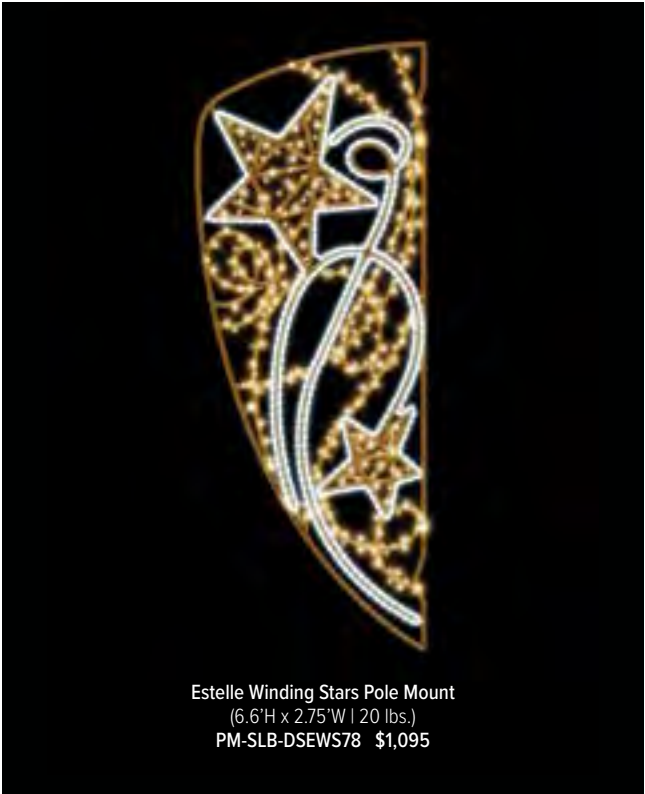
*Designer* SERIES

# *Spheerique* COLLECTION

Our Spheerique Collection is inspired by the range of colors and shapes you'll find in images from beyond our night skies. Shooting stars, ornaments and other unique shapes bring holiday fantasies to life. With a variety of colors spanning from reds and gold to bright cool light, this joyful and colorful collection will bring a touch of fantasy to any holiday season.



To find more Designer Series products or schedule a design consultation, visit [HolidayOutdoorDecor.com](https://HolidayOutdoorDecor.com).



SPHEERIQUE COLLECTION



Hanging Stars, 5 Points  
(2.7'H x 2.7'W x 7'D | 3.3 lbs.)  
DS-3-S5PS-WW \$425



Sphere Full  
(1.8'H x 1.8'W x 1'D | 3.8 lbs.)  
DS-2-SS-WW \$425



Hanging Stars, 7 Points  
(2.7'H x 2.7'W x 7'D | 3.3 lbs.)  
DS-3-S7PS-WW \$610



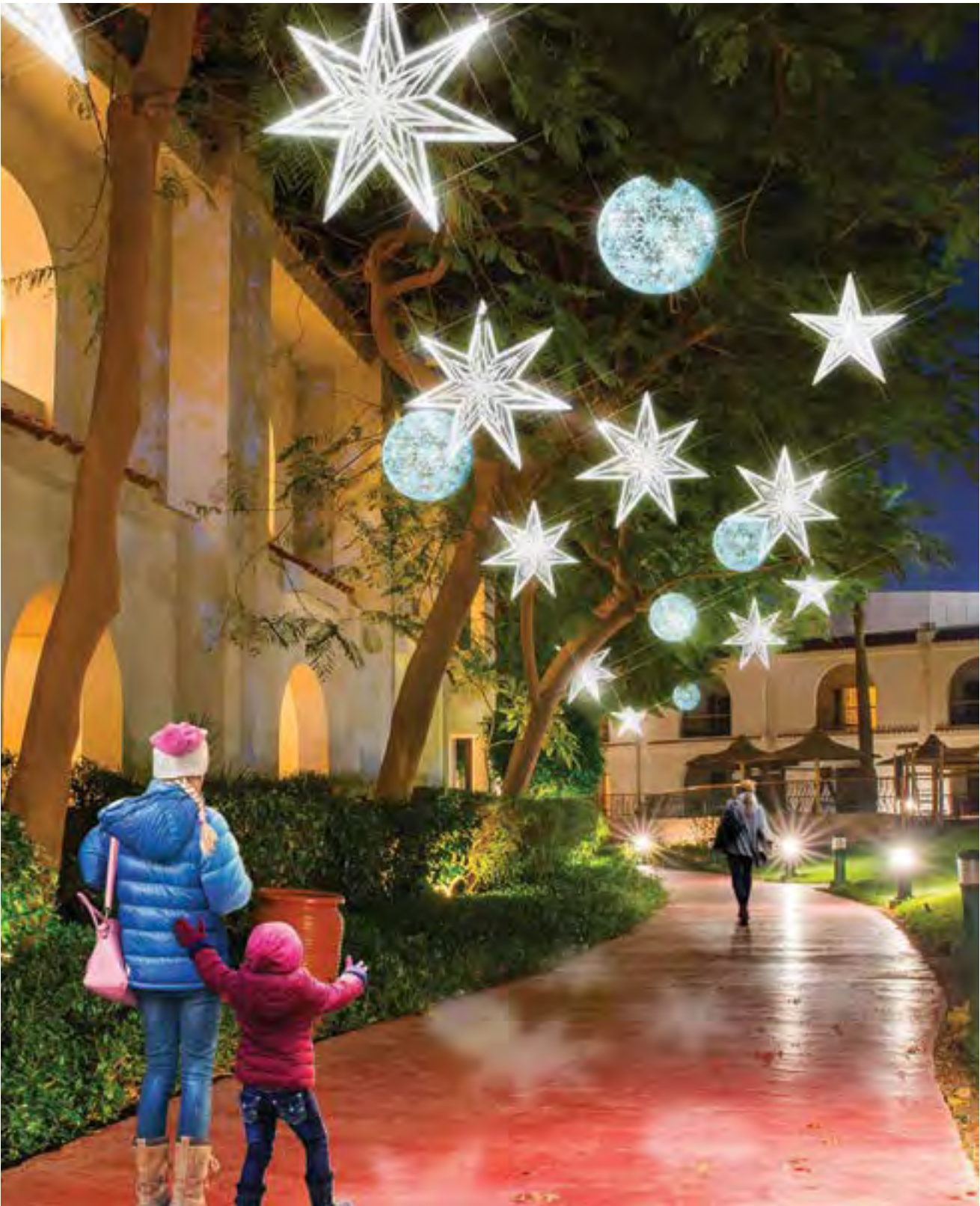
Hanging Stars, 5 Points  
(2.7'H x 2.7'W x 7'D | 3.3 lbs.)  
DS-3-S5PS-CW \$425



Sphere Full  
(1.8'H x 1.8'W x 1'D | 3.8 lbs.)  
DS-2-SS-CW \$425



Hanging Stars, 7 Points  
(2.7'H x 2.7'W x 7'D | 3.3 lbs.)  
DS-3-S7PS-CW \$610



SPHEERIQUE COLLECTION



*Carpenter*  
DECORATING

*Traditional* SERIES

# Wonderland COLLECTION

Our Wonderland Collection features the holiday classics you know and love. Full of timeless silhouettes and festive designs, this collection is sure to provide a dazzling, traditional holiday display that visitors will love.

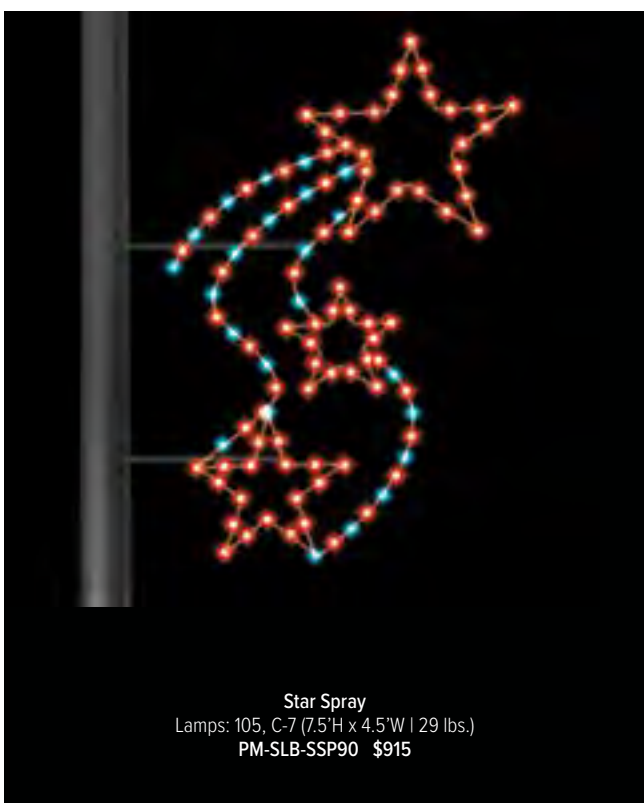
*Traditional* SERIES



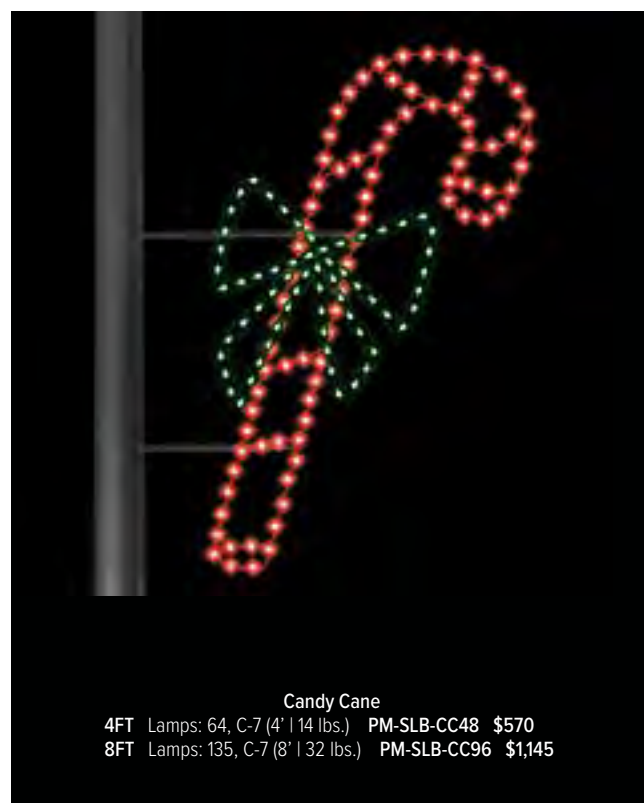
**Snowflake Swag Skyline**  
Lamps: 534, C-7 (38' | 136 lbs.)  
VD-R-38-SFS \$4,345



**Winterfest Skyline**  
Lamps: 441, C-7 (40' | 145 lbs.)  
VD-R-40-WFS \$4,655



**Star Spray**  
Lamps: 105, C-7 (7.5'H x 4.5'W | 29 lbs.)  
PM-SLB-SSP90 \$915



**Candy Cane**  
4FT Lamps: 64, C-7 (4' | 14 lbs.) PM-SLB-CC48 \$570  
8FT Lamps: 135, C-7 (8' | 32 lbs.) PM-SLB-CC96 \$1,145

WONDERLAND COLLECTION



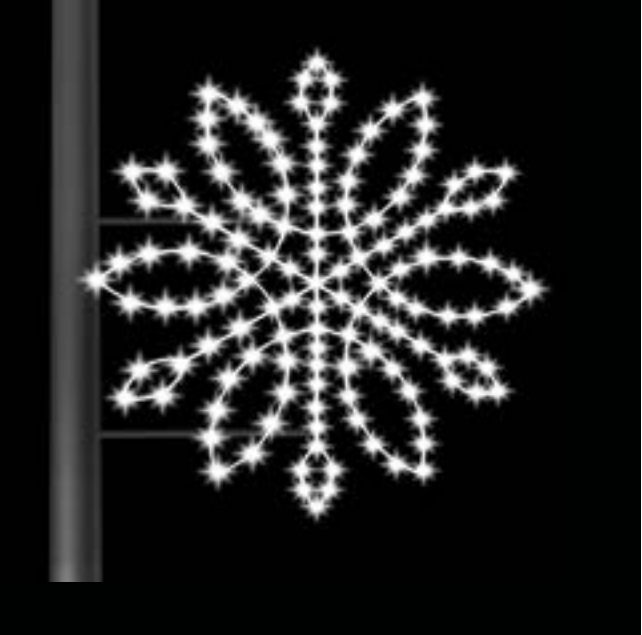
**Diamond Snowflake**

|     |                               |              |       |
|-----|-------------------------------|--------------|-------|
| 3FT | Lamps: 30, C-7 (3'   18 lbs.) | PM-SLB-DSF36 | \$545 |
| 4FT | Lamps: 56, C-7 (4'   20 lbs.) | PM-SLB-DSF48 | \$675 |
| 5FT | Lamps: 66, C-7 (5'   22 lbs.) | PM-SLB-DSF60 | \$725 |
| 6FT | Lamps: 84, C-7 (6'   24 lbs.) | PM-SLB-DSF72 | \$785 |



**Winterfest Snowflake**

|     |                                |              |       |
|-----|--------------------------------|--------------|-------|
| 3FT | Lamps: 54, C-7 (3'   20 lbs.)  | PM-SLB-WFS36 | \$630 |
| 4FT | Lamps: 78, C-7 (4'   23 lbs.)  | PM-SLB-WFS48 | \$715 |
| 5FT | Lamps: 93, C-7 (5'   26 lbs.)  | PM-SLB-WFS60 | \$800 |
| 6FT | Lamps: 108, C-7 (6'   28 lbs.) | PM-SLB-WFS72 | \$905 |



**Spiral Snowflake**

|     |                                |               |         |
|-----|--------------------------------|---------------|---------|
| 3FT | Lamps: 60, C-7 (3'   21 lbs.)  | PM-SLB-SPSF36 | \$685   |
| 4FT | Lamps: 102, C-7 (4'   24 lbs.) | PM-SLB-SPSF48 | \$795   |
| 5FT | Lamps: 114, C-7 (5'   26 lbs.) | PM-SLB-SPSF60 | \$920   |
| 6FT | Lamps: 144, C-7 (6'   28 lbs.) | PM-SLB-SPSF72 | \$1,000 |



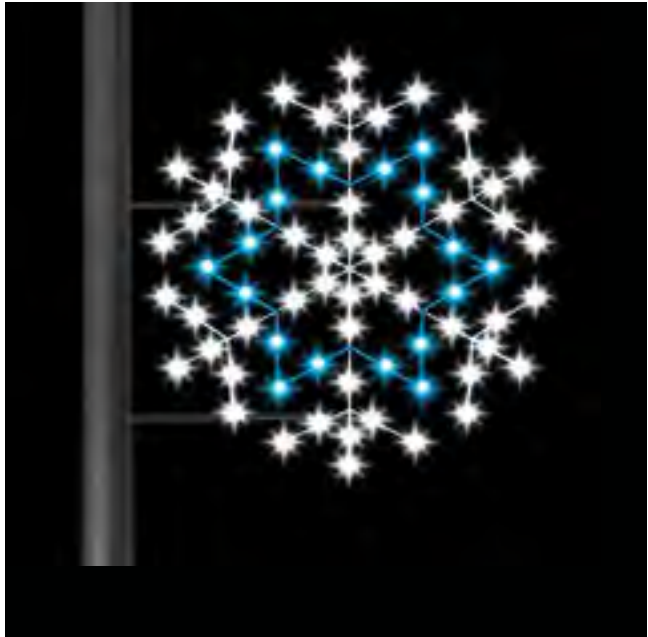
**Presidential Snowflake**

|     |                                |              |       |
|-----|--------------------------------|--------------|-------|
| 3FT | Lamps: 66, C-7 (3'   24 lbs.)  | PM-SLB-PSF36 | \$680 |
| 4FT | Lamps: 96, C-7 (4'   24 lbs.)  | PM-SLB-PSF48 | \$775 |
| 5FT | Lamps: 108, C-7 (5'   26 lbs.) | PM-SLB-PSF60 | \$870 |
| 6FT | Lamps: 114, C-7 (6'   29 lbs.) | PM-SLB-PSF72 | \$935 |



**Silhouette Snowflake**

|     |                               |              |       |
|-----|-------------------------------|--------------|-------|
| 3FT | Lamps: 54, C-7 (3'   16 lbs.) | PM-SLB-SSF36 | \$590 |
| 4FT | Lamps: 72, C-7 (4'   19 lbs.) | PM-SLB-SSF48 | \$695 |
| 5FT | Lamps: 84, C-7 (5'   22 lbs.) | PM-SLB-SSF60 | \$705 |
| 6FT | Lamps: 90, C-7 (6'   24 lbs.) | PM-SLB-SSF72 | \$745 |



**Silhouette Star Snowflake Pole Mount**

|     |                               |              |       |
|-----|-------------------------------|--------------|-------|
| 3FT | Lamps: 72, C-7 (3'   20 lbs.) | PM-SLB-SSS36 | \$645 |
| 4FT | Lamps: 89, C-7 (4'   39 lbs.) | PM-SLB-SSS48 | \$710 |



**Star Snowflake**

|     |                               |             |       |
|-----|-------------------------------|-------------|-------|
| 4FT | Lamps: 60, C-7 (4'   29 lbs.) | PM-SLB-SS48 | \$710 |
| 5FT | Lamps: 66, C-7 (5'   31 lbs.) | PM-SLB-SS60 | \$865 |
| 6FT | Lamps: 78, C-7 (6'   33 lbs.) | PM-SLB-SS72 | \$960 |

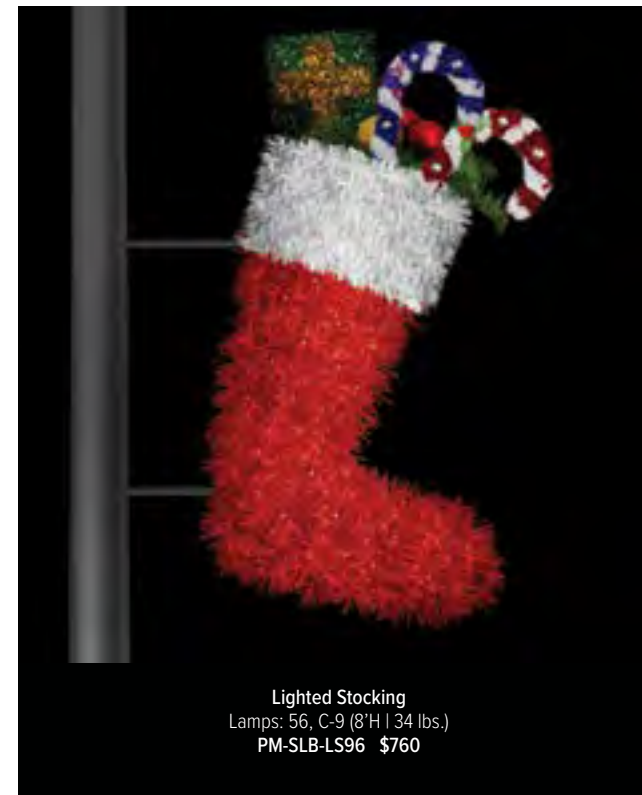


Traditional SERIES

## Vintage COLLECTION

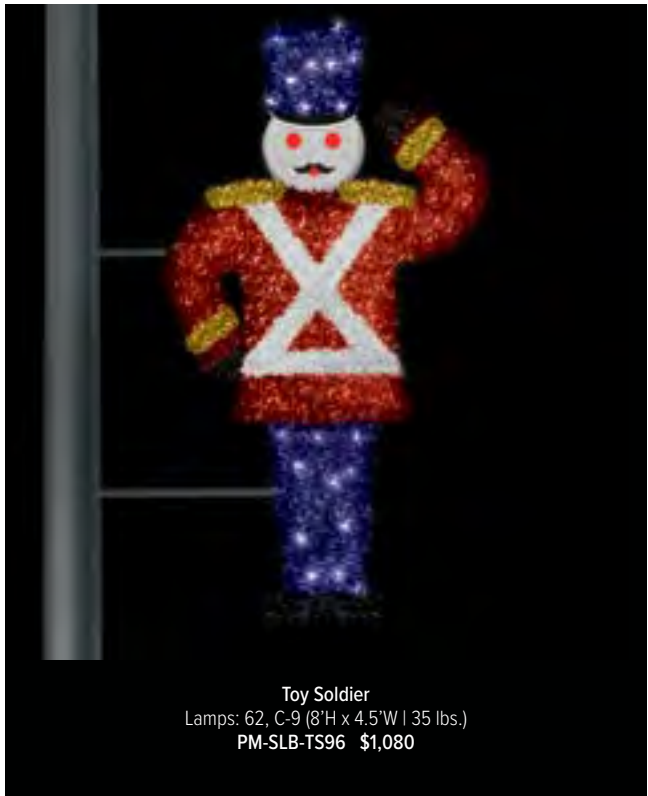
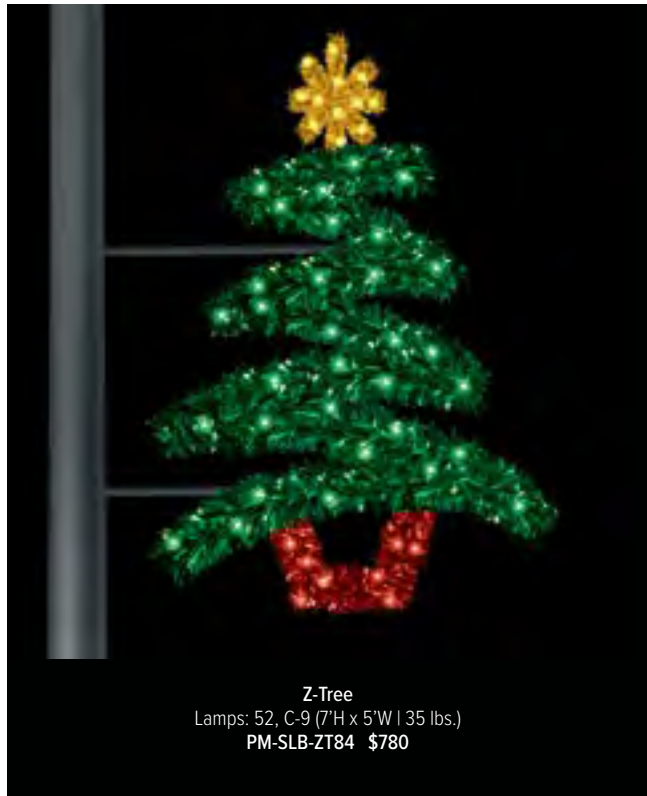
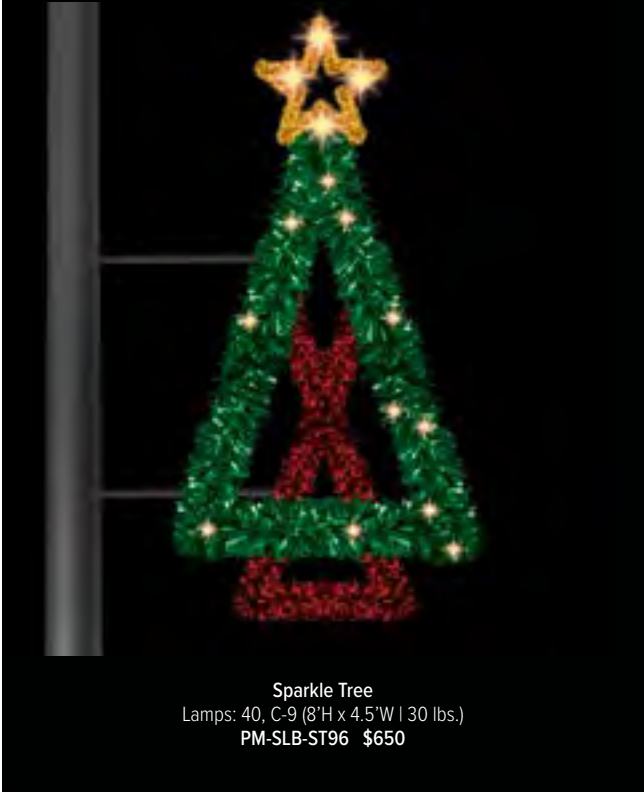
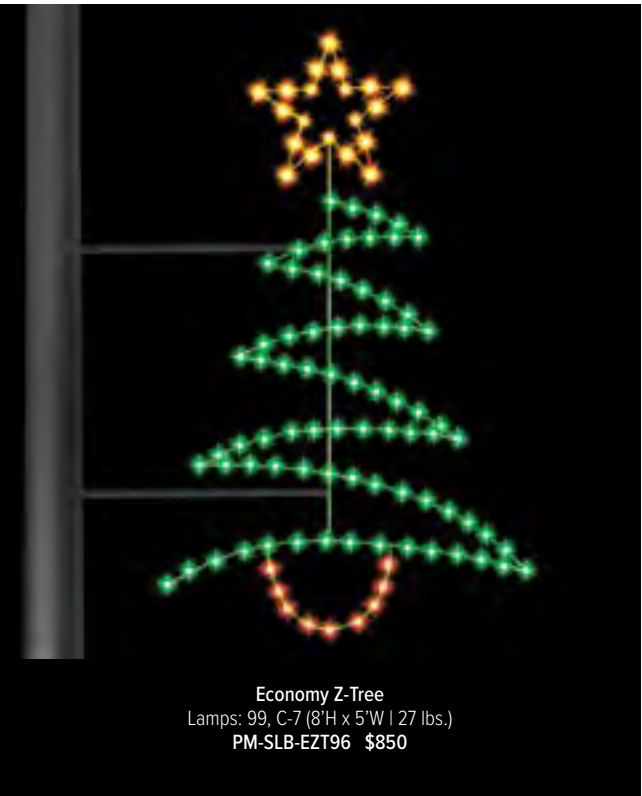
Our Vintage Collection is one for the ages! Festive tinsel designs and the traditional holiday characters you remember. Create a holiday display that will take your visitors back in time this holiday season.

Traditional SERIES



VINTAGE COLLECTION

VINTAGE COLLECTION



VINTAGE COLLECTION



Traditional SERIES

# Classic COLLECTION

Our Classic Collection features holiday staples you can't do without. Warm white lights, wreaths of all sizes and classic shapes bring a classic look and feel to your holiday display.

Traditional SERIES



Fleur-Di-Lis Wreath with Flocked Bows  
Lamps: 124, C-7 (8'H x 4.5'W | 41 lbs.)  
PM-CLB-FDLB60 \$1,465



Wreath with Vinyl Bows  
RANDOM Lamps: 40, C-7 (4.5' | 29 lbs.) PM-SLB-WBR60 \$775  
STANDARD Lamps: 22, C-9 (4.5' | 32 lbs.) PM-SLB-WBS60 \$690



Lighted Wreath with Red Vinyl Bow Post Topper  
3FT Lamps: 18, C-7 (3' | 12 lbs.)  
PM-CLB-WRB36 \$420

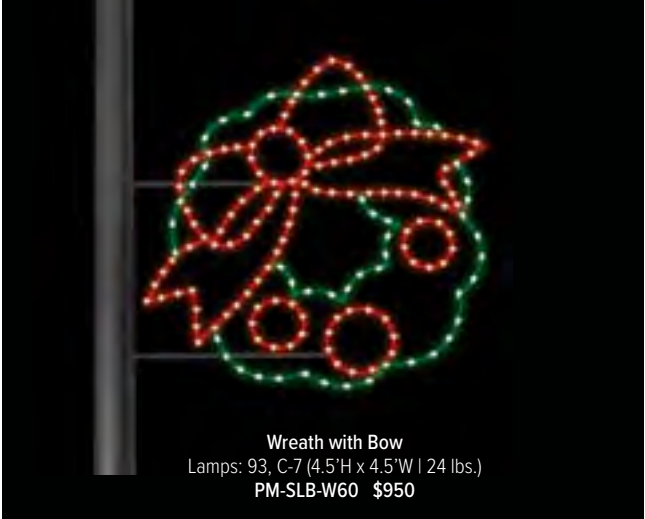


Lighted Wreath with Red Vinyl Bow Post Topper  
4FT Lamps: 30, C-7 (4' | 27 lbs.) PM-GLB-WRB48 \$610  
4.5FT Lamps: 40, C-7 (4.5' | 30 lbs.) PM-GLB-WRB54 \$655  
5FT Lamps: 46, C-7 (5' | 33 lbs.) PM-GLB-WRB60 \$755

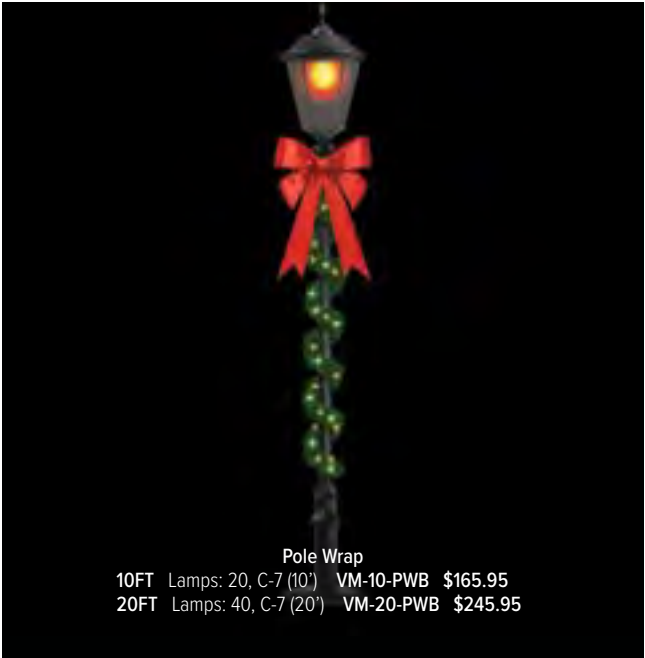
CLASSIC COLLECTION



Triple Wreath Skyline  
Lamps: 210, C-7 (40'1135 lbs.)  
VD-R-40-TWS \$3,710



Wreath with Bow  
Lamps: 93, C-7 (4.5'H x 4.5'W | 24 lbs.)  
PM-SLB-W60 \$950



Pole Wrap  
10FT Lamps: 20, C-7 (10') VM-10-PWB \$165.95  
20FT Lamps: 40, C-7 (20') VM-20-PWB \$245.95



Single Frame Lighted Wreath with Vinyl Bow  
3FT Lamps: 18, C-7 (3' | 12 lbs.) GW-36-LB-B \$420  
4FT Lamps: 26, C-7 (4' | 27 lbs.) GW-48-LB-B \$545  
5FT Lamps: 32, C-7 (5' | 32 lbs.) GW-60-LB-B \$630  
  
Double Frame Wreath with Vinyl Bow  
4FT Lamps: 40, C-7 (4' | 34 lbs.) GW-48-DLB-B \$795  
5FT Lamps: 48, C-7 (5' | 40 lbs.) GW-60-DLB-B \$930  
6FT Lamps: 60, C-7 (6' | 52 lbs.) GW-72-DLB-B \$1,110  
7FT Lamps: 75, C-7 (7' | 62 lbs.) GW-84-DLB-B \$1,370  
8FT Lamps: 90, C-7 (8' | 90 lbs.) GW-96-DLB-B \$1,860  
  
Triple Frame Wreath with Vinyl Bow  
8FT Lamps: 120, C-7 (8' | 140 lbs.) GW-96-TLB-B \$2,505  
9FT Lamps: 160, C-7 (9' | 150 lbs.) GW-108-TLB-B \$3,760  
10FT Lamps: 195, C-7 (10' | 170 lbs.) GW-120-TLB-B \$5,310



## NEVERDIM™ LIGHTS



Need to decorate for the holidays, but no access to power? No problem! NeverDim™ battery-powered LED lights give you endless indoor and outdoor decorating possibilities and stay just as bright as when you first plug them in.



NeverDim LED Sequoia Garland  
GG-9-NDWW \$195

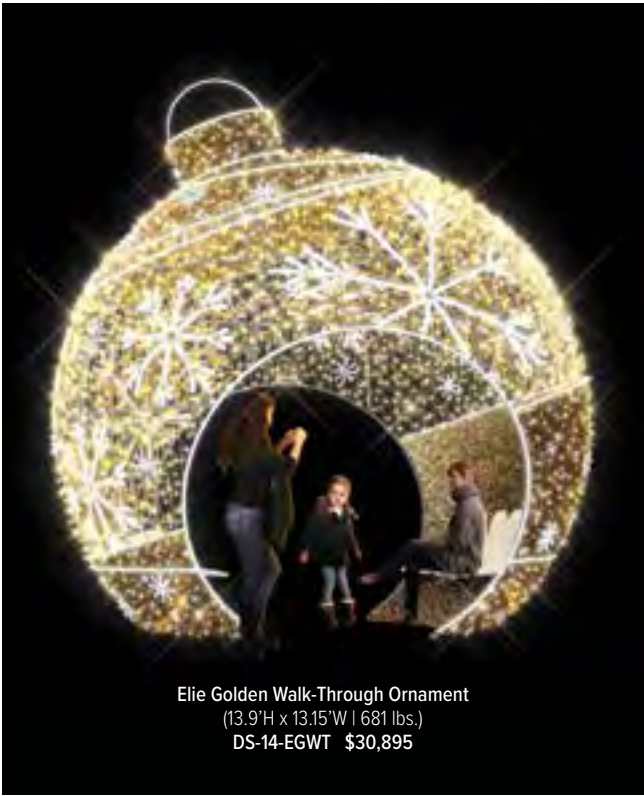


NeverDim LED Sequoia Wreath  
24" GW-24-NDWW \$115  
30" GW-30-NDWW \$205  
36" GW-36-NDWW \$300  
48" GW-48-NDWW \$465  
60" GW-60-NDWW \$1,325

CHARACTERS & PHOTO OPS



Trumpeting Angel, Self-Standing  
(12')  
DS-12-TA \$14,165



Elie Golden Walk-Through Ornament  
(13.9'H x 13.15'W | 681 lbs.)  
DS-14-EGWT \$30,895



Teddy Chic with Seat  
(13.2'H x 13.2'W x 9.2'D | 346 lbs.) DS-13-TC \$24,995  
ANIMATED (13.2'H x 13.2'W x 9.2'D | 380 lbs.) DS-13-LTCS \$29,995



Tommy Sledding Reindeer with Bench  
(8.9'H x 7.6'W x 7.6'D | 200 lbs.)  
DS-9-POTSR \$11,325

Red and Pure White Lighted Holiday Letterbox  
(6.7'H x 3'W x 3'D | 96 lbs.)  
DS-7-HL \$7,625



Noah Polar Bear with Seats  
(9.8'H x 7.8'W x 5.4'D | 168 lbs.) DS-10-PONPB-W \$11,325  
ANIMATED (9.8'H x 7.8'W x 5.4'D | 238 lbs.) DS-10-PONPB-A \$16,475



Teddi Skiing Polar Bear with Seats  
(13.2'H x 11'W x 8.6'D | 353 lbs.)  
DS-13-POTSP \$20,959



Magical Welcome Sign  
(7.2'H x 4'W x 2.7'D | 49 lbs.)  
DS-7-MWS \$2,680

Wizz Golden Sled with Garland  
(3.11'H x 7.6'W x 3.11'D | 181 lbs.)  
DS-4-POWGS \$7,205

Wizz Standing Deer  
(7.3'H x 4'W x 2.4'D | 218 lbs.)  
DS-7-WSD \$6,075

Wizz Leaping Deer  
(6.7'H x 4'W x 2'D | 115 lbs.)  
DS-7-WLD \$5,770

CHARACTERS & PHOTO OPS

CHARACTERS & PHOTO OPS



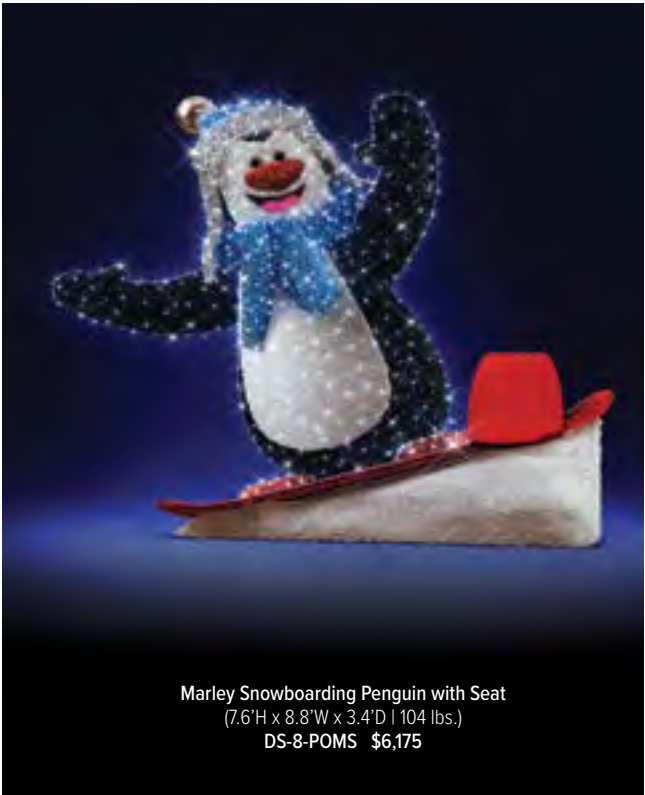
John the Elf with Gift Box Seat  
(7.6'H x 5'W x 3'D | 124 lbs.)  
DS-8-POJEG \$7,205



3D Hera Hot Air Balloon  
(11.5'H x 6.3'W x 6.6'D | 314 lbs.)  
DS-11-HHAB \$12,355



Peter Elf  
(6.7'H x 4.3'W x 2'D | 133 lbs.)  
DS-7-PE \$ 6,790



Marley Snowboarding Penguin with Seat  
(7.6'H x 8.8'W x 3.4'D | 104 lbs.)  
DS-8-POMS \$6,175



Karl Flying Snowman with Seat  
(6' 7" H x 9' 4" W | 134 lbs.)  
DS-7-POKFS \$10,295



Traditional Self-Standing Nutcracker  
(7.7'H x 2.2'W x 2'D | 53 lbs.)  
DS-8-NC \$5,760

Xmas Train  
(6.3'H x 11.8'W x 3.3'D | 287 lbs.)  
DS-6-POCT \$13,385

Recy Train  
(6.5'H x 6.7'W x 5'D | 161 lbs.)  
DS-6-RT \$12,260



Holiday Stocking with Gift Boxes  
(8.9'H x 8.1'W x 4.7'D | 135 lbs.)  
DS-9-CB \$11,230

Little Teddy Chic  
(6.7'H x 5.7'W x 4.9'D | 119 lbs.)  
DS-7-LTC \$10,090

CHARACTERS & PHOTO OPS

CHARACTERS & PHOTO OPS



**BUNDLE DEAL!**  
Bear Family Photo Op  
DS-3-POBB  
\$2,580

**Mother Bear Photo Op**  
(6.5'H x 4'W | 12 lbs.)  
DS-7-POMB \$1,075

**Father Bear Photo Op**  
(7.5'H x 4'W | 12 lbs.)  
DS-8-POFB \$1,120

**Baby Bear Photo Op**  
(5'H x 3.75'W | 10 lbs.)  
DS-5-POBB \$675



**Amazing Mister Santa**  
(9.2'H x 5'W x 2.9'D | 276 lbs.)  
DS-9-POAMS \$12,355



**Max**  
(7.3'H x 6'W x 4.5'D | 143 lbs.)  
DS-7-MTS \$9,265



**Billy the Sledding Snowman**  
(8.1'H x 6.7'W x 4.5'D | 145 lbs.)  
DS-9-BSS \$11,230  
**ANIMATED** (8.1'H x 6.7'W x 4.5'D | 173 lbs.)  
DS-9-ABSS \$15,655

CHARACTERS & PHOTO OPS



**BUNDLE DEAL!**  
Deer Family Photo Op  
DS-3-PODB  
\$2,395

**Mother Deer Photo Op**  
(6.25'H x 4'W | 12 lbs.)  
DS-6-POMD \$995

**Father Deer Photo Op**  
(6.75'H x 4.5'W | 12 lbs.)  
DS-7-POFD \$1,025

**Baby Deer Photo Op**  
(5'H x 3.25'W | 10 lbs.)  
DS-5-POBD \$645



**Mister Ho Ho Ho**  
(9.8'H x 6.7'W x 3.9'D | 190 lbs.)  
DS-10-MH \$20,595



**Santa's Magnificent Mailbox**  
(3.4'H x 3.4'W x 2'D | 154 lbs.)  
DS-3-SMM \$5,765



**Candy Selfie Station**  
(6.5'H x 6.3'W x 3.4'D | 154 lbs.)  
DS-6-POCSS \$7,205

**Mister Xmas**  
(11.1'H x 8.66'W x 6.3'D | 214 lbs.)  
DS-12-MX \$14,315

GROUND DISPLAYS



Romance Deluxe Ornament Arch  
(16.5'H x 11.4'W | 461 lbs.)  
DS-17-RDA \$13,385



Recy Print Tree Base  
(9'9"H x 11.9"W | 154 lbs.)  
DS-10-RPB \$18,535

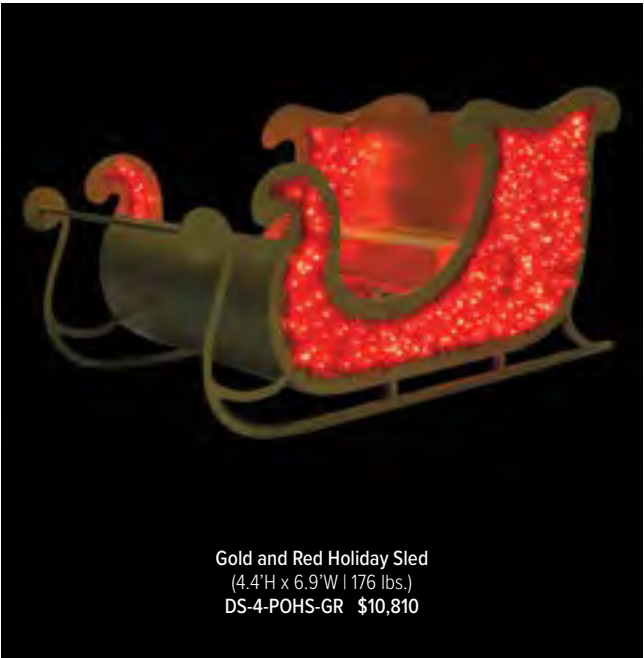


Winter Tree Kit  
(9.9'H x 11.9"W | 154 lbs.)  
DS-10-RPTK \$7,350



Winter Arch Kit  
DS-10-RPTK \$5,145

Illuminated Recyprint Archway  
(16.5'H x 11.4'W | 567 lbs.)  
DS-16-RPA \$15,140



Gold and Red Holiday Sled  
(4.4'H x 6.9'W | 176 lbs.)  
DS-4-POHS-GR \$10,810



White and Blue Holiday Sled  
(4.1'H x 9.2'W | 124 lbs.)  
DS-4-POHS-WB \$12,310



Frozen Winter Sled  
(4'H x 7.6'W x 4'D | 180 lbs.)  
DS-4-POFWS \$6,175

Pure White Comete Standing Doe  
(8.7'H x 7.3'W x 4'D | 61 lbs.)  
DS-9-CSD \$4,115

Pure White Romy Standing Buck  
(14.8'H x 9.8'W x 8.1'D | 183 lbs.)  
DS-15-RSD \$9,265

GROUND DISPLAYS

GROUND DISPLAYS



**Bjork Standing Tree**  
(16.5'H x 10.1'W x 10.1'D | 452 lbs.)  
DS-16-BT-CW \$12,355



**Bjork Standing Tree**  
(16.5'H x 10.1'W x 10.1'D | 452 lbs.)  
DS-16-BT-WW \$12,355



**Byork Side Tree**  
(16.5'H x 5.5'W | 141 lbs.)  
DS-16-BFT \$3,085



**Sylvestre Tree Arch**  
● SMALL (5.5'H x 4.6'W) 16LBS. DS-6-STA-CW \$2,295  
● LARGE (8.3'H x 6.9'W | 17 lbs.) DS-8-STA-CW \$2,470  
● SMALL (5.5'H x 4.6'W) 16LBS. DS-6-STA-WW \$2,295  
● LARGE (8.3'H x 6.9'W | 17 lbs.) DS-8-STA-WW \$2,470



**Proxima Ornament Arch**  
● SMALL (8.3'H x 4.4'W | 20 lbs.) DS-8-POA-CW \$1,235  
● LARGE (11.6'H x 6.6'W | 22 lbs.) DS-11-POA-CW \$1,440  
● SMALL (8.3'H x 4.4'W | 20 lbs.) DS-8-POA-WW \$1,235  
● LARGE (11.6'H x 6.6'W | 22 lbs.) DS-11-POA-WW \$1,440



**Atlas Blue Standing Tree**  
(16.5'H x 9.1'W x 9.1'D | 140 lbs.)  
● DS-16-AST-B \$7,105  
● DS-16-AST-CW \$7,930  
● DS-16-AST-WW \$8,235



**Quardi Standing Tree**  
(9.9'H x 3.9'W | 130 lbs.)  
DS-10-QT \$5,860



**Celeste Standing Tree with Snowflake Topper**  
(11.6'H x 4'W | 148 lbs.)  
DS-11-FCST \$5,245



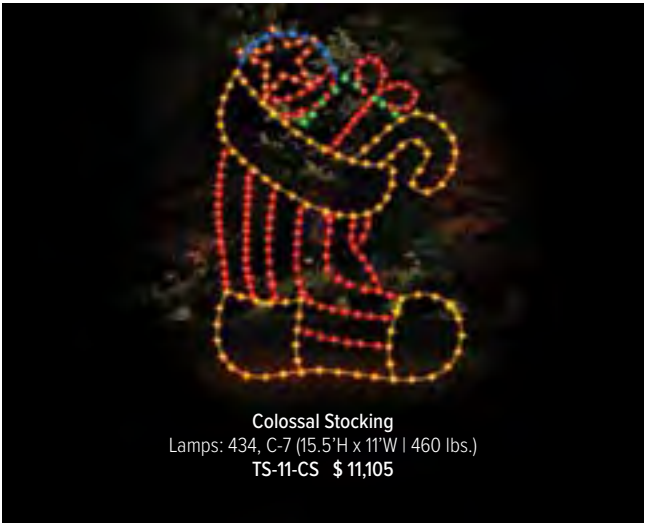
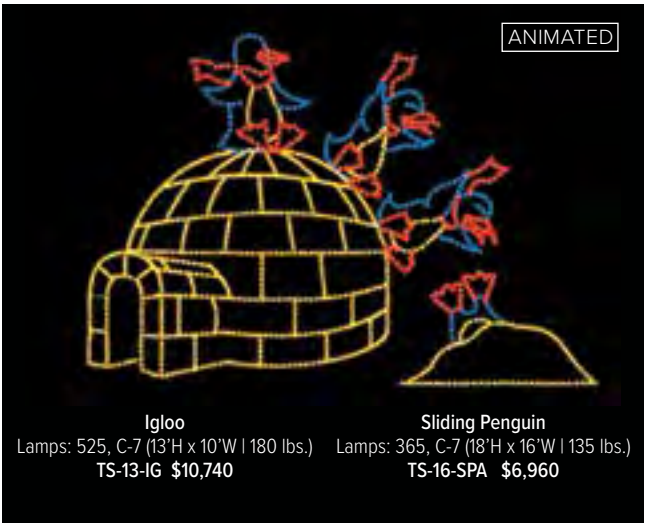
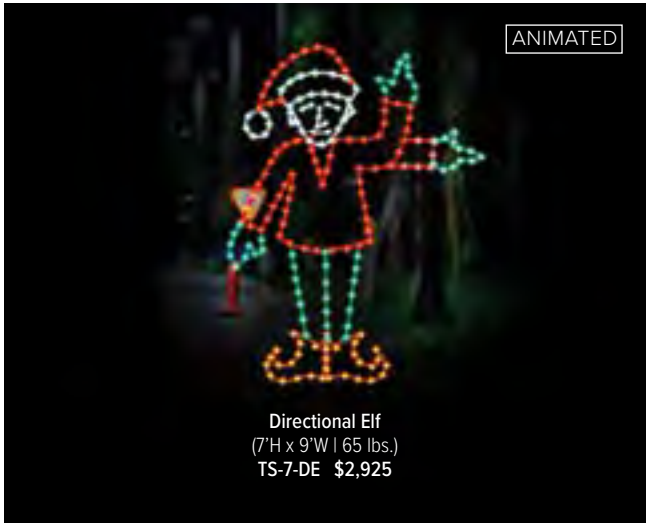
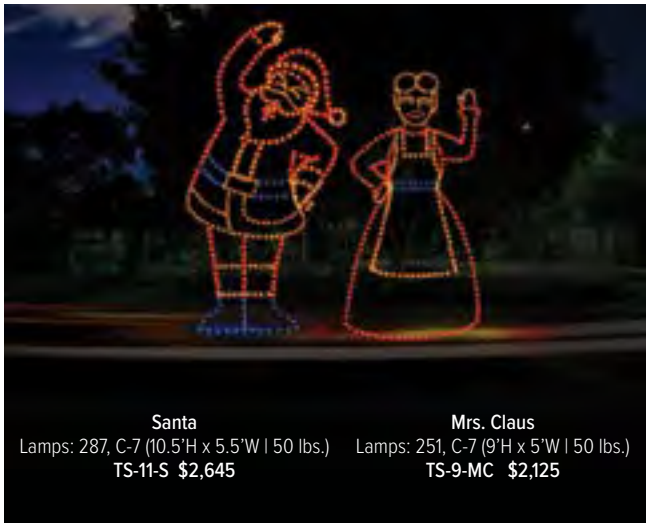
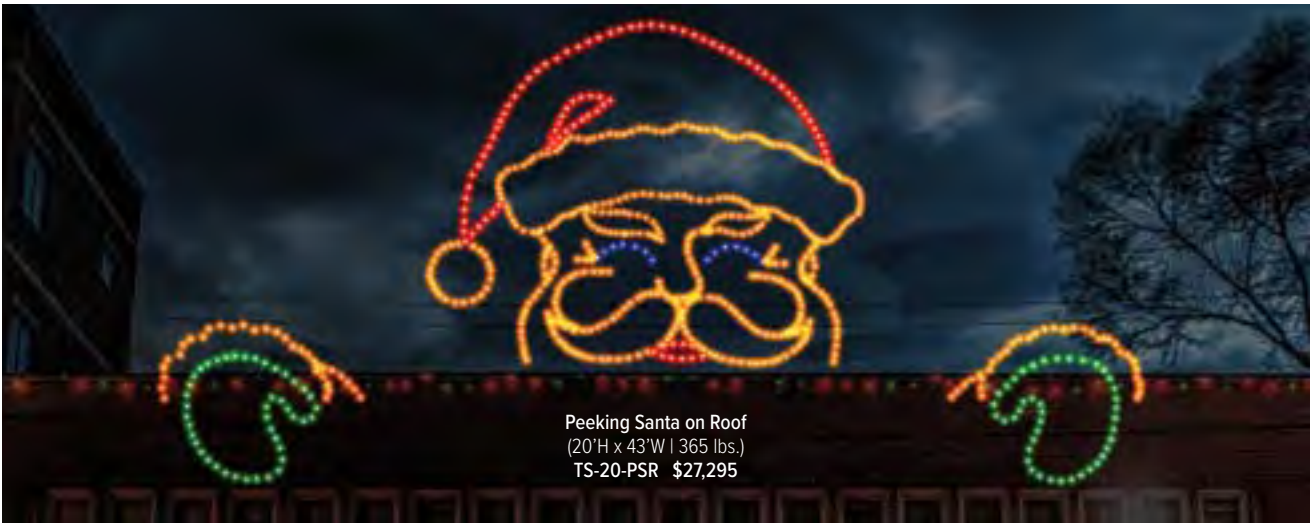
**Snowflake Tower**  
Lamps: 630, C-7 (24'H x 7'W | 205 lbs.)  
TS-24-ST \$6,485



**Celestial Lighted Arch**  
Lamps: 75, C-7 (8'H x 11'W | 33 lbs.)  
TS-8-CEL \$790

GROUND DISPLAYS

GROUND DISPLAYS



GROUND DISPLAYS

GROUND DISPLAYS



|                                                                                           |                                                                                        |                                                                                          |
|-------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|
| <b>Stable with Star</b><br>Lamps: 512, C-7 (22'H x 21'W   147 lbs.)<br>TS-22-NSS \$6,985  | <b>Wiseman with Box</b><br>Lamps: 222, C-7 (8'H x 5'W   45 lbs.)<br>TS-8-NWB \$2,020   | <b>Donkey</b><br>Lamps: 120, C-7 (4'H x 6.5'W   22 lbs.)<br>TS-4-NDO \$1,175             |
| <b>Christ Child</b><br>Lamps: 110, C-7 (4.5'H x 3.5'W   14 lbs.)<br>TS-5-NCC \$860        | <b>Wiseman with Urn</b><br>Lamps: 208, C-7 (7'H x 6'W   42 lbs.)<br>TS-7-NWU \$1,930   | <b>Camel</b><br>Lamps: 238, C-7 (7.5'H x 9'W   55 lbs.)<br>TS-8-NCA \$2,120              |
| <b>Mary</b><br>Lamps: 164, C-7 (6'H x 4'W   20 lbs.)<br>TS-6-NMA \$1,230                  | <b>Wiseman on Camel</b><br>Lamps: 331, C-7 (10'H x 9'W   65 lbs.)<br>TS-10-NWC \$4,130 | <b>Sheep</b><br>Lamps: 56, C-7 (3'H x 4'W   20 lbs.)<br>TS-3-NSHP \$620                  |
| <b>Joseph</b><br>Lamps: 160, C-7 (6.5'H x 4.5'W   24 lbs.)<br>TS-7-NJO \$1,225            | <b>Shepherd</b><br>Lamps: 147, C-7 (8'H x 3.5'W   30 lbs.)<br>TS-9-NSHD \$1,305        | <b>Large Palm Tree</b><br>Lamps: 169, C-7 (10.5'H x 6'W   65 lbs.)<br>TS-11-NLPT \$3,250 |
| <b>Shepherd with Sash</b><br>Lamps: 176, C-7 (9'H x 4.5'W   38 lbs.)<br>TS-9-NSPS \$1,385 |                                                                                        | <b>Small Palm Tree</b><br>Lamps: 185, C-7 (8'H x 5'W   45 lbs.)<br>TS-8-NSPT \$2,595     |



ANIMATED

**Deluxe Santa's Sleigh**  
Lamps: 635, C-7 (10'H x 25.5'W | 307 lbs.)  
TS-10-DSS \$8,545



GROUND DISPLAYS

FIBERGLASS ORNAMENTS & BULBS

|                            |                                          |
|----------------------------|------------------------------------------|
| Single Fiberglass Ornament | Translucent Fiberglass C7 Bulb LIT, 71FT |
| 24FT FB-2-SO \$830         | FB-6-C7TL \$2,770                        |
| 36FT FB-3-SO \$1,360       |                                          |
| 42FT FB-4-SO \$1,725       | Fiberglass Solid C7 Bulb, 71FT           |
| 84FT FB-7-SO \$6,310       | Blue FB-6-C7B \$1,225                    |
|                            | Green FB-6-C7G \$1,225                   |
| 4 Ornament Ball Stack      | Orange FB-6-C7O \$1,255                  |
| 24FT FB-2-4BS \$3,765      | Red FB-6-C7R \$1,225                     |
| 36FT FB-3-4BS \$5,890      | White FB-6-C7W \$1,225                   |
| 42FT FB-4-4BS \$7,350      | Yellow FB-6-C7Y \$1,225                  |
| 84FT FB-7-4BS \$26,575     |                                          |
| 10 Ornament Ball Stack     | Fiberglass Cord and Plug                 |
| 24FT FB-2-10BS \$8,855     | 8FT FB-8-CP \$1,435                      |
| 36FT FB-3-10BS \$14,170    | 13FT FB-13-CP \$2,330                    |
| 42FT FB-4-10BS \$17,710    | 18FT FB-18-CP \$3,225                    |
| 84FT FB-7-10BS \$64,555    |                                          |

GOOD

# PANEL TREES

The holidays are a joyous time of garland and lights, ornaments, stars, and beautifully lit trees. Our Panel Trees are festive during the day and breathtaking when illuminated at night. So beautiful in fact that they can bring communities together.

- Realistic look for day and pre-lighted for night
- Pre-lit; just plug them in
- Easy to install and store
- Customizable to match any theme
- Can add ornaments and decorations

### Panel Tree

|      |                         |       |           |
|------|-------------------------|-------|-----------|
| 14FT | Lamps: 435, C-7 (14')   | T-14P | \$6,630   |
| 18FT | Lamps: 680, C-7 (18')   | T-18P | \$11,565  |
| 22FT | Lamps: 995, C-7 (22')   | T-22P | \$18,155  |
| 26FT | Lamps: 1,325, C-7 (26') | T-26P | \$26,060  |
| 30FT | Lamps: 1,780, C-7 (30') | T-30P | \$36,060  |
| 34FT | Lamps: 2,305, C-7 (34') | T-34P | \$48,740  |
| 38FT | Lamps: 2,900, C-7 (38') | T-38P | \$62,910  |
| 42FT | Lamps: 3,600, C-7 (42') | T-42P | \$78,535  |
| 46FT | Lamps: 4,345, C-7 (46') | T-46P | \$93,075  |
| 50FT | Lamps: 5,200, C-7 (50') | T-50P | \$106,535 |

### Extended Branch Panel Tree

|      |                         |       |           |
|------|-------------------------|-------|-----------|
| 14FT | Lamps: 435, C-7 (14')   | T-14E | \$8,145   |
| 18FT | Lamps: 680, C-7 (18')   | T-18E | \$14,280  |
| 22FT | Lamps: 995, C-7 (22')   | T-22E | \$22,480  |
| 26FT | Lamps: 1,325, C-7 (26') | T-26E | \$32,320  |
| 30FT | Lamps: 1,780, C-7 (30') | T-30E | \$44,840  |
| 34FT | Lamps: 2,305, C-7 (34') | T-34E | \$60,705  |
| 38FT | Lamps: 2,900, C-7 (38') | T-38E | \$78,425  |
| 42FT | Lamps: 3,600, C-7 (42') | T-42E | \$97,925  |
| 46FT | Lamps: 4,345, C-7 (46') | T-46E | \$115,980 |
| 50FT | Lamps: 5,200, C-7 (50') | T-50E | \$132,535 |

### Drum Base for Panel Tree

|      |            |          |
|------|------------|----------|
| 14FT | TR-14-B-DB | \$20,720 |
| 18FT | TR-18-B-DB | \$21,470 |
| 22FT | TR-22-B-DB | \$22,220 |
| 26FT | TR-26-B-DB | \$23,270 |
| 30FT | TR-30-B-DB | \$25,225 |
| 34FT | TR-34-B-DB | \$26,275 |
| 38FT | TR-38-B-DB | \$32,130 |
| 42FT | TR-42-B-DB | \$38,435 |
| 46FT | TR-46-B-DB | \$41,590 |
| 50FT | TR-50-B-DB | \$44,895 |

### 3D Nativity Star Tree Topper

|     |                      |           |         |
|-----|----------------------|-----------|---------|
| 3FT | Lamps: 64, C-7 (3')  | TT-3-3DNS | \$760   |
| 4FT | Lamps: 112, C-7 (4') | TT-4-3DNS | \$1,035 |
| 5FT | Lamps: 129, C-7 (5') | TT-5-3DNS | \$1,180 |
| 6FT | Lamps: 144, C-7 (6') | TT-6-3DNS | \$1,295 |
| 8FT | Lamps: 158, C-7 (8') | TT-8-3DNS | \$1,530 |

### Animated Panel Tree

#### NO MUSIC

|      |                                   |          |           |
|------|-----------------------------------|----------|-----------|
| 14FT | Lamps: 1,740, C-7 (14'H x 8'W)    | T-14P-AC | \$12,765  |
| 18FT | Lamps: 2,720, C-7 (18'H x 10'W)   | T-18P-AC | \$21,315  |
| 22FT | Lamps: 3,980, C-7 (22'H x 12'W)   | T-22P-AC | \$32,310  |
| 26FT | Lamps: 5,300, C-7 (26'H x 14.5'W) | T-26P-AC | \$45,390  |
| 30FT | Lamps: 7,120, C-7 (30'H x 16.5'W) | T-30P-AC | \$61,260  |
| 34FT | Lamps: 9,220, C-7 (34'H x 18.5'W) | T-34P-AC | \$79,585  |
| 38FT | Lamps: 11,600, C-7 (38'H x 21'W)  | T-38P-AC | \$100,350 |
| 42FT | Lamps: 14,400, C-7 (42'H x 23'W)  | T-42P-AC | \$123,790 |
| 46FT | Lamps: 17,380, C-7 (46'H x 25'W)  | T-46P-AC | \$149,510 |
| 50FT | Lamps: 20,800, C-7 (50'H x 27'W)  | T-50P-AC | \$177,920 |

#### PROGRAMMED ANIMATION, NO MUSIC

|      |                                   |          |           |
|------|-----------------------------------|----------|-----------|
| 14FT | Lamps: 1,740, C-7 (14'H x 8'W)    | T-14P-AP | \$15,815  |
| 18FT | Lamps: 2,720, C-7 (18'H x 10'W)   | T-18P-AP | \$26,765  |
| 22FT | Lamps: 3,980, C-7 (22'H x 12'W)   | T-22P-AP | \$37,755  |
| 26FT | Lamps: 5,300, C-7 (26'H x 14.5'W) | T-26P-AP | \$50,835  |
| 30FT | Lamps: 7,120, C-7 (30'H x 16.5'W) | T-30P-AP | \$66,715  |
| 34FT | Lamps: 9,220, C-7 (34'H x 18.5'W) | T-34P-AP | \$85,035  |
| 38FT | Lamps: 11,600, C-7 (38'H x 21'W)  | T-38P-AP | \$107,615 |
| 42FT | Lamps: 14,400, C-7 (42'H x 23'W)  | T-42P-AP | \$132,870 |
| 46FT | Lamps: 17,380, C-7 (46'H x 25'W)  | T-46P-AP | \$160,400 |
| 50FT | Lamps: 20,800, C-7 (50'H x 27'W)  | T-50P-AP | \$190,630 |

#### PROGRAMMED ANIMATION, SYNC'D TO MUSIC

|      |                                   |          |           |
|------|-----------------------------------|----------|-----------|
| 14FT | Lamps: 1,740, C-7 (14'H x 8'W)    | T-14P-AM | \$16,205  |
| 18FT | Lamps: 2,720, C-7 (18'H x 10'W)   | T-18P-AM | \$27,170  |
| 22FT | Lamps: 3,980, C-7 (22'H x 12'W)   | T-22P-AM | \$39,330  |
| 26FT | Lamps: 5,300, C-7 (26'H x 14.5'W) | T-26P-AM | \$53,200  |
| 30FT | Lamps: 7,120, C-7 (30'H x 16.5'W) | T-30P-AM | \$70,730  |
| 34FT | Lamps: 9,220, C-7 (34'H x 18.5'W) | T-34P-AM | \$91,395  |
| 38FT | Lamps: 11,600, C-7 (38'H x 21'W)  | T-38P-AM | \$114,435 |
| 42FT | Lamps: 14,400, C-7 (42'H x 23'W)  | T-42P-AM | \$145,495 |
| 46FT | Lamps: 17,380, C-7 (46'H x 25'W)  | T-46P-AM | \$176,545 |
| 50FT | Lamps: 20,800, C-7 (50'H x 27'W)  | T-50P-AM | \$210,320 |



BETTER

# BRANCH TREES

Our Branch Trees are just the thing for creating a festive and inviting display, establishing your business or property as the place to celebrate the holidays.

- Traditional, familiar style
  - Realistic greenery that appears festive in daylight when lights are off
- Pre-lit (Mini light or C7 option)
  - Can add ornaments and decorations

### Mini Light Branch Tree

|                    |           |           |
|--------------------|-----------|-----------|
| 12FT (12'H x 8'D)  | T-12M-5MM | \$5,285   |
| 14FT (14'H x 9'D)  | T-14M-5MM | \$7,665   |
| 16FT (16'H x 10'D) | T-16M-5MM | \$10,530  |
| 18FT (18'H x 11'D) | T-18M-5MM | \$13,700  |
| 20FT (20'H x 12'D) | T-20M-5MM | \$18,745  |
| 22FT (22'H x 13'D) | T-22M-5MM | \$23,845  |
| 24FT (24'H x 14'D) | T-24M-5MM | \$28,350  |
| 26FT (26'H x 15'D) | T-26M-5MM | \$32,610  |
| 28FT (28'H x 16'D) | T-28M-5MM | \$38,255  |
| 30FT (30'H x 17'D) | T-30M-5MM | \$44,035  |
| 32FT (32'H x 18'D) | T-32M-5MM | \$47,880  |
| 34FT (34'H x 19'D) | T-34M-5MM | \$54,870  |
| 36FT (36'H x 20'D) | T-36M-5MM | \$61,490  |
| 38FT (38'H x 21'D) | T-38M-5MM | \$71,895  |
| 40FT (40'H x 22'D) | T-40M-5MM | \$81,845  |
| 42FT (42'H x 23'D) | T-42M-5MM | \$92,495  |
| 44FT (44'H x 23'D) | T-44M-5MM | \$106,605 |
| 46FT (46'H x 25'D) | T-46M-5MM | \$120,770 |
| 48FT (48'H x 26'D) | T-48M-5MM | \$135,385 |
| 50FT (50'H x 27'D) | T-50M-5MM | \$148,215 |

### C7 Branch Tree

|                    |         |           |
|--------------------|---------|-----------|
| 12FT (12'H x 8'D)  | T-12M-C | \$5,770   |
| 14FT (14'H x 9'D)  | T-14M-C | \$8,310   |
| 16FT (16'H x 10'D) | T-16M-C | \$11,380  |
| 18FT (18'H x 11'D) | T-18M-C | \$14,780  |
| 20FT (20'H x 12'D) | T-20M-C | \$20,155  |
| 22FT (22'H x 13'D) | T-22M-C | \$25,595  |
| 24FT (24'H x 14'D) | T-24M-C | \$30,425  |
| 26FT (26'H x 15'D) | T-26M-C | \$35,015  |
| 28FT (28'H x 16'D) | T-28M-C | \$41,080  |
| 30FT (30'H x 17'D) | T-30M-C | \$47,255  |
| 32FT (32'H x 18'D) | T-32M-C | \$51,395  |
| 34FT (34'H x 19'D) | T-34M-C | \$58,915  |
| 36FT (36'H x 20'D) | T-36M-C | \$65,920  |
| 38FT (38'H x 21'D) | T-38M-C | \$76,940  |
| 40FT (40'H x 22'D) | T-40M-C | \$87,445  |
| 42FT (42'H x 23'D) | T-42M-C | \$98,720  |
| 44FT (44'H x 23'D) | T-44M-C | \$113,605 |
| 46FT (46'H x 25'D) | T-46M-C | \$128,555 |
| 48FT (48'H x 26'D) | T-48M-C | \$143,935 |
| 50FT (50'H x 27'D) | T-50M-C | \$157,435 |



BEST

# NORDIKA TREES

Our Nordika Trees look just like live trees but are eco-friendly, so there’s no deforestation. These trees are so lifelike they can be mistaken for real firs: beautiful and everlasting.

- Tree topper add-ons available
- Easy to install and store
- Hyper-realistic Christmas tree branches
- Wood-effect trunk
- Pre-lit with a SnowGlow effect
- Wood-effect stand available

Nordika Tree

|      |                              |       |           |
|------|------------------------------|-------|-----------|
| 16FT | (16'H x 11.6'W   580 lbs.)   | T-16N | \$36,045  |
| 26FT | (26'H x 15.4'W   2,452 lbs.) | T-26N | \$72,095  |
| 40FT | (40'H x 20'W   6,063 lbs.)   | T-40N | \$154,500 |



HOLIDAY TREES



# SMART LIGHTING

Your holidays will shine brighter than ever with our holiday light displays. Your space will stand out and attract more visitors with our programmable lighting displays that people can see from far away. Create photo opportunities that will in turn create family traditions for those wanting to return year after year.

# SMART LIGHTING TREES

Design the perfect lighting scheme for your tree, too.

GOOD



**Smart Tree of Lights, LED**

- Includes Strings and Pole
- No foliage
- RGB LED Lights
- Synced to music, shows
- Easy installation

|                    |          |          |
|--------------------|----------|----------|
| 12FT (12'H x 5'W)  | R-T-12TL | \$19,220 |
| 16FT (16'H x 6'W)  | R-T-16TL | \$21,550 |
| 24FT (24'H x 10'W) | R-T-24TL | \$32,285 |

BETTER



**Rileighs LED Smart Tree**

- Includes Tree and Components
- Panel Tree Foliage
- RGB LED Lights
- Sequenced pre-loaded songs
- Sequences programmed to the music
- Standalone animation sequences with fades and subtle cycling animations
- Set show times with the on board computer
- On board sound system plays the music and can be set up in no time

|      |          |           |
|------|----------|-----------|
| 14FT | R-T-14ST | \$21,695  |
| 18FT | R-T-18ST | \$31,660  |
| 22FT | R-T-22ST | \$43,840  |
| 26FT | R-T-26ST | \$44,950  |
| 30FT | R-T-30ST | \$68,200  |
| 34FT | R-T-34ST | \$82,595  |
| 38FT | R-T-38ST | \$94,775  |
| 42FT | R-T-42ST | \$104,740 |
| 46FT | R-T-46ST | \$116,920 |
| 50FT | R-T-50ST | \$129,100 |

BEST



**Pixel Pine LED Smart Tree**

- Includes Tree and Components
- Superior foliage: high-quality foliage that gives a natural tree look
- Highest quality of RGB lights on the market
- Highest density of lights
- Simpler Installation! (Initial install - technician available on site)
- Sequenced pre-loaded songs
- Sequences programmed to the music
- Standalone animation sequences with fades and subtle cycling animations
- Set show times with the on board computer
- On board sound system plays the music and can be set up in no time

|                            |          |           |
|----------------------------|----------|-----------|
| 12FT (12'   3,400 Pixels)  | R-T-12PP | \$36,145  |
| 16FT (16'   5,600 Pixels)  | R-T-16PP | \$52,300  |
| 20FT (20'   9,000 Pixels)  | R-T-20PP | \$73,300  |
| 24FT (24'   13,400 Pixels) | R-T-24PP | \$96,310  |
| 28FT (28'   19,000 Pixels) | R-T-28PP | \$124,115 |
| 32FT (32'   25,600 Pixels) | R-T-32PP | \$170,115 |
| 36FT (36'   33,600 Pixels) | R-T-36PP | \$206,095 |
| 40FT (40'   42,400 Pixels) | R-T-40PP | \$250,185 |
| 44FT (44'   52,400 Pixels) | R-T-44PP | \$330,915 |
| 48FT (48'   63,600 Pixels) | R-T-48PP | \$387,990 |
| 52FT (52'   75,600 Pixels) | R-T-52PP | \$437,545 |

SMART LIGHTING

# SMART LIGHTING KITS



**Smart Tunnel Kit**

Our Tunnel kits include all the structure and lighting components you need.

|      |                      |             |          |
|------|----------------------|-------------|----------|
| 20FT | (10'H x 10'W x 20'D) | VM-10-S420T | \$26,625 |
| 30FT | (10'H x 10'W x 30'D) | VM-10-S430T | \$40,165 |
| 40FT | (15'H x 20'W x 40'D) | VM-10-S440T | \$52,725 |
| 60FT | (15'H x 20'W x 60'D) | VM-10-S460T | \$73,865 |



**Smart Curtain Kit**

Curtain kits include all lighting components.

|      |               |             |          |
|------|---------------|-------------|----------|
| 13FT | (12'H x 13'W) | VM-12-S413C | \$15,075 |
| 16FT | (12'H x 16'W) | VM-12-S416C | \$14,705 |
| 25FT | (12'H x 25'W) | VM-12-S425C | \$17,400 |
| 40FT | (12'H x 40'W) | VM-12-S440C | \$18,025 |

# SMART CONTENT PACKAGES

**GOOD**



**Riley's Show**

Contains 9 minutes of pre-determined song and animations. Required for operation of Smart Tree.  
**R-CNT-RS \$3,605**

**BETTER**



**Diamond Package**

Fully customize your show based off 150 content scenes, 9 minutes.  
**R-CNT-DP \$7,210**

**BEST**



**One-of-a-Kind Show**

Includes diamond package content choices plus custom animations, including brand logos and full videos.  
**R-CNT-CP \$5,150 per minute**

# TWINKLY PRO™



Twinkly PRO™ is a light display solution designed with smart, addressable LEDs, and a connected mobile phone application to create professional lighting decorations that save you time and money.

- Simple light mapping
- Free downloadable mobile app you can control from anywhere (IOS only)
- Wi-Fi-, Bluetooth- and Ethernet-compatible
- Import effects, including your own logo
- Group and sync multiple devices to music and sounds
- Smart LED bulbs with 16.8 million color variations



**Twinkly Pro LED Curtain**

Black wire, 250 lights, 5 drops, 50 lights per 4" spacing  
**AMBER WARM WHITE VM-17-TWCT-AWW \$220**  
**MULTI-COLOR VM-17-TWCT-MC \$190**



**Twinkly Pro LED Light String**

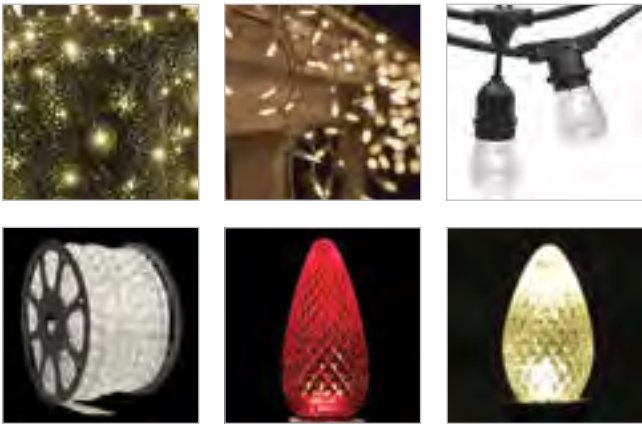
Capsules, black wire, 250 lights per string, 4" spacing  
**AMBER WARM WHITE TP-ML-2504-AWW \$205**  
**MULTI-COLOR TP-ML-2504-MC \$180**

# ACCESSORIES

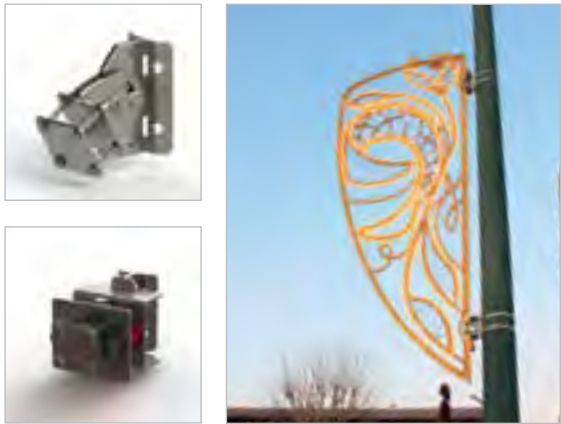


No holiday is complete without all the trimmings. We offer a vast selection of bows, wreaths, garland, lighting and more to decorate for any holiday.

**Bulbs, Mini Lights and Spools**  
Multiple size and color options available.



**Brackets**  
Essential hardware for hanging your decor.



**Assorted Garland**  
Branch garland, regular or fine cut.



**Bullpine Wreaths**  
Soft, 2-tone garland in endless design options.



**Assorted Bows**  
Nylon, vinyl, flocked, Outdura, gold trim and more!



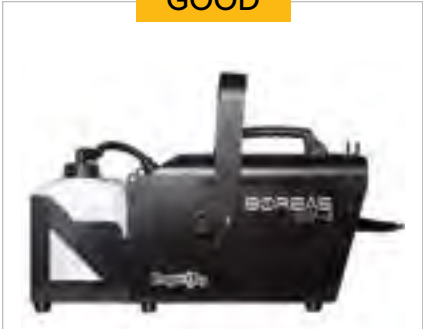
Visit our website to see our full selection of holiday trimmings:  
[HolidayOutdoorDecor.com/accessories](https://HolidayOutdoorDecor.com/accessories)

# SNOW MACHINES



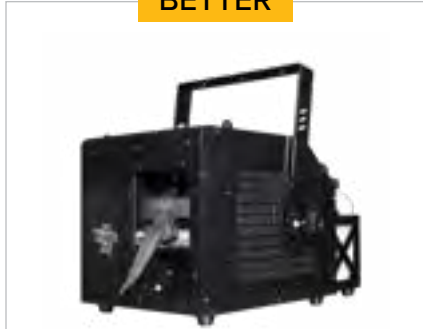
Our snow machines can create both blizzard-like conditions and beautiful, gentle falling flurries. All machines include full variable control to allow the user to choose any flake size and DMX ports to allow user to integrate with existing light shows and effects. Snow fluid comes in a variety of non-toxic formulas to fit your scene needs.

GOOD



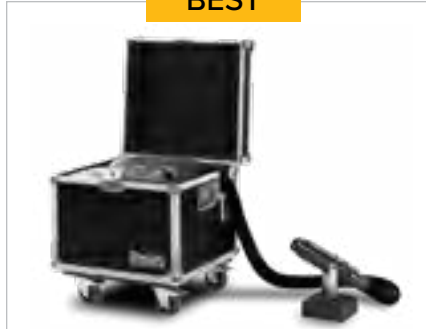
**Boreas S4 Snow Machine**  
Tank holds 4 liters of fluid. Low and High Output Variables. Remote and DMX Compatibility. Hanging Bracket included.  
**SM-BS4 \$692**

BETTER



**Boreas C6 Snow Machine**  
Tank holds 4 liters of fluid. Low and High Output Variables. Remote, On-board and DMX Compatibility. Hanging Bracket included. Quiet Operation.  
**SM-BC6 \$1,522**

BEST



**Antari S-500 Snow Machine**  
Tank holds 20 liters of fluid. Low, Medium and High Output Variables. Remote, On-board and DMX Compatibility. 30' extendable hose. Quiet Operation.  
**SM-AS500 \$2,580**



## Eco-friendly options



**RECYPRINT**  
**500 billion bottles of plastic are produced each year. That's an ocean of plastic.**  
Every year, 8 million tons of waste end up in our oceans. It creates a mass of floating plastic equal to one-third the size of Europe. For us at Holiday Outdoor Decor, that's unacceptable. So, a program was developed that recycles plastic from the food industry to help create the material for our displays. This method reduces greenhouse gas emissions and eliminates countless bottles from ending up in our oceans.



**BIOPRINT**  
**How sugar cane became a biodegradable sweet spot.**  
Our commitment to protecting the planet begins with innovation and ends with invention. Introducing Bioprint. A fully recyclable biomaterial made from an extremely abundant organic material: sugar cane. The plant is turned into dehydrated bioethanol in our lab and arrives as granules in our workshop. These granules are dyed with natural colors, injected into our 3D printers and, in turn, produce our eco-friendly, biodegradable structures. From Earth to Earth, as they say.



P.O. Box 4365  
Bethlehem, PA 18018

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HolidayOutdoorDecor.com



## *Add a Little Magic with Augmented Reality!*



### **Looking to increase foot traffic and create unforgettable and interactive experiences for your visitors?**

Our interactive products and mobile apps bring generations together to share a unique experience as visitors stop being onlookers and are transported into the displays.

Virtual and reality intertwine thanks to augmented reality apps featuring funny and wonderful characters. You will be able to take a picture with Santa Claus or snuggle up with Teddy Bear.

- Visitors experience a world of games that blend the virtual and real worlds.
- Once the games are over, users can share their experience by posting a souvenir photo, featuring your logo, on their social networks or by texting.
- The app is fully customized, making it easy for you to add your name, logo or tagline.



**Enter an augmented reality world of wonder!**