



AGENDA
HARBOR COMMUNITY REDEVELOPMENT AGENCY
ADVISORY COMMITTEE
WEDNESDAY, MAY 11, 2022
5:30 PM
DESTIN CITY HALL ANNEX COUNCIL CHAMBERS

- 1. CALL TO ORDER**
- 2. ROLL CALL/PLEDGE OF ALLEGIANCE**
- 3. APPROVAL OF MINUTES**
 - A) **April 13, 2022 Minutes**
- 4. OLD BUSINESS**
- 5. NEW BUSINESS**
 - A) **Utility Undergrounding Presentation**
 - B) **Harbor CRA LT Financial Projections**
 - C) FY 2021 Annual Audit and Financial Statements
 - D) Operations Financial Report
 - E) Capital Project Status
 - F) FY23 Budget Calendar
 - G) **Holiday Season 2022, Decorations for Harbor CRA**
 - H) **Development Projects Update**
- 6. COMMITTEE MEMBER COMMENTS/QUESTIONS**
 - A) **Mike Buckingham**
 - B) **Jim Green**
 - C) **Mike Raim**
 - D) **Casey Jones**
 - E) **Jan Best- Purpose of Harbor CRA
Work Plans**
 - F) **Sandy Trammell**

G) Ian Blaise- Code/Coast Guard Liaison

7. PUBLIC COMMENTS

8. NEXT MEETING DATE: June 8, 2022

Any person requiring a special accommodation at this hearing because of a disability or physical impairment should contact the City Clerk at (850) 837-4242 at least 48 hours prior to the hearing. If a person decides to appeal any decision made with respect to any matter considered at such meeting, such person will need a record of the proceeding and for such purpose may need to ensure that a verbatim record of the proceeding is made, which record includes the testimony and evidence upon which the appeal is to be based. (Sec. 286.0105, Florida Statutes)

DRAFT

**MINUTES
HARBOR COMMUNITY REDEVELOPMENT
AGENCY ADVISORY COMMITTEE MEETING
APRIL 13, 2022 - 5:30 PM
DESTIN CITY HALL BOARDROOM**

1. CALL TO ORDER:

Board member Trammell called the meeting to order at 5:38 p.m. on Thursday, April 13, 2022, in the Destin City Hall Council Chambers.

2. ROLL CALL & PLEDGE OF ALLEGIANCE:

Present

Sandy Trammell

Jan Best

Mike Raim

Ian Blaise

Casey Jones in at 6:30 p.m.

Members Absent

Mike Buckingham

James Green

Staff Present

Kim Montgomery Deputy City Clerk

Steven O'Connor Principal Planner

Tunazzina Alam

Joe Bodi, Engineering Asst. II.

3. ACTING CHAIR NOMINATIONS:

Motion to appoint Sandy Trammell as Chairman Pro Tem was made by Board member Best, with Board member Blaise providing the second. The motion passed 4-0. Committee member Jones was not present for the vote.

4. MINUTES: February 9, 2022

Motion to approve the minutes of the February 9, 2022 meeting as corrected, was made by Committee member Raim with Committee member Best providing the second. The motion passed with a 4-0 vote for approval. Committee member Jones was not present for the vote.

5. OLD BUSINESS:

None

6. NEW BUSINESS:

➤ Development Project Update

Ms. Alam explained to the members the city planning department has received three new projects, with 12 total under review, and two have been approved.

Chairman Pro Tem Trammell asked about the status of Heritage Park.

According to the City Attorney, due to come change orders, it has been extended to May 11, 2022, it is at the 70% finished status at this time with the grant close out taking place at the end of May.

➤ 2022 Stormwater Master Plan Project List & Study Areas – Joe Bodi

Mr. Bodi presented the 2022 Stormwater Master Plan Update from the original 2004 City Wide Stormwater Master Plan to the members. Explaining the plan provides mitigation and strategies for Code

revisions to both the Land Development Code and the Comprehensive Plan to ensure consistency for both as well as creating sub-drainage basins using LiDAR which will be conducted by the City's Continuing Services Contractor Jenkins Engineering.

The update identified three (3) study areas, and thirteen (13) drainage projects. The projects were prioritized based upon the Level of Service (LOS) established under the 2004 SWMP list of projects, the SWMP proposes a City-wide Swale Initiative. The City-wide Swale Initiative will identify additional public right of way and reestablish existing roadside swales (i.e., 3:1 slope) to further improve the MS4 and City LOS for drainage. Furthermore, private stormwater facilities, approved through the Development Order process, will also be part of the City-wide initiative. However, the reestablishment and maintenance responsibility will fall upon the respective homeowners, HOA's or Property Management Company.

The following objectives are:

- Identify the City's changing needs regarding storm water runoff, from quantity to quality.
- Identify flood mitigation and water quality improvement projects and study areas.
- Provide policy recommendations to provide clear expectations and address deficiencies in the Comprehensive Plan and Land Development Code.
- Provide an avenue for a dedicated funding source for stormwater facilities maintenance and repairs to continue compliance with the State of Florida's National Pollutant Discharge Elimination System (NPDES).

The following are the study areas identified projects, listed in priority, based upon the 2004 LOS:

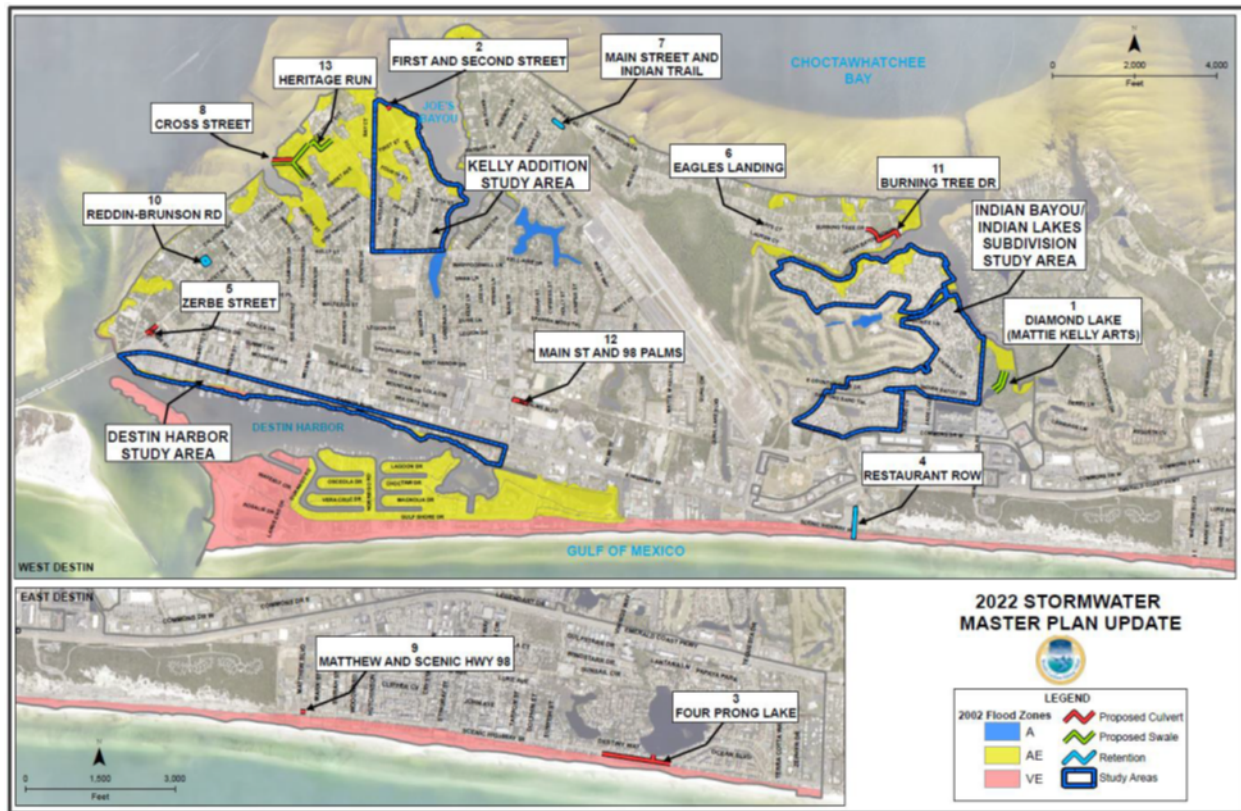
STUDY AREAS

Indian Bayou/Indian Lakes
Kelly Addition Subdivision
Destin Harbor

PRIORITY PROJECTS LIST

Diamond Lake (Mattie Kelly Arts)
First and Second Street
Four Prong Lake
Restaurant Row
Zerbe Street
Eagles Landing
Main Street and Indian Trail
Cross Street
Scenic 98 and Matthew Boulevard
Reddin Brunson
Burning Tree
Main Street & 98 Palms

Heritage Run



Chairman Pro Tem Trammell asked if there are any plans to include in the study the stormwater that flows into the harbor. Mr. Bodi explained that in the study areas, the harbor, in its entirety is included. Explaining further that it will take a lot of time and effort to determine what is going into the harbor and what can be done to keep the pollutants out, and once that is determined, then most likely, there will be additional projects created as a result of that study. Mr. Bodi also brought to the attention of the members the map does not properly depict the study area and will be updated to reflect the entire harbor area and not just the north side.

There was a brief discussion regarding the city wide swale initiative and how landscapers need to stop blowing grass clippings and leaves into the roadways.

Motion by Committee member Raim, seconded by Committee member Blaise to recommend city council direct staff to create an ordinance to protects the stormwater drainage system from anyone blowing debris into the street so that it does not clog the stormwater system. The motion passed 4-0. Committee member Jones was not present for the vote.

Motion by Chairman Pro Tem to recommend to City Council to approve the list of priority projects with recommendations and study areas as presented. Committee member Raim provided the second. The motion passed with a 4-0 vote. Committee member Jones was not present for the vote.

Committee member Blaise asked how this now gets to Council. According to the Chairman Pro

Tem, it is the responsibility of the Chairman of the committee to get the information to Council. Additionally, she explained when the Work Plans and Annual Reports are presented to Council all of the motions are included in the Annual Reports.

Mr. O'Connor explained how he is their staff liaison and is available to speak to each of them on any topic they may want to speak about. He briefly spoke of how he has been working with Committee member Best on facilitating the Harbor CRA Master Plan, as an example.

The City Attorney added that he met just today with the City Manager, the Deputy City Manager and Council member Bagby regarding working on a plan for formal training with staff and the members in the near future.

*Committee member Jones entered the meeting at 6:05 p.m.

Committee member Blaise asked about the past motion they made regarding their meeting times being reduced for the summer months when the season is high and where they are on that topic.

Committee member Best spoke of how in all of her years serving on the committee they always have had a reason to meet every month and what is the purpose of having a committee if it doesn't meet. The City Attorney pointed out that it was his understanding that they would still meet in those months if there was a need.

Motion by Committee member Best, seconded by Committee member Jones to meet in the month of May to reassess their involvement for the committee. The motion passed 5-0 with Committee member

Motion by Committee member Best to address their work plans for the coming year at the May meeting with Committee member Jones providing the second. The motion passed with a 5-0 vote.

7. COMMITTEE MEMBER COMMENTS:

Committee member Raim spoke of the ongoing safety issues in the city and especially around the west end of the harbor district on electric bicycles, regular bicycles, LSV/golf carts not obeying the roadway rules.

According to the Pro Tem, she would like to have someone from the Sheriff's Office come to a meeting to discuss the ongoing traffic issues.

Mr. O'Connor spoke of how staff is currently working on a city wide safety plan and the process will be presented in May, possibly the May 16, 2022 Council meeting. Adding that if approved by Council staff will then begin the development of the plan with the Public Works Safety Committee and that will include the public engagement portion of the plan.

There was a discussion on how that process works and how this committee would like to be involved in the process for their portion of the harbor district. The City Attorney advised the members that if they want to be more involved in their area to ask to be on the agenda to speak to council about their wishes

Board member Jones apologized for being late because of an incident at his restaurant.

Committee member Blaise inquired about having a representative from the Coast Guard and Code Compliance to attend their next meeting. Adding that he would like to get some guidance on some of the activities that are taking place on the area waters. The decision was made to have the item listed under Committee member Blaise's name until they can have those attend.

Chairman Pro Tem suggested he watch the May 2, 2022 Council Meeting as well as getting in contact with Councilmember Destin and to start creating his work plan item to possibly discuss at their next meeting.

8. ADJOURNMENT:

Having no further business at this time, the meeting was adjourned at 6:35 PM.

Adopted and approved this ____ day of _____ 2022.

Mike Buckingham, Chairman

Kim Montgomery, Deputy City Clerk

CITY OF DESTIN – COMMUNITY DEVELOPMENT



AGENDA ITEM

MEETING DATE: May 11, 2022

BOARD/COMMITTEE: Harbor Community Redevelopment Agency Advisory Committee

TYPE OF AGENDA ITEM: Presentation

OUTLINE NUMBER: 5.A.

TO: Harbor Community Redevelopment Agency Advisory Committee

THRU: Lance Johnson, City Manager
Louis Zunguze, Community Development Director
Jeffrey Cozadd, Grants Manager
Kimberly Kopp, Land Use Attorney

FROM: Krystal Strickland, Finance Director

DATE: April 25, 2022

SUBJECT: Utility Undergrounding Presentation

I. BACKGROUND: Utility Consultants of Florida (UCoF) was hired by the City of Destin to manage undergrounding of utilities. In December 2021, UCoF provided an opinion of probable cost, which considers dividing the City into 7 areas (phases) to be undergrounded, with each area estimated near \$13 million to underground.

Schef Wright, the City's utility attorney, successfully negotiated a new 20-year franchise agreement with FPL (aka NextEra) to increase our electric franchise fees from 4% to 6%. The new 2%, which we started receiving in January 2022, is restricted to undergrounding utilities.

II. DISCUSSION: Today's presentation is intended to enhance committee member's understanding of utility undergrounding. The topics that will be presented include an explanation of utility undergrounding, the costs and benefits, the process of undergrounding, and details of the Destin utility undergrounding project.

SAFETY

Protect egress/ingress: Downed utility poles can block flow of traffic for long periods of time.

Out-of-sight: Less subject to car crashes and other tampering.

RELIABILITY

Prioritize commercial areas of the City to ensure citizens have access to safe food, water, and shelter while emergency crews address issues in the residential areas. Outages during large rain events or from downed tree limbs or other debris are significantly reduced.

TIMING

The power utilities are under a state mandate to storm-harden their power lines. FPL has begun installing the new concrete utility poles in Santa Rosa County and is working their way this direction. Undergrounding the utilities is one of the preferred methods of storm-hardening utility lines. If the City can accomplish the undergrounding before the large concrete utility poles are in place, then the Electric Utility will pay approximately \$700,000 per 3 miles that we underground. This credit disappears once the new poles are in place.

COST

UCoF has divided the City into 8 phases, which each phase costing approximately \$13 million. The first three phases cover Highway 98, from the Marler Bridge to Walton County, beginning at the Marler Bridge. Phase 4 would complete undergrounding in all of West Destin, including the Town Center CRA area. (Estimate 4 phases x \$13 million each = \$52 million)

FUNDING

Funds committed to date:

\$13.5 million Electric Franchise (new 2%)

9.6 million Okaloosa Half Penny

=====

\$23.1 million

Other Potential Sources:

\$6.0 million Harbor CRA (TIF)

4.5 million TC CRA (TIF)

In addition, the City is looking into grants from FEMA, the Florida Resiliency Program, the Federal Infrastructure bill, and a potential construction special assessment to cover up to 5% of the total cost of construction. A construction special assessment would not affect neighborhoods that are already undergrounded. In addition, construction special assessments cannot exceed the increase in value to the property.

A. Link to Strategic Goals / Objectives: Council Objective 1.4 Underground Utilities

B. Effect on Budget (EOB):

C. Level of Service (LOS): Level of Service will increase as the undergrounding of utilities will bring the following benefits to the City:

- * Improved safety
- * Reduced maintenance
- * Better aesthetics

* Potential increase in economic development.

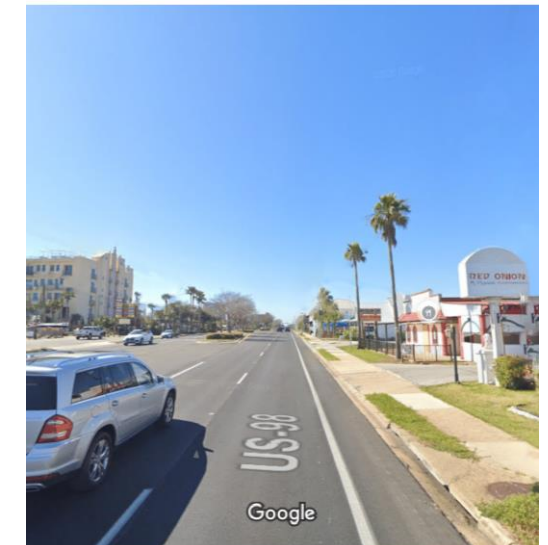
D. Legislative Sponsor (Land Use Items):

III. CONCLUSION: The Harbor CRA master plan is currently being revised. Staff estimates the Harbor CRA will earn over \$13 million in TIF revenues before sunseting in 2043. Staff recommend committing \$6 million of these estimated TIF revenues towards undergrounding utilities in the crucial Harbor District area along highway 98 in the new master plan.

IV. RECOMMENDED MOTION: Informational purposes. No motion required.

Attachments:

1. Harbor CRA Undergrounding Presentation



Contents



WHAT IS
UNDERGROUNDING



UNDERGROUNDING
BENIFITS



PROCESS



PROJECT

What is Undergrounding

Undergrounding is the replacement of overhead cabling providing electrical power, voice and data communications with underground cables.



UNDERGROUNDING BENEFITS

UNDERGROUNDING BENEFITS

- *Based on a report entitled Out of Sight Out of Mind: An Updated Study on the Undergrounding of Overhead Power Lines, Edison Electric Institute (2012), the undergrounding of overhead utilities substantially reduces the frequency of outages, when compared to the frequency of outages occurring with overhead networks. Parcels will also specially benefit from new upgraded utility lines, cables, and appurtenant facilities installed through the proposed utility undergrounding to their service connections. This provides a higher level of reliability of utility services and reduces exposure to the elements that could cause potential damage and speed deterioration to facilities resulting in service interruptions.*

UNDERGROUNDING BENEFITS

- *Notably, Florida has relatively active hurricanes and seasonal storms. Unfortunately, Florida has suffered widespread damage and destruction to private homes and buildings, roads, bridges, and other public infrastructure in the aftermath of these types of storms. In the aftermath of each storm, widespread outages of electric service were experienced throughout the state. Outage durations ranged from relatively short periods of time to extended periods of up to two weeks or more. Some homes and businesses were without power for even longer periods of time because structural damage had to be repaired before restoration of electric power could take place.*

UNDERGROUNDING BENEFITS

- *Power outages over extended periods present major health and safety concerns and economic losses. In the aftermath of these storms, there is invariably an outcry from the public, the government and the media to place overhead utilities underground. Concerns about the reliability of overhead lines, increases in their maintenance and operating costs, and issues of public safety and quality-of-life are leading more and more utilities and municipalities to the realization that converting overhead distribution lines to underground is the best way to provide high-quality service to their customers.*

UNDERGROUNDING BENEFITS

- *It is necessary to identify the special benefits as a result of undergrounding overhead utilities. Advantages of underground lines include aesthetics, higher public acceptance, perceived benefits of protection against electromagnetic field radiation, fewer interruptions, and lower maintenance costs. Failure rates of overhead lines and underground cables vary widely, but typically underground cable outage rates are about half of their equivalent overhead line types.*
- *Potentially far fewer momentary interruptions occur from lightning, animals and tree branches falling on wires which de-energize a circuit and then re-energize it a moment later. The primary special benefits that will be provided include the following: improved safety, improved reliability and improved aesthetics.*

UNDERGROUNDING BENEFITS

- ***Safety:*** Underground systems are less accessible to the public.
- ***Reliability:*** Underground systems are less susceptible to damage from weather events
- ***Resiliency:*** Increased reliability is connected to resiliency, as energy providers experience lower costs of operation and maintenance with undergrounded systems
- ***Aesthetics:*** The elimination of overhead utilities allows for greater architectural and landscape design flexibility, and creates more value to existing property owners

PROCESS

How do we get started

PROCESS

- Funding Sources:
Federal/State/County/Local
- Assessment Districts
- Opinion of Probable Cost
- FPL Binding Cost Estimate, this includes
cost for the communication carriers
- Applicable Credits

PROJECT

How does it work

PROJECT



UTILITY
COORDINATION/DESIGN
REVIEW



DESIGN-BUILD PROJECT
DELIVERY



CONSTRUCTION BIDDING



PROJECT
OVERSIGHT/INSPECTION



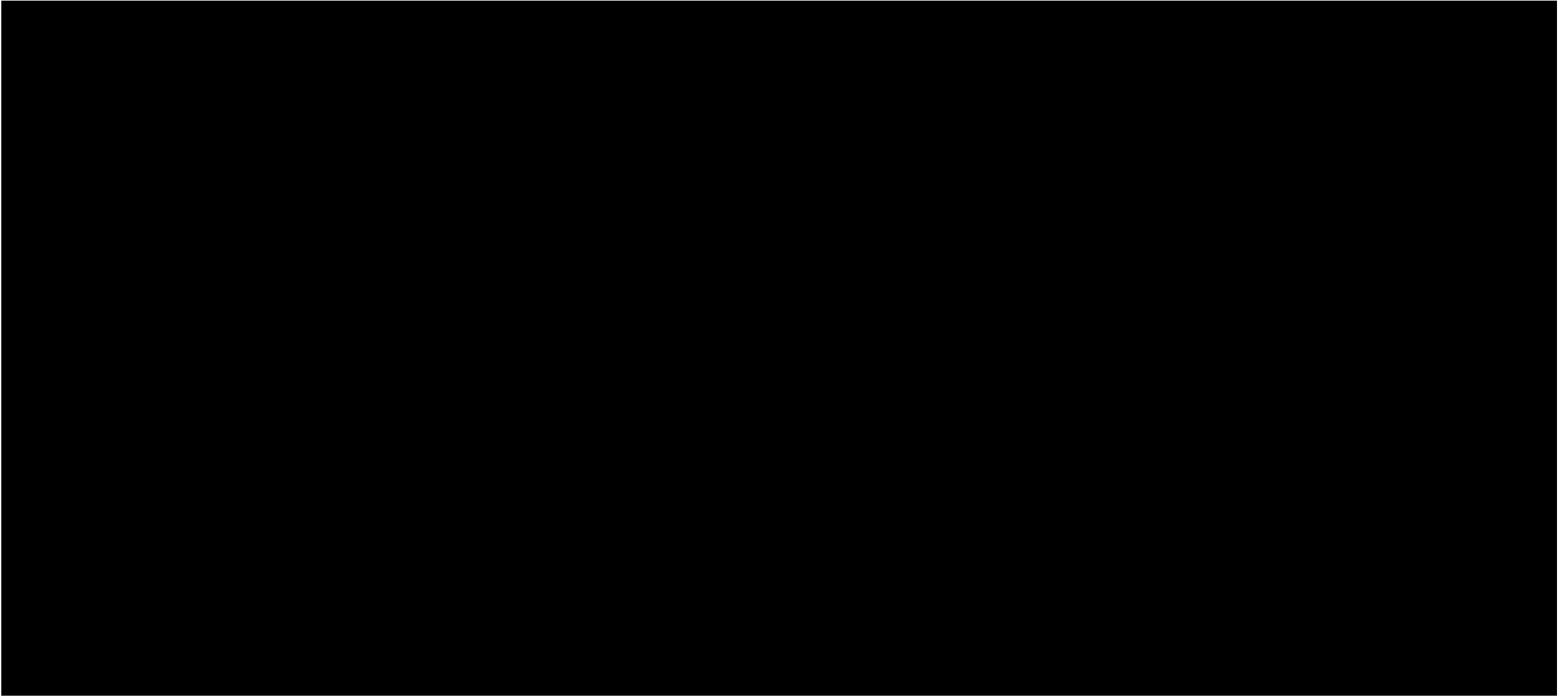
RECLAMATION/RESTORATION

An aerial photograph of Bradenton Beach, Florida, at dusk. The image shows a coastal town with colorful buildings, palm trees, and a marina in the background. A large, semi-transparent white circle is overlaid on the left side of the image, containing text. The sky is a mix of blue and orange, and the water reflects the lights from the town.

RECENTLY COMPLETED
CRA PROJECT

City of Bradenton Beach

Conversion of all existing
overhead utilities along the
major CRA corridor



QUESTIONS

MARK PORTER

Principal, Utility Consultants of Florida

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Schef Wright

Attorney, Gardner Bist

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850.933.2016

CITY OF DESTIN – COMMUNITY DEVELOPMENT



AGENDA ITEM

MEETING DATE: May 11, 2022

BOARD/COMMITTEE: Harbor Community Redevelopment Agency Advisory Committee

TYPE OF AGENDA ITEM: Presentation

OUTLINE NUMBER: 5.B.

TO: Harbor Community Redevelopment Agency Advisory Committee

THRU: Lance Johnson, City Manager
Kyle Bauman, City Attorney
Steve O'Connor, Principal Planner

FROM: Krystal Strickland, Finance Director

DATE: May 3, 2022

SUBJECT: Harbor CRA LT Financial Projections

I. BACKGROUND: Staff is currently updating the Harbor CRA master plan. Understanding long-term commitments and revenue forecasts is an integral part of long-term strategic planning.

II. DISCUSSION: These long-term projections assume tax incremental financing revenues from the City and the County will increase through 2043 (the sunset year of the Harbor CRA district) a very conservative rate of 3% year over year. Some years are higher, some years might be negative, but the general trend has been more than 3% year over year.

Currently, the Harbor CRA District pays for median maintenance to achieve a service level higher than was provided by FDOT. In addition, the Harbor CRA currently budgets for other minor repairs and maintenance of assets located in the district (irrigation, etc).

Beginning in FY2023, 5% of the Finance Department salaries and benefits will be charged to each of the CRA districts to help offset time spent on statutory reporting, accounting, and financial management.

The only large project currently on the horizon is the design, purchase, and installation of wayfinding signage.

The Harbor CRA will pay off all debt in May 2029, and will begin to accrue a significant bank balance.

The proforma financial reports estimate the Harbor CRA will accrue between \$13-\$15 million dollars by 2043, which is the year this CRA district will sunset.

III. RECOMMENDATIONS:

IV. RECOMMENDED MOTION: Informational only.

Attachments:

1. 110 Harbor CRA LT Projections

**HARBOR CRA FUND DETAILS
(40 years 2003 - 2043)**

ORG	OBJ	PROJECT ACCOUNT DESCRIPTION	FY 2018 ACTUALS	FY 2019 ACTUALS	FY 2020 ACTUALS	2021 ACTUALS	2022 Projected	FY 2023	FY 2024
							TOTAL		
110300	311101	TIF REVENUES - COUNTY	269,135	297,880	314,648	328,932	355,522	366,188	377,173
110300	311102	TIF REVENUES - CITY	270,838	298,055	319,174	331,449	356,309	366,998	378,008
110300	361100	INTEREST EARNINGS	208	478	1,467	688	419	419	419
Total 110300 HARBOR CRA REVENUE			540,181	596,413	635,288	661,070	712,250	733,605	755,600
11055235	512000	REGULAR SALARIES	12,431	17,012	9,430	-	-	11,135	11,469
11055235	521000	FICA TAXES	168	229	125	-	-	161	166
11055235	522000	RETIREMENT CONTRIBUTIONS	1,559	2,126	1,162	-	-	1,239	1,276
11055235	523000	LIFE/HEALTH INSURANCE	6,696	5,790	4,656	-	-	2,454	2,503
11055235	532000	AUDIT	-	-	-	-	4,000	4,120	4,244
11055235	534000	CONTRACT SERVICES	8,708	10,292	8,583	18,500	45,000	15,000	15,000
11055235	543000	UTILITIES	7,589	6,242	6,636	6,377	4,223	4,350	4,480
11055235	544000	RENTS AND LEASES	2,667	(559)	2,741	1,774	31,500	32,445	33,418
11055235	546000	REPAIRS AND MAINTENANCE	1,765	-	-	100	37,000	38,850	40,793
11055235	547000	PRINTING AND BINDING	191	-	-	-	-	-	-
11055235	554000	BKS, SUBS, MEMBERSHIPS	583	88	523	523	854	880	906
11058500	565000	CRH64 HARBOR DISTRICT WAYFINDING SIGNA	-	-	-	-	-	150,000	-
11058500	565000	UNDER HARBOR DISTRICT UTILITY UNDERGROI	-	-	-	-	-	-	-
11058500	565000	TBD projects to be recommended	-	-	-	-	-	-	-
Total 11055235 HARBOR CRA OPERAT			42,357	41,220	33,856	27,273	122,577	284,090	114,255
NET OPERATING (REV - EXP)			497,824	555,194	601,432	633,797	589,673	449,514	641,345
11058188	581209	2009 DEBT SERVICE INTERFUND TRANS	(474,201)	(478,333)	(707,736)	(371,892)	-		
11058188	581221	2021 DEBT SERVICE INTERFUND TRANS	-	-	-	(152,786)	(481,057)	(523,194)	(482,835)
Total HARBOR CRA TXFRS OUT			(474,201)	(478,333)	(707,736)	(524,678)	(481,057)	(523,194)	(482,835)
110 Increase (decrease) in Fund Balance			23,623	76,861	(106,304)	109,119	108,615	(73,680)	158,511
110 Fund Balance, beginning of year			172,944	196,567	273,428	167,124	276,243	384,859	339,185
110 Fund Balance, ending of year			196,567	273,428	167,124	276,243	384,859	339,185	497,696

HARBOR CRA FUND DETAILS
(40 years 2003 - 2043)

ACCOUNT DESCRIPTION	FY 2025	FY 2026	FY2027	FY2028	FY2029	FY2030	FY2031	FY2032	FY2033
TIF REVENUES - COUNTY	388,489	400,143	412,147	424,512	437,247	450,365	463,876	477,792	492,126
TIF REVENUES - CITY	389,348	401,029	413,060	425,452	438,215	451,362	464,902	478,850	493,215
INTEREST EARNINGS	419	419	419	419	419	419	419	419	419
Total 110300 HARBOR CRA REVENUE	778,256	801,591	825,626	850,382	875,881	902,145	929,197	957,060	985,759
REGULAR SALARIES	11,813	12,167	12,532	12,908	13,295	13,694	14,105	14,528	14,964
FICA TAXES	171	176	182	187	193	199	205	211	217
RETIREMENT CONTRIBUTIONS	1,314	1,354	1,394	1,436	1,479	1,524	1,569	1,616	1,665
LIFE/HEALTH INSURANCE	2,553	2,604	2,656	2,709	2,763	2,819	2,875	2,933	2,991
AUDIT	4,371	4,502	4,637	4,776	4,919	5,067	5,219	5,376	5,537
CONTRACT SERVICES	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000
UTILITIES	4,615	4,753	4,896	5,043	5,194	5,350	5,510	5,676	5,846
RENTS AND LEASES	34,421	35,454	36,517	37,613	38,741	39,903	41,100	42,333	43,603
REPAIRS AND MAINTENANCE	42,832	44,974	47,222	49,584	52,063	54,666	57,399	60,269	63,283
PRINTING AND BINDING	-	-	-	-	-	-	-	-	-
BKS, SUBS, MEMBERSHIPS	933	961	990	1,020	1,050	1,082	1,114	1,148	1,182
HARBOR DISTRICT WAYFINDING SIGNA	-	-							
HARBOR DISTRICT UTILITY UNDERGROI	-	-							
projects to be recommended	-	-							
Total 11055235 HARBOR CRA OPERAT	118,023	121,945	126,027	130,276	134,698	139,303	144,097	149,089	154,288
NET OPERATING (REV - EXP)	660,232	679,646	699,599	720,107	741,183	762,842	785,100	807,971	831,471
2009 DEBT SERVICE INTERFUND TRANS									
2021 DEBT SERVICE INTERFUND TRANS	(477,641)	(484,385)	(479,054)	(482,689)	(240,258)	-	-	-	-
Total HARBOR CRA TXFRS OUT	(477,641)	(484,385)	(479,054)	(482,689)	(240,258)	-	-	-	-
110 Increase (decrease) in Fund Balan	182,591	195,261	220,545	237,417	500,925	762,842	785,100	807,971	831,471
110 Fund Balance, beginning of year	497,696	680,287	875,548	1,096,093	1,333,511	1,834,436	2,597,278	3,382,377	4,190,348
110 Fund Balance, ending of year	680,287	875,548	1,096,093	1,333,511	1,834,436	2,597,278	3,382,377	4,190,348	5,021,819

HARBOR CRA FUND DETAILS
(40 years 2003 - 2043)

ACCOUNT DESCRIPTION	FY2034	FY2035	FY2036	FY2037	FY2038	FY2039	FY2040	FY2041
TIF REVENUES - COUNTY	506,889	522,096	537,759	553,892	570,508	587,624	605,252	623,410
TIF REVENUES - CITY	508,011	523,252	538,949	555,118	571,771	588,924	606,592	624,790
INTEREST EARNINGS	419	419	419	419	419	419	419	419
Total 110300 HARBOR CRA REVENUE	1,015,320	1,045,767	1,077,127	1,109,428	1,142,699	1,176,967	1,212,263	1,248,619
REGULAR SALARIES	15,413	15,875	16,352	16,842	17,348	17,868	18,404	18,956
FICA TAXES	223	230	237	244	252	259	267	275
RETIREMENT CONTRIBUTIONS	1,715	1,766	1,819	1,874	1,930	1,988	2,048	2,109
LIFE/HEALTH INSURANCE	3,051	3,112	3,174	3,238	3,303	3,369	3,436	3,505
AUDIT	5,703	5,874	6,050	6,232	6,419	6,611	6,810	7,014
CONTRACT SERVICES	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000
UTILITIES	6,021	6,202	6,388	6,579	6,777	6,980	7,190	7,405
RENTS AND LEASES	44,911	46,259	47,647	49,076	50,548	52,065	53,627	55,235
REPAIRS AND MAINTENANCE	66,447	69,769	73,258	76,920	80,766	84,805	89,045	93,497
PRINTING AND BINDING	-	-	-	-	-	-	-	-
BKS, SUBS, MEMBERSHIPS	1,218	1,254	1,292	1,331	1,370	1,412	1,454	1,497
HARBOR DISTRICT WAYFINDING SIGNA								
HARBOR DISTRICT UTILITY UNDERGROI								
projects to be recommended								
Total 1105235 HARBOR CRA OPERAT	159,702	165,342	171,216	177,336	183,712	190,356	197,279	204,494
NET OPERATING (REV - EXP)	855,617	880,425	905,911	932,092	958,986	986,611	1,014,984	1,044,125
2009 DEBT SERVICE INTERFUND TRANS								
2021 DEBT SERVICE INTERFUND TRANS	-	-	-	-	-	-	-	-
Total HARBOR CRA TXFRS OUT	-	-	-	-	-	-	-	-
110 Increase (decrease) in Fund Balan	855,617	880,425	905,911	932,092	958,986	986,611	1,014,984	1,044,125
110 Fund Balance, beginning of year	5,021,819	5,877,436	6,757,861	7,663,771	8,595,863	9,554,849	10,541,460	11,556,444
110 Fund Balance, ending of year	5,877,436	6,757,861	7,663,771	8,595,863	9,554,849	10,541,460	11,556,444	12,600,569

HARBOR CRA FUND DETAILS
(40 years 2003 - 2043)

ACCOUNT DESCRIPTION	FY2042	FY2043	FY23+ INCREASE
TIF REVENUES - COUNTY	642,112	661,376	3.00%
TIF REVENUES - CITY	643,534	662,840	3.00%
INTEREST EARNINGS	419	419	0.00%
Total 110300 HARBOR CRA REVENUE	1,286,065	1,324,634	

REGULAR SALARIES	19,525	20,111	3.00%
FICA TAXES	283	292	3.00%
RETIREMENT CONTRIBUTIONS	2,172	2,237	3.00%
LIFE/HEALTH INSURANCE	3,575	3,646	2.00%
AUDIT	7,224	7,441	3.00%
CONTRACT SERVICES	15,000	15,000	0.00%
UTILITIES	7,627	7,856	3.00%
RENTS AND LEASES	56,893	58,599	3.00%
REPAIRS AND MAINTENANCE	98,172	103,081	5.00%
PRINTING AND BINDING	-	-	3.00%
BKS, SUBS, MEMBERSHIPS	1,542	1,589	3.00%
HARBOR DISTRICT WAYFINDING SIGNA			
HARBOR DISTRICT UTILITY UNDERGROU			
projects to be recommended			
Total 11055235 HARBOR CRA OPERAT	212,014	219,852	

NET OPERATING (REV - EXP) 1,074,051 1,104,782

2009 DEBT SERVICE INTERFUND TRANS

2021 DEBT SERVICE INTERFUND TRANS - -

Total HARBOR CRA TXFRS OUT - -

110 Increase (decrease) in Fund Balance 1,074,051 1,104,782

110 Fund Balance, beginning of year 12,600,569 13,674,619

110 Fund Balance, ending of year 13,674,619 14,779,402

CITY OF DESTIN



AGENDA ITEM

COUNCIL MEETING DATE: May 11, 2022

TYPE OF AGENDA ITEM: Action Item

AGENDA OUTLINE NUMBER: 5.C.

TO: Harbor Community Redevelopment Agency Advisory Committee

THRU: Lance Johnson, City Manager
Kyle Bauman, City Attorney

FROM: Krystal Strickland, Finance Director

DATE: March 2, 2022

SUBJECT: FY 2021 Annual Audit and Financial Statements

I. BACKGROUND: An annual audit of the City's financial operations is required in order to maintain legal reporting compliance for various State and Federal agencies and to comply with certain bond covenants within the City's debt instruments.

II. DISCUSSION: At the March 7, 2022 regular council meeting, Mr. Thomas Smith, CPA, Director, presented the independent auditor's report on behalf of EFPR Group, LLP, for the fiscal year ending September 30, 2021.

In addition to the regular audit, EFPR Group also audited the receipts and expenditures of funds related to the Deepwater Horizon Oil Spill (our National Fish & Wildlife Foundation Grant), completed a Federal Single-Audit, and examined the City's two Community Redevelopment Agencies (CRAs) in accordance with Florida Statute Section 163.387(6) and (7).

Highlights:

- This is the second year in a row that the auditors had no findings requiring management response
- The Harbor CRA has a total bonded debt balance of \$3,457,000 which will be paid in full in March 2029
- The Harbor CRA has benefited from the May 2021 refinancing of the 2009 bonded debt (interest rate reduced from 2.84% to 1.139%)
- The Harbor CRA's fund balance increased from \$167k FYE 2020 to \$276k at FYE 2021

The standalone CRA audited financials are attached to this agenda item for committee member convenience.

The full City audited financials and the CRA audited financials are available on the City website:

<https://www.cityofdestin.com/DocumentCenter/Home/Index/67>

- A. **Link to Strategic Goals / Objectives:** Goal #1: Financially sound city providing service excellence.
- B. **Effect on Budget (EOB):** The presentation has no effect on the budget.
- C. **Level of Service (LOS):**
- D. **Legislative Sponsor (Land Use Items):**

III. CONCLUSION: The annual independent audit provides for legal compliance and confirms the sound financial condition of the City. The auditor's unmodified opinion confirms that the financial statements are fairly presented in all material respects.

IV. RECOMMENDED MOTION: I move to accept the 2021 Annual Audit and Financial Statements.

Attachments:

1. 2021 Destin CRA

Community
Redevelopment
Agency of the City of
Destin, Florida

Financial Statements

For the Fiscal Year Ended
September 30, 2021

*City of Destin, Florida
Finance Department
Krystal Strickland, Finance Director
4200 Indian Bayou Trail
Destin, Florida 32541
(850) 837-4242
CityofDestin.com*

City of Destin, Florida
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City of Destin, Florida
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INDEPENDENT AUDITORS' REPORT

The Honorable Mayor and Members of the City Council
Community Redevelopment Agency of the City of Destin, Florida:

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and major fund of the Community Redevelopment Agency of the City of Destin, Florida (the Agency), as of and for the year ended September 30, 2021, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Agency's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and major fund of the Community Redevelopment Agency of the City of Destin, Florida, as of September 30, 2021, and the respective changes in financial position, for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and statements of revenue, expenditures and changes in fund balance - budget to actual, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Agency's basic financial statements. The combining and individual fund nonmajor financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements, are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated March 7, 2022, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control over financial reporting and compliance.

EFPR Group, CPAs, PLLC

Williamsville, New York
March 7, 2022

MANAGEMENT’S DISCUSSION AND ANALYSIS

As management of the Community Redevelopment Agency of the City of Destin, Florida (the “Agency”) we offer readers of the Agency’s financial statements this narrative overview and analysis of financial activities of the Agency for the fiscal year ended September 30, 2021. The Agency is a component unit of the City of Destin, Florida (the City).

FINANCIAL HIGHLIGHTS

The Agency’s liabilities exceed the assets and deferred outflows by \$14,422,059 (net position) and represents an increase in net position of \$1,258,915, from the prior year.

The Agency’s governmental fund reported a combined ending deficit fund balance of \$1,940,152, an increase of \$283,244. The fund balance increase was the result for debt service expenditures being less than revenue.

OVERVIEW OF THE FINANCIAL STATEMENTS

The focus of the Governmental Accounting Standards Board (“GASB”) Statement Number 34, *Basic Financial Statements - and Management’s Discussion and Analysis - for State and Local Governments* financial statements is on both the Agency as a whole (government-wide) and on the major individual funds. Both perspectives (government-wide and major funds) allow the user to address relevant questions, broaden a basis for comparison (such as year-to-year and government-to-government), and enhance the Agency’s accountability.

This discussion and analysis intends to serve as an introduction to the Agency’s basic financial statements. The basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

GOVERNMENT-WIDE FINANCIAL STATEMENTS

Designed to be corporate-like, the government-wide financial statements typically consolidate governmental and business-type activities into two columns, which add to a total for the primary government entity. However, the Agency has only governmental activities and, therefore, one column is presented that provides readers with a broad overview of the Agency’s finances, in a manner similar to a private-sector business.

The Statement of Net Position presents information on all of the Agency’s assets, deferred outflows and liabilities with the difference reported as net position. This statement combines and consolidates the governmental funds’ current financial resources (short-term spendable resources) with capital assets and long-term obligations. Over time, increases or decreases in net position may serve as a useful indicator of the financial position of the Agency.

The Statement of Activities presents information showing how the Agency's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.

FUND FINANCIAL STATEMENTS

A fund is a grouping of related accounts used to maintain control over resources that have been segregated for specific activities or objectives. The Agency, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

FUNDS

GOVERNMENTAL FUNDS

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of expendable resources, as well as on balances of expendable resources available at fiscal year-end.

Because the focus of governmental fund is narrower than that of the government-wide financial statements, it is useful to compare the information presented in the governmental fund with similar information presented in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions.

Both the governmental fund balance sheet and the governmental fund statement of revenue, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between the governmental fund and governmental activities.

NOTES TO FINANCIAL STATEMENTS

The notes to the financial statements provide additional information, which is essential to the full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements begin on page 15 of this report.

OTHER INFORMATION

The combining statements, mentioned earlier in connection with nonmajor governmental funds, are presented immediately following the required supplementary information. The combining and individual nonmajor governmental fund financial statements are found on pages 28 - 29 of this report.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

As noted earlier, net position may serve as an indicator of a government's financial position. The Agency's liabilities exceeded the assets and deferred outflows by \$14,422,059 (net deficit) for the fiscal year ended September 30, 2021.

The overall increase in the Agency's net position was \$1,258,915 during fiscal year 2021.

FINANCIAL IMPACTS

NORMAL IMPACTS

There are three basic factors that impact revenues and expenses as reflected below.

Revenue

- Economic Condition - This can reflect a declining, stable, or growing economic environment and has a substantial impact on property.
- Market Impacts on Investment Income - The current market conditions have a significant influence on the Agency's investment income.

Expenses

- Interest - The marked rate at issuance of long-term debt will have a significant effect on future interest expense.

Current Year Impact – Governmental Activities

- Ad valorem property taxes increased \$140,996 (9.5%), which was caused by the increase of property values within the Agency.
- Millage rate maintained at 1.615 for each of the last five fiscal years.
- Interfund transfers out decreased by \$424,779 due to decreases in debt service costs.

FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUND

As noted earlier, the Agency uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental fund. The focus of the Agency's governmental fund is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Agency's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of September 30, 2021, the Agency's governmental fund reported an ending deficit fund balance of \$1,940,152, a decrease of total balance deficit of \$283,244, which has been financed by the City.

BUDGETARY HIGHLIGHTS

During fiscal 2021, the original expenditure budget was decreased to account for interfund transfers to the City to pay for debt service costs.

DEBT ADMINISTRATION

At September 30, 2021, the Agency had total revenue notes payable of \$12,383,602. The majority of the Agency's debt represents notes secured solely by specified revenue sources (i.e. revenue notes). The Agency has no general obligation or special assessment debt. For general obligation debt greater than one year, the Agency is required to conduct a voter referendum process for approval of this type of debt.

Table 4
Outstanding Debt
Notes Payable

	Governmental Activities		
	2021	2020	Change
Revenue notes	\$ 12,383,602	\$ 13,326,169	\$ (942,567)

The Agency is repaying its outstanding obligations. The Agency has no legal debt margin requirements set forth by the Agency's Charter or the Florida Statutes.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

The Agency is funded by ad valorem taxes through interlocal agreements with the City and Okaloosa County. The two districts within the Agency have different interlocal agreements which outline the different formulas to share ad valorem property revenues based upon the incremental increase in taxable property values. Revenue projections are based on data provided each summer from the County Property Appraiser. Expenditure projections are based upon the CRA master plans as directed by the CRA Board with support from staff and the CRA Committees. Until recent years, nearly all of the revenues were used to pay down debt, with a small amount dedicated to salaries and benefits of 0.5 full-time equivalents of staff support and a bit of infrastructure maintenance. The fiscal year 2022 budget is removing payment of salaries and benefits and will increase expenditures on infrastructure maintenance and debt service.

Regional economic indicators were also considered in preparing the 2021-2022 budget.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Agency's finances for all those with an interest. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Office of the Finance Director, 4200 Indian Bayou Trail, Destin, Florida, 32541. The Agency's website address is www.cityofdestin.com.

Community Redevelopment Agency of the City of Destin, Florida

Statement of Net Position

<i>September 30,</i>	2021
	Governmental Activities
Assets	
Restricted cash and cash equivalents	\$ 517,677
Total assets	517,677
Deferred outflows of resources	
Deferred charge on refunding	3,161
Total deferred outflows of resources	3,161
Liabilities	
Accounts payable	9,005
Accrued interest	101,466
Advance from the City of Destin	2,448,824
Notes payable:	
Due within one year	871,021
Due in more than one year	11,512,581
Total liabilities	14,942,897
Net position	
Unrestricted (deficit)	(14,422,059)
Total net position	\$ (14,422,059)

The accompanying notes are an integral part of these financial statements.

Community Redevelopment Agency of the City of Destin, Florida

Statement of Activities

Year ended September 30,

2021

Function/Program	Expenses	Program Revenue			Net (Expense)
		Charges for	Operating	Capital	Revenue and
		Services	Grants and	Grants and	Changes in Net
			Contributions	Contributions	Position
					Governmental
					Activities
Governmental activities:					
Economic environment	\$ 94,691	-	-	-	(94,691)
Interest on long-term debt	280,287	-	-	-	(280,287)
Total governmental activities	\$ 374,978	-	-	-	(374,978)
	General revenue:				
	Property taxes				1,632,201
	Investment income				1,692
	Total general revenue				1,633,893
	Change in net position				1,258,915
	Net position (deficit), beginning of year				(15,680,974)
	Net position (deficit), end of year				\$ (14,422,059)

The accompanying notes are an integral part of these financial statements.

Community Redevelopment Agency of the City of Destin, Florida

Balance Sheet - Governmental Fund

<i>September 30,</i>	2021
	Community Redevelopment Agency
Assets	
Restricted cash and cash equivalents	\$ 517,677
Total assets	\$ 517,677
Liabilities and fund balance	
Liabilities:	
Accounts payable	\$ 9,005
Advance from the City of Destin	2,448,824
Total liabilities	2,457,829
Fund balance:	
Restricted	276,242
Unassigned (deficit)	(2,216,394)
Total fund balance (deficit)	(1,940,152)
Total liabilities and fund balance	\$ 517,677

The accompanying notes are an integral part of these financial statements.

Community Redevelopment Agency of the City of Destin, Florida

Reconciliation of the Balance Sheet - Governmental Fund to the Statement of Net Position

<i>September 30,</i>	2021
Total fund balance - governmental fund	\$ (1,940,152)
Amounts reported for governmental activities in the Statement of Net Position are different because:	
Deferred amounts on refunding are not financial resources and, therefore are not reported as assets or liabilities in governmental funds. The Statement of Net Position includes these charges, net of amortization.	
Deferred outflow, net of amortization	3,161
Long-term liabilities are not due and payable in the current period and therefore are not reported in the governmental funds.	
Notes payable	\$ (12,383,602)
Accrued interest	(101,466) (12,485,068)
Total net position - governmental activities	\$ (14,422,059)

The accompanying notes are an integral part of these financial statements.

Community Redevelopment Agency of the City of Destin, Florida

Statement of Revenue, Expenditures and Changes in Fund Balance - Governmental Fund

Year ended September 30,

2021

	Community Redevelopment Agency
Revenue	
Taxes	\$ 1,632,201
Investment income	1,692
Total revenue	1,633,893
Expenditures	
Economic environment	94,691
Total expenditures	94,691
Excess of revenue over expenditures	1,539,202
Other financing uses	
Transfers out	(1,255,958)
Total other financing uses	(1,255,958)
Net change in fund balance	283,244
Fund balance (deficit), beginning of year	(2,223,396)
Fund balance (deficit), end of year	\$ (1,940,152)

The accompanying notes are an integral part of these financial statements.

Community Redevelopment Agency of the City of Destin, Florida

Reconciliation of the Statement of Revenue, Expenditures and Changes in Fund
Balance - Governmental Fund to the Statement of Activities

<i>Year ended September 30,</i>	2021
Net change in fund balances - total governmental fund	\$ 283,244
Proceeds from issuances of revenue note debt provide current financial resources to governmental funds, by issuing debt increases long-term liabilities in the Statement of Net Position.	(3,597,000)
The repayment of the principal of long-term debt consumes the current financial resources of governmental funds, but has no effect on net position. Also, governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the Statement of Activities.	
Principal payments	\$ 4,539,567
Amortization of bond premium	(287)
Change in accrued interest on long-term debt	<u>33,391</u> 4,572,671
Change in net position - governmental activities	<u>\$ 1,258,915</u>

The accompanying notes are an integral part of these financial statements.

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 1: NATURE OF ORGANIZATION & REPORTING ENTITY

The Community Redevelopment Agency of the City of Destin, Florida (the "Agency") consists of the Town Center Special Fund which was established on March 3, 1998 and the Harbor Special Revenue Fund which was established on June 3, 2003 as authorized by Chapter 163, Florida Statutes.

As required by generally accepted accounting principles (GAAP), these financial statements present only the Agency, which is a component unit of the City of Destin (the "City").

The Agency is governed by the members of the City Council.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Measurement Focus, Basis of Accounting and Basis of Presentation

Government-wide Financial Statements - Government-wide financial statements, including the Statement of Net Position and Statement of Activities, present information about the Agency as a whole.

Government-wide financial statements are prepared using the economic resources measurement focus. The Statement of Activities presents a comparison between direct expenses and program revenues for each function or program of the Agency's governmental activities. Direct expenses are those that are specifically associated with a service, program, or department and are thereby clearly identifiable to a particular function. Depreciation expense is allocated to the department where the related asset is used.

Program revenues include charges paid by the recipient of the goods or services offered by the program and grants and contributions that are restricted to meeting the operations or capital requirements of a particular program. Revenues that are not classified as program revenues are presented as general revenues, with certain exceptions. The comparison of direct expenses with program revenues identifies the extent to which each governmental function or business segment is self-financing or draws from the general revenues of the Agency.

The government-wide financial statements are prepared using the accrual basis of accounting. Revenues are recognized when earned, and expenses are recognized when a liability is incurred, regardless of the timing of the related cash flows. Property taxes are recognized in the year for which they are levied. Revenues from grants, entitlements, and donations are recognized in the fiscal year in which all eligibility requirements imposed by the provider have been satisfied.

When both restricted and unrestricted resources are available for use, it is the Agency's policy to use restricted resources first and then unrestricted resources, as they are needed.

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Measurement Focus, Basis of Accounting and Basis of Presentation (Continued)

Fund Financial Statements - Fund financial statements report detailed information about the Agency in the governmental and fiduciary funds. The focus of governmental fund financial statements is on major funds rather than reporting funds by type. Because the focus of governmental fund financial statements differs from the focus of government-wide financial statements, a reconciliation is presented with each of the governmental fund financial statements.

Governmental fund financial statements are prepared using the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when they become measurable and available. "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to pay liabilities of the current period. The Agency considers all revenues as available if they are collectible within the current period or soon enough thereafter to pay liabilities of the current period.

Property taxes and interest are susceptible to accrual. Other receipts and taxes become measurable and available when cash is received by the Agency and are recognized as revenue at that time.

When committed, assigned, or unassigned resources are available for use in governmental fund financial statements, it is the Agency's policy to use committed resources first, followed by assigned resources, and then unassigned resources as they are needed.

Cash and Cash Equivalents

For financial statement purposes, the Agency considers all highly-liquid investments with original maturities of three months or less to be cash equivalents.

Deposits

Cash deposits are held by banks qualified as public depositories under Florida law. All deposits are insured by Federal depository insurance and/or collateralized with securities held in Florida's multiple financial institution collateral pool as required by Chapter 280, Florida Statutes.

Receivables and Payables

Transactions between the Agency and the City that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "Advance from the City of Destin."

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property Taxes

The Agency's ad valorem taxes are assessed by the Okaloosa County Property Appraiser and collected by the Okaloosa County Tax Collector in accordance with Florida Statutes. The Agency retains the right and duty to set millage rates. Property taxes are not recorded as receivables at September 30th because, though legally assessed as of January 1st, they are not due and payable until after the close of the current fiscal year. The following is the current property tax calendar:

Lien date	January 1, 2020
Levy date	November 1, 2020
Due date	March 31, 2021
Delinquency date	April 1, 2021

Discounts of 1% for each month taxes are paid prior to March 2021 are granted. Revenue recognition criteria for property taxes under GASB requires that only property taxes expected to be collected within 60 days of the current period be accrued. Property taxes which are uncollected as of the end of the fiscal year are generally immaterial in amount and highly susceptible to uncollectibility; therefore, they are not recorded as a receivable at the balance sheet date.

Long-term Obligations

In the government-wide financial statements long-term debt and other long-term obligations are reported as liabilities in the Statement of Net Position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs are reported as current period expenses.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

Deferred Outflows/Inflows of Resources

Deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. At September 30, 2021, the Agency had \$3,161 recorded as deferred charge on refunding.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fund Equity

In the fund financial statements, governmental funds report equity as fund balance. The following is a description of the Agency's various fund balance accounts:

Nonspendable - Amounts that are not in a spendable form (prepaid insurance and advances to other funds, for example) or are legally or contractually required to be maintained intact.

Restricted - Amounts that are constrained by external parties constitutionally, or through enabling legislation. Effectively, restrictions may be changed or lifted only with the consent of the resource provider.

Committed - Amounts that can be used only for the specific purposes determined by a formal action (resolution) of the government's highest level of decision-making authority which is the City Council. Commitments may be changed or lifted only by the government taking the same formal action (resolution) that imposed the constraint originally.

Assigned - Amounts intended to be used by the government for specific purposes. Intent can be expressed by the governing body (the City Council) or by an official or body (the City Manager) to whom the governing body delegates the authority. In governmental funds other than the general fund, assigned fund balance represents the amount that is not restricted or committed. This indicates that resources in other governmental funds are, at a minimum, intended to be used for the purpose of that fund. At the end of each fiscal period the Council commits an amount of fund balance for encumbrances which represent outstanding purchase orders intended to be fulfilled.

Unassigned - The residual classification for the general fund and includes all amounts not contained in the other classifications. Unassigned also contains deficit fund balances for government funds other than the general fund. Unassigned amounts are technically available for any other purpose.

Net Position

Net position in the government-wide financial statements is categorized as net investment in capital assets, restricted or unrestricted. Net investment in capital assets represents assets related to property, plant and equipment, net of any related debt. Restricted net position represents the net position restricted by external parties, constitutional provisions or enabling legislation.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Budgetary Information

Budgets are adopted on a basis consistent with GAAP for the current fiscal year. For the year ended September 30, 2021, annual appropriated budgets were adopted by ordinance for the governmental funds. All appropriations lapse at year-end except for appropriations related to multi-year capital projects.

The Agency follows these procedures to establish the budgetary data reflected in the financial statements:

1. Prior to September 1st, the City Manager submits to the City Council a proposed operating budget for the fiscal year commencing the following October 1st. The operating budget includes proposed expenditures and revenue sources. The City Council requires changes as deemed necessary, sets proposed millages, and establishes dates for tentative and final public budget hearings as prescribed by Florida Statutes.
2. Proposed budgets are advertised in a newspaper of general circulation in the City. Public hearings are conducted for the purpose of receiving input, responding to complaints, and providing reasons and explanations for intended actions to all citizens participating.
3. Prior to October 1st, the budgets for all governmental funds are legally enacted through passage of an ordinance. Budget amendments are periodically passed through resolutions during the fiscal year. Budgeted beginning fund balance in the accompanying financial statements reflects planned utilization of prior years unassigned fund balance to the level required to accomplish current year objectives.
4. Budgetary control (the level which expenditures cannot legally exceed the appropriated amount) is maintained by the City Manager at the fund level and may be amended as necessary during the fiscal year.
5. Budgeted amounts reflected in the financial statements are originally adopted amounts as amended by the City Council or by City Manager in accordance with applicable City ordinances.

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Budgetary Information (Continued)

6. Encumbrances represent commitments related to unperformed contracts for goods or services. Encumbrance accounting, under which purchase orders, contracts, and other commitments for the expenditures of resources are recorded in order to reserve that portion of the applicable appropriation, is employed in the governmental funds. Encumbrances outstanding at year-end are included in the reported components of fund balances and do not constitute expenditures or liabilities because the commitments will be appropriated and honored during the subsequent year.

NOTE 3: INTERFUND RECEIVABLES, PAYABLES, ADVANCES, AND TRANSFERS

The following is a summary of Interfund payables and receivables reported in the fund financial statements. The City advanced funds to the Agency in order to pay for debt.

	Advance To	Advance From
City of Destin	\$ 2,448,824	-
Community Redevelopment Agency	-	2,448,824
	\$ 2,448,824	2,448,824

All transfers are routine and are consistent with the activities of the funds making the transfer. The following presents the interfund transfers for the year ended September 30, 2021:

	Transfers in	Transfers out
City of Destin	\$ 1,255,958	-
Community Redevelopment Agency	-	1,255,958
	\$ 1,255,958	1,255,958

The CRA Town Center Special Revenue Fund transferred \$731,280 to the City's 2014 Revenue Refunding Note Debt Service Fund to meet debt service requirements.

The CRA Harbor Special Revenue Fund transferred \$371,892 to the City's 2009 Revenue Note Debt Service Fund and \$152,786 to the City's 2021 Revenue Note Debt Service Fund to meet annual debt service requirements.

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 4: NOTES PAYABLE

The following is a summary of changes in long-term debt of the Agency for the year ended September 30, 2021:

	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year
Harbor CRA Second Replacement Series					
2009 Note As Restructured	\$ 3,986,827	-	(3,986,827)	-	-
Town Center Area Redevelopment Refunding Revenue Note, Series 2014	9,339,342	-	(412,740)	8,926,602	427,021
Non-Ad Valorem Refunding Revenue Note, Series 2021	-	3,597,000	(140,000)	3,457,000	444,000
	<u>\$ 13,326,169</u>	<u>3,597,000</u>	<u>(4,539,567)</u>	<u>12,383,602</u>	<u>871,021</u>

Harbor CRA Second Replacement, Series 2009 Note, As Restructured September 18, 2015

On August 25, 2009, the City closed on an \$8,500,000 note payable issued through the Harbor CRA. Interest payments are due semiannually on January 31 and July 31 with the principal payments due on July 31. On August 18, 2015, the City elected to restructure the note a second time in order to avoid the adjustment in interest rate from 4.2% to the market rate in fiscal year 2014. The interest rate is set at 2.84%, upon restructuring the remaining balance of \$5,709,446. The final payment was due on July 31, 2029. This note was refunded in 2021 as part of the issuance of the Note, Series 2021.

Town Center Area Redevelopment Refunding Revenue Note, Series 2014

Effective March 11, 2014, the City closed on a \$11,871,000 note payable issued for the purpose of refunding certain outstanding debt of the City. Interest payments are due semiannually on June 1 and December 1 with the principal payments due on June 1. The note carries an interest rate of 3.41%. On June 8, 2015, the City reissued the bonds to extend the repayment period by ten years. The final payment is now due on June 1, 2037. The net proceeds of the Series 2014 revenue note were used to refund the Capital Improvement Revenue Bonds, Series 2005.

A. The Town Center Area Redevelopment Refunding Revenue Note, Series 2014 ordinance provides for establishment and maintenance of various funds maintained by the City:

- Town Center Area Redevelopment Revenue Special Revenue Fund records pledged revenues consisting of the ad-valorem tax increment revenue;
- Town Center Area Redevelopment Revenue Note Series 2014 Debt Service Fund records all the debt service requirements of the issue which includes the principal, interest and reserve requirements.

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 4: NOTES PAYABLE (Continued)

B. Restrictions on the use of cash accumulated in the Town Center Area Redevelopment Revenue Note, Series 2014, Special Revenue Fund, in order of priority, are as follows:

- Deposits to the Sinking Fund accounts are to be used to pay debt service on the 2014 Note and will be spent within a 12-month period beginning on the date of deposits. Moneys in the Sinking Fund will be depleted at least once a year except for a reasonable carryover amount not in excess of and one-twelfth (1/12) of the annual debt service on the 2014 Note for the preceding year.

Non-Ad Valorem Refunding Revenue Note, Series 2021

Effective May 21, 2021, the City closed on a \$9,905,000 note payable with Key Government Finance, Inc. Interest and principal payments are made monthly. The note carries an interest rate of 1.139% and the final payment is due March 15, 2029.

The Non-Ad Valorem Refunding Revenue Note, Series 2021 ordinance provides for:

A. Financing the Acquisition of Certain Real Property within the City to be Used to Expand Public Beach Access

The 2021 series included \$2,819,000 of new debt to assist in the acquisition of two parcels of land in the Crystal Beach area that will be used to expand public beach access. Council has committed Okaloosa Half-Penny local discretionary infrastructure surtax funds to increasing public beach access, and these funds will be used to repay this portion of the debt.

B. Refunding certain debt obligations

The 2021 series refunded the Non-Ad Valorem Refunding Revenue Note, Series 2015A which was paying 2.71% and was scheduled to mature November 1, 2029 (\$3,489,000), and the Harbor CRA Second Replacement, Series 2009 Note, As Restructured September 19, 2015 which was paying 2.84% and was scheduled to mature July 31, 2029 (\$3,597,000).

C. Pledging certain funds to secure payment

This note is secured by the City's covenant to budget and appropriate Non-Ad Valorem Revenues and is subject to an anti-dilution test. The anti-dilution test states that net available non-ad valorem revenues should be maintained at 1.25 or higher of maximum annual debt service. This ratio was 4.6 as of September 30, 2021.

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 4: NOTES PAYABLE (Continued)

Principal and interest amounts due on notes payable are as follows:

Year ending September 30,			
<i>Non-Ad Valorem Refunding Revenue Note, Series 2021</i>			
	Principal	Interest	Total
2022	\$ 444,000	37,057	481,057
2023	448,000	31,995	479,995
2024	456,000	26,835	482,835
2025	456,000	21,641	477,641
2026	468,000	16,385	484,385
2027-2029	1,185,000	17,540	1,202,540
Subtotal	\$ 3,457,000	151,453	3,608,453
Year ending September 30,			
<i>Town Center Area Redevelopment Refunding Revenue Note, Series 2014</i>			
	Principal	Interest	Total
2022	\$ 427,021	304,397	731,418
2023	441,795	289,836	731,631
2024	457,081	274,771	731,852
2025	472,896	259,184	732,080
2026	489,258	243,058	732,316
2027-2031	2,712,232	953,187	3,665,419
2032-2036	3,215,052	457,625	3,672,677
2037	711,267	24,254	735,521
Subtotal	\$ 8,926,602	2,806,312	11,732,914
GRAND TOTAL			
	Principal	Interest	Total
2022	\$ 871,021	341,454	1,212,475
2023	889,795	321,831	1,211,626
2024	913,081	301,606	1,214,687
2025	928,896	280,825	1,209,721
2026	957,258	259,443	1,216,701
2027-2031	3,897,232	970,727	4,867,959
2032-2036	3,215,052	457,625	3,672,677
2037	711,267	24,254	735,521
Total	\$ 12,383,602	2,957,765	15,341,367

NOTE 5: COMMITMENTS AND CONTINGENCIES

Grants

Amounts received or receivable from grant agencies are subject to audit and adjustment by grantor agencies, principally the State of Florida. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Agency expects such amount, if any, to be immaterial.

Litigation and Other Matters

The Agency is also the defendant in various claims, generally concerning development issues. In the opinion of management, any future costs associated with these claims will not have a significant adverse effect on the accompanying financial statements, and accordingly, no provision for losses has been recorded.

Risk Management

The Agency purchases insurance coverage through commercial insurance carriers to cover liability, workers' compensation, automobile, personal property, marine equipment and crime/fidelity risks. The Agency's liability and workers' compensation policies are retrospective policies that require adjusted premium calculations following the end of the policy period; however, the Agency does not retain any risk of loss through these coverages. All policies have been maintained for several years without reductions in coverage. Settlement amounts have not exceeded insurance coverage for the current year or the three prior years.

Remedies for Default

As part of notes payable there are terms in such agreements that state if the Agency were to default on such agreements that all payments are to become current.

Risks and Uncertainties

The United States is presently in the midst of a national health emergency related to the COVID-19 virus. The overall consequences on a national, regional and local level are unknown, but have the potential to result in a significant economic impact. The impact of this situation on the Agency and its future results and financial position is not presently determinable.

NOTE 6: SUBSEQUENT EVENT

The Agency has evaluated subsequent events through the date of the report which is the date the financial statements were available to be issued.

Community Redevelopment Agency of the City of Destin, Florida

Notes to Financial Statements

NOTE 7: ACCOUNTING STANDARDS ISSUED BUT NOT YET IMPLEMENTED

GASB has issued the following pronouncements which will be implemented in the years required. The effects of the implementation of these pronouncements are not known at this time.

Statement No. 87 - Leases. Effective for fiscal years beginning after June 15, 2021.

Statement No. 89 - Accounting for Interest Cost Incurred before the End of a Construction Period. Effective for fiscal years beginning after December 15, 2020.

Statement No. 91 - Conduit Debt Obligations. Effective for fiscal years beginning after December 15, 2021.

Statement No. 92 - Omnibus 2020. Effective for fiscal years beginning after June 15, 2021.

Statement No. 93 - Replacement of Interbank Offered Rates. Effective for fiscal years beginning after June 15, 2021.

Statement No. 94 - Public-Private and Public-Public Partnerships and Availability Payment Arrangements. Effective for fiscal years beginning after June 15, 2022.

Statement No. 96 - Subscription-Based Information Technology Arrangements. Effective for fiscal years beginning after June 15, 2022.

Statement No. 97 - Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans. Effective for fiscal years beginning after June 15, 2021.

Community Redevelopment Agency of the City of Destin, Florida

**Schedule of Revenue, Expenditures and Changes in Fund Balance - Budget to Actual -
Community Redevelopment Agency - Harbor Special Revenue Fund**

<i>Year ended September 30,</i>	2021			
	Budgeted Amounts			Variance with Final Budget Positive (Negative)
	Original	Final	Actual	
Revenue				
Taxes	\$ 662,898	\$ 662,898	\$ 660,381	\$ (2,517)
Investment income	-	-	688	688
Total revenue	662,898	662,898	661,069	(1,829)
Expenditures				
Economic environment	57,800	71,675	27,273	44,402
Capital outlay	30,000	30,000	-	30,000
Total expenditures	87,800	101,675	27,273	74,402
Excess of revenues over expenditures	575,098	561,223	633,796	72,573
Other financing uses				
Transfers out	(554,590)	(524,678)	(524,678)	-
Total other financing uses	(554,590)	(524,678)	(524,678)	-
Net change in fund balance	20,508	36,545	109,118	72,573
Fund balance, beginning of year	167,124	167,124	167,124	-
Fund balance, end of year	\$ 187,632	\$ 203,669	\$ 276,242	\$ 72,573

Community Redevelopment Agency of the City of Destin, Florida

**Statement of Revenue, Expenditures and Changes in Fund Balance - Budget to Actual -
Community Redevelopment Agency - Town Center Special Revenue Fund**

Year ended September 30,

2021

	Budgeted Amounts			Variance with Final Budget Positive (Negative)
	Original	Final	Actual	
Revenue				
Taxes	\$ 978,886	\$ 978,886	\$ 971,820	\$ (7,066)
Investment income	-	-	1,004	1,004
Total revenue	978,886	978,886	972,824	(6,062)
Expenditures				
Economic environment	92,800	134,425	67,418	67,007
Capital outlay	10,000	10,000	-	10,000
Total expenditures	102,800	144,425	67,418	77,007
Excess of revenues over expenditures	876,086	834,461	905,406	70,945
Other financing uses				
Transfers out	(731,280)	(731,280)	(731,280)	-
Total other financing uses	(731,280)	(731,280)	(731,280)	-
Net change in fund balance	144,806	103,181	174,126	70,945
Fund balance (deficit), beginning of year	(2,390,520)	(2,390,520)	(2,390,520)	-
Fund balance (deficit), end of year	\$ (2,245,714)	\$ (2,287,339)	\$ (2,216,394)	\$ 70,945

Community Redevelopment Agency of the City of Destin, Florida

Nonmajor Governmental Funds
Combining Balance Sheet

September 30,

2021

	Special Revenue Funds		Total CRA Governmental Funds
	CRA Harbor	CRA Town Center	
Assets			
Restricted cash and cash equivalents	\$ 280,271	\$ 237,406	\$ 517,677
Total assets	280,271	237,406	517,677
Liabilities and fund balances			
Liabilities:			
Accounts payable	4,029	4,976	9,005
Advance from the City of Destin	-	2,448,824	2,448,824
Total liabilities	4,029	2,453,800	2,457,829
Fund balances:			
Restricted	276,242	-	276,242
Unassigned	-	(2,216,394)	(2,216,394)
Total fund balances	276,242	(2,216,394)	(1,940,152)
Total liabilities and fund balances	\$ 280,271	\$ 237,406	\$ 517,677

Community Redevelopment Agency of the City of Destin, Florida

Nonmajor Governmental Funds
Combining Statement of Revenue, Expenditures and Changes in Fund Balance

Year ended September 30,

2021

	Special Revenue Funds		Total CRA Governmental Funds
	CRA Harbor	CRA Town Center	
Revenue			
Taxes	\$ 660,381	\$ 971,820	\$ 1,632,201
Investment income	688	1,004	1,692
Total revenue	661,069	972,824	1,633,893
Expenditures			
Economic environment	27,273	67,418	94,691
Total expenditures	27,273	67,418	94,691
Excess of revenue over expenditures	633,796	905,406	1,539,202
Other financing uses			
Transfers out	(524,678)	(731,280)	(1,255,958)
Total other financing uses	(524,678)	(731,280)	(1,255,958)
Net change in fund balances	109,118	174,126	283,244
Fund balances (deficit), beginning of year	167,124	(2,390,520)	(2,223,396)
Fund balances (deficit), end of year	\$ 276,242	\$ (2,216,394)	\$ (1,940,152)

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER
MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Honorable Mayor and Members of the City Council
Community Redevelopment Agency of the City of Destin, Florida:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of the governmental activities and major fund of the Community Redevelopment Agency of the City of Destin, Florida (the Agency), as of and for the year ended September 30, 2021, and the related notes to the Agency's basic financial statements which collectively comprise the Agency's basic financial statements, and have issued our report thereon dated March 7, 2022.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Agency's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Agency's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Agency's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

EFPR Group, CPAs, PLLC

Williamsville, New York
March 7, 2022

INDEPENDENT ACCOUNTANTS' REPORT

The Honorable Mayor and Members of the City Council
Community Redevelopment Agency of the City of Destin, Florida:

We have examined the Community Redevelopment Agency of the City of Destin, Florida's (the Agency) compliance with the requirements of Section 163.387(6) and 163.387(7), Florida Statutes, Redevelopment Trust Fund, for the year ended September 30, 2021. The Agency's management is responsible for the Agency's compliance with the specified requirements. Our responsibility is to express an opinion on the Agency's compliance with the specified requirements based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the Agency complied with specified requirements, in all material respects. An examination involves performing procedures to obtain evidence about whether the Agency complied with the specified requirements. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

Our examination does not provide a legal determination on the Agency's compliance with specified requirements.

In our opinion, the Agency complied, in all material respects, with the State of Florida Statutes 163.387(6) and 163.387(7) for the year ended September 30, 2021.

This report is intended solely for the information and use of management and the State of Florida Auditor General and is not intended to be and should not be used by anyone other than these specified parties.

EFPR Group, CPAs, PLLC

Williamsville, New York
March 7, 2022

MANAGEMENT LETTER

The Honorable Mayor and Members of the City Council
Community Redevelopment Agency of the City of Destin, Florida:

We have audited the financial statements of the Community Redevelopment Agency of the City of Destin, Florida (the Agency), as of and for the year ended September 30, 2021, and have issued our report thereon dated March 7, 2022.

Auditors' Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and Chapter 10.550, Rules of the Florida Auditor General.

Other Reports and Schedule

We have issued our Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with Government Auditing Standards; and Independent Accountants' Report on an examination conducted in accordance with AICPA Professional Standards, Section 601, regarding compliance requirements in accordance with Chapter 10.550, Rules of the Auditor General. Disclosures in this report, which is dated March 7, 2022, should be considered in conjunction with this management letter.

Prior Audit Findings

Section 10.554(1)(i)1., Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. There were no recommendations made in the preceding annual audit report.

Official Title and Legal Authority

Section 10.554(1)(i)4., Rules of the Auditor General, requires that the name or official title and legal authority for the primary government and each component unit of the reporting entity to be disclosed in this management letter, unless disclosed in the notes to the financial statements. The information required is disclosed in the notes to the financial statements.

Financial Condition

Section 10.554(1)(i)5.a. and 10.556(7), Rules of the Auditor General, require that we apply appropriate procedures and report the results of our determination as to whether or not the Agency has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and identification of the specific condition(s) met. In connection with our audit, we determined that the Agency did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Pursuant to Sections 10.554(1)(i)5.c. and 10.556(8), Rules of the Auditor General, we applied financial condition assessment procedures. It is management's responsibility to monitor the Agency's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

Section 10.554(i)(2), Rules of the Auditor General Requires that we communicate any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.

Special District Component Units

Section 10.554(1)(i)5.c., Rules of the Auditor General, requires, if appropriate, that we communicate the failure of a special district that is a component unit of a county, municipality, or special district, to provide the financial information necessary for proper reporting of the component unit, within the audited financial statements of the county, municipality, or special district in accordance with Section 218.39(3)(b), Florida Statutes. In connection with our audit, we did not note any special district component units that failed to provide the necessary information for proper reporting in accordance with Section 218.39(3)(b), Florida Statutes.

Additional Matters

Section 10.554(1)(i)3., Rules of the Auditor General, requires us to communicate noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but warrants the attention of those charged with governance. In connection with our audit, we did not note any such findings.

Purpose of this Letter

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, federal and other granting agencies, the Mayor, City Council, City Manager, and applicable management, and is not intended to be and should not be used by anyone other than these specified parties.

EFPR Group, CPAs, PLLC

Williamsville, New York
March 7, 2022

CITY OF DESTIN



AGENDA ITEM

COUNCIL MEETING DATE: May 11, 2022

TYPE OF AGENDA ITEM: Presentation

AGENDA OUTLINE NUMBER: 5.D.

TO: Harbor Community Redevelopment Agency Advisory Committee

THRU: Lance Johnson, City Manager
Kyle Bauman, City Attorney

FROM: Krystal Strickland, Finance Director

DATE: April 8, 2022

SUBJECT: Operations Financial Report

I. BACKGROUND: This item is informational only.

II. DISCUSSION: Year-to-date budget versus actuals for the General Fund and the two CRAs shall be provided to Council within forty-five days of the month end. Governmental funds are accounted for on a modified accrual basis.

Highlights as of 02/28/2022:

- *We are 41% of the way through the fiscal year
- * 94% of Ad Valorem Taxes have been received/recorded
- * We have expended approximately 34% of Operating budget
- * We have expended approximately 23% of Capital Outlay budget
- *Current net change in total fund balance is a year-to-date increase of \$7.1 million

Details for all funds are on file with the Finance Department, and are available upon request.

- A. Link to Strategic Goals / Objectives:** Goal #1: Financially sound city providing service excellence
- B. Effect on Budget (EOB):**
- C. Level of Service (LOS):**
- D. Legislative Sponsor (Land Use Items):**

III. CONCLUSION:

IV. RECOMMENDED MOTION:

Attachments:

1. 2022 0228 YTD Budget Vs Actuals

City of Destin, Florida

Balance Sheet - Governmental Funds

	01, 700	102	110	111	122, 125, 129	209, 213, 214, 221	300, 305, 315	
<i>Period ended February 28,</i>								2022
	General Fund	1998-2028 or to 2037 Town Center CRA	2003-2043 Harbor CRA	Florida Building Code Fund	Other Special Revenue Funds	Debt Service Funds	Capital Project Funds	Total Governmental Funds
Assets								
Cash and cash equivalents	\$ 13,886,525	\$ 1,261,960	\$ -	\$ -	\$ 4,221,371	\$ -	\$ 2,380,526	\$ 21,750,381
Investments	14,306,683	-	-	-	-	-	-	14,306,683
Due from other funds	265,319	-	-	-	-	-	186,233	451,552
Due from other governments	136,788	-	-	-	-	-	176,138	312,926
Advance to other funds	2,448,824	-	-	-	-	-	-	2,448,824
Accounts receivable - other	28,353	-	-	-	-	-	-	28,353
Prepaid expenditures	-	-	-	-	-	-	-	-
Restricted cash and cash equivalents	-	-	773,005	340,830	-	653,404	3,938,357	5,705,596
Total assets	\$ 31,072,492	\$ 1,261,960	\$ 773,005	\$ 340,830	\$ 4,221,371	\$ 653,404	\$ 6,681,253	\$ 45,004,315
Liabilities, deferred inflows of resources and fund balances								
Liabilities:								
Accounts payable	186,550	6,759	2,914	8,310	7,800	-	128,631	340,963
Accrued payroll	23,094	-	-	-	-	-	-	23,094
Due to other funds	186,233	-	-	6,047	-	1,363	257,908	451,552
Advance from other funds	-	2,448,824	-	-	-	-	-	2,448,824
Total liabilities	395,877	2,455,583	2,914	14,357	7,800	1,363	386,539	3,264,433
Deferred inflows of resources								
Deferred revenue	262,290	-	-	-	-	-	790,549	1,052,839
Total deferred inflows of resources	262,290	-	-	-	-	-	790,549	1,052,839
Fund balances:								
Nonspendable	2,561,840	-	-	-	-	-	-	2,561,840
Restricted	-	-	766,237	321,860	-	652,040	1,829,671	3,569,809
Committed	10,084,733	-	-	-	4,155,402	-	1,276,910	15,517,045
Assigned	1,737,850	6,938	3,854	4,613	58,169	-	2,397,585	4,209,009
Unassigned	16,029,901	(1,200,561)	-	-	-	-	-	14,829,340
Total fund balances (deficit)	30,414,325	(1,193,623)	770,092	326,474	4,213,571	652,040	5,504,166	40,687,043
Total liabilities, deferred inflows of resources and fund balances	\$ 31,072,492	\$ 1,261,960	\$ 773,005	\$ 340,830	\$ 4,221,371	\$ 653,404	\$ 6,681,253	\$ 45,004,315

Nonspendable = Long-term advance to TownCenter CRA \$2,448,823.50 (in 01 fund) plus prepaid expenses

Restricted = Interlocal Agreements, State and Local Regulations (Harbor CRA 110, Florida Building Code Fund 111, Impact Fees 315), Bond covenants (2013, 2014, 2021 Debt Service Funds), Grant Agreements (305)

Committed = Council resolutions, motions, includes fund balance resolution for 1 yr debt service (\$2.7m) + 3 mos emergency ops x 2 (\$6.7m), Tech Fund balance (125), Oka Half Penny fund balance (129)

Assigned = Contracts, purchase orders, unofficial RR fund (300)

Unassigned = Funds with a negative balance (TC CRA 102), net assets not otherwise categorized.

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

SUMMARY ALL FUNDS	FY2022				
	BUDGET*	YTD Actuals	ENCUMBRANC ES	PROJECTION	AVAILABLE BUDGET
Ad Valorem Taxes	\$ 9,333,671	\$ 8,771,915		\$ 9,450,097	\$ 561,756
Tax Increment Financing (TIF)	1,310,929	1,313,239		1,313,239	(2,310)
Delinquent Ad Valorem Taxes	5,000	111		3,028	4,889
Sales and Use Taxes	3,230,855	1,366,243		3,208,848	1,864,612
Licenses and Permits	3,463,479	1,692,009		4,536,872	1,771,470
Impact Fees	115,500	4,200		71,575	111,300
Intergovernmental	10,059,280	1,205,565		5,557,970	8,853,714
Charges for services	749,898	244,420		900,431	505,478
Fines and Forfeitures	59,957	15,020		75,768	44,937
Investment Income	60,120	(332,477)		(285,481)	392,597
Contributions	2,500	5,215		5,215	(2,715)
Miscellaneous income	2,701	18,277		18,790	(15,576)
TOTAL REVENUES	28,393,890	14,303,737	-	24,856,351	14,090,152
General Government	4,350,974	1,466,698	403,976	4,077,609	2,480,299
Public Safety	4,527,264	1,612,181	1,260,283	4,068,148	1,654,801
Physical Environment	198,821	71,601	4,514	195,018	122,706
Transportation	1,937,012	619,705	17,268	1,865,873	1,300,039
Economic Environment	321,636	57,268	10,792	285,477	253,576
Health & Human Services	101,254	18,480	30,650	50,180	52,124
Culture and Recreation	3,718,780	1,267,626	78,225	3,502,842	2,372,929
Capital Outlay	16,247,905	1,262,057	2,458,239	8,289,925	12,527,609
Debt Service	2,669,656	825,583	-	2,677,156	1,844,073
TOTAL EXPENDITURES	34,073,302	7,201,198	4,263,947	25,012,227	22,608,157
Excess (deficiency) of revenues over expenditures	(5,679,412)	7,102,540		(155,876)	
Proceeds from issuance of debt	-	-		-	-
Transfers In	6,162,075	2,755,980		5,969,337	3,406,095
Transfers Out	(6,162,075)	(2,687,392)		(5,900,748)	(3,474,683)
Total other financing sources (uses)	0	68,589	-	68,589	(68,588)
Net change in fund balances	(5,679,412)	7,171,128		(87,287)	
Fund Balance, Beginning	33,515,915	33,515,915		33,515,915	
Fund Balance, Ending	27,836,503	40,687,043		33,428,627	

** FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

	FY2022	FY2022	FY2022	FY2022	FY2022
	BUDGET*	YTD Actuals	ENCUMBRANC	PROJECTION	AVAILABLE
01 GENERAL FUND			ES		BUDGET
01-31 Ad Valorem Taxes	8,574,910	8,013,154		8,691,336	561,756
01-31 Delinquent Ad Valorem Taxes	5,000	111		3,028	4,889
01-31 Sales and Use Taxes	1,608,694	683,975		1,607,195	924,719
01-32 Licenses and Permits	2,826,871	1,175,148		2,977,391	1,651,723
01-32 Impact Fees	-	-		-	-
01-33 Intergovernmental	2,763,870	1,029,428		2,846,784	1,734,442
01-34 Charges for Services	331,398	187,918		456,448	143,480
01-35 Fines and Forfeitures	59,957	15,020		75,768	44,937
01-36 Investment Income	58,084	(337,536)		(291,810)	395,620
01-36 Contributions	2,500	5,215		5,215	(2,715)
01-36 Miscellaneous Revenue	2,201	18,277		18,499	(16,076)
TOTAL REVENUES	16,233,485	10,790,710	-	16,389,854	5,442,775
01-51 General Government	4,350,974	1,466,698	403,976	4,077,609	2,480,299
01-52 Public Safety	3,247,402	1,258,343	1,233,329	2,987,327	755,730
01-53 Physical Environment	198,821	71,601	4,514	195,018	122,706
01-54 Transportation	1,849,512	605,237	17,268	1,787,192	1,227,007
01-55 Economic Environment	14,200	7,226	-	7,226	6,974
01-56 Health & Human Services	101,254	18,480	30,650	50,180	52,124
01-57 Culture and Recreation	3,718,780	1,267,626	78,225	3,502,842	2,372,929
01-59 Capital Outlay	109,250	14,574	-	99,404	94,676
01-59 Debt Service Principal	78,405	55,968	-	83,310	22,437
01-59 Debt Service Interest	2,511	1,866	-	5,106	645
TOTAL EXPENDITURES	13,671,109	4,767,619	1,767,963	12,795,213	7,135,527
Excess (deficiency) of revenues over expenditures	2,562,376	6,023,091		3,594,641	
01-38 Proceeds from Issuance of Debt	-	-		-	-
01-38 Transfers In	-	68,589		68,589	(68,589)
01-58 Transfers Out	(4,533,306)	(1,996,790)		(4,239,385)	(2,536,516)
Total other financing sources (uses)	(4,533,306)	(1,928,201)		(4,170,796)	(2,605,105)
01 Net change in fund balances	(1,970,930)	4,094,890		(576,155)	
01 Fund Balance (deficit), Beginning	26,319,435	26,319,435		26,319,435	
01 Fund Balance (deficit), Ending	24,348,505	30,414,325		25,743,280	

** FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

102 TOWN CENTER CRA 1998-2028 OR until Debt Paid 2037 (RESTRICTED; ECON DEV)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
102-31 County TIF	954,620	957,717		957,717	(3,097)
102-31 City TIF (Ad Valorem)	402,452	402,452		402,452	-
102-36 Investment Income	1,301	268		1,108	1,033
TOTAL REVENUES	1,358,373	1,360,437		1,361,277	(2,064)
102-55 Economic Environment	151,257	32,909	6,938	144,909	111,411
102-59 Capital Outlay	-	-	-	-	-
TOTAL EXPENDITURES	151,257	32,909	6,938	144,909	111,411
Excess (deficiency) of revenues over expenditures	1,207,116	1,327,528		1,216,368	
102-38 Transfers In	-	-		-	-
102-58 Transfers Out	(731,418)	(304,758)		(731,489)	(426,660)
Total other financing sources (uses)	(731,418)	(304,758)		(731,489)	(426,660)
102 Net change in fund balances	475,698	1,022,771		484,879	
102 Fund Balance (deficit), Beginning	(2,216,394)	(2,216,394)		(2,216,394)	
102 Fund Balance (deficit), Ending	(1,740,696)	(1,193,623)		(1,731,515)	

**FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

110 HARBOR CRA 2003-2043 (RESTRICTED; ECON DEV)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
110-31 County TIF	356,309	355,522		355,522	787
110-31 City TIF (Ad Valorem)	356,309	356,309		356,309	-
110-36 Investment Income	300	206		381	94
TOTAL REVENUES	712,918	712,037		712,212	881
110-55 Economic Environment	156,179	17,133	3,854	133,342	135,191
110-59 Capital Outlay	-	-	-	-	-
TOTAL EXPENDITURES	156,179	17,133	3,854	133,342	135,191
Excess (deficiency) of revenues over expenditures	556,739	694,903		578,870	
110-38 Transfers In	-	-		-	-
110-58 Transfers Out	(481,057)	(201,055)		(481,057)	(280,002)
Total other financing sources (uses)	(481,057)	(201,055)		(481,057)	(280,002)
110 Net change in fund balances	75,682	493,848		97,812	
110 Fund Balance (deficit), Beginning	276,243	276,243		276,243	
110 Fund Balance (deficit), Ending	351,925	770,092		374,056	

**FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

111 FLORIDA BUILDING CODE FUND (RESTRICTED; PUBLIC SAFETY)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
111-32 Licenses and Permits	636,608	374,264		961,884	262,344
111-36 Investment Income	60	-		35	60
TOTAL REVENUES	636,668	374,264		961,919	262,404
111-52 Public Safety	1,152,362	321,318	4,613	972,836	826,431
111-59 Capital Outlay	-	-	-	-	-
TOTAL EXPENDITURES	1,152,362	321,318	4,613	972,836	826,431
Excess (deficiency) of revenues over expenditures	(515,694)	52,946		(10,916)	
111-38 Transfers In	328,507	-		-	328,507
111-58 Transfers Out	(63,210)	(37,222)		(95,733)	(25,988)
Total other financing sources (uses)	265,297	(37,222)		(95,733)	302,519
111 Net change in fund balances	(250,397)	15,724		(106,649)	
111 Fund Balance (deficit), Beginning	310,750	310,750		310,750	
111 Fund Balance (deficit), Ending	60,353	326,474		204,101	

*FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

122 PARKING FUND (IN GF; TRANSPORTATION)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
122-34 Charges for Services	418,500	56,502		443,983	361,998
122-36 Investment Income	25	-		15	25
TOTAL REVENUES	418,525	56,502		443,997	362,023
122-54 Transportation	87,500	14,468	-	78,681	73,032
122-59 Capital Outlay	126,000	-	-	73,500	126,000
TOTAL EXPENDITURES	213,500	14,468	-	152,181	199,032
Excess (deficiency) of revenues over expenditures	205,025	42,035		291,816	162,990
122-38 Transfers In	-	-		-	-
122-58 Transfers Out	-	-		-	-
Total other financing sources (uses)	-	-		-	-
122 Net change in fund balances	205,025	42,035		291,816	
122 Fund Balance (deficit), Beginning	-	-		-	
122 Fund Balance (deficit), Ending	205,025	42,035		291,816	

**FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

125 TECH FUND (COMMITTED; IN GF; PUBLIC SAFETY)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
125-36 Investment Income	-	98		98	(98)
TOTAL REVENUES	-	98		98	(98)
125-52 Public Safety	127,500	32,520	22,340	107,985	72,640
125-59 Capital Outlay	-	-	-	-	-
TOTAL EXPENDITURES	127,500	32,520	22,340	107,985	72,640
Excess (deficiency) of revenues over expenditures	(127,500)	(32,422)		(107,887)	
125-38 Transfers In	139,982	69,512		184,110	70,470
125-58 Transfers Out	-	-		-	-
Total other financing sources (uses)	139,982	69,512		184,110	70,470
125 Net change in fund balances	12,482	37,089		76,223	
125 Fund Balance (deficit), Beginning	201,406	201,406		201,406	
125 Fund Balance (deficit), Ending	213,888	238,496		277,629	

**FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

129 OKA 1/2 PENNY 01/01/2019-12/31/2029 (COMMITTED; IN GF; CAPITAL OUTLAYS)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
129-31 Sales and Use Taxes	1,390,761	574,255		1,358,657	816,506
129-36 Investment Income	150	1,729		1,816	(1,579)
TOTAL REVENUES	1,390,911	575,984		1,360,473	814,927
129-59 Capital Outlay	3,324,756	74,837	55,829	988,084	3,194,090
TOTAL EXPENDITURES	3,324,756	74,837	55,829	988,084	3,194,090
Excess (deficiency) of revenues over expenditures	(1,933,845)	501,146		372,389	
129-38 Transfers In	-	(0)		(0)	0
129-58 Transfers Out	(353,084)	(147,567)		(353,084)	(205,517)
Total other financing sources (uses)	(353,084)	(147,567)		(353,085)	(205,517)
129 Net change in fund balances	(2,286,929)	353,579		19,304	
129 Fund Balance (deficit), Beginning	3,579,462	3,579,462		3,579,462	
129 Fund Balance (deficit), Ending	1,292,532	3,933,041		3,598,766	

**FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

213 DEBT SERVICE 2013 NOTE (RESTRICTED; DEBT SERVICE)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
213-36 Investment Income	100	102		161	(2)
TOTAL REVENUES	100	102		161	(2)
213-59 Debt Service Principal	412,531	-	-	412,531	412,531
213-59 Debt Service Interest	142,713	71,357	-	142,713	71,357
TOTAL EXPENDITURES	555,245	71,357	-	555,245	483,888
Excess (deficiency) of revenues over expenditures	(555,145)	(71,254)		(555,084)	
213-38 Transfers In	555,245	231,352		555,245	323,893
213-58 Transfers Out	-	-		-	-
Total other financing sources (uses)	555,245	231,352		555,245	323,893
213 Net change in fund balances	100	160,098		161	
213 Fund Balance (deficit), Beginning	93,097	93,097		93,097	
213 Fund Balance (deficit), Ending	93,197	253,195		93,258	

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

214 DEBT SERVICE 2014 NOTE (RESTRICTED; DEBT SERVICE)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
214-36 Investment Income	100	159		217	(59)
TOTAL REVENUES	100	159		217	(59)
214-59 Debt Service Principal	427,021	-	-	427,021	427,021
214-59 Debt Service Interest	304,397	152,199	-	304,397	152,199
TOTAL EXPENDITURES	731,418	152,199	-	731,418	579,220
Excess (deficiency) of revenues over expenditures	(731,318)	(152,040)		(731,201)	
214-38 Transfers In	731,418	304,758		731,489	426,660
214-58 Transfers Out	-	-		-	-
Total other financing sources (uses)	731,418	304,758		731,489	426,660
214 Net change in fund balances	100	152,718		288	
214 Fund Balance (deficit), Beginning	245,566	245,566		245,566	
214 Fund Balance (deficit), Ending	245,666	398,283		245,853	

221 DEBT SERVICE 2021 NOTE (RESTRICTED; DEBT SERVICE)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
221-36 Investment Income	-	25		25	(25)
TOTAL REVENUES	-	25		25	(25)
221-59 Debt Service Principal	1,200,000	500,000	-	1,200,000	700,000
221-59 Debt Service Interest	102,077	44,193	-	102,077	57,884
221-51 General Government	-	-	-	-	-
TOTAL EXPENDITURES	1,302,077	544,193	-	1,302,077	757,884
Excess (deficiency) of revenues over expenditures	(1,302,077)	(544,168)		(1,302,052)	
221-38 Transfers In	1,302,077	544,193		1,302,077	757,884
221-58 Transfers Out	-	-		-	-
221-38 Proceeds from issuance of debt	-	-		-	-
Total other financing sources (uses)	1,302,077	544,193		1,302,077	757,884
221 Net change in fund balances	-	25		25	
221 Fund Balance (deficit), Beginning	538	538		538	
221 Fund Balance (deficit), Ending	538	563		563	

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

300 RENEWAL AND REPLACEMENT FUND (IN GF; CAPITAL OUTLAYS)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
300-36 Investment Income	-	901		901	(901)
TOTAL REVENUES	-	901		901	(901)
300-59 Capital Outlay	2,784,199	305,334	993,169	1,298,503	1,485,696
TOTAL EXPENDITURES	2,784,199	305,334	993,169	1,298,503	1,485,696
Excess (deficiency) of revenues over expenditures	(2,784,199)	(304,433)		(1,297,602)	
300-38 Transfers In	1,410,814	1,136,728		1,434,703	274,086
300-58 Transfers Out	-	-		-	-
Total other financing sources (uses)	1,410,814	1,136,728		1,434,703	274,086
300 Net change in fund balances	(1,373,385)	832,294		137,100	
300 Fund Balance (deficit), Beginning	1,402,960	1,402,960		1,402,960	
300 Fund Balance (deficit), Ending	29,575	2,235,254		1,540,060	

*FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

305 GRANT AND GF CAPITAL PROJECT FUND (IN GF; CAPITAL OUTLAYS)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
305-33 Intergovernmental	7,295,410	176,138		2,711,186	7,119,272
TOTAL REVENUES	7,295,410	176,138		2,711,186	7,119,272
305-59 Capital Outlay	8,477,576	713,120	1,017,802	4,404,310	6,746,654
TOTAL EXPENDITURES	8,477,576	713,120	1,017,802	4,404,310	6,746,654
Excess (deficiency) of revenues over expenditures	(1,182,167)	(536,983)		(1,693,125)	
305-38 Transfers In	1,694,032	400,850		1,693,125	1,293,182
305-58 Transfers Out	-	-		-	-
Total other financing sources (uses)	1,694,032	400,850		1,693,125	1,293,182
305 Net change in fund balances	511,866	(136,133)		0	
305 Fund Balance (deficit), Beginning	(1)	(1)		(1)	
305 Fund Balance (deficit), Ending	511,865	(136,133)		(0)	

*FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward

CITY OF DESTIN - MONTHLY FINANCIAL REPORT

Actuals 10/01/2021 - 02/28/2022

315 IMPACT AND OTHER RESTRICTED FUND (RESTRICTED IN GF; CAPITAL OUTLAYS)	FY2022 BUDGET*	FY2022 YTD Actuals	FY2022 ENCUMBRANC ES	FY2022 PROJECTION	FY2022 AVAILABLE BUDGET
315-32 Impact Fees	115,500	4,200		71,575	111,300
315-32 Licenses and Permits	-	142,597		597,597	(142,597)
315-31 Sales and Use Taxes	231,400	108,013		242,996	123,387
315-36 Investment Income	-	1,572		1,572	(1,572)
315-36 Miscellaneous Revenue	500	-		292	500
TOTAL REVENUES	347,400	256,382		914,032	91,018
315-59 Capital Outlay	1,426,123	154,191	391,438	1,426,123	880,494
TOTAL EXPENDITURES	1,426,123	154,191	391,438	1,426,123	880,494
Excess (deficiency) of revenues over expenditures	(1,078,723)	102,191		(512,091)	
315-38 Transfers In	-	(0)		(0)	0
315-58 Transfers Out	-	-		-	-
Total other financing sources (uses)	-	(0)		(0)	0
315 Net change in fund balances	(1,078,723)	102,191		(512,091)	
315 Fund Balance (deficit), Beginning	3,302,853	3,302,853		3,302,853	
315 Fund Balance (deficit), Ending	2,224,130	3,405,044		2,790,762	

**FY2022 BUDGET is the Adopted Budget plus prior year encumbrances rolled forward*

CITY OF DESTIN



AGENDA ITEM

COUNCIL MEETING DATE: May 11, 2022
TYPE OF AGENDA ITEM: Presentation
AGENDA OUTLINE NUMBER: 5.E.

TO: Harbor Community Redevelopment Agency Advisory Committee

THRU: Lance Johnson, City Manager
Kyle Bauman, City Attorney

FROM: Krystal Strickland, Finance Director

DATE: April 12, 2022

SUBJECT: Capital Project Status

I. BACKGROUND: Informational Item Only

II. DISCUSSION: Please find attached a summary of the current capital improvement projects, showing status and Year-to-Date expenditures and encumbrances.

- A. Link to Strategic Goals / Objectives:** Financially sound City providing Service Excellence
- B. Effect on Budget (EOB):**
- C. Level of Service (LOS):**
- D. Legislative Sponsor (Land Use Items):**

III. CONCLUSION:

IV. RECOMMENDED MOTION: Not applicable. Informational only.

Attachments:

1. Mar 2022 Capital Projects2

CITY OF DESTIN CAPITAL IMPROVEMENT PLAN - Monthly Status Report

COUNCIL/ MGMT OBJECTIVE	October 1, 2021 - March 31, 2022		FY2022 Budget*	YTD Actuals	YTD Encumbrances	FY2022 Available Budget	Status	Notes
PRIORITY	Citizen/Council Directed							
1.2	EN615	Cross-Town Connector	\$ 2,963,036	\$ 114,534	\$ 537,509	\$ 2,310,993	Ongoing	Atkins working on design and ROW acquisitions
1.3, 2.2	CM001	Beach Acquisition	4,478,269	-	39,701	4,438,569	Ongoing	TDC working on beach park design. TPL working towards 3rd parcel acquisition.
1.6	EVENT	Multi-Use Convention/Sports/Comm Ctr	-	-	-	-		
1.4, 2.3	UNDER	Undergrounding	608,629	103,700	255,213	249,716	Ongoing	Electric Franchise agreement increment for undergrounding is signed. Utility Consultants of Florida working on opinion of probable cost, phase maps, and gulf power input.
1.8	TR621	Transit Trolley	25,000	-	-	25,000		
1.9	MARIN	City Marina	75,000	-	-	75,000		
1.7	ANNEX	Annexation Study	10,000	-	-	10,000		
	Renewal & Replacement							
3.2	RR051	General Government	204,752	17,591	-	187,162	Ongoing	
3.2	RR052	Public Safety	217,044	(580)	-	217,624	Ongoing	YTD is negative because prior year insurance claim is higher than current YTD actual expenditures
3.2	RR053	Physical Environment (Stormwater, Cemetery)	295,868	231,600	69,048	(4,780)	Ongoing	Harbor Pump has been rebuilt and re-installed. Waiting on VFD (March 2022).
1.10, 3.2, 3.7	RR054	Roads, Sidewalks, Street Lighting (Gas Tax 1)	957,727	18,241	458,899	480,587	Ongoing	Benning Drive Striping complete; Azalea Dr PO issued; Scenic 98 milling/resurfacing/striping scheduled.
3.2	RR057	Parks and Recreation	681,765	20,553	76,159	585,052		
3.2	RRVEH	Vehicles	523,044	62,079	356,381	104,584	Ongoing	All FY21 vehicles have been received. FY22: ordered: F150 for Code Compliance, JD 410L Loader & JD Utility Tractor
	Growth Necessitated & Comp Plan							
	LB002	Library Impact Fee Projects	24,000	-	-	24,000		
4.10	NORG1	Norriego Point Road	380,000	8,181	51,819	320,000	Ongoing	Council-approved development order. Jenkins (engineer) is working on parking and road design. A construction road should be in place by Spring 2022.
	RC004	Park Impact Fee Projects	-	-	-	-		
4.14	SW54	Stormwater Improvements	60,000	-	-	60,000		
1.5, 4.8	TR618	Zerbe-Calhoun Pedestrian Pathway (under the Marler Bridge)	155,932	6,361	149,571	-	Ongoing	Baskerville-Donovan engineering firm presented 60% design. FDOT is not supporting pathway development under the Marler Bridge due to bridge renovation plans and location of critical utility lines. Consider refocus to Stahlman.
1.10	TR619	Sibert-Zerbe Parking Lot Consolidation	150,000	-	-	150,000		
3.9	TR620	ADA Transition - Pedestrian Facilities	142,000	7,876	133,164	960	Ongoing	Kickoff meeting held. Phase 1 complete; Phase 2 underway.
1.10	TR622	General Parking Improvements (FY22 kiosk)	30,000	-	-	30,000		
	Other Capital Projects							

	CE001	Code Compliance Vessel	41,000	-	-	41,000	Completed	Sheriff's office donated a vessel. Code Compliance team updating equipment needs list for potential budget transfer.
3.3, 4.7	CRH63	Captain Royal Melvin Heritage Park and Plaza (RESTORE)	921,344	443,413	339,768	138,164	Ongoing	Should be substantially complete by mid March 2022.
3.5	CRH64	Harbor CRA Wayfinding Plan Signage	-	-	-	-		See 2023 budget.
4.2	CRH65	Harbor Capacity Study	250,000	250,000	-	-	Ongoing	March 15 Army Corps will present their progress at Harbor Capacity Steering Committee meeting. Contractor procurement is underway for ground surveys and aerial imagery.
4.15	CRT17	Town Center CRA Easement Trail/Linear Park	-	-	-	-		Grant application for state appropriation in process.
3.5	CRT64	Town Center CRA Wayfinding Plan Signage	-	-	-	-		See 2023 budget.
3.5	TR64	General Wayfinding Plan Signage	100,000	-	-	100,000		Coordinating with TDC.
3.2	IT002	CD Tech Fund Hardware/Software Replacements	75,000	16,168	-	58,832	Ongoing	
	IT003	Other Hardware/Software Replacements	50,000	22,576	-	27,424	Ongoing	
	LB001	Library Tablet Station & Biblioteca RFID and Mobil Ap	27,704	19,246	1,833	6,626	Ongoing	Tablet station is open to public. RFID tagging is complete.
	NPDES	National Pollutant Discharge Elimination System (NPDES)	32,500	-	32,500	-	Started	
	PW015	Vehicle WashDown Station	-	-	-	-		
	RC124	Morgan's Children's Park Playground Structure	51,745	-	-	51,745		
	RC125	Buck Destin Restrooms	135,000	-	-	135,000		
4.16	RC127	Pickleball Court	400,000	-	-	400,000		
	RC128	Morgan's Bathrooms/Storage/Fieldhouse	250,000	-	-	250,000		Staff is drafting a tentative layout for an engineering firm to start a design.
	RC129	World's Luckiest Fishing Pond at X-Town Park	-	-	-	-		
	RC130	Cultural Facilities Grant Bldg Improvements	-	-	-	-	Cancelled	Grant not awarded
3.3, 4.11	RC216	Clement Taylor Park Renovations	764,918	-	-	764,918		Construction RFP to be drafted Spring 2022
	ARP	Infrastructure Project TBD	790,000	-	-	790,000	Started	One IT Security project and one Stormwater project approved to date. Encumbrances to be entered.
	TRSAF	Intersection Safety	100,000	-	17,241	82,759	Ongoing	
	SW55	Mobile Pumps and Hoses (Flood Prevention)	96,619	83,718	-	12,901	Ongoing	Received (2) 6" pumps and hoses and (1) 4" pump
	SALLY	Hurricane Sally Repairs	58,951	57,234	2,457	(740)	Ongoing	Started Sept 2020
	SW53	Stormwater Master Plan	6,148	-	4,023	2,125	Ongoing	Started in 2018 Jenkins Engineering
	XMAS	Christmas Decorations (capital items)	68,160	69,846	-	(1,686)	Complete	
Total Funded Projects			\$ 16,201,155	\$ 1,552,338	\$ 2,525,283	\$ 12,123,534		

CITY OF DESTIN 5-YEAR CAPITAL IMPROVEMENT PLAN

COUNCIL/ MGMT OBJECTIVE			FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	Total
PRIORITY	Citizen/Council Directed							
1.2	EN615	Cross-Town Connector	\$ 2,700,000	\$ -	\$ 1,650,000	\$ 1,650,000	\$ -	\$ 6,000,000
1.3, 2.2	CM001	Beach Acquisition	6,585,000	-	-	-	11,346,132	17,931,132
1.6	EVENT	Multi-Use Convention/Sports/Comm Ctr	75,000	-	-	-	-	75,000
1.4, 2.3	UNDER	Undergrounding	250,000	780,000	375,000	-	-	1,405,000
1.8	TR621	Transit Trolley	25,000	-	-	-	-	25,000
1.9	MARINA	City Marina	75,000	-	-	-	-	75,000
1.7	ANNEX	Annexation Study	10,000	-	-	-	-	10,000
	Renewal & Replacement							
3.2	RR051	General Government	195,000	22,500	51,500	28,500	142,500	440,000
3.2	RR052	Public Safety	217,044	259,544	132,544	128,044	239,500	976,678
3.2	RR053	Physical Environment (Stormwater, Cemetery)	26,307	26,307	26,307	26,307	26,307	131,533
1.10, 3.2, 3.7	RR054	Roads, Sidewalks, Street Lighting (Gas Tax 1)	1,018,000	1,011,667	1,031,667	1,011,667	1,011,667	5,084,667
3.2	RR057	Parks and Recreation	602,751	331,512	537,512	329,512	362,512	2,163,799
3.2	RRVEH	Vehicles	463,427	-	-	-	-	463,427
	Growth Necessitated & Comp Plan							
	LB002	Library Impact Fee Projects	24,000	10,000	120,000	-	-	154,000
4.10	NORG1	Norriego Point Road	350,000	-	-	-	-	350,000
	RC004	Park Impact Fee Projects	-	-	-	-	-	-
4.14	SW54	Stormwater Improvements	60,000	60,000	-	-	-	120,000
1.5, 4.8	TR618	Zerbe-Calhoun Pedestrian Pathway	-	-	-	-	-	-
1.10	TR619	Sibert-Zerbe Parking Lot Consolidation	150,000	-	-	-	-	150,000
3.9	TR620	ADA Transition - Pedestrian Facilities	142,000	-	-	-	-	142,000
1.10	TR622	General Parking Improvements (FY22 kiosk)	30,000	75,000	100,000	-	-	205,000
	Other Capital Projects							
	CE001	Code Compliance Vessel	41,000	-	-	-	-	41,000
3.3, 4.7	CRH63	Captain Royal Melvin Heritage Park and Plaza (R	706,530	-	-	-	-	706,530
3.5	CRH64	Harbor CRA Wayfinding Plan Signage	-	150,000	-	-	-	150,000
4.2	CRH65	Harbor Capacity Study	-	-	-	-	-	-
4.15	CRT17	Town Center CRA Easement Trail/Linear Park	-	270,000	50,000	1,000,000	-	1,320,000
3.5	CRT64	Town Center CRA Wayfinding Plan Signage	-	100,000	-	-	-	100,000
3.5	TR64	General Wayfinding Plan Signage	100,000	-	-	-	-	100,000
3.2	IT002	CD Tech Fund Hardware/Software Replacement	75,000	225,000	-	-	-	300,000
	IT003	Other Hardware/Software Replacements	50,000	-	-	100,000	-	150,000

	LB001	Library Tablet Station & Biblioteca RFID and Mo	57,904	-	-	-	-	57,904
	NPDES	National Pollutant Discharge Elimination System	32,500	32,500	32,500	32,500	32,500	162,500
	PW015	Vehicle WashDown Station	-	-	-	-	-	-
	RC124	Morgan's Children's Park Playground Structure	51,745	-	-	-	-	51,745
	RC125	Buck Destin Restrooms	135,000	-	-	-	-	135,000
4.16	RC127	Pickleball Court	400,000	-	-	-	-	400,000
	RC128	Morgan's Bathrooms/Storage/Fieldhouse	250,000	-	-	-	-	250,000
	RC129	World's Luckiest Fishing Pond at X-Town Park	-	-	-	-	-	-
	RC130	Cultural Facilities Grant Bldg Improvements	-	-	-	-	-	-
3.3, 4.11	RC216	Clement Taylor Park Renovations	764,918	-	-	-	-	764,918
	SW55	Mobile Pumps and Hoses (Flood Prevention)	-	-	-	-	-	-
	ARP	Infrastructure Project TBD	790,000	790,000	-	-	-	1,580,000
	TRSAF	Intersection Safety	100,000	-	-	-	-	100,000
Total Projects			\$ 16,553,126	\$ 4,144,030	\$ 4,107,030	\$ 4,306,530	\$ 13,161,117	\$ 42,271,832

Funding Sources			FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	Total
TC CRA	10258500	TOWN CENTER CRA	\$ -	\$ 370,000	\$ 50,000	\$ 1,000,000	\$ -	\$ 1,420,000
Harbor CRA	11058500	HARBOR CRA	-	150,000	150,000	-	-	300,000
Parking Fund	12254500	PARKING FUND	126,000	95,667	120,667	20,667	20,667	383,667
Tech Fund	12552329	TECHNOLOGY FUND	-	-	-	-	-	-
Oka 1/2 Penny	12953831	OKA 1/2 STORMWATER	-	-	-	-	-	-
Oka 1/2 Penny	12953931	OKA 1/2 UNDERGROUNDING	250,000	780,000	225,000	-	-	1,255,000
Oka 1/2 Penny	12957231	OKA 1/2 BEACH ACQ	2,699,850	-	-	-	4,651,914	7,351,764
Gas Taxes	30054131	GAS TAX#1 RR ROADS	440,000	509,000	509,000	509,000	509,000	2,476,000
Half Cent	30058585	RR GENERAL	1,986,529	1,121,863	1,249,863	994,363	1,252,819	6,605,437
Grant	30553833	FL DEM STRMWTR GRANT	-	-	-	-	-	-
Grant	30554133	FDOT TRIP GRANT	2,700,000	-	-	-	-	2,700,000
Grant	30554137	OKA BOCC X-TOWN GRANT	-	-	1,650,000	1,650,000	-	3,300,000
Grant	30557133	LIBRARY/MUSEUM GRANTS	57,904	-	-	-	-	57,904
Grant	30557233	RESTORE PARK GRANT	1,286,448	-	-	-	-	1,286,448
Grant	30557237	TDC BEACH ACQ GRANT	3,885,150	-	-	-	6,694,218	10,579,368
General Fund	30558500	GENERAL FUND	1,205,700	225,000	-	100,000	-	1,530,700
Impact Fees	31552000	POLICE IMPACT FEES	11,300	-	-	-	-	11,300
Impact Fees	31553732	NPEB IMPACT FEES	36,500	32,500	32,500	32,500	32,500	166,500
Grant	31553833	STORMWATER	60,000	60,000	-	-	-	120,000
Gas Taxes	31554031	GAS TAX#2 COMP PLAN	150,000	-	-	-	-	150,000
Impact Fees	31554032	MULTI-MODAL IMPACT FEES	142,000	-	-	-	-	142,000

Impact Fees	31554132	ROAD IMPACT FEES	350,000	-	-	-	-	350,000
Impact Fees	31557132	LIBRARY IMPACT FEES	24,000	10,000	120,000	-	-	154,000
Impact Fees	31557232	PARK IMPACT FEES	325,000	-	-	-	-	325,000
Grant	31557236	MORGANS KID PARK GRANT	26,745	-	-	-	-	26,745
Grant	30555900	AMERICAN RESCUE PLAN	790,000	790,000	-	-	-	1,580,000
Total Sources			\$ 16,553,126	\$ 4,144,030	\$ 4,107,030	\$ 4,306,530	\$ 13,161,117	\$ 42,271,832

*30558500 GF CIP PROJECTS includes General Fund excess cash balances

		5-Year Capital Budget Amount
Council Objectives		
1.1	Offer livable wages & benefits to attract and maintain high caliber, quality staff	\$ 355,000
1.2	Complete two-lane Crosstown Connector	6,000,000
1.3	Public Beachfront acquisition initiative	17,931,132
1.4	Underground Utilities	1,405,000
1.5	Zerbe St/Calhoun Ave Phase II - Design pedestrian pathway under Marler Bridge	-
1.6	Research viability of Multi-use Convention/Sports/Community Center (phase 1 Feasibility study)	75,000
1.7	Annexation of unincorporated enclaves	10,000
1.8	Transit/Trolley system	25,000
1.9	City Marina (phase 1 Feasibility Study)	75,000
1.10	Improve parking	355,000
1.11	Beach re-nourishment, planning and scheduling	-
Management Objectives		
2.1-2.8	These are management-related, not capital project related	-
Management in Progress		
3.1	Memorialize institutional knowledge	-
3.2	Plan for renewal and replacement of city facilities and infrastructure	4,475,437
3.3	Monitor RESTORE Act grants	-
3.4	Implement enhanced signage control	-
3.5	Develop/implement wayfinding program	350,000
3.6	Update golf cart/low speed vehicle rules	-
3.7	Implement a roadway striping program	5,084,667
3.8	Provide training to Board and Committee members	-
3.9	Improve sidewalks (wider, more walkable)	142,000
3.10	Enforce residential boat and RV parking regulations	-
3.11	Monitor beach cleaning with Okaloosa County	-
3.12	Redevelopment (citywide)	-
3.13	Reestablish environmental committee	-
Major Projects		
4.1	Implement and manage COMPASS software	-
4.2	Harbor Capacity Study (USACE)	-
4.3	Land Development Code revision	-
4.4	Impact Fee Study	-
4.5	Building Permit Fee Study	-
4.6	Update BTR Fee Schedule and processes	-
4.7	Construction of Capt Royal Melvin Heritage Park	706,530
4.8	Zerbe St/Calhoun Ave Phase II - Design pedestrian pathway under Marler Bridge	-
4.9	Hwy 98 Median Improvement project (w/FDOT)	-
4.10	Norriego Point Recreation components (w/FDEP)	350,000

4.11	Renovate Clement Taylor Park	764,918
4.12	Redevelop Joe's Bayou Recreation Area (w/FDEP)	-
4.13	Continuity of streetlights/Conversion to LEDs	-
4.14	Implement prioritized stormwater improvements based on the Stormwater Master Plan	120,000
4.15	Design and construct Gulf Power Easement Trail/Linear Park	1,320,000
4.16	Design and construct pickleball courts	400,000
	TOTAL	<u>\$ 39,944,683</u>

TOTAL FY2022-2026 CAPITAL BUDGET	\$	42,271,832
% FOR COUNCIL OBJECTIVES		94%

CITY OF DESTIN



AGENDA ITEM

COUNCIL MEETING DATE: May 11, 2022

TYPE OF AGENDA ITEM: Presentation

AGENDA OUTLINE NUMBER: 5.F.

TO: Harbor Community Redevelopment Agency Advisory Committee

THRU: Lance Johnson, City Manager
Webb Warren, Deputy City Manager
Kyle Bauman, City Attorney
Rey Bailey, City Clerk

FROM: Krystal Strickland, Finance Director

DATE: April 8, 2022

SUBJECT: FY23 Budget Calendar

I. BACKGROUND: Each year the City must publish a Budget Adoption calendar, establishing dates for the two budget and millage public hearings. The budget calendar includes dates of budget hearings, budget workshops, deadlines for budget entry and review processes, and statutory deadlines.

II. DISCUSSION: Two Budget and Millage public hearings must be set each fiscal year. The first budget and millage public hearing requires notice by mail to all citizens. It is best practice to announce the date, time, and location of Public Hearing #1 on the TRIM notice that is mailed to all property owners by the Property Appraiser by August 24th of each year. To accomplish this, the millage rate must be certified to the Property Appraiser by August 4th.

Budget and Millage Public Hearing #1 can take place 10-15 days (September 3 - 18) after the TRIM notice has been sent to property owners. After review schedules of other Budget Public Hearings, committee meetings, and legal counsel schedules, Staff recommend holding the Budget Millage Public Hearing #1 on September 8, 2021 at 5:30pm in the City Hall Annex council chambers.

Some important dates:

- **Tuesday, May 17th: Budget Workshop #1 Operations**
- **Thursday, June 23rd: Budget Workshop #2 5-year Capital Improvement Program**

- Friday, July 1st: Property Appraiser certifies taxable property values
- Thursday, July 14: Tentative Budget Workshop #3 Total Sources vs Uses
- July 27-July 29: Individual Council Member Budget Briefings
- Monday, August 1st: Motion to confirm Millage rate and Public Hearing #1 for TRIM Notices
- Monday, September 5th: Labor Day
- Tuesday, September 6th: Okaloosa Board of County Commissioners Budget Public Hearing #1
- Thursday, September 8th 5:30pm: Public Hearing #1 to adopt Millage Rate and Budget
- Monday, September 19th 6pm: Public Hearing #1 to adopt Millage Rate and Budget and Regular Council Meeting

The full calendar is attached for review and comment.

- A. **Link to Strategic Goals / Objectives:** Goal #1: Financially sound city providing service excellence
- B. **Effect on Budget (EOB):** None
- C. **Level of Service (LOS):** Same
- D. **Legislative Sponsor (Land Use Items):**

III. CONCLUSION: Staff recommends approval of the attached budget calendar which sets the first millage and budget public hearing for Thursday, September 8, 2022 at 5:30pm in the regular council chambers at 4100 Indian Bayou Trail. This calendar also sets the recommended dates for Budget Workshops.

IV. RECOMMENDED MOTION: I move to approve the FY 2023 Budget Calendar and to set Budget and Millage Adoption Public Hearing #1 for September 8, 2022 at 5:30pm in the regular council chambers at 4100 Indian Bayou Trail.

Attachments:

1. FY23 Budget Calendar

as of 3/30/2022

**City of Destin
Calendar to Adopt FY 2023 Budget**

<u>Date</u>	<u>Event/Deadlines</u>	<u>Truth-In-Millage Compliance Schedule</u>
1/27/2022	Strategic Visioning Session	
<u>April Events/Deadlines</u>		
4/6/2022	Senior Leader and Admin Assistant - Budgeting Overview and MUNIS Budget Entry Training	
04/05/2022 to 04/08/2022	Review Current Year Projection Estimates with Directors	
4/11/2022	Open in MUNIS (Define/Start Budget Projection; Budget Setting Default Adjustment)	
04/12/2022 to 04/13/2022	Review Current Year Projection Estimates with City Manager	
4/15/2022	All Personnel Budget requests due to HR (Tuition Reimbursements, OT, FTEs, Position Reclassifications)	
4/22/2022	Operating Budget Submissions Due to Program Monitors	
4/28/2022	City Manager requests budget from Sheriff and Fire Department	
4/30/2022	Program Monitors Complete Initial Operating Budget Input into MUNIS	
<u>May Events/Deadlines</u>		
05/02/2022 to 05/06/2022	City Manager Budget Review of Budget Projections	
5/17/2022	City Council Budget Workshop #1 Operations	
5/19/2022	Grant Revenue Estimate Review (Grants Manager and Finance Director)	
5/19/2022	Vehicle and Motorized Equipment Requests Due to Public Works Director	
5/24/2022	PRT Meeting - Review Capital Project Forms and prioritization	
5/30/2022	MEMORIAL DAY	
<u>June Events/Deadlines</u>		
6/7/2022	PRT Meeting - Review Capital Project Forms and prioritize	
6/8/2022	Program/Functional Stmt, Goals & Obj, Accomplishments/Challenges Due	
6/15/2022	5-year Capital Improvement Plan Review with City Manager	
6/23/2022	City Council Budget Workshop #2 5-Year Capital Project Plan	

as of 3/30/2022

**City of Destin
Calendar to Adopt FY 2023 Budget**

<u>Date</u>	<u>Event/Deadlines</u>	<u>Truth-In-Millage Compliance Schedule</u>
<u>July Events/Deadlines</u>		
7/1/2022	Property Appraiser Certifies Taxable Value (Day 1)	Day 1: Property Appraiser Certifies Taxable Value
7/4/2022	INDEPENDENCE DAY	
7/5/2022	Discuss Tentative Millage Rate & Revenue Figures with City Manager	
7/6/2022	Revise and Update Operating and 5-Year CIP Budgets	
7/13/2022	Harbor CRA 1st Review of Tentative Budget	
7/14/2022	City Council Budget Workshop #3 Millage	
7/20/2022	Town Center CRA 1st Review Tentative Budget	
7/21/2022 to 7/22/2022	Post Workshop Budget review with City Manager	
7/21/2022	Dept Charts in Budget Doc, Budget Book Text Revisions due	
7/24/2022	Budget Document Draft Due	
7/26/2022	Distribute City Manager's Recommended Budget to Council	
7/27/2022 to 7/29/2022	Individual Budget Briefs with City Council	
<u>August Events/Deadlines</u>		
8/1/2022	Final Budget Totals & Tentative Millage Rate due to Council for Adoption (Adopt before August 4th)	
8/4/2022	Certify Millage Rate and Public Hearing#1 Date with Property Apprasier Form DR420 (Day 35)	Day 35 (Aug 4th): Certify Millage Rate and Public Hearing #1 with Property Appraiser
8/10/2022	Harbor CRA 2nd Review of Tentative Budget	
8/11/2022	Budget Workshop #4 with Council - Optional	
8/17/2022	Town Center CRA 2nd Review Tentative Budget	
8/23/2022	Publish Tentative Budget online	
8/24/2022	TRIM Notice mailed by Property Appraiser to property owners (Day 55)	Day 55 (Aug 24th): TRIM Notices mailed by Property Appraiser to property owners
8/25/2022	Send draft budget ad to DOR for review	

as of 3/30/2022

**City of Destin
Calendar to Adopt FY 2023 Budget**

<u>Date</u>	<u>Event/Deadlines</u>
<u>September Events/Deadlines</u>	
9/5/2022	LABOR DAY
9/6/2022	Post Tentative Budget to Website
9/6/2022	Okaloosa County Budget Public Hearing #1)
9/8/2022 @5:30pm	1st Public Hearing - Millage Rate & Budget Ordinances
9/13/2022	Budget Ad submitted to Destin Log for publication
9/16/2022	Budget Ad Published and distributed by Destin Log
9/19/2022	Final Public Hearing - Millage Rate & Budget Ordinances and Regular Council Meeting
9/21/2022	Ordinances adopting Millage Rate & Budget sent to Property Appraiser and Tax Collector
9/23/2022	Certification of Final Taxable Rev (DR-422 sent to Property Appraiser, Tax Collector, and Department of Revenue (FDOR)

October Events/Deadlines

10/18/2022 Remit DR-487 Certification of TRIM compliance

Other Important Dates

07/25/22	School Board 1st Budget Hearing
09/06/22	Okaloosa County 1st Budget Hearing
09/12/22	School Board Final Budget Hearing
09/20/22	Okaloosa County Final Budget Hearing

Truth-In-Millage Compliance Schedule

Tentative Budget must be posted to Website at least 2 days before Public Hearing #1 FS 166.241

Budget Public Hearings cannot be on same day as hearings for the County and for the School District

Days 65-80 (September 3-18): Public Hearing #1 (aka Tentative Budget and Proposed Millage Rate Hearing)

Send budget ad on the Friday before the Wednesday printing (or on Wednesday for a Friday printing)

Day 95 (Sept 18-Oct 3): Within 15 days after Public Hearing #1, advertise intent to adopt final millage and budget

Days 97-100: Hold Final Public Hearing to adopt final millage and budget 2-5 days after the newspaper advertisement

Within 3 days after the Final Budget Hearing, send the resolution/ordinance adopting final millage to property appraiser, tax collector and DOR

Within 3 days after receiving DR-422, the taxing authority certifies final millage to the property appraiser.

as of 3/30/2022

**City of Destin
Calendar to Adopt FY 2023 Budget**

<u>Date</u>	<u>Event/Deadlines</u>	<u>Truth-In-Millage Compliance Schedule</u>
<u>Acronyms and Form Descriptions</u>		
Form A	Fee Schedule Change Form	
Form B	New Revenue Proposal Form	
Form C	Revenue Change Explanations	
Form D	Vehicle & Motorized Equip Form	
Form E	CIP O&M Expenses Form	
Form F	Consolidated BP Submission Form	



❧
HOLIDAY CATALOG
2022
❧

- DECORATIONS
- HOLIDAY BANNERS
- MINI LIGHTS
- LED LAMPS

*Bring
the Holidays
to Life!*

Baltimore Zoo in Maryland, 2021

Outstanding seasonal holiday decor and world class customer service

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www.HolidayOutdoorDecor.com

Fax: 610-432-0242

Email: info@holidayoutdoordecor.com



Holiday Outdoor Decor is the exciting integration of three of the most experienced companies in the holiday decorating industry. The owners of our three sister-companies were all ready to retire around the same time so it made sense to group forces so we could continue to provide you, our dear customers, with great quality products and amazing service while we focus on giving back to the communities we serve.

SERVICE

With this integration, we are committed to continuing to provide the **excellent customer service** you are accustomed to. You can reach our sales managers on their direct line (see next page for details) or call our toll-free number and your call will be routed quickly to the right associate for quick & convenient service!

PRODUCTS

We have also increased our product offerings to give you a wider range of products to choose from: to fit any budget, event or location, big or small. You'll love rediscovering all the classic decorations in this catalog, while also learning about new technologies, snow machines, and more.

GIVING BACK

We are committed to giving back to our communities and taking care of the environment. We work with local organizations to help invest in their Main Streets, new collectives and more. All while working towards cutting our carbon footprint by helping you switch to energy efficient LED products, and planting trees to offset our emissions.

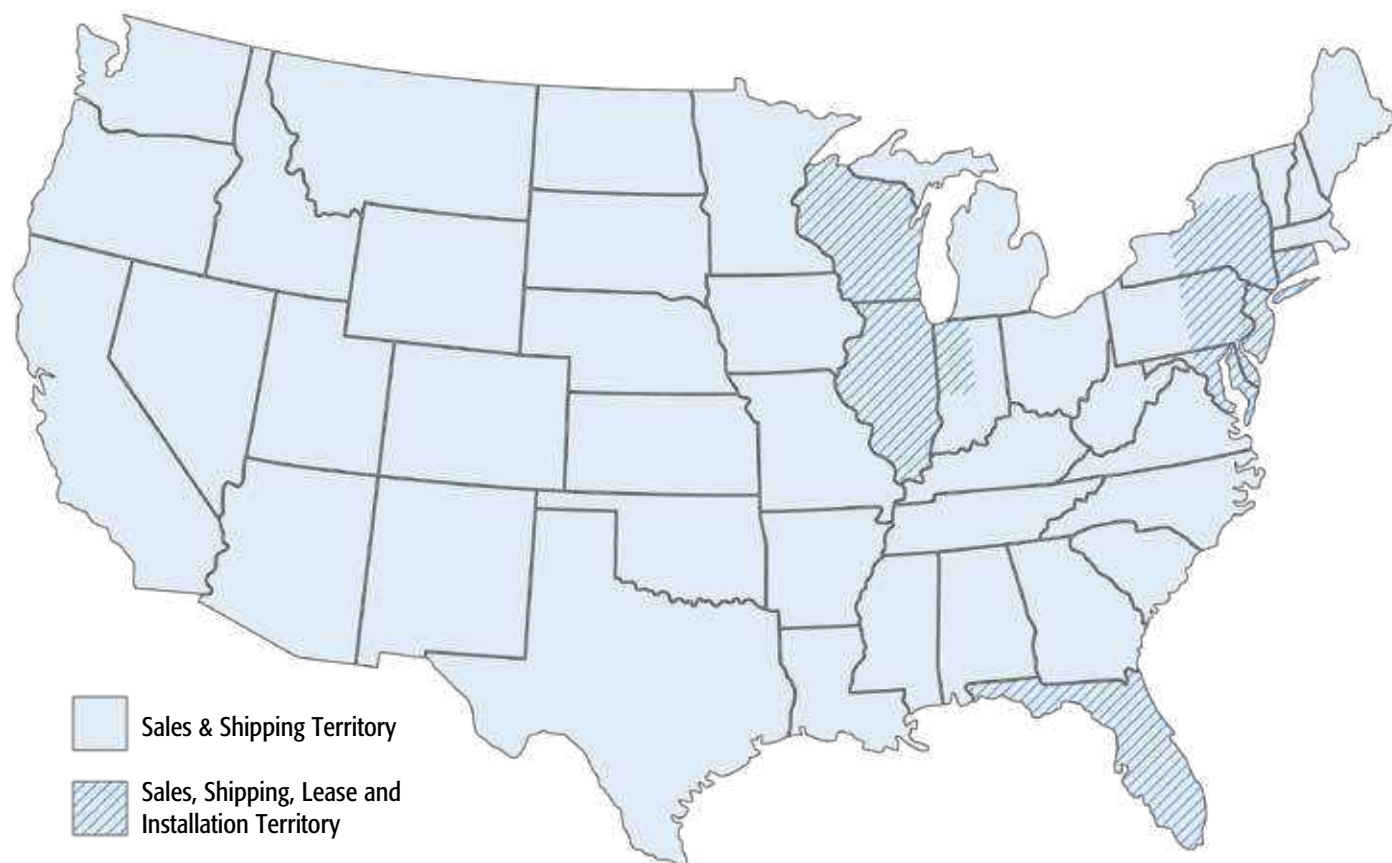
EXPERIENCE

Rileighs Outdoor Decor celebrated its 100 year anniversary in 2021, and our sister companies are proud of several decades of experience in their respective markets. We're just getting started however and look forward to serving you for another century & beyond!

Thanks for your continued trust & patronage,

The Holiday Outdoor Decor family

We serve the entire country, coast to coast!



Our experienced Design Consultants are ready to help you pick the right equipment to decorate your space. Visit our website at www.HolidayOutdoorDecor.com/Contact to get their contact information. You can even schedule a virtual design consultation with them directly from the website!

2022 Surcharge

Because of the high costs of raw materials, freight, and labor, all our suppliers have implemented price increases for 2022.

Rather than change our "List Prices" in this catalog we will apply a 5% surcharge throughout the year and hope to be back to our normal prices in 2023.

To read more about the 2022 Surcharge, please visit us at www.holidayoutdoordecor.com/surcharge



**SCAN THIS TO FIND
THE SALES REP IN
YOUR AREA**

Lamp Post Decor



Christmas Package

Item	Size	Lamps	Weight	Price
LP-910	21/2'x3'	190, C-7	48 lbs.	\$2,109



All Prices
in LED, for less
power consumption
and less
environmental
impact!



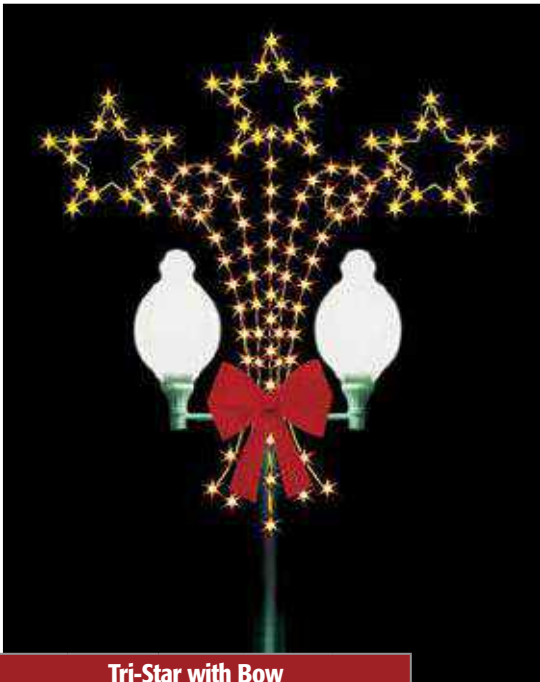
Flocked Bow with Pole Wrap

Item	Size	Bow	Pole Wrap
A-064	2'	\$105	\$6.95/ft



Burst of Stars

Item	Size	Lamps	Weight	Price
LP-913	5'x4'	180, C-7	27 lbs.	\$1,592



Tri-Star with Bow

Item	Size	Lamps	Weight	Price
LP-908	7 1/2'x8 1/2'	118, C-7	28 lbs.	\$1,237

Lamp Post Decor



Tri-Star with Bow

Item	Size	Lamps	Weight	Price
LP-903	5'x7'	93, C-7	28 lbs.	\$811



Mystic Candle w/25' of 9" Garland

Item	Size	Lamps	Weight	Price
LP-914	2'x6'	97, C-7	30 lbs.	\$1,530



Star w/Spray

Item	Size	Lamps	Weight	Price
LP-322	5'x5'	44, C-7	28 lbs.	\$596



Traditional Spray with choice of 18" Bow, 3 Single Pine Cones & 3 Flocked Clusters

Item	Bow Type	Size	Lamps	Weight	LED
BC-735-P	Premiere	2'½'x4'	21, C-7	15 lbs.	\$485
BC-735-F	Flocked	2'½'x4'	21, C-7	15 lbs.	\$433



Lamp Post Decor



Wreath with 2' Red Vinyl Bow					
Item	Size	Lamps	Weight	Price	w/LED
LP-318	4'	30, C-7	27 lbs.	\$484	\$550
LP-319	4 1/2'	40, C-7	30 lbs.	\$503	\$592
LP-320	5'	46, C-7	33 lbs.	\$580	\$684

Wreath with 18" Vinyl Bow					
Item	Size	Lamps	Weight	Price	w/LED
BC-301	3'	18, C-7	12 lbs.	\$338	\$380

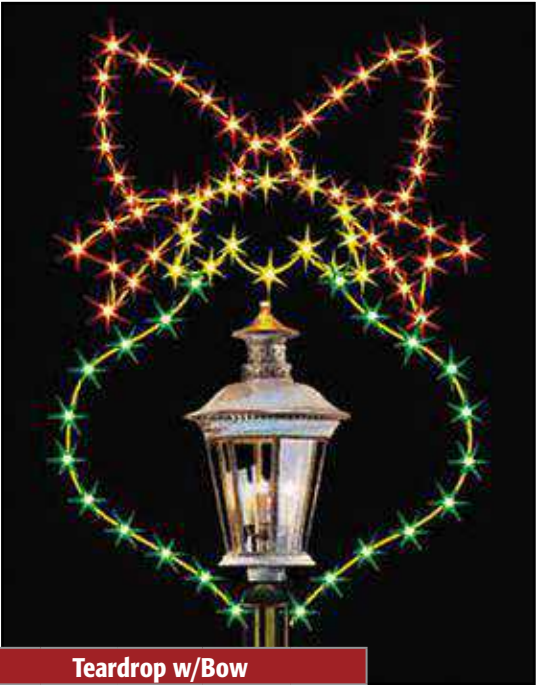


Premiere Wreath with 18" Premiere Bow				
Item	Size	Lamps	Weight	Price
PELP-318	4'	45, C-7	28 lbs.	\$888



4' Wreath w/Garland Bow				
Item	Size	Lamps	Weight	Price
LP-418	4'	48, C-7	28 lbs.	\$591

Lamp Post Decor

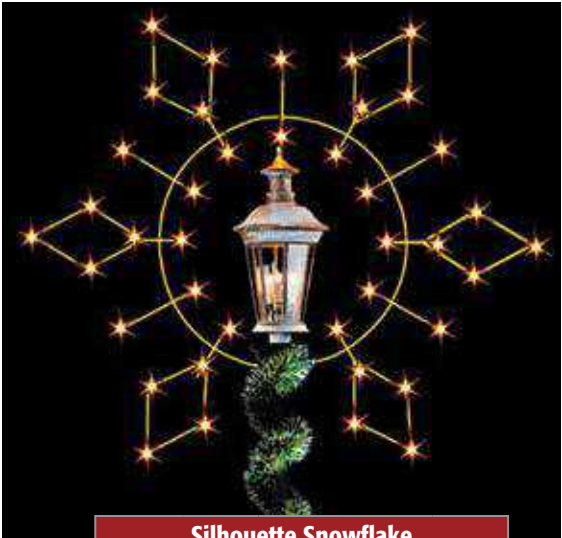
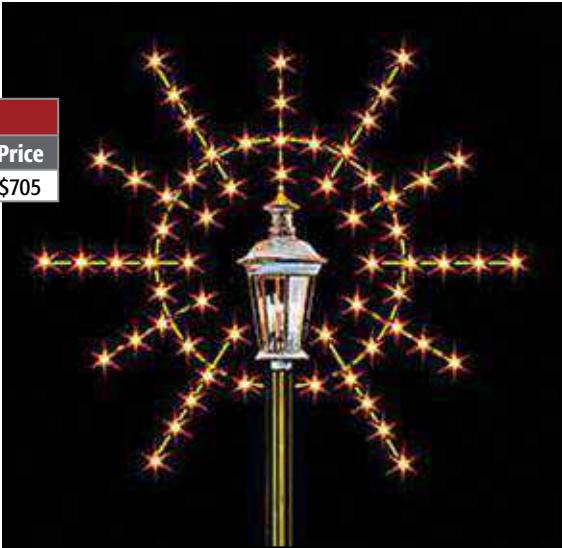


Teardrop w/Bow					
Item	Size	Lamps	Weight	LED	
LP-902	5'x7'	97, C-7	27 lbs.	\$785	



Star Cascade					
Item	Size	Lamps	Weight	Price	
LP-905	6'x7'	97, C-7	28 lbs.	\$747	

Snowburst					
Item	Size	Lamps	Weight	Price	
LP-906	5½'	85, C-7	24 lbs.	\$705	



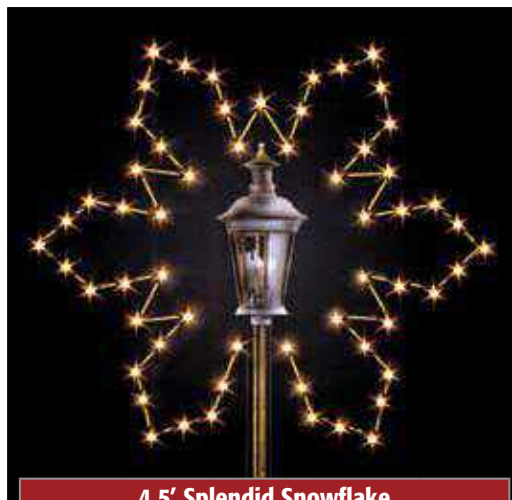
Silhouette Snowflake					
Item	Size	Lamps	Weight	Price	
LP-324	5½'	40, C-7	24 lbs.	\$573	

All Prices
in LED, for less
power consumption
and less
environmental
impact!



Old World Scroll with 18" Premiere Bow					
Item	Size	Lamps	Weight	Price	
LPLF-133	5½'x4½'	84, C-7	32 lbs.	\$741	

Lamp Post Decor



4.5' Splendid Snowflake

Item	Size	Lamps	Weight	Price
LP-904	4½'	59, C-7	25 lbs.	\$646



Candy Canes

Item	Size	Lamps	Weight	Price
LP-777	3½'x3½'	27, C7	14 lbs.	\$469



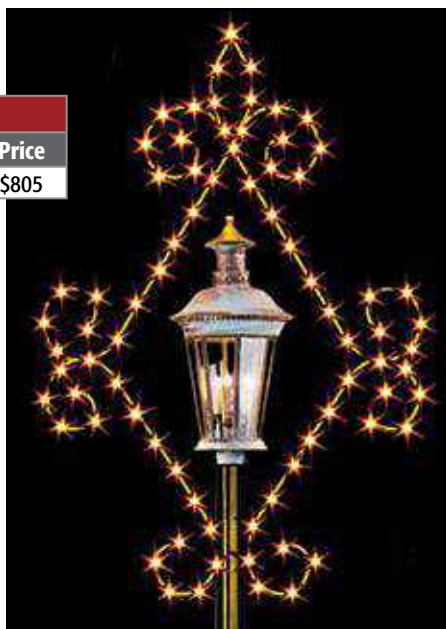
Snowman

Item	Size	Lamps	Weight	Price
LP-916	4½'x6½'	130, C-7	25 lbs.	\$1,138

All Prices
in LED, for less
power consumption
and less
environmental
impact!

Fleur-De-Lis

Item	Size	Lamps	Weight	Price
LP-900	5'x7'	76, C-7	28 lbs.	\$805



Trumpeting Angel

Item	Size	Lamps	Weight	Price
LP-907	3½'x4'	75, C-7	15 lbs.	\$625



Column Spray with 18" Flocked Bow, 3 Single Pine Cones & 2 Flocked Clusters

Item	Size	Lamps	Weight	Price
BC-736	2½'x4'	21, C-7	15 lbs.	\$418

Designer Series

Add some "WOW" to your holiday display!
Weather-resistant aluminum for enhanced durability!
Smaller animated pixels add holiday sparkle!
View our complete collection online!

Please note our
seasonal discounts
do not apply to the
DESIGNER Series
Line



**Traditional Spray with choice of 18" Bow,
3 Single Pine Cones & 3 Flocked Clusters**

Item	Description	Price
932-911	8' x 2.5' Tree	\$1,390
932-873	7' x 4' Angel	\$1,829
680-010	21' x 15' Reindeer	\$48,449
941-352	4' x 13' Stars	\$2,396
680-121	6.5' x 13' Sleigh	\$23,399

Classic Walkthrough
Ornament Arch

Designer Series

Please note our seasonal discounts do not apply to the DESIGNER Series Line



Blue Swirl Lighted Walk Thru Ornament		
Item	Size	Price
BS-16WTO	16'x16'	\$28,135

Christmas Red Lighted Walk Thru Ornament		
Item	Size	Price
CR-12WTO	12'x14'	\$34,912
CR-16WTO	16'x18' Tilted	\$41,896



All Prices in LED, for less power consumption and less environmental impact!



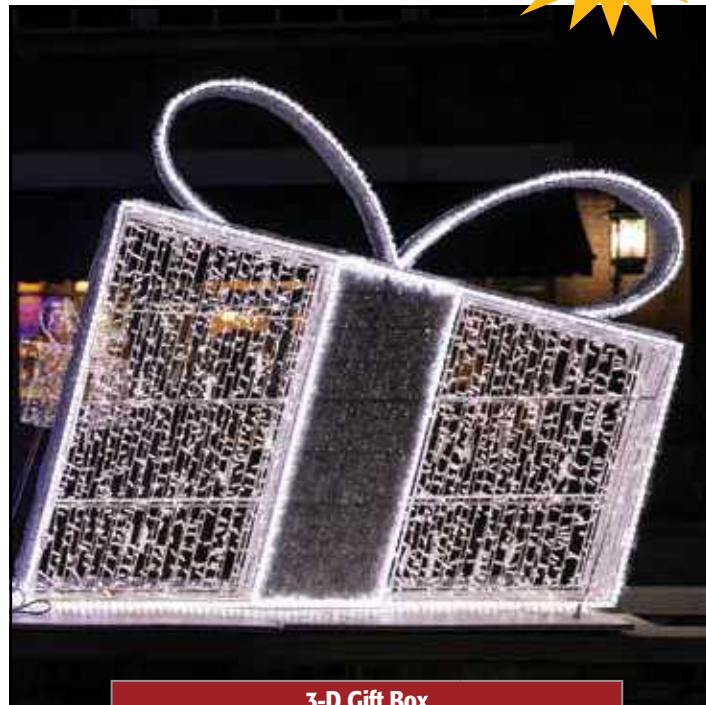
Gold Crown Ornament Arch		
Item	Size	Price
TDL-COA	16'x17'	\$32,120

Shimmering Gold Walk Thru Ornament		
Item	Size	Price
TDL-OA	12'x14'	\$27,930





3-D Ornament Arch		
Item	Size	Price
TDL-OA6.5	6.5'	\$4,608



3-D Gift Box		
Item	Size	Price
TDL-GB6.5	6.5'	\$5,027



Gold Lighted Walk thru Ornament Arch		
Item	Size	Price
TDL-16WTOG	16'	\$13,966
TDL-12WTOG	12'	\$11,172



Ornament FilPrice Ornament		
Item	Size	Price
TDL-50FO	5'	\$1,827

Made of aluminum gold color finish with warm white twinkle lights and gold garland accents. Can be ordered with any color ornament combination or light color combination.

Please note our seasonal discounts do not apply to the DESIGNER Series Line



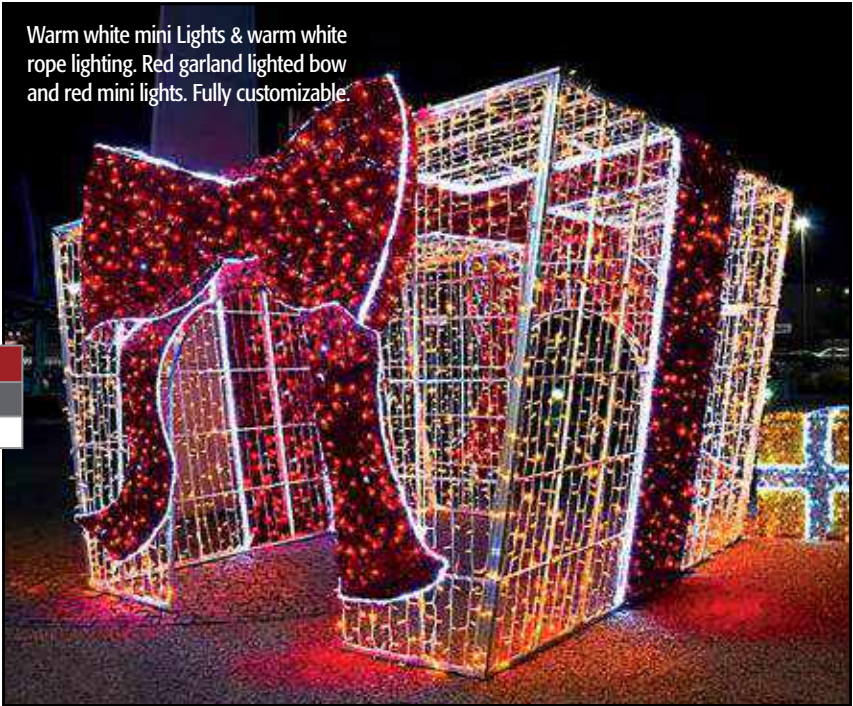
Lighted ornament filled arch with red, green, gold ornaments - matte, glitter and shiny finishes with warm white mini lights.

Ornament Filled Ornament Arch		
Item	Size	Price
TDL-15OFA	13'x16'	\$18,272

All Prices in LED, for less power consumption and less environmental impact!

All the Designer Series displays can be ordered in more sizes, garland color, rope light options and more. Call for details.

Walk Thru Gift Package		
Item	Size	Price
TDL-21GPGB	15'	\$34,586



Warm white mini Lights & warm white rope lighting. Red garland lighted bow and red mini lights. Fully customizable.

Designer Series

Please note our seasonal discounts do not apply to the DESIGNER Series Line

Photo Op Wreath Arch

Item	Size	Price
TDLG107	9'H	\$13,950



C-7 LED lamps, Ribbon, Shatterproof Ornaments & Backdrop (1 sided)

3D Tilted Gift Box Tower

Item	Size	Price
TDLG104	9'Hx4'W	\$10,961

Garland, 5mm LED Lights & LED Rope Lighting, Aluminum Frame



Clear Mesh with Aluminum Frame (GOLD), 5mm LED Mini Lights

3D Gold Majestic Gift Box Tower

Item	Size	Price
TDLG103	9'Hx4'W	\$9,266



Majestic Gift Boxes

Item	Size	Price
TDLG118	5'x6'	\$7,179



Aluminum Frame, LED Mini Lights

3D Gift Box

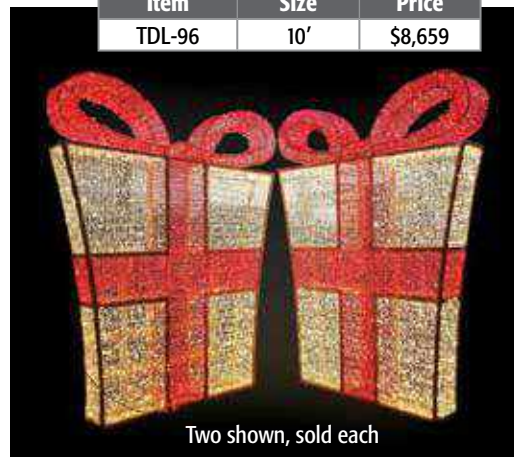
Item	Size	Price
TDLG119	12"	\$1,011
TDLG120	18"	\$1,299
TDLG121	24"	\$1,534
TDLG122	30"	\$1,697
TDLG123	36"	\$2,023
TDLG124	48"	\$2,349

Aluminum Frame, LED Mini Lights



Lighted Gift Package w/Red Bow

Item	Size	Price
TDL-96	10'	\$8,659



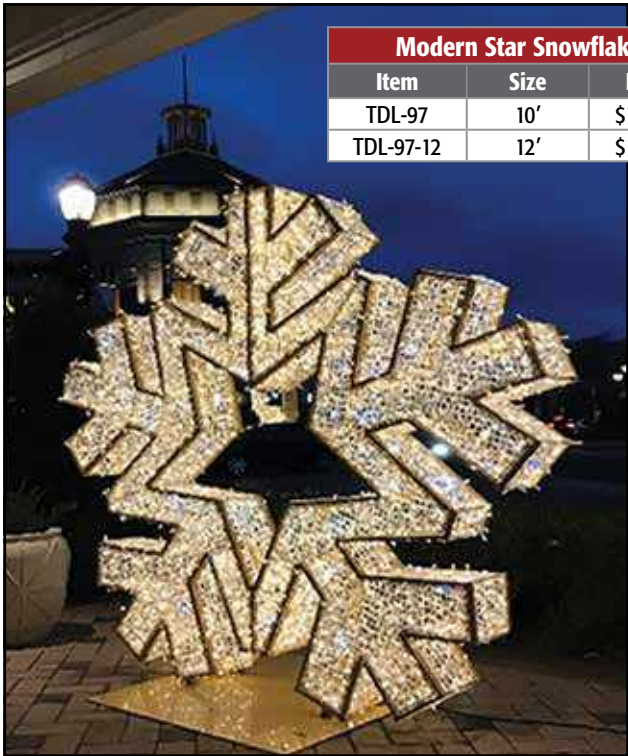
Two shown, sold each

Please note our seasonal discounts do not apply to the DESIGNER Series Line

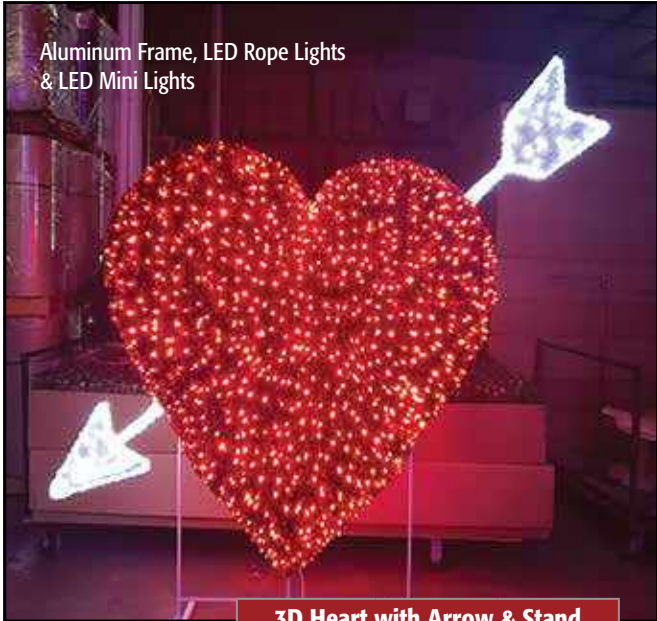
3D Nautical Star		
Item	Size	Price
TDL-80	7'x7'	\$1,926



Modern Star Snowflake		
Item	Size	Price
TDL-97	10'	\$13,052
TDL-97-12	12'	\$14,357



Spindle Tree			
Item	Colors	Size	Price
TDL-91	Red, Silver or Green	12'	\$11,616
TDL-91	Red, Silver or Green	12'	\$11,616



3D Heart with Arrow & Stand		
Item	Size	Price
TDLG133	4'	\$3,654
TDLG134	6'	\$5,482
TDLG135	8'	\$7,309



Garland, 5mm LED Lights
(available in any garland/ light color combination)

3D "JOY" Letters

Item	Size	Price
TDLG105	6'Hx16"Dx12'L	\$17,332

All Prices in LED, for less power consumption and less environmental impact!



5mm LED Mini Lights & LED Rope Light



Cascading Fountain

Item	Size	Price
TDLG108	20'x16.5'	\$15,532

Purple/Silver in center 3' Classic - Blue/Silver on right 3' Sky - Red/Green on left 4' Sky



3D Classic & Sky Ornaments

Item	Size	Type	Price
TDLG125	2.5'	Classic	\$1,860
TDLG126	3'	Classic	\$2,232
TDLG127	4'	Classic	\$2,975
TDLG128	5'	Classic	\$3,850
TDLG129	2'	Sky	\$2,251
TDLG130	3'	Sky	\$2,571
TDLG131	4'	Sky	\$3,426
TDLG132	5'	Sky	\$4,398

Gold Aluminum Frame, Clear Mesh, Twinkling LED Mini Lights



Majestic Snowflake, Ornament, Deer

Item	Size	Type	Price
TDLG109	4'	Snowflake	\$3,654
TDLG110	6'	Snowflake	\$5,613
TDLG111	10'	Snowflake	\$13,574
TDLG112	4'	Ornament	\$2,871
TDLG113	6'	Ornament	\$5,221
TDLG114	10'	Ornament	\$9,919
TDLG115	4'	Deer	\$2,871
TDLG116	6'	Deer	\$5,221
TDLG117	10'	Deer	\$9,919

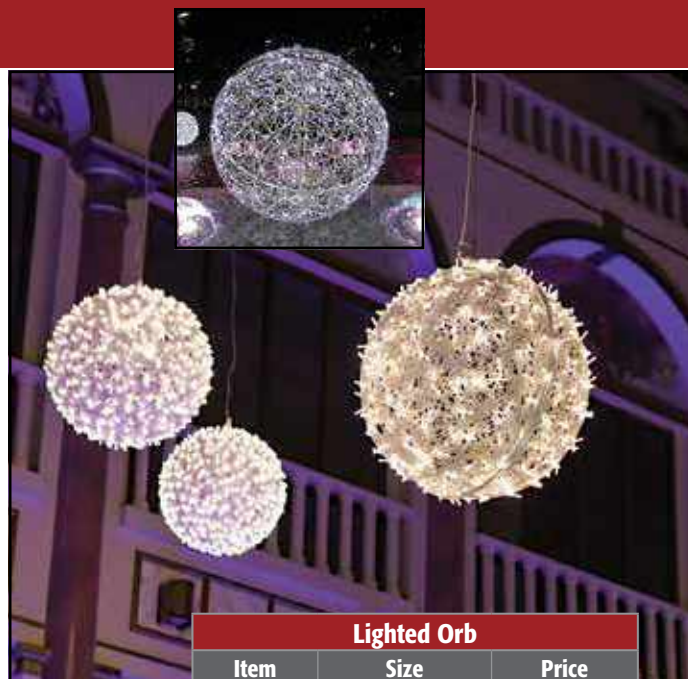
Designer Series

Please note our seasonal discounts do not apply to the DESIGNER Series Line

These Designer Series decorations feature:

- Interior or exterior applications
- Hung or ground mounted
- Weather and UV resistant
- Impressive day and night visual effect
- Separates into halves for space saving storage
- Constructed from lightweight fiberglass material
- All items have 5mm LED lights with your choice of color(s)
- Outer fiberglass shell is white – LED Lights give it color

All Prices in LED, for less power consumption and less environmental impact!



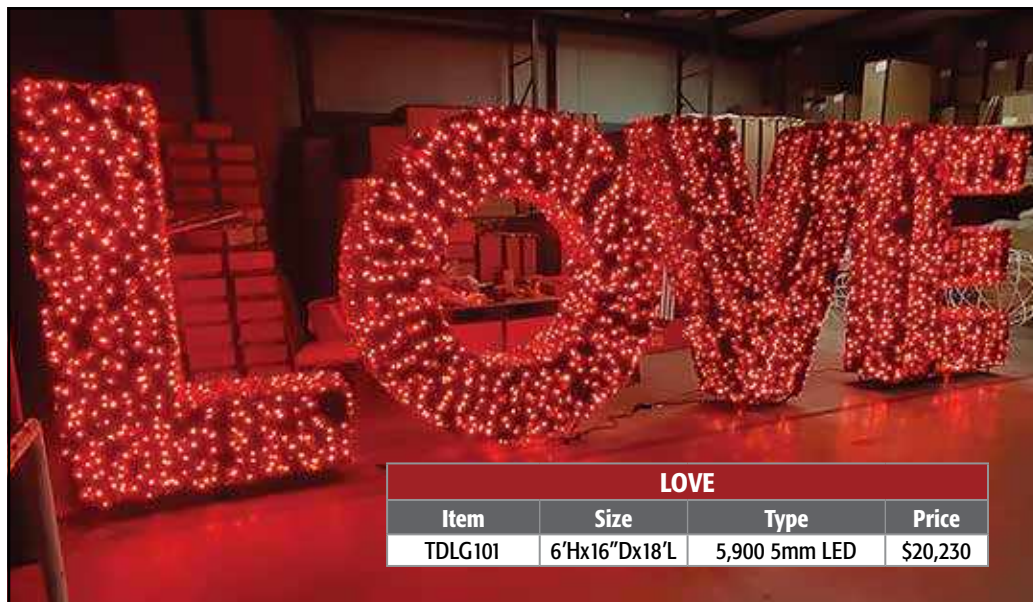
Lighted Orb		
Item	Size	Price
MO-39	39"	\$1,103
MO-29	29"	\$855
MO-20	20"	\$583
MO-16	16"	\$473



Hollow Star		
Item	Size	Price
MHS-13.75	13.75'	\$8,154
MHS-8.75	8.75'	\$6,174
MHS-4.75	4.75'	\$2,208

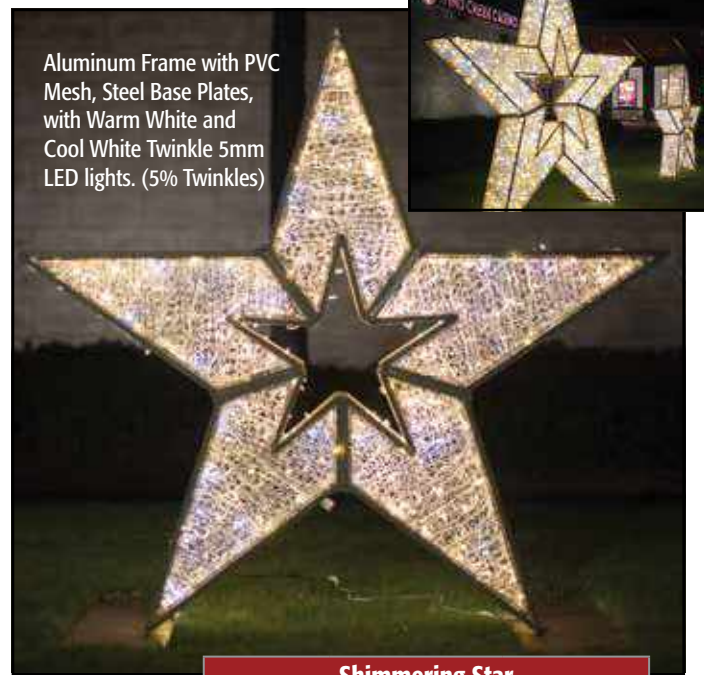


Grapevine Deer			
Item	Size	Type	Price
VD-6.5-SBNL	6.5'	Standing Buck - Natural Lighted	\$2,694
VD-6.5-PBNL	6.5'	Prancing Buck - Natural Lighted	\$2,694
VD-6.5-GDNL	6.5'	Grazing Doe - Natural Lighted	\$2,694
VD-6.5-SB	6.5'	Standing Buck - Lighted & Painted	\$2,800
VD-6.5-PB	6.5'	Prancing Buck - Lighted & Painted	\$2,800
VD-5-GD	5'	Grazing Doe - Lighted & Painted	\$2,800



Spiral Shimmer Pole Mount		
Item	Size	Price
PMB-47	47"	\$633
PMB-59	59"	\$750

Self Standing Trumpeting Angel		
Item	Size	Price
TDLG106	12'H	\$12,790



Shimmering Star		
Item	Size	Price
PVC-10	10'	\$9,000
PVC-6.5	6.5'	\$6,048
PVC-4	4'	\$3,600

All of our new Designer Series Line feature:

- Made with garland and glitter mesh
- Lighted with commercial grade LED mini lights and LED rope lighting
- All aluminum frames – lighter and corrosion free
- Made in America

Designer Series

Please note our seasonal discounts do not apply to the DESIGNER Series Line

Photo Op Gold & Red Train Engine

Item	Size	Type	Price
RK101	6.5'h x 3'2"w x 12.5"d	4,200 5mm LED	\$24,276



Aluminum frame with gold powder coating, warm white rope light and 5mm mini lights. Customizable. Holds up to 2000 lbs.

Santa's Gilded Sleigh

Item	Size	Type	Price
RK102	10'w x 5'h x 50"d	5mm LED	\$12,402

White Sleigh

Item	Size	Type	Price
TDL107	9'4"w x 58h x 52"d	5mm LED	\$16,697



All Prices in LED, for less power consumption and less environmental impact!



White Walk Thru Gift Box

Item	Size	Type	Price
RK103	10' x 10' w/3' bow	4,000 5mm LED	\$26,756



Shimmering 9' 3-Ring Walk Thru Arch

Item	Size	Type	Price
RK104	9'h	LED mini	\$10,441



White Snowflake

Item	Size	Type	Price
TDL106	6'	5,900 5mm LED	\$10,180



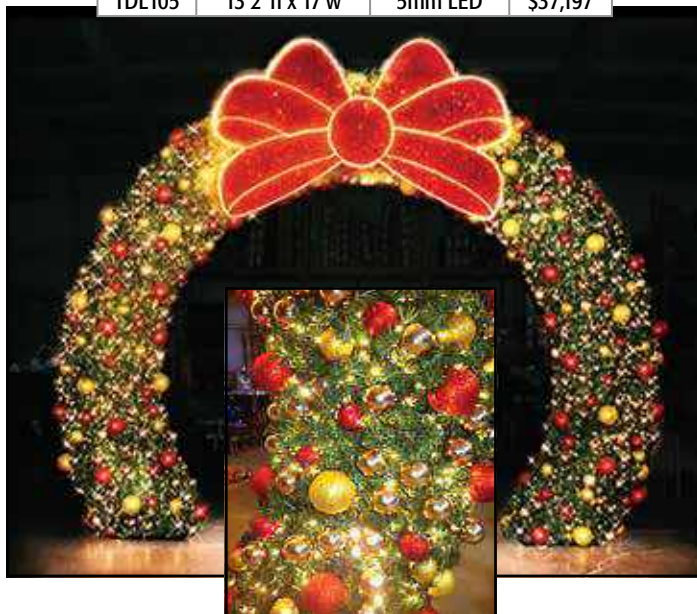
Garland, 5mm LED Lights
(available in any garland/ light color combination)

3D "JOY" White

Item	Size	Price
TDL103	5mm LED	\$10,311

3D Walk Thru Wreath Arch

Item	Size	Type	Price
TDL105	13'2"h x 17'w	5mm LED	\$37,197



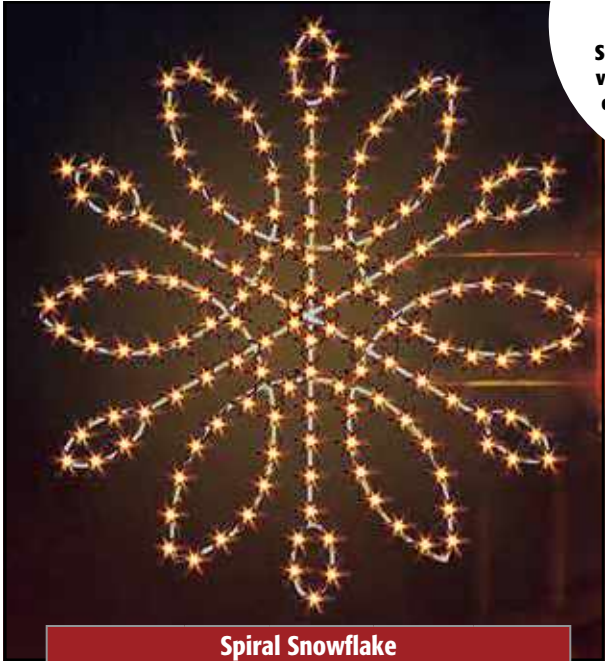
Design Star

Item	Size	Type	Price
TDL104-6.5	6.5' h	5mm LED	\$10,670
TDL104-9.5	9.5' h	5mm LED	\$16,500
TDL104-12	12' h	5mm LED	\$24,569
TDL104-16	16' h	5mm LED	\$30,452
TDL104-20	20'h	5mm LED	\$35,335

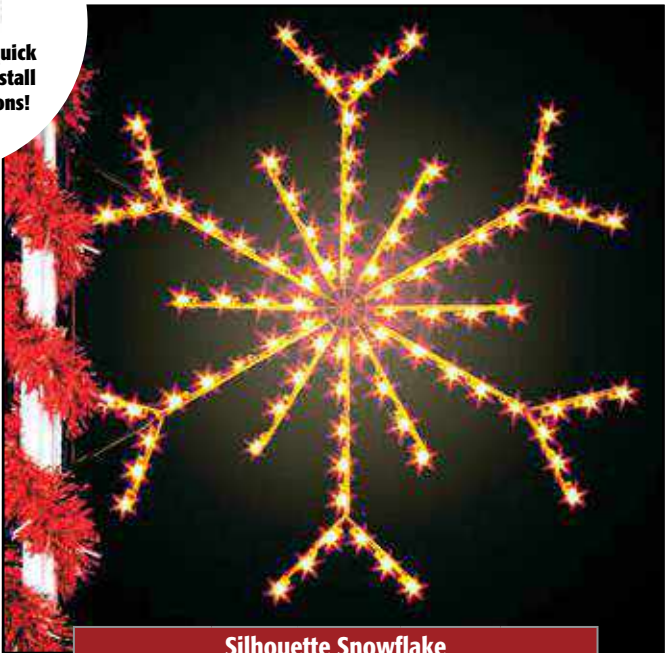
Pole Mounts



Scan this to see a quick video on how to install our Pole Decorations!

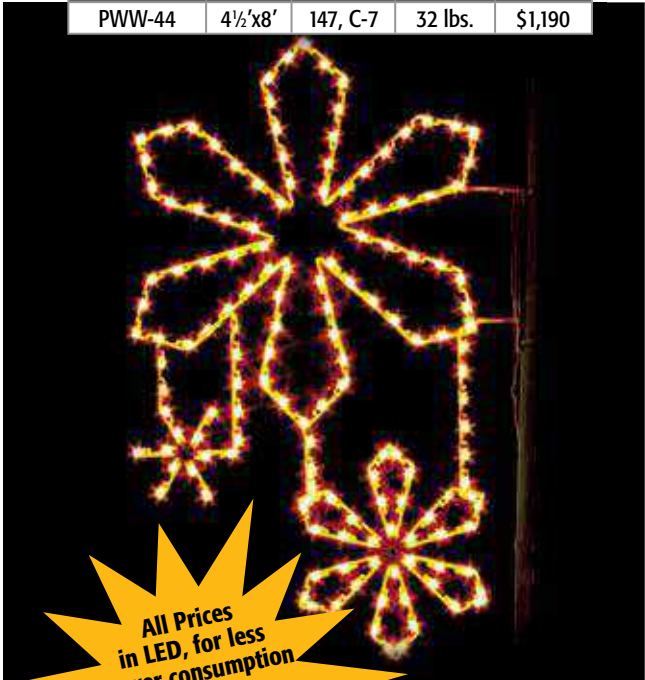


Spiral Snowflake				
Item	Size	Lamps	Weight	Price
PWW-537	3'x3'	60, C-7	21 lbs.	\$618
PWW-536	4'x4'	102, C-7	24 lbs.	\$720
PWW-535	5'x5'	114, C-7	26 lbs.	\$833
PWW-534	6'x6'	144, C-7	28 lbs.	\$903

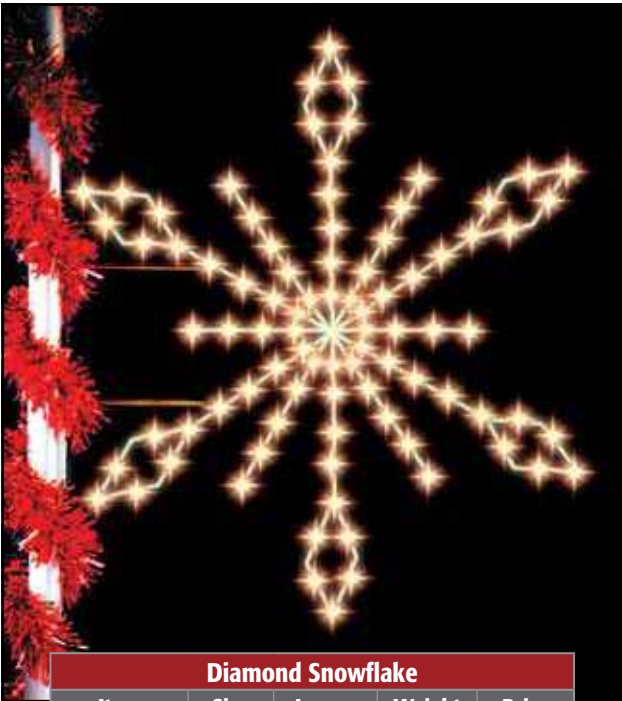


Silhouette Snowflake				
Item	Size	Lamps	Weight	Price
P-652	3'x3'	54, C-7	16 lbs.	\$531
P-653	4'x4'	72, C-7	19 lbs.	\$627
P-654	5'x5'	84, C-7	22 lbs.	\$636
P-655	6'x6'	90, C-7	24 lbs.	\$672

Snowflake Cascade				
Item	Size	Lamps	Weight	Price
PWW-44	4½'x8'	147, C-7	32 lbs.	\$1,190



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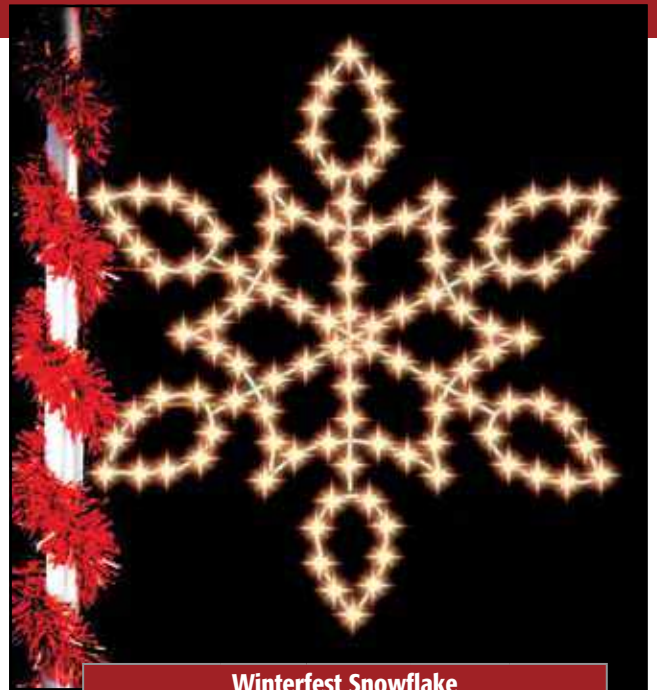
Diamond Snowflake				
Item	Size	Lamps	Weight	Price
PWW-527	3'x3'	30, C-7	18 lbs.	\$494
PWW-526	4'x4'	56, C-7	20 lbs.	\$609
PWW-525	5'x5'	66, C-7	22 lbs.	\$655
PWW-524	6'x6'	84, C-7	24 lbs.	\$709

Pole Mounts



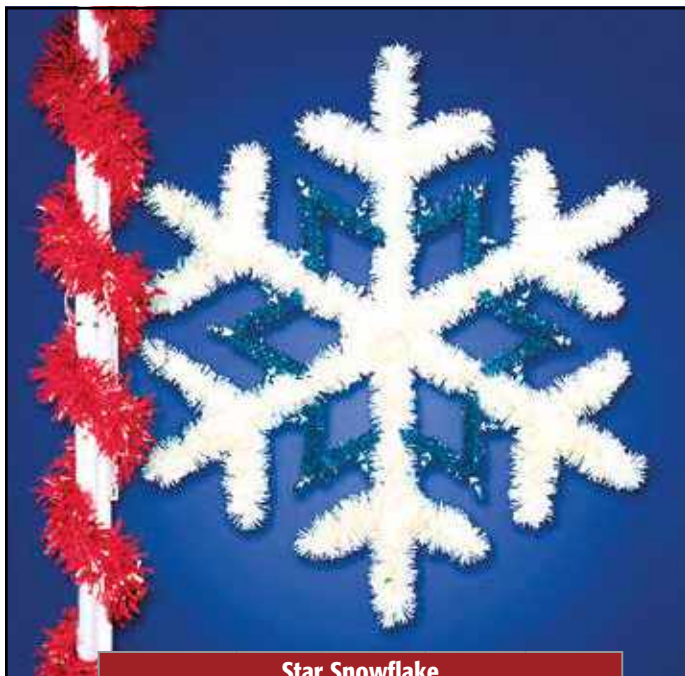
Snowflake

Item	Size	Lamps	Weight	Price
P-200	4'x4'	42, C-9	24 lbs.	\$557
P-201	5'x5'	48, C-9	27 lbs.	\$709
P-202	6'x6'	60, C-9	30 lbs.	\$827



Winterfest Snowflake

Item	Size	Lamps	Weight	Price
PWW-532	3'x3'	54, C-7	20 lbs.	\$571
PWW-531	4'x4'	78, C-7	23 lbs.	\$647
PWW-530	5'x5'	93, C-7	26 lbs.	\$724
PWW-529	6'x6'	108, C-7	28 lbs.	\$818



Star Snowflake

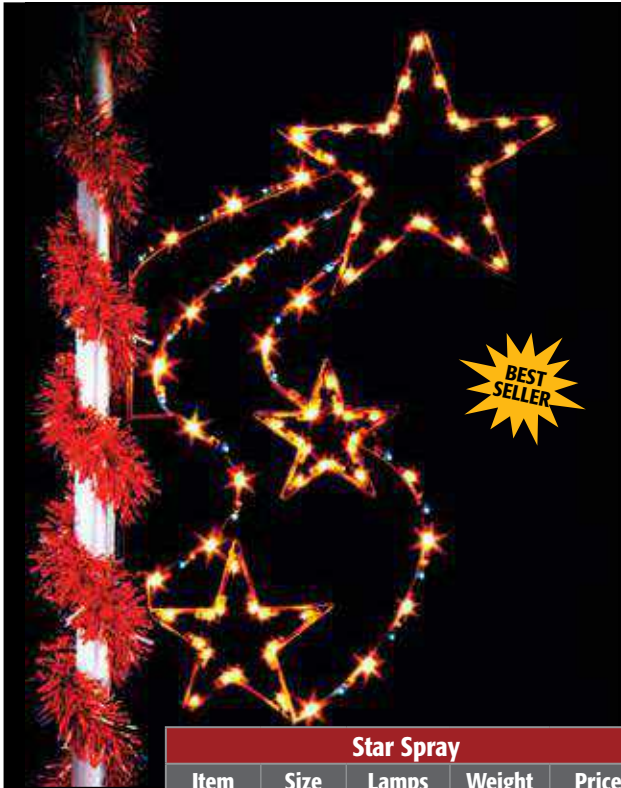
Item	Size	Lamps	Weight	Price
P-203	4'x4'	60, C-9	29 lbs.	\$641
P-204	5'x5'	66, C-9	31 lbs.	\$783
P-205	6'x6'	72, C-9	33 lbs.	\$869



Presidential Snowflake

Item	Size	Lamps	Weight	Price
P-697	3'x3'	66, C-7	24 lbs.	\$612
P-698	4'x4'	96, C-7	24 lbs.	\$699
P-699	5'x5'	108, C-7	26 lbs.	\$788
P-700	6'x6'	114, C-7	29 lbs.	\$844

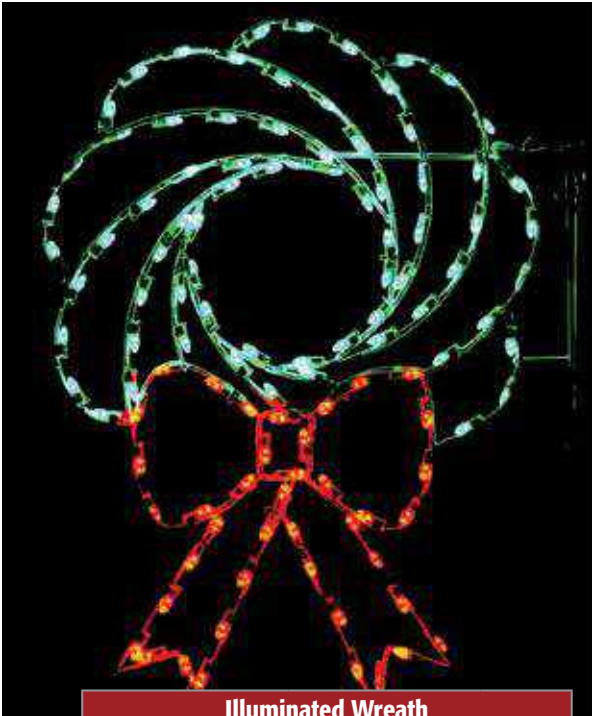
Pole Mounts



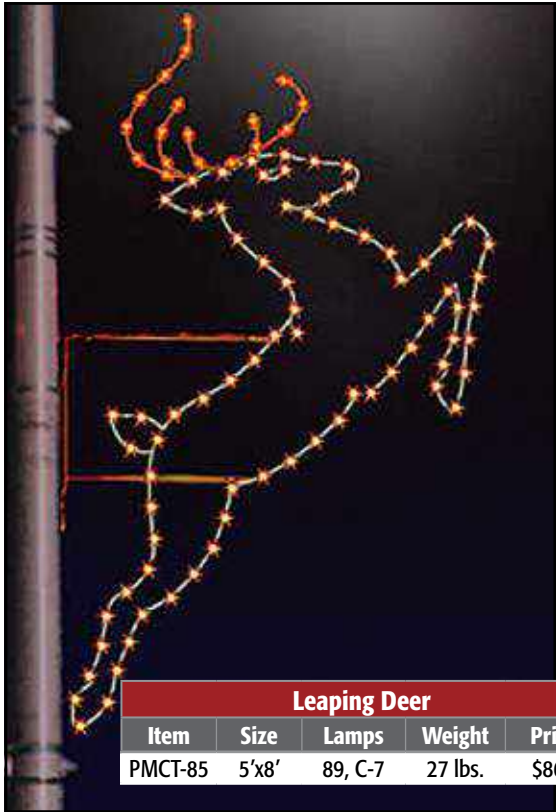
Star Spray				
Item	Size	Lamps	Weight	Price
P-709	4½'x7½'	105, C-7	29 lbs.	\$824



Standing Deer				
Item	Size	Lamps	Weight	Price
PSD-624	4'x8'	90, C-7	29 lbs.	\$868



Illuminated Wreath				
Item	Size	Lamps	Weight	Price
PMCT-135	3½'x5'	106, C-7	14 lbs.	\$844



Leaping Deer				
Item	Size	Lamps	Weight	Price
PMCT-85	5'x8'	89, C-7	27 lbs.	\$866

Pole Mounts



Double Halo Candle Sconce

Item	Size	Lamps	Weight	Price
P-132	4½'x8'	84, C-9	34 lbs.	\$878



Christmas Candle

Item	Size	Lamps	Weight	Price
P-128	4½'x8'	39, C-9	35 lbs.	\$590



Reindeer

Item	Size	Lamps	Weight	Price
PWW-550	4'x7'	103, C-7	34 lbs.	\$1,292



Flame Candle

Item	Size	Lamps	Weight	Price
P-126	4½'x8'	32, C-9	27 lbs.	\$501

Regular or Wide Frame Candy Cane

Item	Size	Lamps	Weight	Price
P-181 Wide	4'x6'	23, C-9	22 lbs.	\$426
P-182 Regular	4'x6'	16, C-9	16 lbs.	\$336



Pole Mounts



Double Candle Scroll

Item	Size	Lamps	Weight	Price
PMCT-87	4'x6'	49, C-9	26 lbs.	\$659



Stocking

Item	Size	Lamps	Weight	Price
P-235	4½'x8'	56, C-9	34 lbs.	\$688



Angel of Light

Item	Size	Lamps	Weight	Price
PMCT-40	5'x7½'	131, C-7	24 lbs.	\$976



Santa

Item	Size	Lamps	Weight	Price
P-175	5'x8'	80, C-9	51 lbs.	\$1,228



Gift Packages

Item	Size	Lamps	Weight	Price
PMCT-86	4'x8'	58, C-9	29 lbs.	\$766

Snowman				
Item	Size	Lamps	Weight	Price
P-173	4½'x8'	60, C-9	45 lbs.	\$986



Pole Mounts

Candy Cane

Item	Size	Lamps	Weight	Price
PMCT-48	8'	135, C-7	32 lbs.	\$1,034
P-478	4'	64, C-7	14 lbs.	\$516



Resting Penguin

Item	Size	Lamps	Weight	Price
PWW-520	4½'x8'	169, C-7	28 lbs.	\$1,325



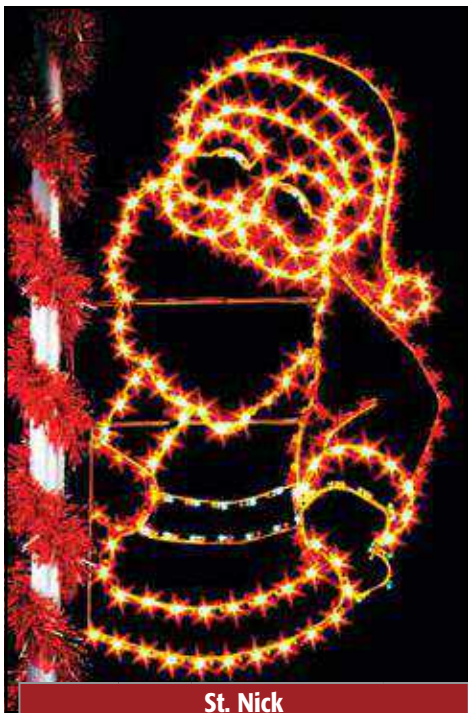
Leaping Buck

Item	Size	Lamps	Weight	Price
P-626	8'	50, C-7	26 lbs.	\$732



St. Nick

Item	Size	Lamps	Weight	Price
PTL-509	5'x8'	184, C-7	35 lbs.	\$1,496



Bell

Item	Size	Lamps	Weight	Price
P-152	4½'x6'	28, C-9	22 lbs.	\$450

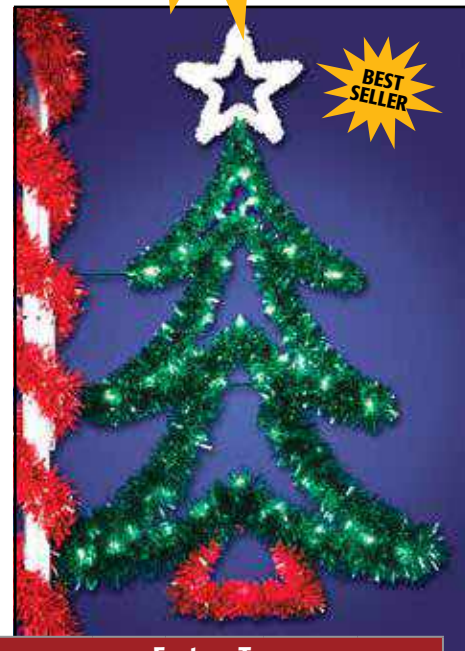


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Fantasy Tree

Item	Size	Lamps	Weight	Price
P-482	3'x4'	49, C-7	18 lbs.	\$425
P-120	4½'x8'	50, C-9	38 lbs.	\$698



Pole Mounts



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Z Christmas Tree				
Item	Size	Lamps	Weight	Price
P-121	5'x7'	52, C-9	35 lbs.	\$703



Ornament Tree				
Item	Size	Lamps	Weight	Price
PMCT-110	4½'x7½'	125, C-7	27 lbs.	\$958

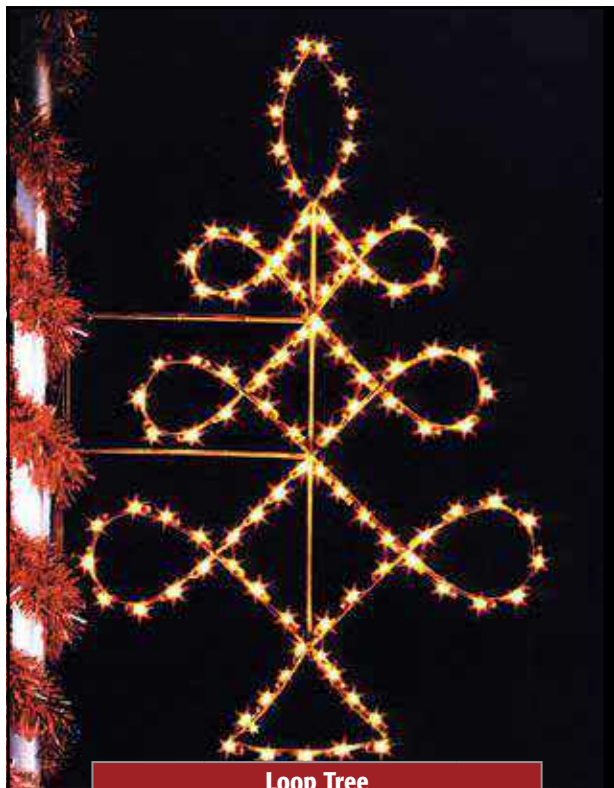


Economy Z-Tree				
Item	Size	Lamps	Weight	Price
PMCT-113	5'x8'	99, C-7	27 lbs.	\$767



Silhouette Fantasy Tree				
Item	Size	Lamps	Weight	Price
P-120S	5'x8'	103, C-7	38 lbs.	\$786

Pole Mounts



Loop Tree

Item	Size	Lamps	Weight	Price
P-645	5'x8'	102, C-7	27 lbs.	\$775



Fleur-Di-Lis Tree

Item	Size	Lamps	Weight	Price
PMLF-82	3½'x8'	108, C-7	42 lbs.	\$1,136



Sparkle Tree

Item	Size	Lamps	Weight	Price
P-117	4½'x8'	40, C-9	30 lbs.	\$589

Splendid Tree				
Item	Size	Lamps	Weight	Price
PMCT-131	4½'x8'	104, C7	30 lbs.	\$1,168



Pole Mounts



Custom sizes available.

Stellar Banner Enhancer (for 30"x60" banner)

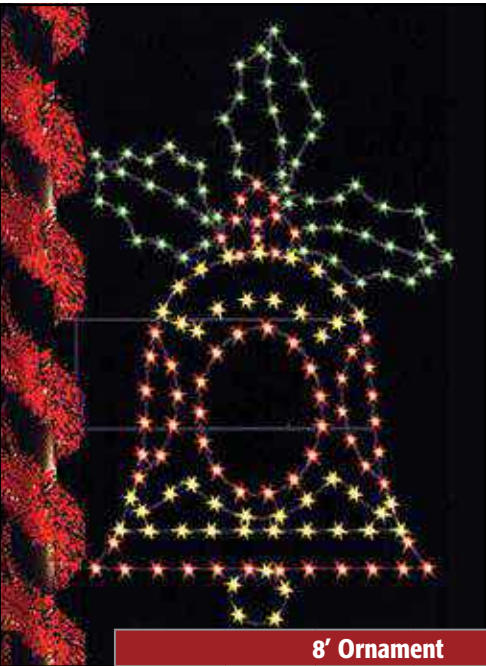
Item	Size	Lamps	Weight	Price
P-915	3½'x5½'	43, C-7	20 lbs.	\$494



Lazy Penguin

Item	Size	Lamps	Weight	Price
PWW-521	5'x6½'	137, C-7	26 lbs.	\$1,253

Light Bulbs				
Item	Size	Lamps	Weight	Price
P-474	2.5'x4.5'	59, C-7	14 lbs.	\$480



8' Ornament				
Item	Size	Lamps	Weight	Price
PLF-511	8'	170, C-7	35 lbs.	\$1,364



Holly Candle				
Item	Size	Lamps	Weight	Price
PMCT-77	5'x7'	115, C-7	25 lbs.	\$973

Pole Mounts



Toy Soldier

Item	Size	Lamps	Weight	Price
P-163	4½'x8'	62, C-9	38 lbs.	\$975



Candle with Poinsettia

Item	Size	Lamps	Weight	Price
PMCT-111	4½'x8'	134, C-7	31 lbs.	\$1,095



Package Cascade

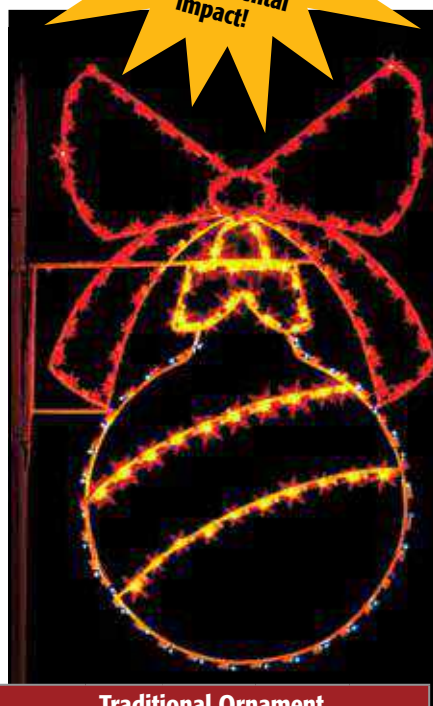
Item	Size	Lamps	Weight	Price
P-701	6'	80, C-7	30 lbs.	\$799

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French Horn

Item	Size	Lamps	Weight	Price
PMMC-7	5'x8'	95, C-7	28 lbs.	\$1,063



Traditional Ornament

Item	Size	Lamps	Weight	Price
PMCT-41	4½'x7'	133, C-7	26 lbs.	\$1,215

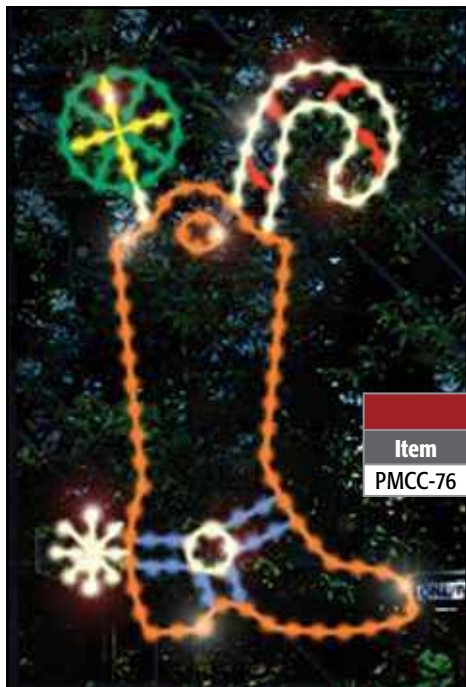


7' Ornament

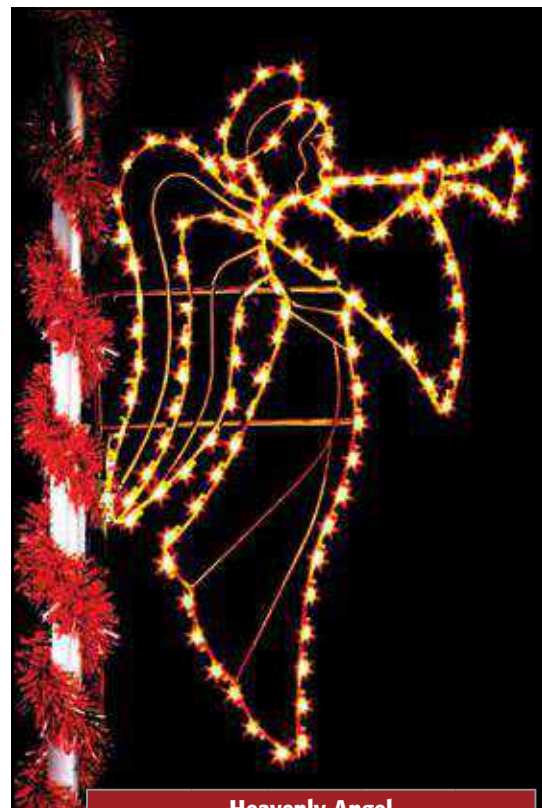
Item	Size	Lamps	Weight	Price
PLF-506	7'	214, C-7	36 lbs.	\$1,479

Pole Mounts

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Cowboy Boot w/Candy				
Item	Size	Lamps	Weight	Price
PMCC-76	4'x6'	126, C-7	27 lbs.	\$901



Heavenly Angel				
Item	Size	Lamps	Weight	Price
PSA-600	5½'x8'	114, C-7	25 lbs.	\$938

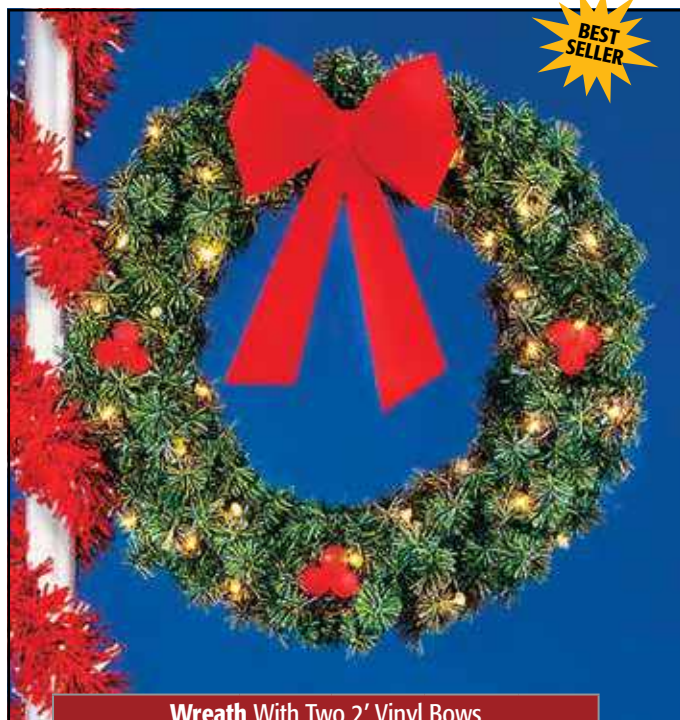


Scroll with Tree				
Item	Size	Lamps	Weight	Price
P-396	4½'x8'	103, C-7	34 lbs.	\$938



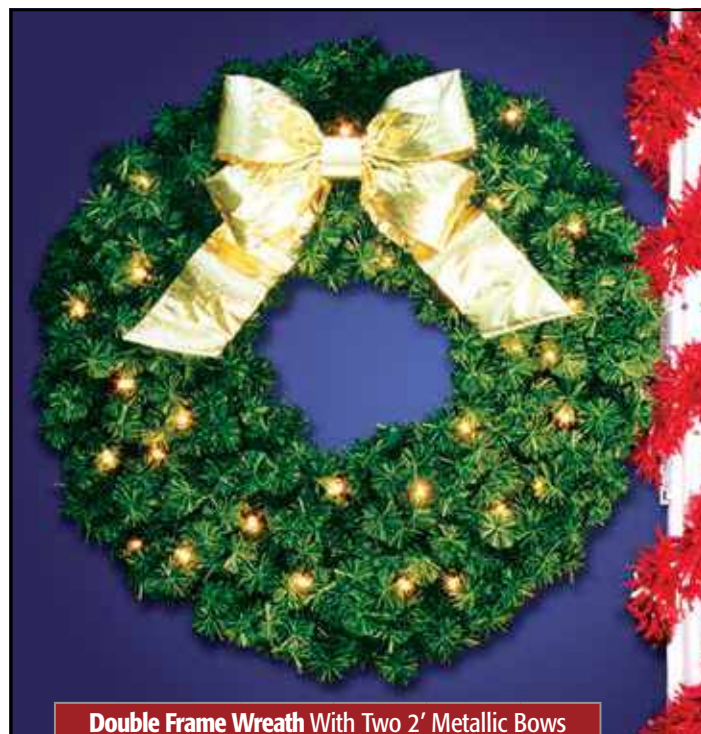
Old Man Winter				
Item	Size	Lamps	Weight	Price
PMWW-551	5.5'x6.5'	140, C-7	30 lbs.	\$1,154

Pole Mounts



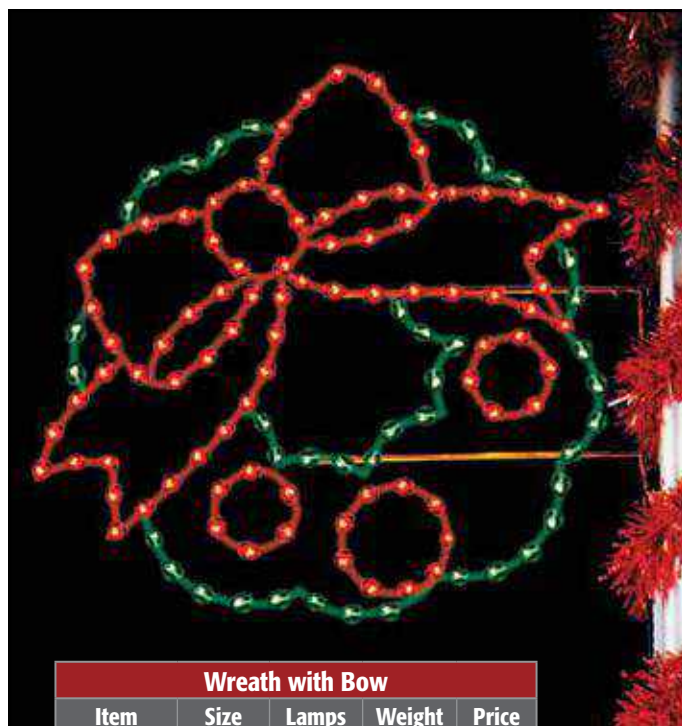
Wreath With Two 2' Vinyl Bows

Item	Size	Lamps	Weight	Price
P-331S Standard	4½'	22, C-9	32 lbs.	\$623
P-331R Random	4½'	40, C-7	24 lbs.	\$701



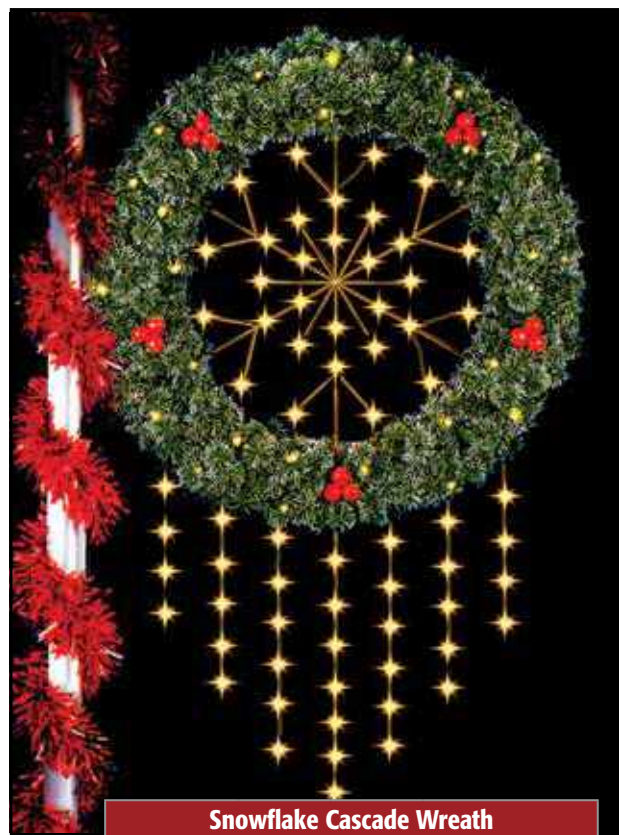
Double Frame Wreath With Two 2' Metallic Bows

Item	Size	Lamps	Weight	Price
P-313	5'	50, C-7	42 lbs.	\$1,193



Wreath with Bow

Item	Size	Lamps	Weight	Price
PMCT-79	4½'	93, C-7	24 lbs.	\$860



Snowflake Cascade Wreath

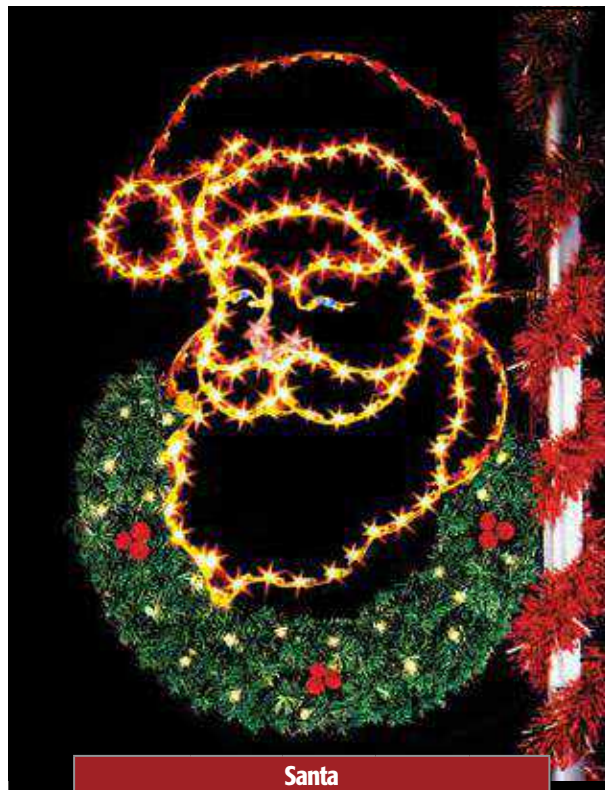
Item	Size	Lamps	Weight	Price
P-390	5½'x8'	144, C-7	37 lbs.	\$1,310

Pole Mounts



Tree Wreath with Two Premiere 24" Bows

Item	Size	Bow	Lamps	Weight	Price
P-380	5½'	Premier	98, C-7	30 lbs.	\$1,464
P-380V	5½'	Vinyl	98, C-7	30 lbs.	\$1,139



Santa

Item	Size	Lamps	Weight	Price
PTL-507	5'x8'	165, C-7	37 lbs.	\$1,261
PTL-507A	3.25'x5'	100, C-7	37 lbs.	\$896



Candle Wreath With Two 2' Vinyl Bows

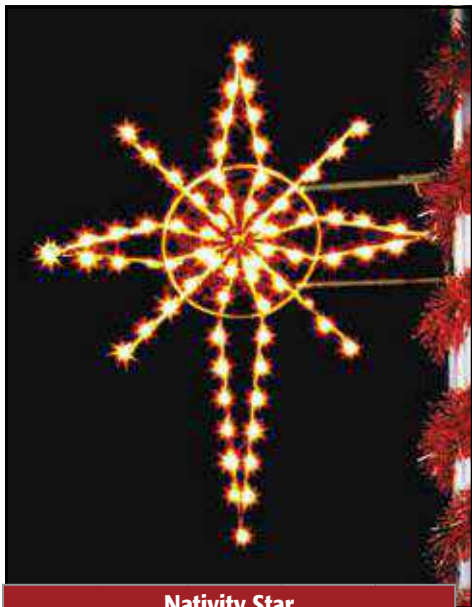
Item	Size	Lamps	Weight	Price
P-332S Standard	4½'	22, C-9	32 lbs.	\$720
P-332R Random	4½'	40, C-7	32 lbs.	\$797



Fleur-Di-Lis Wreath w/2 24" Flocked Bows

Item	Size	Lamps	Weight	Price
PMLF-84	4½'x8'	124, C-7	41 lbs.	\$1,322

Pole Mounts



Nativity Star

Item	Size	Lamps	Weight	Price
P-395	4½'x8'	80, C-7	38 lbs.	\$689



Bell with Holly

Item	Size	Lamps	Weight	Price
P-157	4½'x7½'	45, C-9	29 lbs.	\$670



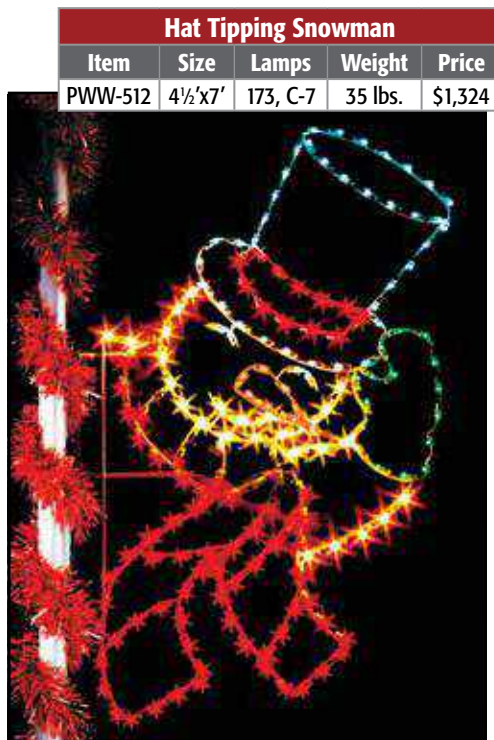
Snowboy Face

Item	Size	Lamps	Weight	Price
P-167	5'x6'	60, C-9	40 lbs.	\$867



Bells with Bow

Item	Size	Lamps	Weight	Price
PMCT-76	5'x6'	112, C-7	24 lbs.	\$933



Hat Tipping Snowman

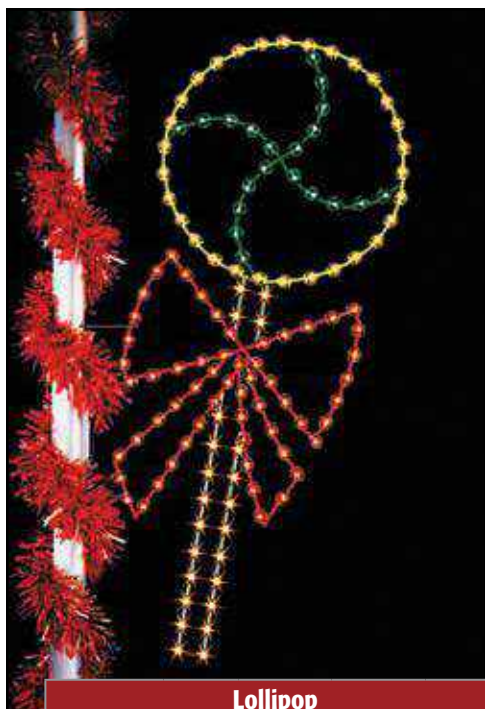
Item	Size	Lamps	Weight	Price
PWW-512	4½'x7'	173, C-7	35 lbs.	\$1,324



Saluting Soldier

Item	Size	Lamps	Weight	Price
PMCT-82	3'x8'	117, C-7	34 lbs.	\$1,025

Pole Mounts



Lollipop

Item	Size	Lamps	Weight	Price
PMCT-109	4'x8'	115, C-7	29 lbs.	\$1,023

Menorah

Item	Size	Lamps	Weight	Price
PMRC-34	5'x5½'	134, C-7	36 lbs.	\$1,561

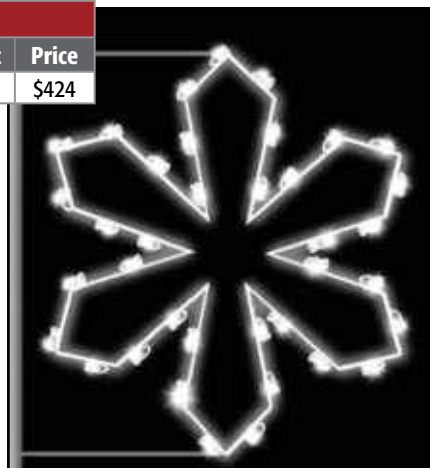


Awareness Ribbon

Item	Size	Lamps	Weight	Price
PMLF-151	3'x5½'	72, C-7	22 lbs.	\$622

Alpine Snowflake

Item	Size	Lamps	Weight	Price
PWW-108	3'	42, C-7	15 lbs.	\$424



Arctic Snowflake

Item	Size	Lamps	Weight	Price
PWW-561	5'x5'	130, C7	29 lbs.	\$1,090
PWW-560	6'x6'	152, C7	34 lbs.	\$1,240



Holly n' Canes

Item	Size	Lamps	Weight	Price
PMCT-74	5'x6½'	136, C-7	30 lbs.	\$1,165

Silhouette Star Snowflake

Item	Size	Lamps	Weight	Price
PWW-107	3'x3'	72, C7	20 lbs.	\$582
P-203S	4'x4'	89, C7	29 lbs.	\$640
P-204S	5'x5'	110, C7	31 lbs.	\$801
P-205S	6'x6'	122, C7	33 lbs.	\$859



Pole Mounts

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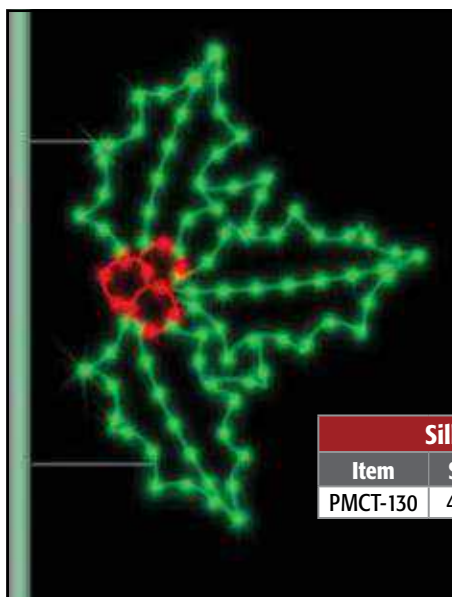
Golden Star

Item	Size	Lamps	Weight	Price
PMCT-133	5'x7'	67, C7	23 lbs.	\$779



Elegant Poinsettia

Item	Size	Lamps	Weight	Price
PMCT-132	5'x8'	115, C7	32 lbs.	\$1,297



Silhouette Holly Cluster

Item	Size	Lamps	Weight	Price
PMCT-130	4'x5'	85, C-7	26 lbs.	\$744

Rising Star

Item	Size	Lamps	Weight	Price
P-717	2'x3'	39, C7	10 lbs.	\$350



Shooting Star

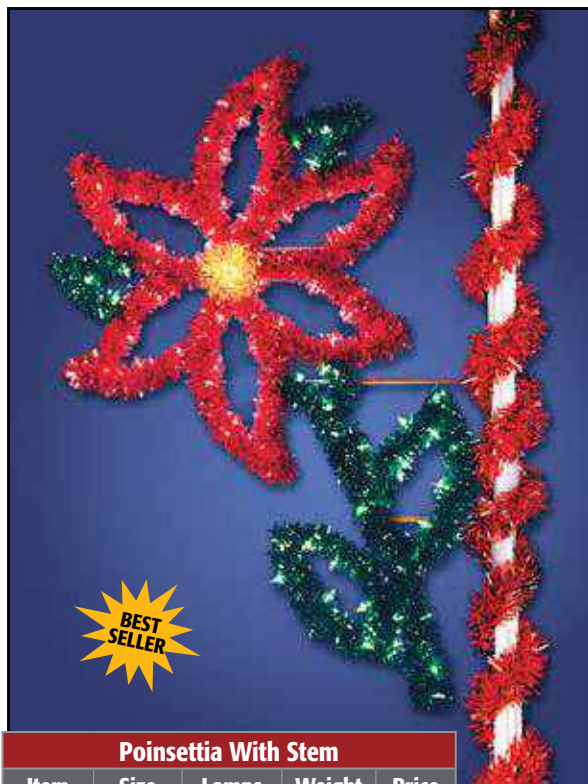
Item	Size	Lamps	Weight	Price
P-718	4½'x4½'	48, C7	13 lbs.	\$428



Bell w/Holly

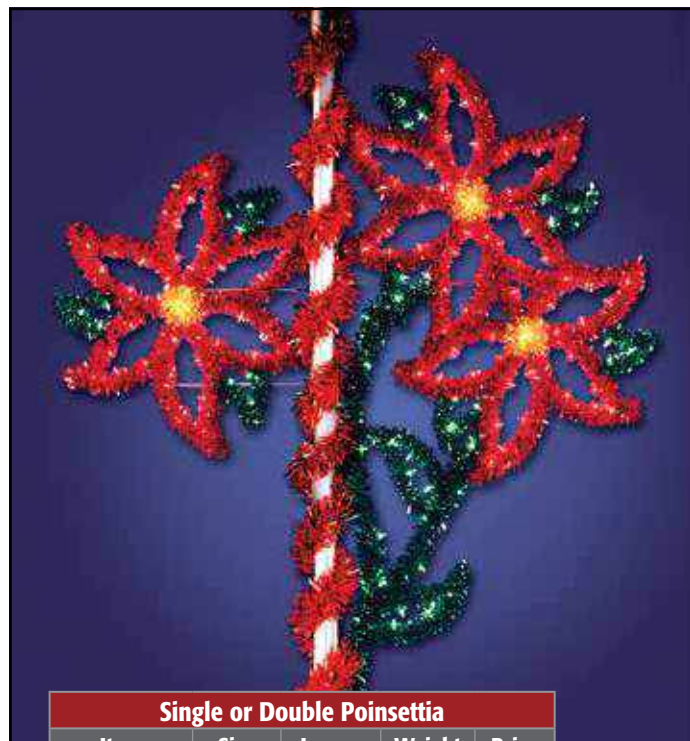
Item	Size	Lamps	Weight	Price
PMCT-125	5'x8'	110, C-7	31 lbs.	\$1,231

Pole Mounts



Poinsettia With Stem

Item	Size	Lamps	Weight	Price
P-231	5½'x7½'	65, C-9	29 lbs.	\$840



Single or Double Poinsettia

Item	Size	Lamps	Weight	Price
P-230 Single	5'x5½'	49, C-9	23 lbs.	\$662
P-233 Double	5½'x12'	115, C-9	37 lbs.	\$1,344

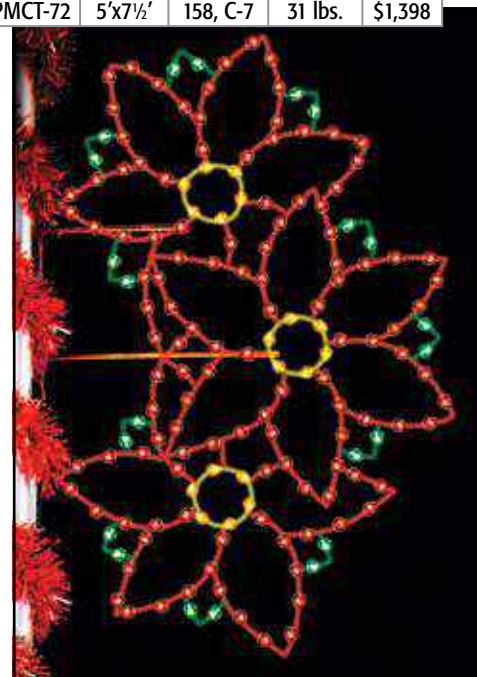
Tree

Item	Size	Lamps	Weight	Price
P-470	2.5'x3.5'	48, C-7	12 lbs.	\$400



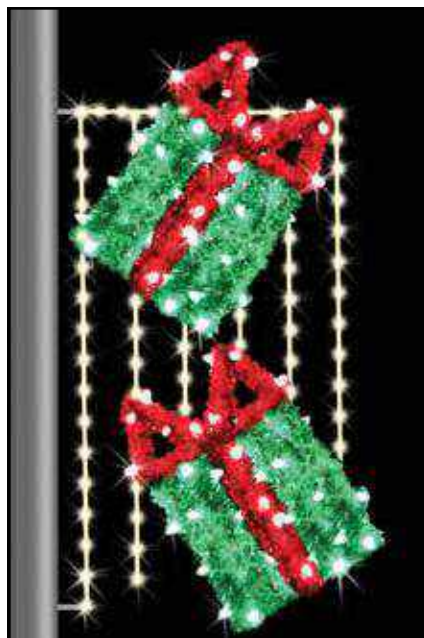
Triple Poinsettia

Item	Size	Lamps	Weight	Price
PMCT-72	5'x7½'	158, C-7	31 lbs.	\$1,398

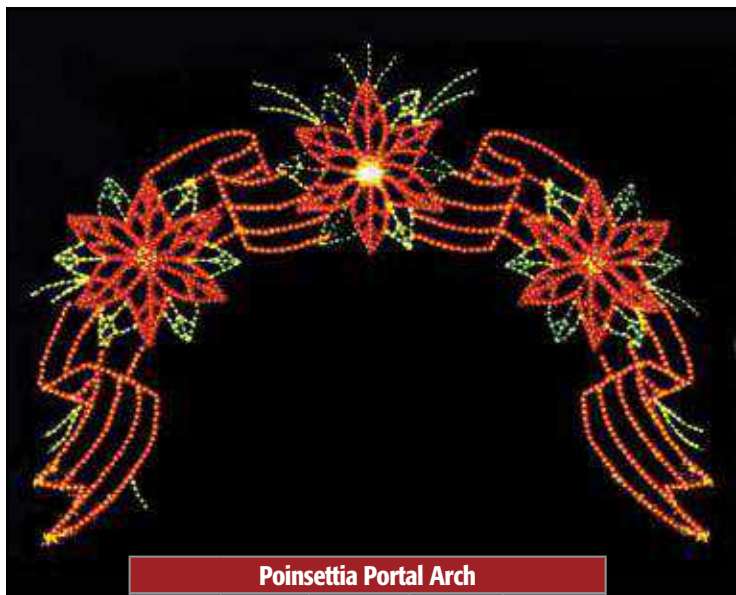


Double Package Cascade

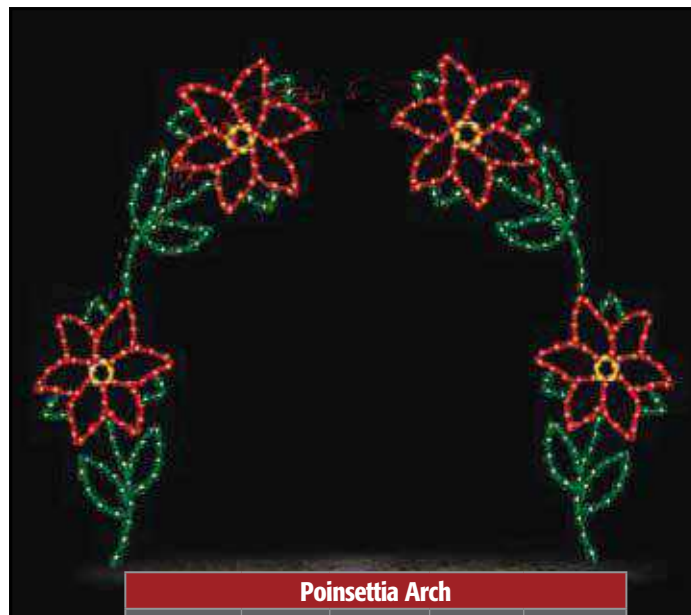
Item	Size	Lamps	Weight	Price
P-702	4'x8'	145, C-7	37 lbs.	\$1,220



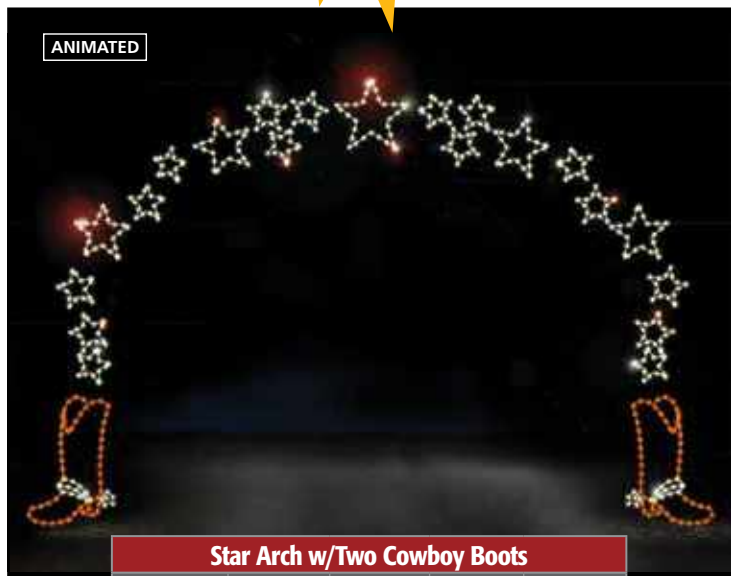
Arches



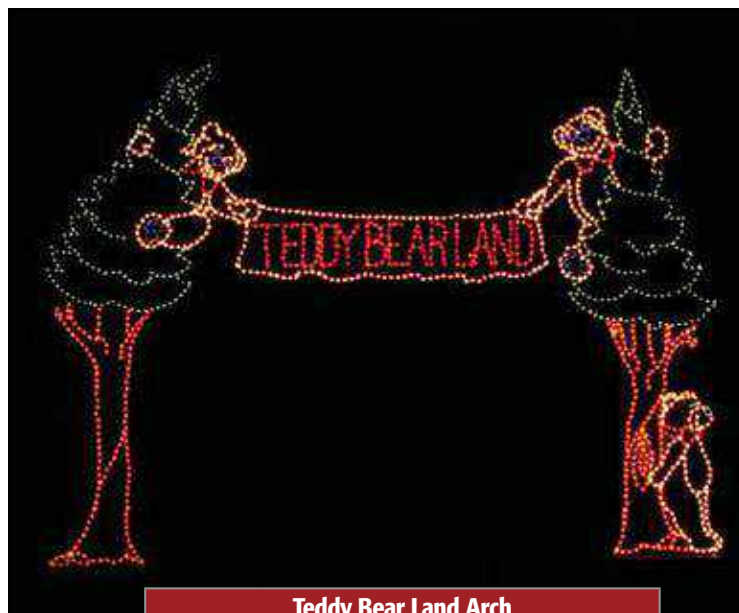
Poinsettia Portal Arch				
Item	Size	Lamps	Weight	Price
SSLF-5	40'x29'	2285, C-7	975 lbs.	\$43,323



Poinsettia Arch				
Item	Size	Lamps	Weight	Price
SSCT-100	15'x12'	400, C-7	168 lbs.	\$5,147

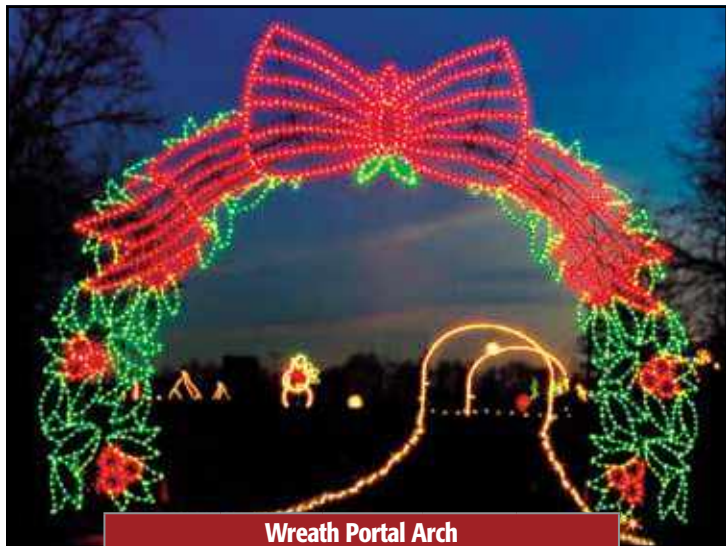


Star Arch w/Two Cowboy Boots				
Item	Size	Lamps	Weight	Price
SSCC-66	26½'x19'	980, C-7	975 lbs.	\$21,801



Teddy Bear Land Arch				
Item	Size	Lamps	Weight	Price
SSTL-236	35'x25½"	1549, C-7	940 lbs.	\$34,732

Arches



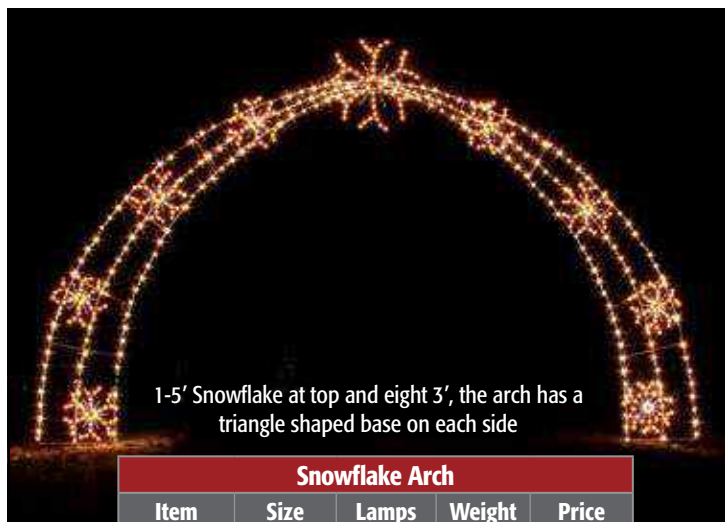
Wreath Portal Arch

Item	Size	Lamps	Weight	Price
SSLF-6	40'x26'	1875, C-7	925 lbs.	\$42,410



Snowflake Arch

Item	Size	Lamps	Weight	Price
SSWW-39	31 1/2'x19'	445, C-7	660 lbs.	\$8,816
SSWW-52	38'x27'	492, C-7	660 lbs.	\$10,290



Snowflake Arch

Item	Size	Lamps	Weight	Price
SSWW-17	32'x21'	980, C-7	660 lbs.	\$17,750



Santa Land Arch

Item	Size	Lamps	Weight	Price
SSTL-235	51'x32'	2360, C-7	1140 lbs.	\$44,884



Star Arch

Item	Size	Lamps	Weight	Price
SSLF-13	32'x22'	881, C-7	635 lbs.	\$17,040





Animated Toyland Arch w/Jack in the Box				
Item	Size	Lamps	Weight	Price
SSTL-521	45'x22'	2232, C-7	902 lbs.	\$36,782

All Prices
in LED, for less
power consumption
and less
environmental
impact!

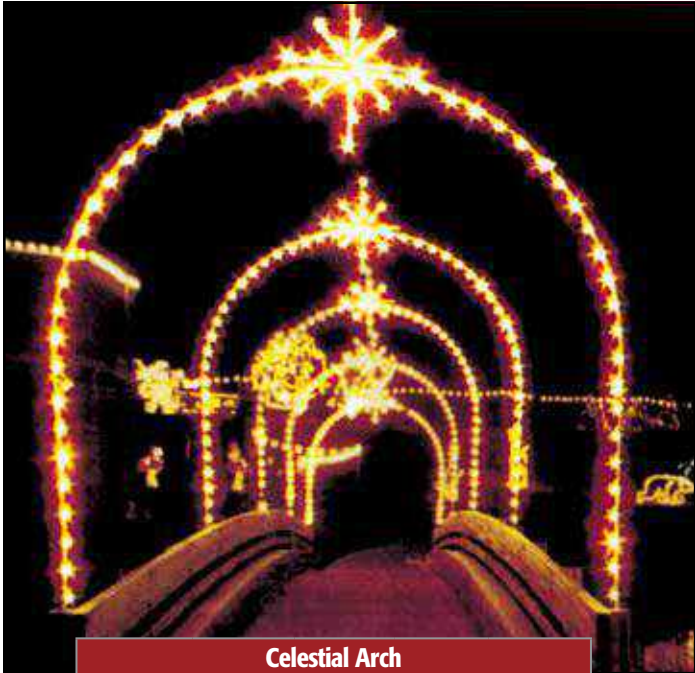


Gift Package Arch				
Item	Size	Lamps	Weight	Price
SSCT-101	14'x12½'	346, C-7	150 lbs.	\$5,147



Music Notes (Drive Thru Arch)				
Item	Size	Lamps	Weight	Price
SSLF-150	40'x28"	620, C-7	662 lbs.	\$14,104

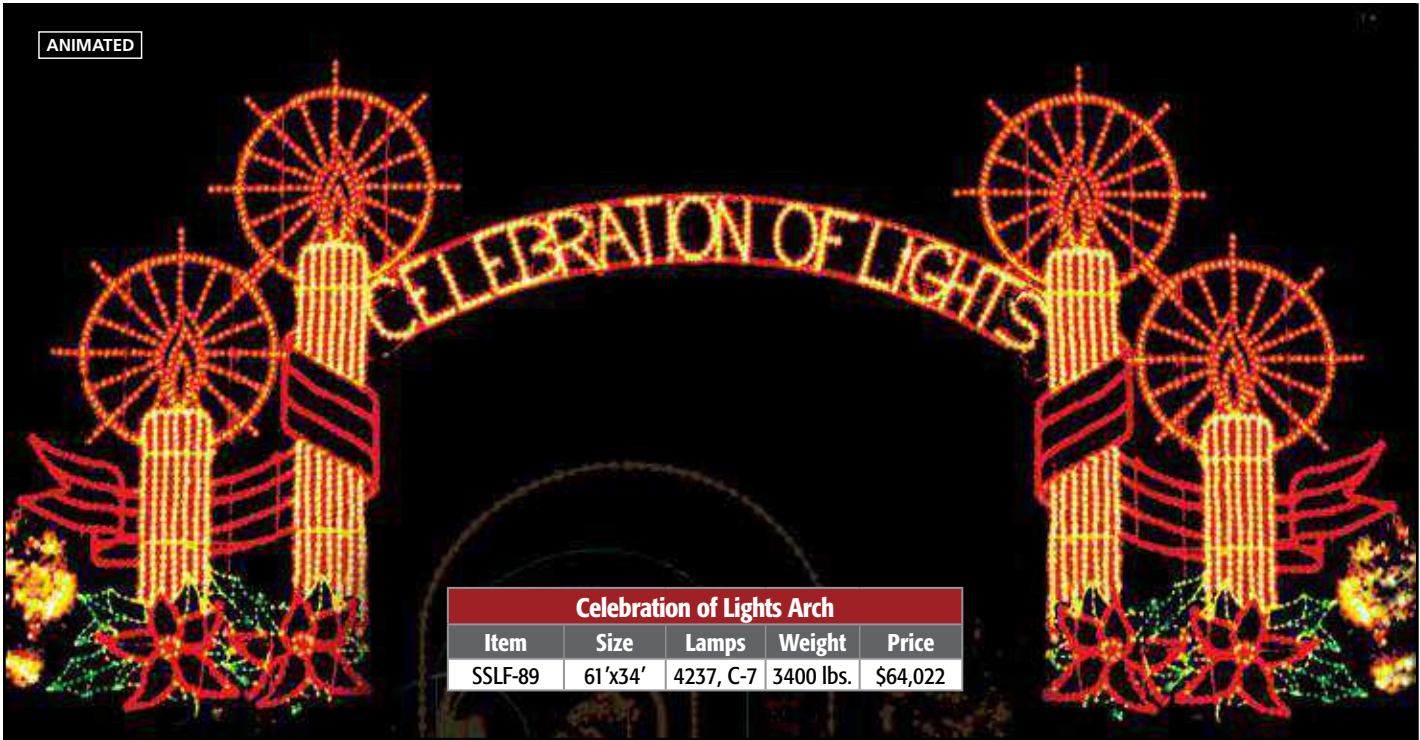
All Prices
in LED, for less
power consumption
and less
environmental
impact!



Celestial Arch				
Item	Size	Lamps	Weight	Price
SAR-500	8'x11'	75, C-7	33 lbs.	\$715



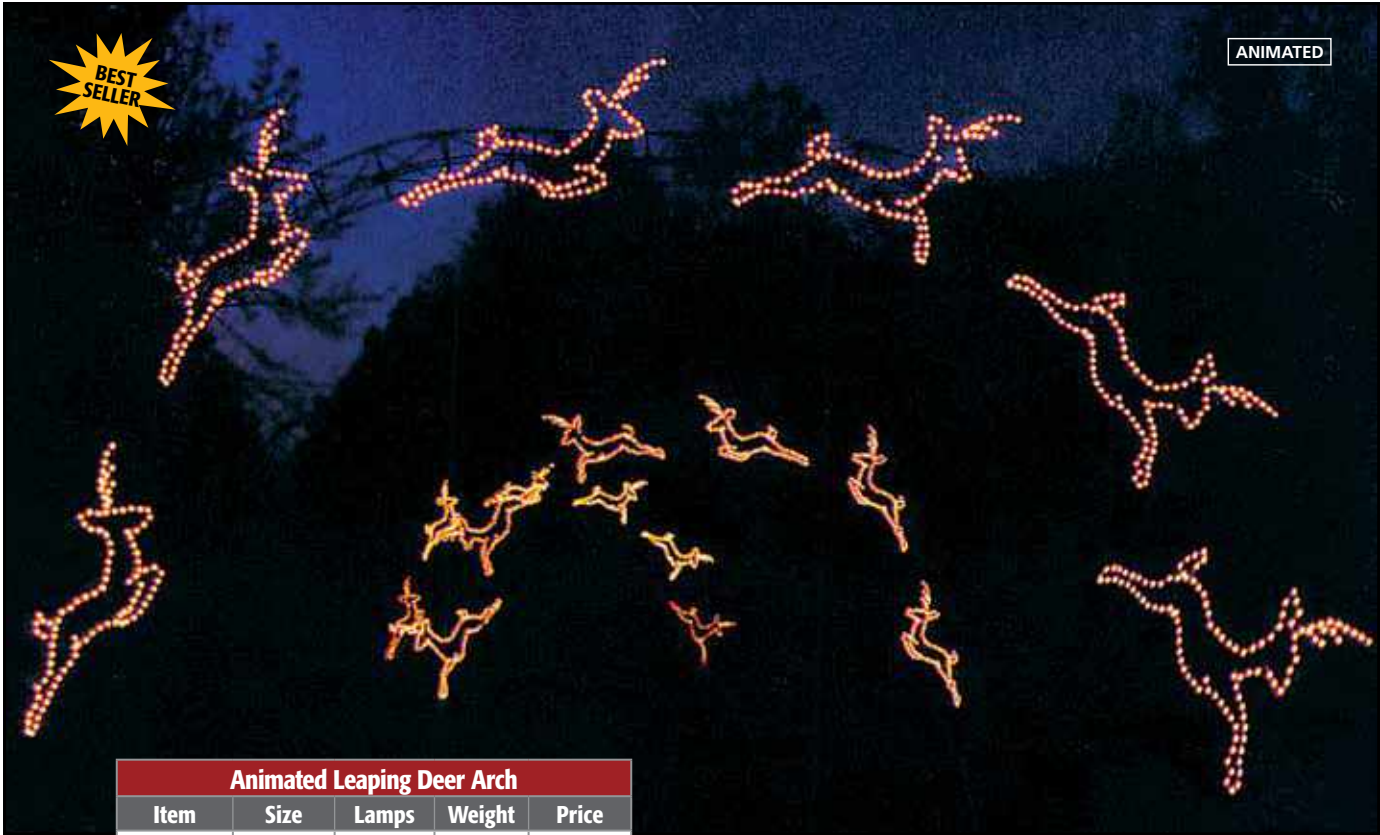
Snowflake Arch				
Item	Size	Lamps	Weight	Price
SSCT-102	14'x12½'	270, C-7	155 lbs.	\$4,729



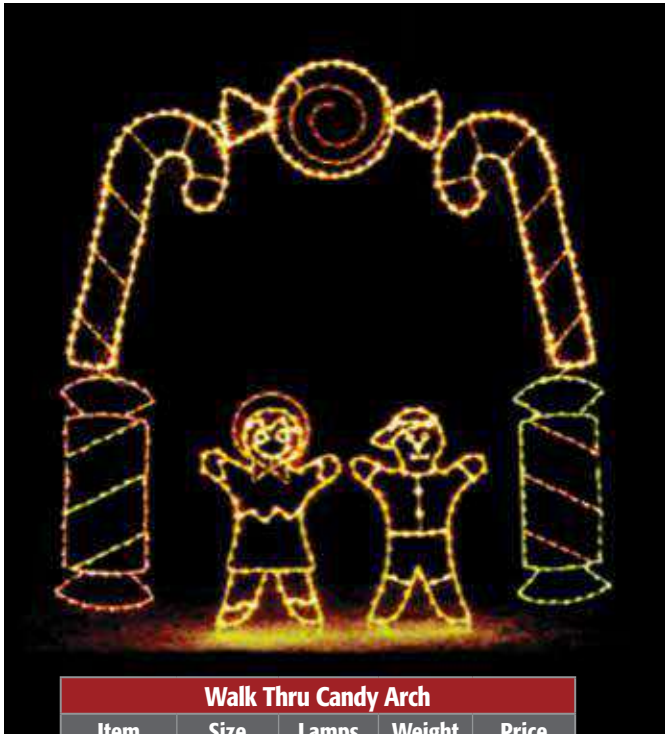
Celebration of Lights Arch				
Item	Size	Lamps	Weight	Price
SSLF-89	61'x34'	4237, C-7	3400 lbs.	\$64,022

ANIMATED

BEST
SELLER



Animated Leaping Deer Arch				
Item	Size	Lamps	Weight	Price
SSWW-14	38'x25'	609, C-7	470 lbs.	\$17,280



Walk Thru Candy Arch				
Item	Size	Lamps	Weight	Price
SSCT-28	12'x12'	338, C-7	140 lbs.	\$4,592



Winter Lights Arch				
Item	Size	Lamps	Weight	Price
SSWW-81	45'x24½'	1094, C-7	760 lbs.	\$27,982

A favorite for drive-through displays!

ANIMATION AVAILABLE



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power consumption
and less
environmental
impact!

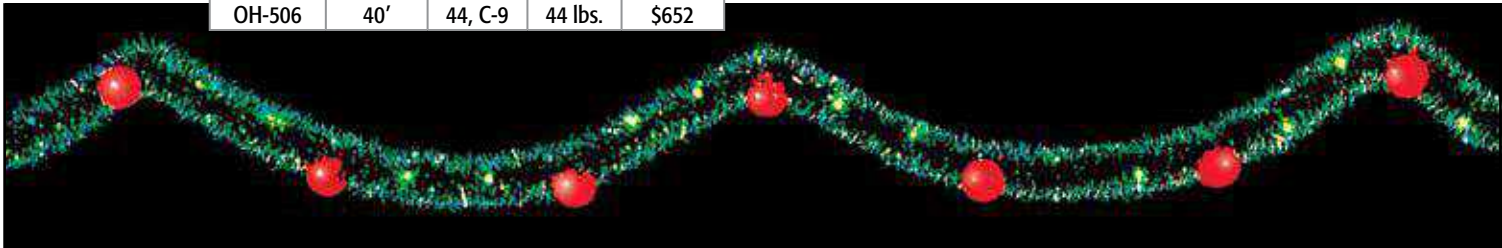
Toyland Archway					
Item	Style	Size	Lamps	Weight	Price
SSTL-24A	Animated	45'x22'	1106, C-7	605 lbs.	\$14,996
SSTL-24	Non- Animated	40'x22'	996, C-7	605 lbs.	\$13,083

Shown with Candy Cane Sprays - see page 69

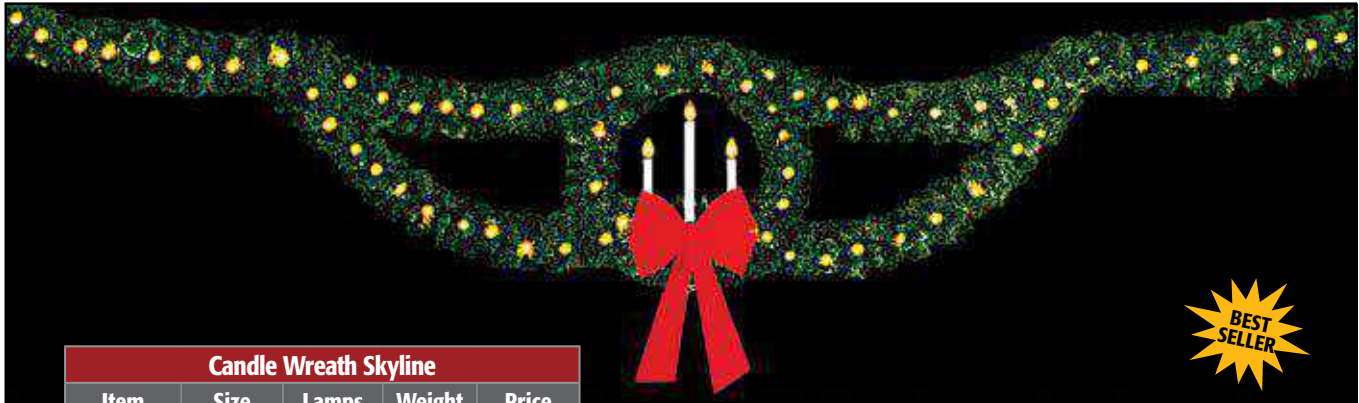


One Way Traffic Arch				
Item	Size	Lamps	Weight	Price
SSTL-8	22'x17'	135, C-7	65 lbs.	\$2,272

Economy Skyline				
Item	Size	Lamps	Weight	Price
OH-506	40'	44, C-9	44 lbs.	\$652



Holly 'N Canes Skyline				
Item	Size	Lamps	Weight	Price
OH-752	40'	410, C-7	120 lbs.	\$4,189



Candle Wreath Skyline				
Item	Size	Lamps	Weight	Price
OH-518	40'	222, C-7	125 lbs.	\$2,558



Reindeer Wreath Skyline				
Item	Size	Lamps	Weight	Price
OH-508	8'x40'	172, C-7	145 lbs.	\$3,363





All Prices
in LED, for less
power consumption
and less
environmental
impact!

United We Stand			
Item	Size	Lamps	Price
OHLF-70	40'x7'	440, C-7	\$5,068



Land of The Free			
Item	Size	Lamps	Price
OHLF-72	3'x40'	380, C-9	\$6,126



American Eagle Skyline			
Item	Size	Lamps	Price
OHLF-142	40'x8'	712, C-7	\$11,667



Triple Wreath Skyline				
Item	Size	Lamps	Weight	Price
OH-517	40'	210, C-7	135 lbs.	\$3,349



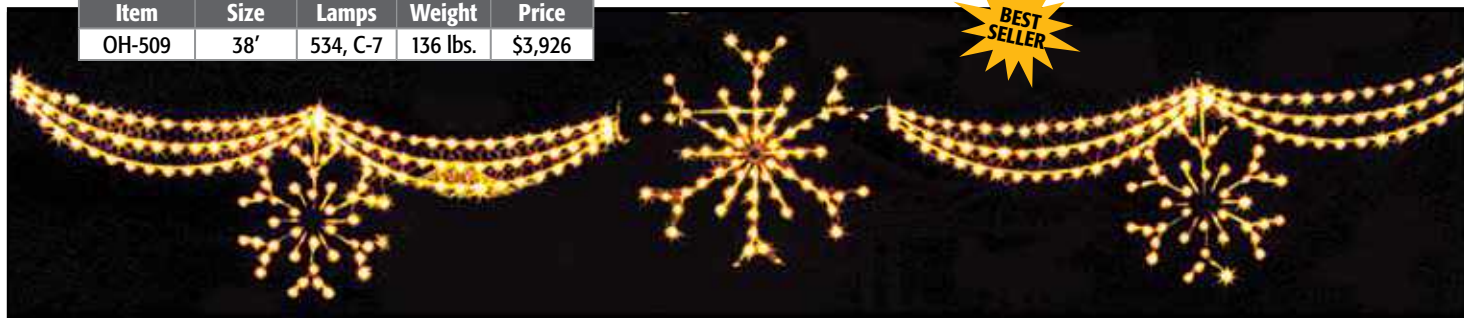
Seasons Greetings Skyline				
Item	Size	Lamps	Weight	Price
OH-544	3'x45'	248, C-9	150 lbs.	\$3,580

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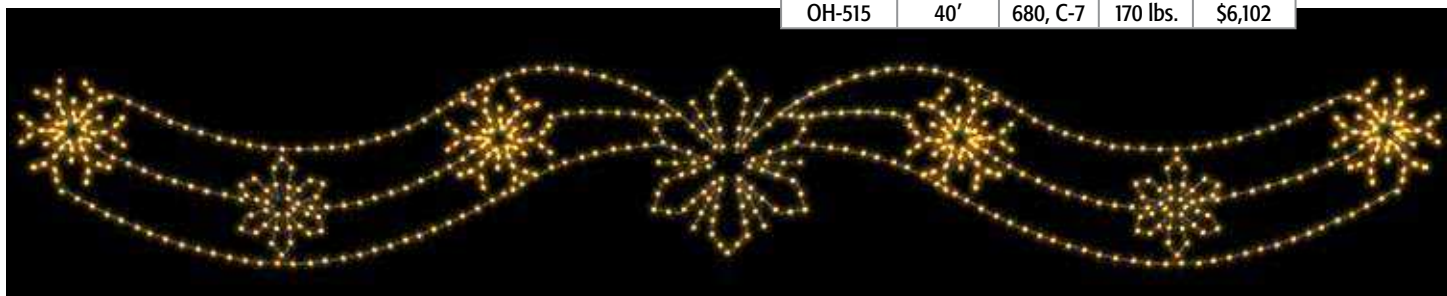
Happy Holidays Skyline				
Item	Size	Lamps	Weight	Price
OH-540	3'x40'	192, C-9	135 lbs.	\$2,762



Snowflake Swag Skyline				
Item	Size	Lamps	Weight	Price
OH-509	38'	534, C-7	136 lbs.	\$3,926



Snow Flurry Skyline				
Item	Size	Lamps	Weight	Price
OH-515	40'	680, C-7	170 lbs.	\$6,102

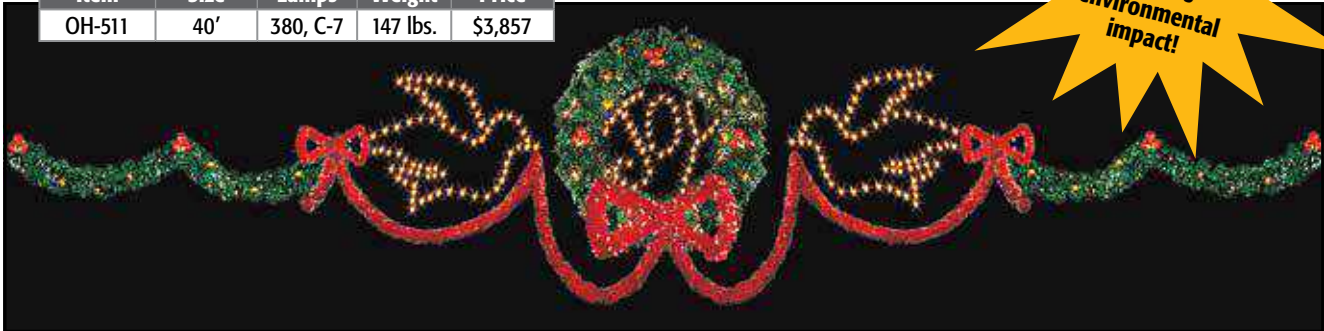


Victorian Skyline				
Item	Size	Lamps	Weight	Price
OH-510	40'	245, C-7 + 73, C-9	140 lbs.	\$3,140

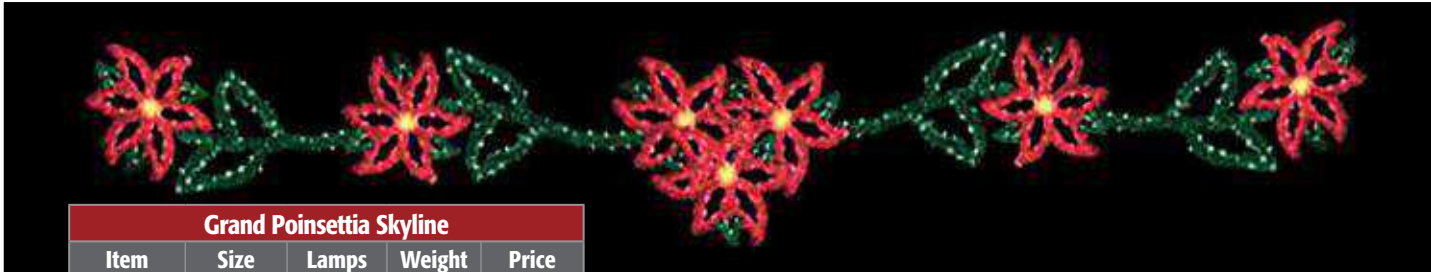


All Prices
in LED, for less
power consumption
and less
environmental
impact!

Doves of Peace Skyline				
Item	Size	Lamps	Weight	Price
OH-511	40'	380, C-7	147 lbs.	\$3,857



Grand Poinsettia Skyline				
Item	Size	Lamps	Weight	Price
OH-759	40'	370, C-9	172 lbs.	\$5,280



Poinsettia Skyline				
Item	Size	Lamps	Weight	Price
OH-750	40'	490, C-7	145 lbs.	\$4,899

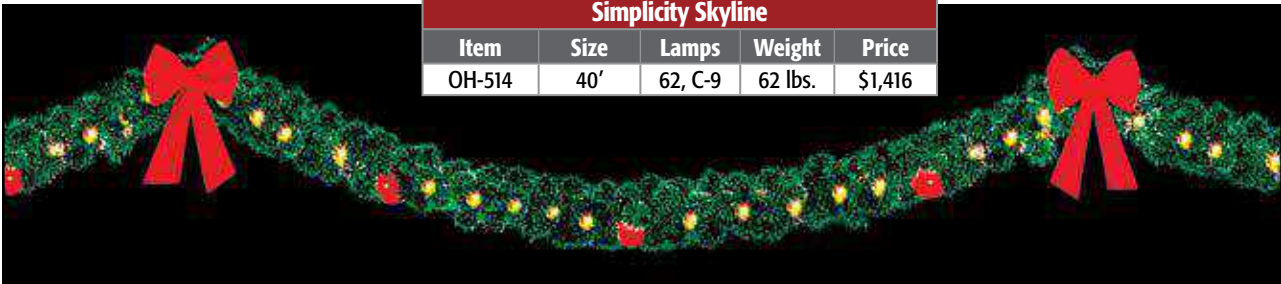


Feliz Navidad Skyline				
Item	Size	Lamps	Weight	Price
OH-754	30½'x3'	177, C-9	122 lbs.	\$2,985

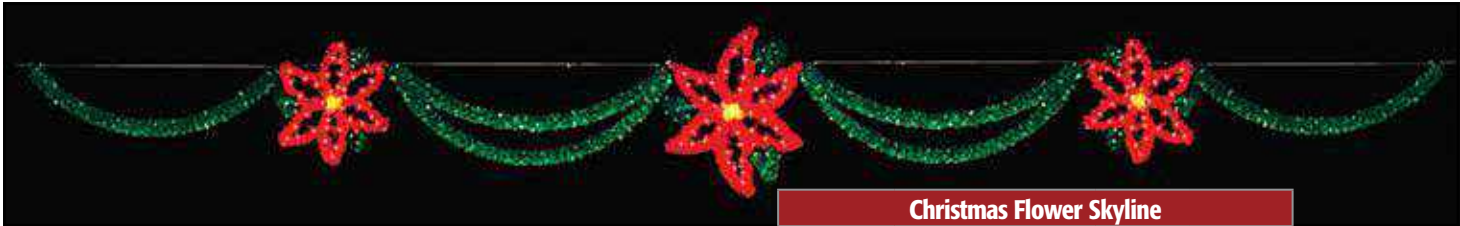


Winterfest Skyline				
Item	Size	Lamps	Weight	Price
OH-755	40'	441, C-7	145 lbs.	\$4,204





Simplicity Skyline				
Item	Size	Lamps	Weight	Price
OH-514	40'	62, C-9	62 lbs.	\$1,416



Christmas Flower Skyline				
Item	Size	Lamps	Weight	Price
OH-756	40'	180, C-9	145 lbs.	\$2,945

Merry Christmas Skyline				
Item	Size	Lamps	Weight	Price
OH-542	3'x42'	226, C-7	175 lbs.	\$3,093

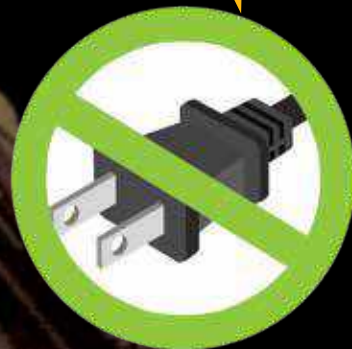


Traditional Wreath Skyline w/6 Classic Bows				
Item	Size	Lamps	Weight	Price
OH-313	40'	230, C-7	121 lbs.	\$4,164



NeverDim™ Battery-powered LED Lights

*NeverDim
Lamps stay
just as bright
as when you
first plug
them in!*



Battery-powered light strands can be placed anywhere.



Batteries can last up to an entire season!

NeverDim™ battery-powered LED lights give you endless indoor and outdoor decorating possibilities!

Need to decorate for the holidays, but no access to power? No problem!



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Twinkly PRO™ Light System

Create
Customized
Light Shows
From Your
Smart Phone!



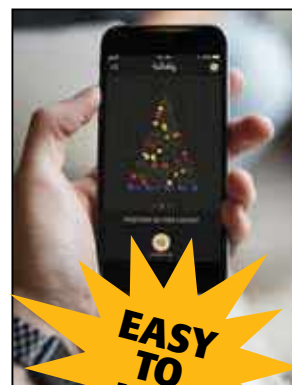
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The Twinkly PRO™ Light System lets you decorate like a Boss.

Twinkly PRO™ is a solution comprised of smart addressable LEDs and a connected mobile App, to create professional light decoration saving costs and time.

- Fits trees and bushes
- Controlled via App
- LED Mini Lights



EASY
TO
USE



***Rileighs
Smart Trees
are Synchronized
to the Music!***



**LEARN
MORE**

Rileighs Smart Trees – 3 to choose from!



PLUG N' PLAY SMART TREE

- 12' - 40' height available
- RGB light strings make up our Plug N' Play tree
- Synced to music, shows
- Easy installation, (plug and play!)



**LEARN
MORE**



RILEIGHS SMART TREE™

- 14' to 100' height available
- Fully-programmed RGB pixels
- Sequenced pre-loaded songs
- Sequences programmed to the music
- Standalone animation sequences with fades and subtle cycling animations
- Set show times with the on board computer
- On board sound system plays the music and can be set up in no time



PIXEL PINE SMART TREE

- 12' - 36' height available
- Superior foliage: high quality foliage that gives a natural tree look
- Highest quality of RGB lights on the market
- Highest density of lights
- Easy installation!
- Fully-programmed RGB pixels
- Sequenced pre-loaded songs
- Sequences programmed to the music
- Standalone animation sequences with fades and subtle cycling animations
- Set show times with the on board computer
- On board sound system plays the music and can be set up in no time

Animated Panel Tree

These animated panel trees are programmed so the various LED bulbs sync with Christmas music for a fantastic look that will mesmerize your audience! They differ from the Smart Trees on the previous page because bulbs are pre-programmed. Animated Panel Trees are an economical option for exciting animations and density of lights!

Your Downtown Tree Lighting Ceremony will never be the same! These amazing trees will draw a crowd throughout the Holiday Season.

- From 14' up to 100' tall, easily increase size 4' at a time!
- 4-Color LED lamps
- 18-4-2 commercial grade branch garland
- Constructed with all commercial grade components
- Proudly made in the USA
- Many options available, please call to discuss



Branch Garland Self-Standing Tree

Item	Size	Lamps	Price
SS-411	11' Tree, 4' Base, 2' Star	125, C-9	\$2,234
SS-412	14' Tree, 5' Base, 2' Star	145, C-9	\$3,159
SS-413	17' Tree, 6' Base, 2' Star	240, C-9	\$4,230
SS-414	21' Tree, 7' Base, 3' Star	310, C-9	\$5,561
SS-415	25' Tree, 8' Base, 4' Star	385, C-9	\$7,117



Self-Standing Tree of Lights

Item	Size	Lamps	Price
SS-406	14' Tree, 5' Base, 2' Star	223, C-7	\$2,514
SS-407	17' Tree, 6' Base, 2' Star	372, C-7	\$3,361
SS-408	21' Tree, 7' Base, 3' Star	569, C-7	\$5,078
SS-409	25' Tree, 8' Base, 4' Star	680, C-7	\$6,418

Regular Cut Garland Self Standing Tree

Item	Size	Lamps	Price
SS-401	11' Tree, 4' Base, 2' Star	91, C-7	\$1,831
SS-402	14' Tree, 5' Base, 2' Star	130, C-7	\$2,407
SS-403	17' Tree, 6' Base, 2' Star	160, C-7	\$3,153
SS-404	21' Tree, 7' Base, 3' Star	220, C-7	\$4,136
SS-405	25' Tree, 8' Base, 4' Star	290, C-7	\$5,351



Available in a variety of colors!



Sphere Tree w/LED Mini Lights

Item	Size	Lamps	Price
SSST-8	8'	1680, 5mm	\$7,751
SSST-11	11'	2520, 5mm	\$11,438
SSST-14	14'	3360, 5mm	\$15,284
SSST-17	17'	4900, 5mm	\$23,832
SSST-21	21'	6930, 5mm	\$33,048
SSST-26	26'	9450, 5mm	\$45,351
SSST-32	32'	12530, 5mm	\$60,119

42' Panel Tree (18-4-2 garland)

Item	Size	Lamps	Price
SSPT-42	42', 23' Base	3600, C-7	\$62,769



Silhouette Packages

Item	Size	Lamps	Price
SSTL-19	4'x4'	92, C-7	\$679
SSTL-20	4½'x6'	112, C-7	\$1,080
SSTL-21	4½'x8'	134, C-7	\$1,323

All Prices
in LED, for less
power consumption
and less
environmental
impact!

Start small,
go large!

Our panel trees can be expanded at any time in 4' increments! Call us today to see how easy it is to build the ultimate tree, piece by piece.



Self-Standing Panel Tree (18-4-2 Garland)

Item	Size	Lamps	Price
SSPT-14	14' Tree, 8' Base	435, C-7	\$5,990
SSPT-18	18' Tree, 10' Base	680, C-7	\$10,446
SSPT-22	22' Tree, 12' Base	995, C-7	\$16,394
SSPT-26	26' Tree, 14 1/2' Base	1325, C-7	\$23,538
SSPT-30	30' Tree, 16 1/2' Base	1780, C-7	\$32,568
SSPT-34	34' Tree, 18 1/2' Base	2305, C-7	\$44,020
SSPT-38	38' Tree, 21' Base	2900, C-7	\$56,819
SSPT-42	42' Tree, 23' Base	3600, C-7	\$70,929
SSPT-46	46' Tree, 25' Base	4345, C-7	\$84,062
SSPT-50	50' Tree, 27' Base	5200, C-7	\$96,217

All Prices
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power consumption
and less
environmental
impact!

Wonderland Trees

Item	Size		Lamps	Price
SSWW-84	8'	Tree	183, C-7	\$3,361
SSWW-85	10'	Tree	311, C-7	\$5,730
SSWW-86	12'	Tree	385, C-7	\$7,094
SSWW-87	15'	Tree	403, C-7	\$7,761
SSWW-88	17'	Tree	832, C-7	\$16,103
SD-722	5'	Laying Doe	80, C-7	\$757
SD-724	8'	Standing Buck	98, C-7	\$886

Tree Toppers



3D Snowburst

Item	Size	Lamps	Price
26425	3'	105, C-7	\$754
26420	4'	132, C-7	\$900
26423	5'	185, C-7	\$1,197
26420	6'	211, C-7	\$1,365



3D Nativity Star

Item	Size	Lamps	Price
TTNS3D-3	3'	64, C-7	\$687
TTN3DS-4	4'	112, C-7	\$937
TTN3DS-5	5'	129, C-7	\$1,064
TTN3DS-6	6'	144, C-7	\$1,170
TTN3DS-8	8'	158, C-7	\$1,380





Flat Silhouette Nativity Star

Item	Size	Lamps	Price
TTNS-3	3'	37, C-7	\$388
TTNS-4	4'	58, C-7	\$532
TTNS-5	5'	63, C-7	\$599
TTNS-6	6'	70, C-7	\$662
TTNS-8	8'	82, C-7	\$777



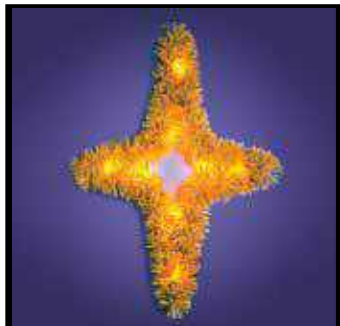
Starburst

Item	Size	Lamps	Price
A-011	24"	9, C-9	\$164
A-012	36"	12, C-9	\$205
A-013	48"	18, C-9	\$293



5 Point Star

Item	Size	Lamps	Price
A-019	24"	10, C-9	\$160
A-020	36"	15, C-9	\$318
A-021	48"	20, C-9	\$433



Bethlehem Star

Item	Size	Lamps	Price
A-024	24"	6, C-9	\$182
A-022	36"	9, C-9	\$207
A-023	48"	10, C-9	\$250



Snowflake

Item	Size	Lamps	Price
TTST-3	3'	54, C-7	\$689
TTST-4	4'	72, C-7	\$849
TTST-5	5'	90, C-7	\$1,000
TTST-6	6'	108, C-7	\$1,189



3-D Modern Snowflake

Item	Size	Lamps	Price
TTMS3D-3	3'	154, C-7	\$1,577
TTMS3D-4	4'	192, C-7	\$1,890
TTMS3D-5	5'	240, C-7	\$2,234
TTMS3D-6	6'	288, C7	\$2,649



Flat Star w/ 3-D Scrolls

Item	Size	Lamps	Price
TTSS-3	3'	116, C-7	\$1,906
TTSS-4	4'	148, C-7	\$2,553
TTSS-5	5'	206, C-7	\$3,178
TTSS-6	6'	248, C-7	\$4,112



3-D Snowflake

Item	Size	Lamps	Price
TTST3D-3	3'	160, C-7	\$1,629
TTST3D-4	4'	202, C-7	\$1,942
TTST3D-5	5'	256, C-7	\$2,317
TTST3D-6	6'	304, C-7	\$2,730



3-D Santa Hat

Item	Size	Lamps	Price
TTSH3D-3	3'	120, C-9	\$2,179
TTSH3D-4	4'	176, C-9	\$2,571
TTSH3D-5	5'	210, C-9	\$2,969
TTSH3D-6	6'	240, C-9	\$3,395

With extended branches, we have increased the number of lights by 50% per tree!



*All Prices
in LED, for less
power consumption
and less
environmental
impact!*



Extended Branch Panel Tree (18-4-2 Garland)

Item	Size	Lamps	Price
SSPT-14E	14' Tree, 8' Base	653, C-7	\$7,357
SSPT-18E	18' Tree, 10' Base	1020, C-7	\$12,896
SSPT-22E	22' Tree, 12' Base	1493, C-7	\$20,302
SSPT-26E	26' Tree, 14 1/2' Base	1988, C-7	\$29,188
SSPT-30E	30' Tree, 16 1/2' Base	2670, C-7	\$40,499
SSPT-34E	34' Tree, 18 1/2' Base	3458, C-7	\$54,826
SSPT-38E	38' Tree, 21' Base	4350, C-7	\$70,831
SSPT-42E	42' Tree, 23' Base	5400, C-7	\$88,439
SSPT-46E	46' Tree, 25' Base	6518, C-7	\$104,746
SSPT-50E	50' Tree, 27' Base	7800, C-7	\$119,697

**50' Multi colored LED Tree
Synchronized to Music**



Drum Base

Item	Size	Price
DB14	14'	\$14,620
DB18	18'	\$14,722
DB22	22'	\$14,830
DB26	26'	\$15,602
DB30	30'	\$17,909
DB34	34'	\$17,966
DB38	38'	\$21,763
DB42	42'	\$25,619
DB46	46'	\$25,729
DB50	50'	\$29,677



Create Memories!

Your guests can share their photos and your venue!



Deer Family – Save up to 10% OFF



Mother Deer
Sale Price
\$680.00



Baby Deer
Sale Price
\$480.00



Father Deer
Sale Price
\$800.00

ALL 3 – Sale Price \$1,765.00

Bear Family – Save up to 10% OFF



Mother Bear
Sale Price
\$845.00



Baby Bear
Sale Price
\$525.00



Father Bear
Sale Price
\$860.00

ALL 3 – Sale Price \$2,005.00



Ground and Building Displays

Toy Soldier Spectacular (A)

Item	Size	Lamps	Price
SSLF-12	42'x20'	2940, C-7	\$34,063

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All Prices
in LED, for less
power consumption
and less
environmental
impact!

North Pole Express Train (A)

Item	Size	Lamps	Price
SSTDL-105	124'x20'	4358, C-7	\$65,696

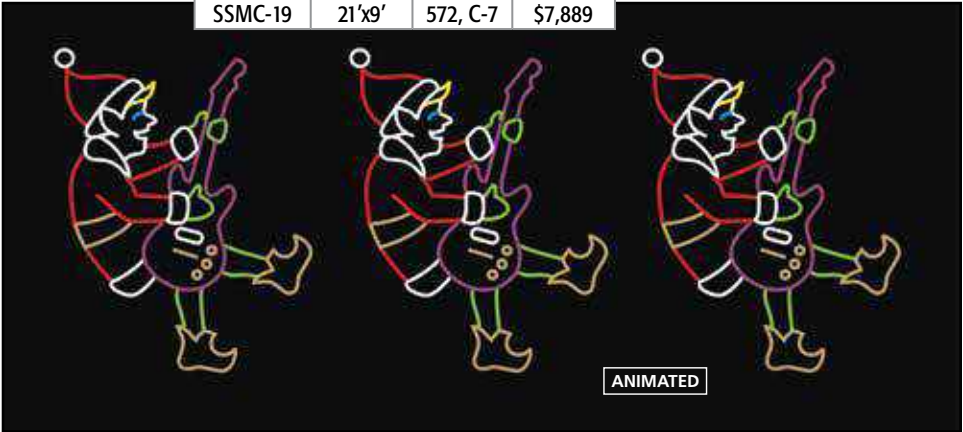
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Guitar Elf (A)

Item	Size	Lamps	Price
SSMC-19	21'x9'	572, C-7	\$7,889

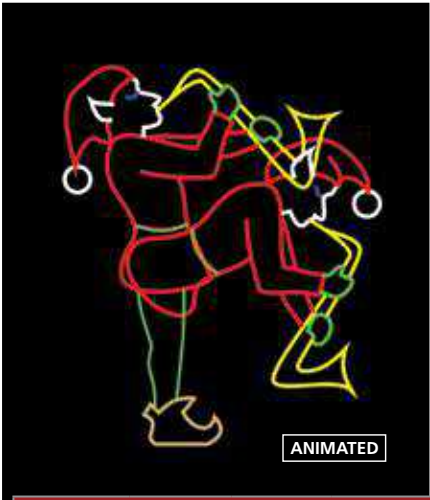
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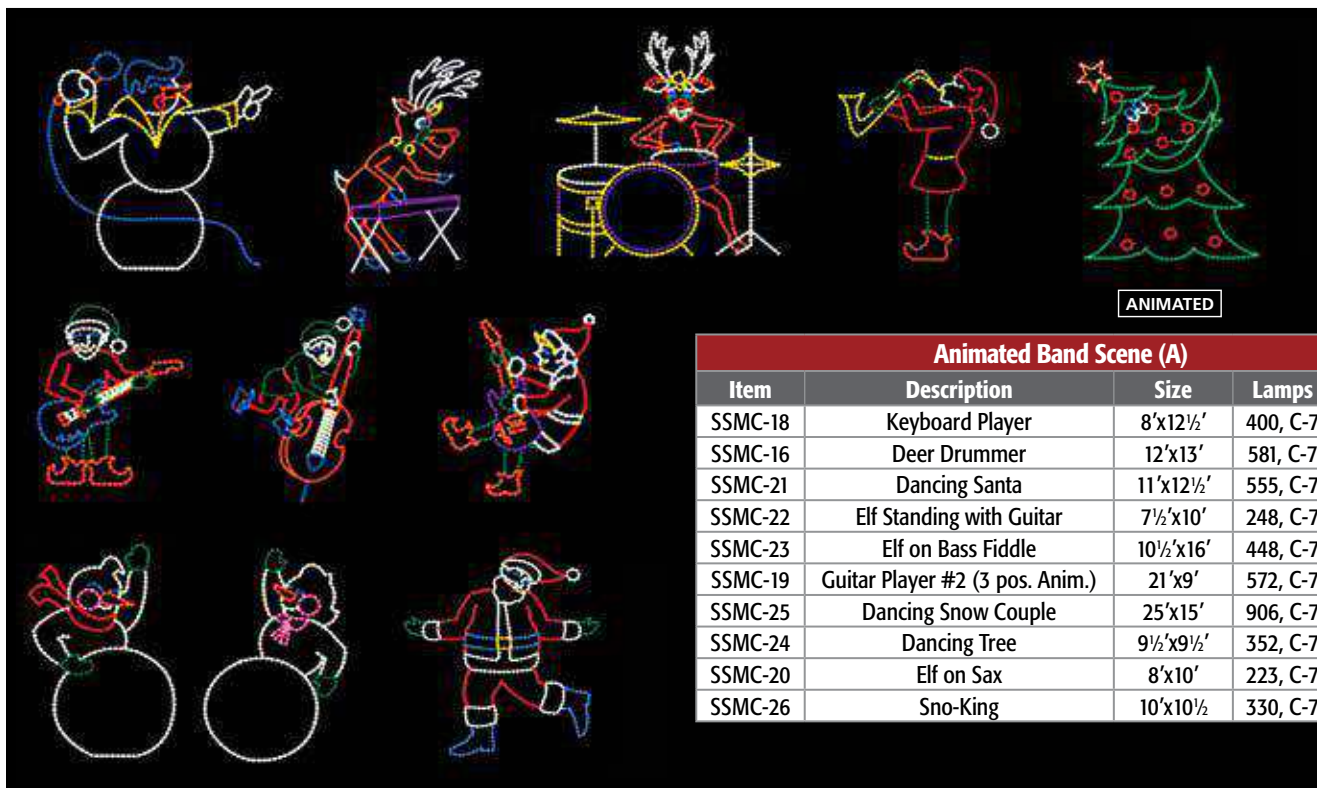
Elf on Sax (A)

Item	Size	Lamps	Price
SSMC-20	8'x10'	258, C-7	\$3,466

ANIMATED



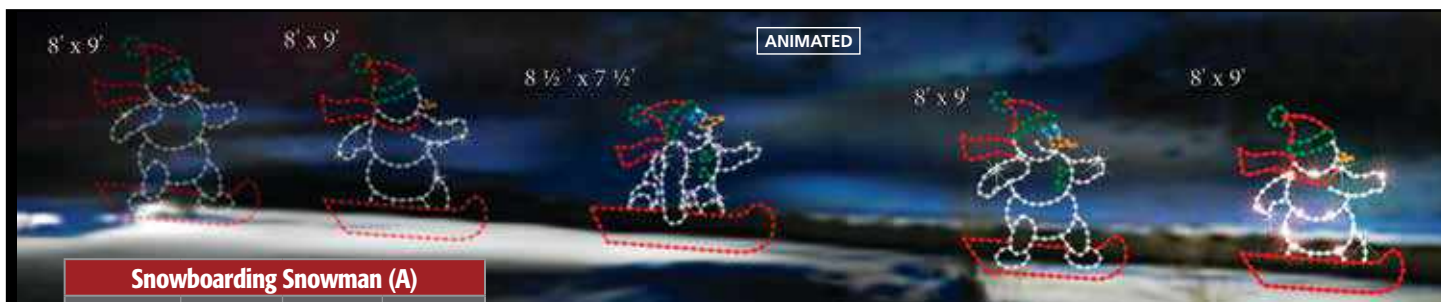
Ground and Building Displays



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Animated Band Scene (A)

Item	Description	Size	Lamps	Price
SSMC-18	Keyboard Player	8'x12½'	400, C-7	\$5,704
SSMC-16	Deer Drummer	12'x13'	581, C-7	\$8,398
SSMC-21	Dancing Santa	11'x12½'	555, C-7	\$7,531
SSMC-22	Elf Standing with Guitar	7½'x10'	248, C-7	\$3,553
SSMC-23	Elf on Bass Fiddle	10½'x16'	448, C-7	\$8,335
SSMC-19	Guitar Player #2 (3 pos. Anim.)	21'x9'	572, C-7	\$7,892
SSMC-25	Dancing Snow Couple	25'x15'	906, C-7	\$15,458
SSMC-24	Dancing Tree	9½'x9½'	352, C-7	\$4,694
SSMC-20	Elf on Sax	8'x10'	223, C-7	\$3,466
SSMC-26	Sno-King	10'x10½'	330, C-7	\$5,245



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Snowboarding Snowman (A)

Item	Size	Lamps	Price
SSWW-101	8½'x7½'	1165 C-7	\$11,957

North Pole Swinging Penguins (A)

Item	Size	Lamps	Price
SSWW-700	42'x26'	1894, C-7	\$29,973



ANIMATED



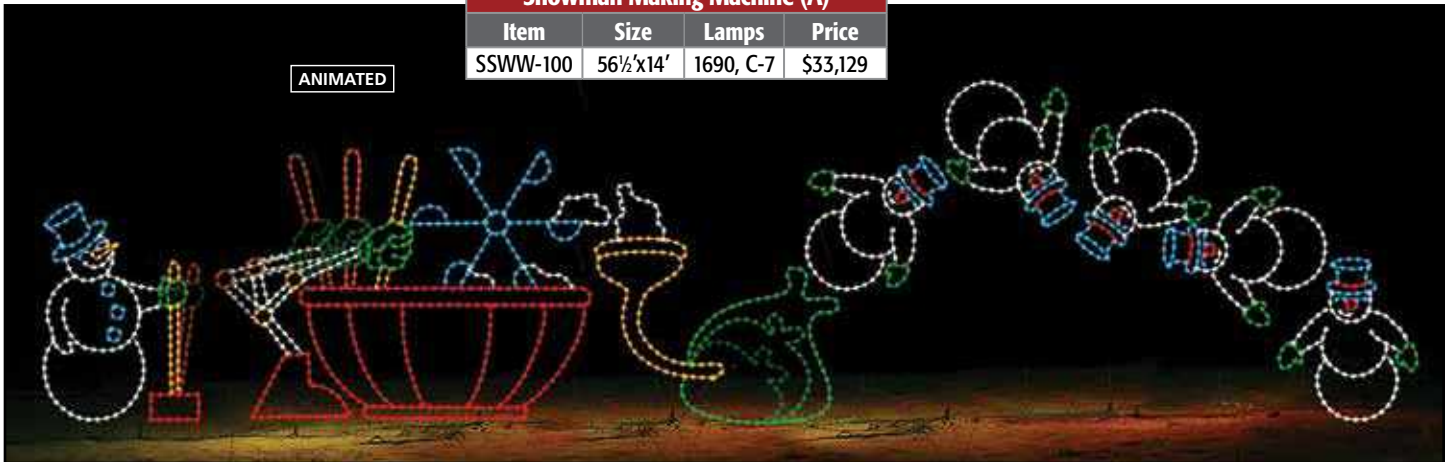
Calf Roping Santa

Item	Size	Lamps	Price
SSTD-120	29'x16'	1012, C-7	\$19,237

Ground and Building Displays

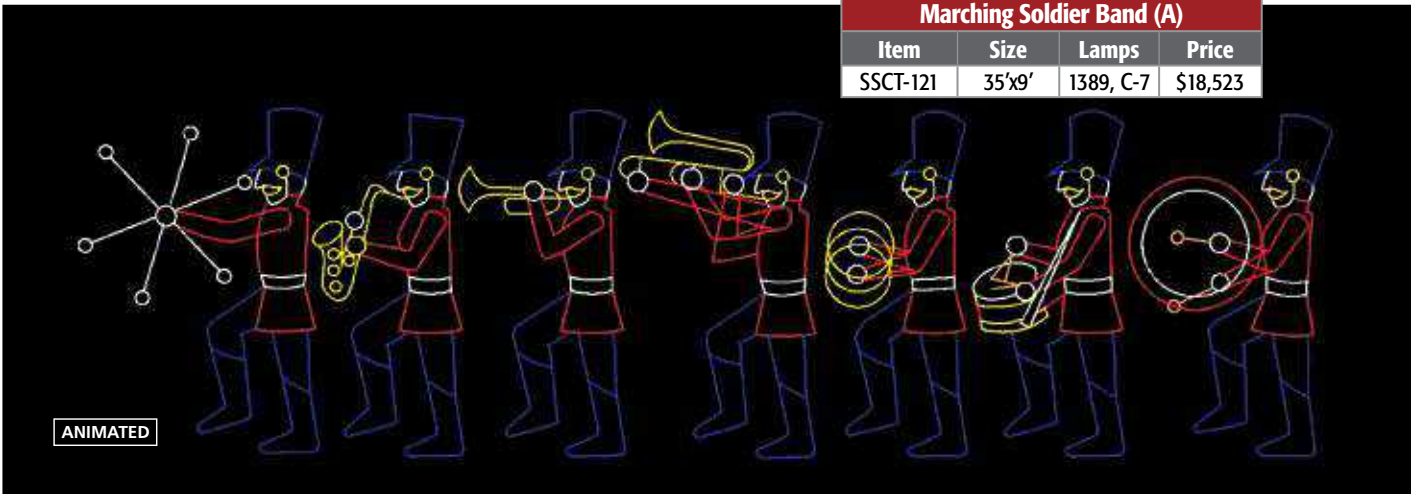
Snowman Making Machine (A)			
Item	Size	Lamps	Price
SSWW-100	56½'x14'	1690, C-7	\$33,129

ANIMATED



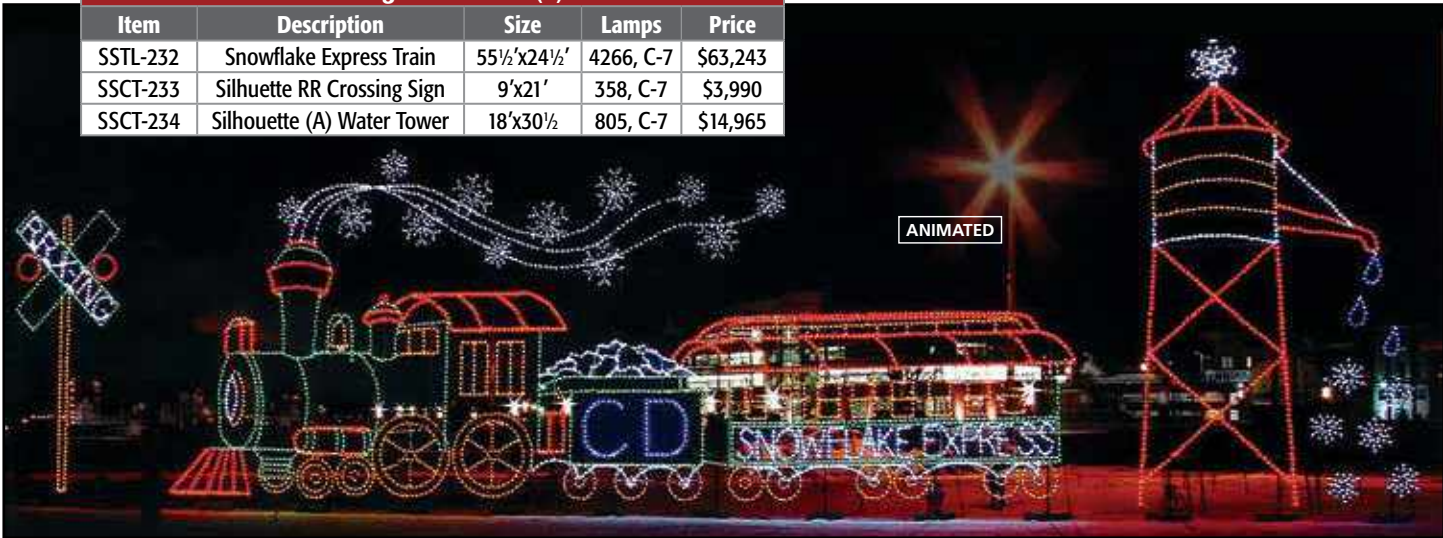
Marching Soldier Band (A)			
Item	Size	Lamps	Price
SSCT-121	35'x9'	1389, C-7	\$18,523

ANIMATED



Marching Soldier Band (A)				
Item	Description	Size	Lamps	Price
SSTL-232	Snowflake Express Train	55½'x24½'	4266, C-7	\$63,243
SSCT-233	Silhouette RR Crossing Sign	9'x21'	358, C-7	\$3,990
SSCT-234	Silhouette (A) Water Tower	18'x30½'	805, C-7	\$14,965

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Ground and Building Displays



sold individually

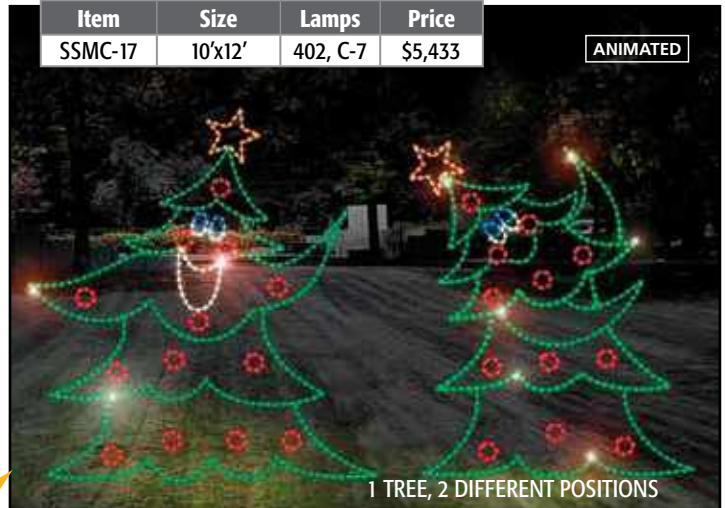
Self-Standing Heavenly Angel

Item	Size	Lamps	Weight	Price
SA-600	8'	114, C-7	26 lbs.	\$918

Dancing Tree (A)

Item	Size	Lamps	Price
SSMC-17	10'x12'	402, C-7	\$5,433

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1 TREE, 2 DIFFERENT POSITIONS

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Peace On Earth Scroll

Item	Size	Lamps	Weight	Price
SSLF-1	20'x8'	753, C-7	305 lbs.	\$14,534



Presidential Snowflake Spray Silhouette

Item	Size	Lamps	Weight	Price
SSWW-102	9'x4½'	182, C-7	105 lbs.	\$2,684

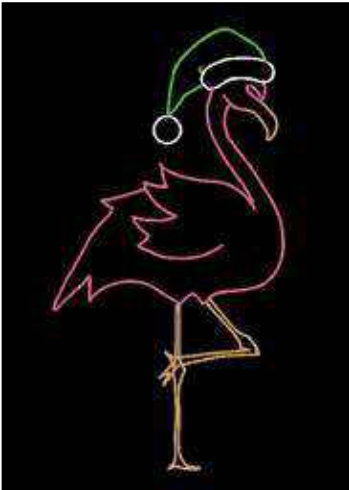
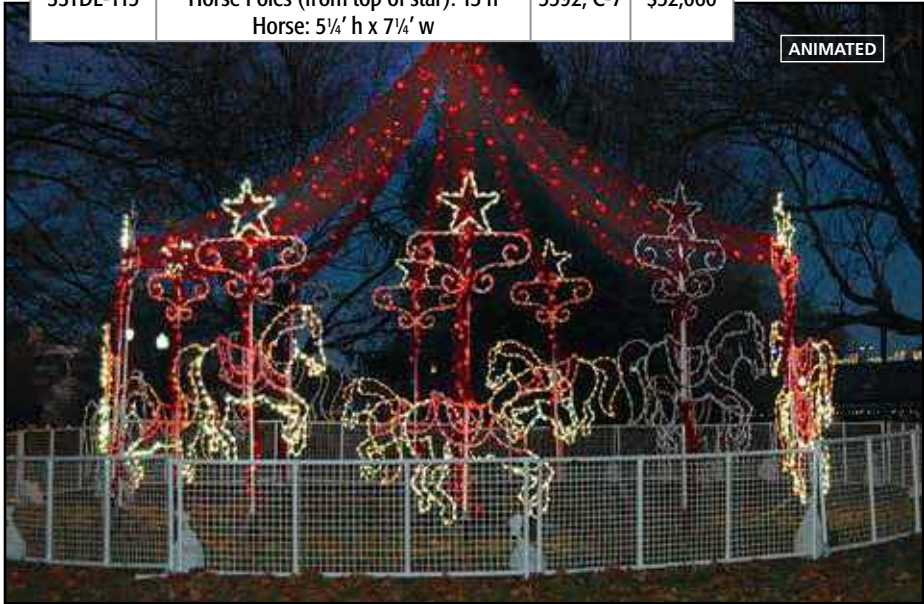
Reindeer Stable

Item	Size	Lamps	Weight	Price
SSTL-520	39'9"x9'9"	1839 C-7	220 lbs.	\$33,055



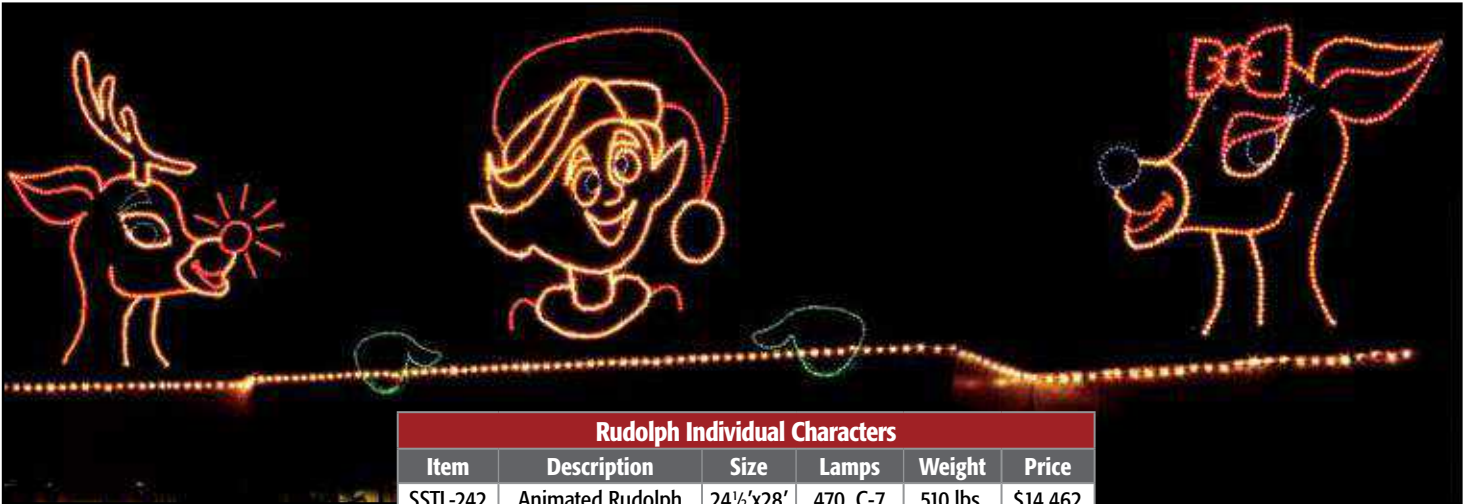
Ground and Building Displays

12 Horse Carousel under 20' Canopy (A)			
Item	Size	Lamps	Price
SSTDL-115	30' diameter, 20' Canopy Pole Horse Poles (from top of star): 13'h Horse: 5¼' h x 7¼' w	5592, C-7	\$52,060



Flamingo w/Santa Hat			
Item	Size	Lamps	Price
SSZL-8A	4¼'x8'	135, C-7	\$1,696

Silhouette Santa on a Jet Ski (A)			
Item	Size	Lamps	Price
SSSW-42	45'x13'	1620, C-7	\$21,546



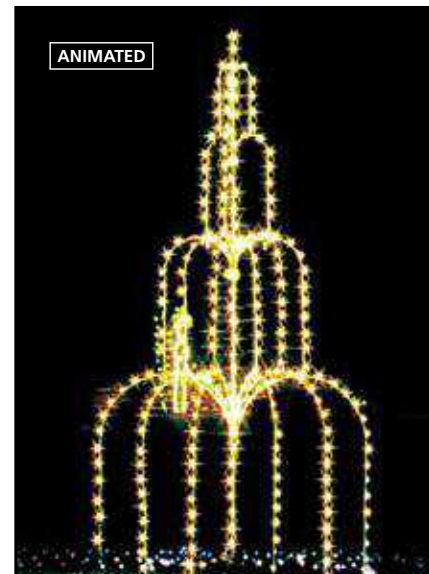
Rudolph Individual Characters					
Item	Description	Size	Lamps	Weight	Price
SSTL-242	Animated Rudolph	24½'x28'	470, C-7	510 lbs.	\$14,462
SSTL-243	Animated Elf	26½'x27'	893, C-7	590 lbs.	\$20,760
SSTL-244	Doe with a Bow	22'x19'	442, C-7	440 lbs.	\$12,844

Ground and Building Displays



12 Horse Carousel under 20' Canopy (A)

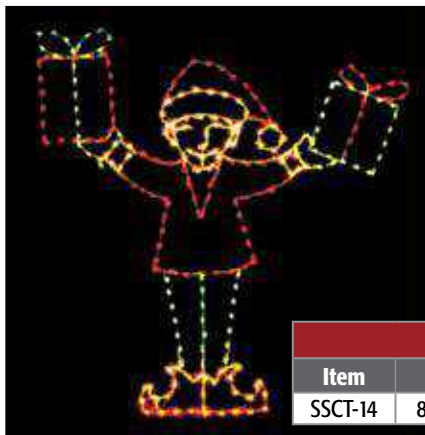
Item	Description	Size	Lamps	Weight	Price
SSCT-8	Elf Decorating Tree	4'x6½'	152, C-7	35 lbs.	\$1,296
SS-411	Branch Garland Tree	11', 4' base	100, C-9	101 lbs.	\$2,234
SSCT-12	Elf with Box of Lights	6'x8½'	301, C-7	62 lbs.	\$2,491



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Ice Fountain

Item	Size	Lamps	Weight	Price
SSVV-37	8'x20'	518, C-7	155 lbs.	\$8,412



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Elf Holding Packages

Item	Size	Lamps	Weight	Price
SSCT-14	8½'x9½'	247, C-7	34 lbs.	\$1,756



Doe and Buck

Item	Description	Size	Lamps	Weight	Price
SD-722	Laying Doe	5'	80, C-7	23 lbs.	\$757
SD-724	Standing Buck	8'	98, C-7	34 lbs.	\$886



Toy Collection

Item	Description	Size	Lamps	Weight	Price
SSCT-18	Jack-In-The-Box	4½'x8'	175, C-7	44 lbs.	\$1,894
SSCT-23	Toy Duck	6'x4'	73, C-7	25 lbs.	\$748



Elves Holding Ribbon on Big Package

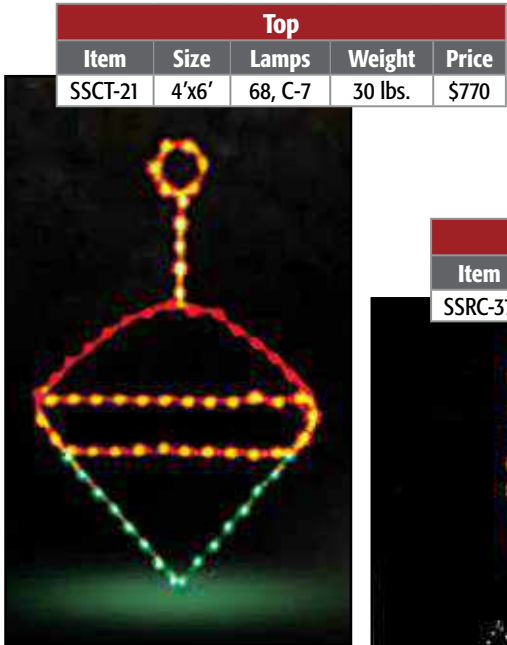
Item	Size	Lamps	Weight	Price
SSCT-11	14'x9'	470, C-7	140 lbs.	\$4,587

Ground and Building Displays

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Giant Nutcracker				
Item	Size	Lamps	Price	
SSTL-22	10'x22'	718, C-7	\$9,735	

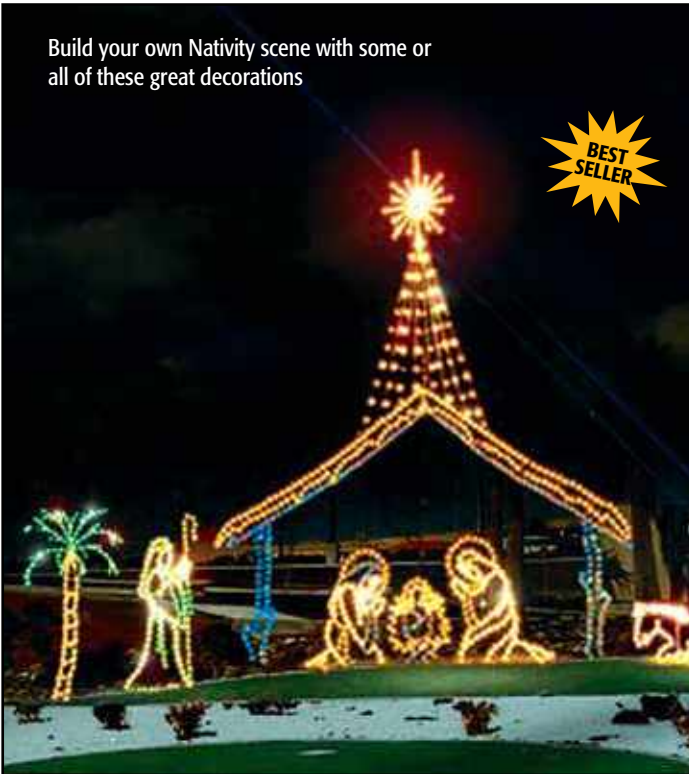


Top				
Item	Size	Lamps	Weight	Price
SSCT-21	4'x6'	68, C-7	30 lbs.	\$770



Menorah				
Item	Size	Lamps	Weight	Price
SSRC-37	8½'x10'	430, C-7	95 lbs.	\$7,356

Star of David				
Item	Size	Lamps	Weight	Price
SSRC-38	3'x3'	44, C-7	15 lbs.	\$453



Build your own Nativity scene with some or all of these great decorations

BEST SELLER

Individual Characters					
Item	Description	Size	Lamps	Weight	Price
SSRC-13	Tall Palm Tree	6'x10½'	169, C-7	65 lbs.	\$2,933
SSRC-5	Shepherd with Sash	4½'x9'	188, C-7	38 lbs.	\$1,253
SSRC-7	Mary	4'x6'	164, C-7	20 lbs.	\$1,112
SSRC-8	Christ Child	3½'x4½'	95, C-7	14 lbs.	\$775
SSRC-6	Joseph Kneeling	4½'x6½'	120, C-7	24 lbs.	\$1,105
SSRC-9	Stable with Star	21'x22'	495, C-7	147 lbs.	\$6,307
SSRC-10	Donkey	6½'x4'	120, C-7	22 lbs.	\$1,063
SSRC-4	Shepherd w/Staff	4½'x9'	131, C-7	30 lbs.	\$1,181
SSRC-14	Sheep	4'x3'	53, C-7	20 lbs.	\$560
SSRC-2	Wiseman with Urn	6'x7'	196, C-7	42 lbs.	\$1,744
SSRC-3	Wiseman on Camel	9'x10'	295, C-7	65 lbs.	\$3,731
SSRC-1	Wiseman with Box	5'x8'	232, C-7	45 lbs.	\$1,825
SSRC-11	Camel	9'x7½'	194, C-7	55 lbs.	\$1,913
SSRC-12	Small Palm Tree	5'x8'	164, C-7	45 lbs.	\$2,342

Ground and Building Displays



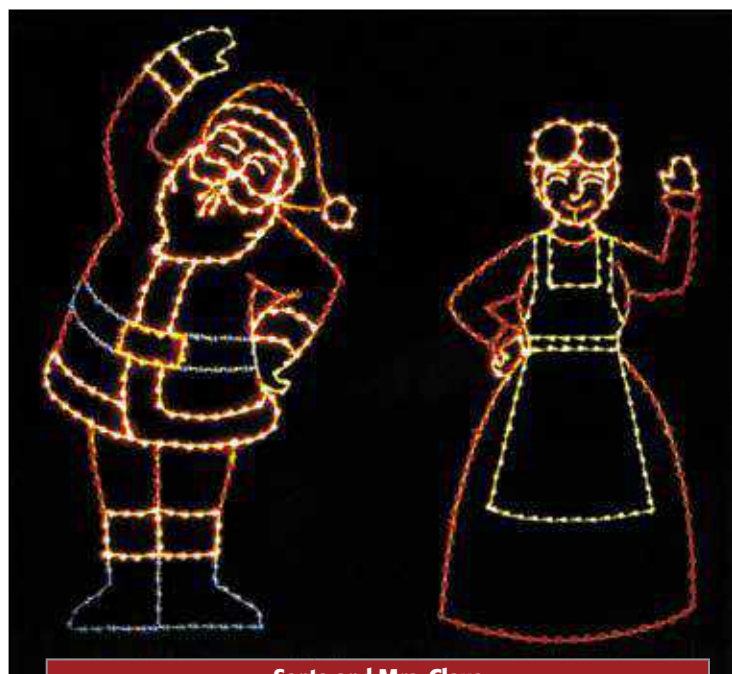
Cottage Scene Individual Characters

Item	Description	Size	Lamps	Weight	Price
SSCT-13	Elf Walking w/Package	6'x7½'	202, C-7	45 lbs.	\$1,519
SSCT-6	Elves Cottage	15'x15'	603, C-7	490 lbs.	\$11,557
SSCT-7	Elf w/Wreath	6½'x6'	192, C-7	45 lbs.	\$1,641



Animated Jack-In-The-Box

Item	Size	Lamps	Weight	Price
SSTL-215	11½'x17'	712, C-7	295 lbs.	\$10,895



Santa and Mrs. Claus

Item	Description	Size	Lamps	Weight	Price
SSCT-16	Santa	5½'x10½'	287, C-7	50 lbs.	\$2,389
SSCT-17	Mrs. Claus	5'x9'	251, C-7	50 lbs.	\$1,920



Animated Startled Deer

Item	Size	Lamps	Weight	Price
SSWW-48	6½'x9½'	221, C-7	55 lbs.	\$2,303

Ground and Building Displays



Carolers					
Item	Description	Size	Lamps	Weight	Price
SSCT-38	Girl Caroler	2½'x4½'	89, C-7	22 lbs.	\$842
SSCT-37	Woman Caroler	3'x5½'	106, C-7	27 lbs.	\$1,025
SSCT-36	Man Caroler	3'x6½'	133, C-7	27 lbs.	\$1,086
SSCT-39	Boy Caroler	2'x4½'	99, C-7	22 lbs.	\$904



6'h x 9" Diameter Candle w/LED Mini Lights				
Item	Size	Lamps	Weight	Price
TDLSS-707	6'h x 9" diam.	mini lights	40 lbs.	\$1,462

Animated Old Man Winter				
Item	Size	Lamps	Weight	Price
SSWW-61	46'x28'	1850, C-7	1476 lbs.	\$23,232

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Colossal Stocking				
Item	Size	Lamps	Weight	Price
SSTL-216	11'x15½'	434, C-7	460 lbs.	\$10,830



Ground and Building Displays



Ice Skaters Individual Characters

Item	Description	Size	Lamps	Weight	Price
SSCT-92	Gliding In Reverse	4½'x6'	141, C-7	34 lbs.	\$1,416
SSCT-90	Lady Jumper	6½'x5'	125, C-7	30 lbs.	\$1,383
SSCT-59	Ballerina on Ice	4'x7½'	141, C-7	33 lbs.	\$1,416
SSCT-34	Jumping Skater	5½'x6½'	155, C-7	32 lbs.	\$1,448
SSCT-89	Sit Spin	4'x4'	95, C-7	30 lbs.	\$1,233
SSCT-33	Speed Skater	5'x5½'	148, C-7	32 lbs.	\$1,432
SSCT-93	Jr. Skating Couple	4'x3½'	157, C-7	40 lbs.	\$1,452
SSCT-91	Skating Lady	2½'x6'	63, C-7	33 lbs.	\$1,185

Ice Skaters Individual Characters

Item	Description	Size	Lamps	Weight	Price
SSCT-31	Big Sister Pulling Sled	8'x5'	155, C-7	45 lbs.	\$1,360
SSCT-29	Skating Couple	4'x6'	163, C-7	53 lbs.	\$1,529
SSCT-46	Skating Man	4'x6'	93, C-7	32 lbs.	\$1,237
SSCT-32	Ice Dancers	8'x5½'	243, C-7	61 lbs.	\$2,142
SSCT-30	Boy Falling On Ice	4½'x3½'	106, C-7	26 lbs.	\$1,537



Snowman Family Individual Characters

Item	Description	Size	Lamps	Weight	Price
SSCT-108	Sno-Man	4'x7'	128, C-7	25 lbs.	\$1,010
SSCT-107	Sno-Woman	4'x7'	138, C-7	25 lbs.	\$1,011
SSCT-3	Sno-Kid	4'x3'	75, C-7	20 lbs.	\$618

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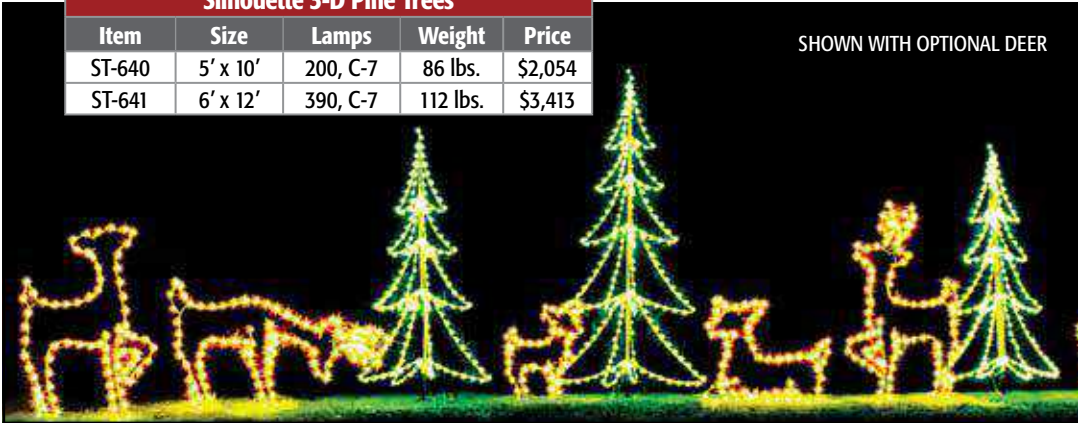
Ground and Building Displays

Doe and Buck Scene					
Item	Description	Size	Lamps	Weight	Price
SD-620	Fawn	3'x4'	50, C-7	16 lbs.	\$529
SD-621	Standing Doe	4'x6'	82, C-7	33 lbs.	\$672
SD-623	Laying Doe	5'x4'	67, C-7	30 lbs.	\$610
SD-625	Grazing Buck	8'x5'	90, C-7	35 lbs.	\$772



Fishing Penguins				
Item	Size	Lamps	Weight	Price
SSWW-701	29'x17'	706, C-7	270 lbs.	\$10,824

Silhouette 3-D Pine Trees				
Item	Size	Lamps	Weight	Price
ST-640	5' x 10'	200, C-7	86 lbs.	\$2,054
ST-641	6' x 12'	390, C-7	112 lbs.	\$3,413



Baroque Deer Scene Individual Characters					
Item	Description	Size	Lamps	Weight	Price
SD-635	Baroque Deer Looking Back (A)	4'x9'	155, C-7	35 lbs.	\$1,198
SD-634	Baroque Deer Standing (B)	5½'x8'	153, C-7	35 lbs.	\$1,194
SSLF-62	Happy Holidays Banner (C)	26'x8'	504, C-7	295 lbs.	\$9,232
SD-632	Baroque Deer Drinking (D)	7½'x5½'	155, C-7	35 lbs.	\$1,198
SD-633	Baroque Deer Posing (E)	4½'x8½'	154, C-7	35 lbs.	\$1,196



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Ground and Building Displays

Animated Deluxe Train

Item	Size	Lamps	Weight	Price
SSTL-209	52'x11'	2356, C-7	680 lbs.	\$28,927

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Animated Deluxe Santa Sleigh

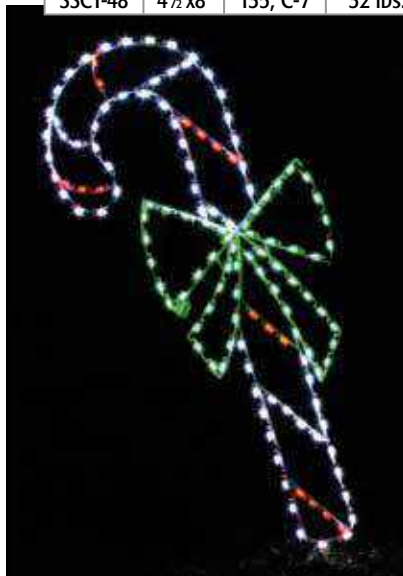
Item	Size	Lamps	Weight	Price
SSTL-211	25½'x10'	638, C-7	307 lbs.	\$7,716

ANIMATED



Candy Cane

Item	Size	Lamps	Weight	Price
SSCT-48	4½'x8'	135, C-7	32 lbs.	\$984



Double Candy Cane

Item	Size	Lamps	Weight	Price
SSTL-18	6½'x10'	194, C-7	95 lbs.	\$2,034



Candy Cane Spray

Item	Size	Lamps	Weight	Price
SSTL-10	8½'x10'	245, C-7	105 lbs.	\$2,910



Ground and Building Displays



Santa's Reindeer Individual Characters					
Item	Description	Size	Lamps	Weight	Price
SSTL-173	Dasher	15'x28'	470, C-7	320 lbs.	\$11,497
SSTL-174	Dancer	15'x26'	771, C-7	305 lbs.	\$11,814
SSTL-175	Comet (not shown)	16'x25'	505, C-7	263 lbs.	\$10,658



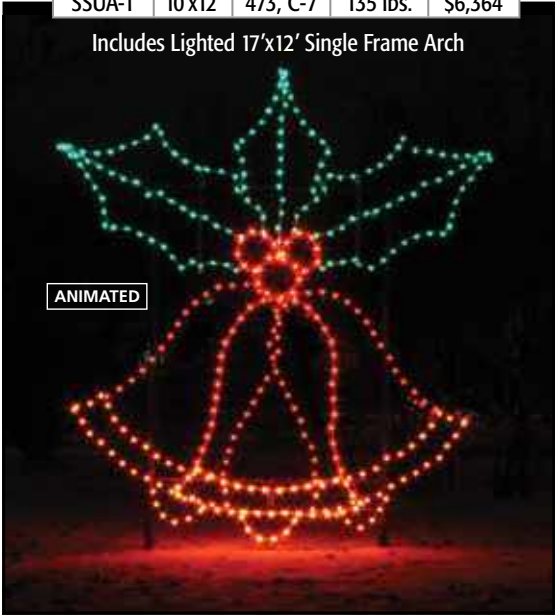
Animated Jolly St. Nick				
Item	Size	Lamps	Weight	Price
SSTL-210	9'x16'	505, C-7	279 lbs.	\$7,763

Animated Sliding Penguin				
Item	Size	Lamps	Weight	Price
SSWW-37	18'x16'	473, C-7	135 lbs.	\$6,284



Igloo				
Item	Size	Lamps	Weight	Price
SSWW-8	13'x10'	525, C-7	180 lbs.	\$9,698

Animated Bell				
Item	Size	Lamps	Weight	Price
SSUA-1	10'x12'	473, C-7	135 lbs.	\$6,364



Includes Lighted 17'x12' Single Frame Arch

Ground and Building Displays

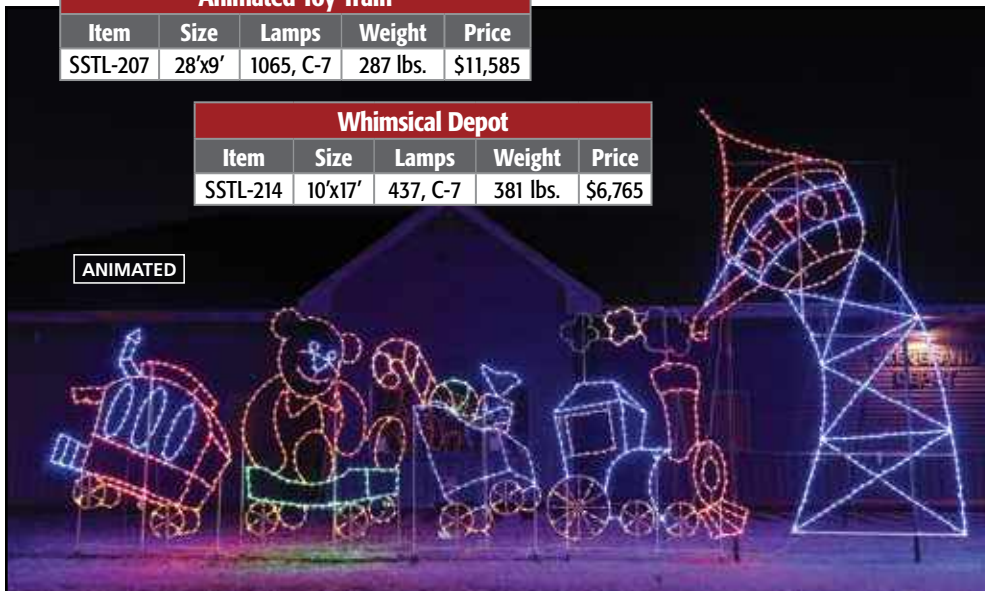
Animated Toy Train

Item	Size	Lamps	Weight	Price
SSTL-207	28'x9'	1065, C-7	287 lbs.	\$11,585

Whimsical Depot

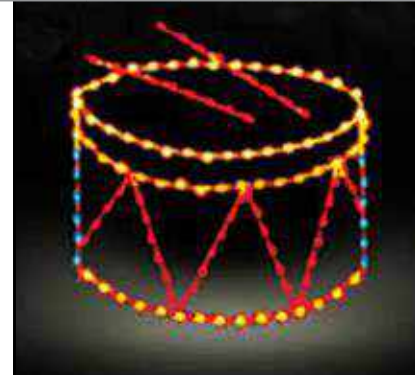
Item	Size	Lamps	Weight	Price
SSTL-214	10'x17'	437, C-7	381 lbs.	\$6,765

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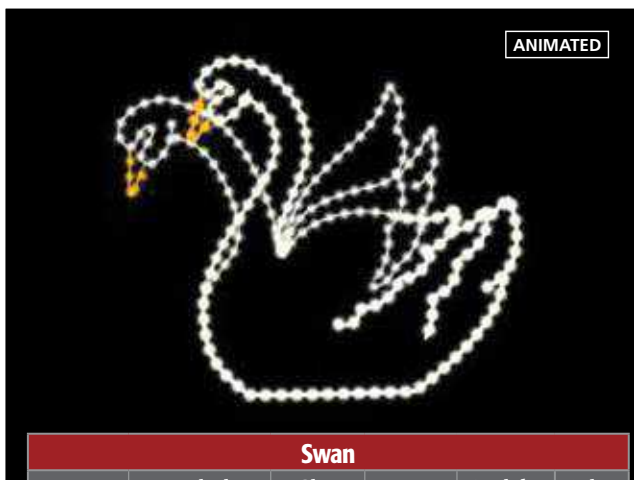


Toy Drum

Item	Size	Lamps	Weight	Price
SSCT-24	4½'x4½'	130, C-7	30 lbs.	\$1,078



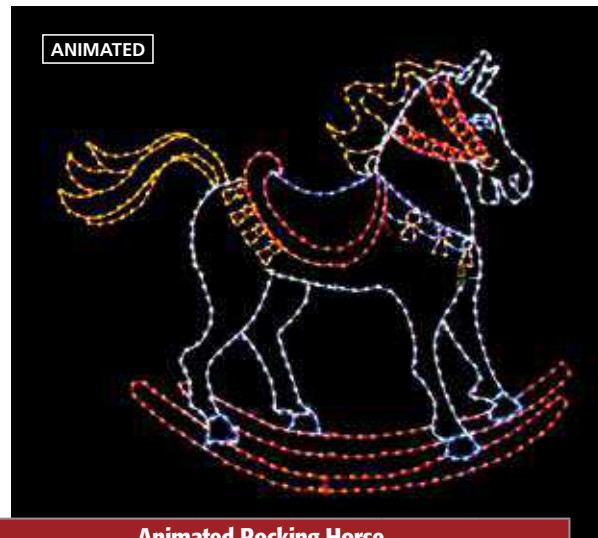
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Swan

Item	Description	Size	Lamps	Weight	Price
SSVV-36	Swan	9'x8'	225, C-7	90 lbs.	\$3,888

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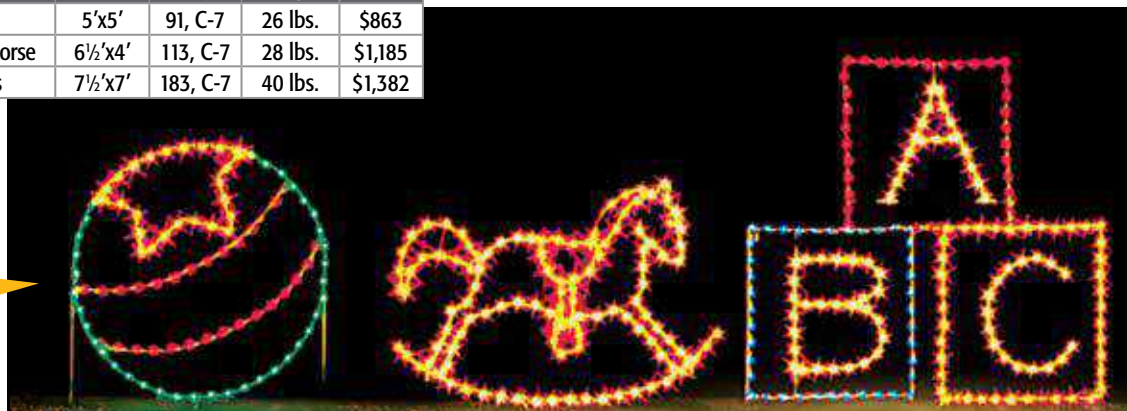


Animated Rocking Horse

Item	Description	Size	Lamps	Weight	Price
SSTL-29	Rocking Horse	14'x14'	581, C-7	360 lbs.	\$13,549

Toy Collection

Item	Description	Size	Lamps	Weight	Price
SSCT-22	Ball	5'x5'	91, C-7	26 lbs.	\$863
SSCT-20	Rocking Horse	6½'x4'	113, C-7	28 lbs.	\$1,185
SSCT-19	Blocks	7½'x7'	183, C-7	40 lbs.	\$1,382



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Ground and Building Displays



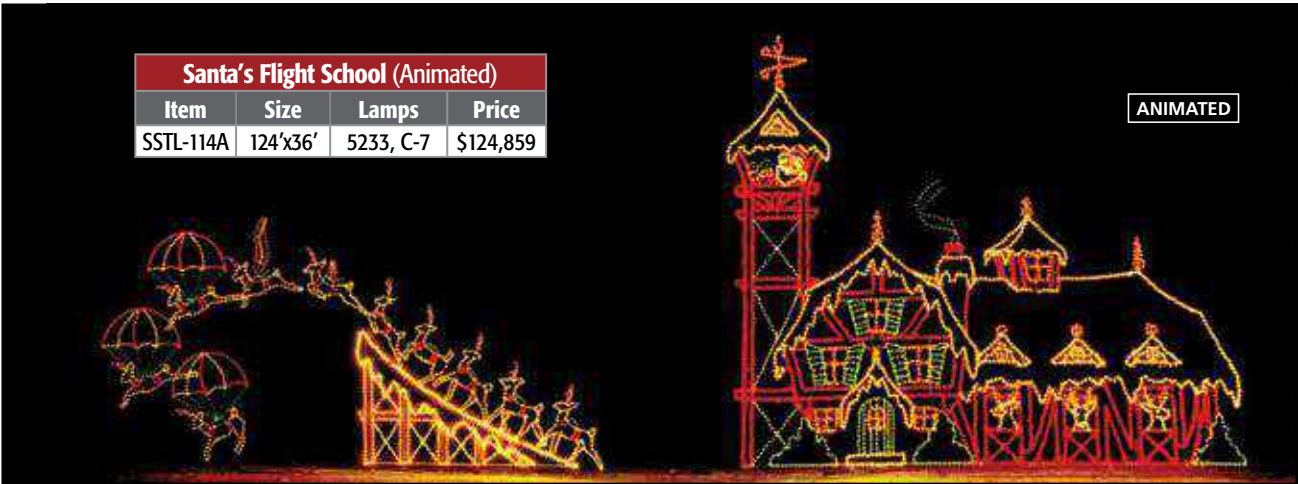
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BEST
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Animated Santa's Toy Company

Item	Size	Lamps	Weight	Price
SSTL-168	38'x21'	3572, C-7	1600 lbs.	\$57,961

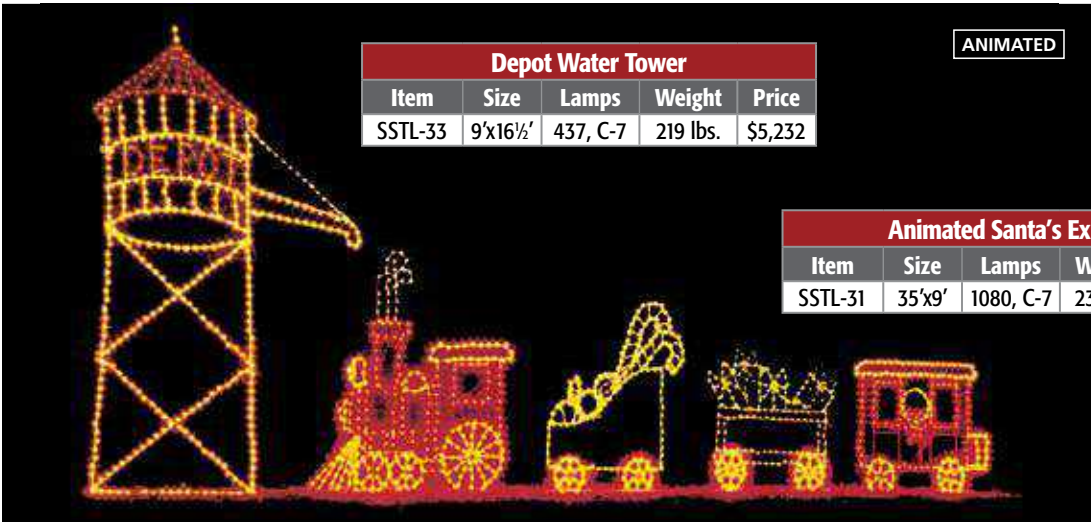
All Prices
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Santa's Flight School (Animated)

Item	Size	Lamps	Price
SSTL-114A	124'x36'	5233, C-7	\$124,859

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Depot Water Tower

Item	Size	Lamps	Weight	Price
SSTL-33	9'x16½'	437, C-7	219 lbs.	\$5,232

ANIMATED

Animated Santa's Express

Item	Size	Lamps	Weight	Price
SSTL-31	35'x9'	1080, C-7	230 lbs.	\$10,793

Ground and Building Displays



Animated Snowman Blowing with Shivering Tree

Item	Size	Lamps	Weight	Price
SSWW-65	17½'x8½'	630, C-7	175 lbs.	\$11,396

Animated Baby Tree

Item	Size	Lamps	Weight	Price
SSWW-67	4'x6'	131, C-7	39 lbs.	\$2,023



Children Building Snowman

Item	Size	Lamps	Weight	Price
SSWW-68	15'x15'	607, C-7	307 lbs.	\$11,955

Animated Happy New Year

Item	Size	Lamps	Weight	Price
SSHH-45	19'x25'	867, C-7	346 lbs.	\$17,483



Directional Elf

Item	Size	Lamps	Weight	Price
SSTL-310	7'x9'	219, C-7	65 lbs.	\$2,750



Ground and Building Displays

12-Days of Christmas



12-Days of Christmas – Small Version

Item	Description	Size	Lamps	Weight	Price
SSTD-1S	Partridge in pear Tree	10½'x15'	465, C-7	330 lbs.	\$9,676
SSTD-2S	Two Turtle Doves	12½'x11½'	488, C-7	355 lbs.	\$10,154
SSTD-3S	Three French Hens	13'x13'	678, C-7	440 lbs.	\$14,111
SSTD-4S	Four Calling Birds	16'x16'	680, C-7	440 lbs.	\$14,148
SSTD-5S	Five Golden Rings	12½'x13½'	614, C-7	410 lbs.	\$12,781
SSTD-6S	Six Geese a Laying	20'x16½'	991, C-7	565 lbs.	\$17,885
SSTD-7S	Seven Swans a Swimming	14'x18'	732, C-7	480 lbs.	\$15,219
SSTD-8S	Eight Maids a Milking	26'x18'	1587, C-7	810 lbs.	\$24,276
SSTD-9S	Nine Ladies Dancing	85'x18'	2694, C-7	905 lbs.	\$39,675
SSTD-10S	Ten Lords a Leaping	16'x17½'	987, C-7	495 lbs.	\$17,820
SSTD-11S	Eleven Pipers Piping	18½'x19½'	1314, C-7	760 lbs.	\$20,100
SSTD-12S	Twelve Drummers Drumming	30'x24'	2160, C-7	915 lbs.	\$38,991

Ground and Building Displays

3-D Decorations

Item	Description	Size	Lamps	Weight	Price
SS3D-100	Bell	6½'x4½'x9"	226, C-7	80 lbs.	\$4,174
SS3D-101	Ornament	8'x5'x9"	184, C-7	77 lbs.	\$3,393
SS3D-102	Tree	8'x5'x9"	196, C-7	80 lbs.	\$3,615
SS3D-103	Medium Package	6½'x4'x9"	244, C-7	94 lbs.	\$4,504
SS3D-104	Large Package	8'x5'x9"	292, C-7	108 lbs.	\$5,392
SS3D-105	Small Package	4½'x2½'x9"	156, C-7	58 lbs.	\$2,880



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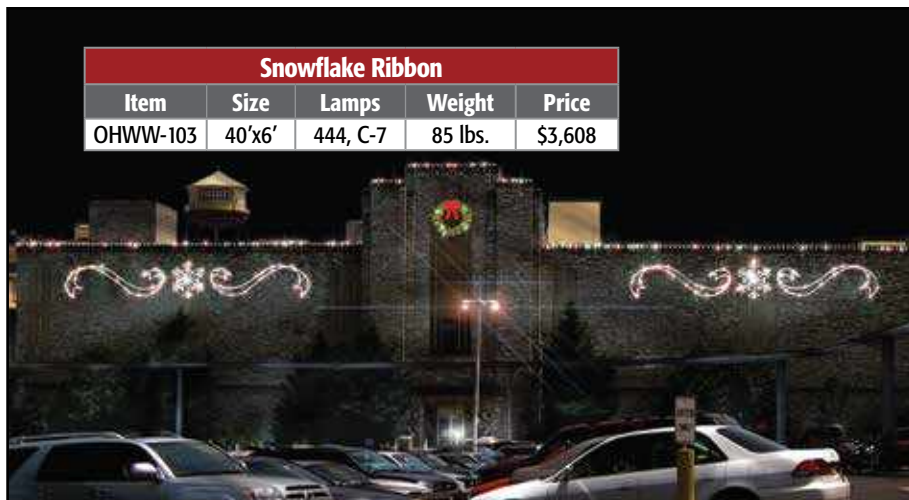
Snow Flurry

Item	Size	Lamps	Weight	Price
BFWW-105	10'x13'	890, C-7	265 lbs.	\$10,949



Snowflake Ribbon

Item	Size	Lamps	Weight	Price
OHWW-103	40'x6'	444, C-7	85 lbs.	\$3,608



25' Fraser Fir Tree

Item	Size	Lamps	Weight	Price
SSWW-106	25'	20720, 5mm LED	\$41,337	\$3,608

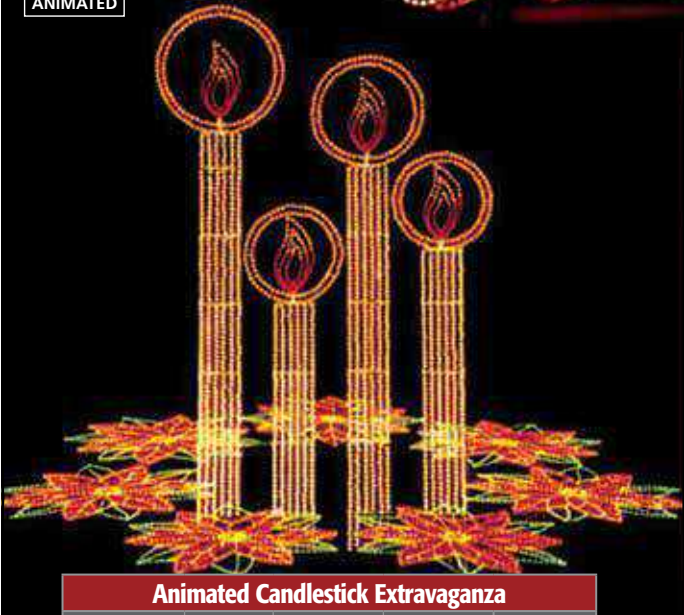
Ground and Building Displays

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Seasons Greetings Marquee				
Item	Size	Lamps	Weight	Price
SSLF-88	25'x9½'	1160, C-7	580 lbs.	\$15,583



ANIMATED



Animated Candlestick Extravaganza				
Item	Size	Lamps	Weight	Price
SSLF-21	48'x41'	7940, C-7	2100 lbs.	\$72,579

ANIMATED



Animated Festive Trumpet				
Item	Size	Lamps	Weight	Price
SSLF-85	64'x47'	3725, C-7	3890 lbs.	\$76,365

ANIMATED



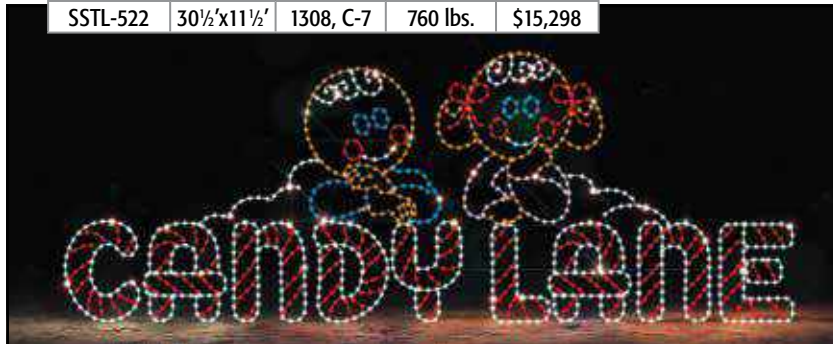
Good Night Santa				
Item	Size	Lamps	Weight	Price
SSTL-240	42'x24'	1460, C-7	2100 lbs.	\$39,569

The animated features
on many of our
displays really put
them over the top.

Ground and Building Displays

Candy Lane Sign

Item	Size	Lamps	Weight	Price
SSTL-522	30½'x11½'	1308, C-7	760 lbs.	\$15,298



Bow Drape

Item	Size	Lamps	Weight	Price
BFLF-304	40'x11'	1002, C-7	320 lbs.	\$15,432



Merry Christmas w/Holly

Item	Size	Lamps	Weight	Price
LF-207	36'x6½'	924, C-7	625 lbs.	\$13,400



24' Snowflake Tower

Item	Size	Lamps	Weight	Price
SSWW-104	7'x24'	630, C-7	205 lbs.	\$5,858

You can choose the LED color you prefer!



Animated Happy Holidays Wreath

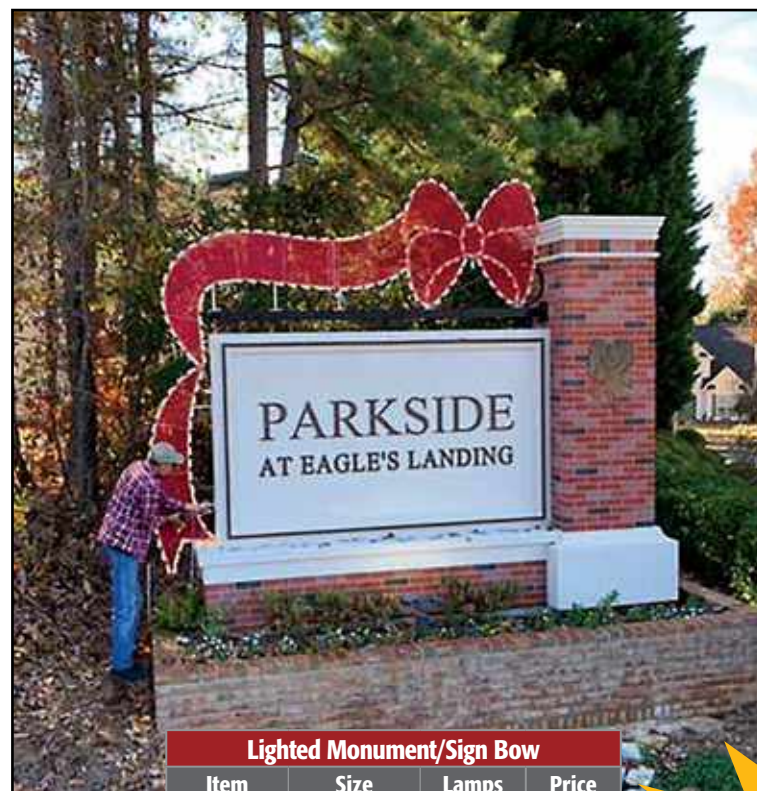
Item	Size	Lamps	Weight	Price
LF-122	32'x21'	1359, C-7	770 lbs.	\$21,337



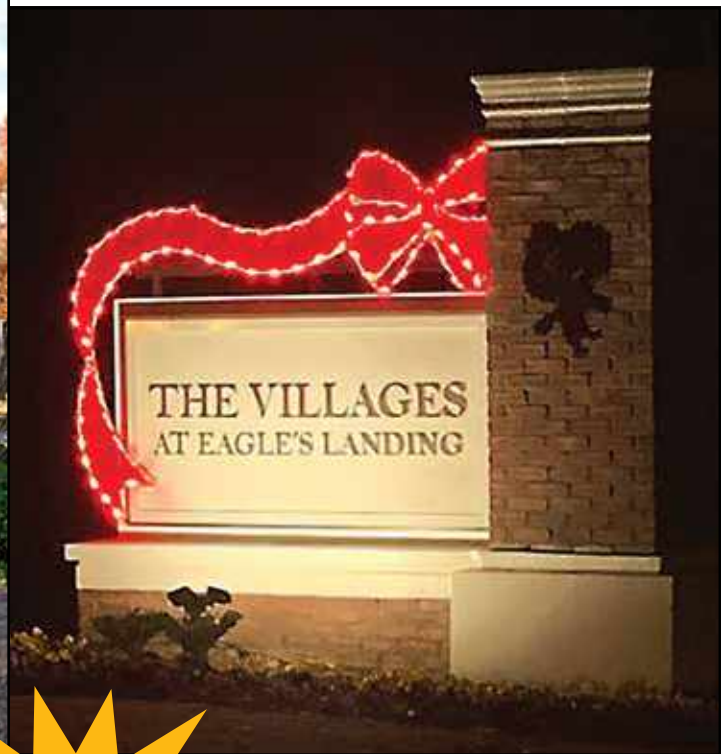
Ground and Building Displays

Monument Bows

These beautiful bows are custom made to fit your Monument or Sign. Created with a steel frame, Glitter Mesh, and LED Lights are sure to draw attention! They are available with your choice of colors for both the Glitter Mesh and the LED lights. Give us a call today to get a quote for your Monument / sign Bow.



Lighted Monument/Sign Bow			
Item	Size	Lamps	Price
TDLMB-1	10.75' x 9.25'	120, C-7	\$2,833
TDLMB-2	7.75' x 6'	165, C-7	\$4,017



All Prices
in LED, for less
power consumption
and less
environmental
impact!

Fabricated Building Bow Wraps

Available in a variety of fabrics & styles. All bows are custom made for your building. Call for pricing.



Pictured is our Solaray building wrap bow

Ground and Building Displays

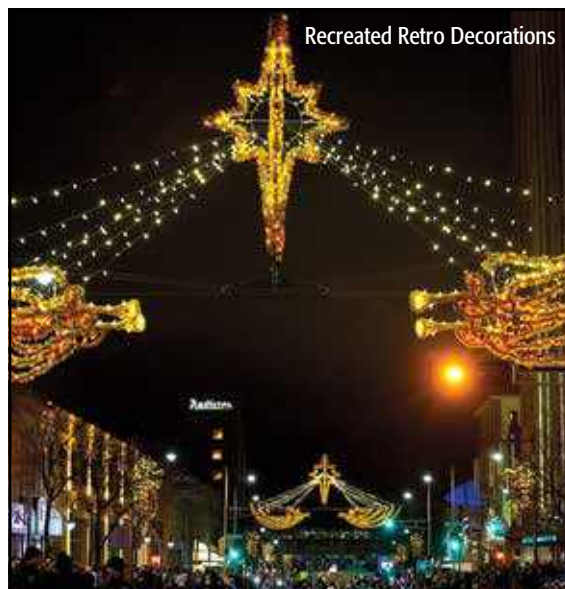
Fully Custom!

Can be made in the size perfect for you!

16' 3D Blue Teddy Bear w/LED Lights			
Item	Size	Weight	Price
TDLBB16	16'h x 13' body dia. x 18'd	2100 lbs.	\$35,761



Or any character you
can dream up!



Oversized Ornaments and Stacks

Colorful, simply amazing!

Our oversized fiberglass decorations will generate smiles as well as great photo opportunities at your holiday display this season!

Scan Me



View our complete collection online.

Looks great at night!

Oversized Ornaments and Stacks

Fiberglass Giant Christmas Bulbs

Item	Size	Price
FIBER-C7BULB	Fiberglass Solid C7 Bulb,- 24" x 71"	\$1,135
FIBER-C7-T-BULB	Translucent Fiberglass C7 Bulb - 24" x 71"	\$1,135
FIBER-C7LIT-T-BULB	Translucent Fiberglass C7 Bulb LIT, 24" x 71"	\$2,500
FIBER-CORDBULB-8	Fiberglass Cord and Plug - 8'	\$1,295
FIBER-CORDBULB-13	Fiberglass Cord and Plug - 13'	\$2,104
FIBER-CORDBULB-18	Fiberglass Cord and Plug - 18'	\$2,914

Bulbs come in the following colors: Blue, White, Yellow, Orange, Green and Red. Bundles available.

Please note our seasonal discounts do not apply to the Fiberglass Line



Oversized Ornaments & Stacks

Item	Size	Price
FO-24	Single Ornament - 24"	\$750
FO-36	Single Ornament - 36"	\$1,230
FO-42	Single Ornament - 42"	\$1,560
FO-84	Single Ornament - 84"	\$5,700
FOS-4-24	Four Ball Stack - 24"	\$3,400
FOS-4-36	Four Ball Stack - 36"	\$5,320
FOS-4-42	Four Ball Stack - 42"	\$6,640
FOS-4-84	Four Ball Stack - 84"	\$24,000
FOS-10-24	Ten Ball Stack - 24"	\$8,000
FOS-10-36	Ten Ball Stack - 36"	\$12,800
FOS-10-42	Ten Ball Stack - 42"	\$16,000
FOS-10-84	Ten Ball Stack - 84"	\$58,300



Nutcracker with Trumpet – 9'

Nutcracker Wood Carved – 3.2'

Nutcracker – 9'

Giant Nutcrackers

Item	Size	Price
2505-0094	Nutcracker with Trumpet – 9'	\$2,829
2505-0090	Nutcracker Wood Carved – 3.2'	\$1,016
2505-0091	Nutcracker – 9'	\$2,518

Accessories - Bows

Our bows are built to last! The materials and design assures they will last and last. These are commercial-grade quality. We can also build Custom bows, in virtually any size – only your imagination is the limit.



Nylon			
Size	Item	Solid	Gold Trim
18"	ROD-3D18R	\$35	\$38
24"	ROD-3D24R	\$55	\$58
36"	ROD-3D36R	\$119	\$127
48"	ROD-3D48R	\$238	\$270
60"	ROD-3D60R	\$330	\$360



Vinyl & Flocked			
Size	Item	Vinyl	Flocked
12"	A-062	\$40	\$53
18"	A-063	\$53	\$74
24"	A-064	\$67	\$87
36"	A-088	\$91	\$133



Premiere Red Velvet Bows					
Size	Item	Red	Red w/Gold	Holiday Red	Holiday w/Gold
12"	BT-27	\$77	\$87	\$77	\$87
18"	BT-29	\$116	\$126	\$116	\$126
24"	BT-31	\$197	\$207	\$197	\$207
36"	BT-33	\$250	\$260	\$250	\$260



Outdura Bows			
Size	Price	Red	w/Gold
12"	BRO12	\$97	\$114
18"	BRO18	\$136	\$142
24"	BRO24	\$217	\$224
36"	BRO36	\$270	\$277



Classic Bow			
Size	Item	Red	w/Gold
12"	BT-26	\$55	\$66
18"	BT-28	\$66	\$77
24"	BT-30	\$150	\$160
36"	BT-32	\$197	\$270



Metallic Bow			
Size	Item	Gold	Silver
18"	BG-19	\$67	\$67
24"	BG-21	\$115	\$115
36"	BG-23	\$166	\$166



Steel Mesh Glitter			
Size	Item	Red	Gold
18"	A-075	\$378	\$378
24"	A-076	\$441	\$441
36"	A-077	\$555	\$555
48"	A-078	\$691	\$691

Assorted Hardware	
Item	Price
Bandit Tool	\$110.00
Bandit 100' Roll	\$110.00 per roll
Single Faceplate	\$38.42

Assorted Hardware	
Item	Price
Banding Strap 20" or 39"	\$3.95/\$4.95
Faceplate Kit (Includes 3 Banding Straps)	\$50.85
Parapet Clamp	\$50.85



Accessories – Building Wreaths & Swags



Our commercial-grade wreaths are built to last year after year. Choose a standard size, or have us custom make a wreath up to 36' wide!



Frame Wreaths

Item	Frame	Description	Lamps	Weight	Price
BF-301	Single	3' with 18" Vinyl Bow	18, C-7	12 lbs.	\$380
BF-303	Single	4' with 2' Vinyl Bow	26, C-7	27 lbs.	\$494
BF-305	Single	5' with 2' Vinyl Bow	32, C-7	32 lbs.	\$571
BF-311	Double	4' with 2' Vinyl Bow	40, C-7	34 lbs.	\$716
BF-313	Double	5' with 2' Vinyl Bow	48, C-7	40 lbs.	\$840
BF-315	Double	6' with 3' Vinyl Bow	60, C-7	52 lbs.	\$994
BF-317	Double	7' with 3' Vinyl Bow	75, C-7	62 lbs.	\$1,237
BF-800	Double	8' with 4' Vinyl Bow	90, C-7	90 lbs.	\$1,681
BF-805	Triple	8' with 4' Vinyl Bow	120, C-7	140 lbs.	\$2,262
BF-810	Triple	10' with 4' Vinyl Bow	160, C-7	150 lbs.	\$3,396
BF-820	Triple	12' with 4' Vinyl Bow	195, C-7	170 lbs.	\$4,795



Double Wreath Swag w/Red Bows

Item	Description	Lamps	Weight	Price
BFLF-144	24"	158, C-7	88 lbs	\$2,248



Add a touch of winter to your indoor displays. Start with our Snow Blankets, then enhance with realistic looking Scatter Flakes.

Snow Blankets

Item	Description	Price
TDL-1	1"x48"x75'	Call for prices
TDL-2	2"x32"x45'	Call for prices
TDL-5	4"x60"x30'	Call for prices

Snow Blankets

Item	Description	Price
TDL-61-5	5 lb. Box	Call for prices
TDL-61-10	10 lb. Box	Call for prices
TDL-61-25	25 lb. Box	Call for prices

Iridescent Snow Blankets

Item	Description	Price
TDL-62-5	5 lb. Box	Call for prices
TDL-62-10	10 lb. Box	Call for prices
TDL-62-25	25 lb. Box	Call for prices



Accessories – Incandescent Lamps, Light Lines & Garland



**Find Pricing
Online**

Incandescent Lamps

Find pricing online at
www.holidayoutdoordecor.com/lighting/

See our line of LED bulbs on page 88

Bulk Spool and Cord Sets

Visit us online for more bulk spools, cord sets
and sockets to fit your needs at
www.holidayoutdoordecor.com/accessories/

- Order bulbs separately
- Available in C-7 or C-9
- Spacing available: 3", 6", 9", 12", 18" on center and up.
- All gauge of wiring available.
- No minimum lengths. Call for special bulk pricing.
We will manufacture to your needs.



**Find More
Online**

Garland

Natural Branch Garland

Item	Price Foot
12" diameter	\$7.01 per ft.
14" diameter	\$9.74 per ft.
16" diameter	\$11.75 per ft.
18" diameter	\$12.40 per ft.



Regular



Fine



**Two-Tone
Natural**

**Two-Tone
Brown Core**

Blue Spruce

Sno-Tip



COLOR GARLAND

Garland in Assorted Colors

Item	Cut	Price Foot
4½" PVC/PVC	Regular	\$2.42 per ft.
4½" PVC/Met	Regular	\$2.67 per ft.
6" PVC/PVC	Regular	\$2.84 per ft.
6" PVC/Met	Regular	\$3.31 per ft.
9" PVC/PVC	Regular	\$3.31 per ft.
9" PVC/Met	Regular	\$3.55 per ft.
3" PVC/Met	Fine Cut	\$2.26 per ft.
4½" PVC/Met	Fine Cut	\$2.67 per ft.
6" PVC/PVC	Fine Cut	\$2.84 per ft.
6" PVC/Met	Fine Cut	\$3.31 per ft.
6" Opaque Two-Tone Sno-Tip	Fine Cut	\$2.26 per ft.
6" Opaque Two-Tone	Fine Cut	\$2.26 per ft.

Add the following prices to garland prices:

Lighting Options for Garland

Item	Description	Price Foot
A-001	C-9 Lamps on 12" Centers	\$4.34 per ft.
A-002	C-7 Lamps on 12" Centers	\$3.33 per ft.
A-003	C-9 Lamps on 12" Centers with 6" Berries on 4' Centers	\$6.92 per ft.
A-004	C-7 Lamps on 6" Centers	\$4.98 per ft.
A-005	C-9 Lamps on 12" Centers with Flocked Clusters on 4' Centers	\$6.68 per ft.
A-006	C-9 Lamps on 12" Centers with Plastic Clusters on 4' Centers	\$5.80 per ft.
A-007	C-9 Lamps on 6" Centers	\$6.68 per ft.
A-008	C-7 Random Lighting	\$8.52 per ft.

Call for Pricing with LED Lamps

Accessories – Bulpine Wreaths & Garland

Bulpine Wreaths

These beautiful wreaths feature soft, 2-tone garland with many, many options available. Choose one of these 6 great styles.

**SHOWN WITH OPTIONAL BOWS,
SEE PAGE 79 FOR BOW STYLES**

Options Available:

- 6 or 9 Ornaments per foot
- Unlit or 5mm LED lighting
- Bows – Red Velvet, Mylar, Outdura, with gold trim or without (see page 79)

Give us a call and let us make you the exact Bulpine wreaths you want!

Please note our seasonal discounts do not apply to the Bulpine products.



STANDARD

Unlit		
Item	Size	Price
BPW24	24"	\$71
BPW30	30"	\$107
BPW36	36"	\$130
BPW48	48"	\$204
BPW60	60"	\$500



STANDARD LIT

Lit w/ 5mm LED		
Item	Size	Price
BPW24L	24"	\$138
BPW30L	30"	\$173
BPW36L	36"	\$269
BPW48L	48"	\$404
BPW60L	60"	\$833



BLUE & SILVER

Unlit w/6 Orn. per ft.		
Item	Size	Price
BPW24-6	24"	\$193
BPW30-6	30"	\$225
BPW36-6	36"	\$289
BPW48-6	48"	\$386
BPW60-6	60"	\$514



COASTAL

Lit w/6 Orn. per ft.		
Item	Size	Price
BPW24L-6	24"	\$283
BPW30L-6	30"	\$330
BPW36L-6	36"	\$424
BPW48L-6	48"	\$566
BPW60L-6	60"	\$754



GOLD & SILVER

Unlit w/9 Orn. per ft.		
Item	Size	Price
BPW24-9	24"	\$398
BPW30-9	30"	\$465
BPW36-9	36"	\$597
BPW48-9	48"	\$797
BPW60-9	60"	\$1,062



TRADITIONAL

Lit w/9 Orn. per ft.		
Item	Size	Price
BPW24L-9	24"	\$488
BPW30L-9	30"	\$570
BPW36L-9	36"	\$732
BPW48L-9	48"	\$977
BPW60L-9	60"	\$1,302

Bulpine Garland

Bulpine Garland is 16" wide, and features soft, 2-tone green designs, and your choice of number of tips, LED lighting, and 4 different colors of ornaments.

16" Bulpine Garland – NO LIGHTS				
Item	Tips	No Ornaments	6 Ornaments per foot	9 Ornaments per foot
BPG15T16	15	\$8	\$25	\$59
BPG25T16	25	\$11	\$29	\$63
BPG35T16	35	\$15	\$32	\$66

16" Bulpine Garland – WITH 5mm LED LIGHTS				
Item	Tips	No Ornaments	6 Ornaments per foot	9 Ornaments per foot
bpg15t16	15	\$23	\$40	\$74
BPG25T16	25	\$26	\$44	\$78
BPG35T16	35	\$30	\$47	\$81



35 tips



25 tips



15 tips



Blue and Silver



Traditional



Coastal



Gold and Silver

Accessories – Ornaments & Fencing

Shatterproof Ornaments

With a huge range of sizes and three finishes, you're certain to find an ornament type and color to match your project!



Available in three finishes:

Shiny Finish - Gloss finish with lots of reflections

Matte Finish - A burnished finish

Glitter Finish - A textured style of finish

Many sizes to choose from:

Shiny and Matte Finish available in:

2 1/8" (60 mm), 3 1/4" (80 mm), 4" (100 mm), 4 3/4" (120 mm), 6" (150 mm), 8" (200 mm), 10" (250 mm), 12" (300 mm), 15 1/2" (380 mm), 24" (600 mm)

Fencing Systems

Top quality metal fencing, can be used indoor and outdoors.

Give us a call and we can help you order the exact fencing system for your needs. Available in several colors. Made from long lasting steel.



Slope Style Fencing

Item	Description	Price
FESL-504	4' Section	CALL
FPLE-1M	End post with Male Pin	CALL
FLPE-2F	End post with Female Pin	CALL
FPIS	Inline fence post	CALL

Straight Rail Fencing

Item	Description	Price
FEST-302	2' Section	CALL
FEST-303	3' Section	CALL
FEST-304	4' Section	CALL
FEST-305	5' Section	CALL
FEST-306	6' Section	CALL
FEST-308	8' Section	CALL

Loop Style Fencing

Item	Description	Price
FESR	4' Section	CALL
FESR-MP	End post with Male Pin	CALL
FESR-FP	End post with Female Pin	CALL
FESR-INP	Inline fence post	CALL

Accessories – Snow Machines & TreEZWrap

Snow Machines

Our snow machines can create both blizzard-like conditions and beautiful, gentle falling flurries. All machines include full variable control to allow the user to choose any flake size and DMX ports to allow user to integrate with existing light shows and effects.

Snow fluid comes in a variety of non-toxic formulas to fit your scene needs Bonus – You can add delightful scents to any snow fluid!

Call us today to find the right snow machine to fit your show!

Snow Machines	
Item	Price
Boreas S4	\$624.99
Boreas C6	\$1,374.99
Antari S-500	\$2,329
Snow Fluid (4 gallons)	\$124.99



TreEZwrap

Tree lighting simplified

- Wrap lights around any solid structure with ease
- Reduces decorating time and frustration
- Fewer light strings needed
- Uniform spacing of lights
- Made in the USA



TreEZwrap			
Item	Colors	Description	Price
TreeZWrap-25	Brown or Clear	Pro-Pack of 25 TreeZWraps covers 42 linear feet	\$39.99

LED Lamps

The magic is in the lamp!

LED lamps look like a regular lamp, but try stepping on one! They are virtually indestructible. And, since they use so much less energy, they will save you on your energy bill. They also stay cool to the touch all the time. Our website is dedicated to LED bulbs. You'll get great prices and a large selection.

Most are available in the following Colors:

Warm White, Cool White, Red, Blue, Orange, Purple, Yellow, Green, Pink



**MORE BULBS
AND LAMPS**



C7 (E12)
21.5mm W x 53mm H



C9 (E17)
28.5mm W x 80mm H



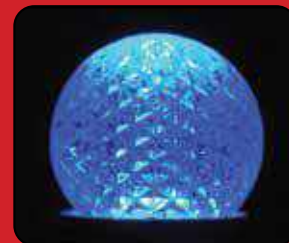
G20
20mm W x 34.5mm H



G30
28mm W x 44.7mm H



G40
40mm W x 57.5mm H



G50
50mm W x 73mm H



T50
44mm W x 93mm H



F7
18.5mm W x 70mm H



F50
47.5mm W x 113mm H



S11
33.5mm W x 63mm H



Wide Angle Light Sets
24' String Length



Mini Light Sets
33' String Length



Snowfall Light Tube
12" C7/E12 Base



Icicle Lights
5" C7 Base



Star Light Sphere



Net Light Sets



Icicle Light Sets



Patio Stringers

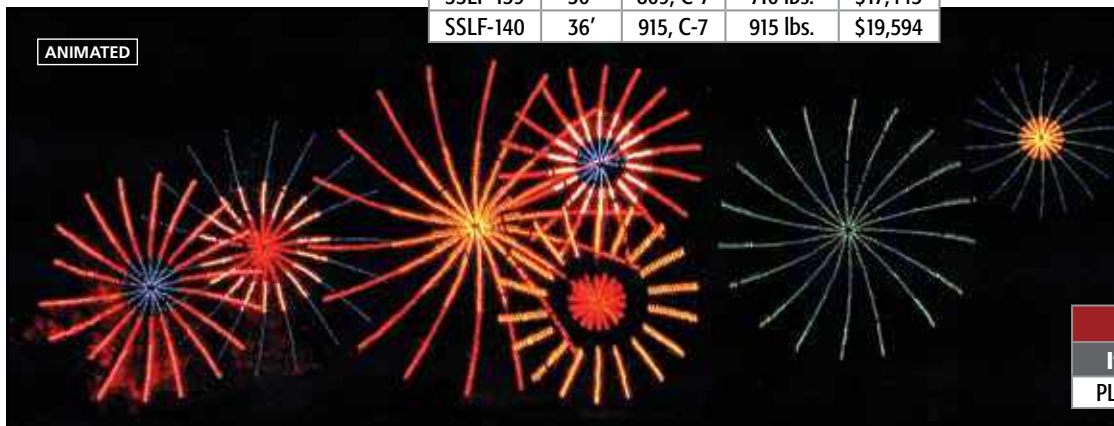


Rope Lighting

Patriotic

Animated Fireworks

Item	Size	Lamps	Weight	Price
SSLF-137	20'	507, C-7	690 lbs.	\$11,428
SSLF-138	25'	620, C-7	750 lbs.	\$13,683
SSLF-139	30'	809, C-7	710 lbs.	\$17,443
SSLF-140	36'	915, C-7	915 lbs.	\$19,594



Stars

Item	Size	Lamps	Price
PLF-514	8'	95, C-7	\$738

Garland Flag Self Standing

Item	Size	Lamps	Price
SSLF-65	8'x12'	905, C-7	\$5,911



Statue of Liberty

Item	Size	Lamps	Price
SSLF-78	7'x19'	380, C-7	\$7,895



American Flag and Fireworks

Item	Size	Lamps	Price
SSLF-22	37'x28'	2755, C-7	\$44,564

Masson Flowers

We are a premier dealer for Masson Fiberglass, a line out of germany.

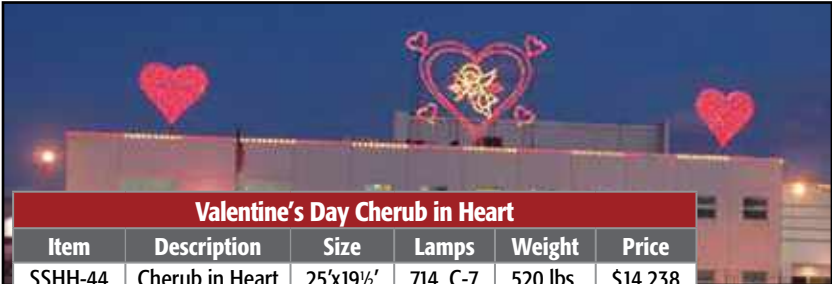
- Interior or exterior applications
- Weather & uv resistant
- Lightweight & durable
- Great for day or nighttime viewing
- Pieces can separate for easy storage
- Can be hung, ground mounted or used as pole mount decor
- Lighted with 5 mm led lights with color-matched wire



All Prices
in LED, for less
power consumption
and less
environmental
impact!



Other Holidays



Valentine's Day Cherub in Heart					
Item	Description	Size	Lamps	Weight	Price
SSHH-44	Cherub in Heart	25'x19½'	714, C-7	520 lbs.	\$14,238
BFHH-6	Valentine Heart	2'x2'	20, C-7	16 lbs.	\$181
BFHH-7	Valentine Heart	3'x3'	30, C-7	20 lbs.	\$247
BFHH-8	Valentine Heart	4'x4'	30, C-7	23 lbs.	\$293

Valentine Photo Throne w/LED Lights		
Item	Size	Price
TDLV	8'5" w x 8'8"h x 1'8"d	\$16,170



St. Patrick's Day					
Item	Description	Size	Lamps	Weight	Price
SSHH-49	Leprechaun	14'x8'	346, C-7	136 lbs.	\$9,115
PMHH-47	Shamrock	4'x4'	64, C-7	22 lbs.	\$689



Halloween					
Item	Description	Size	Lamps	Weight	Price
PMHH-38	Bat	5'x7'	97, C-7	30 lbs.	\$973
SSHH-13	Pumpkin	7'x8'	233, C-7	75 lbs.	\$3,231
OHMH-40	Flying Ghost	4'x5'	62, C-7	30 lbs.	\$653
SSHH-25	Mummy and Coffin		835, C-7		\$12,666
OHMH-33	Happy Halloween	38'x5'	514, C-7	160 lbs.	\$8,619

We have MANY more Halloween decorations than what's shown.
There are over 50 more designs to choose from!



MORE INFO

Ichabod Crane, 57' span (3 units included)			
Item	Size	Lamps	Price
SSHH-32	22'x16', 20x16', 15'x20'	2015, C-7	\$35,440
SSHH-32	22'x16', 20x16', 15'x20'	2015, C-7	\$35,440

Custom Decorations

30' Building Front Wreath



Fully Custom Designs Available!

Did you know that in addition to the popular decorations shown inside, Holiday Outdoor Decor can build you virtually anything you can dream up—any size, big or small! And, there are NO design fees!

Our experienced design team can take your concept and create a one-of-a-kind design built to last and built in the U.S.A. Give us a call to discuss how we can give you your dream decorations.

Retro Candle Skyline





For the Finest in Outdoor Decorations

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Bethlehem, PA 18018

Call Toll Free
1-877-444-8888

www.HolidayOutdoorDecor.com

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NeverDim
Lamps stay just
as bright as
when you first
plug them in!



Battery-powered light strands
can be placed anywhere.



Batteries can last up to
an entire season!



LEARN
MORE

Twinkly PRO™ Light System

EASY
TO
USE

Create
Customized
Light Shows
From Your
Smart Phone!



The Twinkly PRO™ Light
System lets you decorate
trees and bushes like a boss.

Twinkly PRO™ is a solution
comprised of smart addressable
LEDs and a connected mobile
App, to create professional light
decoration saving costs and time.



Snow Machines

Our snow machines can create both blizzard-like
conditions and beautiful, gentle falling flurries.
All machines include full variable control to allow
the user to choose any flake size
and DMX ports to allow user
to integrate with existing light
shows and effects.

Call us today to find the right
snow machine to fit your show!



More on
page 87
inside

1-877-444-8888

HolidayOutdoorDecor.com

CITY OF DESTIN – COMMUNITY DEVELOPMENT



AGENDA ITEM

MEETING DATE: May 11, 2022

BOARD/COMMITTEE: Harbor Community Redevelopment Agency Advisory Committee

TYPE OF AGENDA ITEM: Presentation

OUTLINE NUMBER: 5.H.

TO: Harbor Community Redevelopment Agency Advisory Committee

THRU: Lance Johnson, City Manager
Steve O'Connor, Principal Planner

FROM: Tunazzina Alam, Planner

DATE: May 4, 2022

SUBJECT: Development Projects Update

I. BACKGROUND: This report includes updates on the Development Projects in the Harbor Community Redevelopment area and active City Projects. Provided is the list of projects which are approved and under review process.

II. DISCUSSION: Below are the Development and City Projects within the Harbor CRA.

Development Projects:

Under Review Projects

- **21-08-MS Pelican Adventures. Project Location: 546, 580, and 600 Harbor Boulevard**

Status: The applicant submitted 2nd request for an extension for resubmittal on April 26, 2022, and was granted on April 28, 2022, for resubmittal deadline of May 30, 2022.

This project is a Major Deviation development in the South Harbor Mixed Use (SHMU) Zoning District. This project type proposes commercial use on the parcel and proposes to provide additional parking for Pelican Adventures, Inc servicing resort features for watersport recreation. This project is still under review.

- **21-37-SP Gilligan's Boat Works. Project Location: 531 Mountain Dr.**

Status: Staff has received the second submittal and is to distribute it to the TRC for review.

This is a request for the construction of a boat maintenance storage building and boat and storage parking lot.

- **21-41-SP, 21-42-MS Calhoun Estates by the Bay. Project Location: 119 – 135 Sibert Ave & 122, 124 Calhoun Ave**

Status: Staff sent the Development Review Report to the applicant on April 28, 2022.

This is an application for a 37-lot single-family residential subdivision with a community pool and 4 common areas. The proposal includes 48' private Rights of Way.

- **22-01-SP Crooked Island Rum Bar. Project Location: 530 Mountain Dr**

Status: The 1st Completeness Review comments were sent to the applicant on April 6, 2022.

This is an application for a Major Development Order for a 2033 SF distillery and 1033 SF office space.

- **22-28-SP Destin Brewery Expansion. Project Location: 110 Melvin St**

Status: The 1st Completeness Review comments were sent to the applicant on April 6, 2022.

This is an application for a Minor Deviation to a Major Development Order to convert an existing retail/office building to a beer taproom.

Completed Projects

- **21-21-SP McGuire's Parking Structure. Project Location: 90 Sibert Avenue**

Status: The Development Order has been approved by City Council on April 18, 2022 and issued on April 25, 2022.

This is an application for a Major Development Order. The scope is to build a two-story parking structure to serve patrons of the businesses on the premises.

City Projects:

- **Crosstown Connector (Beach to Benning)**

Status: Under design and property acquisition

This is the final segment of the overall Cross Town Connector to provide a secondary east-west corridor through the City of Destin and provide pedestrian pathway connectivity between the east and west sides of the City.

- **Zerbe/Calhoun Pedestrian Project Phase II (boardwalk under the bridge)- under design**

Status: Suspended due to FDOT Bridge Renovation

A.K.A., Boardwalk Under the Bridge, this project will provide a pedestrian crossing of US Highway 98 under Marler Bridge for safe pedestrian access between the Harbor Boardwalk and City parking.

- **Captain Royal Melvin Heritage Park: 206 Harbor Blvd- under construction**

Status: Under construction

This project will be the City's pedestrian gateway to the Harbor Boardwalk, which will include public restrooms, local informational signage, and facilities for an entertainment venue.

- **Clement Taylor Park Improvements: 131 Calhoun Ave- under design**

Status: Waiting for final funding approvals.

This project will include new restrooms, parking lot improvements and enhanced pedestrian access improvements.

- **Sibert Ave Parking Lot Improvements: 108 Sibert Ave**

Status: Under design

Parking Lot Improvements on the parcel. Approximately 35 parking spaces to be added to the parking lot.

- **Highway 98 at Stahlman Ave: Signalization Project**

Status: On FDOT's 5 Year PD&E Plan

This project will focus on the safety of the intersection for both vehicles and pedestrians

alike.

- **Highway 98 Landscaping Project: Airport Road to Marler Bridge**

Status: Under construction

This project will provide some landscaping within the US Highway 98 corridor to help make the area aesthetically pleasing.

- **Highway 98 Project Development and Environmental (PD&E) Study Hwy 98: Airport Road to Marler Bridge**

Status: On FDOT's 5-year PD&E Plan

The PD&E Study will look at FDOT's role in congestion mitigation of US Highway 98 between Airport Road and the Marler Bridge.

- **Highway 98 Project Development and Environmental (PD&E) Study Marler Bridge: Marler Bridge and approaches.**

Status: On FDOT's 5-year PD&E Plan

The PD&E Study will look at FDOT's role in the replacement of the Marler Bridge.

- **Stormwater Master Plan Update**

Status: 100% complete. Tentatively headed to City Council in May

As the Development Projects and City Projects are under review, Staff will continue to provide updates to the Harbor CRA at their monthly meetings.

- A. **Link to Strategic Goals / Objectives:** n/a
- B. **Effect on Budget (EOB):** n/a
- C. **Level of Service (LOS):** n/a
- D. **Legislative Sponsor (Land Use Items):**

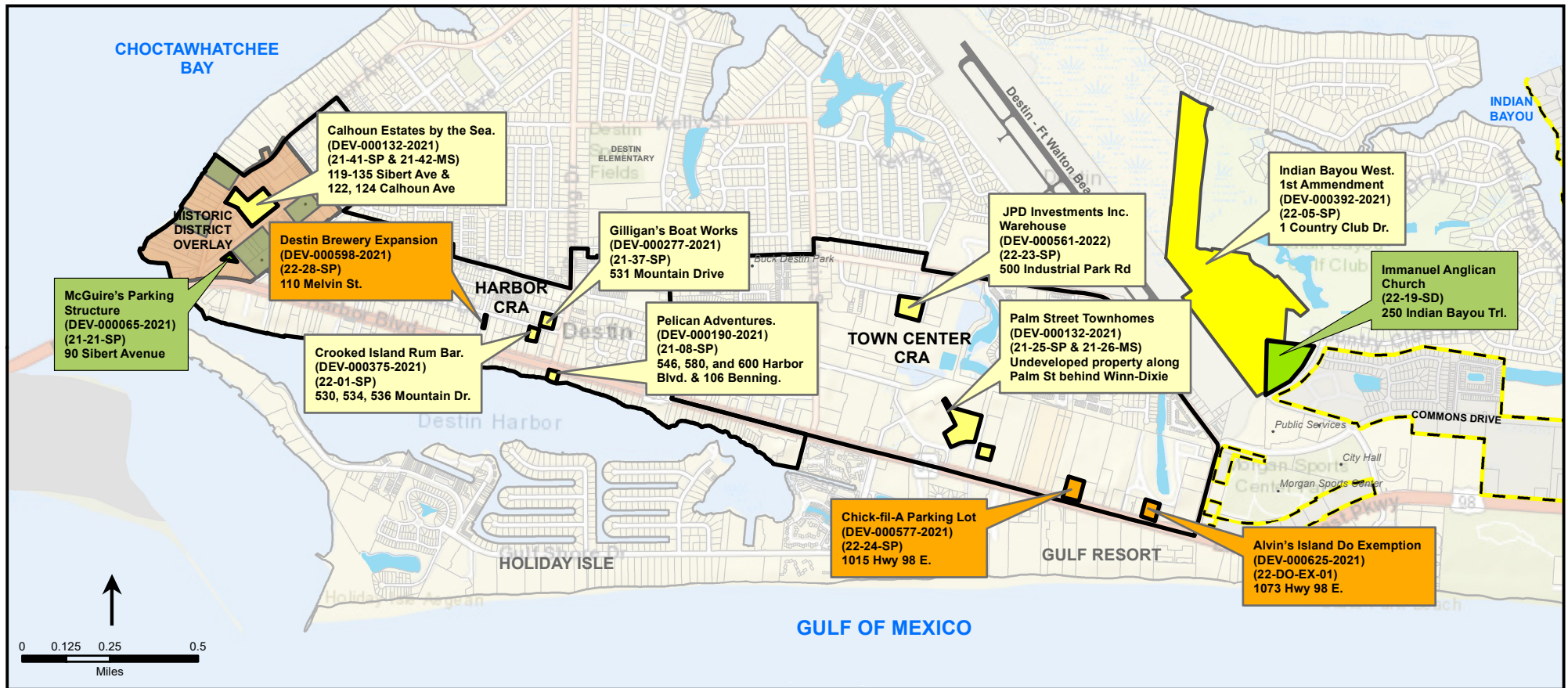
III. CONCLUSION: This is an information item.

IV. RECOMMENDED MOTION: None- Information only

Attachments:

1. April City Development Map

April 2022 City Wide Development Projects



▲ West Destin
▼ East Destin



LEGEND

- City Limit Line
- New Development Project Applications Received
- Development Projects Under Review
- Development Orders Issued/ Applications Approved
- Zerbe-Calhoun Historic District Overlay
- Existing Municipal Facilities